(مكتبة معهد الاصل)

University Of Jordan
Center of Strategic Studiet
READING ROOM

valuations & rating —
J. TREVOR & SONS
Telephone for information
London 629 8151 : Manchester 228 8752

Daily Telegraph

AIR MAIL EDN.

No. 40,404. LONDON, THURSDAY, MAY 16, 1985

Published daily except Sunday, Dec. 25 and 26, Jan. 1 and Good Friday. Entered as Second Class Matter Dec. 19, 1947, at the Post Office at New York under the Act of March 3, 1879 (Section 525, P.L. & R.). Price $1.25. Subscription U.S. Second Class Mail—$227.76 yearly. 50 Rockefeller Plaza. USPS No. 565780.

Fine British Clothes for men
centaur
ELEGANTLY STYLED
(0532) 432455

4,800 RAIL WORKSHOP JOBS TO GO

Tories slip to third place in poll

ON a day of mixed political and industrial news for ministers, it was announced yesterday that 4,800 railway workshop jobs are to be axed. Conservatives have slipped to third place in the Gallup Poll with 30½ per cent. and Labour (34) half a point ahead of Alliance (33½).

But Mrs Thatcher appeared to have scored a success over party critics with the announcement that Mr Jeremy Hayes, MP for Harlow, had resigned from the steering committee of Mr Francis Pym's new Conservative Centre forward pressure group.

Gallup Poll—P2; Swindon's job-losers demand answers—P19

Swindon plant to close

By MAURICE WEAVER Industrial Staff

PLANS to reduce the number of workers at British Rail's manufacturing and repair workshop by 4,800 before March, 1987, stunned the unions yesterday and shocked Swindon, Wilts, which is to bear the brunt of the cuts.

British Rail Engineering, the State-owned subsidiary which services the rail network's rolling stock, said all 2,263 of its workers at Swindon — where the local MP is a Conservative with a 1,395 majority — most go within the next 11 months.

A further 1,206 jobs will disappear in Glasgow, leaving just 460 by March, 1987. The remaining cuts will be spread over eight workshops, most of them in the North and Midlands.

Details of the plans to slim the workforce from 25,300 to 20,500 over two years, were given to union officials by management at a meeting at Luton yesterday.

A spokesman for the company said some compulsory redundancies may be essential particularly at Swindon, traditionally a railway town and Glasgow.

Union expected to be wary

Officials of the National Union of Railwaymen said they are mandated by their annual conferences to resist closures with industrial action. But, in the present industrial climate, the union is expected to assess its tactics cautiously before meeting management again on May 29.

The need for cuts is attributed by the company mainly to the introduction of more new trains and to the lower maintenance requirements of recent designs. Repairs to locomotives, coaches and freight wagons, the bulk of its work, have dropped by 13 per cent. over the last year.

British Rail's recent policy of putting contracts out to tender is said not to be responsible.

The company won £40 million of the £48 million contracts for new stock put to tender in the past year by British Rail. It is building rolling stock worth £126 million for the network. But with 60 per cent. of parts bought from outside firms this is far less labour-intensive than repair and maintenance.

Proposed redundancies are: Swindon 263; Glasgow 1,206; Eastleigh, Hants, 399; Doncaster 348; Crewe 178; Wolverton 140; York 126; Derby Litchurch Lane 72; Derby Loco 55; Horwich, Lancs 33. Staff at the company's head office in Derby is to increase by 54.

Mr Philip Norman, the company's chairman and managing director, said it was hoped to achieve most of the cuts by natural wastage, early retirements and voluntary redundancy. But the redundancy terms available bear little comparison with those on offer to displaced miners.

A railway workshop employee who started as an apprentice at 16, passed out as a craftsman and has served 30 years with the company will get about £13,000 including payment in lieu of notice. I nthe railway towns like Swindon there are many such long-service employees.

British Rail Engineering said it will set up a holding company at Swindon, with the object of developing an industrial estate, to create alternative employment. At the last election Mr Simon Coombs won the seat for the Tories from Labour.

MP quits Pym's group

By JAMES WIGHTMAN Political Correspondent

MR FRANCIS PYM and his new MP's pressure group, Conservative Centre Forward, had their first post-launch talks yesterday, withone steering committee member having resigned and others expressing concern about their early image.

Mr Pym, the former Foreign Secretary, was also seen by some colleagues as having been too severe in his criticism of the Government when he made an inaugural speech about the group's aims the night before.

They fit the group now had to make special efforts to avert being regarded as an agency for a possible leadership challeng to Mrs Thatcher and as a divisive "party within a party."

Mr Jeremy Hayes, MP for Harlow, who resigned from the 10-man steering committee four days after the group's existence was disclosed in newspaper leaks, said he disagreed with Mr Pym's speech to Oxford University Law society.

He said he did not want to lend his name to an organisation "which will be perceived to divide the party."

Mr Tony Baldry, MP for Banbury, was reported to have resigned as a member the night before, but it turned out that he had declined to join, saying that he could not support "a party within a party."

Members of the group claimed that Mr Baldry's reported defection was part of black propaganda by Government Whips trying to discredit Mr Pym and his efforts to secure changes in the Government's employment ad social policies. n

Whether that assertion was true or not, there was considerable in-fighting going on in the

Continued on Back P, Col 3

Best market place for jobs

In April THE DAILY TELEGRAPH published 710 columns of private sector appointments, more than any other national newspaper.

In today's paper there are 12½ pages of jobs, offering opportunities in all industries from pensions director to petrophysicist.

SAUDIS SILENT ON BUSINESSMAN

By Our Diplomatic Staff

Saudi Arabia's Ambassador in London, Sheikh Nasser Almanqour, was called to the Foreign Office yesterday and told of Britain's concern for a detained businessman denied consular access for more than ten days. The envoy could not give any information concerning Mr Ian Wilkinson, 52.

An accountant, he was seconded from an Anglo-Japanese firm to act as a consultant to a Saudi Arabian government agency. The Saudi authorities have given no explanation for Mr Wilkinson's detention.

POPE DELAYS KISS

By Our Brussels Correspondent

The Pope will refrain from kissing the airport asphalt when he arrives in Belgium Flemish territory might upset French-speaking Wallonia so the Pope will later kiss the linguistically neutral ground of the Belgian capital.

Warm welcome and Picture—Pr Peterbourgh—P18

The Princess of Wales watching Harold King, the London City Ballet artistic director, cutting the cake to celebrate the company's seventh birthday at Skinners' Hall last night. The Princess, patron of the ballet, wore a royal blue dress with black sash.

Police crew killed as test plane crashes

By GUY RAIS

TWO policemen were killed yesterday when a revolutionary observation plane they were testing crashed only a day after being handed over to Hampshire police for evaluation trials.

The Edgley Optica—nicknamed "Bug-Eye" because of its large cockpit, almost entirely covered in transparent plastic — crashed in flames on woodland at Ringwood, Hants, near the busy A31 road.

The crash was seen by shoppers in Ringwood and some witnesses said the pilot appeared to have deliberately steered the plane away from the town's market place.

Mr David Carter, 45, who burnt his arm trying to rescue the policemen, said: It was an act of heroism."

Those who died were the pilot, P-c Gerald Spencer, 38, and Det. Con. Malcolm Wiltshire, 44, a photographer.

P-c Spencer, married with a son and daughter, was a police car-driver attached to the traffic department and had held a pilot's licence for eight years. Det. Con. Wiltshire, also married, with a son, aged 15 and daughter, 13, was a police photographer.

The plane, built by Edgley Aircraft at Old Sarum, Wilts, at a cost of £75,000, has been described as a "flying light bulb" with the engine and wings mounted at the rear of the cockpit.

It was the first model off the production line and had been bought by Air Foyle, an air charter company based at Luton Airport.

The type was granted its airworthiness certificate by the Civil Aviation Authority in February, five years after the first flight.

Edgley Aircraft has taken on more than 120 workers at its headquarters to build the Optica.

The company has already received 100 orders worth £150 million.

NURSES ARE 'LEGION' SUSPECTS

By DAVID FLETCHER Health Services Correspondent

THE outbreak of Legionnaire's Disease at Stafford District General Hospital has spread to six nurses, it was disclosed yesterday.

Although they have symptoms of the disease, all are well enough to remain at work. The disease cannot be passed from person to person.

Another patient at the hospital, an 80-year-old man, has died bringing the death toll to 37.

A total of 58 patients are being treated for symptoms of the disease and wo are said to be "very poorly."

There have been two new admissions of suspected cases to the hospital in the past 24 hours, bringing the total since the start of he outbreak to 163.

LATE NEWS

Phone: 01-353 4242

Classified Advertisements 01-583 3939

TEACHERS' TALKS DRAG ON

By JOHN IZBICKI Education Correspondent

LOCAL authority leaders and union chiefs were locked in marathon Burnham Committee talks in London last night in an attempt to solve the three-month teachers' pay dispute.

The nearest the two sides came to a settlement was when the management put a suggestion for a phased offer, ranging from six per cent back-dated to April 1, to 7·25 per cent, paid from next January.

By paying such percentages over a 12-month period, the management said the total cost would be in the region of six per cent.

Any deal would need the agreement of the two representatives of the Department of Education, who hold the right to veto an offer that might fall foul of the Government's policies.

RATE CUT BY U.S. BANK

By Our City Staff

Banker's Trust, the eighth largest American bank, yesterday cut its prime lending rate by half a percentage point to 10 per cent..

In London, the pound declined by a cent to $1·2627. But high interest rates gave sterling a boost against the German mark and other rival currencies.

Curb on withdrawals

The State of Maryland ordered a limit of $1,000 (£830) on monthly withdrawals to halt a run on 102 savings and loan societies, the equivalent of British building societies.

City report — P21; Money and exchanges — P24.

FREIGHT PROFITS CARRY ON RISING

Another big rise in profits was reported yesterday by the workerowned National Freight Consortium. An employee who put £100 into the business when it was bought from the Government three years ago has sen it grow to £1,240 and has ben paid handsome dividends.

City Report—P21

6·3 p.c. SNUB AT ICI

Union leaders yeserday rejected a 6·3 per cent. pay offer to 32,000 I C I manual workers.

Today's Weather

GENERAL SITUATION: Ridge will develop over Britain.

LONDON, MIDLANDS, CEN. S., S.W., N. ENGLAND, WALES, S.E. SCOTLAND: Sunny intervals, isolated showers. Wind S.E. light, Max. (65F) (17C).

S.E., E. ENGLAND, E. ANGLIA: Mostly dry, sunny spells. Wind E., light. 63F (17C), cooler near coasts.

S. NORTH SEA, STRAIT OF DOVER, ENG. CH. (E.): Wind E. force 1-3 occasionally 4. Sea smooth or slight.

OUTLOOK: Mostly warmer, but cooler in some S.E. parts, perhaps with showers.

Weather Maps—P34.

HUMIDITY FORECAST

London	65(35)	60(65)	90(90)
Birmingham	65(70)	55(80)	95(95)
Manchester	70(65)	65(90)	95(95)
Newcastle	75(65)	70(90)	95(95)

'Cigarette end started soccer match inferno'

By JAMES ALLAN

A DISCARDED cigarette end started the fire at Bradford City which killed 52 people, a spectator at the scene claimed yesterday.

Mr Czes Pachela, a 29-year-old commercial artist, of Canford Drive, Bradford, who was in the grandstand with his five-year-old daughter, Joanna, said: "I was sitting near three older men.

"The man in the centre dropped something which started a fire. I think he had put a cigarette out in a plastic cup, which then fell through a gap in a floorboard.

"There was a smell of burning polystyrene and one of the men said: 'My mate has set some paper alight.'

'I saw flames'

"The man next to him was on his hands and knees, trying to put the fire out."

"Then I saw flames under the floorboards and they spread before any smoke became visible.

"Two policemen came down and saw what was happening.

"The police tried to put the fire out and one of them went for fire-lighting equipment.

"Police began to evacuate the block. I could see flames spreading under the floorboards and from then on I didn't look back.

"I was carrying my little girl in my arms. The smoke was getting thicker and I couldn't breathe, but ironically the light from the flames showed me the way out and I scrambled over some seats and on to the concrete steps by the players entrance to the field.

"I t hrew Joanna over the wall to a man and followed with my clothes smouldering.

"When I turned round after I got on to the pitch the stand was totally engulfed."

£250,000 for appeal

Mr Pachela added: "I am 100 per cent certain that this was the incident which started the fire. It was obviously an accident."

Donations to the Bradford Disaster Appeal passed £250,000 last night only three days after its launch, and with a wide range of fund-raising events being organised, the total is expected to surpass comfortably the £2 million target. Cash from the fund is already being distributed to needy relatives of the dead and injured.

A special telephone "help line" is dealing with problems such as money, transport, child minding, shopping and domestic help caused by the tragedy.

Liverpool and Everton football clubs have given £20,000 between them to the appeal fund and £5,000 has come from the Police Federation. The City of London Corporatin has sent £500.

Astn Villa will play their Midland rivals, West Bromwich, tomorrow night to help the appeal.

Fund-raising events have been organised in Australia, New Zealand and South Africa and messages of sympathy and cash have been offered by people in Japan and all over Europe.

Today a team of senior Greater London Council officials and technical experts will inspect Wembley Stadium, where the FA Cup Final will be played on Saturday. A spokesman said: "We will be going over the stadium with a fine-tooth comb to ensure complete safety."

'Morons' at work

An attempt to set fire to a £50,000 stand at Fareham football ground, Hants, was made yesterday by people described as "mindless morons" by an official of the club. The attemot failed because the stand is built of concrete.

Other reports and pictures —P19

EVERTON WIN CUP IN EUROPE

By Our Staff Correspondent in Rotterdam

Everton, who meet Manchester United in the FA Cup Final of Saturday, last night won the European Cup-Winners Cup in Rotherdam with a 3-1 victory over Rapid Vienna.

But seven Everton supporters were being held last night in the Amsterdam police station following a brawl in the city's red ligh district on Tuesday night which left two Turks with serious knife wounds

Denis Lowe—P34

FORD CONVERTIBLE

By Our Commercial Correspondent

Ford of Britain made an operating loss of £14 million last year, but it was converted into a pre-tax profit of £60 million because of £74 million in interest on loans, most of which were made to ease problems of its American parent, some years ago.

City Report—P21

Wages rise by 9·1pc

By JOHN RICHARDS Industrial Correspondent

WAGES rose by 9·1 per cent in the year to March according to earnings figures issued yesterday by the Department of Employment. This compares with a 7 per cent increase in the 12 months to February.

The main reason for the increase was the end in March of the miners' strike which had depressed earnings nationally.

The return to work is estimated to have added one per cent. to the year-on-year figures. But there were also signs that the underlying trend in earnings is also rising.

The whole economy trend figure remained at 7½ per cent. —the same level as eight previous months—but a closer analysis showed an underlying rise from 8¼ per cent. to 8½ per cent. in production industries and from 8½ per cent. to 8¾ per cent. in manufacturing.

This suggests that pay settlements are running about half per cent. above a similar time last year.

Other Department of Employment figures showed about 820,000 additional hours are being worked in manufacturing this year compared to March, 1984.

Overtime was running at 11,910,000 hours a week compared to 11,930,000 in February and 9,770,000 in March last year. Hours lost through short-time were cut from 1,250,000 hours last March to 490,000. The February figure was 450,000.

Employment in manufacturing fell by 11,000 in March and 27,000 in the first quarter compared to a 28,000 reduction in the first three months of 1984.

ALLIANCE JUST BEHIND LABOUR

By JAMES WIGHTMAN Political Correspondent

THE Conservatives have slipped into third place and Mrs Thatcher's popularity has decilned, according to a Gallup Poll conducted for THE DAILY TELEGRAPH and published today. Figures are:

LABOUR 34 (37½).
L. ALLIANCE 33½ (26½).
CONSERVATIVES 30½ (34).

The Prime Minister's ratings are: Satisfied with her performance 36 (38); disattisfied 59 (57).

Second boost

The figures will be taken by Mr Pym and other Conservatives as confirming their warnings that the Government must change economic course to avert defeat the next General Election.

The Alliance's higher placing is a second fillip following its successes *in the* recent county council elections.

Poll details—P2.

INDEX TO OTHER PAGES

	Page		Page
Arts Notices	15	Leader Page	18
Births, Marriages and Deaths	36	Obituaries	16
City News 21, 22, 23, 24 and 26		Parliamentary Report	8
City Prices	20	Personal	16
Court and Social	16	Sport	32, 33 and 34
Entertainments Guide	35	TV. and Radio	35
		Way of the World	16
		Woman's Page	17

SCHOOL FEES FROM £15 A WEEK. A SMALL SUM TO PAY FOR YOUR CHILD'S FUTURE.

£15 a week doesn't buy much nowadays but with "Invest for School Fees Ltd", it could buy your children or grandchildren an independent education. That means an education of *your choice* – the most precious gift you can give to any child.

Now more than ever the savings achieved in planning as early as possible are enormous.

Call us or complete the coupon below. It commits you to nothing but it may be the start of your commitment to the kind of education and future we'd all like our children to have.

Invest For School Fees Ltd.
01-629 0524

Post to Invest for School Fees Ltd., 27 Dover Street, London W1X 3PA.
Name
Address
Home Tel. Office Tel.
Child/Children's Age(s) D.Tel. 16/5
Preferred method of payment:
From Income ☐ Income & Lump Sum ☐ Lump Sum ☐

Gallup Poll

ALLIANCE BOUNDS AHEAD OF TORIES

THE Alliance has surged ahead in voting intentions and is now neck and neck with Labour, leaving the Conservatives in third place, according to the latest Gallup Poll conducted exclusively for THE DAILY TELEGRAPH.

In the poll, the public rating of both Mrs Thatcher and of her Government has dropped, while Mr Steel and Dr Owen's ratings show improvements.

Replies to Gallup's standard voting question were:

	Today	Apr	Mar	Feb
Con	30½	34	33	35
Lab.	34	37½	39½	32
Lib./SDP	33½	26½	25½	31½
Other	2	2	2	1½

The public's rating of Mrs Thatcher has dropped, shown by replies to the question: *Are you satisfied or dissatisfied with Mrs Thatcher as Prime Minister?*

	Today	Apr	Mar	Feb
Satisfied	36	38	37	37
Dissatisfd	59	57	58	57
Don't know	5	5	5	6

Approval of the Government's record has also declined, as measured by the replies to the question: *Do you approve or disapprove of the Government's record to date?*

	Today	Apr	Mar	Feb
Approve	28	32	30	31
Dsapprve	58	57	58	55
Dn't know	14	11	12	15

On the other hand, the personal popularity of Mr Steel and Dr Owen has improved since April.

Replies to the question: *Do you think Mr Steel is or is not proving a good leader of the Liberal party?* and a similar question about Dr Owen were:

	Today	Apr	Mar	Feb
Mr Steel:				
Is	64	60	60	57
Is not	19	24	23	24
Don't know	16	17	17	18
Dr Owen:				
Is	56	52	53	55
Is not	21	26	21	21
Don't know	23	22	25	24

Mr Kinnock, too, has an improvement in his popularity, but not to the same degree as Messrs Eteel and Owen. Replies to the question: *Do you think Mr Kinnock is or is not proving a good leader of the Labour party?* were:

	Today	Apr	Mar	Feb
Is	38	36	37	31
Is not	45	48	47	54
Don't know	17	16	16	15

Despite these shifts in popularity of the party leaders, Mrs Thatcher still tops the table on the question on who would make the best Prime Minister. Mrs Thatcher, with 32 per cent. was ahead of Mr Kinnock (22 per cent.), Mr Steel (18 per cent.), and Dr Owen (18 per cent.).

The Conservatives are also reckoned to have the best leaders overall, but no party now enjoys any clear advantage on policies generally:

	Today	Apr	Mar	Feb
Best leaders:				
Con	39	44	41	43
Lab	19	23	22	18
Lib/SDP	28	20	23	25
Other	1	0	0	0
Don't know	16	12	15	14
Best policies:				
Con	30	32	29	35
Lab	27	30	33	25
Lib/SDP	27	20	21	22
Other	1	1	1	1
Don't know	16	18	16	17

Gallup also asked its sample to imagine what the effect would be on 12 items if each of the three main parties were to win the next Gural Election. They were asked, for example, whether there would be more inflation, less inflation, or whether things would not change.

In the event of the Conservatives being re-elected for a third term a majority of the public think there would be less union power, more encouragement for small business, and less government help for the nationalised industries.

On the other hand, if Labour emerged victorious, the expectations are of more governmnt help for the nationalised industries, more union power, and more inflation.

The public's view of what would happen under an Alliance government is less clear, but there is a tendency to believe that there would be more done for small businesses.

The following table shows the net score for each of the parties, compared with May 1983, where a "+" indicates the "mores" outnumbering the "lesses" and a "—" indicates the reverse:

	Conservative victory Today	Conservative victory 1983	Labour victory Today	Labour victory 1983	Alliance victory Today	Alliance victory 1983
Increases in:						
Encouragement for small businesses	+44	+52	+ 1	− 8	+42	+35
Law and order	+40	+43	− 1	+ 1	+15	+12
Unemployment	+29	+34	−26	−14	−17	− 6
Government control over peoples' lives	+27	+12	+ 4	+22	−15	− 5
Control of incomes	+26	+22	+15	+25	+ 4	+10
Industrial disputes	+17	+18	− 4	+ 8	− 6	+13
Direct taxation	+14	+12	+16	+29	− 1	+ 8
Inflation	+ 9	+ 8	+34	+53	+12	+33
Personal freedom	−16	− 5	+ 3	− 7	+16	+ 6
Immigrants	−26	−24	+11	+22	− 6	+ 2
Government help for the nationalised industries	−43	−31	+64	+70	+23	+18
Union power	−60	−55	+64	+73	− 9	− 7

JOBLESS HURDLE

The biggest problem for the Conservatives, therefore, of the 12 items polled, is the belief that there will be even more unemployment if they win the next election. There has also been paradoxically for a Conservative Government, an increase in those thinking there will be more government control over people's lives, and less personal freedom.

Labour's main problem remains peoples' lack of faith in their ability to control inflation. Even among Labour's supporters, almost as many say there will be more inflation (28 per cent.) as think inflation will decline (32 per cent.).

Slightly under one in three on average, of the general public could not answer the questions in respect of the Alliance but, of the remainder, the highest expectations were for more encouragement for small businesses (48 per cent.), more government help for the nationalised industries (34 per cent.), and fewer unemployed (32 per cent.).

This latest Gallup Poll was condocted May 6-13, among a nationally representative quota sample of 890 electors, interviewed in over 90 districts across the country. The "don't knows" excluded from the voting figures amounted to 8 per cent.

© Copyright.

"I try to cope with being blind . ."
but it's not easy when you're alone

So many elderly blind people find their worst enemy is loneliness. Our full-time visitors bring regular help and companionship to many who have no other friends, no family. We also provide special equipment, pensions and grants for particular needs, and we supply and maintain many radios. But there is so much more we could be doing for lonely, elderly blind people. Please help! —remember our work when you make your Will.

MSB METROPOLITAN SOCIETY FOR THE BLIND
252 WATERLOO RD., LONDON SE1 8RG
(Registered under National Assistance Act 1948 and the Charities Act 1960)

Mr Fred Smithies, general secretary of the National Union of Schoolmasters and Union of Women Teachers (second from right), and Mr Nigel de Gruchy (right), his deputy, joining teachers demonstrating outside Central Hall, Westminster, before yesterday's Burnham Committee meeting.

PLEDGE ON PRISONERS' STRIPPING

By NICHOLAS COMFORT
Political Staff

MALE staff at a remand centre near Bristol helped restrain a disturbed woman prisoner while she was stripped and put in a strait jacket.

Mr Brittan, Home Secretary, has now given instructions that under no circumstances must such an incident happen again.

In a Commons written answer last night Mr David Mellor, Home Office Under-Secretary, told Mr Robert Kilroy-Silk, Labour MP for Knowsley North, that the Home Office regretted what had happened.

"Because of the few female staff available at night, male staff at Pucklechurch remand centre have assisted in restraining a disturbed woman while she was stripped and placed in protective clothing by female staff.

Mr Kilroy-Silk said that he would be tabling questions on the related issue of the strip-searching of women prisoners.

DIPLOMAT'S £392,990

By Our Estates Correspondent

Sir (Alfred) John Gardener, of Leafield Hotel, Exmouth, Devon, Ambassador to Syria 1955-56 and to Afghanistan 1949-51, who died in March, aged 88, left estate valued at £392,990 net (£397,188 gross) in his will published yesterday, most of it will go to charities.

Latest Wills—P16

Goodison visits 'out in the cold' brokers

By A. J. McILROY

SIR NICHOLAS GOODISON, chairman of the Stock Exchange, began his three-day tour of provincial members yesterday carrying with him confirmation of a package of concessions for smaller firms who have complained they are being "left out in the cold" over plans for major reforms of the Exchange.

Last night leading stockbrokers in Scotland and Yorkshire predcited for the first time that Sir Nicholas would "scrape through" with the 75 per cent majority he needs for some of the most controversial proposals modified by the Exchange's ruling council last week.

"It will still be a close run thing, but Sir Nicholas and the council have climbed down considerably from the original position we found to offensive," said a senior member of the Leeds Stock Exchange.

"There are a lot of things we feel have not been tackled properly, but in the end it seems there has got to be change and that was Sir Nicholas's message today."

Sir Nicholas addressed meetings of Leeds and Scottish members at the start of his regional campaign to try to win over support. He is facing his biggest test in Manchester and Liverpool today before travelling to Bristol and Birmingham tomorrow.

The tour underlines the concern of the 52-member ruling council over the outcome of a crucial meeting in London on June 4 when the whole membership of the Exchange will start to vote on the council's package of proposals for the future.

The June 4 meeting will take a vote by a show of hands. This will be only an indication since the full vote of the 4,500 members is to be taken on June 5, voting by proxy if necessary.

The main change is the proposal lifting the 29·9 per cent limit on outside ownership to allow international banking houses and other institutions to buy for control of existing member firms in the Exchange.

PLEA FOR STRIKE INQUIRY

By NICHOLAS COMFORT
Political Staff

MR REES, Home Secretary in the last Labour Government, urged Mr Kinnock yesterday to press for a "Scarman-type" inquiry into picket-line violence during the miners' strike, and also to seek a new Royal Commission on the police.

He made his recommendations in a report commissioned by the Labour leader which identified allegations of violence by and against striking miners, and concerns about police organisation, tactics and training.

Mr Rees's report, drawn up with Mr Gordon Brown, MP for Dunfermline East, will disappoint some Labour Left-wingers because it lists the allegations without either coming down on the side of the strikers or passing any outright judgment.

The former Home Secretary would go no further yesterday than to say that in his experience of life, there was likely to be a "bit of truth" in the charges against both the strikers and the police.

'Not anti-police'

But while he insisted that the 70-page report to Mr Kinnock, which will be considered by the Shadow Cabinet, was not "anti-police," he added that it did raise questions about policing which needed to be answered.

Underlying Mr Rees's recommendations were two concerns not related to the conduct of the dispute and its policing as such: the extent to which social conditions had brought about a decline in law and order even before the strike, and the coal board's policy in Scotland of sacking even men found not guilty of offences.

Added urgency was given to his "preliminary review" of contentious events during the strike by the imminence of today's announcement from Mr Brittan, Home Secretary, of proposals to update the Public Order Act of 1936.

Noting that some 40 per cent of charges brought during the strike had been made under section 5 of the Act, Mr Rees said that as Viscount Whitelaw, when Home Secretary had said this part did not need strengthening, it should not be tightened now in response to the strike.

Any changes to the Act proposed in the light of the strike should be referred to a Commons Select Committee.

Mr Rees also felt that a Commons committee should look at questions thrown up by the way the courts had operated during the strike and about the way the Bail Act and the legal aid scheme had operated in the case of strikers, many of whom had been turned down.

'Not working'

His main recommendations, however, concerned the causes of picket-line strife between strikers and the police, and relationships between police forces and Labour-controlled county police committees.

The extent of disagreements between police committees and chief constables, especially in South Yorkshire and Merseyside, had been such as to reinforce his view that the system of control set up in the 1960s after the previous Royal Commission was not working.

Mr Rees recommended that the proposed "Scarman-type" inquiry based on the one set up by Lord Whitelaw after the Brixton riots, should cover allegations of "violence by the police, police tactics, violence by miners and NUM tactics, violence against working miners, erosion of civil liberties, etc."

Police Federation

Grave concern at 'rundown' of police service

By JOHN WEEKS Crime Staff

THE Government was accused of being dishonourable towards the police and of breaking promises to the public, in a series of attacks by delegates at the Police Federation conference in Blackpool yesterday.

A unanimous emergency resolution was passed expressing grave concern at current law and order policies.

Unless more money was made available, and police strength increased, it would be difficult to cope with increased crime, it was said.

The federation's chairman Mr Leslie Curtis accused the Government of "stopping aside" during the miners' dispute and leaving the police to cope with the violence.

The emergency resolution, put by Greater Manchester branch against the advice of the joint central committee, was in effect a vote of no confidence in the Government by delegates representing 120,000 policemen. It was accused of running down police establishments to the point where they would find it difficult to cope.

Honeymoon over

Pc Michael Bennett of Greater Manchester, in moving the resolution, said: "When the Government came to power part of their manifesto was to maintain and improve law and order. They commenced to some degree by cosseting the police in relatio nto pay. However, it is now quite clear that the honeymoon is over."

Pc Bennett said the issues revolved around resources, manpower and the morale of the services. He said promotion was beginning to stagnate, restrictions on manpower were having a demoralising effect and "civilisation" within the service had reached an unacceptable level.

"We are not only demoralised but are downright insulted by the specific offence of racial discrimination which in our view is so unnecessary and which the Government could have vetoed had it seen fit to do so.

"On a personal note I would like some legislation to stop those lads who jumped into the blazing football stadium from being called filth, honkies and pigs."

On the miners' dispute, he said police were forced into "abysmal and even squalid" accommodation and when they tried to put it right they were treated with disdain and contempt by authority.

He escribed the move to cut rent allowances as the most "dishonourable" move the Government had ever introduced.

He said the Local Government Bill was being pushed through with indecent haste, financing of the police and other public services.

Mr Curtis in his speech to 1,000 delegates said members were seriously concerned about efforts by Government departments to erode pay and rent allowances and to diminish the levels of police establishments which in a period of a year had 1,700 vacancies.

Although he did not mention Mr Arthur Scargill by name, Mr Curtis hinted that the miners' president and other pit leaders should have been arrested for encouraging violence during the dispute.

"Thousands of arrests were made. Many of them for very serious offences.

"But police officers found themselves yet again, wondering why those in the front line were arrested and, in some cases are serving long terms of imprisonment because of their misguided actions, while the law appeared powerless to deal with those who do the planning, sent out the troops and insist that, if they act violently, their only crime is that they are fighting for the right to work."

Carried away

"We hear a great deal now about the plight of those who have lost their jobs as a result of disciplinary action taken by the Coal Board. It is a tragedy that young men, who became so carried away that they committed very serious crimes against people and property, now face long periods of imprisonment.

"I will say this I would not like to be a trade union leader with that on my conscience. But let nobody be under any illusion as to where the responsibility lies."

He said the police were not claiming a victory over the miners.

"It was abundantly clear to all that the Government was involved in so many ways, in their policies, financially and in its mandate on law and order and I find it incredible to this day that the Government will not say whether it is right or wrong that the civil law was not used."

The federation was convinced that the result of not using the civil law left the police to fill a legal vacuum.

Shouts and jeers at speech by Brittan

MR BRITTEN, Home Secretary, was barracked when he addressed the conference yesterday afternoon.

There were shouts of "rubbish" from one section of the audience and some ironic laughter during references to new police procedures under the Police and Criminal Evidence Act.

Many policemen believe sections of the act are restrictive in their everyday duties including stop and search procedures, that it creates unnecessary paperwork in police stations and encourages people to make more complaints against police.

There were further cries of "rubbish" when Mr Brittan mentioned new allowances, which were subject to arbitration last year when some local authorities tried to get them reduced. Police won their case for the allowances to be maintained and in some cases increased.

There were shouts of "employ more policemen" in another part of his speech dealing with the problems of crime.

At the end the majority of delegates applauded Mr Brittan, but were not enthusiastic.

During his speech he rejected calls for a public inquiry into the policing of the miners' dispute.

He said there was no truth in rumours that the Chief Inspector of Constabulary would conduct a review of the policing of the dispute.

"I reject absolutely any suggestions that there was a failure of police leadership during the dispute. Both during and after the dispute I had occasion to express my admiration for the skilled and resolute way in which the police upheld the rule of law and for the efficiency, professionalism and discipline shown by all ranks of the service."

He reiterated that the Home Office would not co-operate with an inquiry into the dispute which the European Parliament had launched.

On police pay he said the public had to be satisfied that police rates were fair and he was determined to ensure that officers would not be underpaid again.

"But no Government can justify a situation, if it did arise, in which police rates of pay become so high that police officers came to be regarded by other workers, however wrongly, as a privileged group."

ST. JOSEPH'S HOSPICE
MARE ST. LONDON E8 4SA.
(Charity Ref. No. 231323)

80 years have passed since St. Joseph's was founded for terminal care by the Sisters of Charity.

In its tranquil wards the dignity of the human spirit is sustained to the end by the Sisters and staff. Day after day they rise to the ebb and the flow of sorrow and pain. Now, in the teaching unit, others are being taught these delicate skills.

They seek only the continued kindness of your vital support. Any donations will be warmly acknowledged by the

Sister Superior.

News Round-up

RUC errors in handling demo

A REPORT on the police handling of a demonstration in Belfast, in which a man died, identified "errors of judgment and insufficiently firm control on the ground," Mr Hurd, Ulster Secretary, said yesterday.

He also said the report on Sinn Fein's anti-internment parade in Belfast last August, found "shortcomings in the preparatory planning for the control of the parade."

Mr Sean Downes, 22, died after being hit by a plastic bullet as police tried to arrest Noraid publicity director Mr Martin Galvin, who made an appearance at the rally but was subject to a banning order from the UK.

Mr Hurd said a Reserve Constable of the RUC, Mr Nigel Hegarty, 27, had been charged with manslaughter, and another member of the force faced a lesser charge. Disciplinary action was being considered in other cases.

Passport to polling booths

Precautions to stop vote stealing in Ulster's local district council elections caused initial confusion at the province's polling stations.

Some people forgot to bring along proper indentification. Current driving licences, British or Irish passports, medical cards, marriage certificates and DHSS documents are now compulsory if a voter is to be allowed into a polling booth.

'Duke's grave' trial

Two anti-hunt supporters have been sent for trial at Bristol Crown Court charged with conspiracy to disinter the remains of the 10th Duke of Beaufort on Boxing Day last year. They are: Terrence Helsby, 22, of White Hart Lane, Tottenham, and John Curtin, 22, of Kingsland Avenue, Coventry.

Jewish court to hear Rabbi's appeal

A Jewish ecclesiastical court is to be convened within the next four weeks to hear a claim by Rabbi Simche Lieberman, 56, against his dismissal as senior lecturer at Jews College, London.

Rabbi Lieberman, a survivor of seven Nazi concentration camps, was summarily dismissed by the College after 14 years' service. Both sides have agreed to abide by the court's decision.

Young alsatian hacked to death

A man who attacked his neighbour's year-old alsatian bitch with a machete because of its continual barking was fined £350 for cruelty and ordered to pay £150 compensation to its owner by magistrates at Eastleigh, Hampshire. The dog was so badly injured it had to be destroyed.

Sidney Jamieson, 49, of Roselands Close, Fair Oak, said: "I just wanted some peace and quiet. I am deeply ashamed of what I did."

Lawrence in more trouble

Nottingham University has abandoned plans to exhibit 10 paintings by D. H. Lawrence which were banned from England as obscene half a century ago, because they could still cause trouble from moralists.

Mr Brittain, Home Secretary, granted permission for the paintings to come to Britain from New Mexico, where they have been cared for since his death. They were to have been exhibited as part of the Lawrence centenary festival in September.

Parents lose fight for boys' school

Parents who have scraped together High Court legal costs in a fight to keep open a boys-only school in Bristol have been told by Mr Justice Kennedy in the High Court that they had "no chance of success."

He refused them leave to seek a court order outlawing the plan to close the Merrywood boys' comprehensive. The parents claim the closure is in breach of sex discrimination laws because there are no plans to shut the girls-only State school in Bristol.

Good car deals in Europe

Motorists who cannot get a discount of at least 15 per cent. on a new car should now consider importing one from Europe says the Consumers' Association, which has produced a new WHICH? Action Kit on "Importing a Car," price £495.

On July 1, the new European Regulation 123/85 come into effect. This requires manufacturers to meet their franchised dealers' orders for right hand drive cars wherever the car is ordered in the EEC, irrespective of the consumer's nationality.

Drownings memorial

An appeal fund to provide a memorial for the four boys who died in the sea at Land's End 11 days ago has been launched in their village of Stoke Poges, Bucks.

"Ball Pentel. Now when the words won't flow, I know it's me, not the pen." Frank Muir

The original green barrelled cushioned rolling writer. Available in Fine, Extra Fine and Super Fine line widths.

Durable tip with smooth writing action. Writes at any angle, even upside down. A choice of 9 ink colours.

Ball Pentel.

CHILDREN DIED IN BOMBED CULT HOUSE

By IAN BALL in New York

THREE children's bodies were among eight taken from the ashes of a back-to-nature cult's one-time fortress levelled in a bombing by Philadelphia police that also destroyed 60 neighbouring row houses.

A huge crane was brought to the site yesterday as police dug through the charred ruins of the cult's former headquarters in the search for more bodies.

Mr Gregore Sambor, police commissioner, had said he feared up to 15 bodies might be buried in the ruins.

An entire neighbourhood in a black area of Philadelphia looked yesterday as if it had been selected for a carpet-bombing attack. Still stuned by their loss, the more than 200 people left homeless were settling into emergency shelters, and talking to lawyers.

Mr Wilson Goode, Philadelphia's black mayor, who approved the police plan to use a home-made bomb, dropped by helicopter, toend a siege of a house occupied by the group, known as Move, promised burned-out residents the city would "make you whole again."

He said the ruined houses would be rebuilt within a year, free of charge.

Would do it again

Of his decision to give police the go-ahead to drop the bomb, the mayor said:

"If it works, you're a genis. If it fails, you're condemned. I'm the one who should be held accountable. I made the decision and I stick with it. If I had to make the decision over again, I would do it again."

The police had tested their bomb on wood-and-tar-paper structures without starting any fires. The device used an explosive known as Tovex, a blasting agent primarily used in mining that is equivalent to dynamite but safer to handle.

But when the bomb was dropped on a roof-top bunker the cult had built at their headquarters, a fire quickly developed and soon became a ferocious blaze engulfing several blocks of houses. The heat was intense enough to melt cars.

The fire was such an unexpected development that police speculated yesterday that the cult members holed up in the house might have set it themselves.

"We can't rule out that they soaked most of theb lock with gasoline," a city offfical said. "For 15 minutes after the blast there were no flames anywhere. Then all of a sudden, there was an extraordinary flash fire."

Petrol stockpile

The cult had stockpiled drums of petrol in their building and there is some evidence they had dug escape tunnels beneath neighbouring houses.

The mysterious and bizarre cult was denounced by the mayor yesterday as a group "dedicated to the destruction of our way of life." Members embrace a "caveman" philosophy, opposed to all modern technology, except firearms.

The few dozen members of Move chew garlic as a religious rite, eat only raw food, keep their children naked and unschooled, breed stray dogs and fee rats as if they were pets. One aspect of their lifestyle is their habit of spreaing human excrement and household garbage in the backyard.

For several years, friction has developed between the cult members and their disgusted neighbours. Finally, the city on Monday moved heavy police strength into hte area to eliminate the problem once and for all.

Zara Phillips, daughter of Princess Anne and Capt. Mark Phillips, celebrating her fourth birthday yesterday as she carried a "happy birthday" balloon from her nursery school at Minchinhampton, Glos.

Judge warns jury against 'moral judgment' of Duke

By HEATHER MILLS Old Bailey Correspondent

THE Old Bailey jury hearing the case of three men accused of defrauding the Duke of Devonshire were told yesterday that they must not sit "in moral judgment" on the 65-year-old peer.

Searching questions about the Duke's private life and the women friends to whom he gave money were not put out of "prurient curiosity," said JUDGE JOHN HAZAN, QC.

He told the jury of seven women and five men that the Duke was questioned in order to establish that three cheques taken from his London home had been forged and had not been made out by him as gifts to any women.

As the judge began his summing up in the trial of the man accused of stealing and then cashing the cheques, he told the jury: "It is not for you to approve or disapprove of the Duke's lifestyle or his private life."

Retiring today

One of the accused, ANDREW SHELLIS, claimed that the cheques had originated from the Duke to pay for a flat, furniture and paintings for one of the per's women friends.

The jury is expected to retire today to consider verdicts in the trial of Shellis, 43, a hairdresser, of Northolt Road, Harrow; Peter Callaghan, 26, a bar manager, of Leicester Street, Westminster, son of the Duke's former butler; and Heraklis "Ricky" Kouzoupis, 31, a businessman, of Hereford Road, Acton.

Callaghan denies stealing three cheques from the Duke's house in Chesterfield Street, Mayfair, in August 1983. The other two plead not guilty to passing two of the cheques for £61,000 and trying to cash the third for a further £89,00.

BOY DIES IN FALL FROM CAR WINDOW

A 6-year-old boy has died of multiple injuries after falling through the side window of a hired Land - Rover

Police say Jamin - Daruc Robbins was asleep on a tea chest when the nearside window was either broken or blown out on the M 5 near the Clevedon turn-off in Avon.

The boy's father, Mr Jonathan Robbins, 28, of LittlePetherick, Wadebridge, Cornwall, was driving home late on Tuesday night with a laden four-wheel trailer from Felixstowe.

Earlier the Land Rover's windscreen had been smashed by a stone and he had fitted two temporary replacements, but he had removed them because he was unable to see clearly.

Police said that because rain was coming into the front of the vehicle, Mr Robbins had moved his sleeping son on to tea chests in the back. 'One tea chest was being used as a bed, but it was alongside and level with the window," said Chief Insp. Peter Clough.

"We don't know what caused the window to go. There is speculation that it was blown out by air pressure, but it could equally have been damaged by equipment rolling against the glass. The boy might have even have pushed it out."

Jamin died of injuries to his head and legs. Police are appealing for motorists who were at the Clevedon interchange at about 11.25 p.m. to contact them.

Luncheon Vouchers.

A staff investment with extra interest

Luncheon Vouchers pay dividends for employer/staff relations. Appreciated and cost effective, Luncheon Vouchers are issued in nine values (15p to £2) and can be exchanged for snacks and meals at thousands of outlets throughout the country.

Make the right investment, send for our free colour brochure today.

01-834 6666

I am interested in finding out more about Luncheon Vouchers

Name

Company

Position

Address

Tel No.

The Sales Office, Luncheon Vouchers Ltd., 50 Vauxhall Bridge Rd., London SW1V 2RS. Tel. 01-834 6666

LV DTL25

Sack of secret mail found in street

By DAVID GRAVES

THE Post Office announced yesterday that it was making a "thorough investigation" into how a mailbag full of Ministry of Defence classified documents was found outside a London Underground station.

Three youths discovered the 4ft deep grey bag in a puddle outside Warren Street station on Tuesday night and, after examining its contents gave it to the Press Association news agency.

The bag, which contained letters, computer tapes and blueprints, marked with security classifications, relating to naval matters, was handed to police.

One sheaf of documents apparently dealt with a guided weapon and a letter, headed with the name of a senior naval officer, discussed security problems at military installations.

Youths' messages

Before handing the bag to the ress Association the youths scrawled messages over boxes and envelopes saying, "Carelessness costs Lives" and "We could have been Russians."

A Post Office spokesman said: "The Post Office handles some 42 million letters and 60,00 parcels every day and incidents of this kind are very rare. The Post Office, however, regards any such incidents as a very serious matter which will receive our closest attention."

The Ministry of Defence said: "The bag was in the custody of the Post Office at the time it was found. The MoD will not be holding an inquiry, but we would imagine the Post Office will be reviewing its procedures."

Other documents in the bag appeared to be the personal correspondence of senior serving and reserve naval person- apparently of a meeting of naval officers.

Names refused

Mr Melvyn Howe, 32, the Press Association night duty reporter who recieved the mailbag said the youths refused to give their names.

"They obviously did not want anyone to know who they were," he said. "I think they took it home, realised how serious it was and decded that they wanted nothing to do with it.

"They were even very careful not to call each other by their name when I spoke to them.

"There were boxes of computer tape which bore yesterday's date and several other items which were recently dated. Much of it appeared to be addressed to the Naval establishmentat Devonport."

RARE PIPES STOLEN

Thieves who removed slates and dropped through the roof into the House of Pipes museum at Bramber, West Sussex, yesterday stole more than 400 rare old German Meerschaum pipes valued at £100,000.

'Country at war' in pit strike, says QC

By LIN JENKINS

THE killing of the taxi driver DAVID WILKIE as he took a working miner to a South Wales colliery took place against a background of a "country at war," a jury at Cardiff Crown Court was told yesterday.

"Let us hope and pray that we will never seen anything like that again," said Mr JOHN PROSSER, QC, counsel for RUSSEL SHANKLAND, 21, in his closing speech.

He said Shankland, who had voted against the strike, had ben caught up in the pressures that existed in mining villages at that time.

"For a year between the spring of 1984 and the spring of 1985, we had a year of shame," Mr. Prosser went on. "We could not avoid it; we saw it day in, day out, throughout the country. But some of us lived it, and that is the distinction that is vivid in this case."

He asked the jury to ignore their own views about the strike when considering how SHANKLAND and DEAN HANCOCK, 21, placed concrete missiles on a bridge, waited in ambush and pushed them on to the taxi carrying a miner who was returning to work, Mr DAVID WILLIAMS, killing the cab driver.

'Think of pressures'

Both the accused lived and worked near Rhymney, a village in the heart of the Welsh coalfield where most people had some connections with the industry.

"Just think of the pressure there was throughout that period for them," Mr Prosser told the jury.

Shankland was not a man of violence, he said. His first experience of picketing at a Coventry pit had "sickened him," and only the need for money forced him to go again.

The Crown say that Shankland, of Manset St., and Hancock, of Rhymney Bridge, deliberately planned the ambush and balanced a concrete post and concrete slab on a bridge above a passing convoy on the Heads of the Valleys road.

Both plead not guilty to murder, but Hancock admits manslaughter — a plea not accepted the Crown.

Anthony Williams, 26, of Ty Coch, Rhymney, cleared of murder on the instructions of Mr Justice Michael Mann, denies two charges of conspiring to damage the tax with intent to endanger life or being reckless about the danger.

The hearing was adjourned until today, when the judge will complete his summing up.

POLICE WENT BERSERK, SAYS QC

POLICE went "completely berserk" as they charged thousands of miners' pickets outside a coking plant, MR MICHAEL MANSFIELD, QC, said at Sheffield Crown Court yesterday.

He said an incident shown on television of a policeman beating a picket about the head with a truncheon was not an isolated one.

Earlier Mr Tony Clement, former Assistant Chief Constable of South Yorkshire, described scenes outside the Orgreave coking plant on June 18 as "possibly the most serious incidents of public disorder in this country, this century."

Mr Mansfield, defending three of 15 men accused of riotous assembly said: "What was seen on television was not isolated. The officers on foot went completely berserk."

Mr Clement, who was in charge of police operations at Orgreave told the court: "There were not only police officers using violence. People wer kicking them and surounding them."

Report to D P P

Of the truncheon incident Mr Clment added: "We saw it and deplored it. We reported it to the director of public prosecutions as soon as we could."

Mr Mansfield said no officer had been prosecuted over the incident.

Mr Clement said a large number of pickets suffered severe head injuries. "I saw truncheons being used by police officers who were being attacked."

Mr Mansfield told Mr Clement "Using horses in the way that you did leads to the very real risk of ordinary people, who are committing no offence, getting trampled."

'No charge'

Mr Clement replied: "The plice horses went forward at a walk uphill. There was no cavalry charge. An ordinary person who was prudent would get out of the way.

"The reason I used horses was to disperse a riotous crowd who were injuring my officers."

The 15 men, from South Yorkshire, the North-East, Scotland and South Wales have all denied riotous assembly. The trial was adjourned until today.

LORRY EXPLODES

A Norwegian Air Force lorry carrying more than 2,000 hand grenades caught fire in southern Norway, but the driver sped through a village and stopped in an open field before it exploded, showering a 300-yard area with metal shrapnel police said yesterday.—Reuter.

FORGIVEN RAPIST FREED IN GREECE

By Our Athens Correspondent

A 64-year-old German pensioner forgave her 15-year-old Greek rapist yesterday on the grounds that he misinterpreted her polite conversation with him.

The court in Salonica heard that Elizabeth Kishfer, a former university lecturer, was attacked by Elpidoforos Eliseos as she sunbathed on a deserted beach. He was freed when the woman withdrew her charges.

MOTHERS WHO SMUGGLED POT JAILED FOR 2 yrs

Two young unmarried mothers who were stopped at Customs at Heathrow clutching their babies and luggage containing cannabis worth £9,000, were each jailed for two years yesterday at Aylesbury Crown Court, Bucks.

Miss Allette Falconer, 22, of Haskell House, Stonebridge, and her cousin Marcia, 21, of Cecil Avenue, Wentley, who denied smuggling, had 20 tins labelled as fruit juice which contained nearly nine kilograms of herbal cannabis.

They told the court they were offered a free holiday in Jamaica and up to £2,000 each by two men they knew casually if they brought back some goods. Both denied knowing they were drugs.

DOUBLE DEATH FALL

Ruda Olga ignored pleas from a crowd and threw her son 10 floors to his death in Mombasa, Kenya, before jumping herself. The woman, who also died, had apparently argued with her boyfriend over who was the child's father.—U P I.

"For very high interest and passbook flexibility choose Nationwide Bonus-90"

10·00%=10·25%=14·64%

Net — Net compounded annual rate when half-yearly interest remains invested — Gross equivalent compounded annual rate to basic rate tax payers

A questioner asks about high interest accounts

NATIONWIDE FORUM ANSWERS YOUR QUESTIONS

"Where do I get really high interest, as well as freedom to add and withdraw as I wish?"

Nationwide Bonus-90 is the answer. It offers the investor a remarkable package of benefits. Very high interest on sums from £200 to £250,000. Monthly income or growth. Immediate withdrawals. A passbook so you know exactly where you stand. And Nationwide security.

VERY HIGH RATES

Nationwide Bonus-90 pays 10% with interest added every six months. This means that in a full year you get 10.25%, which is equivalent to 14.64% to basic rate tax payers.

MONTHLY INCOME

Nationwide will be happy to pay your interest as monthly income, either direct into your bank account, or into a Share Account where it goes on earning interest until you withdraw it. You need to invest at least £2,000 to qualify for monthly income.

IMMEDIATE WITHDRAWALS

If you are a big investor, with more than £10,000 in your account, you may withdraw without notice or interest loss, provided you leave at least £10,000 in your account. Below this threshold, you may still withdraw on demand, but you lose 90 days' interest on the sum withdrawn. But if you can give 90 days' notice you receive interest in full.

Bonus-90 offers you a great deal of freedom and very high returns. You can invest in Bonus-90 at any Nationwide branch or agent, or use the coupon.

Rates may vary: correct at time of going to press.

To Nationwide Building Society, Postal Investment Department, FREEPOST, London WC1V 6XA.
I/We enclose a cheque for £
to open a Bonus-90 Account
☐ Interest to be paid monthly

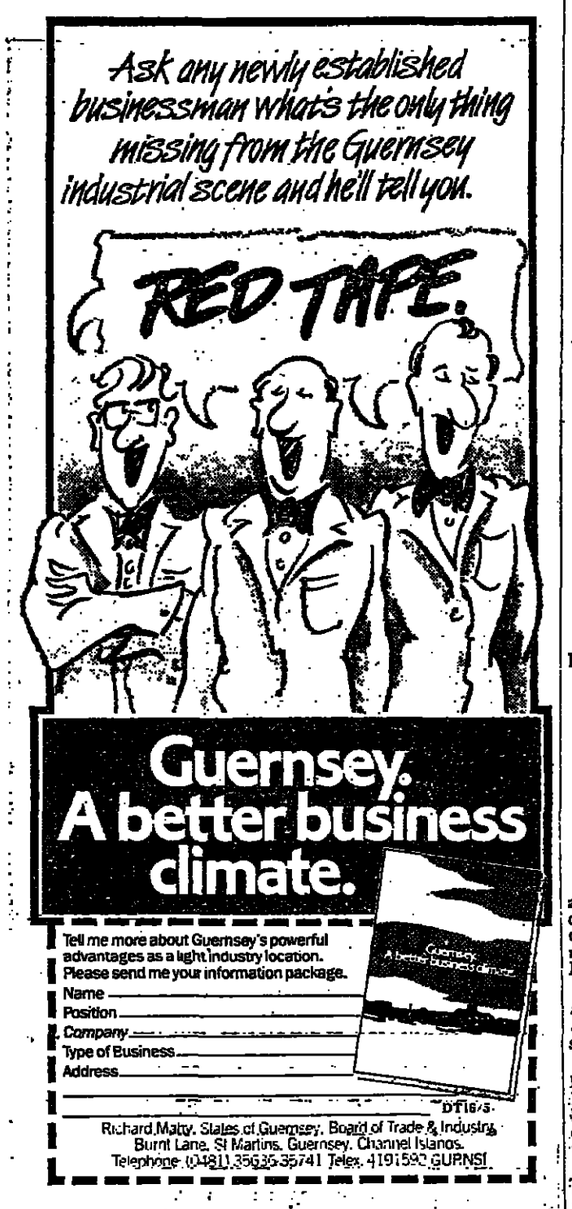
Name

Address

Postcode DT 9/5/1

It pays to decide Nationwide

Nationwide Building Society, New Oxford House, High Holborn, London WC1V 6PW.



HELSINKI HOPE AS SHULTZ SEES GROMYKO AGAIN

By DAVID ADAMSON Diplomatic Correspondent in Vienna

AN unscheduled 10-minute meeting between Mr Shultz and Mr Gromyko in the baroque surroundings of the Belvedere Palace followed immediately after yesterday's celebration of the 30th anniversary of the Austrian State treaty.

Afterwards, the two foreign ministers walked side by side down the steps to their waiting cars, Mr Shultz smiling broadly and looking pleased.

There was no enlightment on the reason for the meeting but clearly some point left hanging over from their six-hour session on Tuesday had been cleared up after an overnight reference to one or both capitals.

At a guess, it was connected with the agreement in principle to hold another meeting in Helsinki when the 10th Anniversary of the Helsinki Accords is marked on Aug. 1.

Neither Nato nor the Warsaw Pact has made any formal decision on the level at which they will be represented at the anniversary, *but it is virtually* certain that the foreign ministers of most of the 35 signatory states will be there.

Nato's foreign ministers are expected to announce their collective decision to attend when they meet in Estoril, Portugal, in the first week of June. Mr Shultz will report then on U.S-Soviet exchanges and Geneva arms control negotiations.

He was able to give an account of Tuesday's meeting to the foreign ministers of Britain, France, Italy and West Germany, when they met for breakfast yesterday.

Although there has been no decision on whether President Reagan and Mr Gorbachev will meet at the U.N. in New York in the autumn, the Americans are cautiously hopeful that the Helsinki meeting will see agreement on this.

One agreeable surprise for them at Tuesday's meeting in the Soviet embassy was that Mr Gromyko's thirst for detailed discussions stretched the occation to twice its expected length.

Agreement distant

There were no negotiations as such on arms control, but Mr Gromyko seems to have thrown in a few ideas for breaking the procedural dealock in Geneva.

What these amounted to, and how they were received, is not known. The Americans left the embassy feeling agreements in Geneva were still a long way off.

If there has been any movement it may be discernible in the next session of the Geneva talks beginning on May 30, and ending shortly before the Helsinki meeting.

The Americans see no reason why there should not be agreements on offensive nuclear missiles in Geneva while they proceed with plans for creating a defensive anti-missile system in space.

The Soviet Union insists there must be a package agreement incorporating offensive missiles and the de-militarisa*tion of space.*

Solutions possible

Yesterday's celebration of the Austrian State treaty was held in the same octagonal chamber where the foreign ministers of Britain, France, the Soviet Union and the United States, signed it 30 years ago.

The treaty returned sovereignty to a neutral Austria, and provided for the withdrawal of occupation forces.

The air was thick with evocations of the lessons to be learned from the rare instance of East-West co-operation as Mr Gromyko, Mr Shultz, Sir Geoffrey Howe, Mr Dumas, France's Foreign Minister, and other dignitaries, delivered brief addresses.

Mr Gromyko said it showed that "complicated problems" could be solved by negotiations between nations with different social systems.

Mr Shultz made a favourable reference to Mr Gromyko's speech, and said the treaty represented a victory for reason and peace, even though the negotiations had dragged on for years.

Sir Geoffrey, an instinctive believer in secret diplomacy, urged more use of private dialogue in East-West relations, and delivered an oblique rebuke to Mr Gorbachev for his hostile references to the Western Allies in his V E-Day speech.

"Too often words are deployed as rhetorical weapons for public display," he said.

"We should be much wiser; we should achieve more for our peoples, if plain words were more often exchanged in confidence."

SOVIET SPY GAME LIKE 'GREENFLY'

By Our Parliamentary Staff

RUSSIAN spying has become "a rather stupid game," but the Soviet Union still persisted in doing it, Lord Home of the Hirsel, a former Prime Minister, told the Commons Foreign Affairs Select Committee yesterday.

Asked whether the spying activities of Russian diplomats could be isolated from their country's wider political relationship with Britain, Lord Home said they could.

"It is rather like regular attacks of greenfly. Now and again you have to use the spray," he said.

Lord Home also said it would be a mistake to assume that Mr Gorbachev, the new Kremlin leader, would alter his country's policies very much or very quickly.

Mr Gorbachev had been a party to the collective decisions of the Politburo, including the Russian invasion of Afghanistan, for the past eight years, "so I would very much doubt whether there was going to be very much improvement."

Sanctions ruled out

He did not think Russia was planning any further expansionism, though he expected it to continue stirring up trouble in other parts of the world. Russia's reasoning was that if such countries were made weaker, it would be safer.

He expected the Russians to continue such trouble-making in Syria, and that they would encourage the Vietnamese to invade Thailand.

It was "counter-productive" to blow hot and then cold over Russia, as President Reagan had done. The Russians were totally realistic, and should know that Western policy toward them was being consistently applied.

Lord Home said he did not believe in the application of sanctions against Russia because he had never seen sanctions work satisfactorily against any country.

"What may be effective would be to be absolutely frank with the Soviet leaders. If they know that you know what they are up to, they will take notice. It is no use being too gentle with them.

"Tell them what you object to. They are pretty realistic and will probably not challenge it," he said.

Sir Geoffrey Howe, Foreign Secretary, joining in an informal exchange with Mr Gromyko, Soviet Foreign Minister, Mr Shultz, United States Secretary of State, and M. Dumas, French Foreign Minister, when they met in Vienna yesterday at the commemoration of Austria's 30 years of independence.

Nuclear blast X-ray may be space weapon

By Our Washington Staff

CONTRARY to President Reagan's insistence that the American devices now being studied for use against enemy missiles in space are strictly non-nuclear, scientists are said to be developing an X-ray laser powered by a nuclear bomb.

A front-page report in the NEW YORK TIMES yesterday quoted government scientists as saying that a method of focusing the laser rays generated by a nuclear explosion was tested in an underground blast in Nevada on March 23.

This was the second anniversary or Mr Reagan's speech proposing his controversial Strategic Defence Initiative designed to render nuclear weapons "impotent and obsolete".

Since then both Mr Reagan and Mr Caspar Weinburger, Defence Secretary, have stressed repeatedly that the five-year, $26 billion (£20,400 million) research programme into space defence was concentrating on non-nuclear weapons.

But it is no secret that one of the approaches understudy is the possibility of using radiation created by a nuclear explosion in space to deliver a beam capable of destroying missiles in flight.

This research is underway at the Lawrence Livermore National Laboratory in California. The first-generation device developed there was called "Excalibur," after the sword King Arthur pulled from a stone.

Test breakthrough

The second is known as "Super Excalibur," the report said.

Mr John Pike, a space expert at the Federation of American Scientists, commented that the newly - disclosed Livermore advance was embarrassing for an administration which was "trying to portray this thing (S D I) as non-nuclear, whether *or not it is.*"

The idea of using a nuclear X-ray laser as a space defence weapon was the brainchild of Dr Edward Teller, the so-called "father of the H-bomb" who founded the Livermore laboratory in the 1950s.

The March 23 Nevada test was said to have been a breakthrough toward overcoming one of the chief obstacles in developing X-ray lasers. How *to focus the radiation rays into* a concentrated beam, rather than spreading out over long distances in space.

The Pentagon's 1985 report to Congress on S D I devoted comparatively little space to what it called "nuclear-driven systems," saying that "emphasis in the S D I programme is being given to non-nuclear weapons for defence."

But it asked Congress to vote $28,600,000 (£22,500,000) for research in this field next year, and $48,800,000 (£38,300,000) in the following fiscal year.

Deployment of nuclear weapons in space is barred by treaty and their use even in this limited way would damage nearby satellites as well as possibly disturbing worldwide communications.

Critical two days after Sri Lanka massacre

By IAN WARD in Colombo

THE next 48 hours will be critical for Sri Lankan security chiefs desperately seeking to avoid a country-wide racial backlash from Tuesday's Anuradhapura massacre for which a Tamil rebel group yesterday claimed full responsibility.

With the death toll for the slaughter of civilians at the sacred pilgrim city climbing to 146 last night government officials broadcast island-wide appeals for the majority Sinhalese Buddhist population to remain calm.

A government spokesman claimed that the rebels were hoping to trigger widespread bloodshed between the Tamil and Sinhalese communities on the scale of the July 1983 ethnic rioting which resulted in more than 1,000 deaths and tens of thousands of homes, offices and shops burned out by fire.

Although Colombo and other cities across the island remain calm, there is also a prevailing tension.

The fear is that any sudden reaction by either racial grouping could ignite communal hatred to produce a sudden bloodbath that the already overstretched security forces would find great difficulty in containing.

Information problem

One of the major problems facing the political leaders is the extent to which the public should be kept informed of the violence as it erupts.

Dissemination of such information, some feel, can readily inflame emotions.

Significantly, the government radio network avoided all mention of the rebel killing spree at Anuradhapura for more than 12 hours after the event.

Long before the network began broadcasting details, reports had spread that the rebels involved openly toured the streets of the ancient capital, announcing through loud-hailers that they had come to kill civilians.

This, they said, was in retaliation for the Tamil civilians allegedly killed by government forces on the northern Jaffna peninsula last Friday.

Throughout yesterday reports reached Colombo of apparently retaliatory violence against Tamils in Anurapdhapura.

According to these some 28 Tamil public servants were urged by Sinhalese to flee the city soon after the massacre. As they did so, their homes were set alight and they were killed. The government spokesman claimed no knowledge of *these incidents.*

Ferry 'attacked'

Another report from the northern sector told of the high-seas killing of 48 passengers aboard a motor ferry running from Delft Island, off Sri Lanka's north-west coastline, to nearby Nainativu Island.

According to information reaching Colombo an unidentified craft launched an unprovoked raid on the ferry yesterday morning.

Immediately the suggestion was that the attack was yet another retaliatory action by government forces in the predominantly Tamil northern region.

The Sri Lankan Navy patrols the so-called "Off-shore Surveillance Zone" against suspected terrorist seaborne infiltration from Southern India's Tamil Nadu state across the 22-mile-wide Palk Strait.

But again government spokesman were unable to confirm or deny the incident.

Israel denies timers for use in A-bombs

By DAVID SHEARS in Washington

ISRAELI diplomats reaffirmed in Washington yesterday that timing devices known as krytrons which it had obtained from America were being used only in conventional weapons research.

They expressed surprise over a WASHINGTON POST report that Americ had asked to inspect Israel's secret nuclear installations to find out whether these devices were being used in making atomic weapons.

A legal investigation is being conducted in Los Angeles over whether these tiny switches, used in medical equipment and oil exploration as well as nuclear weapons, had been illegally smuggled out of the country.

The POST said the Federal Grand Jury inquiry centred on an Israeli businessman named Arnon Milchan, alias Milchen.

Stockpile in hand

It quoted Mr Gretel Siler, a member of a Los Angeles firm which has a profit-sharing arangement with Milchan on his export deals, as saying that Milchan has begun buying the krytrons from a Massachusetts company in 1979.

Israel issued an official statement on Sunday admitting that it had acquired a number of krytrons betwen 1979-83, and still held a considerable stockpile.

But the Israeli Defence Ministry said that its "defence-related industries have used the *items for research and development* on conventional weapons system sonly." It also stated that none of the krytrons had been exported from Israel.

NUCLEAR STATUS

Know-how to make bomb

OUR DIPLOMATIC STAFF writes: Israel has never acknowledger that it is a *nuclear power, although an* Israeli Embassy official in London said yesterday: "We have the potential to become a nuclear power, but we will not be th first to introduce nuclear arms into the area."

Israel has aircraft capable of delivering nuclear bombs; and also has American supplied battlefield tactical weapons which could take nuclear warheads as well as conventional explosiv devises.

An Israeli spokesman acknowledgd, with pride overtaking discretion: "We have the scientific knowledge, and we have the technology, to make nuclear bombs. No doubt of it, we have the know-how."

MURDOCH TO SELL PAPERS IN TV DEAL

By Our New York Staff

Mr Rupert Murdoch has reportedly told Congressmen that he plans to sell his two latest American tabloids, the NEW YORK POST and the CHICAGO SUN-TIMES, as part of his purchase of six independent television stations.

The Australian publisher assured members of the House of Representatives Telecommunications Sub-Committee that he would "be complying with all the rules and regulations, but I feel really bad about the Sun-Times because it's doing so well now."

Mr Murdoch bought the NEW YORK POST *eight years ago for* $50 million and the CHICAGO SUN-TIMES last year for about $100 million. Industry analysts have said they would be surprised if he is able to recover these investments.

POLISH PROTEST OVER PROFESSOR

Teachers at Warsaw University have protested to the Polish government over the dismissal from the country's Academy of Sciences of Prof Bronislaw Geremek, 53, close adviser to Mr Lech Walesa, the Solidarity leader.

He was dismissed last month after he discussed human rights issues in Warsaw with Sir Geoffrey Howe, Foreign Secretary.—Reuter.

VIETNAM FILM PLAN

Nguyen Cao Ky, 55, South Vietnam's former vice-president, plans to make and star in a film about the Vietnam War, a newspaper reported in Taiwan yesterday. He lives in California.—Reuter.

N. ZEALAND STORM

Storm-force winds and heavy rain lashed the North Island of New Zealand yesterday, cutting power supplies and damaging houses.—Reuter.

NUMEIRY FACING AIRLIFT CHARGES

The Sudan government has set up a special investigative committee to prepare charges against ousted President Jaafar Numeiry and other former officials in connection with the airlifting of thousands of black Ethiopian Falasha Jews from Sudan to Israel, the Sudan news agency said yesterday.

Several members of the new Sudanese government say Numeiry and his officials were guilty of high treason for allowing the operation to take place and received millions of dollars of bribes from Israel.—U.P.I.

COMMUNIST HELD 19 yrs IN JAIL

Singapore is still holding Chia Thye Poh, a political detainee arrested 19 years ago for alleged Communist activities.

Mr Shanmugam Jayakuman, Home Affairs Minister, told Parliament that Chia is the only political detainee in jail without trial. He would be released only if her publicly renounces the underground Communist movement and its plans to overthrow the government by force.—Reuter.

News Round-up

HUNT FOR MENGELE STEPS UP

By IAN BRODIE in Los Angeles

ADVERTISEments bearing "wanted" posters for Josef Mengele and offering rewards approaching £2 million, will appear in South American newspapers next week as part of an international campaign to capture the infamous Nazi doctor.

The advertisements will be paid for by the Simon Wiesenthal Centre for Holocaust Studies in Los Angeles. They will appear in Argentina, Bolivia, Paraguay, Brazil and Chile.

They will carry two pictures of Mengele, one taken when he was at Auschwitz concentration camp and the other an artist's conception of how he might look today at the age of 74.

Rabbi Abraham Cooper, spokesman for the Wiesenthal centre, said: "We have every reason to believe this will bring us additional information.

The last confirmed sighting of the fugitive was last July in Paraguay in the settlement of Capitan Miranda, outside Hohenau, according to Dr Wiesenthal.

Jail hostages freed

Seven long-term prisoners at Pontevedra Prison in north-west *Spain freed* their five hostages, including the prison governor, after the authorities promised there would be no reprisals and that the seven would be transferred to other jails. The hostages were held for 18 hours after the convicts were discovered attempting to escape on Tuesday night.

'Poisoner' expelled

Gert Raiml, 40, a Swedish engineer who threatened to poison Nestle food products in eight countries, has received an 18-month suspended sentence and been expelled from Switzerland. Raiml demanded about £515,000 to aid starving Africans.

Teachers return

Sweden's main public employees' union called off a 13-day-old strike by schoolteachers, to ease pressure on pupils and parents, but said work stoppages by other civil servants would continue until wage demands were met.

Short-term President

Radovan Vlajkovic, 63, started a one-year term as President of Yugoslavia. The system of rotating senior jobs annually among the leaders of the nation's eight regions was introduced after Tito's death in 1980.

Repayment threat

Mr Radovan Makic, chief of Yugoslavia's central bank, has warned Parliament that foreign currency reserves have sunk so low that Yugoslavia may have to stop repaying its foreign creditors.

Record drug haul

French customs officers at Paris's Charles de Gaulle airport seized a total of 384lb of drugs worth 52 million francs (£4,400,000) last week, a record week since the opening of the airport in 1974. Sixteen people were detained.

Hacked to death

Seven people were hacked or shot to death by unidentified attackers in daylight on a roadside at Kasaayi, east of Kampala, the Ugandan Roman Catholic newspaper Munno said.

Bombers kill three

A wave of bombings of Government offices in Santiago has killed thre people and wounded nearly 50. Chilean military authorities have accused Leftist guerrillas of carrying out the attacks.

1,000 held in Peru

More than 1,000 people were arrested in an overnight sweep in the Peruvian capital of Lima after two policemen were killed by suspected Left-wing guerrillas.

COUNTRY LIFE IN THE GARDEN

In this week's special Summer Gardens Number, Fred Whitsey describes the gardens of Goodnestone Park, Kent, much changed since Jane Austen was a regular visitor. Also in colour, Christopher Lloyd discusses some frost-tender *plants that can be brought out into the garden for the* summer, and Guy Cooper, director of the Herb Society, examines the design of the herb garden in England today.

And, Jack Harkness considers the way ahead for roses, while Roy Lancaster finds international variety in that most characteristic of town garden plants, the lilac.

DOUBLE VALUE FOR MONEY!

POPULAR GARDENING FREE WITH AMATEUR GARDENING

Two magazines for the price of one— packed full of hints, tips and news...

- ☐ Chelsea Show Preview
- ☐ Thinning Vegetable Seedlings
- ☐ Buyer's Guide to Summerhouses
- ☐ Flower Pests Chart
- ☐ And Free Garden Visiting Tickets
- ☐ Win-a-Mower Competition

TENSION OVER POPE SWITCHES TO ENTHUSIASM

By MICHAEL FARR in Luxembourg

AFTER the tension of his Dutch visit, the Pope arrived yesterday to a warm welcome in Luxembourg, 95 per cent. of whose 365,000 inhabitants are Roman Catholics.

The two-day trip to Luxembourg, and the first ever by a Pontiff, comes as a refreshing break for the Pope after the exigencies of the Dutch tour and ahead of a five-day visit to Belgium.

The Grand Duchy put into effect the tighest security operation in its history, cancelling all leave for the police, the paramilitary gendarmerie and its 600-strong Army.

There were few fears of trouble from the indigenous population, "but with other countries all around we may have other customers to deal with," a police spokesman said.

Armed police, gendarmes and troops in British-style camouflage lined the road from the airport to the city centre where the Pope was met with an enthusiasm unseen in the Netherlands.

'Local' words

Speaking in French and German and occasionally chancing a few words in Luxembourgish, he quickly won the hearts of the people during a meeting with the sick, disabled and old in the cathedral of Notre Dame, reopened after a Good Friday fire which destroyed one of its two distinctive pointed spires.

Later he met Grand Duke Jean and his family in the palace and members of the government and public servants in the municipal threatre before visiting the European institutions based in Luxembourg.

"Luxembourg has always been in the forefront of a unitd Europe in which nations once in conflict are seeking to combine their efforts to achieve prosperity tand well-being for all," the Pope said.

"I fervantly hope that this commitment to solidarity will continue to increase the unity between national communities and extend to all nations of the world, particularly the most deprived."

He added that more should be done to combat unemployment and referred to the contrast between the destitute condition of populations deprived of food, particularly in Africa, and the accumulation in Europe of food surpluses.

"Given the urgency, could not more be done?" he asked.

'These truths'

The Pope also returned to a theme which featured during his Dutch visit and said that one could not separate Man from God without diminishing Man.

"He who strays from God risks losing the principles by which he respects his own life and the lives of others. My pastoral duty obliges me to remind you of these truths, particularly at a time when Western society is being shaken to the foundations of its beliefs and practices and is suffering from anxiety and doubt.

"To all Catholics first, and then to all people of goodwill who are prepared to listen to me, I say: in the face of this demoralisation which is draining our lifeblood, in the face of human capitulation, we must rekindle the flame of faith."

Last night the Pope, who as a young man worked in a steelworks near Cracow in his native Poland, led a Papal Mass for thousands of local and immigrant workers outside Gate No. 2 of the smoke-belching Esch-Belval steelworks.

Afterwards he enered the steelworks and witnessed the casting from the blast furnace before meeting a delegation of management and workers.

Peterborough—P18

The Pope waving to a cheering crowd from the Popemobile on his arrival at Luxembourg Cathedral yesterday.

Rolls-Royce 'sporty' fighter engine

By Air Cdre G. S. COOPER
Air Correspondent

ROLLS-ROYCE is developing a more powerful engine than the French for the European Fighter Aircraft whose future is to be discussed in Rome today by the Defence Ministers of Britain, France, West Germany, Italy and Spain.

Mr Ralph Robins, Rolls-Royce's managing director, said yesterday that it would not be bright to start be E.F.A. programme wih a small engine such as the M88 proposed by Snecma, the French State-owned engine manufacturer.

Snecma wants engine design leadership, while Rolls-Royce is advocating equitable sharing of work responsibility and authority. Collaboration is seen by Rolls as a strategic step towards a unified European military aero-engine industry.

Rolls-Royce is proposing that test flights of the twin-engined fighter should begin in 1988 with RB.199 engines which, like the M88, have a thrust rating of about 17,000lb. Meanwhile a new 20,000lb thrust engine should be developed jointly to power the first production aircraft in 1995.

"It will be a very advanced machine with a sporty performance," said Mr Robins.

The engine Rolls-Royce is developing for E.F.A. is the XG40, jointly funded by the Defence Ministry and the company. The first demonstrator engine is due to run next summer.

British Aerospace's Experimental Aircraft Project test fighter will be powered by two RB.199s. First flight is planned for June next year.

Airbus appointment

Mr Roger Whitfield, 58, a special projects manager with British Aerospace, has been appointed senior vice-president in charge of finance at the European Airbus Industrie consortium.

Carbide files injunction in closure row

By PATRICIA KELLY
in Brussels

UNION CARBIDE filed an injunction yesterday against the Flemish regional authority which ordered the shut-down of one of its warehouses after the Bhopal tragedy even though the premises were given a clean bill of health by a toxicologist and a Belgian fire chief.

Located at Malle, east of Antwerp, the warehouse stores inert products such as vinyls and small batteries.

Union Carbide has also filed an injunction against the town council of Malle along with an undisclosed claim for damages and loss of revenue, since the licence for the warehouse was revoked exactly three months ago.

Union Carbide has asked that the decision be suspended until Antwerp authorities, which granted the original licence, decide whether to grant a further application from the company.

The case has angered Belgian authorities who are concerned that the shutdown, ordered by a junior minister in the Flemish regional authority, has jeopardised campaign to attract badly needed investment from foreign companies.

About 150 jobs are likely to be affected as a result of the warehouse being closed.

Concern has also been expressed by the port of Antwerp authority, which maintains the decision has dented its image as a flexible trading town as well as losing its revenue from the considerable volume of traffic normally generated through the port by Union Carbide.

Relax with Rioja

While the flames leap in a busy fire, relax and contemplate your glass of Rioja. Look at the wine's beautiful depth of colour normally found in wines several times the price. Then just sniff the wine and taste the difference.

Enjoy the wonderful wines of Rioja and find a quality and value that is unequalled.

Look for the little stamp... The hallmark of excellence

For further information please contact the Rioja Wine Information Centre, Vinos de España, 22 Manchester Square, London W1. Tel. 01-935 6140.

Hussein's 'last chance' peace plea for U.S.

By R. BARRY O'BRIEN in Amman

A WARNING that time is running out for what may be the last chance of a Middle East peace settlement is to be given by King Hussein of Jordan to President Reagan when they meet in Washington at the end of this month.

The King believes the chance created by the change of government and atmosphere in Israel will be lost if progress towards peace talks is not made quickly, Jordanian officials said yesterday.

Officials in Amman said the King would urge the president to accept that members of the Palestine Liberaion Organisation must be included in talks on the future of the West Bank and Gaza territory and the 1,500,000 Palestinian Arab population, captured by Israel in 1967.

The King saw no possibility, officials said, of getting round the problem by including members of the PLO "parliament," the Palestine National Council, who are "not declared members of the PLO," a compromise devised by the United States to overcome Israel's refusal to talk to the PLO.

Officials said King Hussein supported inclusion of non-PLO Palestinian leaders in the occupied territories, but only as part of a delegation including senior PLO figures.

King Hussein is still legal sovereign in international law of the Jordan West Bank, which was part of his kingdom unti Israel captured it in the Six Day War.

But he has bowed to the resolution of the 1974 Arab Summit at Rabat, making the PLO "sole legitimate representatives of the Palestinian people," and has refused to enter peace talks with Israel without PLO agreement.

U.S. position

Officials confirmed that the King, in talks with Mr Shultz, United States Secretary of State, in the Red Sea resort of Akaba this week, insisted that the PLO must be included as reported by Mr Richard Murphy, American Assistant Secretary of State, to the Israeli government in Jerusalem on Tuesday.

King Hussein is to attempt to persuade President Reagan that thes opportunity for peace demands a change in the United States position of refusing to talk to the PLO until it accepts United Nations resolutions 242 and 338, recognising the State of Israel.

King Hussein, in his talks with President Reagan, is also to urge his view that an effective and lasting peace can be negotiated only at an international conference under United Nations auspices with participation of all parties to the Arab-Israeli conflict and the five permanent members of the U.N. Security Council to guarantee the peace treaty.

Jordan and the PLO are engaged in a joint diplomatic effort to win support from the five permanent members of the Security Council for a new peace conference.

A joint Jordanian-PLO delegation led by Mr Arafat returned this week from Peking. Officials in Amman said yesterday that another joint delegation would shortly visit Paris.

The Soviet Union has refused to receive a joint delegation, but PLO officials are in Moscow for talks on the Jrdanian-PLO mves.

Officials in Amman said yesterday that Mr Taher Al Masri, Jordanian Foreign Minister, might visit the Soviet capital.

Britain has not indicated if it will receive a joint delegation. The United States is not willing to.

Meanwhile, King Hussein is seeking support among Arab States for an Arab League summit conference to endorse his call for an international peace conference. But his efforts are being opposed by Syria, Libya and South Yemen.

King Hussein had talks with Kinf Fahd of audi Arabia in Jeddah last week. Yesterday he left for Qatar and the Gulf Emirates.

CHINA IMPOSES MORE TAX ON BUSINESSMEN

By HUGH DAVIES
in Peking

China, while ostensibly trying to encourage foreign trade, imposed yet another tax on overseas businessmen yesterday. The new charge is aimed at legal firms, accountants and trade intermediaries based in the Communist State.

A fee of five per cent. of operating income is to be imposed, plus a 15 per cent. so-called "enterprise income tax," backdated from January.

Taxable items include commission, rebates and fes for conducting market surveys and providing business information, as well as performing liaison, consultation end what are termed "other services" for clients of companies in China.

PAKISTAN POLICE RAID PARTY

Several senior Pakistani government officials went home thirsty on Tuesday night after police in Islamabad raided an illegal cocktail party. They seized five bottles of whisky and 15 cans of beer just before the 26 guests arrived.

Under the countrys Islamic prohibition laws, the prominent banker who hosted the cocktail party could face flogging for possessing liquor and inviting Pakistanis to drink it.—Reuter.

PROTECTION FOR AID

Britain is to provide £190,000 for protective covering for stocks of famine relief grain endangered by rains in Ethiopia.

THE LAST WORD ON SUNDAY. AND FIRST THING ON MONDAY. The Burberry Blazer.

One of the great joys of owning a Burberry Blazer is that you can wear it at the weekend or in the office and feel totally at ease.

And just a glance at its traditional and classic cut will tell you why.

A Burberry Blazer, however, is more than just a very useful item to have as part of your wardrobe. It's also a very personal possession. Because before you can wear one certain decisions are needed that only you can take.

For instance, should it be double or single breasted, and which of the many colours available do you approve?

And should your blazer have patch or flap pockets, and are two vents better than one?

The lining, which bears the equestrian monogram, also begs a question. Do you require a full or half lining? (In tropical climes the half lining is very much de-rigueur.)

The buttons, too, can be those of your own choosing. If you wish to have those of your club or regiment we will gladly sew them on for you, as we would the appropriate badge on the breast pocket.

Of course, such personal decisions are helped when you know that we can fit you exactly.

And within the same department we can offer you a selection of shirts, ties and trousers that have been designed specially to complement your blazer.

There is, however, one final touch of individuality, whereby when your selection is complete we will monogram your own initials onto our label.

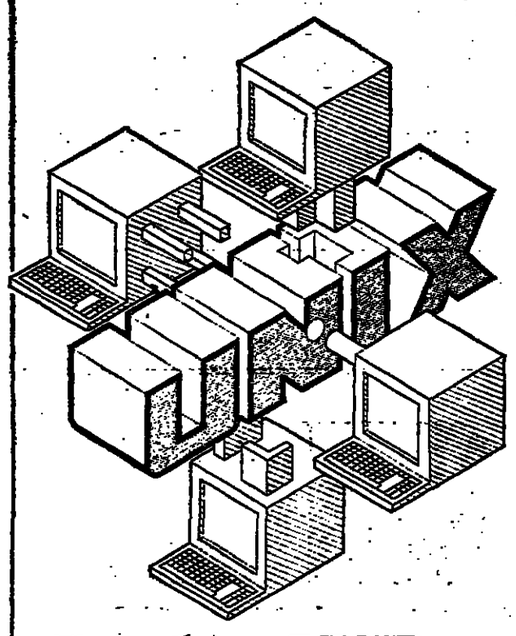
You may conclude that we have gone to an awful lot of trouble in the making of our blazers. But we have done so to allow you to slip one on practically anywhere without a second thought.

Burberrys

18-22 Haymarket, London SW1Y 4DQ. Tel: 01-930 3343. 67 Regent Street, London W1R 8AS. Tel: 01-734 4060. 301-456 Union Street, Aberdeen AB1 1TR. Tel: 0224-640034. 64 Buchanan Street, Glasgow G1 3JF. Tel: 041-221 0222. 31 Halkett Place, St. Helier, Jersey, CI. Tel: 0534-33556.

Burberry and Burberrys and the device of an equestrian knight in armour are the registered trade marks of Burberrys Limited, London.

AT LAST, A MAJOR COMPUTER MANUFACTURER THAT'S TRULY DEDICATED TO MAKING ALL COMPUTERS COMPATIBLE.



It takes NCR to give you choice in the future.

Surprised?

Computers with incompatible operating systems severely limit your future choice of hardware and software.

NCR are committed to solving that problem.

That's not surprising if you glance at NCR's history. We've consistently succeeded by addressing the problems that other manufacturers ignore.

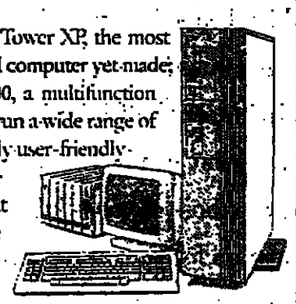
We were the first to build a fully transistorised computer. First to build mainframe computers with bus architecture. First with on-line bank-teller machines. First with externally programmable 32-bit microprocessors.

The first computer company to celebrate its centenary.

Now we're the first to fully adopt Unix* – the operating system with the potential to make all computer systems compatible.

Ask us about our Tower XP, the most advanced Unix-based computer yet made; or our Worksaver-300, a multifunction workstation that can run a wide range of sophisticated, uniquely user-friendly Unix office software.

We'll show you that you can have a choice in the future, if you choose NCR.



NCR

INNOVATIVE COMPUTER TECHNOLOGY YOU CAN EXPECT IT FROM NCR

NCR Limited, 206 Marylebone Road, London NW1 6LY.

To: NCR Information Centre, NCR Ltd, 206 Marylebone Road, London NW1 6LY. Telephone: 01-724 4050.

NCR Computer systems cover a wide range of business applications. Please tick the business area that you are in and we will send you full details of the relevant NCR systems.

Retail ☐ Wholesale ☐ Construction ☐ Manufacturing ☐
Banking ☐ Insurance ☐ Local Central Government ☐
Distribution ☐ Other ____

Name ____
Title ____
Company ____
Address ____
Telephone ____ DT/1/5

* Unix is a trademark of AT & T Bell Laboratories.

TOUGHER CURBS ON ANIMAL EXPERIMENTS

By DAVID FLETCHER Health Services Correspondent

NEW controls giving greater protection to laboratory animals used for medical experiments were announced in a White Paper by Mr Brittan, Home Secretary, yesterday.

Legislation is to be introduced as soon as possible to replace the Cruelty to Animals Act of 1896 to prevent animals used for experiments being exposed to avoidable, unnecessary or excessive suffering.

The proposals are stricter than those set out in a White Paper in 1983 but the National Anti-Vivisection Society said that they did not go nearly far enough.

The legislation will create a system for controlling animal experiments, establish a body to oversee them, impose tighter limits on permissible experiments and increase penalties for breaking the law.

The White Paper says that the new controls are designed to prevent unnecessary suffering to animals without crippling biomedical research which benefits man and animals.

Dual system

It says that the number of experiments on living animals fell from 5,600,000 in 1971 to 3,600,000 in 1983, but that animals are still needed for research.

"There remain many areas of scientific research in which there are at present no alternatives to the use of living animals, including both fundamental biological research and overall toxicity testing.

"A whole animal is at present, and will be for the foreseeable future, the only possible experimental model for the whole human body."

Research into cancer, arthritis, multiple sclerosis and the many unsolved diseases in man and animals, often crippling, must continue.

The White Paper announces a dual system of licensing under which both the scientists and their projects will have to be approved. Home Office inspectors will be given wider powers.

"The present power of an inspector to require an animal which appears to be in considerable pain to be killed immediately will be strengthened to enable him to order its destruction whenever he thinks the effects of the procedure are too severe.

'Statutory duty'

"Second, project and personal licensees will have a statutory duty to take effective precautions to prevent, or reduce to the minimum, consistent with the aims of the procedure, any pain, distress or discomfort in the animals used."

If the inspector has any doubts about a project he will be able to refer it to a newly-established panel of experts st up by the Home Office.

Animals which have been anaesthetised prior to an experiment and later allowed to recover consciousness will be protected from any further experimentation.

If they recover near normal health they need not necessarily be killed, but can be returned to the farm or to the wild or found suitable homes as pets.

Mr Brian Gunn, general secretary of the National Anti-Vivisection Society, said the proposals fell lamentably short of any meaningful action.

"Scientific Procedures on Living Animals", HMSO £3·50.

56-hour-shift doctors 'endanger patients'

By Our Health Services Correspondent

PATIENTS lives are at risk because exhausted hospital doctors are working up to 56 hours at a stretch, the Medical Practitioners Union said yesterday.

It called for a basic 35-hour week for junior hospital doctors, with a maximum of 60 hours a week laid down by law.

Doctors in the 3,000-strong union said that attempts over several years to secure voluntary reductions in the hours worked by junior doctors had failed.

The time had now come to force a cut in hours by setting a legal weekly maximum on the lines of limits imposed on airline pilots and train drivers.

Mr Roger Ward, secretary of the union, said: "We believe that unless this situation is corrected there will be deaths of patients directly attributable to the excessively long hours doctors are being forced to work.

Pay structure

"The Government must know this dangerous situation exists yet it has turned a blind eye."

He said health authorities must employ more junior doctors so that hours could be cut. He blamed the pay structure for the reluctance of authorities to take on more doctors.

It was often cheaper to employ one doctor and pay him for 40 hours a week overtime than it was to employ two doctors for 40 hours a week each.

Dr Ruth Gilbert, 27, a children's doctor from Southmead Hospital, Bristol, said she was regularly on duty for 56 hours at a stretch, with two or four hours of sleep snatched when she could.

Dr Robert Hughes, 26, of Mayday Hospital, Croydon, said he regularly did shifts of 58 hours and one of 58 hours every third week.

LABOURERS EXPOSED TO ASBESTOS

A BUILDING firm which let its workers remove dangerous asbestos from a church boiler room in Chislehurst, Bromley, without protective gear, was fined £8,400 yesterday by Bromley magistrates.

KEW CONSTRUCTION, of Aylesbury Road, Bromley, admitted nine charges but said it would appeal against the fines.

Mr MICHAEL WILLIAMS, for the Health and Safety Executive, said that labourers, including a schoolboy "who should not have been working there" should have had face masks linked to air fitters, and one-piece overalls with hoods. A decontaminating shower was also needed.

ROBIN WATSON, of Bitchet Green, Sevenoaks, Kent, a partner in the family firm, faced the charges involving handling of dangerous asbestos. Also charged were his parents and fellow partners, KENNETH and BERYL WATSON, who did not appear in court.

M-WAY BRIDGE WORK

A section of the M25 opened only four months ago will be restricted to one-lane only in each directon for much of this weekend. The Transport Department said it was work on a bridge carrying the A40 over the M25 in Buckinghamshire.

Spencers' sale hope

By ALISON BECKETT
Art Sales Correspondent

THE Princess of Wales's father and step-mother, the Earl and Countess Spencer, who have incurred bills of £2 million renovating Althorp, the family's Northamptonshire home, are hoping to raise about £350,000 at Sotheby's in July.

Two family heirlooms have been consigned to the auctioneers' English picture sale in London on July 10, namely a painting of a black and white spaniel and a foxhound by John Wootton and a portrait of politician and the courtier Stephen Poyntz by Jean Baptiste van Loo.

The two dogs, depicted in Windsor Great Park in 1736, belonged to Sarah, Duchess of Marborough, who left most of her possessions to her favourite grandson, John Spencer. This painting could fetch £100,000 while the portrait of Poyntz, the first Earl's father-in-law is valued at up to £15,000.

Two Teniera paintings, one of a hermit saint and the other a copy of a Domenico Feti, are also being included for Lord Spencer in an Old Master Auction on July 3.

However, probably the most important picture in the group is one which was acquired by the Countess in 1965 before she married the earl. Painted by the Italian Old Master known as Cima in 1504 to 1506 and portraying St Christopher with the Infant Christ and St Peter, it could make up to £200,000.

In an interview with WOMAN'S OWN magazine Lord Spencer said they had taken out a bank loan with the National Westminster to help to finance the renovation, as well as selling family treasures.

Critics now describe the house as "gaudy as a summer pudding," but Lady Spencer said: "John and I share a belief of always being perfectly certain that what we're doing is right. We never have any backward thoughts or indecision."

Lord Spencer added: "We didn't apply for a grant because we knew from experience that there are always strings attached. They send in their brigadier; and there's nothing I dread more than a National Trust brigadier."

The latter would in fact have been unlikely, since the National Trust does not furnish grants, and claims to have no brigadiers. Nor does the National Heritage Memorial Fund,

Mr Steel, the Liberal leader, meeting a group of young people outside the House of Commons yesterday before taking them on a tour of the building to mark Liberal Youth Day.

PICTURE: ANTHONY MARSHALL

WORKER'S 'CHOICE' PLEA FAILS

By TERENCE SHAW
Legal Correspondent

A BRITISH car plant worker who was denied membership of the trade union of his choice had no claim against the Government for breach of the European Human Rights Convention, the European Commission of Human Rights has decided in Strasbourg.

In a decision announced yesterday, the commission said that the claim brought by Mr Ernest Cheall, of Recreation Road, Houghton Regis, Bedfordshire, against the United Kingdom Government was inadmissible. It gave no reason for its decision, which is final.

It is likely, however, that the commission accepted the Government's argument that the convention does not oblige a state's judicial system to ensure that workers are entitled to join the trade union of their choice regardless of collective rights of others.

The Government had also argued that unions are free to admit or expel members provided they follow their own rules and that the expulsion does not result in the worker's dismissal from empoyment.

'Poaching' rules

Mr Cheal, who is now retired as a security officer with Vauxhall Motors, left the supervisory staffs section of the Transport and General Workers Union after a dispute with local officials over the union's involvement in Left-wing political activities.

He joined Apex, the Association of Professional, Executive Clerical and Computer Staff, but was then expelled after a complaint to the TUC from his former union of violation of the TUC's "anti-poaching" rules.

His claim that Apex had acted unlawfully in expelling him was upheld in the Court of Appeal where Lord Denning, the former Master of the Rolls, said an individual's freedom of choice was more important than TUC rules on union membership.

But the union successfully appealed to the House of Lords where five law lords unanimously agreed that it had not acted unlawfully.

While expressing symathy for Mr Cheall, Lord Diplock referred to Article 11 of the European Human Rights Convention which gaurantees "freedom of association" but said this freedom of association could only be mutual.

There could be no right for an individual to associate with other individuals who were not willing to associate with him.

BANK RAID ex-Pc GETS 6 YEARS

Kenneth McIndoe, 34, of Abbotsford Drive, Glenrothes, Fife, a policeman from 1974 to 1982, was jailed for six years yesterday at the High Court in Edinburgh after he admitted robbing the Royal Bank of Scotland in Ladybank, Fife, on Feb. 22.

He had produced a fake bomb in a biscuit tin, threatened the bank accountant with a loaded air pistol, and forced him to hand over £8,643. He escaped in a car, which was noticed by a passer-by, and police traced him to an hotel.

NEW E. ANGLIA CHANCELLOR

Prof Owen Chadwick, vice-chancellor of Cambridge University from 1969, will be the next chancellor of the University of East Anglia at Norwich. He is to be installed at a ceremony at the university on July 4.

Prof. Chadwick was master of elwyn College, Cambridge, from 1956 to 1983 and held the regius chair in modern history at the university from 1968 to 1983. He takes over from Lord Franks of Headington, who retired las year.

PART-TIME LAW DEGREE COURSE

By Our Education Staff

London's first part-time day B A course in law is being introduced next September at the Polytechnc of Central London.

The day course, and a part-time evening degree course, are aimed at those with childrn and city workrs. Students need to take two or three subjects a year over five years to obtain an Honours degree.

Steel looking to 'major breach in Tory ranks'

By VALERIE ELLIOTT Political Staff

MR STEEL, the Liberal leader, yesterday forecast that at the next General Election "a major breach" would emerge among the Conservative ranks.

He was not so impressed by the Conservative Centre Forward group led by Mr Francis Pym, the sacked Foreign Secretary, but was envisaging a much greater breaking of ranks wholly inspired by the unemployment issue.

While expressing interest in Mr Pym's group, he insisted that there were many names of disgruntled Tories missing from the list of so-called supporters; but he firmly believed that after the next election many more of them would be prepared to work with the Alliance to tackle the problem of the dole queues.

This vision was in his mind when he addressed a rally of some 1,000 Young Liberals at Westminster yesterday.

'New leader'

Mr Steel spoke boldly of the Alliance parties acting as the "catalyst" round which a future Government would be formed, rather than holding the "mere balance".

An integral part of a new coalition of a natural majority in the Commons, reflecting the *natural majority in the country*, would be the ruling out of a doctrinaire Socialist Government and a dogmatic Thatcherite one.

Mr Steel questioned how Mr Kinnock would fit into this scenario, but of Mrs Thatcher h ehad no doubts. "We cannot get rid of Thatcherism without getting rid of her."

There would have to be a new Tory leader in the "one nation" tradition of Winston Churchill and Harold Macmillan, but Mr Pym's group was not the answer

"They are not defectors. They will work for their view of what the Tory party should be, but they will fail.

"The Thatcher-Lawson duo have control in the party and will not listen to the voices in industry, commerce or the unions, or even the backbenches begging them to alter economic course."

Mr Steel listed issues on which there was a national majority in the country which could form the basis of a coalition Government.

They were: action against unemployment; switching the emphasis from extravagant and dangerous nuclear weapons to maintaining properly equipped Services; ending the North-South divide and the we they class divisions in industry; protecting the environment for *future generations*; securing a greater justice between the rich and poor of the world; and valuing the education system and teachers properly.

Bullies and misrule at live-in comprehensive

By JOHN IZBICKI Education Correspondent

EVIDENCE of vandalism, bullying, dirty conditions and fire risks were found by Government inspectors at an 18th-century Suffolk mansion converted from a small selective grammar boarding school into an all-ability comprehensive.

In a highly critical report presented yesterday to Sir Keith Joseph, Education Secretary, the inspectors fear that a crisis could develop at Woolverstone Hall.

Run as a boarding school for more than 300 boys by the Inner London Education Authority, the school stands in 60 acres of parkland five miles from Ipswich.

It opened in 1951 as a boys' boarding grammar school. In 1977 it was reorganised by the ILEA as an 11-18 comprehensive boarding school.

During the nine-day inspection last November, the team found discipline poor, standards of work variable, management unsatisfactory, after - school activities inadequate and many of the teachers too old and inexperienced in working at comprehensives.

Lack of confidence

There was widespread lack of confidence between management and staff, says the 55-page report.

The behaviour of pupils varied from helpful, responsible and courteous to insubordinate, anti-social, unruly and "in a few instances" malevolent.

The inspectors call for closer consultation among staff to produce a consistent policy on discipline.

On two occasions, junior boys were found to be out of control. First-year pupils were seen being manhandled by fourth-year supervisors. They were subjected to "unacceptable forms of punishment by older boys, such as being made to support a chair over the head."

On the second occasion, boys were seen running around in their nightclothes both inside and outside the boarding house after a boy was cut by broken glass near the eye and needed hospital treatment.

Curriculum praised

But criticism is tempered with praise. "A greater degree of control and discipline was evident in the other houses," the report says.

It also commends the school for some useful additions to the curriculum such as equal opportunities and multi-cultural education, and says there were few instances of significant tension between pupils of different cultural backgrounds.

Mr Barry Steed, who chairs the ILEA schools sub-committee, said yesterday that the inspectors' criticisms caused great concern but added: "I am pleased they also found strengths at the school to commend and recognised the challenges faced by a small boarding grammar school becoming a comprehensive, with pupils from a cross-section of London homes.

Of the annual intake of 60 boys, 16 places are reserved for those in need of boarding as a result of severe domestic problems. A high and increasing number of boys come from single-parent and ethnic minority families or from disadvantaged areas.

Mr Stead said that the ILEA had been aware of problems at the school and had appointed six house parents to add to the present eight and formed a youth club "to meet social and recreational needs."

'Under stress'

Woolverstone Hall had been "under stress" for some time, said senior staff yesterday as they read the report. Mr Richard Woollett, the headmaster, was unavalable for comment.

"The real problem s between the head and the staff," said one teacher who declined to be named. "There is a crisis of confidence. Everyone is working hard, but we are all pulling in different directions. It is not a problem of resources or finance, but of personalities.

He said: "We explained the difficulties to the inspector but his report doesn't really deal with the real problems. This could be a great school, but now it will probably be closed down."

DRUNK DRIVER MISSED STATIONS

A train driver, who drove through four stations without stopping, was drunk, magistrates at Wallington, Surrey ruled yesterday. Stephen Rowlands, also tried to throttle his guard, Mr George Day, 65, when he complained. Mr Day hit back by whacking Rowlands over the head with his rail lamp.

Rowlands, of Station Approach, Coulsdon, was found guilty of being drunk in charge of a train, missing stations and having a friend in his cab. He denies the charges. Sentence was adjourned until June 18 for official inquiry reports.

WHITEHALL UNION DEAL OFF

By STEPHEN WARD
Industrial Staff

A MERGER which would have formed a giant Whitehall union with nearly 250,000 members was rejected yesterday by the biggest existing union, the Civil and Public Services Association.

Delegates at the annual CPSA conference in Brighton voted against joining the Society of Civil and Public Servants, the third largest of the six main unions representing Britain's half million white-collar civil servants.

All political factions in the CPSA were agreed after the vote that the merger was effectively dead for the next three years at least.

On a card vote, where delegates had voting strengths according to the number of members in their branches, the merger was rejected by 86,181 votes to 58,981.

The SCPS conference in Eastbourne had approved the merger on Tuesday with a huge majority. The SCPS represents mainly higher clerical officers, while the CPSA represents the lower grades.

In the debate many delegates in the CPSA expressed their unwillingness to be in the same union as their immediate superiors, which they said would cause problems when disputes arose at work.

Advocates of the merger said a bigger union could provide a stronger bargaining force in negotiations with the Treasury over pay and conditions, and would allow the union to provide a better service to members, particularly in the regions.

Unlikely alliance

The issue of amalgamation brought together normally violently opposed factions of the Left and the Right on both sides of the debate.

In recent years Left-wingers have gained office and influence in the SCPS. Supporting the merger in the CPSA was an alliance of most of the Left, including Communists, with a section of moderates led by the general secrctary, Mr Alistair Graham.

Each group believed it would gain control of the enlarged union.

Opposing the merger was an even more unlikely alliance of the Right and the ultra-Left supporters of Militant Tendency.

The Right-wingers, notably the CPSA president, Mrs Kate Losinska, feared the Left-wingers would be able to "spread their wings" within the enlarged union, which Militant feared it would be "squeezed out."

National leaders of the CPSA were censured by delegates who passed, by a narrow majority, a motion condemning their failure to call out other computer centres to support the eight-month dispute at the DHSS pensions computer centre in Newcastle upon Tyne, which ended in January.

New shift patterns, which cut overtime payments, eventually had to be accepted by the union's members at Newcastle.

IMPRESSIONIST PICTURES SALE RAISES £1·3m

By Our Art Sales Correspondent

British impressionist and modern pictures were more popular than ever at Sotheby's in London yesterday where a 202-lot auction nearly sold out at £1,330,950.

Top price was £60,000 for a large watercolour of two young women lazing on a cliff top painted by Dame Laura Knight in 1911. Called "Wind and Sun" it established a record for any work by the artist.

Sotheby's impressionist and modern auction in New York was more than 40 per cent. unsold but realised more than £14million with a top bid of £1,800,000 for a summer townscape by Egon Schiele.

At Christie's South Kensington a small collection of Wellingtoniana fetched £16,985 including £2,400 for a Henry Alken coloured aquatint print on a roller 66 ft long depicting the Duke's funeral procession and published in 1853.

Among the best items in Christie's series of Geneva sales a large gold snuff box made in St Petersburg, which was presented by the Empress Elisabeth Petrovna to Count Esterhazy in 1761, fetched £213,414. Prices do not include buyer's premium which is 10 per cent. except at South Kensington where it is not applicable.

IT SEEMS THAT AWARDS ARE STANDARD EQUIPMENT ON THE NEW MONTEGO.

FIVE MAJOR AWARDS FOR MONTEGO IN TEN SHORT MONTHS.

For a car that's only been on the road a short while, the Montego has built quite a winning reputation.

Not that we weren't anticipating success when the first full scale model sailed through its wind-tunnel test with an unbroken trail of smoke caressing the car's contours to record a drag coefficient of just 0.37.

That the accolades should come so thick and fast is something of a pleasant surprise. But this was only a beginning.

'MOTOR' MAKES US 'THE BEST MIDDLEWEIGHT' IN DECEMBER 1984.

'Motor' magazine was the first to register its respect of the Montego.

We quote "the Montego poses a potent threat to Ford and GM in the middle-weight ranks.

The Montego's strength lies in its being such an accomplished all-rounder.

The 1.6L that saw off Ford's Sierra, Vauxhall's Cavalier and Toyota's Carina in a Group Test confrontation earlier this year, doubled up very respectable performance and economy* with good refinement, secure well-balanced handling, a fine ride, a slick gear change and outstanding interior space. Add to that conventional good looks and a high standard of interior appointment for the price, and it's not hard to see why the Austin makes such an effective package". Unquote.

THAT SAME MONTH, MONTEGO FLIES THE FLAG AS FLEET CAR OF THE YEAR.

That most critical of buying groups, the fleet owners through the medium of 'Fleet Facts', sat in judgement on the Montego and countless other vehicles in December.

Theirs was basically 'a cost of ownership' test based on a 2 year/40,000 miles calculation.

This calculation took into account estimates of future maintenance and depreciation costs and fuel consumption.

When the calculators were put away the Montego was put in first place.

Having satisfied these astute buyers, the Montego moved on to other accolades.

IN APRIL, 'WHAT CAR?' VOTED MONTEGO THE BEST FAMILY SALOON.

In competition with 26 illustrious rivals the Montego 1.6HL took this category by a clear margin.

"The excellence of Austin's family saloon makes it an easy winner."

'What Car?' was particularly impressed with the interior space, the style and luxury of the trim.

It spoke highly of the equipment, good performance and economy.*

All in all, journalists who really know their business, described it as "a well thought-out machine that shines in many areas where its rivals are merely competent.

The spaciest family saloon on the market and, like all Austins, is cheap to service and little bother to maintain, with many dealers."

There was more to come.

THE SAME ISSUE MADE MONTEGO ESTATE CAR OF THE YEAR.

Like its saloon counterpart, the Montego 1.6L estate took the Best Estate Car category by a wide margin. "At last" 'What Car?' proclaimed, "Austin Rover have an estate car that leads the field."

"As a five seater mid-price estate we can with confidence say the car has no peer, and there are few rivals able to carry an extra two passengers on (optional) rear-facing luggage compartment seats, either."

To sum up, 'What Car?' was impressed by the luxury trim; excellent load space; good performance; big dealer back-up and the reasonable price tag.

And, talking of tags...

TO COMPLETE THE SET, THE MONTEGO RANGE WAS SELECTED TO CARRY THE COVETED DESIGN CENTRE TRIANGLE.

The Montego is the first range of cars to be selected to carry the Design Centre triangle. The Council made the decision based on the following outstanding features.

The Montego's space packaging; roadholding, and handling; low wind noise; ventilation; bootspace and good attention to detail (that attention to detail included our unique adjustable front seatbelt anchorage points so that both small and large people can properly adjust their belts to the correct position).

Judge for yourself just how right the Design Council was by simply phoning 0272 217 217.

That call will organise an extended Montego test drive at a local Austin Rover dealer who'll be only too pleased to demonstrate how you can "Take off in style."

Take off in style

AUSTIN ROVER

The Montego. Winning is part of the specification.

Car shown – Montego 1.6HL Saloon. Prices range from 1.3 Saloon at £5,685 to the MG Montego Turbo Saloon at £10,301. *Manufacturer's data. DOT Figures: Montego 1.6L and 1.6HL Saloons simulated urban cycle 31.9mpg/8.9L per 100km. Constant 56mph 53.3mpg/5.3L per 100km. Constant 75mph 38.5mpg/7.3L per 100km. Prices correct at time of going to press, excluding number plates and delivery. NATIONWIDE CAR RENTAL RESERVATIONS THROUGH BRITISH CARRENTALS, TEL: 0203 77223. AUSTIN ROVER TAX-FREE SALES INFORMATION – TEL: 021-475 2101 EXT. 220.

Yesterday in Parliament

'HELP FIRMS TO WIN WORK ABROAD' CALL BY PRIOR

By WILLIAM WEEKES Parliamentary Staff

A PLEA to the Government to do more to help British firms win major contracts abroad was made by Mr JAMES PRIOR, the former Cabinet Minister who is now chairman of GEC, in the Commons yesterday.

He said British companies such as his own often had to compete with much stronger foreign rivals, and to do that successfully in the markets of the world they had to compete on equal terms.

Mr Prior cited the superior credit arrangements offered by countries such as Japan and France. These had enabled their companies to win major contracts for capital projects such as airports or telecommunications systems at the expense of British rivals.

The former Northern Ireland Secretary urged the need for a different approach by Government to export credit guarantees and to the aid-and-trade arrangements whereby aid was offered to other countries to spend on British goods.

Treasury control

"One of the best ways we can help our manufacturing industry and therefore our employment and prosperity is by seeing we get a fair share of overseas contracts," Mr Prior said during a debate on industry and new technology.

Mr Prior said he had learned from his experience of Government that the Treasury had far too much control over Export Credit Guarantees and the aid-and-trade provisions, and the Trade Secretary nothing like enough control.

He urged Mr Tebbit, Trade Secretary, to "bully" the Treasury and the Overseas Development Department "so you get your way and they do not get theirs."

There was nothing more frustrating to a company that had made enormous efforts to get a large contract only to find that the problems of getting Export Credit Guarantee cover had delayed the decision so long that the contract went elsewhere."

In a speech which Mr Prior was to dismiss as "utterly barmy," Mr WEDGWOOD BENN, the former Labour Cabinet Minister, launched into an attack on Mrs Thatcher for "running" the country.

Alluding to the new group led by Mr Pym, the former Foreign Secretary, Conservative Centre Forward, he said the country would not be saved by a lot of concensus politicians trying to revitalise policies tried by honest men and women who failed before.

A Labour government would have to plan much more directly when it took over, Mr Benn went on.

"We will have to see to it that the export of capital is stopped and we will have to plan trade to prevent our industry being destroyed as we rebuild.

"We will also have to assume far greater responsibilities for the banking and financial institutions.

"What will be required is a very radical policy—more than just a little bit of reflation or adjustment of the Public Sector Borrowing Requirement."

City 'failure'

When he opened the debate, Mr JOHN SMITH, the Shadow Trade and Industry Secretary, gave a warning that Britain was falling behind in the development of the new technology vital to the future of British industry.

The three crucial engines of recovery which had to be at the heart of any intelligent industrial strategy were new policies for investment, education and training, and research and development, he said.

The City had failed to provide for the investment needs of industry, especially at the high-technology, high-risk end.

Reiterating the need for a national investment bank, Mr Smith said in too many cases the City and its institutions had refused to provide adequate finance.

The only way to get research and development sufficient to meet the needs of industry was for the Government itself to take responsibility to make sure that happened.

Mr PRIOR: A fair share of overseas contracts.

That meant the commitment of resources and investment by Government, Mr Smith said.

Mr PATTIE, Trade and Industry Minister, insisted that the Government's policies were the right ones for reversing the long-term decline in manufacturing industry.

The reduction in inflation had been and remained at the heart of the Government's strategy to restore price competitiveness, and the Government had created a climate in which business could prosper and enterprise could flourish.

"Let there be no doubt that the benefits of this policy are indispensable to industrial recovery and renewed competitiveness.

"It is a lesson we have learned from bitter experience as British companies were priced out of domestic and overseas markets by high inflation."

Pay warning

Low inflation was the best service that could be given to industry in its efforts to increase ouput and jobs, Mr Pattie said.

But he added that inflation in Britain was still well ahead of some major competitors, and gave a warning that the rise in earnings had to continue to abate

Mr Pattie argued that the present Government had done more to assist research and devlopment than its Labour predecessors, pointing out that financial assistance for innovation had more than doubled in real terms since 1979

Challenged by Mr IAN WRIGGLESWORTH (Soc. Dem. Stockton S.) on what the Government proposed to do about the level of pay increases, Mr PATTIE ruled out an incomes policy.

The Government would continue its policy in the sector which it controlled and would "urge the manufacturing industry and private sector that wage increases must be kept within fairly close limits. Otherwise the consequences are there for all to see."

'Stop poking councils in eye' plea

By Our Parliamentary Staff

A CONSERVATIVE MP, Mrs Anna McCurley, criticised the Government's attitude towards local authorities in the Commons yesterday and told them to "stop poking the local authorities in the eye with a sharp stick."

Labour MPs cheered delightedly at the strength of the attack, but Mr MICHAEL ANCRAM, Scottish Under-Secretary, took the criticism in his stride. He told Mrs McCurley (Renfrew W and Inverclyde) that the Government was anxious to have good relations with local government.

During questions about the Government's recently announced help for Scottish ratepayers, Mrs McCURLEY urged caution on the Government plans for "radical alterations" to the rating system.

Reform should not result in "going from the frying pan into the fire," she said. "We should halt the decline in Rate Support Grant and stop poking the authorities in the eye with a sharp stick."

It was absolutely necessary to seek conciliation with the local authorities.

'Welcome' comments

Mr ANCRAM said that last year the Government had moved half way in meeting overspending by the local authorities in Scotland, and now expected them to play their part.

Mr DONALD DEWER, from the Labour Front Bench, congratulated Mrs McCurley on her "welcome" comments. If the Government wanted peace with local authorities they should not finance the help for ratepayers with money clawed back from the councils.

A commitment given by Mr Younger, Scottish Secretary, that rating reform would be in the Conservative manifesto for the next General Election would not do. Legislation had to be brought forward

Mr ANCRAM confirmed that the commitment was as made by Mr Younger. As to the demand for penalties to be withdrawn from local authorities, they had made their decisions knowing what would happen if they spent over the Government's guidelines.

Today in Parliament

HOUSE OF LORDS

3: Interception of Communications Bill, 2nd rdg; Unfair Dismissal (Var of Qualifying Period) Order; weights and measures (Liquid Fuel Carried by Road Tanker) Order; Debate on the problems of speech impairment.

HOUSE OF COMMONS

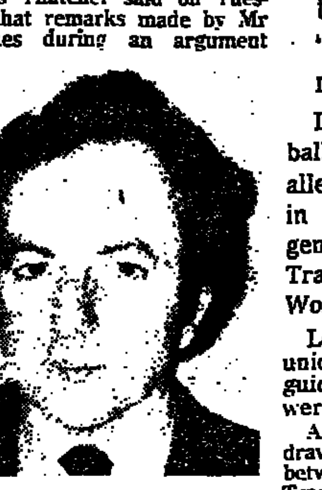
2.30: Motion on the Spring Adjournment; Administration of Justice Bill, 2nd rdg.

FOULKES REPORT 'UNTRUE'

By PETER PRYKE Parliamentary Correspondent

MR George Foulkes, the Labour MP rebuked by the Prime Minister for allegedly saying in the Falklands that the islanders lacked guts, said in the Commons yesterday that reports of the incident had been "completely untrue."

Mrs Thatcher said on Tuesday that remarks made by Mr Foulkes during an argument



Mr FOULKES: Based on an incorrect report.

with the wife of a Falklands councillor must have been deeply wounding.

Denying the remarks that had been attributed to him; Mr Foulkes, a Labour Front Bench spokesman, complained yesterday that the Prime Minister's rebuke, and a critical Early Day Motion put down by a Conservative MP, had been based on an incorrect report.

'Disparaging remarks'

He had not slighted the bravery of the islanders, but had said, in response to disparaging remarks by some of the guests at a lunch, that the Argentine women who paraded each week in Buenos Aires in memory of their relations who had disappeared were as brave as any Falklander.

"I stand by that," Mr Foulkes said.

He also denied that a woman guest had slammed a waterjug on the table in front of him, or that Mr Heseltine, Defence Secretary, had been involved in calming matters down. "He will confirm that," he added.

Mr WILLIAM WALKER (C., Tayside N), who had put down an Early Day Motion condemning "a reported statement" by Mr Foulkes that the islanders "lacked guts," said he was willing to withdraw comments in the motion to the effect that Mr Foulkes had been "re-writing history" to justify his opposition to the sending of the Task Force.

He accepted unreservedly what Mr Foulkes had now said.

Measures to stop ballot rigging urged by peers

By Our Parliamentary Staff

GOVERNMENT laws on compulsory trade union secret ballots were criticised yesterday by Lord DENNING, former Master of the Rolls, who told peers that there were still "infinite ways" of rigging.

During a debate on union ballots, peers raised the allegations of irregularities in the election for the general secretary of the Transport and General Workers Union.

Lord Denning said trade union legislation gave no guidance on how ballots were to be carried out.

A code of practice should be drawn up after consultation between the TUC and the Trade Department to ensure ballots represented the votes and feelings of trade union members, he said.

Although, under the law, the voting had to be secret, there would still be "infinite ways of ballot rigging, unless there is proper scrutiny and control."

One man's boast

Ballot papers were distributed at work by union officials and one man had boasted of voting 130 times by filling in unused papers, said Lord Denning.

"There ought to be guidelines about how the ballot is conducted. There ought to be scrutineers, independent people, to see the ballot is properly conducted."

Lord MURRAY of EPPING FOREST (Lab.), former TUC General Secretary, shared a hope voiced by Lord Boyd-Carpenter (C.) that there would indeed be publication branch by branch of the results of the transport workers' leadership re-election.

He said that democracy was not a matter of debate for trade unions, but a practice day in and day out.

The fact that the Government decided to impose legal shackles on the trade unions without consulting them was part of its anti trade union ideology. The TUC had sorted out disputes which no learned judges could have understood, let alone adjudicate on.

Lord Murray still hoped means might be found, perhaps through the TUC and CBI, to establish the basis for good industrial relations. It was in that area they should look for solutions to problems like those under debate.

Lord Murray's call for publication of the results of the transport workers' re-election was backed by Lord CHAPPLE, former General Secretary of the Electrical, Electronic, Telecommunication and Plumbing Union.

"The TGWU is the largest union in the land, and we depend on it for the sort of leadership that the Labour party provides."

'Chaotic state'

He attacked "Those who manipulate, or can see that the present chaotic state of union ballots advantages them. They fear that honest ballots will radically change the power structure that currently imprisons thousands of ordinary trade unionists."

In opening the debate Lord ROCHESTER (Lib) argued that the time had come to bring the election of all union chief executive officers within the law in line with those of union governing bodies.

It should be a statutory requirement that the distribution, counting and return of voting papers should be under suitable and independent supervision.

Lord HOUGHTON of SOWERBY (Lab) said unions needed more help in getting correct procedures to comply with the 1984 Act's provisions. They needed an advisory service on balloting to put their house in order.

'Legal minefield'

Lord SCANLON, former president of the Amalgamated Union of Engineering Workers, complained that the purpose of the Government legislation was to produce a minefield of legal difficulties to create an innocuous trade union movement.

A continual attack on the unions would produce an awful backlash.

Lord BELSTEAD, deputy leader in the Lords, said Government legislation had brought the law back to its proper place, centre stage, in industrial relations.

Last year's Trade Union Act would put the ballot box in place of strife when its provisions come fully into force this autumn.

MP FEARS RACIAL BACKLASH

By MARGOT NORMAN Education Staff

MULTI-CULTURAL education as recommended by the Swann Report would "emphasise racial differences and cause a white backlash," the Right-wing Conservative MP, Mr Harvey Proctor, prophesied yesterday.

Mr Proctor called on the Government to repudiate the Swann Report and to make the teaching of the English language and British "history, heritage, values and traditions" a priority for all schools instead.

"The inability to speak good English is the greatest deprivation of all" says the latest policy paper from the Monday Club, whose immigration and race relations committee Mr Proctor chairs.

"The Department of Education should make it clear that there is no right to "mother tongue" teaching and that it should not be provided as a means of maintaining culture."

The Monday Club paper also wants the Government to tell local authorities they must not foster ethnic minority cultures in school, believing that this should be left to the ethnic minorities themselves.

'Social engineering'

It says the Government should resist the Swann Report's call for reform of the Education Act's provision for compulsory Christian religious education, and should give the Education Secretary new powers to vet local authorities' policies on multi-cultural education.

"Multi-cultural education is a rgand exercise in social engineering," said Mr Proctor.

"Of course we recognise that we have in this country citizens from many ethnic backgrounds, but we believe that in the main they wish to be British and wish to be taught the British way of life, culture and heritage."

Yet the wann Report and a growing number of local authorities, according to the paper, "are more concerned with demolishing British institutions than combatting racial prejudice."

The author, Mr Simon Pearce, is a press officer for a Conservative-controlled London borough cuncil.

"State intervention to promote a multi-cultural society will disadvantage ethnic minorities by slowing down integration, thus aggravating racial tensions," his paper claims.

(Education and the multi-racial society. Available from the Monday Club, 4 Orlando Road, London, S.W.4.)

SITUATIONS VACANT

RUN-ON (minimum setting) and SEMI-DISPLAYED with lines of white space indents or double-line capitals £7·50 per line. White space is charged per line taken, in addition to the text.

DISPLAYED (inside a box rule with large type and blocks) — £54 per single column centimetre. Minimum 3 single column centimetres. Do not appear under a classified heading.

All Advertisements are Subject to V A T

GENERAL

C.V. SERVICE designed for first-class results including a job search. Phone 01-543 2151 (extn 63).

CV SERVICE for top quality results. 0905 641124 (24hrs).

EFFECTIVE C.V. for that competitive edge £30 incl. 0454) 615217.

SUPERIOR C.V. for proven results.—01-567 6200.

ROYAL NAVAL AUXILIARY SERVICE

AREA AUXILIARY OFFICER—Rosyth

... to command the RNXS throughout Scotland, North-East England and Northern Ireland. ... be responsible to the Flag Officer for the training and administration of approximately 1,000 civilian volunteers in 27 training centres and for 4 small vessels used for afloat training. You should normally be under ... years of age and must have broad maritime background, preferably with ship command and staff experience together with leadership and managerial skills of a high order to win the confidence and respect of staff and volunteers alike. You must live within daily commuting distance of Rosyth, expect regular and extensive travel within the region and be prepared to use your own vehicle on official duties.

Salary (under review): £10,480 rising to £13,140.

For further details and an application form (to be returned by ... June, 1985) write to Civil Service Commission, Alencon Link, Basingstoke, Hants, RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref. ...2407.

MINISTRY OF DEFENCE

The Civil Service is an equal opportunity employer.

ESTIMATOR

We require an experienced estimator with knowledge of injection moulding, tooling and customer liason to work in close co-operation with technical director and sales manager. Apply in confidence to: A. J. Rapp, Technical Director, W. H. Boddington and Co. Ltd., Horsmonden, Kent. Phone: Brenchley 3033.

GERMAN/ENGLISH TRANSLATORS

Ingenieurbuero Dr W-D Haehl, Stuttgart is recruiting qualified/experienced translators and/or engineers for commercial, technical translation in the fields of telecommunications, electronics, computing, control and mechanical engineering, pharmaceutical and automobile industries, amongst many others.

Our translators are based in Stuttgart in a freelance or salaried employee capacity, working at commercial rates to high standards of quality.

Our representative in London will contact you on receipt of your application with full CV and day telephone number addressed directly to:

C. A. Pinder, Bloomsbury House, 74-77, Great Russell Street, London, W.C.1.

Later applications will always be considered.

IN A RUT?

Escape your rut with our professional help. For 20 years our assessment and guidance services have helped many thousands of all ages achieve success and satisfaction in their careers. Free brochure:

CAREER ANALYSTS 90 Gloucester Pl. London W1 01-9355452 (6 lines: 24hrs.)

INSURANCE

To get a FREE LIST OF INS. VACANCIES (General or Life) tel. Chase Personnel Agency 01-588 6615.

PRODUCER / DIRECTOR required by leading West Country film and video production company. Experience in writing and producing for industry and commerce preferred. Please reply with full details. to P.D.6204, Daily Telegraph, E.C.4.

NATIONAL SOCIAL WORKER required by The British Polio Fellowship (the national voluntary organisation for the polio disabled). Applications are invited from mature and suitable qualified persons for this responsible post, which is based in Ruislip. Ability to drive essential: salary and terms of appointment by negotiation. Written applications providing full details of past experience to The General Secretary, The British Polio Fellowship, Bell Close, West End Road, Ruislip, Middlesex HA4 6LP.

PRODUCTION MANAGEMENT

Waldens Wiltshire Foods Ltd., one of the leading independent manufacturers of quality frozen foods, are wishing to recruit a fully qualified person for the supervision of their Pie Production Department. The successful candidate will have suitable qualifications, and line management experience and will be capable of controlling approximately 100 staff. Salary and conditions negotiable. Write in the first instance, giving full details and CV to date, to: Mrs T. J. Thornton, Group Personnel Manager, Waldens Wiltshire Foods Ltd., Ladydown, Trowbridge, Wilts.

PROJECT CONTROLLER (FINANCE)

The Controller will be required to supervise and co-ordinate a Fisheries Project in a West African country. He will be responsible for installing appropriate systems for procurement; the preparation and assessment of bid documents; credit arrangements with local fishermen and debt recovery; financial management; and overall project administration. He should probably have banking/accountancy/administration experience in a developing country (preferably West Africa). The contract is for two years with an attractive salary and fringe benefits.

Please apply in writing to: Fisheries Recruitment Ltd., 56, High Street, Lymington, Hampshire, SO4 9AH.

RESIDENT ASSISTANT Housekeeper required for large Hall of residence in Central London. Salary £5,420 p.a. incl. of board and lodgings. Candidates with relevant experience please apply for further particulars to The Bursar, Commonwealth Hall, Cartright Gardens, London WC1H 9EB

TECHNICAL DIRECTOR

A leading supplier of welding equipment requires a Technical Director to be responsible for the quality control, product development and technical support functions.

Candidates must possess relevant experience at a senior level gained within an appropriate supply or user orientated welding environment.

Salary will be negotiable, and other terms and conditions will be those normally associated with a position at this level.

Please write for an application form to: A. R. Davidson, Personnel Manager, Pillar Engineering Limited, Cleveland House, 19, St James's Square, London SW1Y 4JG. Tel.: 01-930 7355.

THREE PEOPLE REQUIRED FOR NEW CITY OFFICE

We currently have vacancies for the opening of our 22nd branch (Liverpool Street) to train in the exciting world of financial services. We would require people to move into management positions within 18 months, to further future company expansion. If you are over 21 and would like to develop your career please phone 01-831 7939/7923.

UPPINGHAM SCHOOL RESIDENT MATRON FOR THE SANATORIUM (SRN). SRN required in September 1985 for duties in the School Sanatorium (seven beds). Interviews during June. Salary: Nursing Sister Grade 2 less board and lodging charge. Further details and applications with CV and names of two referees: The Bursar, Uppingham School, Old School House, Uppingham, Rutland LE15 9QU.

TECHNICAL OFFICER REGIONAL/IR SECRETARY

Both these appointments are with The Glass and Glazing Federation working as part of a small, busy team.

Duties of both positions are varied and not routine and require the ability to communicate well by letter and in discussion.

The Technical Officer's duties will include servicing technical working parties, "trouble shooting" and consumer/member correspondence. The ideal candidate should have a sound knowledge of building construction.

The duties of the IR Secretary will include all aspects of industrial relations so knowledge and experience in this field are valuable. Duties will also include those of Regional Secretary to the London and South-Eas. regions and participation in the work of GGF training matters. Salary for each appointment is £12,000, 31 working days holiday and contributory pension scheme.

Send full career details, including present or last salary to: The Director, Glass and Glazing Federation, 6, Mount Row, London, W1Y 6DY.

ACCOUNTANCY

ACCOUNTANT

C. £14,000

Knightsbridge, London

Young ACA or finalist required by Property Management company controlling residential, commercial and trading properties in excess of £6 million. The successful applicant will form part of a small team, co-ordination and assisting the efforts of others. Specific duties will include quarterly management accounts and the preparation of final accounts for audit.

A working knowledge of computers is essential.

Please Write A.C.6172 Daily Telegraph, E.C.4. Marking the envelope Private & Confidential.

ACCOUNTANTS. — Interesting vacancies for all levels within commerce, industry and the profession, from newly qualifieds to Chief Accountants. Register now, have a wide range of exciting opportunities waiting on our sophisticated data base. Make your career even more successful. Call us now on 01-743 6331 or write to Stuart Tait, Landsdowne Recruitment Ltd. Park House, 207-211, The Vale, London W3 7QS.

Commerce/Industry/Profession

ACCOUNTANCY

A FREE VACANCY LIST

Richard Owen Associates Agy. Salaries to £19,000. FREEPOST London EC2B 3A

TEL.: 01-588 8373

AN AUDIT CHALLENGE . . .

As one of the major societies in the U.K. the Gateway Building Society has assets in excess of £1,300m and over 140 branches countrywide. The challenge this sets to the Audit function within our Worthing Head Office now creates an opportunity for an audit professional to become Internal Audit Manager.

Taking management responsibility for ensuring the efficient and effective performance of all audit assignments to a high professional standard, demands specialist audit expertise. This may have been gained from undertaking audit assignments as a recently qualified Accountant, or from experience within a similar specific audit role.

This position is likely to be attractive to experienced auditors in the age range of 25-35 and wishing to take up their first managerial role, in order to further develop their career.

Our commitment to employing new technology in the development of modern business systems, creates a sophisticated computerised environment in which your existing audit experience can be further enhanced.

In addition, the tangible rewards include a salary between £11k and £13·5k, depending on your experience, relocation assistance to our attractive South Coast location (where appropriate), and the special benefits offered by a major building society: concessionary mortgage facilities and attractive pension/life assurance arrangements.

If you want to take your auditing skills further, write for an application form to:—

Mr J. Meadley, Personnel Manager, Gateway Building Society, P.O. Box 18, Worthing, West Sussex, BN13 2OD

ACCOUNTANTS AUDIT/TAX STAFF BOOKKEEPERS

For the best perm/temp vacancies call now! H & W Task Force, 118, New Bond St., W.1. 493 9441.

ACCOUNTANTS QUALIFIED AND PART-QUALIFIED

IMMEDIATE TEMPORARY ASSIGNMENTS

Bishopsgate	01-283 3761
Chancery Lane	01-404 0174
Chiswick	01-995 5601
Croydon	01-680 4034
Ealing	01-567 5390
Fenchurch St	01-483 2781
Ilford	01-478 0061
Kingston	01-549 0051
Lime St.	01-621 0733
Maidenhead	0628 35058
Moorgate	01-638 1031
Reading	0734 596677
Richmond	01-940 4483
Slough	0753 76677
Sutton	01-643 9422
Twickenham	01-891 3291
Victoria	01-828 2691
Wimbledon	01-947 6271
Windsor	07535 51337
Woking	04862 1445

REED ACCOUNTANCY

AN EXPERIENCED CREDIT CONTROLLER is required by a rapidly expanding company in the Walthamstow, E.17, area. We are looking for somebody 25-45 years old. Salary is negotiable. Please telephone Miss E. Simon, Company Secretary, on 01-531 5552.

FINANCIAL DIRECTOR designate, Bolton, £ neg. Sloangate 01-549 9236 (agy).

INTERNAL AUDITORS. You've not the skills, we've got the jobs! Clients in London and S.E. seek auditors, aged 25-50, salaries £10-25,000. Gabriel Duffy Consultancy (01) 623 3195.

MANAGEMENT AUDITORS (Chartered), Cambridge, to £17K. Sloangate 01-549 9236 (agy).

TEMPORARY ACCOUNTANTS AUDIT STAFF & BOOKKEEPERS

Well paid work for all levels of staff in London and the Home Counties is available now!

ACCOUNTANCY PERSONNEL

Head Office: 63-65, MOORGATE, London, E.C.4. 01-628 9015.

CREDIT CONTROLLERS

COLLECT UP TO £9,950 P.A. IN READING

Running the most successful classified directory in the country can be quite a challenge . . . particularly if you're in credit management!

Here at the YELLOW PAGES Head Office in Reading, we're strengthening our credit control team. Ideally, we're looking for people with experience in credit control with "A" Levels or an equivalent qualification and who know how to get results without losing us goodwill. Men and women with the mental agility to think on their feet plus the initiative to adapt to the new situations and changing conditions should apply.

In return, we are offering up to £9,950 p.a., all the security of a highly successful operation, a really close-knit team atmosphere and real prospects of promotion — either in Yellow Pages or British Telecom.

Isn't it time you got the credit? Give Martin Bartlett a ring. TODAY: on: FREEFONE RECRUITMENT VASS

or 01-236 6503 or write to him at: British Telecommunications plc, Room 110, 85 Watling Street, London EC4M 9BN. Please quote ref: DT 19.

BRITISH TELECOM YELLOW PAGES

YOUNG QUALIFIED ACCOUNTANT

NUNEATON

If you hold ACA, ACCA or ACMA and have two year's Post Graduate experience either in industrial manufacturing or private practice, are resident in the Midlands or prepared to relocate, we can offer you an opportunity to join our progressive company.

The package includes attractive salary related to qualification and experience, also reflecting the demands of the position. PPP, contributory Pension Scheme and good promotional opportunities, since you will be in self-charge of the Accounts Department reporting directly to the Board.

Our company has been established over 100 years, producing a range of claywware building products sold throughout the UK.

Applications in writing with full c.v. and personal details in assured confidence to:

L. Lacey, Managing Director, STANLEY BROS. LTD., Croft Road, Nuneaton CV10 7DL Warwickshire.

COMPUTER STAFF

ASK NOW FOR our free list of computer vacs. to £15,000. Tech. & Comm'cl Applns. Capital Appts. 01-808 3050.

COMPUTER PROGRAMMERS. Must have language "C" exp. Long M/or contracts. High £s. Tel. MDS, 061-477 7777 (Agy.).

EXPANDING SOFTWARE HOUSE SYSTEME / DEC hardware RSTS/RSX/MPS/VAX REQCIRES Analyst/Programmer. 2 years' experience. Salary negotiable. Tel: 01-636 5965/4. Waxside Ltd, 93, Mortimer Street, W1.

PROGRAMMERS / ANALYSTS for International Bank located in Central London and the South Coast. You will enjoy working in a rapidly developing environment carrying out original work as well as providing operational support. In addition you will have experience in IBM, WANG and VAX main frames and micros using FORTRAN, COBOL, CICS and NATURAL ADABS and ASSEMBLER. Salary negotiable plus valuable benefit package including subsidised mortgage, interest free loans, subsidised restaurant, sports facilities. For further information please contact: Thompson Associates Ltd, 232 Portland Road, London SE25 4SL, tel. 01-656 8523, quoting ref. 100.

SOFTWARE ENG. Coral RT1 vax 70/80 cont. & perm. Intec (Agy) (0276) 682051.

TRAINED C.A.D. personnel. Join a small, independent team, using an Intergraph C.A.D. system for clients in the off-shore oil industry. It is essential that you have previous C.A.D. experience, preferably in piping/plant design. We are located in an expanding area, which offers a wide range of leisure activities. Applicants must be bright, adaptable and possess an enthusiastic approach to using the latest computer technology. Write with c.v. to: Mr. D. B. Crockett, C.A. Design Services Ltd, Riverside Rd, Gorleston, Great Yarmouth, NR31 6PX.

SOFTWARE ENGINEERS £8,000-£17,000 +

We are handling a full range of current vacancies in areas including MATHEMATICAL MODELLING, CAD / CAM, GRAPHICS, A.I., REAL TIME SYSTEMS, AVIONICS, IMAGE PROCESSING, SPACE SYSTEMS & INSTRUMENTATION & CONTROL.

Our clients are located throughout the south of England and relocation costs will be met where applicable.

You should be educated to graduate level and preferably have at least 18 months' technical Programming experience in industry or research.

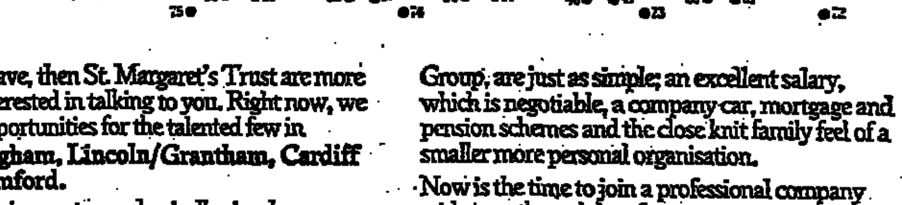
We also handle key positions in Optics, Quality Assurance and Electronic Engineering.

Phone (07372) 22491 for an application form or write with c.v. to: Ames Personnel, 4a Birkheads Road, Reigate, Surrey RH2 OAR.

Continued on Page 15

FINANCE SALES REPRESENTATIVES

HAVE YOU GOT WHAT IT TAKES TO BE A



If you have, then St. Margaret's Trust are more than interested in talking to you. Right now, we have opportunities for the talented few in **Birmingham, Lincoln/Grantham, Cardiff and Romford.**

Our requirements are classically simple; *knowledge and experience of the instalment credit* industry, energy and enthusiasm commensurate with an age between 22 and 35 and THE ABILITY TO SELL.

The benefits of working for St. Margaret's Trust, who as you know are backed by Williams and Glyn's Bank and the Royal Bank of Scotland Group, are just as simple; an excellent salary, which is negotiable, a company car, mortgage and pension schemes and the close knit family feel of a smaller more personal organisation.

Now is the time to join a professional company with growth, and therefore promotion prospects, at a time of retrenchment elsewhere. Phone John Morley, Personnel Manager on 0242 36141 and get your career moving.

St Margarets Trust Limited

St. Margaret's Trust Limited, The Quadrangle, Imperial Square, Cheltenham, Glos. GL50 1PZ.

Advertising/Publicity Manager

CITY **c. £20,000 + package**

Our client, a leading name in British banking committed to further corporate development, wishes to appoint an experienced advertising professional to this important position managing a multi-million pound budget.

You will have acquired substantial experienced of mixed prestige advertising and publicity with specific expertise in the production of television advertising campaigns, the control of media planning and buying and the creation of promotional and point of sales literature. Ideally, you will also have gained sales promotion experience.

Aged 30-40, your experience will probably have been gained within the retail or consumer goods industry and you will demonstrate the ability to manage large-scale advertising budgets operating within a multi-disciplinary marketing function.

Starting salary will be in the region of £20,000 p.a. plus car, with a generous package.

Please apply in confidence to: Stephen Mawditt, Managing Director.

Senior Management International

Executive Search Consultants,

Landseer House, 19 Charing Cross Road, London WC2H 0ES

01-839 2841.

Buyer

Salary £10,365

Anglesey Aluminium Metal Limited, jointly owned by Kaiser Aluminium & Chemical Corporation and Rio Tinto Zinc plc, is one of the U.K.'s main producers of primary aluminium, with a turnover of £90 million.

The Company is seeking an experienced Buyer to join the Purchasing Department.

It is expected the successful candidate will be aged 25-35 years, with proven ability and sound commercial instincts together with membership of the I.P.S.

If you have initiative, flair and ambition, you will find the work for this key appointment both interesting and rewarding. An on-line computer system for Purchasing and Stores functions is about to be installed.

There is an excellent benefits package which includes contributory pension scheme and life assurance, plus generous re-location expenses where appropriate.

The Plant is situated in rural surroundings on the outskirts of Holyhead on the attractive Isle of Anglesey. Reasonably priced housing is available in this area of outstanding natural beauty.

Anglesey Aluminium Metal Limited — a member of the RTZ Group

Those interested should write or telephone for an Application Form and Job Description to Mr. W. F. Evans, Industrial Relations Superintendent, Personnel Department, Anglesey Aluminium Metal Limited, Penrhos Works, P.O. Box 4, Holyhead, Anglesey, LL65 2UJ. Telephone 0407 3333 extension 486.

ENGINEERING AND MANAGEMENT

GENERAL MANAGER FAR EAST **£NEG**

A qualified refrigeration engineer is to be appointed to take total responsibility for the consolidation and development of an industrial refrigeration contracting operation in South East Asia.

GENERAL MANAGER MIDDLE EAST **£25K**

A major international company is presently creating an air conditioning marketing operation in the Middle East and is seeking a qualified environmental engineer with proven experience in this area to spearhead their activities.

TRANSMISSION ENG. OMAN **c £25K**

A chartered engineer in his mid-30s is required for design plus project management of electrical systems up to 132KV. Single or married status.

GENERAL MANAGER MIDDLE EAST **c £30K + BONUS**

Overall responsibility for a manufacturing company involved in electrical switchgear assembly plus distribution. Degree or equivalent qualifications and appropriate overseas experience preferably in the Middle East required.

COMPUTING STAFF U.S.A. **c 35K/80K DOLLARS**

Required for various U.S.A. airlines. Programmers and SNR system programmers/designers. Experienced in application plus networking of real time reservation systems using PARS, TPF and ACP.

Recruitment Holdings Ltd

INTERNATIONAL RECRUITMENT CONSULTANTS

The Cedars Church Road, Ashford, Kent TN23 1RQ Tel Ashford (0233) 38071 Telex 965423 Refrec

General Management

Scottish Health Service

Following the Griffiths Report on National Health Service Management, the Secretary of State for Scotland has decided that General Managers should be appointed by each of the twelve mainland Health Boards in Scotland.

These new managers will be the senior officers of the Health Boards and will have overall responsibility under the direction of the Boards for the discharge of their business. In addition, General Managers will carry a personal responsibility, delegated from the Accounting Officer of the Scottish Home and Health Department, to account on behalf of the Board for the effective, efficient and economic use of public funds by the Board. The initial emphasis will be on strategic and resource planning, implementation to achieve agreed objectives and the effective management of change.

The essential requirement is for a proven record of success in a general management, senior financial, professional or administrative role within a large and complex organisation, ideally encompassing a period of major change. This may have been in the industrial or commercial arena, or within the public sector. A knowledge of the Health Service and its operations would be valuable, and a familiarity with the Scottish scene helpful.

Appointments, which will be for an initial period of five years, are to be made by the following Boards:

Argyll and Clyde (Paisley)	Fife (Glenrothes)	Highland (Inverness)
Ayrshire and Arran (Ayr)	Forth Valley (Stirling)	Lanarkshire (Hamilton)
Borders (Melrose)	Grampian (Aberdeen)	Lothian (Edinburgh)
Dumfries and Galloway (Dumfries)	Greater Glasgow (Glasgow)	Tayside (Dundee)

Attractive salaries reflecting the scale and complexity of these appointments will be offered.

Closing date: June 10, 1985.

Send a comprehensive curriculum vitae initially to Peter Craigie as advisor to the National Health Service. Please indicate those appointments that are of interest, so that relevant job details can be sent. Candidates' information will be passed to the appropriate Board chairmen.

Arthur Young Management Consultants,
17 Abercromby Place, Edinburgh EH3 6LT.

Arthur Young Executive Selection
A MEMBER OF ARTHUR YOUNG INTERNATIONAL

Telephone Exchange Maintenance Engineers

Brentford · Solihull

Racal-Vodafone Limited, based in Newbury, Berkshire and part of the highly successful Racal Electronics Group, is currently engaged in the setting up of a new nationwide mobile and portable telecommunications system.

We are now looking to recruit Telephone Exchange Maintenance Engineers to be based at Brentford or Solihull.

Successful applicants will be responsible for the operation and maintenance of the local switch and this will include data transcript changes, fault location and repair and the implementation of system modifications. An ability to undertake call-out duties as required is essential.

Candidates for these interesting positions should be qualified to at least HNC level in electronics or associated discipline and have experience in the commissioning or maintenance of the Ericsson AXE system, System X or similar Stored Program Control equipment. A background in telephony and digital switching techniques will also be considered.

Candidates should have a clean driving licence and their own vehicle.

These positions carry a highly attractive salary package, over five weeks annual holiday and a pension scheme with free life assurance.

If you wish to be part of Racal's exciting cellular development, please ring Chris Dando, System Operations Manager, on (0635) 33251 this evening between 6-8 pm or write indicating age, experience, qualifications and salary expectations to:

Mr. G. Prince, Personnel Officer,
RACAL-VODAFONE LIMITED, The Courtyard,
2-4 London Road, Newbury, Berkshire RG13 1JL.

Racal's people are Racal's success. **RACAL**

Exciting opportunity for Sales Engineers

As one of the world's fastest growing companies in the pneumatics industry, Origa offers tremendous opportunities for ambitious Sales Engineers.

If you are a good all-rounder able to demonstrate a high degree of motivation and real management potential this could be just the opportunity you have been looking for.

The ideal applicants would be aged around 25—40 and have extensive knowledge of the pneumatics industry. However, any Sales Engineers who believe they have the necessary determination and commitment to succeed in a demanding environment should not be deterred from applying.

An extremely attractive remuneration package coupled with long term career opportunities awaits those who can significantly contribute to Origa's continued growth.

If you've got what it takes to match our standards contact Mrs T. Mansell for an application form:

Origa Limited, Ashchurch Industrial Estate,
Tewkesbury, Gloucestershire GL20 8TD
Telephone (0684) 298977.

ORIGA

Group Parts Director

International Operations

One of the few consistently profitable and expanding British majors in recent years in its field of mechanical handling, my client has an excellent product reputation in the UK and overseas. The parts operation is a sizeable contributor to profit, and we wish to appoint a senior executive to head the development and expand the parts business on an international front.

The remit encompasses marketing, sales, supplies and distribution and requires a combination of commercial and logistical skills to both lead major contract negotiation at the sharp end, and control the "first pick" performance at the centre. But the key issue is the most profitable and growth orientated balance of volume and price.

Candidates will have the presence and authority to operate at Board level and influence corporate policy. This will derive from extensive operational experience in parts for automotive or other capital equipment, and the intellect and numeracy to direct a parts business. The international nature of the role will require some travel and French could be a useful second language.

It is a highly accountable and competitive industry and the rewards will match task and achievement. The package includes the usual benefits and company car, and the salary indicator is up to £23,000, but salary will not inhibit the strongest possible appointment.

Telephone or write with full CV to Lynne Crowden quoting ref. 81/436.

Simpson Crowden
CONSULTANTS
Specialists in Executive Search & Selection
49 Wellington Street, London WC2 Telephone 01-836 9961

Resourcing and Benefit Administration

£11,000 plus car

Unipart's Corporate Services Division is a fast moving environment dedicated to providing a high level of support to Unipart Group's four operating Divisions in the areas of Business Systems, Finance and Personnel. Unipart has long regarded its people as its principal asset and in Corporate Services we place great emphasis on the contribution made by our key people. As our Resourcing and Benefits Supervisor you will play an important part in our mainstream personnel activities.

We are looking for someone young and ambitious who can both match our pace and play a visible and positive part in the effectiveness of our Resourcing and Employee Benefit administration services. You will be responsible for resourcing vacancies up to middle management level and providing a salary and benefit advisory service for all employees including senior management.

Motivation and achievement will identify you as much as your professional background, however you will probably be a graduate, IPM qualified, with at least 3 years' personnel experience ideally incorporating considerable recruitment exposure. We will expect you to be capable of demonstrating a high level of interpersonal skills, and an ability to develop and sustain relationships with a wide range of contacts.

The rewards are excellent and will include a basic salary of £11,000 plus participation in Unipart's Staff Incentive Scheme, a lease car, contributory pension scheme, substantial discount on Company products and 25 days' annual holiday.

Please write or telephone for an application form to:
Ian Campbell, Personnel Operations,
Unipart Group Limited, Unipart House,
Cowley, Oxford OX4 2PG. Telephone
Oxford (0865) 713420.

UNIPART

Executive Job Hunters!

£20,000 p.a. + +

FACT: There are more executives seeking top jobs than there are jobs available.

PROBLEM: How to secure a new position easily and confidentially.

SOLUTION: Ask experienced professionals to help you. We advise on your career options, design a personal marketing plan, and work with you in team work to locate your next appointment.

London is the executive recruitment centre for the English speaking world. Through our network of contacts, information systems and technology, over 80% of our clients have identified unadvertised vacancies.

We charge you fees for our work — it could be the best investment you ever make.

Contact us today. An initial meeting is free.

Expatriates enquire about our
EXPAT EXECUTIVE SERVICE.

Connaught
Executive Management Services Ltd.
32, Savile Row, London W1 01-734 3879

MOXON DOLPHIN & KERBY LTD

Recruitment Advertising
Executive Search
Management Selection
International Recruitment

178-202 Great Portland Street,
London W1N 5TB. Tel: 01-631 4411.
8 Mathew Street, Liverpool L2 6RE.
Tel: 051-236 1724.

Process/ Thermal Design Engineer

Fired Heater Division

Reading

Foster Wheeler is one of the world's most prestigious design and engineering companies. Our Fired Heater Division is an independent leader in its field, specialising in heat transfer systems for a variety of processes.

Currently we are looking for an experienced Process/Thermal Design Engineer who can add a further dimension to our expertise in the thermal design of direct fired process furnaces and associated waste heat recovery systems and steam generators.

You will be qualified to degree level with between 5 and 15 years' experience in thermal engineering, perhaps with a manufacturer or with a construction design company.

Our modern and attractive offices are located in Reading. Here you will be part of a friendly team based in a stable environment with enormous project variety. You will enjoy excellent rewards including a full range of large company benefits, to include relocation where appropriate.

Please contact Susan Ashley, Manpower Advisor, Foster Wheeler Energy Limited, Foster Wheeler House, Station Road, Reading, Berks RG1 4LX.
Telephone: Reading (0734) 585211.

Foster Wheeler Energy Limited

Sales Manager

South of England

A Sales Manager is required in the South of England to increase the sales of Europe's leading brand of Carbonless paper.

The successful candidate will be required to work closely with paper merchants to assist them to achieve volume and profit targets on sales to key account printers. Experience of selling through distributors or to major customers is therefore essential. He or she will need to be able to negotiate and communicate effectively at all levels and to conduct training courses and promotional activities.

The remuneration package includes a salary in the range of £12,000-£15,000 pa and a company car (Sierra 2 litre G L).

Please write with CV in the first instance to, Andrew Parsley, Moxon Dolphin & Kerby Ltd., 178-202 Great Portland St, London W1N 5TB, quoting ref DT/4268/AP. Please state in a covering letter those companies to whom you do not wish your letter sent.

MOXON DOLPHIN & KERBY LTD

Hi-Tech Engineering

Cheshire
Attractive Salaries

At the forefront of technology, United Peripherals is a dynamic British Company producing high quality peripherals for the international computer industry. Increasing demand for our expertise has created the need for talented professionals who can help us prove that British engineering can lead the world!

Manufacturing Engineers
To develop and control new manufacturing processes, we need HND/Degree Level Engineers involved in electro-mechanical assembly – particularly computer peripherals of PCB assembly.

Test Engineering
A Degree-Level Principal Engineer is needed to provide PWA ATE Software etc. for sophisticated test equipment and to diagnose and prevent faults.

We also require Degree-Level Test Equipment Design Engineers to design and maintain STW, Disc Certifiers and other sophisticated equipment.

Metrologist
A qualified Metrologist to play a key Q A role in a well equipped Metrology Department.

Design Draughtsman
A Mechanical Design Draughtsman or woman to work on precision mechanisms for volume production.

We offer very attractive salaries and the benefits and career prospects you would expect from a fast growing company with an unrivalled international reputation.

Both male or female applicants should contact Mrs Norma Blake, United Peripherals Limited, Winsford Industrial Estate, Winsford, Cheshire CW7 3PT. Tel: 06065 3424.

United Peripherals Limited

Industrial Engineering

Improving methods and efficiency in a project driven environment

Crawley, West Sussex

The Duracell name stands for quality, efficiency and reliability, in both our products and throughout our medium/high volume manufacturing operation. Already the world's leading manufacturer of high performance batteries, we are developing increasingly sophisticated methods of production and are continuing to expand rapidly to meet customer demand.

Ours is an environment of change where Industrial Engineering plays a key role in achieving objectives. At the Assembly Division in Crawley, we're improving methods, introducing new equipment and processes including robotics and microprocessor controls for automated manufacturing. We can therefore offer an exciting challenge to ambitious Engineers looking to work in a small team, project-orientated environment, investigating and recommending efficiency improvements and planning for new technologies.

Specifically, we're looking for people at the following levels:

SENIOR INDUSTRIAL ENGINEER
c.£12,000 pa
Probably in your late 20's/early 30's, you should be qualified to Degree/HNC level in a relevant discipline with 3 years+ experience in a medium to high volume manufacturing environment, and, ideally, though not necessarily, IMS qualified. We'll be looking for some demonstrable achievement in your career to date together with the interpersonal skills to work with all levels and the self-motivation to carry ideas through to completion.

INDUSTRIAL ENGINEER
c.£9,000 pa
Our ideal candidate is aged in their early 20's with good academic qualifications and may be part way to gaining membership of the IMS. This is a role in which you'll enjoy early project responsibility, for which you'll have to demonstrate a high level of personal motivation and the ability and ambition to accept increasing responsibility in order to progress your career within the company.

We recognise the importance within Duracell of our Industrial Engineering expertise and provide rewards accordingly. Both positions carry the full range of large company benefits including assistance with relocation where appropriate. And, in terms of career development, we can offer many opportunities both within this function and within our production/manufacturing operations.

For more information about what our growth can offer you, telephone or write to Richard Daulton, Plant Personnel Manager, Duracell Batteries Limited, Gatwick Road, Crawley, West Sussex RH10 2UQ.
Tel: Crawley (0293) 580360.

DURACELL

Credit Extension Manager

to c £18,000 pa plus car

Diners Club is an aggressive competitor in the Charge Card Market, and provides an excellent service to over five million cardholders in 163 countries. The UK business is expanding rapidly, and is backed by Citibank – one of the world's largest banks and a majority shareholder. We are now seeking two professionals to further develop our business:

CREDIT EXTENSION MANAGER
In this key position the successful applicant will manage a Department processing new applications for Diners Club membership, and also handling requests from Establishments for authorisation of transactions. You will report to the Director of Credit/Collection and manage over 30 staff through 2 line managers. You must ensure that a high quality, efficient service is provided to Cardholders and Establishments, through well trained staff using modern technology and the latest credit assessment techniques.

Applicants will have in-depth experience of credit control and new accounts processing procedures in a high technology environment, together with proven management experience, a detailed knowledge of behavioural and standard credit scoring techniques, and will probably hold membership of the Institute of Credit Management.

Management Services Manager

to c £15,000 pa

MANAGEMENT SERVICES MANAGER
The Company is committed to a high quality service for its customers, and regularly monitors the effectiveness of its own operations. Therefore managing the further development and running of the service quality monitoring function will be a key responsibility. The investigation of issues highlighted by this process, or resulting from research, will also form part of the job. The successful applicant will be expected to analyse the issues, and recommend improvements, working closely with all levels of management.

A degree in Operational Research or similar qualification together with approximately five years' relevant experience – probably gained in an office environment – are essential requirements for this position.

Both positions are based in Farnborough, Hants, within easy access of London via the M3 or rail-link into Waterloo. Salaries are negotiable according to experience and ability and are accompanied by an attractive benefits package and excellent career opportunities.

Please apply in writing, giving sufficient information to make an application form unnecessary in the first instance to: Personnel Manager, Diners Club International, Diners Club House, Kingsmead, Farnborough, Hants GU14 7SR.

DINERS CLUB INTERNATIONAL®

YOUNG SALES EXECUTIVES

Real Career Opportunities With a Top UK Company

Pkge: £14,500 pa, incl. Significant Basic + Car

Home Counties Gloucs Warks B'ham Derby Staffs Yorks M'chester

Our client is a well established manufacturing and marketing company in food & drinks technology – a market leader in the UK. R&D has created a number of unique products that have already resulted in very substantial sales internationally.

The first class record of stability and achievement demonstrated by their sales force has made a major contribution to the company's continued expansion. This, together with recent internal promotions, has meant that opportunities now exist in the above areas. These are "real-sell" positions, reporting to an ASM, and require you to negotiate at senior manager/director level – our client seeks only ambitious people who see the role of selling as their chosen profession.

You are aged c.24-30, academically qualified, and have received a professional training followed by 2+ year's proven sales experience in a blue chip environment, whether fmcg, or speciality products. Of paramount consideration are personal qualities of self motivation, high verbal skills, and first class presentation etc.

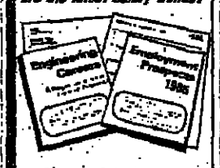
Large company benefits include pension, car, high incentive schemes including annual holiday competitions. The package quoted is realistic; however the commission structure being open-ended, top salespersons in the company already earn very substantially more. Further career development prospects are readily available for successful individuals. Local interviews will be conducted in the near future.

Applicants (M/F) please telephone John Gallacher on 01-637 0212 or 01-631 3780 or write quoting reference JIT 770

IPG Sales & Marketing Interface LIMITED
Julco House, 26-28 Gt. Portland St., London W1N 5AD. Tel: 01-631 3780 (24 hrs)
Professionals in Selection & Search

ENGINEERS
CHANGING YOUR JOB?

How long should it take? What difference does a good degree really make? What are the latest salary trends?



Our FREE job-finder package has all the answers for professional engineers. If you're under 40, have BSc/HND/HNC and are seriously seeking a new career position, contact the specialists today!

Strategic Recruitment Ltd
SRL FREEPOST Challenger House London W3 8BR
01-993 8179 ANYTIME

Of the high technologies being pioneered in the world today, few come close to the technological challenge, complexity and diversity of the Singer Link-Miles approach to simulation.

After all, much of what we are achieving in real-time with the latest multi-configured 32-bit minis and 16-bit micros in creating all the visual, audio and physical sensations of flight/land and underwater travel, was until recently believed to be impossible.

FOR SYSTEMS AND SOFTWARE EXPERTS, TOMORROW'S REAL CHALLENGE IS IN SIMULATION

If your CV already carries evidence of between 2-10 years' post-graduate success in scientific programming (preferably including real-time applications) or in systems design and analysis in a similar state-of-the-art electronic environment, then Singer Link-Miles can offer the most exciting, most stimulating and toughest projects currently under way in any area of technology, anywhere in the world. Your role will also offer occasional overseas assignments, exceptional prospects for career development (an aspect of our rapid expansion) and a highly competitive salary and benefits package, featuring generous expenses for relocation to our attractive South Coast location.

To arrange an early discussion, please phone for an application form, or send a copy of your cv, with salary details, to: Terry Edmondson or Helga Clawson, Singer Link-Miles Ltd., Churchill Industrial Estate, Chartwell Road, Lancing, Sussex. BN15 8UE. Telephone (0903) 755881.

SINGER Link-Miles

Pall Europe Group of Companies are recognised as technological leaders in the design and manufacture of filtration equipment used in a wide variety of industries. Our growth and achievement, particularly over the past two decades, has been impressive and further success is assured by the company's dynamic business style and total commitment for continued rapid expansion.

PRODUCTION MANAGER

We have a requirement for an experienced Production Manager to successfully control and co-ordinate production activity embracing a wide variety of products in a small batch manufacturing and assembly environment.

Reporting to the Chief Executive on site, the prime requirement is to 'make things happen', with the ability to maintain a high degree of flexibility and co-operation between management and shop floor areas. Responsibilities will also include ensuring that production and delivery schedules are met, using knowledge gained in a light engineering industry.

Industrial relations in this unit are excellent and programmes to improve productivity are already underway. Considerable departmental support exists in purchasing, materials control and industrial engineering and the person appointed will have the ability to motivate and improve performance, utilising these resources and their own innovative skills.

This is an excellent career opportunity for a Line Manager, qualified to HND standard in Mechanical or Production Engineering.

CHIEF PRODUCTION ENGINEER

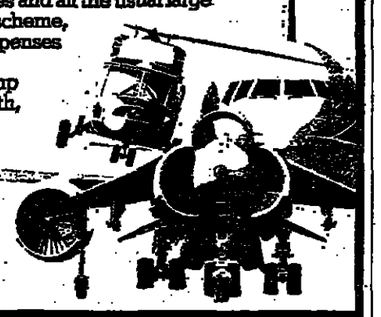
We have an excellent career opportunity for a qualified Production Engineer with some managerial experience preferably gained in a small batch high technology environment using stringent product quality requirements.

Applicants should have sound knowledge of an integrated DP based manufacturing package and be able to interface the necessary production and industrial engineering input of data to such a system.

Knowledge of CNC manufacturing equipment and method study techniques would be a distinct advantage, but more importantly the successful candidate must be self motivated and eager to effect improvements in existing manufacturing methods. There is also a need to effectively identify and select new equipment purchases.

Reporting to the General Manager, this is a 'hands on' managerial role, presenting unlimited scope for personal development.

These key appointments carry attractive salaries and all the usual large company benefits including an excellent pension scheme, 25 days annual holiday and generous relocation expenses where applicable. Please write with full CV to: M.J. Bartlett, Personnel Manager, Pall Europe Group of Companies, Walton Road, Farlington, Portsmouth, Hants. PO6 1TD. Tel: 0705 370901.



PALL

"WORLD LEADERS IN FILTRATION TECHNOLOGY"

Pensions Director

A multi-business organisation based in the UK but operating world-wide requires a Pensions Director at the company's head office in North West London.

The job is wide-ranging and requires the applicant to have a sound knowledge of the administrative, actuarial, legal and financial matters (including investment) relating to self-administered schemes, mainly in the UK and USA.

Applicants for this important senior appointment should be aged ideally between 35 and 45, be a graduate in a relevant discipline or professionally qualified, and currently managing a substantial pension scheme.

Additionally, applicants should have sufficient experience in the company secretarial and/or finance role so as to be Secretary to the Trustee Board and be able to co-ordinate internal pension benefit systems and external advisory services. Initiative, creativity and personal qualities to devise and pursue new policies on benefit planning are also requirements.

The salary will reflect the importance of the appointment: other benefits include a company car, medical scheme and relocation assistance (if necessary).

Please write, giving brief details of age, qualifications, experience and salary to:–E.G. Jones, Director of Personnel, Smiths Industries PLC, 765 Finchley Road, Childs Hill, London NW11 8DS.

SMITHS INDUSTRIES
PUBLIC LIMITED COMPANY

Design and Development Engineers

For Advanced Manufacturing Technology

Up to £12K

The continuing programme of modernisation in BICC's manufacturing plants worldwide, using Advanced Manufacturing Technology, has created exciting opportunities for engineers to work on key developments at our West London Research Centre.

Successful candidates will be totally involved in all aspects of a £multi-million project up to completion.

The following vacancies exist for fresh graduates and engineers with up to three years experience:

Computer Systems/Software Engineers
Working within a project team of specialists whose main task is the development and implementation of systems and software in the area of minicomputer applications.

Electronic Systems Design Engineers
Capable of translating the results of research projects in measurement and control into electronic packages for specific industrial applications.

Control Systems Development Engineers
Developing machine and process control systems for industrial environments using mini and micro-computer techniques. A knowledge of discrete control theory would be an advantage.

In addition to competitive salaries, benefits will include flexible working hours, 25 days holiday and first class working conditions. Assistance with relocation will be given where appropriate.

Applicants should write with full CV to:

J Heggie, Personnel Officer,
BICC Research & Engineering Limited,
38 Ariel Way, Wood Lane, London W12 7DX.

BICC Research & Engineering

Ferranti Computer Systems Ltd.

SALES: Computers and Communication Products

Highly attractive sales vacancies within a specialist computer and communication product sales group, located in Manchester are advertised by Ferranti Computer Systems Limited for the first time. They offer an excellent opportunity to get in at ground floor level on emergent markets of enormous potential. Although some flexibility across the product range is necessary the principal sales responsibilities are for the following product areas:

VOICE MAIL AND ELECTRONIC MAIL Ref: S17/VM

A good technical or product background is required and a knowledge of the PABX industry would be an advantage.

MINICOMPUTER AND GRAPHIC DISPLAYS Ref: S17/GD

A good technical or product background is required and experience with UNIX based products would be an advantage.

PC COMPATIBLE Ref: S17/PC

Micro dealer sales experience mandatory. This vacancy is for a senior sales person to sell a range of PC compatible micros to an overseas dealer network.

It is expected that a major part of the sales in these product areas will come from third parties, therefore whilst sales skills are essential, the positions also require the ability to establish long term customer relationships and undertake professional account management. In addition to professional sales people the appointments could also appeal to those in an appropriate sales support role looking for progression to direct sales.

A high basic salary and performance related bonus scheme are offered, together with the usual support package including Company car.

Applications should be submitted in writing to Mrs. D. Bithell, Ferranti Computer Systems Limited, Simonsway, Wythenshawe, Manchester. M22 5LA or if preferred you may discuss the vacancies with Harry Bibby, Manager, Equipment Sales on 061 499 3355.

FERRANTI
Selling technology

Engineers

As the leading organisation of its kind in the world, Lloyd's Register of Shipping employs over 1,900 technical staff engaged worldwide on challenging work in the Marine, Offshore and Industrial areas.

We are seeking several Engineers with analytical expertise to join the Advanced Engineering Section of the Research and Technical Advisory Services Department based in London.

Applicants, with sound engineering experience, must be able to combine theoretical and practical engineering skills to solve problems in the field of Heavy Engineering both Marine and Land based, including Pressure Vessels, Rotating Machinery and Complex Structures.

An ability to use ASME and BS 5500 codes, also a knowledge of FORTRAN and BASIC, will be necessary for some posts.

The work would involve:
Stress Analysis • Vibration Analysis • Properties of Materials • Fracture Mechanics • Mechanics of Fluids • Development work on Numerical Analysis Techniques • Robotics • Probabilistic Mechanics.

This is a challenging and rewarding opportunity to join a multi-disciplined team of professional Engineers. We would prefer a Master's Degree in Engineering but if you are a graduate and a Chartered Mechanical Engineer, or equivalent, then we would like to hear from you. Also we would like you to have had some years industrial experience, preferably in a design role. However, some posts may be filled by recently graduated Engineers.

We offer competitive salaries and benefits which include an attractive pension scheme, free luncheon facilities and, where appropriate, assistance towards house purchase and relocation.

For an application form please write to M.W. Kennis, Staff Department, or telephone 01-709 9166 Ext. 2653.

Lloyd's Register of Shipping
71 Fenchurch Street, London EC3M 4BS

Griffin Factors Limited

New Business Executives

Factoring and Financial Services – UK Market Leader

London and Manchester based

Griffin Factors is well established as one of the leading factoring and financial services organisations in the U.K.

This challenging position demands a high level of self-reliance and initiative in identifying potential clients and promoting and selling profitably the Company's financial services in both domestic and international markets.

The prime objective of this role is:—

- ☐ the generation of new factoring business through established and other sources of introduction.
- ☐ The negotiation of contracts at board level from initial contact through to a successful conclusion, and ensuring that client security arrangements conform to the Company standards.

To apply for these positions which offer considerable scope for future career development, you should be aged 25-35 with a proven track record in your career to date. Experience in a finance related or other commercial discipline would be beneficial.

We offer an excellent salary, depending on age and experience, a company car and a range of benefits expected from a member of a major Banking Group.

Please write, including a full CV, to Mrs. J. Marshall, Personnel Manager, Griffin Factors Limited, 21, Farncombe Road, Worthing, West Sussex, BN11 2BW.

GRIFFIN FACTORS LIMITED
A member of Midland Bank Group

SALES EXECUTIVE Circa £10,000 plus Car

A job for sales people with driving ambition

Surrey/South London, Maidenhead/Berks, Watford/Herts, Central London/W.1., North London/Middlesex, Brighton/Sussex.

Our Client has entrusted us with a rather exciting brief. It is to find them real Sales Professionals who can negotiate with senior management personnel/the decision makers in every type of business.

In view of the generous income opportunities – probability of achieving earnings in excess of c. £10,000 pa really exists – plus car and a range of other sales related benefits, we suggested that there would be no problem. That was until he explained the personal qualities successful candidates would need – great self-motivation, convincing in argument, credible and, above all, be confident in manner and articulate in presentation.

The Company you will be working for is totally committed to growth within a competitive industry and the product you will be selling is an exciting range of high quality British manufactured product, which is supported by a superb advertising and marketing campaign.

In our experience you will be aged 24-40, and will come from any sales environment with a proven sales record. The personality and method of approach is the critical factor coupled with the discipline to work unsupervised.

To apply, phone immediately or write quoting ref DT/88.

jba John Barnes & Associates, 112 Marylebone Lane, London W1M 5FU. Telephone: 01-493 0982.

Sales Executives

Excellent Remuneration Package + Car

Recognised as a world leader in the manufacture and marketing of specialised packaging systems, we need to support our rapid sales expansion of the UK Meat Industries by employing additional Sales Executives.

We seek high calibre people, aged between 28-35, who can demonstrate an outstanding record in a commercial role with a progressive company and who are capable of developing business at the highest level.

A company car and, where necessary, financial assistance in relocation will be provided.

Please write with your CV, or telephone for an application form to, Mrs. Cilla Mullins, Personnel Department, W.R. Grace Limited, Northdale House, North Circular Road, London NW10 7UH. Tel: 01-965 0611.

GRACE

COMMUNICATIONS MAINTENANCE SUPERVISOR

TELEVISION OUTSIDE BROADCASTS

Salary: £11,907 – £14,542 p.a.
Depending on experience and qualifications –

Responsibility for supervising the Communications Test Area which specialises in maintaining all the Sound and Vision Radio Links and line testing equipment associated with Television Outside Broadcasts. This involves a high level of diagnostic skill, both for system and unit maintenance and the ability to manage support staff. Development work and liaison with other BBC Engineering Departments and outside organisations is also included.

Applicants should have a proven ability to supervise a modern technical area, understanding of maintenance techniques and hold a HNC, B.TEC Higher Diploma or degree in Electronic Engineering or equivalent.

For further information and an application form write to or telephone, quoting ref. 85.E.4026/DT: J.W. Boden, BBC Television Outside Broadcasts, Kendal Avenue, Westfields Road, Acton, London W3 ORP. 01-992 5344 Extension 272.

BBC

We are an equal opportunities employer.

PRODUCTION ENGINEER

Industrial Electronics

Based in south east England our client is a leading and highly respected manufacturer of electronic instrumentation for process industries at home and abroad.

As a result of internal promotion, a vacancy exists for a Production Engineer who has a good knowledge of analogue and digital electronics and has experience of working in a computerised production control environment.

Aged under 40 and qualified to HNC (Electronics) or equivalent, the successful candidate will join a young and energetic team dedicated to a programme of method improvement and cost reduction. Specific responsibility will be for production in the assembly and test areas but will include a strong input to the design and introduction of new products.

The position enjoys a good basic salary and profit related bonus scheme, together with the usual major company benefits. To arrange an immediate interview, telephone Andrew Neatby-Smith or Tony Williams until 8pm daily.

BA BUCKINGHAM APPOINTMENTS
Foley House, 12a Maddox Street, Lonoon W1R 9PL Telephone 01-629 8677
TECHNICAL SALES AND MANAGEMENT RECRUITMENT SPECIALISTS

Television Facilities Sales Executive

TVi. is a company in the forefront of television, video, cable and satellite programme making technology. To give you an idea of our size, we have more equipment and transmit more programme hours than most TV stations!

We now need a Sales Executive who is a genuine self-starter with experience of field selling in a service industry. Knowledge of the television industry would be an advantage but not essential, as training will be given. Our facilities are based in London but the selling role is nationwide.

The package we are offering is commensurate with the responsibility of the job.

Interviews will be held in London in 1 month's time.

"You're in Good Company"

Applications in writing only, to Lindy Campbell, Sales Manager, TVI, 142 Wardour Street, London W1V 4BU.

TVI

JOB HUNTING?

END OF CONTRACT ? NEED A NEW POST ? AT HOME, CONTINENTAL OR OVERSEAS ? We are able to assist as we are constantly requiring professionally qualified Engineers, all disciplines, to fill a variety of largely unadvertised positions.

Contact: Brimbacs Associates, International Employment Consultants, 8 High Street, Leatherhead, Surrey KT22 8AK. Tel: 03723 72361. (Dept)

GENERAL MANAGER (DIRECTOR DESIGNATE)

MANUFACTURING, WEST SUSSEX

To £18K + p.a. (inc. bonus) + car

Our client, part of an expanding Group and a leading designer and supplier to major retail groups of shopfitting equipment, seeks an established specialist to take charge of the Production and associated functions.

Candidates should have senior management experience gained within demanding production/light engineering situations, together with the ability and commitment to ensure that a Directorship is earned within twelve months. Sound commercial awareness is essential and previous experience supplying the retail trade would be advantageous. Age guideline 30 to 45.

The excellent package includes a performance-linked bonus, vehicle and relocation assistance where appropriate. Applications in writing please, enclosing your C.V. and quoting ref. STB1, to:

Neil Gatley
Alexander Associates, 30B Church Road, Burgess Hill, West Sussex RH15 9AE

Alexander Associates
Recruitment, Selection and Employee Relations Services

Young Engineer

PROCESS CONTROL SYSTEMS

Kent — Circa £12,500

As an electronic/instrumentation engineer aged under 30 and educated to minimum HNC level, you want to be at the forefront of the latest technology. With our client you can be there, because they are committed to continued investment in complex process control systems and microprocessor based equipment.

You will join a forward looking engineering team actively supporting manufacturing operations, as well as working on new installations and modifications. Responsibilities will include control of specific projects from initial scope through to installation and commissioning.

A practical attitude and approach must be supported by actual hands-on experience, ideally in capital intensive continuous process industries.

Career development prospects are excellent within this international company. The comprehensive benefits package includes free BUPA and full relocation expenses.

Male and female candidates should send a detailed CV or request an application form on 0625 533364 (24 hours) quoting reference 773/DT

Wickland Westcott & Partners
LONDON · PARIS · BRUSSELS · DUBLIN
Executive Selection/Management Development
Eagle Star House, 16a, Alderley Road, Wilmslow, Cheshire SK9 1QA Tel: (0625) 532446

Process, Systems & Structural Engineers

Offshore/Onshore

Our European headquarters in Milton Keynes needs additional Process, Systems and Senior Structural Engineers for its Offshore Technology Group. Process and Systems Engineers at all levels are also required to cater for our increasing workload in refining and petrochemicals. These positions involve both individual design activities and team leadership.

Responsibilities for the Process and Systems Engineers include conceptual and detailed design, process studies and marketing assistance with *technical proposals and presentation.*

The Senior Structural Engineers take a conceptual lead in designing complex offshore structures to individual customer specifications, liaising with project teams, clients, other engineering disciplines and fabricators.

Candidates, aged 25-50, should be graduate or chartered engineers with contracting experience. Alternative relevant qualifications and experience will also be considered.

Highly competitive salaries are complemented by guaranteed increasing annual bonus and an extensive benefits package. Assistance with relocation expenses will be given where appropriate.

To apply ring for more information and an application form, or write with full personal, career and salary details to:
John Hudson, Stone & Webster Engineering Limited,
Stone & Webster House, 500 Elder Gate,
CENTRAL MILTON KEYNES MK9 1BA.
Tel: (0908) 602253.

stone & webster

Sales Executives and Trainees

Secure your future with Gestetner

For many years Gestetner has been a world leader in the manufacture and sale of advanced business equipment. Today's comprehensive product range satisfies every commercial need over the entire spectrum of reprographics – and is in ever increasing demand.

We need salespeople to help us meet this demand. Enthusiastic people who share our ambitions; who can recognise business opportunities and are capable of exploiting them.

We offer a salary + commission structure which is quite outstanding and which enables even relatively inexperienced salespeople to earn around £12-14,000 in their first year. Our top people earn considerably more – so if you are familiar with our market the sky is the limit.

Training is thorough and compehensive covering all aspects of sales techniques and product knowledge. If you are under 35 *with or without previous selling experience,* but with a good commercial background, we would like to meet you.

Initially, telephone our Consultant, Laurie Grant, on 01-387 7021, or simply call in at our Showrooms at 210, Euston Road, London, NW1 any day during week commencing 20 May between 9.00 am and 4.30 pm. You can see us at work and make your own judgement on our products.

Immediate vacancies in London, Greater London and Home Counties. Candidates from outside these areas, particularly, Nottinghamshire, West Midlands and Yorkshire, should write, quoting Ref: L/1075/S, to:

Lynnpoint Limited
SALES RECRUITMENT SPECIALISTS
Hesketh House Portman Square London W1H 0JH

Security Management
A Professional Challenge

Have you the ability to control and motivate the *uniformed* security branch of an international organisation concerned with high value materials in multi-site operations within the *UK?* Do you possess the initiative to respond to the ever changing challenges which security poses in a high technology era? Can you *justifiably* claim to be a professional manager with experience of the security function in a high risk commercial environment.

Many may claim such attributes but few are of the calibre required to maintain and upgrade the high standards the Company insists on. *Ideally aged 40/45,* possibly with a successful background in the services, but with subsequent experience of security management in the *civilian sector, your integrity* is demonstrably beyond question. Essentially, though, you are a natural leader and a first class organiser who possesses an inherent ability to remain calm in moments of stress whilst ensuring that, as a matter of routine, motivation and morale are maintained around the clock.

Based in London, the remuneration is negotiable and benefits, which include a car, are those you would expect from an international organisation and assistance with relocation is available where relevant.

Interested? Then please write with brief career details to Peter S. Findlay, the Company's adviser, at Cripps, Sears & Associates Ltd, (Personnel Management Consultants), 88/89 High Holborn, London WC1V 6LH. Telephone 01-404 5701.

Cripps, Sears

ecm

MECHANICAL ENGINEERING MANAGER-AIRBORNE DEVICES

S. ENGLAND **£18,000+**

This top-level appointment is to control a team of c30 graduate engineers, draughting and support staff engaged in the design and development of sophisticated mechanisms and structures for complex avionic devices.

The company is a highly successful medium-sized organisation whose impressive growth-record has created an excellent environment for continuing career development.

The task calls for a good level of academic achievement with the ability to stimulate innovative mechanical design using modern materials, methods and CAE techniques – coupled with a proven record of project control and team management.

The opportunity offers a good salary plus generous car allowance and a comprehensive benefits package which includes relocation assistance in appropriate circumstances.

For further information please contact Mike Gernat Ref: 449 on 0638 742244 or send your C.V. to:

ELECTRONIC COMPUTER AND MANAGEMENT APPOINTMENTS LIMITED
The Maltings, High Street, Burwell, Cambridge CB5 0HB

PER
Britain's Largest Executive Recruitment Consultancy

JOB HUNTERS

For a free job hunting information pack and weekly details on the recruitment market place including over 450 new jobs – phone (0742) 750197 (answer service out of hours) or write to PER (EP) Fitzwilliam House, 2-4 Fitzwilliam Gate, Sheffield S1 4JH.

Head of Engineering Group

c £20,000 + car loan

With the continuing expansion of Det norske Veritas' (DnV) Offshore Services Activity we now require a Senior Structural Engineer to head up our Engineering Group. Based at DnV's UK headquarters in Sidcup, Kent, you will be responsible for concept and detailed design reviews to be involved in all aspects of the Project Management of our offshore contracts. *In these activities you will be supported* by a small team of highly qualified engineers, backed up by the considerable technical resources of DnV's Head Office *in Norway. For this key position we need a professional* Structural Engineer with a good honours degree and at least five years experience in the theory and practice of the design and construction of fixed offshore structures. In return we offer a salary package of c £20,000 pa plus car loan and all the major benefits you would expect of a first class international organisation.

For further information please telephone in the first instance Tom Backelin, Manager, Offshore Services, or write enclosing full cv to Det norske Veritas, 112 Station Road, *Sidcup, Kent DA15 7BU.* Telephone: (01) 309 7477.

DET NORSKE VERITAS

Sales Executive

Attractive package + car **South Hants**

Datawork Computer Services Ltd is part of a multi industry public company and have for many years provided computing services to a range of clients. As an ICL Traderpoint distributor we have access to this leading computer manufacturers' products and back up services. We require highly professional applicants who are self motivated, educated to university level or equivalent with at least two years practical selling experience, to sell a new range of products into the manufacturing industry. Computer experience and experience of manufacturing, production or engineering environments is felt *to be essential. On target* earnings of £15,000 per annum minimum plus company car. Good prospects with a growing and stable company. Interested?

Send full cv to Bernadette Carr, PER, 62-64 High Street, Southampton, Hants SO9 2EG. *Tel: (0703) 38211.*

ICL TRADER POINT

Quality & Process Control Manager

£10,000 **South Yorkshire**

Dale Farm Foods are part of the Milk Division of the highly successful Northern Foods Group and manufacture a wide range of speciality dairy products. A new yoghurt factory is currently being commissioned at Rawmarsh, near Rotherham and this new appointment will strengthen the *small management team. Main responsibilities include* on-line quality control, the optimisation of process control procedures and technical support to the factory. Aged mid-20's ideally, you should have a food technology/science qualification (degree preferable but not essential) together with a working knowledge of microbiology and a sound technical background. This is an ideal career opportunity for someone with "front-line" experience within the food, dairy or bottling industries at junior management level who is now ready for more responsibility.

***Please write for an application form, giving brief personal and career details to:* Andy Johnston, Senior Personnel Manager, Dale Farm Foods, *St. Stephen's Square,* Hull HU1 3XG. Tel: (0482) 25432.**

DALE FARM

Production Control Manager

Competitive salary **East Midlands**

This progressive Leicestershire manufacturer of quality bedroom units has invested heavily in sophisticated equipment including a new computerised system. An innovative Production Controller fully aware of the latest manufacturing trends is needed to manage all aspects of production control – particularly the setting up and *implementation of new computerised systems.* Aged 30/40 and minimum HNC level, you must have proven similar experience using a MAAPICS package. Practical approach essential. Excellent rewards and prospects. Relocation.

Send full cv to Harry Alker, PER, Northampton House, 177 Charles Street, Leicester LE1 1LA.

Stock Management

c£8,000 **Bedford**

Granada TV Rentals now has the largest network of TV and video rental showrooms in the country, as well as a range of products that now includes computers, business systems, *and retail as well as rental items. The need for effective* stock management is therefore vital, providing opportunities almost unequalled in the field for young, ambitious and able professionals.

Stock Planning Manager

You'll be responsible for the complex task of forecasting stock levels and assessing the required stock purchases in both the retail and rental areas. With consumer demand fluctuating continuously, this is a demanding role that will involve working with computer models. *Experience with computers is vital,* and programming skills would be useful. You must have spent two years, after gaining a degree, in statistical work, ideally in stock management or marketing. You'll be skilled at planning strategically and tactically, able to produce and interpret reports for end users, and happy working under pressure.

Retail Stock Manager

Having spent over two years in stock management or distribution, and having developed skills in negotiating, statistical analysis using computers and problem solving, you'll be ready to take on the task of ensuring that the right *mix and amount of stock* reaches our branches. This involves liaising with manufacturers, distribution and field management, and responding rapidly and effectively to changing circumstances. You must be educated to degree level in a numerate subject, have a persuasive though pleasant approach, and have a real aptitude for analysing and interpreting statistics.

For both these Bedford-based posts, a salary of c£8,000 will be offered and first-rate benefits including free life assurance, 20 days annual holiday, discounted rental arrangements and more.

For further details, please send full cv to: Stephanie Hemming, Divisional Personnel and Training Officer, Granada TV Rental, PO Box 31, Ampthill Road, Bedford MK42 9QQ.

GRANADA TV RENTAL

Furniture Store Managers

c£15,000 + car **All areas**

Our client is without doubt one of Britain's most significant furniture retailing groups. They have ambitious plans for future growth and development and naturally see imaginative *store management as a vital ingredient. The emphasis will* be heavily on traditional management and motivation skills backed by an innovative and creative approach to retailing in this highly competitive sector. To merit consideration, you will need to be able to demonstrate managerial achievement with a major retailing group and if this has been in furniture sales then it will be to your advantage. Prospects for progression within the group will be bright for those who can sustain high performance. The salary package consists of a high base with commission incentives amply rewarding above-average results.

Send full cv to Jane Steel, PER Management Selection Division, Northampton House, 177 Charles Street, Leicester LE1 1LA.

Sales Manager
Construction Products

Five figure salary + car

Diamant Boart (UK) Limited – part of a large Belgian Group – is one of Europe's leading manufacturers of diamond tooling, drilling and cutting machinery primarily used in the building and civil engineering industries. This key position involves leading "from the front", a field sales force covering the whole of the British Isles and Eire – selling *mainly* to the plant hire industry, end users, local authorities etc. Aged 35/45, you must have proven sales management experience in the construction products or plant hire industries supported by a strong personality, authority and total commitment to growth. Excellent five figure salary plus incentives, prestige car, BUPA and other executive level *benefits.*

Contact Richard Norbury, PER, Pennine House, Russell Street, Leeds LS1 5UE Tel: (0532) 445131.

DIAMANT BOART (UK) LTD.

Senior Transport Manager

Excellent package **London**

Dynamic, multi-facetted international company needs Senior Transport Manager to take prime mover role in cost-effective and innovative planning, direction and expansion of *UK* transport operations and contribute substantially to international transport policy-making in close liason with overseas management. It thus promises highly attractive challenge to a road transport professional aged 35-45 who seeks environment to put his/her fresh thinking, technical expertise, business acumen and authority to the test, with rewards to match.

Send full cv to Barry Johnson, PER, 319-327 Chiswick High Road, London W4 4HH.

Senior Test Development Engineers

Attractive salary + benefits package **North London**

STC Telecommunications is an international market leader in its field and is committed to an exciting product development programme. The company currently seeks to appoint Senior Test Development Engineers for its New Southgate location in North London. Your brief will be to evaluate, design, develop and commission specialised testing equipment for telecommunications products. The associated work will be both wide-ranging and challenging, *offering good experience for further personal development* in both technical and managerial roles. Applications are invited from qualified engineers with a successful record *in software/hardware design/development.* We would also be pleased to hear from experienced engineers in related disciplines. These posts carry attractive salaries and the many benefits associated with a major company of international renown. Generous relocation assistance is available where appropriate.

Send full cv to David Curtis, PER, 4th Floor, Rex House, *4-12 Regent Street, London SW1Y 4PP.*

STC TELECOMMUNICATIONS

General Manger

Aberdeen

This major Aberdeen-based contracting company offers the above position to an energetic, independent and self-motivated person, aged 35-45 years. The successful applicant should possess an HNC, with additional qualifications an advantage. A sound general engineering background and experience in both administration and sales is essential. The Company is actively involved in fabrication, maintenance and services to the petro-chemical and marine industry onshore as well as offshore, and the successful applicant *must be capable of expanding existing and developing new* activities in this dynamic market. For the right person the opportunity could lead to a directorship.

Contact:- Jim Davis, PER, 3rd Floor, St Martin's House, 181 Union Street, Aberdeen AB9 1BH. Telephone (0224) 574393.

Assistant Planning & Customer Service Manager

Gateshead

Amstrong World Industries are an international organisation engaged in the manufacture and supply of high quality floor and ceiling products. Market expansion and changes within distribution methods have combined to create this new position. Prime responsibility is to investigate and implement new systems for both planning and customer service. Additionally, you will be expected to assist and to deputise for the function manager. The successful candidate will be aged 25 to 30 years, educated to graduate level and will *already have a successful track record in a manufacturing* industry. We offer a competitive salary together with all the usual benefits associated with a large company.

Please contact the Personnel Department for an application form by telephoning Tyneside 4878955 or by writing to Amstrong World Industries, Kingsway South, Team Valley Trading Estate, Gateshead, Tyne and Wear NE11 0SP.

Armstrong WORLD INDUSTRIES LTD.

Project Manager
Telecommunications Division

Negotiable salary + benefits **Oman**

One of the most successful and expanding companies in Oman my clients are seeking to recruit a Project Manager for their newly formed telecommunications contracting division. To qualify for this position you must have ten years' experience in senior management combined with experience of managing a major telecommunication project including special emphasis on outside plant network installations including civil work. In addition you will be required to have above average organisational *ability* and good *all round* staff management skills.

Send full cv to Aubrey Magill, PER Overseas, 4th Floor, *Rex House, 4/12 Regent Street, London SW1Y 4PP.*

Commercial Manager
Engineering Durables

c £14,000 + car **West Midlands**

A major engineering components manufacturer supplying worldwide *markets* needs a Commercial Manager to provide the vital link between its' production and sales functions. The job will carry responsibility for factory loading, inventory *control and distribution and – working with the Commercial* Director – the developing of new commercial and pricing policies to meet international market demands. Aged 35/45, you should be degree-level with similar line management experience in an engineering durables company which markets through distributors. Knowledge of computerised systems essential.

Contact Steve Mills, PER, Bankfield House, 163 New Union Street, Coventry CV1 2PE. Tel: (0203) 23265.

Management Accountant

£12,000 + **Luton**

W A Dawson Ltd. Reports to Finance Director. All rounder, suitable to construction industry, qualification preferred, aged 32 plus.

***Full details to:-* B D Lancaster, Thornton Baker Associates Ltd, Kennedy Tower, St Chads Queensway, Birmingham B4 6EL.**

Sales Engineer (CMM)

Negotiable five figure salary + car **Swindon/Bristol base**

My client is a highly successful young dynamic company based in Swindon and Bristol on the fast expanding hi-tech M4 corridor. Working with Digital Electronic Automation (DEA) of Turin, Italy, and already representing an advanced assembly robot range in the UK, their new integrated inspection services include sophisticated co-ordinate measuring machines (CMM) covering multi-level engineering technology. This outstanding career opportunity will involve you in the start up of an exciting new division and could ultimately lead to total divisional control. Relevant experience in this field is essential. Applications from Service Engineers would also be of interest. Top benefits package including pension scheme and relocation assistance.

Send full cv to Peter McMahon, PER, Grosvenor House, Station Road, Gloucester GL1 1TA.

Top Retail Manager

Salary negotiable **West End location**

We need the Best Manager in the retail business for our exciting new development in Oxford Street. Sport and leisure is a developing and fiercely competitive area of retailing requiring determination and enthusiasm. A high degree of self motivation and the ability to build an effective sales and management team is essential. The successful candidate will be able to demonstrate achievements in the areas of *merchandising, management* of people, sales floor engineering etc. Benefits include twice-yearly performance based bonus, generous staff discount and contributory pension scheme. There is no upper limit to the salary available to the right person and career advancement prospects are excellent within one of the UK's largest sports retailing companies.

If you think you are the icing on the Astral cake, ring now on (0536) 520 214 (24 hours) and ask for Sheelagh Morris or write with full cv to Ms S Morris, Personnel Controller, *Astral Sports and Leisure (retail) Ltd, Lahnstein House,* Gold Street, Kettering, Northamptonshire *NN16 8JB.*

ASTRAL SPORTS

Mechanical & Electrical Engineers

Central London

Pencol Engineering Consultants are internationally established consulting engineers specialising in the design *and engineering of oil, gas, water and liquid wastes projects.* We work worldwide for governments, international organisations, and major oil and industrial companies. Continuing expansion has generated a requirement for additional mechanical and electrical engineers. Keen to develop responsibility within a multi-discipline project group environment, they will be involved in interesting and varied design work, based in our London Head Office. The positions will be permanent, with occasional short overseas visits and the opportunity for extended tours overseas. Candidates for *the Mechanical Engineer posts, aged 26-40,* must have an honours degree in mechanical engineering, whilst those for the Electrical Engineer post, aged 35-45, must have Corporate membership of the IEE. For all posts practical experience in the oil/gas industry is essential. Competitive salaries are offered together with LV's, pension scheme and a contribution towards relocation expenses, where appropriate.

Please apply in writing enclosing a full cv to:- Mr K M Marwood, Personnel Manager, Pencol Engineering Consultants, *20 Grosvenor Place,* London SW1X 7HP.

pencol Engineering Consultants

Sales Representative
Sealants

A multi-national company supplying sealants to a wide *range of industries is looking for a sales professional to* market its high quality products to the construction industry throughout the UK. Aged 25/40, you must have proven experience of selling industrial sealants and will ideally have existing contacts within the industry. This new job with a "household name" company offers very attractive rewards and exciting prospects.

***Send full cv to Cheryl Thomas, PER,* Lowry House, Marble Street, Manchester M2 3AW.**

SALES REPRESENTATIVES
Switch to a market leader

£substantial + car ***Kingston, Watford & City***

The Wholesale Fittings plc, one of the largest and most firmly established electrical distributors with 24 branches, £8m worth of stock and 24,000 product lines, now seeks Sales *Representatives to cover profitable territories in* **Kingston, Watford** and London's **City** area.

You could be an experienced sales professional or someone with good electrical/technical knowledge. Either way, energy, self-motivation and technical knowledge will be essential. Initial training will be provided.

We offer job security, excellent future prospects, substantial salary plus car and we operate non-contributory pension and life assurance schemes.

To apply please telephone or write to:
Steven Haynes, The Wholesale Fittings plc,
50-54 Commercial Street,
London E1 6LU.
Telephone: 01-247 4356.
Interviews will be held locally.

ELECTRICAL WF DISTRIBUTORS

UK SALES MANAGER
Lighting Systems

Our Client is one of the UK's most successful and respected lighting companies.

The recent and rapid development in new light sources has added impetus to an innovative product development programme aimed at meeting the sophisticated and discriminating demands of lighting scheme specifiers.

The UK Sales Manager will help establish overall strategic and planning guidelines and will be responsible for planning and implementing the Client's sales management activities in the UK with emphasis on the launching of new product families.

Resources immediately available include **a network of showroom/distribution** centres supported by a national *direct selling team – some 70 people in all.*

Preferred candidates will be aged between 28 and 40, hold a degree or equivalent in an engineering discipline and be well versed in the application of sales management techniques particularly segmentation and niche strategies. Our Client will be looking for a high degree of motivational skill and a knowledge of lighting or associated systems.

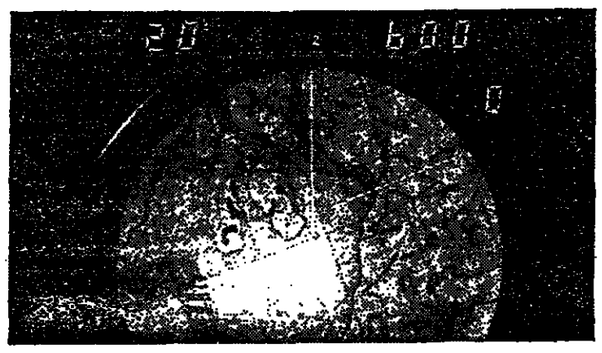
Salary will be circa £20K with company car and the usual fringe benefits associated with a progressive organisation. Relocation expenses will be met where necessary.

If you are a well trained, interested professional please send a comprehensive CV to:

Simon Lewer ASSOCIATES
Regency House, Dedmere Road, Marlow, Bucks SL7 1PB
(Tel: Marlow (06284) 75253 and after 7 p.m. 0494 29383)

Ferranti Defence Systems Ltd.

Destination Display



Ferranti in Scotland is one of the world's leading electronic engineering centres: and in the fast-changing defence market, we have built our success on blending exciting innovation with highly-developed competitive attitudes.

The Display Systems Department, a leader in the development of military avionic display systems, now needs to sustain its expansion by appointing experienced professionals to play key roles.

HEAD OF HEAD-UP DISPLAYS
This important role involves taking responsibility for the project, technical and commercial success of the growing Head-Up Displays part of our business. A proven track record in military avionic design electronics together with evidence of commercial expertise is vital. A logical, high achieving attitude is also crucial. Ref. No. DSD/DT/1.

PRINCIPAL ENGINEER — HEAD-DOWN DISPLAYS
This demanding role combines technical liaison with customers and management together with projects control. Liaising with the Head of Head-Down Displays, you will take full technical responsibility for a group of design engineers working on HDD development in the airborne displays group. Proven communication skills are essential, together with project management experience. Ref. No. DSD/DT/2.

PRINCIPAL ENGINEER — VIDEO SYSTEMS
A key post within the department's Flight Information Group, where the role will be the design and development of ruggedised video recording systems for airborne application. Responsibilities will include technical control, project leadership and the integration of solid-state technology within the product range. Ref. No. DSD/DT/3.

SENIOR ENGINEER — POWER SUPPLIES
Major responsibility is the design and development of switched and linear power supplies for head up and head down displays, mission planning systems, video recorders, colour television cameras. Controlling a small group of engineering staff, the incumbent will become the departmental authority on power supplies. Ref. No. DSD/DT/4.

Applicants should have experience of electronic design in analogue or digital circuitry or power supplies and therefore a B.Sc (Hons) or above would be the ideal qualification. Expertise in a military environment would be an additional asset.

These positions are Edinburgh based but could involve national and international travel. The rewards include highly competitive salary and benefits packages, including generous relocation assistance for those currently residing more than 20 miles from our Edinburgh sites.

Comprehensive applications in writing only please, quoting appropriate reference number, to: Mrs J.S. McQugh, Recruitment Manager, Ferranti plc, Crewe Toll, Ferry Road, Edinburgh EH5 2XS.

FERRANTI
Selling technology

Senior Buyer for Development Projects

IBM's development work involves more than 1,600 people at the company's laboratory at Hursley, near Winchester. We currently require a Senior Buyer to join our Purchasing Group.

Your role will be demanding and stimulating, working with development teams on the next generation of high-volume products. Liaising with our Legal and Patents Department you will also represent IBM at all levels with vendors. A certain amount of travelling is involved.

You should possess a degree (or equivalent) together with at least four years' experience in procurement or a related area. The ability to communicate effectively is most important.

The increasing business responsibilities of Procurement within the Development function can offer you an excellent opportunity to gain a detailed insight of the product development and production process, which should lead to a wide range of opportunities for future career progression. In addition, we offer an excellent salary and a wide range of benefits including free life assurance, contributory pension scheme and BUPA membership. Relocation assistance will also be provided where appropriate.

Please write with full career details to Paul McNutt in the Personnel Department at IBM United Kingdom Laboratories Limited, Freepost, Hursley Park, Nr. Winchester, Hants SO21 2BR.

Please quote reference A096.

- 17,000 jobs in over 40 UK locations
- Two manufacturing plants
- Development laboratory near Winchester
- An equal opportunity employer
- £1,17[illegible] million exports in 1984
- £149 million invested in UK in 1984

IBM

Success breeds Success

SeaDocs Registry Limited, backed by Chase Manhattan Corporation, is a major new venture in technology transfer designed to bring significant benefits to the oil, commodity trading, and other industries involved in the trading and shipping of bulk cargoes. The focus of SeaDocs is on automating and controlling information and documentation relating to such cargoes.

We are looking for a high calibre, experienced and successful professional man or woman to join us in a key role in the development of this exciting new multi-industry concept and major business venture.

With an extensive practical background in shipping, good managerial skills, and the ability to make a major contribution in a small but demanding environment, you could be the person we're looking for.

MANAGER
SHIPPING DOCUMENTATION

We need a specialist manager, to build and organise a team responsible for handling and controlling documents submitted to SeaDocs. Aged in your early thirties, you must have complete familiarity with and practical experience of recognising and dealing with all types of documents involved in the international shipment of bulk cargoes (particularly crude oil and products). You'll need to understand chartering and vessel agency operations, and you will require a good appreciation and experience of modern computer and communication systems, as your practical knowledge of shipping documentation procedures is called on in the future development of our operations.

SeaDocs represents a major challenge and opportunity. Its potential is immense, with real opportunities for very significant personal and career development. You will have responsibility for the smooth running and control of a critical operational area, the importance of which is reflected by the £20K+ package, consisting of an excellent basic salary and a range of benefits which include 5% mortgage, company car, life insurance, non-contributory pension, and health care.

If you are already successful, can demonstrate it and feel you have the necessary experience to contribute to our success, write, enclosing a C.V., to Graham Boyce, Deputy Managing Director.

SeaDocs
SeaDocs Registry Limited
16 Coleman Street, London
EC2P 2HD Tel: 01-726 5555

Production Management

£15,000 to £25,000 pa

Urwick Manufacturing which is part of Price Waterhouse, the international accountants and management consultants, provides consultancy services to manufacturing industry. We have seen a rapid growth in the demand for our services and we now need to recruit additional production consultants for our offices in Leeds, Manchester, Liverpool, Leicester, Nottingham, Glasgow, Edinburgh and Aberdeen.

Candidates must be qualified to degree level or equivalent and must have worked for several years in UK manufacturing. They should have recent experience of modern production management techniques including one or more of the following: production engineering, computer based production and material control systems, factory layout, warehousing and incentive schemes. Knowledge and experience of CAD/CAM, FMS and CIM would be an advantage. Candidates should be self-motivated, adaptable and able to communicate verbally and in writing with all levels from shopfloor to boardroom. Successful candidates will probably be aged around 30 and the positions are open to both men and women.

With us, you will broaden your experience by working on projects covering a wide span of manufacturing management. Whether you seek a permanent career with us as one of the largest management consultancies or see consultancy as a stepping stone in a production management career, your progression and remuneration will be dependent upon your own efforts and expertise. We have an established and effective training programme to develop both technical and communication skills. The initial benefits package will be commensurate with experience and will include a car for senior staff.

Please write indicating your recent experience, qualifications, the areas of your particular expertise and any preferences for office location to:

P. G. Catton,
Urwick Manufacturing,
Price Waterhouse,
9 Bond Court,
Leeds LS1 2SN.

Price Waterhouse
Business Needs Experts.

Plant & Services Engineer

ILFORD – Knutsford circa £12,000

Our client ILFORD Limited is the main company of the worldwide ILFORD Photographic Group, part of CIBA-GEIGY, the international chemical enterprise.

The ILFORD Group manufactures and sells black and white film and paper, the CIBACHROME range of colour products and photographic equipment and chemicals.

This is a challenging role within the Site Services Engineering Section. The position reports to the Site Services Maintenance Engineer and is responsible for the operation and maintenance of the major items of plant, such as gas/oil fired boilers, refrigeration plant, air conditioning plant and controls, compressed air plant, and associated equipment for distribution across the site.

The applicants must be capable of organising a small team of craftsmen and plant attendants to maintain the supply of such services and to carry out modifications and improvements to plant as required to maximise efficiency and quality of engineering services. The successful candidate will have at least 10 years' experience in the operation and maintenance of similar plant and be qualified to a minimum of HNC/HND in Mechanical or Marine Engineering. Corporate membership of an appropriate professional body would be an advantage. Career prospects are excellent and other benefits include first class pension scheme with life assurance and generous assistance with relocation where necessary.

Male and female candidates should send a detailed c.v. or request an application form on 0625 533364 (24 hours) quoting reference 770/DT.

Wickland Westcott & Partners
LONDON PARIS BRUSSELS DUBLIN
Executive Selection/Management Development
Eagle Star House, 16a Alderley Road, Wilmslow, Cheshire SK9 1QX.
Tel: (0625) 532446.

Successful Sales Managers
Prove Your Potential for General Management

Make your long term aspirations a short term reality with Lex Mead, the UK's leading Austin Rover distributor. Start by making a name for yourself as Fleet Sales Manager at our largest dealership in Maidenhead and we promise you promotion into General Management within two years. Beyond this we offer you a progressive career within the highly successful international group, Lex Service PLC.

Our Fleet Department specialises in sales to industry and commerce and we have developed a commanding position, especially since the launch of the new Montego. The scope of the job is tremendous. Right from the start you will manage a small sales and administrative team, building up sales of up to 1,000 vehicles to businesses in the prosperous Thames Valley/London area.

A key member of the local management team, you will report to the General Manager and take the lead in seeking out and securing new business. You will set objectives and run your business area as a profit centre with a high degree of autonomy. Aged 27-35, ideally you are an accomplished and competitive man manager with direct sales, marketing and negotiating experience. Knowledge of the motor trade is not important as comprehensive training will be provided.

Rewards are excellent with salary c.£20,000, a choice of car, non-contributory pension and relocation assistance if necessary. Make your most inspired career move by writing, with full CV, to our adviser Patrick Hill of Cripps, Sears & Associates Limited, Personnel Management Consultants, 88/89 High Holborn, London WC1V 6LH. Tel: 01-404 5701.

Cripps, Sears

Sony Broadcast Limited

Business & Financial Analysis
21–33 yrs

We are a worldwide market leader with a strong reputation for high quality broadcast TV and professional audio products. The Company's international headquarters for Europe, Africa, Middle East is located in Basingstoke and several graduate calibre candidates are now sought with career interests in the following:

- BUSINESS ANALYSIS
- CORPORATE PLANNING/CONTROL
- BUDGETARY/FINANCIAL ANALYSIS
- INTERNAL AUDIT
- COMMERCIAL/PRODUCT PRICING

Applicants interested in budgetary/financial analysis and internal audit should possess some related experience together with a degree level qualification in Business Studies, Economics and/or Accountancy, eg ICMA. Preferred age 21–33 yrs. The other areas of activity mentioned will be of interest to those who have more recently qualified and seeking their first or second appointment. Candidates for all positions should possess well developed written and verbal communication skills as well as an outgoing personality.

Terms and conditions of employment are those expected from a progressive international company operating in the high technology sector.

To apply please telephone the Personnel Manager for an application form

SONY Broadcast
Sony Broadcast Ltd.
Belgrave House
Basing View, Basingstoke
Hampshire RG21 2LA
United Kingdom
Telephone (0255) 95183
Telephone (0256) 55011

MAJOR ACCOUNT SALES – LONDON/HOME COUNTIES
....A new direction in Communications....

Enter an exciting era in Communications with an International Organisation whose highly innovative approach to world communications has formed the vanguard of new generation technology.

Whether the requirement is for high quality VOICE, fast DATA TRAFFIC or VIDEO CONFERENCING, they offer a service tailored to user's needs – combining high technology performance with a highly responsive service.

Our client is a wholly owned subsidiary of a well established major British company and is expanding rapidly due to the increased business demands in the Communications market. As a result, we require SALES PROFESSIONALS who will willingly grasp this challenge to re-shape the world of business by selling this total COMMUNICATIONS SERVICE, which has moved from concept to reality in a very short time:–

Major Account Manager
c£25,000 (no ceiling) + car

The prime function of this post is to develop fully a number of nominated major accounts – some of the UK's largest and most prestigious companies! Applicants must have excellent negotiating skills and have previous experience in the high technology industry with high order value sales (in excess of £100,000) at a senior contact level. Ambition, self motivation and a sharpened business acumen are also essential qualities.

Account Manager
c£23,000 (no ceiling) + car

A ground floor opportunity for a successful Sales Professional who is seeking to progress quickly into a Major Accounts role. You will be working within the Major Accounts team to further increase sales of the full communications products and services. Applicants must have a sound track-record in Sales, preferably in a high technology environment, coupled with an attitude of determination and thoroughness.

Both positions offer full product training and an excellent benefits package including contributory pension scheme, relocation assistance where appropriate and BUPA options.

For further details contact RICHARD LLOYD on Reading (0734) 509151. Kirby Professional Recruitment Ltd., 24-26 Queens Road, Reading, Berks., RG1 4AU. (24hr Ansaphone).

Kirby Professional
SUCCESS THROUGH RESULTS.

Area Service Manager

Scotland £13,300 + car

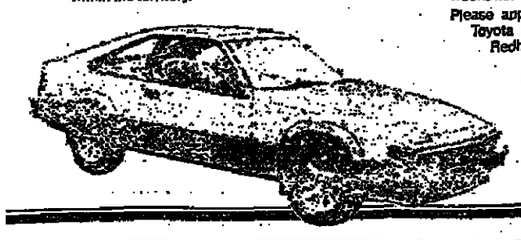
As sole concessionaires for Toyota in the UK, we have a vacancy for an Area Service Manager to cover Scotland. This position plays an important role in the development of our dealer network and has become available as a result of reorganisation.

The successful applicant will act as a link between Head Office and Dealers, and will be responsible for the service standards, customer relations and operations within the territory.

Applicants male or female should be aged between 27-35 and reside in the Edinburgh or Glasgow area. Prerequisites for this position are previous experience with a motor manufacturer, importer or major distributor, together with AMIMI or equivalent qualification. There will be a continuing requirement to adapt to new technology.

Salary will be according to experience, together with company car. Other benefits include car schemes, 5 weeks holiday, pension and sickness schemes.

Please apply to Maureen Cross, Personnel Manager, Toyota (GB) Ltd, The Quadrangle, Station Road, Redhill, Surrey RH1 1PX. Telephone Redhill 68585.



TOYOTA
That's motoring

The FISHER School of English

2, Abbey Square, Chester, Cheshire, England
22, Rue Barbès 92120 Montrouge France
43, Avenue de Wagram 75017 Paris France

We are looking for HND/C holders aged 20-22 to train as Professional Teachers of English as a Foreign Language in our Paris based school. For those people of real ability there is scope for future career development within an ambitious and dynamic company.

If you are aged 20-22 with HNC or HND in Business Studies or any Technology subject, and you have lots of staying power as well as a serious interest in this motivating and challenging profession, send a handwritten letter of application, your C.V. and a photograph to:

Fisher School of English, 43, av. de Wagram 75017 Paris France

We are not seeking graduates or candidates with previous experience. Although French is useful outside the teaching situation; it is not essential for this post. Interviews will be held at Fisher School Chester.

REGIONAL DISTRIBUTION MANAGER

North London/Essex/Norfolk North London based

c. £15,500 plus 2.3 litre car

Our Client is a major U.K. Company and part of a publicly owned 'Household name' group. Their growth record is excellent and further expansion is planned.

Their need is for a young, high-calibre manager whose key task will be to optimise distribution resources in the area, ensuring that customers receive a fast and efficient delivery service. Specifically, through local managers, the job carries responsibility for managing and motivating up to 200 Operatives and Drivers.

This is a job for a proven front-line manager, strong in Industrial Relations, whose motivational and man-management skills will be of more importance than current Industrial environment. However we anticipate that you will most likely be of graduate calibre, aged up to mid 30's and currently managing in a high volume, labour intensive, unionised environment.

Career prospects are excellent and rewards include BUPA and relocation expenses where appropriate.

Please write, enclosing curriculum vitae to Mrs. Gina Murphy at Harrison Cowley Executive Selection Ltd., 60/61 Lionel Street, Birmingham B3 1JF. Or telephone Hayley Cashmore on 021-236 7532 for an application form.

Harrison Cowley
Search · Recruitment Advertising · Selection
BRISTOL · MAIDENHEAD · BIRMINGHAM · SOUTHAMPTON · MANCHESTER · EDINBURGH

THE WORLD OF TELECOMMUNICATIONS TECHNOLOGY AT YOUR FINGERTIPS

Northern Telecom Limited is a leader in telecommunications technology and the world's largest supplier of fully digital telecommunications systems.
Throughout the UK and Europe, our modular products have gained recognition and acclaim. Utilised in businesses and public exchanges alike, their sustained evolution is rapidly changing the way the world communicates.
To support our expanding UK and European operations we need the following high calibre specialists to be based at Maidenhead:

PUBLIC SWITCHING

In the UK a major contract has just been awarded for the highly successful DMS range of fully digital public switching equipment, creating challenging opportunities for the following professionals:

Installation/Commissioning Engineers
For public switching installations throughout the UK. Applicants must have two to three years' experience of the installation and commissioning of digital public exchanges ideally including the supervision of both contractor and in-company staff.

Customer Support Engineers
To provide post-sales engineering support across the customer base in the UK.
For these positions you must be a proven telecoms engineer with relevant degree/HND/HNC/TEC qualifications. A digital public switching background is essential and the ability to grasp new technologies quickly and thoroughly is ideal.

PACKET SWITCHING

The SL-10 is one of Europe's most widely-used packet switching systems, designed for high-speed digital data transmission.

Senior Support Engineers
To provide instant and complete-solution support at installation and maintenance phases across the European client-base.
These demanding positions call for a record of achievement in hardware and software trouble-shooting coupled with around five years' data communications experience and a working understanding of packet and message switching support and/or development. Whilst a degree/HND level qualification is ideal, practical leadership and technical skills will be considered paramount. Extensive European travel can be anticipated.

COMPUTERISED LINE TESTING

A network of state-of-the-art measurement equipment controlled by a central computer, the LRS-100 provides a fully integrated automatic testing and fault analysis facility, including nightly analysis. With installation gaining momentum in a number of locations, we need more specialists ideally with a background in line testing, preferably involving DEC equipment.

Field Service Engineers
To assume responsibility for the LRS-100's support and maintenance with a particular emphasis on training. Your experience will include three years computer-based systems support and preferably a background in telephone repair operation and exchange maintenance. UK travel involved.

Software Support Engineer
To support and maintain the LRS-100s throughout the UK. Three years' systems support experience is essential, ideally involving programming using UNIX, C language, RSX11M and DEC equipment.

Project Manager
Working throughout the UK, you will liaise with the company's major customer, manage and co-ordinate the installation and commissioning and provide acceptance testing of type LRS-100. Calling for at least three years' experience of managing a computer-based project, your knowledge of project planning and scheduling must include PERT and CPM. A background in telephone networks and telephone repair would be ideal.

Applications Engineer
This is a wide-ranging role covering pre-installation engineering, dimensioning and preparation of installation documentation. To succeed, you will need sound experience of provisioning systems and telephone exchange and inter-exchange trunking. A working understanding of interfacing between test circuits and data circuits would be particularly advantageous.

Design Engineering Manager
To manage all present and future software developments. Sound relevant experience required. Specifically a background with DEC equipment and UNIX, C and RSX11M languages.

Design Engineer
To help shape the LRS-100's development, we are seeking well rounded Software Designers with experience of programming in C and with knowledge of UNIX and RSX11M.

Product Managers
In managing the development of the LRS-100 as a first choice subscriber product, tasks will span defining overall strategy, identifying new feature/product opportunities and liaising frequently with both customer and design managers. Industrial marketing experience, preferably from a repair services environment must be supported by a working knowledge of telephone network operation and software development.

FURTHER OPPORTUNITIES

Training Instructor
Effective training of our customers is fundamental to our expansion programme. This is an opportunity to utilise some of the latest facilities and techniques at our Training Centre and assist with the development of our technical and customer training across Europe. We're seeking a technical training instructor with a proven record of training within a telecommunications industry.

Technical Marketing and Sales
Experienced marketing professionals with a strong telecoms/datacoms background are required to identify and develop business opportunities for innovative products and systems. Experienced technical sales professionals are required for our expanding customer base in both the public and private sectors in the UK and Europe.

Full product training will be provided in all cases.
Northern Telecom operates a comprehensive salary plan which rewards and recognises an individual contribution to the company. An extensive benefits package includes generous assistance with relocation costs where necessary.

INFORMAL INTERVIEWS
Meet our engineering managers anytime between noon and 7 pm on Monday, 20th May at The Imperial Hotel (The Caesar Room on the First Floor) Russell Square London WC1

Alternatively, write with your career details to Colin Luker, Recruitment Manager, Northern Telecom plc, Langton House, Market Street, Maidenhead, Berkshire SL6 8BE. Telephone Maidenhead (0628) 35031.

nt northern telecom

A POWERFUL FUTURE FOR ENGINEERS IN CONTROL SYSTEMS SALES

We are world market leaders in fluid power control systems, with exciting plans involving the application of new hydraulic and electronic technology to customer's control system needs in the marine, mobile, and industrial machinery sectors.

These plans are creating opportunities in our Sales Team for Systems Engineers who can meet the following specification:–

- educated to degree level.
- a minimum of 2/3 years design experience gained in such fields as electro-hydraulic control systems, special purpose machinery manufacture, or process control systems.
- possess the ability and knowledge to combine electronic, mechanical and hydraulic disciplines into creative control solutions to meet customers requirements.
- want to develop in a fast moving commercial environment.

WE WOULD ALSO BE INTERESTED IN HEARING FROM 1985 ENGINEERING GRADUATES WHO WOULD LIKE TO DEVELOP THEIR CAREERS IN THIS FIELD.

- We can offer the salary and benefits package you would expect from a major international company, including relocation assistance to an area on the Hants/Sussex Border, close to the Solent, with fine recreational, housing, and educational facilities.

If you want to know more, forward your C.V. to Philip Hodson, Assistant Personnel Manager, or for an informal preliminary discussion, telephone Eric Barbarton, Systems Sales Manager on Havant (0705) 486451. Vickers Systems Ltd., P. O. Box 4, New Lane, Havant, Hants.

VICKERS SYSTEMS LTD
A ABBEY-OWENS-FORD COMPANY
• No. 1 in UK electro-hydraulics • Six plants/2000+ employees in Europe • An Equal Opportunity Employer.

Technical and Product Management

Business Communications London

Multitone Electronics Plc is expanding beyond its range of radio paging products to meet the rapidly increasing demand for electronics-based office communication systems. The company has established a small group, active at a high level within the organisation, to plan and control these activities.
A Manager is now needed within this group to ensure the timely and cost-effective introduction of additions to the range. Key tasks will include the technical specification of new products, the control of their development and testing (using both internal and external R & D resources) and the provision of technical support to subsidiary and distributor sales organisations.
The successful candidate will have a degree or equivalent in electronics or related subjects, will have had solid experience in software and hardware design and be able to demonstrate good project management skills. Of particular interest would be a background in the telecommunications industry, ideally in the development of voice and data transmission systems for sale to international markets. An interest in and knowledge of business computer applications would be a further advantage.
Salary is negotiable and the position carries a company car together with pension and life assurance benefits. Relocation assistance will be available if appropriate.
Please send full c.v. or telephone for an application form to:
Ian Smith, Personnel Manager,
Multitone Electronics PLC.,
12 Underwood Street,
London, N1 7JT.
Tel: 01-253 7611.

multitone

We're going places. Are you?

Kardex, leaders in the field of office systems and machines, are now involved in a major expansion programme and can offer challenging opportunities to experienced sales professionals in a business that has tremendous growth potential.

MATERIALS HANDLING

Project Sales Executives

1. London and Home Counties
2. South West England

You should have experience of selling in a materials handling environment, be able to propose solutions to a variety of problems and have the ability to communicate with all levels of management.
We offer on target earnings of £16,000–£18,000, made up of high basic salary and commission plus a company car.

Sales Executives

London and Home Counties

AUTOMATED FILING SYSTEMS
For this specialist field we need a very experienced executive who will be involved in direct selling.

INSULATED FIRE SAFES
This is an expanding market offering considerable opportunities for an ambitious sales person.

TYPEWRITERS
Our range is extensive including the most sophisticated electronic machines.
For the two positions above you will be selling primarily to the trade but with direct selling opportunities.
You must be able to identify and develop new markets as well as looking after an established customer network.
On target earnings for the first year will be c.£14,000 including basic salary and commission plus a company car.
For the above positions there is no limit to what you can earn.
Please contact Susan Freeman on 01-272 0242 or write to her at the address below.

KARDEX
Kardex Systems (UK) Ltd
10 Clifton Terrace
Finsbury Park, London N4 3JP.

TRAINING INNOVATOR

Electronics/Devices Design and Manufacture

The Engineering Industry Training Board is concentrating a significant part of its resources to meet the needs of those parts of the industry where technological growth and development are taking place.

The Board's training staff are already working with companies to analyse and solve the manpower and training problems created by the introduction of advanced technology and an additional appointment will complete a small team of highly competent staff at Principal Training Adviser level, covering the main centres of industry in England, Wales and Scotland. This Adviser will work mainly in Scotland and the North of England and will be based in the Glasgow/Edinburgh/Newcastle Upon Tyne/Carlisle area.

The Adviser will work with company management at high level to meet the needs of the forward business strategy of the organisation. Direct assistance will be given to companies in all aspects of training concerned with the design and manufacture of electronic components and devices including the design and organisation of training events and the securing of the resources needed to carry out significant training projects in this area of technology.

The Adviser will assist with the training and development of other Board staff working with advanced technology and support them in carrying out technical training projects.

Candidates must have up-to-date experience of the creation or application of technology in this area and must be able to design and implement appropriate and effective learning systems. They must be able to conduct credible and authoritative discussions with senior managers concerned with the development of business strategies in companies and they must be able to offer leadership, support and advice to other Board staff.

The successful candidate will be required to undertake considerable travel. A car will be provided and relocation expenses paid where appropriate.

Please write or telephone for an application form and job description to:

EITB Engineering Industry Training Board

Mr. F. Mandeville, Head of Personnel
Engineering Industry Training Board,
P.O. Box 148,
41, Clarendon Road,
Watford, Herts, WD1 1HS.
Telephone: 0923 44322.

Credit Controller

Leading City Law Firm

£14-15,500

Our client is a substantial firm of commercial City solicitors serving corporate and banking clients with over 200 professional and administrative staff. Considerable growth in recent years has resulted in the expansion of the credit control function to form an important part of the Accounts Department.

The need is for an experienced professional, reporting to the Chief Accountant, who will develop and manage credit control throughout the firm. As well as full operational responsibility, there will also be considerable involvement in the further enhancement of systems and procedures.

Candidates, at least in their early thirties, must have successfully managed a credit control department and will probably have membership of the ICM. Experience with a professional firm, and of using time based billing systems would be a distinct advantage. First class communication skills are essential, as is the ability to work at all levels. Knowledge of modern computerised accounting systems will also be necessary.

Please reply to Keith Rake in strict confidence with details of age, career and salary progression, education and qualifications, quoting reference 14-16/DT on both envelope and letter.

Deloitte Haskins + Sells
Management Consultants
128 Queen Victoria Street, London EC4P 4JX

Dig into the porous media with development geology at Chevron

Join Chevron as a Development Geologist and you can't go wrong. You'll have the strength of a major international oil company behind you... and an outstanding future ahead of you.

Following our merger with Gulf, we now have new opportunities in London for experienced professionals to participate in an expanding work programme.

You will be involved in development geological studies, entailing field trips to the Celtic and North Seas and possibly some visits outside the UK. It may lead to work on the exploration side.

Our reputation for research and engineering excellence means that you may visit our California Research Department to keep in touch with the latest developments in your field.

You must have a second degree (MSc minimum) with at least 3 years' mud-logging experience, preferably followed by 1-3 years' well-site geological experience, and must demonstrate a practical, common-sense approach.

Salary can be up to £20,000 for the most experienced candidates. Career prospects are excellent. The benefits package is highly competitive and includes contributory pension, generous relocation assistance (with the possibility of purchasing existing house) and a voluntary health evaluation programme.

Please send full cv, including current salary, to The Personnel Department (DT), Chevron Exploration (North Sea) Limited, 93 Wigmore Street, London W1H 9AA.

Chevron

CONFIDENTIAL APPLICANT RESPONSE & EVALUATION

AN AD INTERNATIONAL (UK) LTD.

MECHANICAL DESIGN ENGINEER c.£15000 p.a.

A major British company producing communications systems for sub-sea applications needs a skilled leader of people for a key design office appointment in the off-shore division. This role carries full design accountability, and you will be responsible for a team of engineers producing design work to the highest standards, ensuring that quality of output is consistent. You will lead a team of up to ten engineers, and the essential ingredients in your background are a Mechanical Engineering qualification, at least two years experience of leading a design team, and sound knowledge of quality standards.
Benefits include a pension and generous relocation assistance if necessary. Ref: 5/5061

TECH SALES MANAGER — Far East c.£24000 p.a. Tax free

A major international paint manufacturer needs to appoint a Sales Manager with at least three years experience of selling powder coatings, and with a formal training in the coatings industry. Based in Bangkok on a 2-3 year contract, bachelor status is essential, and a strict age range of 25-40 years applies.
You will be responsible for maintaining and increasing market share of a range of specialised coatings in the Far East, New Zealand and Australia.
In depth knowledge of powder coatings and their application is therefore vital.
The benefits package is most generous, and includes a car, free accommodation and four weeks paid home leave. Ref: 5/5062

SALES ENGINEER — COMMUNICATIONS c.£15500 p.a. + Car

A major British company marketing communications systems in several key export markets needs an experienced engineer for an important sales liaison role with customers at home and abroad.
Reporting to the Marketing Manager, you will be a part of a small professional team maintaining frequent contact with a diverse range of customers and with the engineers and managers in companies producing similar equipment.
You should be in your thirties and your background should include experience of communications/electronics systems preferably with exposure to switching or transmissions. Integrity, initiative and self-motivation are essential in this appointment.
Benefits include a car, pension, and where necessary, relocation assistance to the South East. Ref: 5/5063

DESIGN ENGINEERS (NORTH WEST) c.£13000 p.a.

Our client is an expanding multi-national corporation with design and manufacturing facilities in the North West. An increasing market share has created the need for a number of qualified engineers for key design responsibilities.
Reporting to the Chief Engineer, you will need to demonstrate at least five years experience of real, hands-on problem solving in an engineering environment. In your early thirties you must have experience of stress analysis, pressure vessel design, thermo-dynamics and piping flow sheet design. You should be familiar with C.A.D. An element of European travel will be required, and you must have experience of working in a manufacturing environment.
Excellent benefits apply to these appointments. Ref: 5/5064

ADVERTISING EXECUTIVE c.£11000 p.a.

Our client, a market leader in multiple retailing, need an intelligent, bright and highly motivated 25-27 year old to join their Advertising Department.
You will be responsible for forming and controlling national and regional campaigns as well as developing individual projects.
You must be educated to degree standard and have at least three years experience in advertising, ideally from a marketing-led company or advertising agency. Budgetary control experience, plus the ability to communicate effectively with agencies and internal management is essential.
Based in Worcestershire, our client's company style is open and direct — a good environment for career growth. Excellent benefits apply including relocation where appropriate. Ref: 5/5065

SALES/MARKETING MANAGEMENT c.£10500 + Car

This position will appeal to young ambitious executives in their mid-twenties who are looking to develop their career in an expanding British multi-national.
In this role, you will be responsible for maintaining and increasing the company's market share by servicing existing accounts and developing new business.
Essentials in your background should include a science, commercial or languages degree together with at least 2 years related work experience from within a technical or commercial environment and the ability to work on your own initiative.
Excellent opportunities are available for the right person to move into European sales and marketing. Generous company benefits apply including relocation where appropriate. Ref: 5/5066

INTERVIEWS ARE CONDUCTED DIRECT WITH CLIENT

PHONE 01-242 0307

OR WRITE IN CONFIDENCE TO AN AD INTERNATIONAL (UK) LTD 51-53 GRAYS INN ROAD LONDON WC1X 8PP

Kimberly-Clark

Industrial Sales Career
Sales Professionals & New Entrants.

...Is Your Reputation As Good As Ours?

Kimberly Clark are a major blue chip company whose innovation in the development of soft tissue paper products has made them a household name with leading brands such as Kleenex* Tissues. Likewise, the industrial sales division is held in high regard throughout manufacturing, commercial and service sectors for brands such as Kimwipes* Wipers, Kleenex* Bulk Pack Toilet Tissue and for its continued product development, service and quality. It is in this division as a direct result of expansion that we have the following vacancies:

1. Hants, Berks, Sussex, Surrey — Distributor salesforce
2. Oxon, Bucks & Berks. — Service salesforce
3. North East England — Service salesforce
4. Leics, Lincs — Commercial salesforce
5. Central Scotland — Venture salesforce
6. North West England — Venture salesforce
7. Midlands — Venture salesforce
8. Avon & South West — Venture salesforce

Successful candidates in the Distributor salesforce will be responsible for selling the concept of a complete business and marketing support package to distributors, in the Service salesforce you will be selling complete disposable product systems to industry, schools, offices, hotels and the public sector. In the Commercial salesforce you will be selling industrial wiping products to manufacturing industry. In all areas you will operate in a consultancy capacity advising major customers on their requirements as well as researching your territory to develop new business.

Applicants, aged 25-35, male or female, should be well educated, immaculately presented and able to demonstrate their intelligence and maturity by a successful track record in selling to industry or commerce. Candidates currently frustrated with their role selling within the FMCG sector would also be strongly considered particularly if they have experience of selling to distributors, as would others within a business environment, not necessarily sales. Vacancies in the Venture salesforce are exclusively for trainees aged 21-25, who are educated to at least 'A' Level standard, preferably have a degree, and are seeking their first move into sales.

Rewards will take the form of a good salary and incentive bonus scheme and a 1600L car, and you can also expect big company benefits which include a pension and life insurance scheme and free BUPA. However suitable candidates will primarily be attracted by the chance to join a company of the highest standing who can offer professional training and genuine long term career opportunities.

Interested? Then for vacancies 1, 2, 4 & 8 Phone Roger Nichols on 01-979 8261. For vacancies 3, 5, 6 & 7 Phone Tim Amatt on 0292-74555.

Registered trade mark of the Kimberly Clark Corporation.

The Nichols Amatt Partnership
Sales & Management Recruitment Consultants

Consultancy roles in advanced high-technology engineering

We are now seeking two key people for leading roles at our advanced high technology engineering centre which provides both office based and onsite consultancy services to our refineries and plants in the U.K. and throughout Europe.

Computer Control Applications Engineer

You will be responsible for identifying and exploiting opportunities for closed-loop process computer control applications in our European refineries and consulting on process control strategy by interacting with instrumentation and computer systems specialists.

The successful applicant will be an honours graduate in an appropriate discipline, preferably Chemical Engineering, and will need a minimum of 5 years' experience in process control applications with petrochemical companies or with process control manufacturers. You should also be able to demonstrate sound knowledge of process control principles and have solid experience using computers for the development of on-line and off-line applications.

Machinery Engineer

Responsibilities will involve you in the design, selection, performance evaluation, startup and trouble-shooting of petro-chemical plant machinery including pumps, reciprocating and centrifugal compressors, steam and gas turbines, plus their auxiliary systems.

You will be expected to monitor the quality control of contractors' detailed engineering for machinery on Esso projects in Europe and to advise management throughout Europe on machinery related problems.

The successful applicant will be an honours graduate, preferably in Mechanical Engineering, and have a minimum of 5 years' experience with major machinery and associated auxiliaries used in the petrochemical industry. Additional experience should include fundamental knowledge of rotor dynamics, machinery design, vibrational analysis and thermodynamic behaviour.

Both positions require persuasive, technically skilled individuals with good communications and interpersonal skills. It is essential for you to be able to work on your own and to coordinate activities with refinery technical and operations staff, manufacturers and regional and corporate staff. You should recognise that there will be significant European travel.

For the successful applicants, we are offering top salaries in addition to opportunities for secondment to the U.S.A. and Europe for field assignments. Our career development and advancement policies are designed to recognise and reward technical competence and ability.

Initially based at New Malden, we will be moving to a new purpose built office in an attractive location at Leatherhead, Surrey in 1988. Relocation expenses will be met where appropriate.

Please write, giving full details of education, experience and current salary to: Miss H.L. Stephenson, Esso Engineering (Europe) Ltd., ApexTower, High Street, New Malden, Surrey, KT3 4DJ.

Esso is an Equal Opportunities Employer and positively welcomes applications from women and members of ethnic minority groups.

Esso ENGINEERING

Electronics Purchasing Management

An Influential Role with a Company Geared for Growth

At W&G Instruments – the UK arm of the internationally renowned Wandel & Goltermann GmbH – dynamic growth is not so much a forward-plan as a total corporate approach.

We are already a powerful leader in the design and manufacture of advanced measurement and test systems for the telecomms industry. Yet we are also out to improve even further on this strong market position, with a move to a new custom-built facility in Plymouth that will effectively double our manufacturing capacity – and add substantially to our dedicated team of 160 people.

We believe there can be few organisations in the UK electronics industry today that can offer an ambitious Purchasing & Supplies professional such an attractive base from which to develop – or the excitement of Day One involvement in a new era in a vigorous, young company not only committed to expansion but resourced for expansion.

As a senior member of our Production team, your brief will include the innovative management and control of all material procurement, receipt, storage and inventory activities, at the head of an experienced staff of 12, with an annual spend of £1 million – that will itself double by 1987. It is therefore essential that you have already enjoyed a high level of success in materials control and man-management in a batch production/electronics environment, are familiar with MRP and computerised stock control systems, and have sound business awareness and, ideally, IPS membership. You are likely to be aged 30+. In view of our plans, you must also be able to demonstrate potential for rapid-development yourself.

The remuneration package is as attractive as the professional challenge of this role. It includes a salary that will be of particular interest to those currently earning not less than £13K, a comprehensive range of benefits, and generous expenses for your relocation to the Plymouth area.

Please write, giving details of experience and qualifications, to:- Mrs P. A. Haxby, Personnel Manager, W&G Instruments Limited, Burrington Way, Plymouth PL5 3LZ. Telephone: (0752) 772773.

W&G INSTRUMENTS

A member of the Wandel & Goltermann Group of Companies.

Lloyds Bowmaker Finance Group

Finance Administration

South Coast

Lloyds Bowmaker, one of the UK's leading finance houses and a subsidiary of Lloyds Bank is moving its Personal Finance Division to BOURNEMOUTH in late August this year. To further strengthen the Division and to maintain our growth we now require the following senior professionals:

Commercial Lending Manager c £17K + car + mortgage subsidy

Reporting to the Division's Director, the successful candidate will be responsible for the effective management of the Commercial Lending Department, which handles secured loans for business purchase, development, capital injection, refinancing and bridging loans.

The Department consists of 18 staff and is responsible for the administration of new business, ensuring that security is legally correct, and for collection of arrears.

The position will appeal to a high achiever with previous management experience and a good working knowledge of secured lending. A knowledge of company law and an ability to interpret balance sheets is essential.

An excellent starting salary, negotiable according to experience and a choice of company car will be offered.

Underwriting Manager c £13K + benefits

The requirement is for an experienced Manager well versed in administrative and communication skills to head a team administering applications for Personal Secured Loans received from Licenced Credit Brokers.

Responsible to the Credit Manager, the successful applicant will be expected to manage a department of some 24 staff and to ensure that all underwriting criteria are met. Candidates must possess a strong track record in a financial or similar environment.

Early applications will be welcomed for both positions as the post-holders will be required to work in London prior to the Division's move.

In addition to an excellent benefits package in line with those of a major employer, a comprehensive relocation programme will be offered where appropriate.

Please send a full career resumé to: Mr. T. Edwards, Personnel Manager, Personal Finance Division, Lloyds Bowmaker Finance Group, 18-20 St. Andrew Street, London EC4P 4UB. Telephone 01-353 6891.

International Project Management

Costain International Limited has a well established reputation as a major UK contracting company operating overseas.

We now intend to expand our capability to undertake major management and turnkey contracts with the appointment of Senior Project Managers who are highly experienced in this type of civil engineering and building management. Expertise acquired on healthcare projects will be a distinct advantage. The successful candidates will have a proven ability for conceptual thinking, the identification of potential clients, preparation of proposals and making effective presentations. Ability and commitment in taking a project through from first contact with the client to project completion is essential.

Extensive overseas travel will be required together with a willingness to undertake a suitable overseas appointment when required.

If you are professionally qualified or most likely, a Chartered Engineer, with 15–20 years related experience and seeking a demanding career opportunity, please send a full C.V. detailing your age, qualifications, experience and current salary to: M. J. Parry, Divisional Personnel Manager at the address below.

Personnel Department
COSTAIN INTERNATIONAL OPERATIONS
Costain House, West Street, Woking, Surrey GU21 1EA.

Man-management, product knowledge, energy and ambition are needed for the...

Divisional Sales Manager

Home Counties — **Circa £17,500 + car**

With a world-wide turnover in excess of £10 billion, a pioneer in many of its markets and an enviable reputation with the competition, our client is indeed a 'lighthouse' in the market place.

Candidates (male or female), aged 26-34, will have a firm understanding of the distribution channels – wholesalers and specifiers – in the electrical component business, together with a defined track record of man-management and business development, preferably in the fast moving, low cost, replacement electrical component market.

Currently, there is a first-class team of six to motivate, develop and control, and the company's philosophy is simply to be the most respected organisation manufacturing, marketing and selling the best possible product range with the best available people.

In addition to a high basic salary of circa £14,000, a 2.0 GL car, very comprehensive pension and health care plans, there is a very sophisticated bonus system which is paid quarterly both on individual and company performance.

This is a career move and not a 'job change', and to find out more, please telephone for an application form or, better still, send your career details to Timothy Read, Moxon Dolphin & Kerby Limited, 8 Matthew Street, Liverpool L2 6RE, telephone number, 051-236 1724, quoting reference number 2562.

Interviews will be held regionally and the strictest confidentiality maintained.

MOXON DOLPHIN & KERBY LTD
EXECUTIVE SEARCH & SELECTION

* * * MOTIS * * * MOTOR INFORMATION SYSTEMS * * * MOTIS * * *

Expanding IBM Agent requires enthusiastic and committed staff for our new Oxford office for the control, continual development and support of a Motor Trade system already installed in 200+ sites.

PRODUCT MANAGER [Ref: PM/DT2]

A senior position exists within our organisation for a consultant with in-depth knowledge of the Motor Trade, plus practical computer systems experience. Ability to communicate at senior level with major clients and Motor Manufacturers who are installing our system in their Dealer networks. Responsibilities include development sales to existing clients.

SYSTEM 36 PROGRAMMER/ANALYST [Ref: P/A/1:DT2]

Young RPG2 Programmer/Analyst with experience in Accountancy and on-line distribution systems required to manage a S36/tape/comms installation. Responsibilities include education and program development/maintenance for our UK Users.
[*A similar position exists in our Chester location. (Ref: P/A/2:DT2)*]

TRAINEE INSTALLATION CONSULTANTS [Ref: TC/DT2]

Smart young persons with Motor Trade background in Accounts or After-Sales administration who can communicate, for on-site education of new computer Users. Some computer experience is essential, but product training will be given. Company car provided.

SALES EXECUTIVE [Ref: SE/DT2]

An opportunity exists for a young, professional, ambitious salesperson with a Motor Trade or computer background to market a new generation of prestigious, high value, quality software products to Motor Dealers on IBM mini computers. Company car provided.
All salaries commensurate with age and experience. Applicants to apply in own handwriting with details of age, experience, employment, salary progression and education history to: THE MANAGING DIRECTOR, LOCKE COMPUTING SERVICES LTD., GAYTON HALL, THE WIRRAL, CHESHIRE L60 8NN.

* * * MOTIS * * * MOTOR INFORMATION SYSTEMS * * * MOTIS * * *

MANAGEMENT AND ENGINEERING OPPORTUNITIES—WEST YORKSHIRE

Due to expansion, a major force in the catering equipment industry, currently seeks the skills of the following staff:

TECHNICAL MANAGER—Responsible for the department consisting of design, development, Q.C. & Services.

PROJECT LEADER—To co-ordinate major projects within the development department.

YOUNG GRADUATE ENGINEER—To develop a career within development engineering.

To qualify for the aforementioned positions, candidates should have strong, innovative personalities with scope for self-development. Sheet metal, electrical and/or gas experience is preferabe.

Successful applicants will receive attractive salaries, pension/life assurance, genuine prospects, 25 day holiday and the opportunity to join the most progressive catering equipment manufacturer in the UK. Please contact Bill Stephens on 0977-701639 (24 hours) or write to him at:

Professional Recruitment Consultants (Northern) Ltd, Suite 1, 29 Ropergate, Pontefract, West Yorkshire, WF8 1CG

PRC — Part of the PRC GROUP

SENIOR ENGINEER

Sale Tilney Technology is a highly successful and expanding British Company recognised as a world leader in various technologies including Special Purpose Assembly Machines, Lamp Making Machinery, Electrostatic Coating Equipment, Food Manufacturing Machinery and large Capital Equipment Projects.

We require Senior Engineers to control the technical and budgetary aspects of new projects covering the initial liaison with our customers, overall engineering concept and supervision of the design through our Engineering and Manufacturing Units. Candidates must be qualified Engineers educated to degree level in Mechanical or Electrical Engineering, be prepared to travel and have a proven track record in Project Management in a similar industry. Preferred age 30-45. Salary and benefits will be commensurate with experience and ability for these challenging appointments.

Application and C.V. to: **Technical Director, Sale Tilney Technology PLC., Weybridge, Surrey, KT15 2RH.**

We help you find THE RIGHT JOB!

If you are a redundant or 'slightly used' executive or have some other career problem, we can help you by offering a Career Development service which produces outstanding results. Our unique guarantee assures clients of rewarding careers, obtained mainly from the unpublished job market.

Telephone for a free confidential appointment — or send us your c.v.

CHUSID — The Professionals in Career Development
London: 01-580 6771, 35-37 Fitzroy St., W1P 5AF.
Bristol: 0272 22367, Maggs House, 78 Queen's Rd., BS8 1QX.
Birmingham: 021-632 5286, 14 Corporation St., B2 4RN.
Manchester: 061-228 0089, Sunley Building, Piccadilly Plaza.

We are also specialists in 'Outplacement' for organisations, through our Group Company Lander Corporate Services Ltd.

FURTHER ANNOUNCEMENTS APPEAR TODAY ON PAGES 27, 28, 29, 30 & 31

THE ARTS

THEATRE / Today

Volunteers adrift in Spain

BARBE RONE PAGE FIFTEEN

IN HIS admirably ambitious new play at the Pit, "Today," Robert Holman takes nearly three hours to shunt 15 mainly Yorkshire characters from 1920 to 1945, paying particular attention to the effects of the Spanish Civil War on a whole generation.

Taking his title from the burden of W. H. Auden's poem, "Today the struggle," his best scene shows the enemies of Fascism, led b yan idealistic German, as they discover on the battlefield a comradeship and a purpose missing from their lives at home.

Mr Holman has attempted before to represent honestly an era and a period with a figures-in-a-landscape style which loftily ignores thematic relevance and the claims of exciting narrative and dramatic tension. Here he opens with a survey of Yorkshire ways and too-fleeting snapshots of a good-hearted poacher, an out-of-work docker, a woman doctor, a homely joiner, a schoolgirl, and so on. Later, in Spain, he arbitrarily introduces a ventriloquist and his doll among the volunteer soldiers. For him, life's rich pattern has many loose ends.

The central character, Victor, a schoolteacher and a musician, probably goes to Spain to esape a boring wife (he disappears without leaving her a note) and a girlfriend who makes him feel guilty. We flash back to his Cambridge days and see his meeting with an Old Etonian chum's wealthy aunt, a fey Sybilline eccentric in whom I did not for a moment believe. He declines this lady's offer to subsidise his composing, and she warns him of his great weakness; he may be incapable of surrender to love.

The poacher and the Old Etonian cetch up with Victor in Spain, where he at last succeeds in surrendering—to the love of a novelettish nun who nurses his woundsand likes being kissed. A final leap forward in time finds him married to her, and a successful composer.

As a play, this is the kind of mess which might have made a good portmanteau novel. Well-observed and clumsily faked characters jostle together in search of an author whocan construct, and who also needed to read up the 1930s more widely: he fails to capture the spirit of the sour, apprehensive time.

The virile Roger Allam does Victor, and Katharine Rogers much to reconcile us to selfish to Sister Mary Joseph. Under Bill Alexander's direction, Polly James' coquettish aunt merely embarrasses, but all the country folk are well done and give the play most of its life.

John Barber

Rowena Roberts and Roger Allam as husband and wife in "Today," which opened last night at the Pit Theatre at the Barbican.

A Bloody English Garden

YOU MIGHT call it "The Taming of the Yob." Nick Fisher's new play at the New Vic, Bristol, begins excitingly. In "A Bloody English Garden" three very violent and foul-mouthed youths of the kind familiar from the plays of Barrie Keefe are playing havoc with everyone and everything—especially a patch of ground where the council has planted trees.

The trio's leader uproots and breaks in half across his knee what he calls the tree of knowledge. It is symbol-time. For he then goes on to learn, as a designated worker in the "community service" that there were things he didn't know about life, like love and the pleasures of horticulture.

He learns them at length — the play takes nearly three hours — by his association with and growing affection for a dreary old widow whose garden he is deputed as civil punishment to tend.

Before you dismiss the play as silly or sentimental, not to say mawkish (which it ultimately is) you must take into account Mr Fisher's sense of structure, his use of flashback, his moments of emotional delicacy and his gift for changing theatrical gear.

The play brings us the old woman's history with plenty of pre-war song and dance which the young louts enact in retrospect — with fascinating switches of character and tone.

One of them has tried, as modern layabouts might, to rob her of a cherished locket which had, it turns out, been stolen by her young man, in their courtship days, before she urged him to join up.

The play's method and imagery are absorbing. Its characterisation is not. The people are clichés. But under Andy Jordan's direction for the Bristol Express as a touring co-production with the Bristol Old Vic it is very well acted.

Richard Graham (the tamed yob), Neil Packham (a bit bonkers), and Stephen Jameson (National Front) are first rate; and if she were more audible Mary Sheen might seem better as the old lady remembering better days.

After Bristol, the show goes to Glasgow, Hull, Brentford, Peterborough and London.

Eric Shorter

OPERA / WNO 'Rigoletto'

IT IS SOMETHING of an irony and also a paradox that, at a time when conductors are insistent on playing Verdi's scores exactly as written, producers are only too anxious to stray as far away as possible from his presumed intentions.

That is once more the case in Welsh National Opera's "Rigoletto," which has just opened at the New Theatre Cardiff. Richard Armstrong, the company's musical director, performs the piece complete and precisely as written, disallowing unlicensed top notes and restoring original cadenzas to arias and duets. He also adopts slow tempi, many justified by Verdi's metronome marks, adding weight to the old favourite, but in the final act reducing the tension of the storm and the murder of Gilda.

By then he and the cast are having to cope with the absurder of Lucien Pintilie's inventions in what is an intriguing but often puzzling concept. Having almost destroyed "Carmen," he is also rough on "Rigoletto," but here his decision to contrast the mocking, derisive jollity of the libertine's court with the weeping isolation of Rigoletto's manor has much to commend it, being brilliantly executed in Radu Boruzecu's strongly imagined sets.

The duke's ball is a drag party with leering, acrobatic courtiers. The Duke prepares himself for Gilda's seduction with a gym workout and aphrodisiacs, and is patted by a masseur in time to the music. After her deflowering, Gilda and her father are surrounded by coal(!), image of her lost virginity? In the final scene, the Duke and Maddalena tumble in this coal. And so on in this psycho-sexual interpretation.

Anne Dawson falls in with the idea of an unsullied, radiant, father-besotted Gilda, and sings with aplomb and full tone, a throaty moment or two apart. Donald Maxwell, in the title role, plays a deliberately unsympathetic down-at-heel, almost Chaplinesque figure, seldom supports his sensitive phrasing with enough tone. Dennis O'Neil's well-known Italianate Duke adapts well to the wholly licentious, slightly ludicrous behaviour given him. With the exception of Mr O'Neil, the cast would have been happier singing in English than anglicised Italian.

Alan Blyth

DANCE / Merce Cunningham Company

IN "Pictures," a recent piece performed on Tuesday night by the Merce Cunningham Dance Company at Sadler's Wells at the beginning of a two-week season, Cunningham shows himself as a master-choreographer, achieving striking effects by working very imaginatively within his own limitations (as a dancer suffering from arthritis in both feet) and as a choreographer using group dancers without individuality.

The title is an apt one. The dancers form a long series of striking groups, clearly outlined against a bright backcloth. Their movements between one pose and another are very simple: usually they just walk.

However, a strong atmosphere is created by the electronic music composed by David Behrman, with its slow melodies created by long-held notes, and at times a faint suggestion of an Indian raga. Cunningham never sets movements to music, but here the music is admirably in harmony with the visual effects created by his pictures.

After some time the pictures begin to lose their appeal, and the piece is in danger of becoming dull. But then two dancers begin to perform fast steps and Cunningham himself, walks on stage, moving very slowly and carefully. His stage presence is so extraordinary that he dominates the theatre, even though he chooses to keep his arm movements very simple; in fact he makes skilful use of the contrast between the simplicity of his movements and the quick movements of the group dancers.

"Duets," created by Cunningham in 1980 to complex percussion music composed by John Cage, shows a curious alternation between movements related to those familiar in the ballets of Petipa — there is even a reference to the balances in the Rose Adage in "The Sleeping Beauty" — and movements much closer to those used by other modern dance choreographers. This piece may be intended as a tribute to classical ballet, but it suffers from the fact that the group dancers are unable to rise to the challenge of the balletic movements.

"Locale" created in 1979, is even less successful, for the movements are uninteresting, quite unrelated to the squeaks and whistles of the sound accompaniment composed by Takehisa Kosugi, and sometimes the dancers show technical faults such as unpointed feet and waists inadequately pulled up.

Fernan Hall

Audiences up

By Our Arts Staff

The Arts Council's Contemporary Music Network, which took 10 tours to 26 towns for 79 performances in its 1984-85 season, reports an 18 per cent. increase in attendances compared with the previous year.

The increase maintains the steady upward trend begun ten years ago which has accelerated over the past two years. The two most successful tours last season were the London Sinfonietta and the United Jazz and Rock Ensemble both of which attracted over 4,000 people.

Cinema opening

By Our Arts Staff

London's West End will have a new two-screen luxury cinema from September called The Metro and largely funded by the G L C who are providing £270,000 towards the total £545,000 cost. Housed under the Trocadero Entertainment complex in Piccadilly, it is being launched by the London-based film distributors, The Other Cinema, and is intended to be commercially self-sufficient.

Some reviews on this page appeared in later editions yesterday.

CANNES FILM FESTIVAL /

Return of the Samurai

FOLLOWING Argentina's "The Official Version," another very powerful political film has come into competition at the Cannes Festival.

This was "Mishima," based on the life and works of the well known Japanese author Yukio Mishima who died in extraordinary circumstances in 1970.

The film is something of a curiosity, having American producers and an American Director-Author in Paul Schrader, yet made in Japan with a Japanese cast, translated here with French subtitles.

Some scenes are in black and white, others in colour; some are realistic, others highly artificial in theatrical settings; yet somehow artistic unity is found in illustrating relevant episodes in Mishima's novels and his life.

His political inclination, which became obsessive, was towards a return to the past—to the code of honour of the Samurai period and worship once more of the Emperor. Capitalism and commercialism were anathema to him.

How he eventually created a private army of like souls and met his death when capturing a general in his headquarters so as to be able to address his troops made a logical and exciting conclusion to a story that not so much grops but amazes, thanks largel yto a remarkable performance from Ken Ogata in the leading part.

Hardly less political or less powerful was "Birdy" from the British director Alan Parker working now on the United States whose last film there was "Fame."

The new work belongs, really to that seemingly never ending progression of anti-Vietnam war films, though the conflict there is little illustrated, and even then more than dramatically necessary.

It is viewed instead obliquely through the later relationship of two buddies, both mutilated in combat, one physically the other mentally. Birdy, so called from his childhood obsession with birds such as pigeons and canaries as pets, has been left in a speechless catatonic state. From this doctors in a mental hospital are failing to cure him.

It is only by the persistence of his childhood friend, Al, whose head is swathed in bandages as a result of wounds, that Birdy is at last persuaded to break his silence and come to life.

This moment of human triumph is beautifully led up to and finely caught by the film which owes much to the playing in these two parts of Matthew Modine and Nicholas Page, early childhood scenes between them being particularly pleasant.

Another American entry "Mask" directed by Peter Bogdanovich also takes up a human relationship of an even more unusual kind. The central character is a boy of about 15 whose head has been severely disfigured by a rare disease in which calcium is deposited at an abnormal rate in the skull.

This Rocky Dennis, though normally active and highly intelligent, is in fact grotesque to look at, his face resembling some animal rather than a human, recalling the British film "The Elephant Man." factual basis as indeed much of

This character also has a the film which follows Rocky's struggles, supported by an unmarried mother of unusual spirit, to be accepted by his school friends and by the world in general in his Californian town.

The naturalness with which Eric Stultz portrays Rocky, behind a mask, of course, and with which singer-turned actress Cher plays his mother with a taste for men and drugs, manages to keep the subject well clear of sentiment, though Rocky's encounter with a blind girl at summer camp is a moment of danger, happily quickly passed.

Patrick Gibbs

TELEVISION / Time, tool of capitalism

TIME WAS invented by the Church in the 13th century. Its prayer factories were thought to need regulation, the monks had to conform to a shift pattern with fixed intervals between observancies. Since then time has been misappropriated to serve capitalism, and what is much worse male capitalism. It has been made synonymous with money. No wonder Isaac Newton is depicted on the £1 note.

Thus the drift of About Time (C4), the opener last night of a six part series from Third Eye. In other words our idea of time is a cultural and historical construction which has become economically determined. The series wants us to escape from the repressive doctrine that time is money, to more humane rhythms.

The unregulated Left is constantly searching for new ways to make its protest about the way things are and this polemic must earn high marks for ingenuity, if not comedy. But in their efforts to practise what they preach, eschewing linear chronology or argument, the team of Sophie Balhetchet (producer), Michael Dibb and Christopher Rawlence (directors) are not ideally coherent.

Behind it all is the guru figure of John Berger (series consultant) with whom Dibb made the classic B B C art exploration "Ways of Seeing." Next week Berger will return to the role of on screen presenter to offer his latest thoughts about time. This should help. Ideas on television do need the focus of a recognisable intelligence.

Here some of the more venerable ideas came from octogenerian writer Dora Russell. There were also complaints about the oppressive use of new technology from engineer Mike Cooley. But these two were frequently left behind in the anxiety to construct visual arguments. That is to use pictures to suggest ideas instead of merely illustrating the words.

It is a restless method requiring the eye to find an order that perhaps does not exist.

Not that old-fashioned talking heads are necessarily more ordered. A new series of Voices (C4), from Udi Eichler and Brook Productions, brought together the formidable intelligences of Italian semiologist Umberto Eco and English academic Stuart Hall to try and identify present "crises," or changes, in economics, politics, ideology and culture. It was like watching a road being built from different directions to meet in the middle, and missing.

Sean Day-Lewis

ART GALLERIES

BARBICAN ART GALLERY, Level 6, Barbican Centre, E.C.2. 01-638 4141. American Images: Photography 1945-80. From Tomcy to June 30. Tues.-Sat. 10-6.45. Sun. & Bank Hols. 12-5.45. Closed Mondays, except B. Hols. Admission: £1·50; concessionaires 75p. Reduced rates for pre-booked parties. Related films, lectures and gallery talks: phone for details.

BRITISH LIBRARY, Great Russell St. W.C.1. SIGNS OF THE TIMES: The 300th Anniversary of the newspaper. Weekdays 10-5. Sun. 2.30-6. Admission free.

BRITISH MUSEUM, BRITISH LANDSCAPE WATERCOLOURS 1600-1860. Until 27 May. Mon-Sat. 10-5. Sun. 2.30-6. Adm. free. Recorded info. 01-580 1788.

BROWSE & DARBY, 19 Cork Street, London, W.1. 01-734 7984. PHILIP SUTTON—recent paintings.

BRIAN GALLERIES, 7, Porchester Place, W2. LAILA SHAHZADA Pakistan Artist. Until 31 May. Daily 10-5. Sat. 10-1. 01-723 9473.

FINE ART SOCIETY, 148, New Bond St. W.1. 01-629 5116. SPRING EXHIBITION.

KING STREET GALLERIES, 17, King St., St. James's, S.W.1. 930 3993. ALASON MUSKER—Watercolours of Florence and Umbria. Until 25 May.

NEW GRAFTON GALLERY, 49 Church Road, Barnes, S.W.13. FRED CUMMING, R.A. Recent Paintings.

OMELL GALLERIES, 62 Bury St S.W.1. tel. 01-839 4674. Exhibition of marine paintings 13th May to 24th May. Monday to Saturday, 10 till 5 p.m.

PARKIN GALLERY, 11, Motcomb Street, S.W.1. 01-235 8144. MICHAEL WISHART, recent paintings until May 7.

ROYAL ACADEMY, Piccadilly, 01-734 9052. e. GERARD LEAR. Open daily 10-6, inc. Sun. Adm. £2; £1·40 until 1.45 Sun. & conc. rate.

SOLOMON GALLERY, 31e Bruton Place, W.1. 01-499 4701/2. First major London show of FABRIZIO CLERICI, also works by British contemporary artist in lower gallery. Open Monday to Friday, 9.30-5.30. Saturdays by appointment.

THACKERY GALLERY, 18, Thackeray St. W.8. 937 5883. KYFFIN WILLIAMS—Recent Paintings. Until 31 May.

VICTORIA & ALBERT MUSEUM—the nation's treasure house, S. Kensington. Library by appt. only. Weekdays 10-5.50. Sun. 2.30-5.50. Closed Fridays. Recorded info 01-581 4894.

SITUATIONS VACANT

Continued from Page 8

MANAGEMENT & EXECUTIVE

ADMINISTRATOR OVERSEAS

Our client seeks an Administrator to organise a system of documentation allied to a maintenance operation within all industry.

Must have a business Degree plus experience of finance, contracts and computerised systems. Phone or write in confidence to: Appointments Limited, Recruitment Consultants, Collingham House, Gladstone Road, Wimbledon, London. SW19 1QB. Tel. 01-543 8261.

A LARGE national company would be interested to speak to with ex-company directors, sales managers, salesmen, sales executives. A number of appointments to be filled in London and East Anglia. Write A.L. 6048, Daily Telegraph, E.C.4.

ALL CHEM./FOOD/PROCESS cats. £8-£35K. (Management, General / Production / Eng / Purch / Technol / Import / Mktg / Export. 0732 581044 for tel. Page A. (Ad)

RECEPTION AND REGISTRARD. Skilful manager required, experience of LATEX TREATMENT CHEMICALS. Work involves support of a national sales team, plus direct personal sales to specialist niche. Flexible approach to remuneration package will meet the needs of the ambitious applicant. Directorship ideas applicant in the medium term. Also, openings for less experienced keen salespeople. If you think your competence should be better rewarded, then write, including c.v., preferably with photo and current history to specialist Recruitment, IYT, Box E, 116, Cleveland St, London, W.1. No contacts will be made to your current or past employers, unless your express approval.

SALES MANAGER b.s. Flexible package, product experience preferred. Good salary, car & commission. — Write S.M.6006, Daily Telegraph, E.C.4.

ASSISTANT MANAGERS c. £7,000 + BONUS

Real Career Opportunities—Major International Company FAST FOOD THROUGHOUT THE LONDON AREA

Our Client is a famous household name company operating in most countries throughout the world. The company is growing and wish to recruit a number of key personnel. There are openings throughout the Greater London Area.

After a period of thorough training you will be given real responsibility and be ready to assume control of a small team of operational staff.

The position will suit people aged c.20-40 with a genuine desire to succeed and prepared to work hard, long hours. You must have a stable record of at least six months in each of your jobs, and experience of taking charge of people, or the ability to do so.

These are responsible positions offering excellent prospects, plus competitive salary, bonus etc.

Please telephone today on 01-631 3780 or write, quoting ref. 277767, IPG Sales & Marketing Interface Ltd, Julia House, 26-28 St Portland St, London W1N 5AD.

CAPITALIST CO-OPERATIVE

This is a career redirection with a difference. You will earn while you learn the requisite skills required to successfully succeed in the interesting and challenging world of security. We are not a franchise, and our requirement is phased and marketing orientated to delimited, The opportunity to develop your own business without the usual financial risk is a genuine statement. You must have impeccable references, a positive career profile. Involvement can be part- or full-time. We are a national British company with high standards of selection. Management skills linked with a pleasant personality are essential. Write with full personal details to the Regional Development Co-ordinator, Department TP43, The Security Division, Wardle House, King St., Knutsford, Cheshire, or tel. 0565 55775 to request application information and meeting details.

CUSTOMER SERVICES MANAGER

S.W. London

Spring Grove Services Ltd., a market leader in workwear, towel, and mat rental, requires a Manager to control its after-sales unit at Wimbledon.

Operating with a high degree of autonomy, the Manager will co-ordinate a team of mobile representatives, office-based support personnel and distribution department. The key objectives of protecting and increasing rental and direct sales will be met by achieving a high standard of service support to an established customer bank in South and South West London.

The successful applicant will have a proven track record of motivating staff working at the sharp end of a business. Experience in managing customer relations and service in textile rentals, or a similar service industry is essential.

An excellent five figure salary, which is negotiable, is accompanied by a good range of fringe benefits including car.

Please write with full c.v. to:

Mr D. F. Hutchinson
Spring Grove Services Ltd.
Twickenham Road, Hampton,
Middx. TW15 6JE.

FIELD SALES MANAGER £14,000 + CAR

Bermuda Shutters have established themselves as a successful new part of the Holdings Group since it was set up to manufacture and market instantaneous electrical shower units three years ago.

In this time we have achieved a significant market share by offering a unique marketing package to selected retail stockists.

We now require a young (late 20's/early 30's) established sales person who is seeking to advance into sales management and be responsible for the day-to-day motivation and supervision of the existing salesmen, which will require you to be based in the Midlands. If you are looking for a challenge and an excellent remuneration package, write today, enclosing your c.v. to the: Managing Director, Bermuda Shutters, Holdings House, Dallhow Road, Central Way, Feltham, Middx. TW14 0SQ.

FIELD SALES MANAGER

for an international express package service

A division of the world-wide Securicor Group, Securicor Air is a young, high-growth operation with all the support of an international company.

Planned reorganisation to realise our full potential in the hotly competitive international express parcels market, now creates an opening for a sales professional to become Field Sales Manager.

Taking responsibility for both the UK sales force and for an unmatchable sales territory across our Birmingham International Airport base, will require a sound knowledge of the international airfreight business, proven sales ability, gained from at least 3 years' relevant experience, plus the energy and enthusiasm for both team and self motivation.

Ideally located in the Midlands, and aged at least 30, you will now be looking for this rare combination of mid-management and difficult sales challenge as a role which offers you both scope and freedom to excel.

Career development opportunities are directly linked to the future success of the operation, whilst the remuneration and benefits are as you would expect from part of the Securicor Group.

Write with full details of your career to date to: J. D. Cooper, Director, Securicor Air, Birmingham International Airport, Elmdon, Birmingham, B26 3QO.

FINANCIAL MANAGEMENT CONSULTANTS

EARN THE TITLE AND SECURE YOUR FUTURE

CHALLENGE, GROWTH, OPPORTUNITY, SUCCESS. Such words are not easily associated with many industries in Britain today but they are entirely relevant to the Financial Management Services Industry and Allied Bembro Financial Management in particular.

This company incorporates the phenomenally successful Bembro Life Assurance plc with Allied Unit Trusts and Bembro & Company Ltd.

As such Allied Bembro are in a unique position to offer their clients a complete integrated financial service encompassing Portfolio Management, Bank Services, and sophisticated Pension and Investment Plans.

Consequently, exciting career opportunities exist for people of ability, determination and integrity to train in this wider sphere of financial services.

The finest training programme in the industry, full administrative back up and financial help to get you started are just some of the support you can expect. Please phone Vic Groves on 01-831 7471.

O & M ANALYSTS required for consultancy assignments in London & the Home Counties. High remuneration for experienced practitioners. Contact Chinai 0784 31613.

PRODUCTION COST ADMINISTRATION MANAGER NORTH LONDON AROUND £10,500

The British Cystoscope Co, situated in Stamford Hill & Southsuare manufacture precision optical and medical instruments. Due to expansion we now require an Administration Manager to develop and supervise a small cost controlling management information services.

The preferred person will have experience in production and low control procedures, preferably in a small engineering environment, using manual and computerised systems to collate data for industrial accounts. Salary will be around £10,500 plus excellent challenge as a role which offers you both scope and freedom to excel.

Career development opportunities are directly linked to the future success of the operation, whilst the remuneration and benefits are as you would expect from part of the Securicor Group.

Write with full details of your career to date to: J. D. Cooper, Director, Securicor Air, Birmingham International Airport, Elmdon, Birmingham, B26 3QO.

SALES MANAGER

James Upton is a successful and forward looking printer in Central Birmingham and is seeking a Sales Manager aged between 28-35 years. The company are leaders in the field of that commercial colour print and packaging and is now seeking to increase its commercial sales.

A new and challenging opportunity has now arisen for a sales Manager to be responsible for controlling and leading his/her sales team to the field and will report to the Sales Director. This person must be able to evidence sales success but not necessarily in the printing industry.

The person would be based at the company's Birmingham site and should be prepared to travel extensively throughout the UK. An excellent remuneration package, car and the usual fringe benefits will be paid to the successful candidate together with relocation assistance where applicable.

Please apply in the first instance in writing stating how your success and experience to date matches the above profile. Reply to Mr J. R. Williams, Sales Director, James Upton Ltd., 58-138 Barford Street, Birmingham, B5 6AP.

THE DAILY/SUNDAY TELEGRAPH require a Deputy Health and Safety Officer. Salary circa £16,000 p.a. Non-contributory pension scheme. Interesting prospects. Write with career details to the: General Manager, 135, Fleet Street, London, E.C.4.

REDUNDANT DIRECTORS OR SENIOR EXECUTIVES

wanting to run their own businesses, within famous financial services group; full training given. CV to R.D. 16234, Daily Telegraph, E.C.4.

REGIONAL MANAGERS. Area Managers and Sales Consultants required. All promotion is from within, and is rapid for achievers. We have a unique new product, unrelated to the existing home improvement market. High direct and OTR commission. Telephone 01-735 8580 now.

SALES MANAGER c. £15,000 + CAR HERTS/ESSEX

One of Britain's premier telecommunications organisations, requires a Field Sales Manager, male or female, to lead a successful team selling key systems and telex.

Experience of, or flair for, man-management is vital. Capital equipment sales experience is desirable. You will be of graduate calibre, aged under 34. Write or telephone quoting Marchant quoting Ref: 135.

CLIFTON-DONKIN LTD

Specialists Sales Recruitment Consultants
Malcolm House, 13 Orange St Haymarket, London WC2.
Tel: 01-930 9321 (24 hrs)

WANTED—PLAYERS NOT SPECTATORS

Imperial Life is an international company operating in the Financial Planning Market. Due to unprecedented growth the Company has several openings throughout its South East Region.

Successful applicants will be given comprehensive and professional training and substantial commission and a benefit package bedding a top-flight company.

This is a demanding career in competitive, ambitious people who are not afraid of hard work. The rewards are exceptional for successful people in terms of income and managerial opportunities.

For an interview in Brighton, Brooklyn, Canterbury, Maidstone or Camberley, telephone S. Freedman, Regional Manager, on 01-290 6633 today.

WORK STUDY / O & M / business. Analyst required. — 02403 5885.

MANAGEMENT IN PUBLIC SERVICE

TWO POSTS OF RECREATION MANAGER £12,171-£13,263

The Amenities and Recreation Department runs a wide range of activities and pursuits for people, young and old, and so bound, who live in the Watford area and beyond.

The Borough Council demands first class management of a Leisure Centre, Sports Stadium, Swimming Baths, Community Centres, Parks and Playing fields, Adventure Playgrounds, Indoor and Outdoor Entertainments and a Museum (to be particular order, all are important).

Two keen and resourceful managers are needed who will assist in the maximising of resources and the development of activities and amenities for all the people in the Watford area.

The successful applicant will have a proven record of achievement and leadership ability, preferably in a small engineering environment, using manual and computerised systems to collate data for industrial accounts. Salary will be around £10,500 plus excellent challenge as a role which offers you both scope and freedom to excel.

Career development opportunities are directly linked to the future success of the operation, whilst the remuneration and benefits are as you would expect from part of the Securicor Group.

Write with full details of your career to date to: J. D. Cooper, Director, Securicor Air, Birmingham International Airport, Elmdon, Birmingham, B26 3QO.

A FREE 100-PAGE GUIDE to job markets for ENGINEERS, HNC/B.Sc., and under 40: Get yours now from SRL (Ann), 125, Gunnersbury Lane, W.3. 01-933 6171 (ansafone) or 993 6179 (eves.).

A BACKLOG

of vacancies has developed. Our client companies require qualified civil, mechanical, chemical, electrical and electronic engineers. QSs and technicians for work on roads, buildings, HVAC, petrochem, platforms, power, radar and communications projects in the U.K. and abroad. Salaries to £40K. Send CV to Fleming International Ltd, Rhodley House, Kennedy Road, Shrewsbury, SY3 7AD, or ring 0743 64602.

AIRCRAFT SYSTEMS

Experienced Technicians willing to retrain as techn. authors. Interval interviews London, Sat. 18 May, Curzon Hotel, Park Lane. Apls Iberia, S.A., Madrid. Tel. 010-34-1-2473557

CLYDE SURVEYS LTD

REQUIRE A DESIGN DRAUGHTSMAN

To work on automatic film processing equipment and mounting systems for airborne cameras.

Applicants should have a knowledge of screening for airborne applications, and will have an HNC or HND in an appropriate subject. The expected age range will be 25-35. Applications must be made in writing, including a C.V., and marked for attention of:

Mr B. Stark,
Clyde Surveys Ltd,
Reform Road,
Maidenhead, Berks.
SL6 8BU.

CONTRACTS ADMINISTRATOR

SAUDI ARABIA c.£21,000 p.a.

Immediate requirement for Country Surveyor with good mid-eastern contracting experience to be responsible for administration major civil subcontract outside Jeddah. ARICS or equivalent qualified plus 7/8 years' relevant experience. Two-year contract with usual benefits. Please telephone Webb Whitley Associates, UR-GENTLY on 01-957 6585 as this position needs to be filled by early June.

INST. DES. ENG.

Custody metering and compressor controls exp. Circa 42K sterling. Overseas single. Degree or C. D. Wippett 01-643 3545.

INSTRUMENT DEVELOPMENT SECTION LEADER

Attractive salary negotiable—Attractive salary negotiable—Swindon based.

WRc Engineering based in Swindon, one of the fastest expanding new technology towns in Western Europe, is working on the solution of fundamental operational problems in the Water Industry. The Instrument and Equipment Section work includes sensors and instruments to control distribution and treatment processes, inspection devices for underground services and remote controlled machines used in sewer renovation.

Multi-disciplinary engineering teams, advisers on the application of available technology, derive specifications for devices, carry the design through experimental and prototype stages and ultimately work with established manufacturers who market the final product.

We now require an instrument development section leader to work directly under the General Manager.

You will be required to lead a small team of engineers and technicians applying modern sensor and electronic technology to the development of reliable instrumentation for the Water Industry.

Although the job requires relevant technical knowledge, and graduate level qualifications, we can only emphasise the importance of the need for experience in the man management of the team working directly under your control.

Ideally you will be aged 30+ with 5 years' experience in the field.

If you have the experience and the potential and would like to discuss the challenge, please telephone Ian Swallow on Swindon (0793) 485801 during normal working hours. Or alternatively, write sending full career details to Elizabeth Kanning, WRc Engineering, PO Box 85, Swindon, Wiltshire SN5 8YR, telephone Swindon (0793) 485501.

ELECTRONIC DESIGN.—Free list of jobs on £18,000. Capital Appts. 01-808 3050.
HVAC & ELECTRICAL. Project & Design Engrs to £14,000. Capital Appts. 01-808 3050.
ELECTRONIC FIELD SERVICE. Free list of jobs to £14,000. Capital Appts. 01-808 3050.

MANAGER required for rapidly expanding technical employment agency in the Hertfordshire area. Please write or phone in the strictest confidence to John White, Shortens Engineers, 145 Station Road, West Drayton, Middx.

PLASTICS ENGINEER

Young Plastics Engineer to assist with coatings, quoting, &c., but not necessarily with experience in either, wanted for pressure vessel work. Apply in confidence to A. J. Rapp, Technical Director, W. H. Boddington Co. Ltd., Monmouth, Gwent, tel. Brecklev 3033.

PRODUCTION ENGINEER CO-ORDINATOR

with general shop loading and departmental progress liaison experience required for modern expanding company in Lewes, East Sussex.

A proven track record is essential and knowledge of timber, GRP based materials will be an advantage together with a professional qualification.

The position is challenging and the remuneration package is commensurate.

Apply in writing with full C.V. to the Company Secretary, Creative Furniture Co. Limited, Brooks Road, Lewes, East Sussex, BN7 2BY.

PRODUCTION ENGINEERS

Airflow Developments Limited are the leading manufacturers of air handling equipment and instruments, require an experienced with versatility and drive to join our Production Engineering Department.

Candidates should ideally be qualified to HNC level in Production or Mechanical Engineering and possess a high level of analytical skill. At least five years' experience is required in capital equipment projects, plant layouts and method study, preferably gained in a light engineering environment. The ability to work with minimum supervision is equally important.

We offer attractive remuneration and benefits package. For application forms and further details please contact David Smith or Rita North.

Airflow Developments Limited, Lancaster Road, High Wycombe, Bucks. HP12 3QP. Tel. (0494) 25252.

Continued on Page 28

HOSBY
NATURALLY SCANDINAVIAN
HOSBY HOMES — UNIQUE, VERSATILE, INDIVIDUAL
Denmark has always enjoyed a worldwide reputation for design and craftsmanship. Danish furniture, ceramics and glassware is universally admired and widely imitated.
Hosby houses are an outstanding example of Danish design and quality. We have integrated traditional materials with innovative construction techniques to satisfy today's and some of tomorrow's ideas for a more convenient and relaxed way of living.
Hosby houses are the answer for people who already have their own land but are having difficulty finding a design or style that suits their requirements.
We provide almost infinite possibilities for room layouts through five series of homes. With further variations in each series to create a totally original environment. Bringing to the UK a unique combination of individual design, impeccable craftsmanship and energy economy.
They are constructed by Danes and built by our own expert teams on your own site, anywhere in the UK. We offer a complete package which includes all planning and building arrangements.
Of course the only way to appreciate all this is to see one for yourself.
So may we suggest you contact us to find your nearest Hosby showhouse.
In the meantime we'll send you more information if you return the coupon.
Because if you're looking for a home to match your individuality, you'll be pleased you've found Hosby.
Office and Showhouse, York Road, Knaresborough, North Yorkshire HG5 0SW. Tel: Harrogate (0423) 867890.
To: Hosby House Ltd., York Road, Knaresborough, North Yorkshire HG5 0SW. D-TEL
Please send me more information on Hosby Homes.
NAME
ADDRESS
POST CODE
TEL:
Please tick if you have a building plot available
hosby house
ALL HOSBY HOUSES HAVE FULL NHBC GUARANTEE AND INDIVIDUAL UNITS AND APPLIANCES CARRY SEPARATE GUARANTEES
LET US BUILD A HOME AROUND YOU

COURT AND SOCIAL

Court Circular

BUCKINGHAM PALACE
May 15.

His Excellency Monsieur Ildephonse Munyeshyaka was received in audience by The Queen and presented the Letters of Recall of his predecessor and his own Letters of Credence as Ambassador Extraordinary and Plenipotentiary from the Republic of Rwanda to the Court of St James's.

His Excellency was accompanied by the following member of the Embassy, who had the honour of being presented to Her Majesty: Monsieur Isidore J-Baptiste Rukira (First Counsellor).

Madame Munyeshyaka had the honour of being received by The Queen.

Sir William Harding (Deputy Under-Secretary of State for Foreign and Commonwealth Affairs) who had the honour of being received by Her Majesty was present and the Gentlemen of the Household in Waiting were in attendance.

Mr J. C. Thomas was received in audience by The Queen and kissed hands upon his appointment as Her Majesty's Ambassador Extraordinary and Plenipotentiary at Athens.

Mrs Thomas had the honour of being received by The Queen.

The Queen held a Council at 12.40 p.m.

There were present: the Viscount Whitelaw (Lord President), the Lord Gray of Contin (Minister of State, Scottish Office), the Right Hon. Tom King, M P (Secretary of State for Employment) and the Right Hon. Peter Rees, M P (Chief Secretary to the Treasury).

Mr Geoffrey de Deney was in attendance as Clerk of the Council.

The Viscount Whitelaw had an audience of Her Majesty before the Council.

The Queen, accompanied by The Duke of Edinburgh, this evening honoured the Stipendiary Magistrates with her presence at their Annual Dinner at Gray's Inn, to mark their 250th Anniversary.

Her majesty and His Royal Highness were received by the Chief Metropolitan Stipendiary Magistrate (Mr David Hopkin).

The Countess of Airlie, Mr Robert Fellowes and Major Hugh Lindsay were in attendance.

The Duke of Edinburgh, Chairman of the National Federation of Housing Association's Inquiry into British Housing, this morning at Buckingham Palace chaired the fourth meeting of the Inquiry.

His Royal Highness, Patron and Trustee of The Duke of Edinburgh's Award, was present at luncheon with Executives of the M & G Group of Unit Trusts at 3 Quays, Tower Hill, E.C.3.

Mr Brian McGrath was in attendance.

The Duke of Edinburgh, Grand President of the British Commonwealth Ex-Services League, this afternoon at Buckingham Palace chaired a B C E L Commonwealth Council Meeting.

The Princess Anne, Mrs Mark Phillips, Chancellor of the University of London, this afternoon attended the 150th Anniversary Celebrations of the Middlesex Hospital Medical School (Dean, Mr W. Slack) at Mortimer Street, W.1.

Her Royal Highness, attended by Mrs Malcom Innes, was received by the Vice-Chancellor of the University (Professor Sir Randolph Quirk) and the Chairman, Council of the Medical School (Mr D. Money-Coutts).

CLARENCE HOUSE
May 15.

Queen Elizabeth The Queen Mother this evening honoured the Prime Warden of the Worshipful Company of Fishmonger's (the Lord Leverhulme) with her presence at a Livery Dinner at Fishmongers' Hall.

Lady Angela Oswald and Sir Martin Gilliat were in attendance.

KENSINGTON PALACE,
May 15.

The Prince of Wales this morning at Kensington Palace received the Hon. John Cain (Premier of Victoria) and Mrs Cain.

His Royal Highness, Patron, Operation Raleigh, this evening gave a Reception for Sponsors of Operation Raleigh in the State Apartments, at Kensington Palace.

The Princess of Wales, Patron, London City Ballet, this evening attended a Reception given by London City Ballet at Skinners' Hall, 8, Dowgate Hill, E.C.4.

Miss Anne Beckwith-Smith and Lieutenant-Commander Peter Eberle, RN, were in attendance.

KENSINGTON PALACE,
May 15.

The Duchess of Gloucester today visited the Headquarters of The Army Intelligence Corps at Templer Barracks, Ashford, Kent.

Her Royal Highness travelled in an aircraft of The Queen's Flight.

Mrs Michael Wigley was in attendance.

YORK HOUSE
May 15.

The Duke of Kent today attended the "Exporting for Jobs" Conference at Banqueting Hall, Whitehall, and later attended a Reception given by the Prime Minister at 10 Downing Street.

Sir Richard Buckley was in attendance.

The Duchess of Kent, Patron of the International Social Services of Great Britain, this morning visited the Spring Fair at Kensington Town Hall.

Mrs Alan Henderson was in attendance.

The Duke of Edinburgh, Chancellor of Cambridge University, will visit the University to confer Honorary Degrees and carry out other engagements in the University, on June 12 and 13.

Prince Georg of Denmark will open the Danish Summer Bazaar at 11 a.m. on Saturday at the Danish Church, St Katharine's Precinct, Regent's Park, N.W.1.

The Hon. Mrs Amschel Rothschild gave birth to a son in London on Tuesday.

A service of thanksgiving for the life of Mr John Fernald will be held at the Actors' Church, St Paul's, Covent Garden, on June 6 at noon.

TODAY'S BIRTHDAYS

Mr Bernard Braden is 69 today; Mr Geraint Jones is 68; the Rt Rev. K. J. F. Skelton 67; Lt-Col Sir Colin Cole 65; Mr Don Concannon, M.P., 55; and Sir Nicholas Goodison 51.

Today is the anniversary of the Dambusters raid in 1943.

Today is a national holiday in Austria, Belgium, Denmark, France, the Federal Republic of Germany, Luxembourg, the Netherlands, Norway, Sweden and Switzerland.

Luncheons

Prime Minister

The Prime Minister was host at a luncheon given yesterday at 10 Downing Street in honour of the President of the Republic of Cameroon and Mme Biya. The other guests were:

M. William Eteki Mboumoua and Mme Eteki, M. and Mme. Philippe Mataga, M. Jean Nkuete, M. and Mme Abdoulaye Babale, M. Edouard Nomo Ongolo, M. Benjamin Itoe, Prof. Victor Anomah Ngu, Dr Solomon Nfor Gwei, the Ambassador of the Republic of Cameroon and Mme. Oyono, M. Jean Baptiste Beleoken, Mr John Biffen, M.P., and Mrs Biffen, Mr Norman Tebbit, M.P., the Hon. Douglas Hurd, M.P. and Mrs Hurd, Mr Malcolm Rifkind, M.P., Mrs Lynda Chalker, M.P., and Mr Clive Landa, the Earl of Iveagh, Lord Kindersley, the Rt Rev John Taylor, Adml Sir Raymond and Lady Lygo, Mr Donald Anderson, M.P., and Mrs Anderson, Mr Bowen Wells, M.P., Mr Eric Deakins, M.P., Mr and Mrs F. R. Dolling, Mr and Mrs Andrew Guy, Mr and Mrs E. C. Judd, Mr and Mrs John Prothero-Thomas, Mr and Mrs E. A. J. Ferguson, Mr and Mrs M. J. C. Glaze, Mr Charles Powell and Mr Tim Flesher.

Her Majesty's Government

Baroness Young, Minister of State for Foreign and Commonwealth Affairs, was host at a luncheon given yesterday at Admiralty House by Her Majesty's Government in honour of French Parliamentarians.

Her Majesty's Government

Mr Richard Luce, M.P., Minister of State for Foreign and Commonwealth Affairs, was host at a luncheon given yesterday at 1, Carlton Gardens by Her Majesty's Government in honour of the Ambassador of the Democratic Republic of Sudan.

Her Majesty's Government

Lord Lucas of Chilworth, Parliamentary Under-Secretary of State for Trade and Industry, was host at a luncheon given yesterday by Her Majesty's Government at Ironmongers' Hall in honour of Mr Cheng Fei, Adviser to the Ministry of Foreign Economic Relations, People's Republic of China.

RECEPTIONS

Her Majesty's Government

Mr J. Allan Stewart, M.P., Parliamentary Under-Secretary of State, Scottish Office, was host at a reception held last night by Her Majesty's Government at Edinburgh Castle on the occasion of the "Exporting for Jobs" Conference in Edinburgh.

SERVICE DINNER

Royal Marines

Lt-Gen M. C. L. Wilkins, Commandant General Royal Marines, presided at a dinner given last night by the officers of the Royal Marines at the Commando Training Centre, Lympstone. Guests were:

Lord Clinton, the Lord Lieutenant of Somerset, the Engineer-in-Chief, the Master and Clerk of the Stationers' and Newspaper Makers' Company, and the Warden of St Edward's School, Oxford.

'THE LIVING BODY' EXHIBITION

The Mayor of Bath officially opened the Kodak Exhibition "The Living Body," at the Royal Photographic Society National Centre of Photography, Bath, yesterday.

Forthcoming Marriages

Mr C. W. Humphery and Miss M. L. O'Flaherty

The engagement is announced between Charles, younger son of Mr and Mrs J. P. Humphery, of Staplefield, Sussex, and Marye, sixth daughter of the late Brigadier D. W. O'Flaherty, D.S.O., C.B.E., and Mrs O'Flaherty, of Benenden, Kent.

Mr R. J. King and Miss P. S. Thorn

The engagement is announced between Richard, youngest son of Mr E. L. King, of Bow, and Mrs A. King, of Christchurch, Dorset, and Penelope, eldest daughter of Captain and Mrs R. M. Thorn, of Lymington, Hants.

Mr T. G. Kok and Miss C. J. Giles

The engagement is announced between Timothy Gibbons, elder son of Dr and Mrs D'A. Kok, of Trumpington, Cambridge, and Claire, only daughter of Mr and Mrs J. A. Giles, of New Milton, Hampshire.

Mr P. W. Danks and Miss F. S. Hull

The engagement is announced between Peter, elder son of Mr and Mrs Eric Danks, of Thorpe End, Norwich, and Fiona, eldest daughter of Dr and Mrs Robin Hull, of Hampton Lucy, Warwickshire.

Mr B. J. Birmingham and Miss B. A. Jones

The engagement is announced between Brian John Birmingham, of Oxford, and Beverley, daughter of Dr and Mrs Charles Hilton Jones, of Prestatyn, Clwyd.

Mr J. J. S. Payne and Miss P. S. Evans

The engagement is announced between Jeremy James Syvret, son of Mr and Mrs Guy Payne, of Culbone, Somerset, and Paivi Sinikka, younger daughter of Mrs Sinikka Evans and the late Dr Carlton John Evans, of Dartmouth Row, Blackheath. The marriage will take place on July 6 at All Saints', Blackheath.

Mr J. E. Chamberlain and Miss S. A. Wigglesworth

The engagement is announced between James Edwick, elder son of Mr and Mrs Edwick Chamberlain, of Farefield House, Shardlow, Derbyshire, and Sally Anne, elder daughter of Mr and Mrs David Wigglesworth, of Manor Quarry, Duffield, Derbyshire.

Mr S. R. Banks and Miss D. J. Lambert

The engagement is announced between Simon, only son of Mr and Mrs R. H. Banks, of East Scrafton, Coverdale, North Yorks., and Dorothy, elder daughter of the late Mr W. N. Lambert and of Mrs Lambert, of Seamer, Stokesley, North Yorks.

Mr J. E. D. Pusey and Miss H. F. Morrow

The engagement is announced between Jonathan, only son of Mr and Mrs E. H. Pusey, of Raunds, Northamptonshire, and Helen, eldest daughter of Mr and Mrs W. E. Morrow, of Courtyard Cottage, Boarzell, Hurst Green, East Sussex.

Mr W. J. C. Meath Baker and Miss E. D. Woodham-Smith

The engagement is announced between Clovis, eldest son of Mr and Mrs Meath Baker, of Hasfield Court, Gloucester, and Elizabeth, eldest daughter of Mr Woodham-Smith, of Earls Court, and Mrs Theodora Woodham-Smith, of Chelsea.

Mr J. M. Baron and Miss R. E. Harrison

The engagement is announced between John Michael, second son of Mr and Mrs Sylvester Baron, of Felpham, West Sussex, and Bridget Emma, elder daughter of Mr and Mrs Michael Harrison, of Beaconsfield, Buckinghamshire.

Mr M. A. P. Hague and Miss S. M. L. Gulliver

The engagement is announced between Michael, only son of Mr and Mrs P. E. Hague, of Reigate, Surrey, and Susan, only daughter of Mr and Mrs R. C. P. Gulliver, of Otford, Kent.

Mr A. R. Evenden and Miss A. C. Martin-Brown

The engagement is announced between Andrew, younger son of Mr and Mrs R. J. Evenden, of Exbourne, Devon, and Alison, only daughter of Mr and Mrs S. Martin-Brown, of Sherston, Wiltshire.

Mr T. D. Boxall and Miss A. Gore

The engagement is announced between Timothy David, second son of Mr and Mrs David Boxall, of Sutton Valence, Kent, and Alison, daughter of Mr George Gore and the late Mrs Betty Gore, of Headcorn, Kent.

WEDDING

Mr T. G. Bowring and Miss A. J. G. Moon

The marriage took place on Saturday, May 11, at St Andrew's Church, Corbridge, Northumberland, of Mr Thomas Bowring, eldest son of Mr and Mrs Geoffrey Bowring, of Halton Park, Lancaster, and Miss Amanda Moon, second daughter of Major and Mrs John Moon, of Corbridge.

The bride was attended by her sister, Miss Philippa Moon, and Mr Duncan Bowring was best man.

A reception was held at the home of the bride. The honeymoon is being spent abroad.

IN MEMORIAM

His Honour Sir Walker Kelly Carter, Q C

The Lord Chief Justice was represented by Mr Justice McCullough at the memorial service for His Honour Sir Walker Kelly Carter, Q C, held yesterday at the Temple Church. The Master of the Temple, Canon Joseph Robinson officiated. The first lesson was read by Mr Justice Vinelott (son-in-law) and the second by the Treasurer of the Inner Temple, His Honour Sir William Stabb, Q.C. Among others present were:

Lady Vinelott (daughter), Mr Edmond Vinelott, Miss Rose Vinelott (grandchildren), Mrs J. Clark (sister-in-law), Miss J. Clarke.

Lord Lloyd of Hampstead, Q.C., and Lady Lloyd, Lord Monson, Lord Bridge of Harwich, Sir John and the Hon. Lady Stephenson, Lord Justice Stephen Brown, Lord Justice Neill, Mr Justice Hirst, Mr Justice Butler-Sloss, Justice Farquharson, Mr Justice Orton, the Hon. Mrs S. Patterson, Sir Hilary and Lady Talbot, Sir Basil Nield, Lady Stabb, Sir Graham Swanwick, Sir Denis Dobson, Q.C., Sir Godfray Le Quesne, Q.C., Sir Martin Le Quesne.

Judge McDonnell, President, Council of Circuit Judges, with Judge Heald; Mr J. W. A. Thornley, representing the Master and Fellows, Sidney Sussex College, Cambridge; Mr Desmond Fennell, Q.C., Leader, Midland and Oxford Circuit; Mr John Mills, Q.C., Treasurer of the Middle Temple; Mr Michael Ogden, Q.C., representing the Criminal Injuries Compensation Board; Mr Leslie F. Woolf, Reform Club, and Mrs J. Gross, representing Toynbee Hall Citizen's Advice Bureau, together with other members of the judiciary and many other friends.

Col H. J. Wilson

A memorial service for Col Henry James Wilson was held yesterday at St Columba's Church of Scotland, Pont Street, S.W.1. The Very Rev. J. Fraser McLuskey, Honorary Chaplain to the London Scottish Regiment, officiated. Readings were given by the Hon. Sir Richard Butler, President of the National Farmers' Union, and Col J. A. D. Anderson, Regimental Colonel, the London Scottish. Mr George Cattell gave the address. Among those present were:

Mr E. J. G. Smith, representing the Permanent Secretary, Ministry of Agriculture, Fisheries and Food; Dr Keith Dexter, Second Commissioner and Secretary, Crown Estate Office; Mr A. Q. Hitchcock, representing the Potato Marketing Board; Mr H. Webley, representing the Royal Agricultural Benevolent Institution; Mr H. V. Willshaw, Director-General, United Kingdom Agricultural Supply Trade Association; Mr J. J. Turner, Federation of Agricultural Co-operatives; Capt. J. S. Stewart, representing the Nuffield Farming Scholarships Trust, and Mrs Stewart; Mr R. M. Kirby, representing Ellis and Fairbairn, and other friends.

SERVICE LUNCHEONS

Greynvile Term, R N Colleges Osborne and Dartmouth, 1919-1922

A reunion luncheon for the Greynvile Term, R N Colleges Osborne and Dartmouth, 1919-1922, was held at the Naval and Military Club on Tuesday. Vice-Adml Sir Geoffrey Thistleton-Smith presided.

14th (West African) HAA Brigade

The annual reunion of officers of the 14th (West African) HAA Brigade was held yesterday at Armoury House. Major John Dettmer presided.

TODAY'S EVENTS

Queen's Life Guard mounts, Horse Guards, 11; Queen's Guard mounts, Buckingham Palace, 11.30.

British Museum: Dominique Collon, "Writing in the ancient Near East," 11.30; Jonathan King, "The American Festival — the art and ceremonialism of the north-west coast," 1.15.

Museum of London: Geoffrey Toms, "Picture Post" in 1940, 1.10.

Victoria & Albert Museum: Sarah C. Woodcock, "Stars of the Theatre Museum in costumes and photographs," 1.15.

Barbican Centre: Display by Band of Oman Air Force, 12.30.

St George's, Hanover Sq.: Anna Joseph (violin) with Peter Nagy (piano), 1.10.

St Michael, Cornhill: Dr Francis Jackson, organ, 1.

TOMORROW'S EVENTS

Queen's Life Guard mounts, Horse Guards, 11.30; Queen's Guard mounts, Buckingham Palace, 10.15.

British Museum: Robert Garland, "Greeks at war," 11.30; Margaret Lyttelton, "The Ionic order of architecture," 1.15.

Museum of London: Tim Burnett, "London in 1685," 1.10.

Display by Band of the Oman Air Force, ar Serpentine, Hyde Park, 1.

St Anne & St Agnes, Gresham St.: Concert by Guildhall String Ensemble, 1.10.

St Paul's Cathedral: Organ recital by Robert Hanson, 12.30.

St Michael's, Cornhill: Celestial Music for Harp and Flute, Ruth Faber and Lyn McLarin, 1.

Theatres, Cinemas — Page 33.

Latest Wills

BLAKE, Mrs Marjorie, Eynsham Oxon	£548,735
CORNISH R. S. Lympstone, Devon	343,083
EVANS, K. D., Raglan, Gwent	551,805
FENSON G. T., Broham, Beds.	220,058
GAINS, C. W., Park West, Paddington	266,631
HARRIS, W. H., Button Bridge, Kinlet, Salop	208,490
HOOTON, G. Milton Keynes, Bucks.	374,677
LYNCH, Mrs Alma, Wimbledon	273,605
MEW, Mrs Kathleen, Taunton, Somerset	206,850
POWELL, Muriel, Mary, Clifton, Bristol	240,901
PRIEDITE, A. Hanmer, Clwyd	215,761
MACKESON-SAND B A C H, Capt G.L. L. Llangernyw Abergale	236,606
TAILYOUR, Miss Sheila Maude, Exmouth, Devon	316,531
WARREN, L. E., Bath, Avon	264,816
WHITMORE A., Liphook, Hants	267,797
INTESTATE	Nil
BARNES Violet, Mary, St Anne's Hospital, Notts.	370,367

WAY OF THE WORLD

Wait for It

DURING a propaganda tour of America, Dr Desmond Tutu, the black (I mean "irrelevant"—apologies to the Press Council) Bishop of Johannesburg, said in San Francisco that apartheid had turned South Africa into a "powder keg with a very short fuse indeed."

He may be right and he may be wrong. On 27 September, 1954, Canon Collins, the once famous Leftist Chancellor of St Paul's, was reported by the DAILY MAIL to have said in a sermon in the cathedral: "Things in South Africa are about as bad as they can be . . . Some wise persons with knowledge of South African affairs give it only six months before an explosion takes place which can let loose a reign of terror and violence. Few give it more than two years."

Thirty-one years have passed since then. Now at last, if reports are true, there are some signs that those who have so long and eagerly awaited the explosion of this powder keg may see, most of them from a safe distance, the fulfilment of their heart's desire.

Let them not crow too soon. As Dr Tutu, who says he is "peace-loving but not a pacifist" told his American audience: "I'm still amazed at the goodwill that exists in the black community, which could be called peace-loving to a fault." If that goodwill should vanish and that fault of peace-loving be extirpated, will he be able to say, as a Christian and a bishop, that he bears no responsibility for what will follow?

Battle of Titans

"BOTH Sutton Council and supermarket chain Tesco are holding inquiries into the the 'battle of the trolleys' which broke out at the council's depot in Bute Road, Wallington. Tempers flared when staff from Sutton High Street's Tesco tried to retrieve shopping trolleys without paying the fee. A fracas broke out and the gates of the depot were rammed with a van causing £200 of damage." (CROYDON ADVERTISER).

This so-called "battle of the trolleys" seems to have been a tame affair compared with the violent affrays which occur almost daily in the giant Nadirco consumerama in Victoria Road, Stretchford, where shopping trolleys are a favourite weapon of typical housewives belonging to the innumerable rival fan clubs which are a feature of life in the city.

Last week elements of the Our Christina fan club clashed with the so-called "Death Watch Beetle" elite squad of the small but aggressive Anti-Our Auntie Artemis Garoufalidis fan club in the Hardware Section. Two trolleys loaded with saucepans became entangled at the notorious "black spot" at the north-western corner of the section.

Within seconds housewives from both fan clubs, all armed with loaded trolleys, joined the fray. Shoppers fled for their lives as the whole section became a raging inferno of jammed trolleys and shelves full of hardware collapsed amid the struggling factions.

When Hardware Section Controller R. S. Maxwell, 42, tried to intervene he was snatched by one of the battling Amazons and forced onto a trolley which, skilfully taking advantage of a gap in the mêlée, she wheeled away with a hideous shout of triumph, making for the No. 3 cashpoint, where Mrs Sandra Viswaswami, 33, presided.

His fate might have been too horrible to contemplate had not the quick-thinking Indian lady dropped the electronically-operated emergency barrier. In the subsequent pile-up, Mr Maxwell, 45, escaped and called the police.

"This is just about all we neded," commented Supt J. S. Harrogate, 49, Special Fan Club Squad Supremo, who, as part of the building collapsed, arrived to take personal charge of operations.

Alas!

SOMEBODY has sent me a document which (though I served in the Army, not the R A F) shows that the old customs and rituals still survive and may even have become elaborated, filling me with hopeless nostalgia.

It is headed "Officers' Mess Lunch Arrangements for Annual Formal Inspection" and Situation: As part of his Annual starts off magnificently: "1: Formal Inspection the Air Officer Commanding—Group . . . will lunch in the Officers' Mess at—between 12.30 hours and 13.30 hours."

"To permit the A O C to meet the maximum number of officers the function will take the form of Pre-Lunch Drinks, followed by a Buffet Lunch rather than the more traditional Formal Luncheon . . .

"Pre-Lunch Drinks will be taken . . . starting at 12.30 hours . . . officers should be pre-positioned, having obtained a suitable drink, by 12.25 hours . . . Those attending the lunch will sit in 4 groups . . . Details of the position and composition of the groups are at Annex A . . ."

Exact details of the menu are then given. "When the Mess Manager announces Lunch officers should move . . . to their appropriate group location. The A O C, accompanied by the Station Commander, P M C and A D C, will circulate during the meal, remaining with each group for one course. This party will commence at Group 1 and move in a clockwise direction.

"A second party, consisting of A O S N I . . . and A D C to A O S N I will start at Group 3, also moving in a clockwise direction. The plan is that the A D C and A O S N I should move to a group that has already been served with the next course. Accordingly, Group 2 and 4 will be served the main course first, Groups 1 and 3 will be served the sweet course first.

"The Lunch is planned to finish at 13.50 hours."—

There's glory for you!

Catching Up

RUMANIAN exiles are campaigning to stop the wholesale demolition of churches and other old buildings in Bucharest to make way for a vast new thoroughfare leading to President Ceausescu's palace, itself converted from an ancient monastery, as well as new government buildings and a court complex.

"Since 1984", the protesting exiles say in a petition to UNESCO, "more than one quarter of historic Bucharest has been demolished".

One of the few advantages, if not the only advantage, of Communist systems is that they have tended to be backward except in military weaponry. Property developers planners and people described as architects here in England will be amazed and disgusted to learn that the demolition of the historic parts of Bucharest started only last year!

Long before that they had won resounding triumphs in such places as the City of London (admittedly helped by the Luftwaffe) and in Worcester, where most of the historic parts had been given the full progressive planning treatment while the Rumanians were still lazily putting up with outmoded and offensive eyesores in Bucharest.

It seems they have woken up at last.

Peter Simple

Obituary

JEAN DUBUFFET

JEAN DUBUFFET, who has died in Paris aged 83, was a French experimental artist whose work aroused fierce controversy.

He could never draw to an academic standard and some regarded him as little better than a buffoon. For others he was one of the most important 20th century artists whose work brought new conceptions to painting.

He was also a monumental sculptor who worked on a huge scale. His concrete and aluminium "Group of Four Trees" for the forecourt of the Chase Manhattan Bank, New York, stood 42 ft high and weighed 25 tons.

In 1974 Renault, the French car company commissioned him to provide a 2,000 sq yard open-air structure as a leisure area for workers at their Paris headquarters. Work was stopped in 1975 when the company complained that the project was too costly and posed maintenance problems.

Nine years of legal squabbling ensued and in 1983 Dubuffet obtained damages because the company had razed his work and covered the site with earth. The artist claimed a moral victory.

Dubuffet completely rejected the values of traditional art, openly preferring the art of children and psychotic mental patients to that of Leonardo.

His friend, the surrealist novelist Raymond Queneau, had helped him find the courage to express the most outrageous ideas, for which he coined the term "art brut" or raw art.

He saw the human condition as chaotic, full of pain and basically barbaric. He painted hollow-eyed portraits of fearsome toothless spooks to express his vision, and his output was enormous: 20 years ago he had produced more than 5,000 works.

JOHN MILNER

John Giddings Milner, who died aged 84, was an ophthalmic surgeon who was Surgeon Oculist to Queen Mary from 1948 until her death in 1953. Educated at Marlborough and Trinity College, Cambridge, he trained at St Bartholomew's Hospital, gaining his F R C S in 1930.

His interest in ophthalmology began early and was furthered at Moorfields Eye Hospital. In 1936 he was appointed surgeon to the Royal Westminster Ophthalmic Hospital branch.

After the 1939-45 War in which he served with the R A F medical branch, he became consulting ophthalmic surgeon at Charing Cross Hospital, St Andrew's, Dollis Hill, and Hartford County Hospital, as well as the Royal Westminster. From 1956 he was consulting surgeon at Moorfields.

John Russel Willis Alexander. At Seaford, Sussex, aged 87. Called to Bar, Inner Temple 1925, lecturer in industrial relations. Chairman, London Court of Arbitration from 1972, president, Chsartered Institute of Secretaries 1952. President Institute of Arbitrators 1952-53. C B E 1953.

John Cyril Harrison. In Norwich, aged 87. Artist noted for his paintings of British game birds. His collections included "Bird Portraits," "Pheasants of the World" and "Eagles, Hawks and Falcons of the World."

PERSONAL

Private £5 per line. Charity appeals £4 per line. Trade £9·50 per line.
All Advertisements are Subject to VAT

AND while they looked stedfastly towards heaven as He went up, behold, two men stood by them in white apparel; which also said, Ye men of Galilee, why stand ye gazing up into heaven? This same Jesus, which is taken up from you into heaven, shall so come in like manner as ye have seen Him go into heaven. Acts 1 vv. 10-11.

JULIA HAPPY BIRTHDAY—Daddy.

BARBARA—Happy birthday darling—Marise.

T.—Longing and waiting till it's legal—Sue.

PELICANS fly further, faster for hugs. Much love X.

MANK THANKS TO ST JUDE—D.J.K.

GRATEFUL THANKS. St. Jude.—M.D.

S&J & ST. JUDE. Thank you, please continue.—J.

CASHIN, VERNON VINCENT CASHIN otherwise VERNON CASHIN otherwise VERNON VICTOR CASHIN late of Livesey, 90 Hillbeck Close, Peckham, London SE15, died there on 1st June 1984 (Estate about £5,080). The Wife and kin of the above-named are requested to apply to the Treasury Solicitor (B.V.), Queen Anne's Chambers, 28 Broadway, London SW1H 9JS, failing which the Treasury Solicitor may take steps to administer the estate.

ST. GEORGE'S HOSPITAL, Hyde Park Corner 1945-48 nurses, students etc. interested in summer re-union call 0273 415897 eves.

DRUMLEY HOUSE SCHOOL, nr. Ayr, KA6 5AT. Silver Jubilee, 1985. Former pupils who have not received information please contact the school. (0292) 520340.

HALCYON DAYS enamel boxes. Set of five composers (limited editions). Bach, Beethoven, Handel, Haydn, Mozart. £1,500 o.n.o. Tel. 499 6159

WANTED. F.A. Cup Final ticket. 0606-891149.

RURAL Paintings wtd. 01-946 8542.

PENFRIEND. Repair pens at 7 Newbury St., E.C.1, and 102A, Marylebone Lane, W.1. Tel. 606 6542.

ROUND WORLD fm £745. Jnb fm £450 Syd fm £645 both rtn Columbus, 85 London Wall, E.C.2. 01-638 1701.

IF YOU WISH TO SELL your motor car, why not advertise it on the Motor Page? A selection of new and used cars appears each Wednesday. For further details, please telephone 01-353 2175.

WANTED Royal Doulton toby jugs, figures, etc.—01-883 0084.

WIMBLEDON tickets wanted. Top prices. 01-359 4347.

££ WANTED. Large wardrobes, real old Victorian and Edwardian furniture.—01-946 7683 day. 01-789 0471 evgs.

WIMBLEDON DEBENTURE and Ballet tickets wanted. Tel. 01-828 0423.

WIMBLEDON TICKETS WANTED. Try us last—we guarantee to better any price offered. 01-946 2877/947 3791.

IF YOU'RE SELLING or letting your London property, why not advertise in the Daily Telegraph Property columns? For details tel. 01-353 2175.

ALL WIMBLEDON TICKETS WANTED + debentures. 01-839 4334.

LOCH RANNOCH TIMESHARE 25% saving June-Sept weeks 07917 62992.

COUPLE REQUIRED as resident representatives by tour operator for summer '85 in Northern Italian resort, to run social programme and excursions. All expenses paid and small salary. Suit early retired couple. Small knowledge of Italian or German would be a help. Tel. 01-360 7135.

AEG, NEFF. Trade/Retl. Reigate 40403.

CANCER
FIGHT IT

We're heading the fight against cancer, but we still need your help.

Please send your donations today to Room 5P, P.O. Box 124, Lincoln's Inn Fields, London WC2A 3PX.

IMPERIAL CANCER RESEARCH FUND

HEART DISEASE

Kills thousands of people before their time every year.
But with your help we'll beat it. Please send a donation to:
BRITISH HEART FOUNDATION
102, Gloucester Pl., London W1H 4DH. The Heart Research Charity.

CANCER
TOGETHER WE CAN BEAT CANCER

You can help us to beat cancer sooner by making a legacy or sending a donation to Britain's largest supporters of cancer research.
Cancer Research Campaign,
Dept. D.T. 16/5,
2, Carlton House Terrace,
London, SW1Y 5AR.

KIDNEY MACHINES DIDN'T JUST HAPPEN

They were created by research and only research can find the cause and cures of kidney disease in the young and old.
Give to
THE NATIONAL KIDNEY RESEARCH FUND, Dept. D.T.,
42, Lower Marsh, London, SE1 7RG.
01-928 5058.

DINNER SUITS
WEDDING MORNING SUITS
EVENING TAIL SUITS BLACK JACKETS AND STRIPED TROUSERS
For sale, surplus for hire bargains from £30. Lipman's Hire Department, 22, Charing Cross Rd, WC2 240 2310.

U.S. VISA MATTERS
Edward S. Gudeon, U.S. lawyer, London 01-486 0813.

HELP US FIGHT DISEASE. The Medical Research Fund is playing an increasingly important role in the fight against disease. Your generosity will provide invaluable assistance in helping us to maintain our vital research projects to assist handicapped children, victims of cancer, heart disease and rheumatism. Covenants, gifts, legacies to: Lord Harlech, Medical Research Fund, Freepost, Cardiff CF4 1ZZ.

ELDERLY GENTLEMAN who has just left his own flat seeks accommodation consisting of own bedroom, living room and bathroom in Muswell Hill area affording privacy. He would require 1 cooked meal a day and laundry. All inquiries in writing to Lavington, Thatcher and Taylor of 49 Queen Victoria St., London, E.C.4.

FA CUP ticts wanted. Top price. 01-354 1378.

URGENT F.A. CUP & WIMBLEDON tickets wtd. 01-778 8373 anytime.

LARGE furniture rqd &c. 01-459 3374.

CARPORTS AND PATIO COVERS.—Tel. No. (0635) 45921 for literature.

WIMBLEDON private buyer seeks tickets 2nd week. Tel 01-589 0483 (day).

SEATFINDERS—Any event inc. Cats, Cov. Garden, Starlight, Glyndebourne, Wimbledon.—Tel. 01-828 1678. Major credit cards.

TICKETS. Cats, Starlight, Wimbledon and all sports.—01-851 0936.

WANTED Edwardian and Victorian furniture, urgently rqd. 01-672 6729.

BRIDGE. — Private lessons, practical classes, G. C. H. Fox, 61, Pont St, Knightsbridge, S.W.1. 584 2244.

PLANNING A HOLIDAY IN FRANCE? then don't go without The Off-the Autoroute Guide which lists 136 good value hotels lying just off the main autoroutes of France. Available through bookshops, the Telegraph Bookshop at 130 Fleet St. and BMW dealers, price £2·95, or by post from Dept. OAG, Daily Telegraph, 135 Fleet St, London, EC4 (plus 55p p & p).

... Cash by return. Nova Music, 114 Dyke Road, Seven Dials, Brighton. 0273 551184.

TENERIFE. Simply superb 2 double bedroom beach apts, quiet location, tr.ubo let dights incl. 2 wks from £209 per person. All prices guaranteed, no surcharges, ATOL, ABTA, 01-247 1983.

OLD YORK flag stones, etc., selected quality. 0380 850089.

LEARN TO SAIL, NAVIGATE a yacht. Hamble, weekends £45. 042121 5027.

WANTED. Old medical, scientific and nautical instr. Also reqd optical tools and stress. Please phone 01-292 1786, anytime.

WIMBLEDON title wtd. 0329 380701.

S. CORNWALL. Bungalow sleeps 2-7. Glorious sea view. Vacant May 25 onwards. (0326) 280533.

POSTCARDS WANTED, pre 1930, good condition only. Oakwood, 37 Tanhouse Road, Oxted, Surrey.

ORIGINAL LONDON BABY CARRIAGE, extension, Canopy. £100. Gerrards Cross 882784.

BECHSTEIN GRND, 6ft 8in, No 42500, R.wood, £2,000 ono. 08464 367.

MOVING? Do you wish to sell or let your property? Why not advertise in The Daily Telegraph property columns next week? Full details, tel. 01-353 2175.

WIMBLEDON PRIVATE BUYER requires tickets second week. 01-789 6331.

HOWLERS made by teachers wanted for new book. Please write Hornsell, Pauperhaugh, Northumberland. All replies acknowledged.

SELL JEWELLERY at monthly auctions. Obtain best prices at Southern Auctioneers. Contact Ian Venture, Montpelier St, London, S.W.7. 01-584 9161.

WIMBLEDON TICKETS required.—01-928 1775.

DULWICH, LONDON, S.E.21. RESIDENT MATRON / HOUSEKEEPER required in September, 1985 for the boys' boarding house of Dulwich College Preparatory School. There are 50 boarders living in a happy and relaxed atmosphere and the post is particularly suitable for someone in their early fifties with a sense of humour, a grown up family and a home of her own where she can enjoy the generous holidays. The ability to drive a car is important. Please apply to the Headmaster, 42, Alleyn Park, S.E.21. (01-670 3217).

COTE D'AZUR, Nice. Ideal flat for 2—central—beach—£85 weekly inclusive for 2—minimum let 2 weeks from Sept. 14. Ring Nice 885327.

GROUND FLOOR FLATLETS available in Norfolk for retired persons, meals and care service inclusive. Tel. Norwich 743655.

BABY GRAND, Julius Kreutzbach. Mint Condition. Client's instructions to clear. Offers. Robert Garrett Auctioneers. Stratford - upon - Avon 293795.

BOARDROOM ANTIQUE OAK TABLE and set 10 carvers. All mint. Client's instructions to clear. Offers. Robert Garrett Auctioneers. Stratford-upon-Avon 293795.

MONEY TO INVEST? Then buy the Sunday Telegraph's 101 Way of Investing and Saving Money and make your savings grow. Includes latest 1985 Budget changes, £1·95 from bookshops, the Telegraph Bookshop at 130 Fleet St and larger branches of W. H. Smith and John Menzies, or £2·50 by post from Dept. WISM, Sunday Telegraph, 135 Fleet St, London, EC4.

9 WIMBLEDON TKTS. urgently needed. 1st/2nd wk. 01-741 8570 anytime.

WOULD TRADE SIX Cup Final tickets (near Royal Box) for rare bottle of 25 year old The Malt. Avid Macallan supporter.

TEXACO. Holder of £50,000 Right wishes to contact Left. Contact Parkinson. Tel.: 050 845 619.

LEGAL NOTICES

THE COMPANIES ACT, 1948 IN THE MATTER OF P.A.P. COMMERCIAL ENTERPRISES LIMITED. Court No. 00832 of 1985. Nature of Business: Printers. Winding-up Order made 25th March 1985. Date and place of first meetings: Creditors 30th May 1985, at Room G20 Atlantic House Holborn Viaduct London EC1N 2HD at 11.00 o'clock. Contributories on the same day and at the same place at 11.30 o'clock. J. A. SELL, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF HALLIFORD SHOPFITTERS LIMITED. Court No. 00629 of 1985. Nature of Business: Shop Fitters. Winding-up Order made 11th March 1985. Date and place of first meetings: Creditors 30th May 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 10.00 o'clock. Contributories on the same day and at the same place at 10.30 o'clock J. A. SELL, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948 IN THE MATTER OF GARLANDGROVE LIMITED. Court No. 00614 of 1985. Nature of Business: Dealers in Video Equipment. Winding-up Order made 11th March 1985. Date and place of first meetings: Creditors 30th May, 1985, at Room G20, Atlantic House, Holborn Viaduct London EC1N 2HD at 11.00 o'clock. Contributories on the same day and at the same place at 11.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. In the Matter of BLUE OYSTER LIMITED. Court No. 00204 of 1985. Nature of Business: Textile Importers. Winding-up Order made 11th March, 1985. Date and place of first meetings: Creditors 31st May, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD, at 2.00 o'clock. Contributories on the same day and at the same place at 2.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF HENDERSON SINCLAIR LIMITED Court No. 008108 of 1984. Nature of Business: DEALERS IN WATCHES. Winding-up Order made 25th March 1985. Date and place of first meetings: Creditors 30th May 1985, at Room G20, Atlantic House, Holborn Viaduct, London, EC1N 2HD, at 3.00 o'clock. Contributories: On the same day and at the same place at 3.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. In the Matter of ESSEXMINSTER LIMITED. Court No. 00530 of 1985. Nature of Business: Silversmiths, goldsmiths and jewellers. Winding-up Order made 11th March, 1985. Date and place of first meetings: Creditors 31st May, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD, at 3.00 o'clock. Contributories on the same day and at the same place at 3.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948 IN THE MATTER OF ADVENT PRODUCTIONS LIMITED Court No. 00547 of 1985. Nature of Business: Audio-visual, film and video programme makers. Winding-up Order made 11th March 1985. Date and place of first meetings: Creditors 30th May 1985, at Room G20 Atlantic House, Holborn Viaduct, London EC1N 2HD at 10.00 o'clock. Contributories: On the same day and at the same place at 10.30 o'clock.—R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF CASHRIGHT LIMITED Court No. 00756 of 1985. Nature of Business: Plasterers. Winding-up Order made 18th March 1985. Date and place of first meetings: Creditors 31st May 1985, at Room G20 Atlantic House, Holborn Viaduct, London EC1N 2HD at 10.00 o'clock. Contributories: On the same day and at the same place at 10.30 o'clock.—J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. GUY SHIPPING AND TRANSPORT LIMITED. NOTICE IS HEREBY GIVEN, pursuant to section 293 of the Companies Act, 1948, that a Meeting of the Creditors of the above-named Company will be held at THE OFFICES OF MESSRS POPPLETON AND APPLEBY, 4, CHARTERHOUSE SQUARE, LONDON, EC1M 6EN, on the TWENTY FOURTH day of MAY, 1985, at TWELVE o'clock noon, for the purposes mentioned in sections 294 and 295 of the said Act, i.e.: 1. The nomination of a Liquidator. 2. The appointment of a Committee of Inspection. General and special forms of proxy are enclosed herewith. Proxies to be used at the meeting must be lodged at the Registered Office of the Company, situate at 15, Cursitor Street, London, E.C.4, not later than four o'clock in the afternoon on the twenty third day of May, 1985.—Dated this seventh day of May, 1985. By Order of the Board. A. L. Gates, Secretary.

THE COMPANIES ACT, 1948. IN THE MATTER OF RAZZY (U.K.) LIMITED Court No. 008042 of 1984. Nature of Business: Dealers in clothing and fashion goods. Winding-up Order made 11th March, 1985. Date and place of first meetings: Creditors 29th May, 1985, at Room G20, Atlantic House, Holborn Viaduct, London, EC1N 2HD, at 2.00 o'clock. Contributories on the same day and at the same place at 2.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948 IN THE MATTER OF L. E. KEEN PRESENTATIONS LIMITED t/a KEEN PRODUCTIONS. Court No. 001142 of 1985. Nature of Business: Exhibition contractors. Winding-up Order made 1st April, 1985. Date and place of first meetings: Creditors 31st May 1985, at Room G20 Atlantic House, Holborn Viaduct London C1N 2HD at 11.00 o'clock. Contributories on the same day and at the same place at 11.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF SHARMAIDS LIMITED. Court No. 001057 of 1985. Nature of Business: Proprietors of Launderettes. Winding-up Order made 1st April, 1985. Date and place of first meetings: Creditors 31st May 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 3.00 o'clock. Contributories on the same day and at the same place at 3.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF AFTECS BUREAU LIMITED trading as ARABIC TRANSLATION BUREAU. Court No. 00855 of 1985. Nature of Business: Translation services. Winding-up Order made 25th March, 1985. Date and place of first meetings: Creditors 30th May, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD, at 2.00 o'clock. Contributories on the same day and at the same place at 2.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF INTERGALACTIC FILMS LIMITED. Court No. 00751 of 1985. Nature of business: Film Producers. Winding-up Order made 18th March, 1985. Date and place of first meetings: Creditors 30th May, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD, at 2.00 o'clock. Contributories on the same day and at the same place at 2.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948 IN THE MATTER OF SHARLOTT LIMITED. Court No. 00758 of 1985. Nature of Business: Manufacturers, Exporters, Importers of household items. Winding-up Order made: 18th March, 1985. Date and place of first meetings. Creditors: 30th May, 1985, at Room G20 Atlantic House, Holborn Viaduct, London EC1N 2HD at 11.00 o'clock. Contributories: On the same day at the same place at 11.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948 IN THE MATTER OF J. D. SPARES LIMITED. Court No. 50 of 1985. BIRMINGHAM DISTRICT REGISTRY. Nature of Business: Motor Vehicle Spare Part Retailers. Winding-up Order made: 25th March, 1985. Date and place of first meetings: Creditors: 30th May, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD, at 2.00 o'clock. Contributories: On the same day and at the same place at 2.30 o'clock. R. G. L. HOWARD, Deputy Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948 IN THE MATTER OF WELLINGTON MARKETING SERVICES (UK) LIMITED. Court No 007009 of 1984. Nature of Business: Marketing life assurance bonds. Winding-up Order made 1st April 1985. Date and place of first meetings: Creditors 30th May 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD at 3.00 o'clock. Contributories: On the same day and at the same place at 3.30 o'clock. J. A. SELL, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948 IN THE MATTER OF ASTRALSTAR LIMITED. Court No 00496 of 1985. Nature of Business: To purchase, lease, acquire and sell land and buildings. Winding-up Order made 11th March 1985. Date and place of first meetings: Creditors: 30th May, 1985, at Room G20, Atlantic House, Holborn Viaduct, London EC1N 2HD, at 3.00 o'clock. Contributories: On the same day and at the same place at 3.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. In the Matter of MERIT VIDEO LIMITED t/a VISUAL TRAINING INTERNATIONAL. Court No 00673 of 1985. Nature of Business: Dealers in video software Winding-up Order made 18th March 1985. Date and place of first meetings: Creditors 31st May 1985, at Room G20, Atlantic House Holborn Viaduct London EC1N 2HD at 10.00 o'clock: Contributories On the same day and at the same place at 10.30 o'clock R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. In the Matter of COUNTY FITTED KITCHENS LIMITED. Court No 001004 of 1985. Nature of Business: Dealers in kitchens. Winding-up Order made 25th March 1985. Date and place of first meetings: Creditors 31st May 1985, at Room G20 Atlantic House Holborn Viaduct London EC1N 2HD at 11.00 o'clock: Contributories On the same day and at the same place at 11.30 o'clock. R G L HOWARD, Official Receiver and Provisional Liquidator

THE COMPANIES ACT, 1948 IN THE MATTER OF ROBIN J SPORTS LIMITED. Court No. 007090 of 1984. Nature of Business: Retailers of sports goods. Winding-up Order made 11th March 1985. Date and place of first meetings: Creditors 30th May, 1985, at Room G20, Atlantic House, Holborn Viaduct London EC1N 2HD at 10.00 o'clock. Contributories on the same day and at the same place at 10.30 o'clock. R. G. L. HOWARD, Official Receiver and Provisional Liquidator.

THE COMPANIES ACT, 1948. IN THE MATTER OF MAINLINE NEWSPAPERS LIMITED t/a MAINLINE Court No. 00438 of 1985. Nature of Business: NEWSPAPER PUBLISHERS. Winding-up Order made 25th March 1985. Date and place of first meetings: Creditors 31st May 1985, at Room G20, Atlantic House, Holborn Viaduct, London, EC1N 2HD at 10.00 o'clock. Contributories: On the same day and at the same place at 10.30 o'clock. J. L. P. POPE, Official Receiver and Provisional Liquidator.

PUBLIC NOTICES

THE BAKERS' BENEVOLENT SOCIETY

NOTICE IS HEREBY GIVEN pursuant to the rules of THE BAKERS' BENEVOLENT SOCIETY that the 152nd Annual General Meeting of the Society will be held at THE MILL HOUSE, Bakers Lane, Epping, Essex on Wednesday, 12th June, 1985 at 3 p.m., for the purpose of dealing with all the ordinary business of the Society appropriate to be dealt with at such meeting.
By order of the Management Committee
Mrs W. J. Roberts, Clerk to the Society
dated 16th May, 1985.

THE BAKERS' BENEVOLENT SOCIETY,
25 Bakers Lane, Epping, Essex CM16 5DQ.
Telephone: 0378 75951.

LONDON ABERDEEN & NORTHERN MUTUAL ASSURANCE SOCIETY LIMITED

NOTICE OF MEETING.

NOTICE IS HEREBY GIVEN that the Annual General Meeting of the Company will be held at the Prince William Suite, Royal National Hotel, Bedford Way, London, WC1H 0DG, on Thursday, 6th June, 1985, at 12 noon.

Ordinary Business

1. To confirm the Minutes of the Annual General Meeting of 7th June, 1984.
2. To receive and adopt the Report of the Directors and the Accounts of the Company for the year ended 31st December, 1984.
3. To elect Directors.
4. To appoint Auditors.
5. To authorise the Directors to fix the remuneration of the Auditors.

Special Business

To consider and if thought fit to pass the following Special Resolution:
6. "That the existing Articles of Association of the Company be replaced by new Articles of Association as set out in the print available on application."

By Order of the Board
S. T. PARDOE, Secretary.
14th March, 1985.

Copies of the Report and Accounts together with proxy forms and copies of the proposed Articles of Association may be obtained on application to the Secretary of the Company at 129 Kingsway, London, WC2B 6NF. A member entitled to attend and vote at the meeting may appoint a proxy to attend and on a poll to vote in his stead. The proxy must be a member of the Company.

THE ADVENTURE OF BEING BITTEN BY THE INSECT BUG...

BY CAROL THATCHER

A SPIRIT of adventure, resilience and a tolerance of creepy crawlies were essential qualities in the five young servicewomen who left Britain last month to work on the biggest bug hunt ever: a year-long entomological expedition on the Indonesian island of Sulawesi.

The three army girls, one Royal Navy and one Royal Air Force, will provide part of the back up for the 102 scientists from 14 countries who will collect an estimated 100,000 insects during Operation Wallace.

The project, which is sited in the Dumoga-Bone National Park on Sulawesi, between Borneo and New Guinea, is a joint expedition between the Royal Entomological Society and the Indonesian Institute of Sciences. It is named in commemoration of Victorian entomologist Alfred Russell Wallace.

Naval girl Nicky Bateman was eagerly anticipating her administrative duties, organising the food and stores at base camp, before she flew off for her five months far away from civilisation.

Twenty-six-year-old Nicky has already had plenty of experience of adventure and travel, having been born in Nigeria, lived in Iran, worked as an Outward Bound instructor in South Africa and sailed across the south Atlantic in a yacht race.

Life in basecamp and the subcamps, which consist of little more than canvas over poles and a couple of hammocks spread throughout the rain forest, is arduous and without creature comforts.

"We contemplated setting up showers but with the river so close to the camp, decided just to use the river for washing and laundry," project director Dr Bill Knight said.

This hardship is all in the cause of medical and agricultural research, aiding the development of Indonesian entomology and the discovery of new species. "I estimated that 50 per cent. of the species collected, which will range from fleas to atlas moths with a 9in wingspan, will be new to science," Dr Knight said.

The scientists have a number of techniques for trapping the insects, which will be brought back either in an alcohol preservative or dried for extensive research.

Smoke guns activated by radio control generate fog high into the jungle canopy, stunning the insects which fall on to trays: powerful lights are used to attract them in addition to a variety of netting devices.

But it is the army surveyors, working to improve the early maps of the area, who have had a really hard time. They have had to hack their way through dense tropical foliage with machetes, avoiding the rotans, a thorny palm which can tear the skin to shreds. Where the rain forest has proved impenetrable they have had to walk up the streams and rivers.

The paratroopers in the service contingent have been working especially hard, yomping with 45lb plastic containers of fresh water, food, portable generators and scientific equipment to keep the scientists supplied.

Although trapping as many species as possible is the main objective, preventing the insects biting their pursuers has proved a problem. "We've got vast supplies of insect repellant. The Scientists cover themselves as much as possible, wearing long trousers tucked into their socks, the tops of which are sprayed with repellant to stop anything getting down and biting their ankles. People working with rodents have been vaccinated against rabies," Dr Knight said.

Several husband and wife teams are among the 102 scientists and the Kistners from California work as a family. Mother, father and daughters are all entomologists and have the largest collection in the world of beetles and flies which live with termites.

"We have about half a million," Mrs Kistner said, and joked: "They're taking over the house."

They are particularly interested in the region because it is a transitional zone between Australian and Asian fauna and flora. Already one American scientist has discovered fleas on rats of a type which has only before been found on marsupials in Australia. Nicky Bateman admitted that she'll probably scream when the first snake slithers across her sleeping bag but is likely to become hardened to Mrs Kistner's jungle philosophy.

"We have been bitten by insects which laid eggs in our legs, and they hatched, but we prefer not to think too much about that sort of thing."

Where there's more to life than wellies

IT IS hardly possible to believe that there is room for yet another magazine associated with the home and lifestyles. Yet Charlotte Lessing, editor of Good Housekeeping, reckons she saw a gap in the market some time ago. "Country Living is something totally different," she said about this new magazine, to be launched today and which is designed, as she put it, "for those whose hearts are in the country and those who are looking for a better quality of life." The next issue will be in November with the hope that the magazine will be bi-monthly next year.

"I know it's a cliche," she added, forestalling the obvious comment, "and my visions, of a magazine's idea of country people trotting around in wellies. "Somebody asked me if it was all about wellies and dried flowers but the answer is no."

Deciding that it was probably better to say what the magazine is not about, Charlotte proceeded to enumerate various negatives. "It's not about farming, it's not about horses, it's nothing to with hunting, shooting or fishing. It covers people who live in the country at all levels. In the first issue, for example, we cover the effect weekend cottages have on village communities as well as the experiences of people who have had to make radical changes to their lives and attitudes when they moved to the country.

"It is about lifestyles certainly but the lifestyles of real people. Of the five looked at in the first issue all have had difficulties and problems."

"There is no reason why the magazine should not look beautiful—which it does—but it is not self-indulgent and has plenty of meat in it and ideas, both abstract and practical, which will appeal to people right across the board."

The concept seemed to me to embody the "back to the country" idea with a vengeance, the "roses round the door" syndrome, and the romantic dream of the country which bears little resemblance to reality. While admitting there was an element of that, Charlotte insisted that the magazine is about living today, not nostalgia for yesterday. Should it succeed, much will be owed to its editor-in-chief, who, since she joined the staff of Good Housekeeping 21 years ago, has seen its circulation rise from 160,000 to more than 350,000. "If all goes well and the new magazine sells as well as the newsagents expect, we will eventually produce it once a month."

Considering that the go-ahead for the magazine came from its American owners only last November, for a summer issue, and only a few people have done all the work on it, the production is quite an achievement.

Jane Kirby, the magazine's editor, who doubles as writer on the quintessential countrywoman in the first issue, has even managed to fit the birth of her baby due at the end of July in between this year's two issues.

"I have got the May baby out with this issue, and after the real baby is born I shall be back in time to launch the next one," she said.

"I reckon Granny will have to hold the fort for a bit," said Charlotte, who admits to approaching retirement age.

Like the magazine she is now masterminding, Charlotte appears ageless, thanks to an enduring enthusiasm for living which does not include a weekend cottage in the country. "But I do have a tiny flat in the Pyrenees, where the mountains and wild flowers couldn't be more beautiful," she said.

Paula Davies

EATING IN WITH BON VIVEUR

TAKING ADVANTAGE OF ASPARAGUS

NOW begins the all-too-short season for our superb English asparagus. Whether we can run to its fat green stems or make do with the equally flavoursome shred-slender stems of sprue, no-one in their right senses would spend money on the foreign stuff at this time of year.

Use, if you can, a proper asparagus tin and prepare the water first by slightly salting it.

Cover pan and cook, allowing 15 to 16min for asparagus and 6 to 8min for sprue. Then close your minds to cholesterol for this very short season and hand a sauceboat of the best salted butter.

Sprue can be used for a Cream of Asparagus Soup.

THE MENU

Asparagus or sprue cream soup

Dublin Bay prawns in rock salmon

Brandy snaps stuffed with cheesecake cream

ASPARAGUS OR SPRUE CREAM SOUP

INGREDIENTS: 1lb washed sprue (alternatively use asparagus throughout this recipe); 2 medium, peeled, finely grated shallots; 1 well-beaten medium egg yolk; sea salt; milled black peppercorns; 2 pints well-reduced veal bone stock (or chicken consommé diluted with stock); 10fl oz single or coffee cream, or cream skimmed from top-of-the-milk.

METHOD: wash then cook chosen sticks in the stock. When tender scrape all but 4oz tips to pulp on a wooden board and stir back into simmering stock with shallots. Simmer on, stirring for 5min, then remove from heat and whip in egg yolk and chosen cream, first whipped together. Add seasoning.

For service: serve cold in 4 soup bowls over single cubes of ice; or serve hot immediately (to return to heat might curdle eggs and cream) in well-heated soup bowls.

To garnish: chop remaining sprue. Float on top of soup bowls, ideally but not essentially, over a teaspoon of cream apiece.

DUBLIN BAY PRAWNS IN ROCK SALMON

INGREDIENTS: 1½lb boned, skinned rock salmon; 4 large cooked Dublin Bay prawns; 4 fingers of Emmenthal cheese cut ¼in thick, 1in wide, 4in long; salt; black pepper; 2fl oz cider; ½ small tin mushroom soup

METHOD: lay rock salmon on a flat surface, split the shelled prawns length-wise. Remove central bone from rock salmon and replace with prawns laid in lengthwise. Cover with cheese strips, season lightly with salt and black pepper and roll up lengthwise so that spine bone is replaced by cheese and prawns. Either tie down the length or pin over with cocktail sticks. Pour on cider in a shallow heat-resistant dish and spoon thick soup on top. Enclose securely in aluminium foil, season and bake at 350F (Gas 4) midshelf for 15 to a maximum 20min. Hand thin brown bread and butter separately.

BRANDY SNAPS STUFFED WITH CHEESECAKE CREAM

INGREDIENTS: 4oz best self-raising flour; 4oz fine castor sugar; ½oz ground ginger; 4oz unsalted butter; 4oz golden syrup; the strained juice of half a lemon.

METHOD: put butter, golden syrup and sugar into a small pan over a very low heat until well blended. Sift flour with ginger and beat into syrup mixture with strained lemon juice. Place teaspoon blobs (4 to a tin) on oiled (vegetable oil) and then floured baking sheets 6in apart and bake at 300F (Gas 2) mid-shelf. Watch carefully as the mixture spreads out and turns light brown at edges. Slide an oiled metal slice fast under each. Slap over an oiled wooden spoon handle, hold a moment, slide off and repeat. Do not try to save time by baking more at one time; they harden too fast and disaster would follow.

FOR THE CREAM:

INGREDIENTS: 3 Petit Suisse cheeses; sifted icing sugar to taste; ½pt whipping cream; the finely grated rind of half a small lemon; 6oz ginger in syrup.

METHOD: mash little cheeses until smoothly creamed; sweeten to taste with sifted icing sugar, draw in grated lemon rind and chopped ginger. Work gently with a fork until well blended. Add stiffly-whipped cream. Serve in little spirals and border with Brandy Snaps.

Brandy Snaps can be filled with the cream.

Giving coffee a break...

COFFEE pots and makers are following casseroles in the oven-to-table tradition. The newest styles are designed to be a part of the dinner table, not just tucked away on top of the stove.

A new Italian range, Irmel, offers clean and simple shapes in vivid colour combinations of electric blue, pillar-box red, sharp yellow and emerald green with black handles, or vice versa. They are available in two sizes, the smaller one, to two cup size, at £12·95 and the larger, two to three cup size, at £15·95.

Another new-style of coffee pot is in the classic, tall teapot shape in a creamy ivory china-like finish. Amazingly, it conceals a Thermos flask, and will thus keep coffee piping hot for up to four hours. The Thermos Coffee Butler costs around £12·95 and is available from larger branches of Boots and Tesco Home and Wear stores.

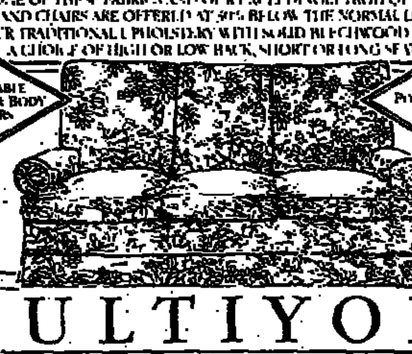
□ □ □

PICTURED: from top, clockwise, white china finish plastic Thermos Coffee Butler £12·95 (stockists as above); bright blue Irmel expresso coffee maker £15·95; two-cup stainless steel coffee maker with red handle £18·95, and eight to 10 cup Caffe Portofino stainless steel, for espresso, cappuccino and hot chocolate £24·95; all from Harvey Nichols, London SW1. Antique coffee grinder £95, from a selection of kitchen antiques at Harrods, London SW1. Jamaican coffee beans £4·40 per lb, also from Harrods. Picture by PAUL ARMIGER.

Hilary Alexander

Become a Cordon Bleu Cook This Summer
Each summer The Cordon Bleu Cookery School conducts an intensive 6-Week Cookery Course with the new cook in mind.
This comprehensive course starts with basic techniques and quickly progresses to advanced recipes with an emphasis on entertaining.
The dates are 5th August to 13th September, ideal for students or any aspiring cook.
For further details, contact:
The Cordon Bleu Cookery School, 114 Marylebone Lane, London W1. Telephone: 01-935 3503.

LINGERIE by David Nieper
FREEPOST, Sealgrove House, Dept. DT20 Long Sutton, Basingstoke, Hants. RG25 1BR.

OUR SPRING PROMOTION: 30% OFF
WE'VE ADDED MANY OF THE EXCITING NEW SPRING FABRIC DESIGNS FROM SANDERSON, WARNER, G. P. & J. BAKER TO OUR SUPERB RANGE OF OVER 400 SELECTED FABRICS. CHOOSE ANY ONE OF THESE FABRICS AND OUR ENTIRE RANGE OF HIGH QUALITY SOFAS, SOFA BEDS AND CHAIRS ARE OFFERED AT 30% BELOW THE NORMAL LIST PRICE. WE MAKE ALL OUR TRADITIONAL UPHOLSTERY WITH SOLID BEECHWOOD FRAMES AND OFFER A CHOICE OF HIGH OR LOW BACK, SHORT OR LONG SEATS.

Removable cushion & body covers
No polyurethane foam
Showroom: 25-28 Thurloe Place, SW7 01-589 2545 Open Sundays
Showroom: 4-6 Camden Road, NW1 01-485 2623 Open Sundays
Showroom: 2-3 Castle Meadow, Norwich (0603) 616839
Showroom and Workshop: The Old Mill, Mellis, Eye, Suffolk Open Sundays
OF MELLIS MULTIYORK SUFFOLK
Normal list price applies to any of the 8,000 or more fabrics on offer not in the selected range.

YOU'LL LIKE THE WAY WE'VE TRIMMED OUR CHOPS.

PORK CHOPS. PACK OF 2 OR 10 ~~£1.29 lb~~ £1.09 per lb

Buxted Self-basted Chicken 3lb 8oz-4lb 14oz	~~62p lb~~	52p lb
6 Birds Eye Steakhouse Grills	~~£1.89~~	£1.58
60 Birds Eye Cod Fish Fingers	~~£3.79~~	£3.59
2½lb Bejam Economy Thick Pork Sausages	~~£1.49~~	£1.39

Most Bejam stores are open until 8pm on Thursdays and Fridays. Shopping to car service available, please ask.

DISCOVER Bejam
THE WORLD OF FROZEN FOOD

THE DAILY TELEGRAPH

THURSDAY, MAY 16, 1985

135, FLEET STREET, LONDON, E.C.4.

TEL: 01-353 4242. TELEX: 22874/5/6.

CLASSIFIED ADVERTISEMENTS: 01-583 3939.

SIGNOR CRAXI SURVIVES

AS A GENERAL RULE Italian local government elections are just Italian local government elections, fascinating in Turin and Genoa but a touch arcane over here. If however the expected good result for the Communists had happened and opened the way for the replacement of Signor CRAXI's five-handed administration by a Communist-dominated coalition, the result would have been of more than local interest. Not that one dislikes the Italian Communists. But quite genuinely one does not know if the least-Stalinist Communist party in Western Europe is thinking tactically or strategically (or indeed if it quite knows itself). Accordingly, despite the quite dreadful people to be found at the off-colour end of the Christian Democrat party, its non-eclipse and the only modest result achieved by the Communists are welcome. The Communist party creates more confidence when it concentrates on the provision of good-quality municipal administration. One man with every cause to be pleased is Signor CRAXI, head of a government which has already lasted two years in a country where the norm is seven months.

The coalition majority seems to be intact and the prospects for stable government look good. Quite why the Communists in the teeth of excellent opinion polls showed a falling off no one can say, though the interim leader, ALESSANDRO NATTA, is the man likely to take the blame; and the day of LUCIANO LAMA, a charismatic Communist trade unionist with appeal well beyond the ranks of the party regulars, must have come nearer. The horror of the election result was of course the improved vote of GIORGIO ALMIRANTE's Neo-Fascists, in particular the frightening fifth of the vote picked up in Trentino-Alto Adige, where racial feelings between German and Italian speakers of the former South Tyrol are taking ugly directions. Incidentally it was extraordinarily unwise of the POPE to have given an audience (and by all accounts a friendly one) to ALMIRANTE, not a man to be blessed lightly. However the Craxi coalition of lay parties and the Christian Democrats look to have been endorsed as a formula for future government and the Western world, accordingly, has cause for relief.

A JUDICIOUS POST MORTEM

INEVITABLY LABOUR'S internal study of relations between police and public undertaken by Mr REES and Mr GORDON BROWN has a perspective different from that of the Government but it is a fair-minded and scrupulous paper. One hesitates to follow its enthusiasm for a Scarman-type inquiry. Precedent does not suggest that such inquiries do much good. But much of Labour's factual criticism merits an intelligent response.

The evidence concerning dismissals in Scotland is on the face of it disturbing. A third of dismissed miners in England and Wales have been reinstated. In Scotland no one has. This could suggest a not very subtle iron fist at a time when the main preoccupation should be with the future. Scotland has 30 per cent. of all dismissals when it has only 10 per cent. of convictions related to the strike. Mr ALBERT WHEELER, the NCB's senior official in Scotland, has gifts of courage which are very welcome. But it does not look as though he has given enough priority to the present and future need for a measure of conciliation and magnanimity.

Last year this country was put under extraordinary pressure by illegal and violent actions, some of them heavily orchestrated. But rights to legal aid and bail should not vary arbitrarily in response to the political climate. One should also be reasonably concerned about the prevention of free movement in the country. There is no English tradition in favour of keeping people, without arresting them, in one part of the country when they are seeking to leave it. This said, the overall record of the police was excellent and there should be no modification of any practice which would have the effect of enfeebling them. But we have, as the authors of Labour's private review firmly maintain, a national interest in a common, consistent and internally logical body of practice. Street violence has not ended with the defeat of ARTHUR SCARGILL. We await with interest Mr BRITTAN's White Paper on Public Order to appear today.

TIME AND ETERNITY

ASCENSION DAY, the crowning festival commemorating Christ's earthly life, is, strangely enough, not well observed. Perhaps because it falls on a weekday. Perhaps because it seems to have less to say about our human condition than Christmas, with its proclamation that God became man, and Easter, with its assurance that death is not the end of human life. The Gospels and the Acts of the Apostles are far from clear where the Ascension took place and what precisely occurred. Yet they make it plain that it was the glorious completion of Christ's work. But what did happen? Radical theologians declare that here is a fabulous description of the first Christians' inner experience that Christ had overcome sin and death. Fundamentalists say that here is no myth but a supernatural historic event, like the Resurrection.

Both views are inadequate nearly 2,000 years on. If we regard the Ascension as a story about a subjective experience, Christianity is reduced to little more than inspiring mythology. If we take the Ascension literally it raises even greater problems. It suggests that Christ is still on his way into outer space. Clearly that is absurd. The fact is that the Resurrection and the Ascension are fascinating mysteries to be approached with wonder and humility. Religion has its own way of seeing the world and life in it. It is incredible that, for all its success, present-day scientific method, which has been only a few centuries in developing, can say all there is to be said. It is even more incredible that insights into the vast concerns which baffle us can only come from clinging to pre-scientific cosmology.

Ascension-tide emphasises the smallness of man and the greatness of God. At such festivals we catch glimpses of the ultimate world, which is neither a this-worldly Utopia nor an apocalyptic version of space travel. It is the unique task of religion to make us aware of that ultimate world, which exceeds our present knowledge and our noblest dreams. At the Ascension, through the Word made flesh, time touched eternity.

Knight on the rates in Lambeth or cost-cutting in Wandsworth

NIGEL DUDLEY compares neighbouring councils and their differing attitudes to their ratepayers' money

SIDE by side, just south of the river Thames, are two London boroughs with similar populations, and comparable levels of unemployment and "urban deprivation."

One, Tory-controlled Wandsworth, has a borough rate of 26·44p in the pound, £11·1 million of spending to pay for out of the rates, puts out as many contracts as possible to tender and keeps the role of the borough bureaucracy to a minimum.

The other, Labour Lambeth, has a borough rate of 122·34p in the pound, rate-borne spending of £70·1 million, a rapidly growing council bureaucracy and a council determined to take on central government.

Where Wandsworth has kept well within what its leader Mr Paul Beresford believes are fairly generous government spending limits, Lambeth has been rate-capped for overspending.

Lambeth's leader Mr Ted Knight shies away from direct comparisons, arguing that Lambeth has extra needs. "The Government recognises that Lambeth has a special need because six years ago they made us a 'partnership' authority and the Government diverts extra funds to help Lambeth," he says.

It is true that in 1979 the newly elected Tory Government agreed to continue the "partnership" agreement set up by the previous Labour Government, under which Lambeth received £14 million a year extra money from the Department of Environment for specific projects.

This was an acknowledgement that a shortage of sites on which to develop new industry would lead to higher levels of unemployment: this problem has been accentuated by Lambeth's decision to put house-building before industrial development.

Nonetheless the Audit Commission's profiles of the two boroughs, particularly the assessment of demographic and social statistics, illustrate the similarities between the two boroughs. The gap in spending is many times wider than any difference in the make up of the boroughs could explain.

★

MR KNIGHT has argued that high spending is needed to meet the needs of Lambeth and provide adequate services. His view of lower spending Tory boroughs — and it is a theme that is sure to play a major role in the 1986 borough elections — is that they only keep rates down by providing inadequate services.

Mr Beresford has the more complex task of persuading voters that a mixture of competitive tendering and efficient management can lead to just as good a service as throwing money and extra staff at a problem.

The most controversial side of the Wandsworth approach has been what is commonly called privatisation but is in fact competitive tendering. "Contrary to popular myth, only approximately two-thirds of those services that have been placed for competitive tendering have ended with the private sector. The remaining one third were won by a realistic bid from the council's own direct labour service," says Mr Beresford.

How they compare:	Wandsworth	Lambeth
Population 1984	255,000	247,500
Full-time staff—manual	1,348	3,523
—non-manual	2,992	5,028
Central services staff	577	1,029
Rate borne spending	£11·1m	£70·1m
Borough rate (in the £)	26·44p	122·34p
Increase in real spending 1979-83	−6%	+69%
Spending per head 1984/85	£248	£473·16
Refuse collection per head, annual	£8·70	£17·58
Caretaking " " "	£8·81	£25·05
Street cleaning " " "	£3·38	£9·17

He says that the "key effect has been a considerable improvement in the quality of services, sometimes in conjunction with a totally new approach and an annual savings to Wandsworth ratepayers equivalent to a 10p rate.

"This is of considerable significance when one realises that the sum of the savings of the five-year contracts amounts to nearly £25 million," he says.

Thirty services have now been put out to tender. Easily the most controversial of these are the street cleaning and refuse collection. After a union campaign of unprecedented violence, private contractors were introduced at a considerable saving.

Mr Knight is dismissive of the changes. "Since the privatisation of waste collection, the Press has been full of complaints. We are providing a good service and are providing the services people have voted for."

Wandsworth may not always have an easy ride with its contractors. However the establishment of performance standards that can be enforced can only be a considerable improvement.

The difference in the boroughs' approaches is clearly shown in housing policy. Wandsworth has reversed the approach of the previous Left-wing administration — a continuation of that policy would have meant that by now 54 per cent. of the borough's housing would be owned by the local authority — encouraged council house purchases and shaken up caretaking. Lambeth has increased central staff and done the minimum possible to comply with Government legislation giving tenants the right to buy.

Wandsworth's policy has been to clamp down on tenants' arrears; these totalled £3·4 million in March — 5 per cent. of gross — while Lambeth's at £9·1 million were 13 per cent of the gross.

Mr Beresford does admit that Wandsworth charges high rents. But he says the borough's officials "have pushed on the doorstep the opportunity to get help through the D H S S or housing benefit. We have manipulated the system so that rent and rates are set at levels which mean that those on housing benefit are paying the second lowest rent in London."

The most radical change is in caretaking which, says Mr Beresford, "has been an abomination for years." A new system of privatised cleaning and a 24-hour patrol service by uniformed men in vans, responsible for security and some maintenance, has been set up. "The result is a better service with a £3·7 million savings over five years," he says.

In contrast Lambeth has retained the traditional caretaking system, leaving it a bill three times as high per head as in Wandsworth.

Mr Knight believes that it is up to the borough to decide what its needs are and for the Government to provide the resources the local authority needs. He is implicitly defying the constitutional position of local government which is to administer resources within the parameters set by central government.

The result of his defiance is that the borough is being rate-capped; it is likely that the District Auditor will intervene in Lambeth and other London boroughs like Southwark and Islington where Labour councils continue to refuse to make a rate.

★

WHATEVER the outcome of this particular battle, the results in Wandsworth and Lambeth borough elections next year are sure to be close. Ironically it is almost certainly national trends that will decide which party governs the boroughs.

While Mr Knight and others on the extreme Left have changed the face of the Labour party, there is a chance that Mr Beresford has changed attitudes in Wandsworth. At the end of a recent programme on the borough, one council tenant protested vigorously that he now had to "think about his rent and rates before going down to the pub for a pint." Mr Beresford leans back and smiles when he tells the story.

Centre Forward's test of strength

THE NEW Conservative Centre Forward dissident group, still congratulating itself on having successfully kept its plans secret from the lobby correspondents for more than two months, is now reaping the rewards of maximum newspaper coverage.

The last shot in this opening barrage will be fired tomorrow night at Francis Pym's Cambridgeshire South East Conservative association, when the former Foreign Secretary will turn on his more hostile critics and then remain silent for a period.

I understand, however, that their first concerted parliamentary moves will probably follow the publication of Norman Fowler's Green Paper on social security. The abolition of S E R P S — the state earnings related pension scheme once backed by all political parties — should bring them out fighting.

Another major item in Mrs Thatcher's mid-term legislative programme, the replacement of rates with either a poll tax or a local income tax should also test the strength of their following. "Saint Francis and his apostles," as sympathisers have dubbed the group, may find it hard to make converts.

Yorkshire miners threatened with instant dismissal if heard to shout "scab" at those who returned to work early, have come up with an unbeatable formula. They now yell "Sausage, chips and beans" at their unfortunate fellows.

Flanders field

POPE JOHN PAUL II, fresh from his doctrinal battles with the Dutch church, will tomorrow make a pilgrimage to the monument of a much more terrible campaign — the Menin Gate at Ypres, in Flanders, on which is carved the names of 54,000 soldiers listed as "missing" in the 1914-18 War.

As a memento of the occasion, the Pope is to be presented with a specially bound book by British military historian John Giles, founder of the Western Front Association, which commemorates the lives tragically lost in defence of a few square miles of land.

Local people have their own way of remembering those who died more than 67 years ago. At eight o'clock every evening the town still stops as buglers of the Ypres fire brigade play the "Last Post."

Star war bores

THE ONLY PROBLEM with the "star wars" project of President Reagan, its architect and propagandist, General Daniel Graham has been telling me, is with creatures from outer space.

LONDON DAY BY DAY

Graham's visit to London this week to sell the futuristic space-based system to sceptical Europeans has meant a welcome break from his interviews on American radio and television "phone-ins." He is invariably asked by credulous callers to divulge details of his agreement with "aliens," without whose permission, they know, it would be impossible to operate.

An exasperated Graham was once provoked into telling a caller that it was true — indeed he had a little green man staying in his home who had given the go-ahead for the project. This just made matters worse. Hundreds of letters then poured in demanding "in the interests of humanity" that the writers should meet his ambassador from another world.

"Ask not for whom the bell tolls."

All at sea

CUNARD'S flagship, the 67,000-ton Q.E.2, will become the world's most exclusive grandstand when it joins the flotilla of liners following the America's Cup off the coast at Perth, Western Australia, in January, 1987.

The ship will set a special course for Perth's port, Fremantle, carrying race enthusiasts mainly from the United States, which lost the cup to Australia after 1983's epic struggle, for the four or five days of the final. Additional spectators keen to watch the proceedings from the ship's decks are to be flown in on Concorde.

Another seven or eight liners acting as floating hotels will have arrived a month earlier in time for the qualifying rounds. Bookings are likely to be fast and furious as Perth is not renowned for the quality of its hotels.

Two more car stickers have been spotted by sharp eyed readers. One in Brockley stated: "taxophilites do it with a quiver." From Leicester comes the legend: "Parish clerks do it in minutes."

. . . Hope and charity

BOB HOPE, who was celebrating his 82nd birthday at the Mayfair Hotel this week, was reminded by a fellow actor that humble beginnings have never been a bar to fame.

It was Michael Caine who recalled the time that Hope donated a sum of money to a club for deprived boys in the Elephant and Castle. One of the beneficiaries of this generosity was Caine himself — the first step in a lucrative and successful career.

Lack of foresight

EDINBURGH UNIVERSITY never took my advice to employ the services of a professional medium to ask the late Arthur Koestler who should take up the appointment to Britain's first chair of parapsychology, founded in his name for which he left £500,000 in his will.

Consequently, after lengthy discussions the University Court admitted on Monday that they had failed to reach a positive decision. "An offer has been made but we have not had an answer," confided Dr John Beloff, the man responsible for bringing the chair to Edinburgh.

The university is meanwhile being bombarded with inquiries about the appointment — some three dozen on Monday alone. "We'll let you know as soon as possible," a harassed information clerk has been saying. "Believe me if can't come soon enough." That's the spirit.

Degas vu

ART ENTHUSIASTS en route to the exhibition of prints by Edgar Degas at the Hayward might be disconcerted at what looks, at first sight, like a squashed packing case as they enter the first gallery.

This piece, entitled "Stack, May 1985," is one of the works in the Hayward's exhibition of new art and is nothing more than a massive sandwich of flattened polythene containers, roof tiles, breeze blocks, planks, chipboard and newspapers.

It's probably fortunate that the work has not been set in the open air otherwise it might suffer the same fate as the notorious "Polaris" sculpture made from rubber tyres which was set on fire by a genuine art lover in 1983.

Cold cuts

THE POST HOUSE HOTEL in Sherborne, Dorset, has been advertising in this week's WESTERN GAZETTE for a "breakfast chef to work in our restaurant mainly in the evenings."

PETERBOROUGH

LETTERS TO THE EDITOR

TEACHING RELIGIOUS EDUCATION

SIR,—At a meeting at Oxford of religious education teachers, a disturbing number spoke of pressures being exerted by parents, other teachers, and careers advisers to dissuade pupils from taking R E at General Certificate of Education "O" or "A" level.

This appears to be the direct result of the report you carried on April 29 in which R E was included among the subjects alleged by Mr. Brian Heap to be black-listed by dons.

I cannot speak for other subjects, but if there is any truth in the allegation that some universities do not recognise good grades in RE as an entrance qualification, this can only be attributed to culpable ignorance.

The last 20 years or so have seen the introduction of new intellectually demanding syllabuses and a widespread increase in the number of highly qualified, fully trained teachers, in the subject.

Despite these advances, RE is under pressure, together with most minority subjects, as a result of Government economic policies. The effect of Mr Heap's allegation is to place the subject in even greater jeopardy here and now and to endanger the supply of teachers for the future.

It is no exaggeration to say that this is a matter of national importance. If our schools fail to provide pupils with the opportunity to study critically and in depth the religious heritage of our pluralist society and the religious dimension of human life, we cannot hope to achieve the level of mutual understanding necessary for social harmony.

Without this, the supposedly "relevant" subjects in vogue today will prove wholly inadequate to resolve the tensions and conflicts we will face.

Nearer to hand, the cults and fanatical fundamentalisms which are already a source of alarm can neither be wished out of existence nor be effectively restrained by legislation that would only restrict freedoms we all value.

"Bad theology" can only be countered successfully by "good theology," which our schools and universities should provide.

Any university or employer who "blacklists" a G C E qualification in RE is undermining this vital subject and contributing, however unwittingly, to the future breakdown of society.

To prevent further harm, Mr Heap ought to name publicly any university guilty of such a policy, or retract his allegations.

There is certainly no such policy in my university, least of all in its faculty of theology.

(Rev.) TREVOR WILLIAMS
Chairman, Board of the Faculty of Theology,
Oxford University.

New subjects

SIR,—A careers master's lot is not a happy one. Higher education cuts, rapid technology advances and changing employment patterns have conspired to make the crystal ball even more cloudy than before.

Nevertheless there has been one satisfying development over the past ten years. This has been the emerging consensus between ourselves and admission tutors in higher education about the restrictive effect of our three Advanced level system.

Within the obvious constraints there has been one effective area of progress —the development of new subjects, often with a vocational orientation, to support the traditional choices. You will therefore understand my dismay when I read Mr John Izbicki's recent report which quoted Mr Brian Heap's survey of admission tutors and their negative attitude to "A" level subjects developed during the past 20 years.

At Oakham we offer Economics, Business Studies and Politics together with a range of traditional subjects at "A" level. Typically, 80 per cent. of our Upper Sixth of 140 will go on to degree courses.

As I have advised on "A" level choice for over seven years, I have direct experience of nearly 800 scholars who have entered higher education.

Never have they been penalised by admission officers for taking any of the three subjects mentioned above. Certainly many officers are not as aware of new subject development as we would wish but they have been happy about such subjects particularly if offered with two traditional subjects.

Parents obviously want to ensure that their children are not sacrificed to educational novelties. They look to us for guidance on such matters. Will they continue to take our advice, proven in the past to be sound, if such articles appear which are, of journalistic necessity, over-simplified in this extremely complex area?

J. J. O'KANE
Oakham School, Rutland.

Paternal socialism valued over individual greed

SIR—Mr Brian Crozier's letter (May 13) rather than your leader (May 9) does injustice to your readers. He knows full well that but for the Russian participation and sacrifice (some 20 million dead) President Reagan would not have been moving around Europe at all in the last few weeks.

Mr Crozier devalues the word "democracy" when he describes the United States as its most powerful advocate. They have been propping up corrupt and evil regimes for decades in the name of "democracy," particularly in Central America, the Philippines, South Korea and, formerly, South Vietnam.

President Reagan just cannot understand that many people in the world value paternal socialism rather more than individual greed and dishonesty which is so prevalent in the American way of life today. If Mr Crozier wants proof he has only to recall the calamity of Vietnam where a tiny nation of ill-armed people with no airforce inflicted a humiliating defeat on the most powerful nation on earth.

Even the Ayotallah made the United States a laughing stock and eventually exacted an enormous financial price for the release of the American hostages.

Somehow the thought of American forces in Europe protecting one from the Russians does not enable me to sleep comfortably at night. I hope President Reagan is not tempted into a military campaign in Nicaragua. He will suffer just the same fate as in Vietnam.

JOHN HENRY
Pinner, Middx.

Pact that never was

SIR—I am sure that Mr Crozier knows of the call of Maxim Litvinov at the old League of Nations for Britain and France to join with the Soviet Union to stop Hitler in the mid-1930s.

This was long before the attack on Poland. It went unheeded, to end in 40 million dead.

It would appear Mr Crozier starts history where it suits him.

W. BUFTON
Kidderminster, Worcs.

Russians described

SIR—Reading your leader on Mr Gorbachev's V E Day speech, I am reminded of what Lord Nelson once wrote about Adml. Uchacof during the brief period that we were allies of Russia, following the Battle of the Nile.

Nelson said: "He is very finished, but the bear is close under the skin."

E. H. H. ARCHIBALD
London, S.E.10.

A million lapwings

SIR—Mr V. A. Chown (May 7) may well have cause for concern at the fall in the numbers of lapwings on the flatlands north of Liverpool, as is the case in some areas in the South-East and south. But the United Kingdom population is about a million in winter with some 200,000 breeding pairs in the spring; these figures have remained relatively steady in recent years.

The problem, if there really is one, is associated with the redistribution of this species resulting from changed agricultural practices.

Reference to the magpie population is timely (the carrion crow too) for it is a rapidly growing menace. As recently as May 1, I saw countless numbers of nests of both the magpie and crow and on the wing during a relatively short journey by car.

Unless realistic and firm steps are taken to deal with the problem the dawn chorus will continue to fall away.

Finally, Mr Chown, when referring to "the enormous increase in the mallard population" must understand that this is in part due to wildfowlers, through my Association's rearing and ringing scheme, continually putting back more than they take out in the form of natural harvest.

As for shelducks falling victim to wildfowlers, please permit me to add that this species has, for long, been subject to year-round protection. Moreover, no duck is more readily recognisable for what it is.

JOHN ANDERTON
Director,
British Assn. for Shooting and Conservation,
Rossett, Clwyd.

Warnings in reports on football grounds

SIR — One of the saddest and most distressing features of the Bradford City Football Club tragedy is that the physical hazards which surround it have been considered and recommended for action by three different Government Reports over the past 60 years.

1. In 1924 after the first Wembley Stadium FA Cup Final crowd excess numbers (without any violence) of 1923 resulted in a "Report of the Departmental Committee on Crowds" (Cmnd. 2088). It recommended not only the present licensing system provided for in the Safety of Sports Grounds Act, 1975, but also "sufficient entrances and exits to be provided for" [Paragraphs 33 and 35], and "Precautions to be taken against fire" [Paragraph 40] (Page 25).
2. In 1946 the "Inquiry into the Disaster at Bolton Wanderers on 9th March 1946" (Cmnd. 6846) also resulted from excess crowd numbers (without violence) on a terrace. This further recommended a similar licensing system and *inter alia* "the provision of facilities for exit during play" (Page 10).
3. In 1972 the "Report on the Inquiry into Crowd Safety at Sports Grounds (Cmnd. 4952) followed the Ibrox disaster (again without violence) a year earlier in 1971. This emphasised in a technical report contained in Appendix A, "Facilities should be provided to enable people to leave the ground at any time" (Para. 17.5: Page 25).

Can any further *general* inquiry as distinct from specific investigations into the Bradford City circumstances improve upon such a sustained pattern of expertise contained in their consistent conclusions over the past 60 years?

Their implementation, linked to modern safety technology, must surely be the starting point for any additional action required now.

EDWARD GRAYSON
Temple.

Points of cricket

SIR—I can only assume that Mr Michael Orpen-Palmer (May 10) is not a particularly close follower of cricket, as far from there having been many changes in the points-scoring system in county cricket over the past few years, the present system has been used since 1974, apart from changes in the number of points scored for winning a match.

I feel he may be thinking of changes in the regulations designed to speed up over rates.

Bonus points can be scored in the first 100 overs of each county's first innings only, and are retained whatever the result of the match. For a score of 150 to 199 runs, one point is earned; 200 to 249 runs, two points; 250 to 299 runs, three points; 300 runs or more, four points. For bowling, if three or four wickets are taken, one point is earned; five or six wickets, two points; seven or eight wickets, three points; nine or 10 wickets, four points.

In the Somerset v Notts match mentioned by Mr Orpen-Palmer, Somerset earned the maximum number of eight bonus points by scoring over 300 runs in the first 100 overs of their first innings and bowling Notts out, Notts earning three points for a total between 250 and 299, and three more for taking eight Somerset wickets. Notts scored a further 16 points for winning the match.

In the drawn Hants v Kent match to which he also refers, Hants scored three points for a total between 250 and 299 at the end of 100 overs, and four for bowling Kent out, while Kent scored two points for a total between 200 and 249, plus three for taking seven Hants wickets within 100 overs.

J. D. ROBERTS
Thornton Heath, Surrey.

Twitch and Scutch

SIR—With reference to Mr R. D. Kitchen's letter (May 4), "twitch," "scutch" and indeed "wickens" are local names of the common couch grass (*Elymus repens*).

Black grass is the common name for *Alopecurus Myosuroides*.

Perhaps Mr Kitchen's "black grass" is Black bent or *Agrostis gigantea*.

PAUL BRUMMOND
Oakley, Bucks.

هكذا من الأصل

'Everybody panicked. I trampled on old men and women'

Survival of all burns victims will be 'very surprising'

By STANLEY GOLDSMITH

A DOCTOR said yesterday it would be "very surprising" if all nine of the most badly burned Bradford fire disaster victims in intensive care won their fight for life.

Dr John Settle, director of the burns unit at Wakefield's Pinderfields Hospital, made his statement as three of his patients braved horrific injuries to talk of their ordeals.

The two men and a woman are the only three of the nine patients in the 16-bed unit fit enough to talk.

Four people in the unit are critically ill. All are being nursed in air-conditioned and sterile separate rooms. Each has at least one nurse and some have not regained consciousness since the fire in the stand at the Valley Parade ground.

Asked about the likelihood of them all surviving, Dr Settle said: "It would be very surprising."

onstant pain

Mrs Joan Williamson, who is in constant pain, told of trampling over the bodies of old men and women in the panic to flee from the flames.

Mrs Williamson, a 58-year-old widow and a mother of four, was at the game with a friend, Mr Andrew McCall, whose son Stuart is a Bradford City midfield player.

Mr McCall is in the regional burns unit in a room near to Mrs Williamson. He is described as "satisfactory."

Mrs Williamson, of Greenhill Road, Armley, Leeds, who will undergo skin graft operations for burns to her hands and legs, said shortly before half-time she saw a "bit of smoke."

"The next thing it just went boomph. People started panicking and running."

She added: "We were trampling on everybody."

Grabbed by hair

"I heard Andrew shouting 'Get Joan out. Get Joan out.' His hair and back were on fire.

"I remember this young bloke coming to me. He grabbed me literally by my hair. It was on fire. He dragged me over the wall.

"He banged my head to put the fire out. He said 'I am sorry, love, I have got to drag you. I can't manage by myself.'

"I don't know who this man was, only that he was called Mr Steele. I would love to know. He has rung up and said he was really worried if I was alive. He asked if I could have flowers but they said not in the intensive care.

"If it hadn't been for him I would be well and truly dead. It was horrific, horrific."

"A young policeman rolled me over and over again to put out the flames. Even though we were among the first to leave our seats we barely escaped. We were hit by a great ball of smok and swept along by the crowds."

A former fireman, Mr Kenneth Perryman, of Windermere Road, Bradford, believes his 30 years' experinc with the Bradford brigade helped save his life.

After the fireball swept the stand he dropped to his knees to find air and staggered out onto the terraces.

Requiem mass

Mr Stafford Heginbotham, the club's chairman, yesterday read the first lesson at a requiem mass concelebrated by the Roman Catholic Bishop of Leeds, the Rt Rev. Gordon Wheeler with 20 priests from Bradford in St Patrick's Church, close to the Valley Parade ground.

Reading from the Book of Wisdom, Mr Heginbotham was emotionally overcome as he spoke the words: "Their going looks like a disaster, their leaving an annihilation."

Civic leaders joined with 700 grieving men, women and children, many sobbing uncontrollably.

Swathed in bandages, save for his face, Mr Duncan Firth, 57, a print designer, of Low Fold, Baildon, is feeling no pain because so many of his nerve ends have been damaged.

Although described as 'very ill', he was able to tell how he and his wife Murie survived a nightmare journey from the back of the stand to the front wall. There he threw her over onto the pitch and scrambled after her, his leather jacket ablaze.

Police said that of the 47 deaths notified to relatives nine were women. Three of these were over 60 and three teenagers. The remaining 38 were males, aged 11 to 84 years.

Plans to replay the game between Bradford City and Lincoln City next Sunday, with the proceeds going towards the disaster fund, have been cancelled because of the deep divisions the idea has created in the community.

Two of the spectators who narrowly escaped with their lives when fire raced through Bradford City's timber stand at the Valley Parade ground recovering in the burns unit at Pinderfields Hospital in Wakefield yeserday. They are Mrs Joan Williamson, of Armley, Leeds, and Mr Kenneth Perryman, a 76-year-old former fireman of Bradford.

FIREMAN ACCUSES CLUBS

FOOTBALL clubs were accused yesterday of putting profit before safety at the Fire Brigades Union conference in Bridlington.

Mr David Patten, Scottish health and safety representative, told delegates: "Clubs are waiting for a disaster to happen.

"It is only after a disaster like the one we had at Bradford, and like the one I personally know about at Ibrox, that the legislators take action.

Mr Patten, who has been in the fire service for nearly 20 years, said: "No doubt, after the Bradford inquiry they will have proper fire exits. The clubs seem to have to be forced to take action.

The conference fuly backed an emergency resolution put forward by national health and safety executive officer, Mr David Matthews, demanding a public inquiry dealing specifically with the Bradford incident.

Mr Matthews called for all exit gates at football grounds to be maned at all times, and he rejected the Home Office recomendation that automatic alarms should not be answered for two minutes until the authenticity of the call was checked.

Popplewell inquiry will take in other sports

By BRIAN SILK

MR JUSTICE POPPLEWELL, the High Court judge appointed to inquire into the Bradford fire and the violence at Birmingham City's stadium, said yesterday that he would also inspect the grounds of other sports including rugby and cricket, and possibly the Wimbledon tennis courts.

"We shall visit not only soccer grounds but other sports grounds both here and, of course, in Scotland," he said when he arrived in Birmingham to view the damage caused when fans rioted on Saturday.

Speaking only yards from where a 15-year-old boy was fatally injured when a wall collapsed under pressure from a mob of unruly fans, he issued a grim warning to parents.

"I would not take a child to football matches where this kind of thing can happen," he said.

Mr Justice Popplewell, 58, the father of four sons, was clearly moved by what he had seen. "What happened at Bradford was dreadful. What happened her was upsetting in a different way."

Another 80 fans and more than 90 police officers had been injured i n the St Anlrew's ground rioting, where the violence had been "dreadful".

He saw a 12f wall which was demolished, ripped-out advertising hoardings and railings which were flattened by the mob.

Saturday's violence came during a match between Birmingham City and Leeds United. According to Mr Denis Howell, Shadow Sports Minister, the Leeds fans including extremet Right wingers giving the Nazi salute.

Thatcher 'sympathetic'

Mr Howell said yesterday that drink had played a large part in fomenting the trouble. He had prepared a dossier on the incident for Mr Justice Popplewell.

The police said their investigations showed that football louts from all over England and Scotland had descended on the ground, determined to become involved in a 'punch-up."

The Prie Minister spent 90 minutes with football representatives yesterday and told them that no Government money could be committed to the improvement of safety at grounds until the scale of the proble had been established.

PROTEST TO SAVE ORCHIDS

By ROBERT BEDLOW
Estates Correspondent

A MEDIEVAL meadow in Mersea Island, Essex, which contains a colony of rare wild orchids, was occupied yesterday by conservationists who want to save the site from developers.

The protest, led by Friends of the Earth, came as the Nature Conservancy Council, the Government watch-dog, asked Mr Jenkin, Environment Secretary, to declare the two-acre site of special scientific interest.

A local building company which owns the land has applied for permission to erect seven bungalows, but Colchester borough council has refused until the Government takes action.

Mr Charles Secrett, countryside campaigner of the Friends, said: "Nearly 98 per cent. of all this type of meadow in Essex has been destroyed since 1985. There are 40 species of flowering plants in what can only be described as an oasis in an area of intensive urban development."

Swindon's job losers down tools and demand answers

By GRAHAM JONES

SEVERAL hundred of the 2,300 at Swindon whose jobs will be lost downed tools and staged a march on the main offices yesterday demanding "answers" from Mr Alan Dunkley, British Rail Engineering's personnel director.

But he told them he had made an agreement with union leaders not to comment until today.

The men later returned to work.

The mood "inside" — the term by which generations of Swindon railwaymen have known the famous high-walled works which straddle 'the town the train built"—was a mixture of resignation and resentment.

'We've been betrayed, but we've fought before and we'll fight again," said one worker coming off shift.

Union leaders called the decision "industrilal vandalism on the highest scale." Job losses could have been averted if contracts had not been placed in Sweden and America.

Both union and council leaders reserved most of their ire, however, for Western Region management. They said they were told by Mr Dunkley that Swindon would be run down, but the works would stay open with 1,000 men still at work.

Enjoyed resurgence

Recalling the names of famous engineers and the magnificent locomotives, Swindon was yesterday feeling the blow of its heritage just as keenly as the blow to its economy, unemployment in the town currently being 10·4 per cent.

Ironically, the news came as the town, which became the headquarters of the Great Western, was preparing for its 150th birthday celebrations later this year.

Swindon became a prominent railway town in 1840. At one point, the works employed 20,000, and around it was built a whole railway town with houses, now museum pieces, for workers.

The run-down began in the late 1950s with the dawning of the Beeching era, though Swindon enjoyed a resurgence as the maker of highly individualistic diesel hydraulic locos for the Western Region.

But thewriting was already on those famous high walls as the work force progressively declined to its present 2,300. Since 1971, a total of 17,000 engineering jobs have been lost in the area.

One thing has helped soften th eblow—ironically, th erailway's great rival, the motorway in th eshape of the M4, has brought a range of new "sunrise" industries.

Long disconsolate faces at the works gates and a torn sticker on th edoor to he union commiee's room, saying "no workshop cuts" old their own story yesterday.

Mr John Peachy, a 54-year-old labourer, told of the "sick mood" in the plant, which now has vast workshops empty and has to make do with repairing, rather than building, locomotives.

"My wife has kept on and on at me, 'Will it close? Will it close?' Well, today, I can give her the answer," he said.

Many of the workforce are in their fifties and have worked at the plant for 30 or 40 years, and know they have little prospect of other engineering jobs.

Mr Bernard Dash, 61, has worked "inside" for 46 years and knows this will be his last job. He said: "I feel sad, not so much for myself, but for the fellows up to the age of 55 who will not find it easy to get another job now."

PAUL DANIELS WINS MONTREUX GOLDEN ROSE

By Our TV Staff in Montreux ,Switzerland

British television took two of the five major Golden Rose of Montreux awards last night, beating contenders from 25 other countries on the 25th anniversary of Europe's leading light entertainment festival.

The Golden Rose, with a prize of £5,500, went to the BBC for the Paul Daniels Magic Easter Show. ITV came third to win the Bronze Rose with the puppet show Spitting Image.

Other winners were: Silver Rose: Denmark: Special Prize for the Funniest Programme: Norway; Press Jury Prize: Don Mischer Productions, USA: Best Independent Programme: United Studios of Israel.

DUTCH DRUG RAIDS

Amsterdam police made 46 drugs-related arrests in raids on the drug-dealing Zeedijk area as part of new hard-line measures against the city's dealers.

GALLERY TRUSTEE

By Our Political Staff

Mr Michael Cowdy, 41, bursar of King's College, Cambridge, has been appointed a trustee of the National Gallery.

If you sail Sealink from Newhaven to Dieppe you can have an extra 4 hours holiday. Because the moment you step aboard either the Senlac, Chartres or Cornouailles from Newhaven, you'll be entertained in true French style.

For instance, all the staff are French (but don't worry, they do speak English) and it's their job to see to it that your crossing is an extremely comfortable one.

Then there's the restaurant – you guessed it – French. With a cuisine that's as good as (dare we say it) if not better than most restaurants you'll find in France.

But that's enough about the ship.

The Newhaven route offers up to six crossings a day. And the port itself is exclusive to Sealink. This means you won't be jammed in amongst long queues of traffic when setting off.

Which can only mean one thing. You get to Dieppe that much sooner. Bon voyage.

For more information, contact your local travel agent, call us on 01-834 8122, or fill in the coupon for a free brochure.

Send to: Sealink, Port Manager's Office, Newhaven Harbour, Sussex. DT52

NAME _____

ADDRESS _____

SEALINK DIEPPE FERRIES

He wouldn't take a penny less than £500.

Sotheby's made sure he got £6,000.

MR. RENNIE, an Edinburgh pensioner, had been collecting stamps all his life. And being a canny Scotsman, when the time came to sell, he was determined to get a good price for his collection.

So when he read in his local paper that John Michael, the Head of Sotheby's Stamp Department, was visiting Scotland, he immediately telephoned Sotheby's in Edinburgh to arrange a free valuation.

Mr. Michael duly went along to Mr. Rennie's home on a nearby estate, to be faced with an implacable Mr. Rennie. He wouldn't sell for a penny less than £500, he declared.

There were ten albums. Mr. Michael turned to the first page of the first book. And there under 'A' was a superb display of rare Australian stamps. These alone were worth at least £1,000.

Australian, 1915–28. 5 shilling, grey and orange, unused. This stamp alone was worth over £100. (Shown considerably enlarged)

After a few days of research back in London, Mr. Michael was able to suggest a reserve for the collection (the price below which it would not be sold). At the most conservative estimate, it should realise £2,000. But with Sotheby's unique ability to attract dealers and collectors from all over the world to their specialised sales, it was likely to fetch a great deal more. £6,000 as it turned out.

As Sotheby's works on a commission basis, it is obviously in their interest to make every effort to get the highest price for their clients' property.

So prospective vendors can always rely on Sotheby's advice being not only expert, but thoroughly impartial – based on comprehensive knowledge of collecting trends and market conditions right across the world.

If you would like John Michael's advice on your stamp collection, give him a call at New Bond Street. Or if you live in Scotland, why not take advantage of his next visit, from 20th to 24th May? Your nearest Sotheby's office will be very glad to arrange an appointment.

John Robertson, Sotheby's, 112 George Street, Edinburgh EH2 4LH. Telephone: (031) 226 7201
Anthony Weld Forester, Sotheby's, 146 West Regent Street, Glasgow G2 2RQ. Telephone: (041) 221 4617
Earl of Arboyne, Sotheby's representative in Aberdeenshire. Telephone: Banchory (03302) 4007
John Michael, Sotheby's, 34–35 New Bond Street, London W1A 2AA. Telephone: (01) 493 8080

SOTHEBY'S
FOUNDED 1744

'100' index hits peak

ACCOUNT: May 13–May 31.
PAY DAY: June 10.
BARGAINS TRANSACTED: 26,607.
RISES: 343 FALLS 411.
UNCHANGED: 990.
EQUITY TURNOVER (May 14): Number of bargains 29,398: value £387 million. Shares traded: 257·7 million.

F.T. STOCK INDICES, May 15, 1985

	Index	Change	1985 High	1985 Low
Indust. Ord	1022·3	+10·0	1024·5	928·7
Govt. Sec.	80·57	−0·15	82·0	78·02
Gold Mines	496·9	−14·4	536·9	439·5
Fixed Int.	85·50	−0·08	86·19	82·17
Ord. Div. p.c.	4·47	−0·05	5·29	4·22
Earn Yld p.c.	11·22	−0·13	12·39	9·00
FT-SE100:	1342·4	+15·9	1342·4	1206·1

STOCK markets were in healthier condition after Tuesday's shake-out of short-term speculative positions and a cautious opening gave way to brighter conditions as buyers came to take advantage of the lower levels.

Sentiment was helped by the success of the British Aerospace issue and by some encouraging company news. In the latter category, better-than-expected figures from Commercial Union breathed new life into composite insurance shares, while the oil share sector was enlivened by a good quarterly report from Ultramar.

Renewed takeover speculation also contributed and the final picture was one of numerous share price gains.

The main market indices more than recovered Tuesday's losses and the "100" index established a peak with a rise of 15·9 to 1342·4. The "30" index rallied 10 to 1022·3.

In the blue chips, **B T R** met increased interest after the annual meeting and the shares jumped to 761p before closing 18p better at 757p. Revived suggestions that G E C could mount a takeover offer for **Distillers** were not taken too seriously in the market, but the shares gained 6p to 298p, after 301p.

There was a sudden flurry of interest in **Fisons** on what dealers described as "speculation about a new wonder drug" and the company's share price ended 11p higher at 313p, after 315p. Small sellers of **British Aerospace** new were easily outweighed by new demand and the shares closed 2p firmer at 247p, or 47p premium on the 200p-paid issue price; the old shares were 5p better at 423p.

Government securities were firmer at the opening, but easier conditions in sterling kept buyers in check and the market subsequently spent a quiet and rather uninteresting session. Stock quotations showed little alteration, although the index-linked issues remained firm.

Dealers were pleased with the interim report from **Grand Metropolitan** and the shares jumped to 325p before closing 10 higher at 318p. **Glaxo** went better in response to the Japanese venture and ended £⅜ up at £12¼, while **Imperial Chemical Industries** were 6 better at 757p and **British Telecom** 3p harder at 166p.

Speculators were still talking about a possible early announcement from **Imperial Group** in connection with the prospective sale of the Howard Johnson subsidiary and the shares improved 3 to 197p. There was also further speculation that Imperial Group could be interested in making an offer for **Rowntree Mackintosh**, 4 better at 440p.

United Biscuits were again the subject of bid suggestions and climbed 12 to 188p, but the absence of hoped-for developments saw profit-taking in **Hillards**, which tumbled 31 to 381p as jobbers took defensive action.

J Menzies rose 7 to 280p on out-of-town whispers of a possible takeover offer from Guiness, while **M F I Furniture** gained 8 to 296p on suggestions that there could be a last-minute counteroffer to the one from Associated Dairies: the latter's offer has received clearance from the Monopolies Commission.

Leading bank shares were quietly firm, with **National Westminster** 6 better at 683p and **Lloyds** 4 harder at 598p. Elsewhere in the financial sector, **Britannia Arrow** rose 5 to 105p, **Smith Brothers** 4 to 124p, and **Henderson Administration** 30 to 715p, the last-named in a thin market. Poor figures upset the market in **Smith St Aubyn**, which dropped 12 to 47p.

Among building issues, **French Kier** made further progress in appreciation of the Trafalgar House stake and ended 6 up at 162p. **Baggeridge Brick** improved to 266p on satisfaction with the interim report, while **Tarmac** met solid support at 564p. **C H Beazer** were quoted ex the rights issue at 382p, with the new at 34p premium, after 40p premium.

Pentland Industries powered ahead to 950p, a rise of 35p: jobbers said that the company's planned flotation of the American subsidiary, Reebok, had caught the imagination of the investing public in a really big way. **Pilkington Brothers**, whose results are expected next month, rose 9 more to 300p.

Ranks Hovis McDougall, an old favourite in the takeover stakes, were still improving in late business and ended 8 better at 160p. **Rank Organisation**, another issue often supported by bid speculators, were another 5 up at 352p, while **Hartwells** gained 8 to 108p on the results.

Energy Services reacted to 88p on the lapsing of the Peck Holdings offer, but quickly rallied to 94p, for a loss of 6p. **Peek** were 3 easier at 24p, after 20p. Asset injection hopes continued to stimulate interest in **Wire & Plastic**, 10 higher at 98p.

Dollar uncertainties overshadowed **Christies International**, which reacted 14 to 576p. Recent high-flier, **Lanca**, were subjected to profit-taking and ended 17 off at 553p, after 345p, but **Emess Lighting** gained 10 to 225p in response to the acquisition news.

Following the respective annual meetings, **Expamet** gained 6 to 112p and **Glynwed** 5 to 198p. Other firm spots included **Vickers**, at 328p, **Laird Group**, at 175p, **Weir Group**, at 54p, and **Davy Corporation**, at 116p.

The market's immediate response to the quarterly from **Commercial Union** saw the shares advance to 237p, but subsequent profit-taking brought a reaction to 231p, a rise of 5p. **Royals** ended 11 higher at 646p and **Sun Alliance** 12 better at 485p. In the life sector, **Legal & General** were prominent at 708p, up 10p.

Debenhams, still reflecting renewed uncertainty about takeover prospects, fell to 294p early in the session, but speculative buyers were soon back on the scene and the shares rebounded to 306p, only 1p easier. **Sears** gained 5 to 98½p on further consideration of the figures, while others in demand were **Boots**, at 199p, **British Home Stores**, at 310p, and **W H Smith**, at 232p.

Ultramar ended 15 higher at 243p on the quarterly, while there was increased activity in **British Petroleum** ahead of their quarterly (due today) and these shares ended 12 up at 565p, after 567p. Sympathetic gains were seen in "**Shell**," at 708p, **Britoil**, at 227p, and **Lasmo**, at 310p, but bid speculators were still taking profits in **Burmah**, 7 lower at 288p.

Gold shares went easier in line with bullion, which closed $3·75 down at $325·25. In the aftermath of its pension fund debacle, **Wit Nigel** shares were suspended at 48p.

Tailpiece

AS A supplier of pre-packed hardware to leading D I Y retailers and builders merchants, **Welpac** has enjoyed a solid following in the unlisted securities market and the shares stand at 19p, against last year's placing price of 10p. The recent results were well up to expectations and the signs are that further progress will take place in the current year.

However, the company's plans for expansion will necessitate capital spending and while moves of this sort should bring rewards in due course, it would be unreasonable for holders to anticipate any short-term fireworks in the share price.

The company is in a particularly interesting area of business and the demands of the D I Y superstores have already resulted in a doubling of Welpac's warehouse space. The shares rate a "hold" for the patient investor.

RIGHTS ISSUES

Issue Price	Stock	Price	+ or −
200	Bk of Scotland (nil pd)	165pm	+1
360	Beazer, C. H. (nil pd)	34 pm	..
80p	Grov.Sq.Pp.(Gtnil pd)	7 pm	−½
65	London North (nil pd)	7½ pm	+½
285	Mesec (nil pd)	66 pm	..
95	Nalnwide Lels (nil pd)	3 pm	+½

RECENT ISSUES

Issue Price	Stock	Price	+ or −
20	American Elec Comp	24	−½
172	A-DA Props	175	−2
125	Aspen Comm	179	−2
155	Assoc Steel Distribrs	176	..
82	BTS Group	78	..
185	Bedford William	160	..
150	Berkley Tech	145	..
375	Brit. Aero	247	+2
85	Crown International	88	..
105	Clayform Properties	170	..
135	Coloroll	128	−1
200	Domino Print Sci	295	+½
117	Electron House	126	−2
100	German Small Units	108	+1
129	Howard Group	180	..
150	Huntleigh Tech	208	+5
145	Mann & Co	180	−2
28	Maxiprint	28	−1
108	Mayhew Foods	120	..
120	Moorgate Group	170	+14
175	New London Oil	178	..
—	P&O Conv. Pref.5·5%	103	..
100	Pepe	90	..
110	Parsimmon	110	..
100	Prestwick Holdings	103	..
92	Process Systems	75	..
—	Racal 7% conv	98½	−½
—	Sangers 11% Cv.Ln.94/02	106	..
110	Scott Greenham	104	..
175	Sherwood Computer	185	..
100	Sherrock	97	..
128	Siam Catering Books	185	..
175	Sixtrom	178	..
—	T & S Stores	145	..
150	Warne Kerr	143	..
65	Wyke	68	..

LONDON FINANCIAL FUTURES

		Close	Day's range	Contracts traded	High-Low
Long Gilt	June	108-14	108-18–105-07	3297	107-29–101-23
	Sept	108-24	108-24–108-23	12	110-31–107-21
US T-bond	June	73-24	74-03–73-18	1676	73-05–67-26
	Sept	72-22	72-32–72-16	20	72-28–67-18
3 month £	June	87-64	87-68–87-45	232	90-15–87-29
	Sept	88-32	88-46–88-29	797	89-30–87-38
3 month Euro-dollar	June	91-68	91-66–91-58	1099	91-88–89-22
	Sept	91-04	91-07–90-96	2665	91-07–88-18
Sterling	June	1·2605	1·2650–1·2555	102	1·2905–1·0000
	Sept	1·2485	1·2500–1·2450	411	1·2916–1·0689
D-mark	June	0·3268	0·3274–0·3260	64	0·3378–0·2811
	Sept	0·3292	0·3292–0·3282	2	0·3307–0·3045
Swiss Franc	June	—	—	—	0·4059–0·3463
	Sept	—	—	—	0·3778–0·3775
Yen	June	0·3991	0·3993–0·3991	1	0·4068–0·3850
	Sept	—	—	—	0·4012–0·4010
FT-SE 100	June	153·80	153·55–152·40	518	135·55–112·00
	Sept	154·10	154·10–153·50	81	134·10–120·40

Contracts specifications include:
Long Gilt—notional 20 year stock with 12 pc coupon and face value of £50,000.
US T-bond—notional 15-year stock with 8pc coupon and face value of $100,000.
3 month sterling eurodollars—£500,000/US$ 1 million with cash settlement option.
Currencies are quoted against the dollar with face values of £25,000, Dm 125,000, Swf. 125,000 and Yen 12,500,000.
FT-SE 100 quoted one-tenth the index with face value of £25 per index point. Settlement cash only.

LONDON TRADED OPTIONS

Option	Ex'cise Price	CALLS July	CALLS Oct.	CALLS Jan.	PUTS July	PUTS Oct.	PUTS Jan.
BP	500	78	92	105	6	11	17
BP	550	40	55	68	15	22	28
Comm. Union	200	38	44	48	3	8	10
Comm. Union	220	25	31	36	10	15	18
Cons. Gold	500	72	82	95	9	19	22
Cons. Gold	550	34½	48	58	25	37	44
Courtaulds	120	20	25	27	4	5	7
Courtaulds	140	15	18	20	6	9	12
GEC	180	22	34	42	4	6	7
GEC	200	11	20	26	11	15	17
Grand Met.	280	45	50	57	4	7	9
Grand Met.	300	26	35	40	8	12	16
ICI	750	45	57	70	20	30	40
ICI	800	18	34	44	52	64	73
Land Securities	280	24	31	36	4	6	11
Land Securities	300	11	18	25	10	13	16
Marks&Spencer	140	9	15	19	7	10	12
Marks&Spencer	160	3½	8	9	22	28	27
Shell	700	40	58	65	15	25	32
Shell	750	15	27	38	45	52	65
Traf. House	322	38	47	—	5	8	—
Traf. House	355	20	30	—	11	15	—

Option	Ex'cise Price	CALLS May	CALLS Aug.	CALLS Nov.	PUTS May	PUTS Aug.	PUTS Nov.
Exchequer 10pc 1983	£94	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Exchequer 10pc 1989	£96	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Barclays	335	57	62	75	1	5	10
Barclays	385	10	28	40	—	20	30
British Aerospace	420	—	29	40	—	17	25
British Aerospace	460	—	11	20	—	42	50
BAT Inds	290	17	33	47	—	12	15
BAT Inds	330	4	17	30	20	28	35
British Telecom	160	25	31	37	1	5	4
British Telecom	180	7½	17	25½	1	8	11
Imperial Grp	180	18	28	32½	1	5	8
Imperial Grp	200	4	17	21	5	8	16
LASMO	295	27	40	50	1	8	18
LASMO	333	5	22	33	17	28	32
Lonrho	160	17	22	26	1	3½	6
Lonrho	180	2½	11	17	2	9	16
P & O	330	18	32	45	1	6	14
P & O	360	2	16	25	27	25	28
Racal	180	14	20	25	1	8	9
Racal	200	3½	13	22	12	18	20
R.T.Z.	600	22	60	82	1	18	25
R.T.Z.	650	1½	25	37	40	47	55
Vaal Reefs	$90	8½	14	18	1	5½	10
Vaal Reefs	$100	3	8½	13	8	10½	15

Option	Ex'cise Price	CALLS June	CALLS Sept.	CALLS Dec.	PUTS June	PUTS Sept.	PUTS Dec.
Beecham	330	38	45	52	4	7	10
Beecham	360	16	25	32	12	18	22
Boots	200	62	75	67	4	5	10
Boots	220	23	40	32	17	25	32
BTR	700	65	85	100	8	22	28
BTR	750	35	57	74	20	37	45
De Beers	500c	60	90	105	22	32	45
De Beers	550c	32	55	70	40	55	70
GKN	220	23	29	36	3	6	9
GKN	240	12	19	24	10	15	17
Hanson Tst.	200	32	41	46	3	6	7
Hanson Tst.	220	20	28	33	6	11	14
Jaguar	280	14	27	40	11	19	22
Jaguar	300	10	12	28	28	34	38
Tesco	235	18	25	32	6	10	12
Tesco	255	8	14	22	20	22	27
FT-SE 100	1300	67	77	90	20	30	58
FT-SE 100	1350	24	44	60	37	60	73

TOTAL CONTRACTS: 5,550

[مكتبة الأصل]

INVESTMENT & BUSINESS

City Editor
Andreas Whittam Smith

Daily Telegraph
City Office
110 Queen Victoria Street
London EC4P 4BS
Tel: 01-353 4242

CU under the weather

OPERATING losses at Commercial Union increased from £8·4m to £17·5mm pre-tax in the three months ended March with bad weather losses from America again depressing results.

Pre-tax operating losses from America rose from £10·3m to £31·7m.

The British operations, however, turned round from a £10·5m loss to a £3m operating profit.

Overall, territories outside America achieved pre-tax operating profits of £14·2m (£1·9m). Total premium income remained fairly static at £695m (£691m), while shareholders' were £1bn (£1·04bn).

Questor—P23

BTR shares jump

SHARES in BTR jumped 18p to a peak of 757p yesterday—*capitalising it at just over £4bn* —following the announcement that its newly-acquired Dunlop Holdings subsidiary is selling its American Dunlop Tire Corporation business for $118m (£93·5m).

There is an additional repayment of *some $60m (£47·5m)* of loans and the purchasers—an investment group led by First Boston Incorporated — have agreed to provide the necessary finance.

Chairman and chief executive Sir *Owen Green* also *told* the AGM that some distribution activities had a less exciting first quarter but are improving the relationship between costs and available worthwhile sales.

Questor—P23

Ultramar peak

FIRST-QUARTER results from Ultramar were a record. Pre-tax profits rose from £59·4m to £103·6m and net profits from £32·3m to £46·4m. Sales revenue increased from £784·3m to £820·4m and net cashflow from operations from £54·5m to £89·2m.

The board says the year has started well, but because of the seasonal imbalance the same *level of profitability* in the second and third quaters cannot be expected.

Questor—P23

Gold lower

THE London gold price ran into *profit taking yesterday* and closed $3·75 down at $323·25 an ounce. Interest was also inhibited in front of today's Ascension Day celebrations and the closure of many Continental markets.

New money peak

STATISTICS from Samuel Montagu show that the amount of new sterling money raised last month by the issue of marketable *securities was a highest* ever at £1,179m compared with £851m in March. The all new issues figure was £1,284m compared with £924m.

Nineteen rights issues brought in £736m, of which Barclays Bank accounted for £513m. The Eurosterling market showed eight issues worth £318m. On the USM eight companies raised £18·2m.

Belgian cut

THE BELGIAN National Bank is cutting its bank rate to 9½ p.c. from 9¾ p.c., effective next Monday. The change arose under the new rules announced last week, when the rate was reduced from 11 p.c. which tie bank rate to three-month treasury certificate rates.

WORLD MARKETS

AMSTERDAM (ANP CBS Gen)	206·10	+ 0·20
BRUSSELS (Stock index)	1,061·51	— 5·78
FRANKFURT (Commerzbank)	1,262·90	— 0·70
HONGKONG (Hang Seng)	1,612·61	— 2·39
NEW YORK (Dow Jones)	1,273·52	+ 0·22
PARIS (CAC General)	221·60	+ 1·40
SINGAPORE (Straits Times)	814·42	+10·18
SYDNEY (All Ordinaries)	895·30	— 3·10
TOKYO (Nikkei Dow)	12,358·03	—146·17
ZURICH (Credit Suisse)	353·90	—

U.S. RATES

Federal funds 8⅛ p.c. (8 1/16 p.c.)
Treas. 3-month bills 7·43-·38 (7·63-·58)
Long bonds ... $101·16 ($101·22)
Yield ... 11·08 p.c. (11·05 p.c.)

U.S. COMMODITIES

GOLD (Comex): May 325 (324·60), June 325·90 (326·80), July 325·80 (327·80), Oct. 332 (334·10), Dec. 336·40 (338·60), Feb. 341·20 (343·60), Aug. 356·60 351·20 (353·60), April 346 (348·40), June (345·30), Oct. 362·10 (365·20), Dec. (359·40), Feb. 374·10 367·90 (371·20), (377·60). Est. sales: 35,000 contracts. CHICAGO — Wheat: May 342¼ (342¼), July 319¾ (321⅛), Sept. 321 (321¾), Dec. 332¼ (332¾), March 336¾ (337½), May 327½ (328), Corn: May 282 (281¾), July 277½ (277¾), Sept. 266¼ (267¾), Dec. 262 (264), March 270¼ (278½), May 274½ (278), July 277 279½, Oats: May 159½ (162¾), July 155½ (156¾), Sept. 154¾ (155¾), Dec 159¾ (160½), Soyabeans: May 585 (584½), July 581½ (583¼), Aug 587½ (584½), Sept. 580½ (584½), Nov. 586¾ (588), Jan. 597¼ (603), March 607½ (612¾), May 615 (620½), July 620½ (626), Soyabean Oil: May 3091 (3125), July 2925 (2968), Aug 2840 (2880), Sept. 2777 (2810), Oct. 2700 (2738), Dec. 2645 (2658), Jan. 2610 (2627), March 2600 (2603), May 2570 (2570).

FT—ACTUARIES INDICES

Industrial Group	659·68	(+5·69)
"500"	705·10	(+7·02)
All-Share	642·93	(+5·49)

Grand Met sees 10·3pc fall in interim profits

By COLIN CAMPBELL

IN ITS first ever half-yearly setback Grand Metropolitan yesterday said that pre-tax profits for the six months to March 31 fell 10·3 p.c. from £147 *million* to £131·9 million on a turnover that rose from £2·44 billion to £2·75 billion.

The fall, which chairman Stanley Grinstead warned at the March annual meeting, was inevitable, shows sharply lower profits from United States consumer products and a merely *breakeven situation in a highly* competitive United States *cigarette market*.

Stock market reaction was to see Grand Metropolitan shares 10p higher at 318p, having earlier touched 325p, on the grounds that results were generally in line with the more sensible forecasts and that from here on prospects for the hotel-to-casino group will improve.

Some analysts had expected a profit setback to £112 million, but all were relieved to see only *a modest increase in net interest* paid—up from £52·1 million to £58 million—and the higher interim dividend—from 3·7p to 4p a share, payable October 7.

In the United Kingdom brewing profits were inhibited by a difficult market in Germany and turned in £30·3 million against £30·2 million, and consumer services were hit by a reduced contribution from casino operations because of increased *competition*.

Food interests, however, *benefited from changes in the* market for milk products and their *trading profit contribution* advanced fro m£8·7 million to £11·1 million.

Wines and spirits consolidated their position as the largest single contributor to trading profits and in the half year *brought in £68.6 million against* £59.1 million.

In the 12 months to September 30 wines and spirits accounted *for 29.1p.c. of group trading* profits compared with 17.5p.c. *from* brewing. They now account for 36.5p.c., compared with 16.1p.c. *from brewing*.

Mr Grinstead says there were several areas of growth within the United States in the six months to March 31, but largely because of continued cigarette price discounting by a competitor, and reduced consumer demand for fitness equipment, *United States' consumer* products profits fell from £60·4 million to £38·8 million.

"We will have to wait and hope that the cigarette position improves, and when it does then we will have to think about that investment," he added.

Last year Grand Met had planned to *sell the* cigarette operations of Liggett & Myers *for $325 million* but plans were scrapped after the price war *broke out*.

Group hotel interests in the interim period advanced from £8·7 million to £10·6 million helped by strong demand for accommodation in Europe.

Analysts expect Grand Metropolitan to make up much of its lost ground in the second *half* and their pre-tax forecasts for the full year range between *£330 million and £340 million* after an actual £334.3 million *reported for 1984*.

Moneylending pulls Ford out of the red

By JOHN PETTY

MONEYLENDING activities earned £74 million interest to enable *Ford of Britain to show* a £60 million pre-tax profit *yesterday despite an operating* loss of £14 million for 1984.

Most of the cash is on loan to its American parent, which ran into a financial crisis a few years ago.

Loans to the American parent total £726 million, up *from £645 milion a year earlier*.

The Ford figures compare with an *£85 million loss* by British Leyland, a £69·2 million loss in Britain for General Motors—(£62·4 million on Bedford and £6·8 million on Vauxhall) and a slim profit of £727,000 *for Peugeot-owned* Talbot, which is heading for a *loss this year*.

It compares with a pre-tax profit of £178 million by Ford for 1983, which was turned to a net loss *of £103 million* by provisions to meet Budget *changes on capital allowances*.

Disputes cost Ford huge *losses of production last year*. Output has been more *consistent this year, but the Euro*pean market is stagnant and demand *actually down in* Britain.

The post-tax profit for 1984 was £37 million on turnover at a record £3,752 million.

"We spent £174 million on our plants and in continuing development of modern high quality products," said chairman Sam Toy. "A further £338 million of capital expenditure has been approved."

It had export sales worth £1,064 million, but its imports of foreign-made Ford cars *exceeded this by £501 million*. Less than 58 p.c. of the Ford cars sold in Britain *are made in* Britain.

Smith St Aubyn loss leads to dividend cut

By ANNE SEGALL

SMITH St Aubyn, the once high-flying discount house which was crippled by huge losses in the gilt-edged market three years ago, shocked investors yesterday with news of a dividend cut following another unhappy year.

Smith shares fell 12p to 47p *as investors assessed the wider* implications of a second round *of major losses. City experts* voiced concern at Smith's *seeming inability to steer clear* of upheavals in the gilts market.

Figures for the *year* to April 1985 reveal a swing from net profits of £2·5 million to a net loss of £628,000 in spite of attempts to cushion the results by drawing on inner reserves.

Jeremy Smith, the chairman, admitted that the *actual* swing in the company's results was *much larger than the disclosed* figures would suggest.

The cut in the dividend—the final is being revoed from 3p to 0·5p to give a total down from 4·5p to 2p — prompted speclation that Smith's inner reserves, *already low* after the 1981 debacle, must now be *almost totally depleted*.

There was some resentment *in the City yesterday at the* decision by Smith to maintain its interim dividend despite reporting "a loss" at the halfway stage. At the time this was seen as a gesture of confidence by management.

But the chairman argued yesterday that by last autum Smith had recouped all its first half losses and was back in the black. The poor results for the year reflected the dramatic rise in interest rates in January which made the second half *"even more difficult"* than the first, he explained.

Shell-Esso £2·5bn North Sea venture

By JOHN PETTY

A JOINT venture costing £2·5 billion, which will be the biggest investment so far in a North Sea project, was announced by Shell and Esso yesterday.

They have begun preliminary negotiations with the Energy Department to develop a cluster of five small oil and gas fields as a single project.

It will be known as the Gannet Project and construction of platforms would provide work for 6,000 people for three years. The fields could be in production in 1991.

"The central North Sea area in which the Gannet fields lie were the subject of intense interest by the oil industry as a result of *Shell-Esso joint venture* pioneering work which led to discovery of the *Fulmar* field in 1975," said Shell UK Exploration and Production.

"Four of the project's fields are *in the Gannet area*, 112 miles east of Aberdeen. They *span a radius of six miles* and lie in an average water depth *of 300 feet*. The fifth field is Kittiwake, 28 miles north-west of Gannet in 278 feet of water.

"Total recoverable reserves of the five fields are projected to be 220 million barrels of oil and condensate and 600 billion cubic feet of gas."

The main processing platform would be on the Gannet Central field with unmanned satellite platforms for Kittiwake, Gannet East and Gannet Wes; The production method for Gannet North is still being studied.

Gas would go by the ppeline servinig Fulmar, 66 miles awya, and run to St Fergus in Aberdeenshire. How to deliver the oil has not been decided.

Full details of the scheme *are to be given to British firms* at a North Sea conference in London next week. "*It should* provide British companies with *major opportunities*," said Shell.

"Gannet is a significant pointer to the future," declared Peter Everett, managing director of Shell UK Exploration. It would pave the way for development of smaller fields.

In the past year Shell and Esso have announced three gas developments and one oil project together worth £1·82 billion. If Gannet gets approval it will rise to more than £4·5 billion.

Shell and Esso have so far put £12 billion into North Sea operations and expect to double it in the next ten years.

CITY COMMENT

Where does the buck stop on bank control?

WHO IS IN charge of banking supervision at the Bank of England?

This would be a trick question in the Mastermind series. For *responsibility at the top is diffused*. It is unclear whether Peter Cooke, almost a director of the Bank but not quite, or Brian Quinn, who manages the department, is the ultimate authority.

This is a point that the joint *Bank of England-Treasury inquiry*, which has been trying to discover what lesson should be learned from the collapse of Johnson Matthey Bankers, is bound to have *examined*. Indeed, it can be expected that one of the inquiry's 20 or so *recommendations* will focus on this matter.

There is a further oddity about the present scheme of things. Much of the work of the four executive *directors* under the Governor and Deputy Governor *concerns activities* that have been delegated to the Bank by the Treasury, such as operating in the money markets, gilt-edged markets and foreign exchange markets.

But the one job that Parliament itself has entrusted directly to Threadneedle Street—banking supervision — has no executive director answerable for *it. No doubt the Johnson* Matthey inquiry will comment on the *wisdom of this arrangement*.

More serious and difficult are questions concerning the *organisation* and competence of the staff engaged in banking *supervision*. It is now strongly felt that the Bank lacks commercial know-how.

In the old days this was supplied by the Bank's custom of retaining a few private customers. Now the solution is likely to be a recommendation that the Bank borrow commercial bankers on secondment from the private sector. There is only one example of *this at present*.

With no clear line of authority, with inexperienced *staff*, banking supervision, the inquiry may conclude, has taken refuge in a multiplicity of meetings rather than clear decision-making.

The Johnson Matthay inquiry has at least one more session *before its work is done*. It has sat under the chairmanship of the Governor, Robin Leigh-Pemberton, *as the origins of the malfunctioning of banking supervision* lie back in the period before Mr Leigh-Pemberton took office he has been able to conduct the hearings with admirable rigour.

The report will probably be *handed to the Chancellor of the* Exchequer in June. At the same time the Governor will write an account of the debacle in the annual report of the Bank.

Treasury may miss the bus

THE Treasury looks like finding it a *close-run thing in getting* National Bus into the private sector *before* the next General Election. Even if the Transport *Bill* become the law this summer—and it faces a rough ride in the Lords — it will be late 1987 or early 1988 before National Bus and its 60 local subsidiaries will be ready for sale.

This was yesterday's estimate by chairman Robert Brook in reporting operating profit for 1984 was £46 *million on* an *historic* cost basis, slightly down on 1983.

After tax and interest charges the profit was £22 million, a fall of more *than* £3 million. But *it* was equal to a 17 p.c. return on shareholder funds, he said. And during the year it repaid to the Treasury capital of £23 million.

"That included over £10 million of capital debt, so the profit would have been £32 million if it had been a private enterprise company," said Mr Brook.

The delay *in denationalisation* is not because there will be *difficulties in breaking the* group up into saleable bits which can be taken over by workers or other investors. It is because Mr Ridley, the Transport Secretary, also wants to go in for unfettered competition of a kind not seen *on local bus routes for 50 years*.

That is also in the Transport *Bill. with a starting date of* October of next year. National Bus *reckons its companies* will need to produce accouins for at least 12 months' trading in the new environment before they can be offered for sale.

There are so many uncertainties in the pending free-for-all that the public could not be expected to buy a "pig-in-the-poke."

Mr Ridley has been trying-out his ideas in Hereford, but it looks as though National Bus will soon be the only survivors there. Four *rival operators started-up and* fares dropped in price by one-*third. But three of the newcomers* have been closed down because Transport Department officials declared their vehicles below required standards.

Lawson on a loser

FRANCIS PYM is only the latest in a long line of politicians and industrialists to express concern over the erosion of Britain's manufacturing base and the implications for output and jobs in the future when *the oil runs out*. Try as they might the Prime Minister and the Chancellor have proved singularly unsuccessful at persuading them that their fears are misplaced.

Mr Lawson had another go yesterday *when he* gave evidence to a distinctly sceptical House of Lords committee *looking* into overseas trade which includes Lords Kearton and Boardman *among* its heavyweight membership.

The Chancellor's argument runs broadly as follows. First, the share of manufacturing in economic output and employment has been on a declining trend for many years in all mature industrial economies, as the service sector has expanded.

Second, the swing into deficit of Britain's manufactured *trade* has had its counterpart in the growing surplus on oil and services. Moreover, it was a reflection of higher imports, *including imports of capital goods*, rather than weak exports. The performane of exports was *a better* guide to the health of the manufacturing sector.

Third, the trade balance in manufacturers should improve as the contribution of oil to the balance of payments declines — "at a gradual rate"—helped by a fall in the real exchange rate.

"The most *important* development that would sustain and *strengthen this process would be a* further deceleration in domestic *unit labour costs*," *Mr Lawson* added hopefully.

Mr Lawson is clearly right to say there is no adamantine law that says we have to produce as much in the way of manufactures as we consume, if we can earn our way in the world by other means. This, however, is to skate over the anxieties of their noble lordships, Mr Pym, the Confederation of British Industry *et al*.

They fear that a weakened *manufacturing industry* will *not* be able to regenerate itself without positive action by *the Government* and that services, many of which are not tradeable across national frontiers, will be unable to plug the gap. Mr Lawson did not allay their anxieties.

Scottish Provident defends SERPS

THE *Government's* mooted gradual abolition of SERPS—the State Earnings-Related Pension Scheme—came under attack yesterday from Scottish Provident, one of the leading companies that might be expected to benefit from a return of the public's pension responsibilities to the private sector.

SERPS' abolition has become a major area of contention in the Cabinet with the Chancellor, Mr Lawson, opposing the plans of the Social Security minister, Mr Fowler. Rather than an immediate abolition of *the scheme*, a *phased* ending was agreed by Cabinet last week.

But yesterday Joe Macharg, *general manager* of Scottish Provident, stated that such abolition would render null and void all the past year's consultation with the pensions industry on "portability" and other issues.

"This consultation took place in the belief that one would take at face value Government assurances that the fundamental structure, established with all-party agreement was not in question," said Mr Macharg.

"*Personal pensions*, as opposed to SERPS, may sound *like profits to some*, but I fear that in the end the deficiencies *of the idea* will bring the whole life and pension industry into disrepute."

Scottish Provident is the first major company to state its support for State rather than private pension plans, and it warned yesterday that it would be "early leavers" who would suffer most — the very group for whom the portability consultations were *started*.

Natfreight shares and profits soar

THE National Freight Consortium yesterday reported another surge in profits, with a £1 share acquired when the *workers bought the* business from the Government three *years ago* now worth £12·40.

The share value has appreciated so much that they have now been split into 10p units to keep them within reach of the employees.

A second interim dividend of 0·6p per 10p share is declared, making 1·16p net for the half-year—almost double those *paid* in the first half of last year.

Pre-tax *profits for the* 24 weeks ended March 25 were £9·9 million *on turnover of* £335·5 million, compared with *£5·5 million on £289 million for* the 25 weeks ended March 24 *last year*.

The profit was despite a £3·4 *million extraordinary item* to tackle problems in the parcels *group and £1 million for redun*dancies.

"Most of the profit increase came from trading activities," said directors. "Some extra profit came from our North American company, Merchants Home Delivery Service, while most of the other companies at home and abroad traded better than last year."

Property sales brought in £2·7 million, a rise from £1·8 million, and interest charges rose from £5·4 million to £5·9 million.

"Another satisfactory outcome for the year as a whole," is forecast.

It is hoped to bring the business to the stock market in a few years time. At present the share price is fixed on a "fair value" assessment by accountants Ernst & Whinney, with set dealing days.

The new 10p shares are now priced at 62p each.

Prime rate cut fails to sustain Wall St

By LAUREN CHAMBLISS in Washington

BANKERS TRUST slashed its *prime rate by ½ p.cfi. yesterday* to 10 p.c. but the news provided *Wall Street investors with only* a temporary respite from wor*ries over the crisis in Maryland* and a torpid economy.

The Dow Jones Industrial Average soared in heavy trading after the prime rate cut, but when no other major banks folowed *through* investors' enthusiasm died and the after*noon rally faltered*.

The index closed up 0·22 at *1273·52*.

Lower money costs and widespread speculation that the Federal Reserve board will soon reduce its discount rate apparently sparked the Bankers Trust action. The prime rate at America's major banks has been at 10·5 p.c. since last January.

The interest rate news helped offset a disappointing industrial *production report which showed* a decline in America's output *in April*.

The Federal Reserve said that industrial production eased 0·2 p.c. in the month, nearly wiping out an 0·3 p.c. gain in March. The fall in the Fed's output measure was expected as America's industries, utilities and mines have been particularly hard hit by the current economic slowdown and import competition.

The State of Maryland also continued to be a running sore as the governor's office was forced to implement further emergency action to stem a deposit run in the State's privately-insured building society industry.

Maryland Governor Harry Hughes put strict limits on withdrawals from the State's 100 privately-insured thrift *societies after other efforts to* calm panicked depositors failed.

Under the emergency action, depositors are allowed to withdraw only $1,000 a month from the affected savings and loans institutions. On Monday *alone*, over $116 million was withdrawn from *the building* societies, which are protected by a *private insurance pool of* only $300 million.

The Maryland legislature will meet tomorrow to consider *emergency legislation* officials hope will solve the crisis.

Some 350 *Federal* bank regulators have been sent to *Maryland to review the financial* conditions of the thrift societies *and to facilitate the application* process for Federal insurance *protection*.

● Sterling in New York closed at $1·2680, against $1·2695.

Recovery fails to boost jobs

THE export-led industrial recovery is proceeding apace but there is no sign of any prospective reduction in unemployment, according to a nation-wide business survey by the Association of British Chambers of Commerce.

The survey, which covered nearly 2,000 companies employing almost half a million people in manufacturing industry, shows buoyant export and domestic order books in most regions. However, the association says domestic order books are growing *less fast* than a year ago and some regions, including the West Midlands, Merseyside and Greater Manchester, *report a significantly* bleaker picture.

While there has been some improvement in the jobs outlook *labour* is still being shed.

7	18	15	23	20	8

20	8	1	20	19

2	20	18

Crack the code to find out the secret of our success over the last 18 years.
Or send for the 1984 Report and Accounts where the answer's perfectly plain.

BTR PLC, SILVERTOWN HOUSE, VINCENT SQUARE, LONDON SW1P 2PL. 01-834 3848.

ANSWER: GROWTH. THAT'S BTR

Sir Kenneth Durham, Chairman of Unilever PLC, presided at the Annual General Meeting of the Company, which was held on Wednesday 15th May 1985 in London.

The Report and Accounts were adopted, the Auditors re-elected and a final dividend for 1984 declared of 24.03p. per 25p. Ordinary Share, making a total dividend for 1984 of 35.52p. per 25p. Ordinary Share.

All the Directors were re-elected, except Mr C. F. Sedcole, a Vice-Chairman of the Company, Mr J. Louden, Mr F. W. L. Mann and Jonkheer I. E. B. Quarles van Ufford who are retiring. Mr M. Dowdall, Mr H. Eggerstedt and Mr M. S. Perry were elected Directors of the Company.

The Annual General Meeting of Unilever N.V. took place in Rotterdam on the same day, with Mr F. A. Maljers in the chair.

The Company has published a report made to the British Government under the EEC Code of Conduct for companies with interests in South Africa and a copy can be obtained using the coupon below.

Also available are two booklets which refer to the 1984 results. The Annual Report and Salient figures which contains general information of interest to shareholders, and the statutory Annual Accounts.

Unilever

Please tick as required:

Annual Report & Salient figures 1984 ☐

Annual Accounts 1984 ☐

Report under the EEC Code relating to South Africa ☐

To: External Affairs Department, Unilever PLC, P.O. Box 68, Unilever House, London EC4P 4BQ.

Name _____

Address _____

Part of everyday life, in 75 countries.

GRAND METROPOLITAN

INTERIM REPORT 1985

I stated at the Annual General Meeting in March that it seemed inevitable that the group's profits before taxation for the first half of the current year would be significantly lower than those reported for the same period last year. In the event, the profit before taxation for the first half was £131.9 million compared with £147.0 million a year ago and earnings per share were 12.6p as against 13.0p.

Brewing made satisfactory progress in the United Kingdom, and would have reported significantly higher trading profits but for disappointing results in a difficult market in Germany. Consumer Services achieved an improved overall performance from its retailing, leisure and contract services activities which cushioned the impact of a reduced contribution from casino operations arising from increased competition in the London gaming market. The results of Foods began to benefit from the action taken by management to adjust to the structural changes in the market for milk products which have affected performance in recent years.

The fall in trading profits reported for the United States sector as a whole conceals underlying growth in the earnings of many of its operations. In part, the fall in trading profits was attributable to reduced levels of consumer demand for fitness equipment. In the main, however, it reflected the continuing effects of price competition in the market for generic and private label cigarettes and the absence of any contribution to trading profits from the cigarette operation. The discounts first introduced by a competitor almost a year ago in the form of promotional price incentives have recently been extended for a further six months to 31 December, 1985.

In the International sector, Hotels took full advantage of strong demand for hotel accommodation in Europe, and once again generated trading profits which compared favourably with the corresponding period of last year. Wines and Spirits achieved further growth in almost every part of the world, and is now much the largest single contributor to the trading profits of the group.

The benefit arising from translation of the trading profits of the United States operation into sterling at a lower average rate of exchange was offset to some degree by the higher sterling cost of interest payable in US dollars.

The Board has decided to pay an interim dividend for the year ending 30 September, 1985 of 4.0p per share (1984–3.7p) on 7 October, 1985 to shareholders on the register on 30 August, 1985. The cost of the interim dividend will be £30.7 million (1984–£27.0 million).

15 May, 1985 — SG Grinstead *Chairman*

	Half year to 31 March (unaudited)		Year to 30 September
	1985 £m	1984 £m	1984 £m
Turnover			
United Kingdom			
Brewing	302.1	317.6	608.8
Consumer Services	579.6	550.8	1,174.6
Foods	367.6	352.8	777.8
United States			
Consumer Products	765.7	571.9	1,235.2
International			
Hotels	183.9	153.4	336.2
Wines and Spirits	551.5	492.4	942.4
	2,750.4	2,438.9	5,075.0
Trading profit			
United Kingdom			
Brewing	30.3	30.2	76.6
Consumer Services	28.3	32.0	67.4
Foods	11.1	8.7	16.4
United States			
Consumer Products	38.8	50.4	122.3
International			
Hotels	10.6	8.7	31.9
Wines and Spirits	68.6	59.1	129.3
	187.7	199.1	443.9
Interest	(55.8)	(52.1)	(109.6)
Profit on ordinary activities before taxation	131.9	147.0	334.3
Taxation	(34.6)	(48.5)	(95.1)
Profit on ordinary activities after taxation	97.3	98.5	239.2
Minority shareholders' interests	(2.4)	(2.6)	(3.5)
Preference dividends	(0.2)	(0.2)	(0.5)
Profit attributable to ordinary shareholders before extraordinary items	94.7	95.7	235.2
Deferred taxation	–	–	(20.0)
Other extraordinary items	26.0	10.7	(4.2)
Profit after extraordinary items	120.7	106.4	211.0
Earnings per share	12.6p	13.0p	32.4p

NOTES
1 Profits and losses of overseas subsidiaries are translated into sterling at weighted average rates of exchange.
2 Sales of £37.2 million in respect of CC Soft Drinks Ltd were included in Brewing turnover in the first half of 1984 but excluded from the full year's figures following its sale in May, 1984.
3 The charge for taxation is estimated on the basis that the rate of UK corporation tax will be 42.5% (1984–47.5%) and includes overseas taxation of £14.4 million (1984–£27.2 million).
4 Earnings per share is calculated by reference to the profit attributable to ordinary shareholders before extraordinary items.
5 The figures for the year to 30 September, 1984 have been extracted from accounts which have been filed with the Registrar of Companies and contain an unqualified audit report.

Grand Metropolitan PLC, 11/12 Hanover Square, London W1A 1DP

COMPANIES

Saxon still in for Petrolex

SAXON OIL has extended its £13·4m share offer for Petrolex until May 31 but has withdrawn its 80p-a-share cash alternative after claiming effective control of 11·8 p.c. of the Petrolex equity.

The move follows Aran Energy's last-minute £13·8m shut-out bid for Petrolex on Tuesday. Saxon's Edward Harris said Aran's offer was conditional on shareholders' approval and Saxon had extended its offer in order to keep its options open.

Saxon said Aran's offer was conditional on a number of factors and it had extended its offer in order to keep its option open.

Duport

SUBSTANTIAL provisions of £4·48m for the closure last month of New Garter Foundry and the reorganisation at Grovewood furniture left metal forming to plastics concern Duport nursing a £2·41m attributable loss (£1·38m profit) in the year to January 31.

The board believes, however, that this sees the end of major restructuring, and is lifting the dividend by a third to 1·33p (1p) with a 1p final on July 1.

Pre-tax profits actually rose from £2·13m to £2·45m. This was despite a continuation of a generally poor market place, aggravated by the miners' strike which hit Anslows — a major mining pick producer — and a swing from trading profits of £141,000 to a £605,000 loss on the furniture side.

Hartwells

HARTWELLS GROUP, the motor distributor successfully diversifying into property development, has had another record year with pre-tax profits up from £4·22m to £5·02m. This means a 2·6p improvement in earnings from equal to 12·4p to 15p.

Holders gain with a 2·65p final on July 31, making 3·83p against equal to 3·33p, and a scrip for the second successive year—this time a two-for-three.

This result was achieved against a background of a slight fall in national registrations of new cars while for the group 20 p.c. fewer units were delivered in August, a major contributor, leaving it at 1982 levels. It offset these factors with better quality trading and improved performance in other months of the year.

On the property side a revaluation has thrown up an £11·3m surplus which is incorporated in the balance sheet. Group results for the opening month of 1985-86 are up and further profits growth is anticipated.

Jackson Exploration

JACKSON Exploration, which in March called on holders to stump up £20·65m through a rights issue, turned round from losses of $779,000 to a modest profit of $131,000 pre-tax in the opening quarter. This was thanks to a $2·85m (nil) surplus on sales of oil and gas properties.

Oil and gas sales were actually lower at $944,000 against $1·19m. The first well in the company's 1985 exploration programme in Columbia has been completed.

Hydrocarbons in commercial quantities were not discovered in this well. The rig is now being moved and should spud the next well in the programme, the Pato No. 1, in the next few weeks.

London & Northern

LONDON and Northern Group has comfortably topped its April £14m rights issue forecast of 1984 pre-tax profits of not less than £18m with an advance from £15·5m to £18·555m, and adds that prospects for the current year are encouraging.

Its traditional British businesses, which range from civil engineering and building products to steel stockholdings, are progressing well and the overseas health care operations are expecting a further increase in profits. There will also be a material contribution from the May acquisition Rockville Crushed Stone Inc.

Earnings on the increased capital come out at 12·3p (11·8p on smaller capital), from which the final dividend is the anticipated 3·05p on July 8 to make 4·9p (4·5p). The forecast of a 2·1p (1·85p) interim this time and a final at least equal to 1984's is reaffirmed.

Novo Industri

DANISH pharmaceutical group Novo Industri lifted first-quarter net income from Dkr 158m to Dkr 180m on sales of Dkr 1·07bn against Dkr 896m.

Sales of pharmaceutical products and enzymes grew at around the same rate, enzymes sales being somewhat ahead of expectations.

Expectations of Novo's full-year results for 1985, however, remain unchanged — Dkr 685m net income last time.

Tern Group

TERN GROUP, the shirt and knitwear maker formerly known as Tern Consulate, which in the opening months of last year swung from a pre-tax loss of £29,000 to a £113,000 profit, dropped back into the red in the closing months. The deficit was £34,000 so that the full year outturn is £79,000. This is well up on 1983's £55,000 profit but a far cry from the £350,000 forecast last May at the time of a £780,000 rights issue.

A 1·25p final dividend, however, on July 17 makes the total the anticipated 2p (0·25p), though there is a loss per share of 0·68p against earnings of 0·96p.

IN BRIEF

Davenport Knitwear: Full-year pre-tax profit £811,000 (£759,000). Dividend 6·5p (1·80685p).

Baggeridge Brick: First half pre-tax profit £692,000 (£492,000). Turnover £4·31m (£3·88m). Eps 9·525p (6·15p). Interim dividend 9p (7·5p) payable August 8. Board anticipate another good year.

Bush Radio: First half pre-tax profit £971,000 (£790,000). Turnover £6·57m (£5·98m). Eps 6p (5·2p). As usual, no interim dividend. Board confident of another highly successful year.

Stockholders Investment Trust: Interim 1·1p (0·95p) payable July 9.

Whitbread Investment: Full year pre-tax profit £6·12m (£5·34m). Total income £6·48m (£5·65m). Eps 6·78p (5·91p). Nav. 210·37p (177·57p). Final dividend 4·56p payable July 26, making 6·75p (5·9p).

Gen. Stockholders Trust: Interim dividend 1·15p (equal to 0·95p) payable July 12.

Suter in £11·7m cash call to cut borrowings

By RA TICKEL

SUTER, the engineering and refrigeration group headed by David Abell, is raising £11·7 million net with an underwritten rights issue of up to 10 million new Ordinary shares at 120p each.

Terms are one Ordinary for very four Ordinary or deferred Ordinary already held, or 55 new shares for each £100 of convertible loan stock.

The call is primarily to reduce borrowings, and is the first since Mr Abell asked holders to put up £7·7 million in 1981, to help fund the £9 million purchase of the lossmaking Prestcold operation, Europe's largest commercial and industrial refrigeration concern, from B L, shortly after joining the company from B L Commercial Vehicles.

Since then Suter has raised around £11 million from the sale of Prestcolds contracting and compressor manufacturing operations, but more recently has successfully bid for motor companents and packaging group Francis Industries, and steel foundary group Lake & Elliot.

Suter gained control on Francis in December 1984 with a scaled down £15·5 million offer six months after failing with terms worth £13·4 million.

The final price was reduced from an agreed £18·5 million after Francis said it would not achieve a profits forecast made in defence of the original bid.

Earlier this year Suter agreed terms for an £8·3 million offer to Lake & Elliot and these purchases, together with the acquisition of stakes in a number of other public companies, the borrowings of companies acquired and increased working capital requirements, have left Suter with borrowings of more than £17 million.

Mr Abell says the group has no firm plans to make a bid in the immediate future, it recently bought a 7·5 p.c. stake in Newand Industries and increased its holding in F. H. Lloyd to over 16 p.c.

The improvement reported in March, when Suter turned in pre-tax profits for 1984 almost doubled at £4·14 million, continues in the current year with sales in the first quarter significantly ahead of the corresponding period.

With the outlook for the remainder of the year "extremely encouraging" the board intends paying dividends totalling 4·2p on the enlarged capital against 3·5p last time. Suter shares closed just $ lower at 136p.

S. Africans' Kunick stake

SOUTH African group Kersaf, which includes the casino and entertainment complex in Sun City, is acquiring 40 p.c. of British over-the-counter-stock Kunick Leisure Group in a deal worth £9.8 million.

The package, in Kersaf shares which will be placed with institutional investors in the United Kingdom, will also result in Kunick chairman Sir Fred Pontin stepping down to become deputy chairman.

The news comes two months after Kunick raised £2.5 million by placing seven million shares with institutions in order to develop plans for "theme parks" and other projects. The money from the latest deal, which involves Kunick allotting 25.6 million Ordinary shares to Kersaf, "will enable Kunick to strengthen its base and thus further expand its activities."

The new chairman will be former Trident Television managing director David Hudd, chief executive and joint managing director of Kersaf, formed by the recent merger of shipping line Safren and hotels group Rennies, will join the Kunick board.

BIDS AND DEALS

Peek Holdings

PEEK HOLDINGS yesterday conceded defeat in its bid for Energy Services & Electronics and said its seven-for-two offer has lapsed. Following a re-count there was a final acceptance of 49·72 p.c. The initial counting of votes indicated a 48·99 p.c. acceptance. Energy shares closed at 94p yesterday, down 6p.

Emess-Marchant

EMESS LIGHTING is making an agreed shares and cash offer, worth £6·25m for major lighting group Marchant Holdings. The cash element of the deal will be funded via a one-for-three rights issue at 190p which will raise about £3·35m.

Emess, which last month revealed record pre-tax results of £955,000 for 1984, says the current year has started well. It intends dividends totalling 3·5p for 1985, an increase of 20 p.c. over 1984's 4·6p.

Marchant made £500,000 pre-tax on turnover of £8·5m in 1984. The offer formula is based on Marchant achieving £800,000 pre-tax in 1985. Marchant's customers are many of the major United Kingdom chain stores, including Habitat.

Newman-Tonks has acquired **Plasmatic**, a Leicester-based precision injection moulding company, for £325,000 cash.

Commercial Union
3 MONTHS REVIEW
to 31 March 1985

An unaudited operating loss before taxation of £17.5m was incurred for the 3 months ended 31 March 1985. There was a substantial improvement in results in the United Kingdom but, as expected, experience in the United States continued to be poor.

The operating result before taxation achieved outside the United States was a profit of £14.2m. In the United States a loss of £31.7m was sustained.

Non-life premium income reduced by 13% in underlying terms. This reflects the action taken last year to cancel unprofitable business in the United States and to reduce the scale of our operations there.

Investment income increased by 8%, but in underlying terms showed a marginal reduction.

Life profits in all territories showed an excellent underlying growth.

In the United States non-life premium income reduced in all sectors as planned and by 28% overall. The operating result is still adversely affected by inadequate premium rates. However, increased rates are being obtained on both personal and commercial business and this should benefit results later in the year. As expected, despite a reduction in expenses of 25%, the lower premium income caused the expense ratio to rise to 32.8% (1984 31.0%). The statutory operating ratio was 126.1 (1984 114.8% and for the full year 126.8%).

In the United Kingdom there was a marked improvement in the operating result which benefited from improved claims experience, particularly in the industrial fire account, and a lower level of weather related claims.

The Netherlands continued to maintain its high level of operating profits despite competitive market conditions which restricted premium growth to less than 1%.

In Canada non-life premium income was reduced further by strong competition, particularly in personal lines because of our refusal to lower underwriting standards. In these circumstances the operating profit is a good achievement.

In the Rest of the World, excluding associated companies, there was steady growth in premium income and a satisfactory underlying increase in operating profits.

	3 months 1985 Estimate £m	3 months 1984 Estimate £m	Year 1984 Actual £m
Premium income			
Life	174.6	146.3	495.6
Non-life	520.1	544.4	2,159.5
Total	694.7	690.7	2,655.1
Investment income net of loan interest	64.9	59.8	275.9
Underwriting result	(99.9)	(84.1)	(439.4)
Life profits	16.7	14.2	77.9
Associated companies' earnings	0.8	1.7	12.8
Operating loss before taxation	(17.5)	(8.4)	(72.8)
Taxation and minorities	(4.2)	(0.9)	(15.5)
Operating loss	(21.7)	(9.3)	(88.3)
Realised investment gains	0.6	7.1	53.4
Loss attributable to shareholders	(21.1)	(7.2)	(34.9)
Earnings per share			
Operating loss	(5.26p)	(2.25p)	(21.44p)
Realised investment gains	0.15p	1.72p	12.95p
	(5.11p)	(0.53p)	(8.49p)
Shareholders' funds	£1,005m	£1,045m	£1,073m
Operating loss before taxation	£m	£m	£m
United States	(31.7)	(10.3)	(146.9)
United Kingdom	3.0	(10.5)	12.4
Netherlands	8.7	8.8	47.9
Canada	1.0	1.9	8.4
Rest of the World	1.5	1.7	10.4
	(17.5)	(8.4)	(72.8)
Rates of exchange			
United States	$1.23	$1.45	$1.16
Netherlands	Fls4.32	Fls4.25	Fls4.13
Canada	$1.68	$1.84	$1.54

Commercial Union Assurance Company plc

THE QUESTOR COLUMN

CU adopting a new policy

THE art of self-delusion lives on at Commercial Union Assurance Company and in the minds of the speculators who move relentlessly in and out of the shares.

CU itself reckons that, for a number oftechnical reasons relating to a misjudgment of the required level of reserves a year ago, the £17·5 million pre-tax operating loss in the first quarter of 1985 represents an underlying improvement on the £8·4 million reported a year ago.

In the soft glow of hindsight it is clear that the comparable 1984 figure was an over-optimistic number. But who is to say, apart from CU of course, that this year's judgment is any sounder?

So it is as well to forget the "underlying" trends and concentrate on the numbers currently emerging. The United States produced an operating loss in the first quarter of £31·7 million which, however the compatible figures are juggled, is still a mighty hole to be filled from shareholders' funds.

The other major insurance markets were all just about in profit, recording the usual ups and downs between sectors and territories. Suffice to say that in most areas things have stopped getting worse. The bottom of the market has passed.

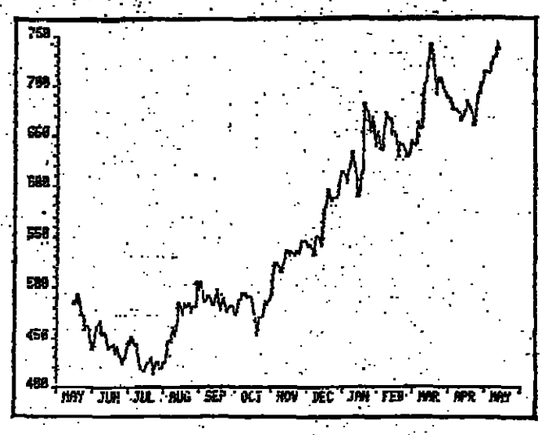
So far as the United States is concerned, exceptionally poor figures have to be expected. At long last CU is getting on with its contraction programme, throwing off the hazardous commercial lines in favour of cosier personal business.

Premium income from the United States dropped 28 p.c. quarter on quarter, and for the full year is expected to decline from more than £1 billion to nearer £750 million. Such contraction, essential for the long term, cannot be achieved without short-term pain.

With the help of hardening rates in most sectors 1985 should get better as it goes along, and the full year result is likely to be a few millions one side or other of break-even.

At 231p the shares are still leaning heavily on speculative hopes unless investors really are determined to ascribe value to a dividend yield which has not been covered by earnings since 1980.

That said, the outlook for 1986 is increasingly interesting.



Source: DATASTREAM

BTR's shares have romped ahead over the past year, and now recognise the potential.

Tyre leverage will boost BTR

FORMER shareholders in Dunlop, investors who swapped their Thomas Tilling shares and even a few who took the concious decision to buy BTR shares—they all turned up in force to BTR's annual meeting yesterday and left with smiles on their faces.

BTR used the occasion to confirm that it was going ahead with the original Dunlop plan to sell the United States tyre manufacturing company through a leveraged buyout backed by investors.

The deal will bring in $118 million cash plus the repayment of $60 million of loans. It will produce a book profit and the consequent loss of earnings will be more than made good by interest savings.

The sale, plus internal cash generation and other minor disposals, will drive down BTR's debt level, which including Dunlop hit a figure of nearly £1 billion as the impact of the Dunlop debt was felt.

The current forecast is that by the year end, leaving aside any further acquisitions, net gearing will have dropped from the 100 p.c. immediately following the Dunlop deal to nearer the 65 p.c. of end 1984.

The position is helped by the fact that only some £20 million of the £100 million Dunlop purchase consideration will be met in cash, the overwhelming proportion being in shares.

Dunlop could chip in up to £50 million to profits this year out of maybe £400 million for the group as a whole. Already, Sir Owen Green said yesterday, major organisational changes have been implemented at Dunlop.

A pre-tax £400 million puts the shares on a prospective price-earnings ratio of 15, a rating that has finally got to grips with the reality of BTR's sizzling growth rate.

There is always the possibility that BTR will take advantage of the share price strength to tap its shareholders for funds. But if it does it will be to finance the next major acquisition rather than to rebuild after Dunlop. Given BTR's record, the matter should not overshadow the price.

'Hold' rating for Ultramar

ULTRAMAR needs a sequence of good quarterly results before the market's confidence can be fully restored, but the trend has at least started. For the three months ended March 31 pre-tax profits are up from £59·4 million to £105·6 million and at the net level from £32·3 million to £46·4 million.

In the nature of its business and because the industry's oversupply problem has not yet been solved, the same level of profitability is unlikely to be maintained in the second and third quarters. But the group should still post a reasonable year-on-year increase, and the case for a re-rating grows.

The dancing dollar robbed Ultramar of being able to convert United States dollar profits into sterling at earlier advantageous rates, but then currency movements are something with which Ultramar and the rest have to live.

The on-off-on Spanish order for six oil-bulk-ore carriers is now well under way with two ships already in service, and a third vessel due on June 1.

On the interest front the group has made a positive reduction in debt. Interest payable has eased from £17·5 million to £15·4 million, and this week's major refinancing programme in Canada through which two public issues totalling C$250 million were made will lead to further interest savings.

In the United States refining and marketing operations continue to be influenced by weak prices, but the principal upstream operations in Eastern Canada, the United Kingdom and the shipping division were profitable.

Ultramar shares yesterday stepped out of their 210p-240p trading range and closed 15p up on the day at 245p where on the likely 1985 outcome of £145 million net after £127·6 million they offer a prospective price-earnings ratio of 4·6.

The shares now deserve to move up into the 230p-260p trading range where the price-earnings ratio would still be modest. Hold.

CORY

CHEMICAL COLOUR MANUFACTURERS

	1984 £	1983 £
Turnover	6,262,000	3,494,000
Profit before taxation	1,047,000	305,000
Profit after taxation	545,000	165,000
Ordinary dividend per share	2.0p	1.4p

The following are extracts from the Statement by the Chairman, Mr. H.J.D. Finchett:

* The final profit for 1984, before taxation, is £1,047,000 more than three times that of 1983 and the highest ever achieved.
* The Board are pleased to recommend the payment of a final dividend of 1.2p per share, making a total dividend for 1984 of 2.0p per share. In addition, the Board considers the Company's share capital is out of line with the net assets employed and is recommending a capitalisation issue of one new ordinary share of 5p each for each ordinary share currently held.
* The exceptional result for 1984 reflects the continuing demand for our products, despite an unprecedented rise in the cost of raw materials which had to be passed on to customers.
* Although prospects for 1985 are good it will be difficult to repeat 1984's performance, however we anticipate it will show an improvement over previous years. Steps were taken during the last year to expand the Company's activities and we will continue to look for such opportunities.

HORACE CORY PUBLIC LIMITED COMPANY
NATHAN WAY, LONDON SE28 0AY.

TOURIST RATES

Australia	1·82½ dollars
Austria	26·65 schillings
Belgium	75·70 francs
Canada	1·72 dollars
Denmark	13·80 kroner
Finland	8·03 markkaa
France	11·65 francs
Germany	3·80 marks
Greece	*162·00 drachmae
Holland	4·31 guilders
Iceland	*48·00 kronur
Ireland	1·22½ punt
Israel	1,200 shekel
Italy	*2,440 lira
Japan	316 yen
Malta	*0·58½ pounds
New Zealand	2·77 dollars
Norway	11·03 kroner
Portugal	*209·00 escudos
South Africa	*2·90 rand
Spain	*211·75 pesetas
Sweden	11·06 kronor
Switzerland	3·18 francs
Turkey	585·00 lira
United States	1·25½ dollars
Yugoslavia	*305·00 dinars

Rates indicate approximate foreign currency bank notes obtainable for sterling in Britain.
*Subject to limit.

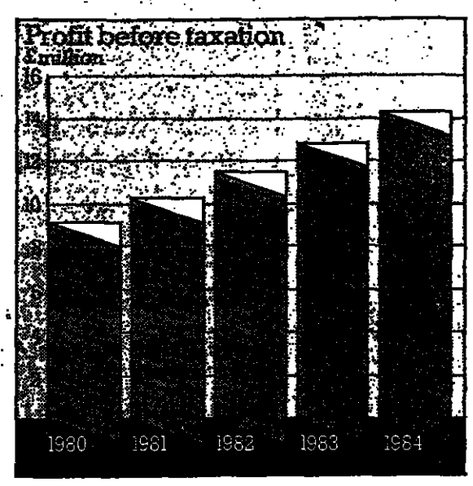
Matthew Hall

Public Limited Company

INTERNATIONAL ENGINEERING DESIGNERS AND CONTRACTORS

Steady growth maintained

- Further increase in pre-tax profit—up 10 per cent.
- Dividend for the year increased by 12½ per cent and 1-for-1 scrip issue proposed.
- Good results in both the UK and Australia from the mechanical and electrical sector despite keen margins.
- Oil, gas and chemical sector performed well in the UK and Holland but results from the USA remain disappointing.
- UK mining operations affected by the miners' strike, whilst the American mining market still remains depressed.
- Group order book sound and a reasonable year in 1985 anticipated.



Summary of Results

	1984 £'000	1983 £'000
Turnover	382,769	361,165
Value Added	201,439	187,195
Profit on ordinary activities before taxation	14,245	12,862
Profit attributable to shareholders	6,914	3,903
Shareholders' funds	48,662	42,936
Dividends per share	7.875p	7.0p
Earnings per share	20.23p	16.91p

The Summary of Results shown above is an abridged verson of the audited accounts which have been, and will be, filed with the Registrar of Companies. The Auditors' reports are unqualified.

The Annual General Meeting will be held in London on Friday, 7th June, 1985.

Copies of the Annual Report 1984, containing the Chairman's Statement in full and a Review of the Year, may be obtained from the Secretary, Matthew Hall PLC, Matthew Hall House, 7 Baker Street, London W1M 1AB. Telephone: 01-935 9384. Telex: 291441.

Duport

Annual Results

■ Pre-tax profit increased 15%

■ Dividend up 33%

Year ended 31st January	1985 £000's	1984 £000's
Turnover	65,545	58,127
Profit before tax	2,447	2,128
Ordinary Dividends per share:	p 1.33	p 1.00

"Swish" curtain systems and building products; "Vi-Spring" beds; "Grovewood" kitchens; computer services; ferrous castings; forgings and plastic products.

DG DUPORT GROUP

The Annual Report will be available from: The Secretary, Duport plc, Sedgley Road East, Tipton, West Midlands DY4 7UU.

We've already installed the perfect telephone system for your business, for someone else.

There is one independent telecommunications company which has been installing telephone systems for 14 years. Norton.
We've installed systems for customers of all sorts and sizes, from banks to department stores, hotels to hospitals. In fact, we're the biggest supplier of PABX equipment up to 150 extensions outside British Telecom.
Because we're independent, we're competitive. Our service is faster, and the systems we stock are designed by the world's leading manufacturers.
Above all, we offer the complete spectrum of business communications.
Our capacity is from two extensions right across the range.
We market systems, we install them, we maintain them and we service them.
And the people we employ are the top professionals in the industry.
Service like this makes us the most competent company in the telecommunications field.
As we said, we're already number two. We're also the fastest growing.

NORTON

The serious alternative in telecommunications.

Norton Telecommunications Plc
London (01) 278 0404 Bristol (0272) 279656 Luton (0582) 454545 Stockport (061) 477 6891

£10,000 TO £141,249 IN UNDER 9 YEARS
(JUNE 1976–MAY 1985 INCLUDING RE-INVESTED INCOME)

TOP U.K. GENERAL FUND OVER 3, 5 & 7 YEARS
(Source, Money Management, May 1985)

Daily prices at 16th May 1985

M.L.A. UNITS

M.L.A. Unit Trust Management Limited
37 Old Queen Street
London SW1H 9JG

	Bid	Offer	Yld%
M.L.A. General	27.0	28.6	2.27
M.L.A. International	37.5	37.7xd	0.88
M.L.A. Gilt	21.7	23.0xd	11.91
M.L.A. Income	30.4	32.2xd	4.65

Authorised unit trust prices

For further information telephone
01-222 0311
and quote reference DTJ 6.5.85
Member of the Unit Trust Association

COMMODITIES

LONDON METAL MARKETS

Rudolf Wolff Report:

COPPER: Steady. Wire Bars: Off settlement £1,255 (£1,215), off midday cash £1,235-£1,236, 3 months £1,216·50-£1,217, after close cash £1,250-£1,252, 3 months £1,217-£1,217·50. T/o 21,250 tonnes. Cathodes: Idle. Off settlement £1,215 (£1,196), off midday cash £1,207-£1,215, 3 months £1,204-£1,208, after close cash £1,210-£1,215, 3 months £1,205-£1,209. T/o 100 tonnes.

TIN: Steadier. Off settlement £9,481 (£9,442), off midday cash £9,480-£9,481, 3 months £9,440-£9,450, after close cash £9,500-£9,510, 3 months £9,475-£9,480. T/o 1,195 tonnes.

LEAD: Steady but quiet. Off settlement £299·50 (£298·50), off midday cash £299-£299·50, 3 months £300-£301, after close cash £300-£301, 3 months £302-£302·50. T/o 7,350 tonnes.

ZINC: Barely steady but quiet. Off settlement £671 (£673), off midday cash £670-£671, 3 months £669·50-£670, aft close cash £660-£662, 3 mths £664-£665. T/o 6,500 tonnes.

SILVER: Quiet. Midday cash 518·5p-519p, 3 mths 535·5p-533·8p, aft close cash 516p-517p, 3 mths 532p-533·5p. t/o 88 lots.

ALUMINIUM: Steady but quiet. Off settlement £886 (£881), off midday cash £885-£886, 3 mths £908·50-£909, aft close cash £889-£891, 3 mths £912-£913, t/o 15,775 tonnes.

NICKEL: Steady. Off settlement £4,465 (£4,445), off midday cash £4,460-£4,465, 3 mths £4,425-£4,430, aft close cash £4,470-£4,480, 3 mths £4,430-£4,435, t/o 948 tonnes.

LONDON SILVER MARKET: Spot 513·95 (515·80), 3 mths 529·20 (530·90), 6 mths 544·15 (546·05), 1 yr 575·55 (575·75).

PLATINUM: Free-market £221·20 (£223·35).

LONDON COMMODITY MARKETS

Rubber Spot 64·00-67·00 (64·00-67·00).

SISAL: East Africa quoted levels. No. 1 Basis, No. 3 Long. CIF, Antwerp Prices.

SUGAR: London Daily Price Raws £68·50 $87. No. 6 Contract $ per Tonne. Aug. 96·60-96·20, Oct. 99·60-99·80, Dec. 105·80-106, Mar. 117·80-118, May 122-122·40, Aug. 127·60-128·40, Oct. 131·80-132·60. T/O 1,352 Lots.

SOYA MEAL: Firmer. Jun. £25-£23·90, Aug. £20·50-£20·90, Oct. £23·90-£23·10, Dec. £28·30-£28·70, Feb. £35-£35·30, Apr. £34-£34·80, Jun. £34-£36. T/O 471 Lots.

COFFEE £ per ton. May 2060, July 2113, Sept. 2157, Nov. 2187, Jan. 3214. Sales 854.

COCOA E. D. & F. Man (Cocoa) report (£ per tonne) Closing prices—May 1798 sell, 1796 buy. July 1827, 1825. Sept. 1817, 1814. Dec. 1777, 1776. March 1782, 1781. May 1794, 1795. July 1800, 1799. Sales 3621. Options 1.

CRUDE OIL

Rotterdam spot prices in $: Arab Light 27.00. Dubai 25.75. Arab Heavy 23.45. North Sea (Forties) 26.50. North Sea (Brent) 26.45. Nigerian Bonny Medium 26.50.

GAS OIL FUTURES

June 216·50-16 25, July 213·50-15·25, Aug. 216·75-16·50, Sept. 213·75-18·25, Oct. 221·75-19·25, Nov. 225·21, Dec. 232·25, Jan. 24, Feb. 232-22. Total volume 815. Premier Man.

LONDON GRAIN MARKETS

BARLEY £ per ton: May 113·50, Sept. 99·00, Nov. 102·45, Jan. 106·05, March 109·25. WHEAT "B" £ per ton: May 118·60, July 121·00, Sept. 99·60, Nov. 102·35, Jan. 106·40.

HGCA—Locational ex-farm spot prices and change on last week. Eastern: feed barley 113·40. E. Midlands: feed wheat 119·20 down ·70; feed barley 114·40 up 10. NE: feed wheat 118·80, feed barley 113·70 up 20.

(GAFTA)

PIGMEAT (Gafta) pence per kilo.—Jun. 107, Aug. 101·90, Oct. 107, Nov. 107, Feb. 99·50, Apr. 100. T/O 84 Lots.

POTATOES (Gafta).—May £62·70, Nov. £64·60, Feb. £72·70, Apr. £86·90, May £92·50. T/O 255 Lots.

LIVE PIGS (GAFTA).—Pence per Kilo. Jun. 103, Jul. 96·50, Aug. 94·30, Sep. 95, Oct. 99·50, Nov. 99·50, Jan. 97·50, Feb. 94·50, Mar. 94·50, Apr. 94·80, May 94·80. T/O 1 Lot.

COVENT GARDEN

Vegetables lb: root artichoke 30, asparagus 100-200, aubergine 40-60, beans Kenya 85-100, broad 40, bobbi 40, flat 45, bean sprouts 30, sprouting broccoli 15, cabbage, green 15-18, red 10, white 7, carrots old 9-11, new 22-25, courgettes 38, fennel 50, spring greens 10-12, leeks 20-30, mangetout 200-250, mushrooms 50-70, onions 6-16, parsnip and swedes 7, green capsicums 20-90, red 100-150, old potatoes 5-7, imported new 8-14, home grown new 25-40, parsley 40, peas 40, each: globe artichoke 35, cauliflower 20-36, sweetcorn 30.

Salad bunch: radish 10-13, watercress 16, salad cress 7, spring onions 6-9, per lb: chicory 50, beetroot 13, salad carrots 25, Chinese leaf 50, tomatoes 32-38, beef 40, each celery 10-30, cucumber 15-26, round lettuce 8-10, cos 12-18, endive 100, Iceberg 20-35, Webbs 10-12.

Fruit lb: eating apples 15-30, cookers 9-15, bananas 30-32, grapes 45-65, pears 12-28, rhubarb 6-10, imported strawberries 30-60, English 130, cherry 180, watermelon 20-30, each avocado 18-35, coconut 27, grapefruit 12-20, pink 30, Kiwi 12-20, lemon 3-8, lime 15, mango 40-60, honeydew melons 100-168, oranges 5-16, tangerines 10, pawpaws 100, pineapples 50-125, ugli 40-60, peach 14-35, hothouse peach 100-120, pomegranites 100.

LIVESTOCK COMMISSION

Average fatstock prices yesterday; GB cattle 100·99p kg lw (+2·40), sheep 225·85p kg est dcw (−5·10), pigs 82·37p kg lw (+0·67). England and Wales: cattle nos. up 7·3 p.c., ave. price 101·17p (+1·97), sheep nos. down 4·9 p.c., ave. price 225·21p (−4·53), pig nos. up 3·5 p.c., ave. price 82·37p (+0·67). Scotland: cattle nos. up 1·5 p.c., ave. price 100·15p (+4·14), sheep nos. down 15·5 p.c., ave. price 208·85p (−12·81).

FREIGHT FUTURES

Stop loss selling on opening moved values sharply lower, but profit-taking and fresh buying recovered some of losses, with further firming at close as sellers withdrew to higher levels reports Coley and Harper. July 85 909·0 down 1·0 volume 69. Oct. 85 950·0 down 5·0 volume 145. Jan. 86 948·0 down 1·0 volume 24. April 86 1000·0 up 5·0. July 86 931·0 down 15·0. Oct. 86 1025·0 unch. Jan. 87 1050·0 down 5·0. April 87 1077·5 down 12·5. Total lots traded, 238. Yesterday's BFI 1009·5 down 8·5.

CHAIRMEN

Legal & General — Professor Sir Robert Ball: Insurance group pension business started year very well and new business 28 p.c. up. First-quarter 1985 new premium income for conventional life business about £16m.

Glynwed International — Sir Leslie Fletcher: First three months show a material improvement over corresponding period.

Matthew Hall—Dennis Garrett: Overall, group order book sound. With careful attention to our costs, anticipate a reasonable year.

Expamet International—Jeremy Beasley: After a slow start group now trading at a good level of profitability and results to date are exactly in line with budget.

J W Spear & Sons—Francis Spear: Order situation indicates trading results this year will again show an improvement.

Cooper Industries — John Cooper: Board expect to show continued advance in profits and their aim, with a progressive dividend policy, is to exceed the 1980 dividend of 1·25p in the near future as capital return improves.

Ramco Oil Services—Stephen Remp: Year has begun slowly in all divisions.

Amari — Michael Ward Thomas: First four months successful and all divisions ahead of budget.

MONEY & EXCHANGES

THE POUND ABROAD

	15-5-85	Prev. close
Austria	27.22–.29	27.17–.24
Belgium*	78.09–.37	77.97–78.19
Canada	1.7314–.7385	1.7496–.7542
Denmark	13.9430–.9740	13.9379–.9798
France	11.8578–.8893	11.8169–.8565
Germany W	3.8806–.8881	3.8752–.8816
Holland	4.3814–.3872	4.3719–.3834
Ireland	1.2345–.2405	1.2550–.2590
Italy	2467.24–2479.82	2465.41–2478.75
Japan	316.76–317.35	317.37–.99
Norway	11.1858–.2313	11.2065–.2450
Portugal	217.78–225.10	215.24–221.58
Spain	218.20–.82	217.64–218.28
Sweden	11.2205–.2591	11.2254–.2641
Switzerland	3.2517–.2624	3.2589–.2691
Utd. States	1.2620–.2635	1.2720–.2735

* Convertible rate.

Effective Sterling Exchange Rate Index NOON 78·9 78·9 CLOSE 79·1 (79·2) (Base 1975 = 100)

OTHER MARKET RATES

Argentina	Peso 838.19–859.70
Australia	A$ 1.8385–1.8425
Brazil	Cruzeiro 6548.00–6560.00
Cyprus	C£ 0.7927–0.7980
Finland	Markka 8.0998–8.1087
Greece	Drachma 169.51–173.28
Hong Kong	HK$ 9.8026–9.8125
India	Rupee 15.5006
Iraq*	Dinar 0.3955–0.3956
Kuwait	Dinar 0.3815–0.3855
Malaysia	Ringgit 3.1310–3.1410
Saudi Arabia	Rial 4.5600–4.6000
Singapore	S$ 2.7850–2.7960
South Africa	Rand 2.4780–2.4860
United Arab Emirates	Dirham 4.6585–4.6785

* Subject to limit

DOLLAR RATES

	15-5-85	Prev. close
France	9·5850	9·2800
Germany	3·0780	3·0485
Switzerland	2·5800	2·5625
Japan	251·05	249·75
Trade weighted ave.	145·40	144·90

EUROCURRENCIES

DOLLARS:
7 days 7¹⁵⁄₁₆–8¹⁄₁₆ — 1 month 8–8⅛
3 months 8⅛–8¼ — 6 months 8⅜–8½

MARKS:
7 days 5⅞–6⅛ — 1 month 5½–5⅝
3 months 5½–5⅝ — 6 months 5⅝–5¾

SWISS FRANCS:
7 days 2¾–3 — 1 month 4¹⁵⁄₁₆–5¹⁄₁₆
3 months 5¹⁄₁₆–5³⁄₁₆ — 6 months 5⅛–5¼

FORWARD RATES

The forward rates for currencies for one month and three months are as follows:

	One month	Three months
Austria	14⅞–13⅛ Gr. pm	40⅜–36⅜ Gr. pm
Belgium	26–21 c.pm	68–60 c.pm
Canada	0.48–0.39 c pm	1.24–1.09 c.pm
Denmark	4½–3½ Ore pm	11½–10⅛ Ore pm
France	2⅜–2⅛ c pm	7–6 c pm
Germany W	2½–2¼ Pfg pm	6⅝–6⅜ Pfg pm
Holland	2¼–2 c.pm	6⅞–6¾ c.pm
Italy	2 Lr.pm–1 Lr.dis	Par–3 Lire dis
Japan	1⅝–1⅛ Yen pm	5–4⅞ Yen pm
Norway	½–¼ Ore dis	1½ O.pm–½ O.dis
Portugal	100–425 c.dis	350–1225 c.dis
Spain	18 c.pm–10 c dis	30–85 c.dis
Sweden	5⅛–3⅞ Ore dis	9¼–10⅜ Ore dis
Switzerland	2¼–2 c.pm	6⅛–5⅞ c.pm
Utd. States	0.45–0.47 c.pm	1.35–1.32 c.pm

GOLD PRICE

1st Fix $322·85 — 2nd Fix $322·75
Close $325·25 ($327·00)
Sterling Equiv. £255·99 (£256·92)

KRUGERRANDS*

£259·00–£305·90 (£261·00–£308·20)

PLATINUM NOBLES

£227·50–£229·95 (£250·15–£232·80)

NEW SOVEREIGNS*

£58·00–£74·75 (£58·00–£74·75)

* Banks' selling rate includes VAT and charges. Buying rate excludes VAT. Prices are for single coins.

MONEY MARKET RATES
(per cent.)

CLEARING BANKS Base Rate 12½–12¾ (April 19)
FINANCE HOUSES Base Rate 13½ pc (May)
DISCOUNT MKT.: Day-to-Day 11–13
INTERBANK: Overnight 12¾; 7 days 12⅝–12¾; 1 month 12¹¹⁄₁₆–12¾; 3 months 12⁹⁄₁₆–12⅝; 6 months 12⁵⁄₁₆–12⁷⁄₁₆
LOCAL AUTHORITY DEPOSITS: Two days 12⅝; Seven days 12⅝; One month 12½; Three months 12½
BANK BILLS: 1 month 12¼–12³⁄₁₆; 3 months 11¾–12; 6 months 11½–11⅝
TREAS. BILLS: 1 month 12⅜–12¼; 2 months 12¹⁄₁₆–12⅛; 3 months 11¹⁵⁄₁₆–12
STERLING C.Ds.: 1 month 12¹¹⁄₁₆–12⅝; 3 months 12⅝–12½; 1 year 11⅞–12
DOLLAR C.Ds.: 1 month 7.85–7.95; 3 months 8.00–8.10; 1 year 8.75–8.85

THE pound lost a cent to $1·2627 as the dollar recovered on foreign exchange markets yesterday. But sterling remained strong against its European rivals, notably the mark, thanks to continued high interest rates in Britain.

The sterling index slipped from 79·2 to 79·1 as the pound's rise in terms of the mark and other currencies largely offset its fall against the dollar.

The cost of wholesale money in London eased fractionally in response to sterling's good performance, but dealers believe there is no immediate prospect of a cut in bank base rates.

Another large cash shortage in the banking system, put at £830 million, also affected sentiment by making it difficult for the authorities to hold down the cost of very short term money.

Harvard Securities Limited Licensed Dealer in Securities

Member of the British Institute of Dealers in Securities.

Last night's closing prices:

High	Low	Share	Mid Price	
26½	5	Airship Inds	25½	
40½	37½	Ambitrnp	39½	
43	38½	Appleton	38½	
30	25	Assoc. Fern.	30	+1
145	114	Atlis Systems	133	
36	11½	Award Res.	16½*	
7	3¾	Belvoir Pet.	4¼	
17½	10½	Berkley Leis.	mb	
65½	45	Bleasdale	61	+1
35½	15	Bieterleigh Inv.	25½	
20	12	Breverleigh War.	13	
162	50	British Telecom	162	
108	70	A. Brown	107½	
33½	14½	Burad Holdings	27½	−1
58	66	Burad Secs (SA)	57	
12	7	Catalyst	10	
30½	12	Corton Beach	27½	−1
130	90	Credo Petroleum	95	−5
495	247½	CST	270XC*	
36	10½	DASA	15½*	+5
38	26	Dolamore	30½	
8¾	⁹⁄₁₀	Edenspring	1	
6	4	First Venture	4	
31½	20	For. Eyes	26½	
30½	9½	Future Forecasts	9½	
47	23	Glossair Av.	23	
72	15½	Godwin	20	
64	38½	Hard Rock	64	+5
8	3	Hartley Baird	7	
47½	40	Hrvrd Secs Grp	40½mb	
25	5	Hemokinetics	7½	
37	20	Herbert Woods	27½	
29½	9½	I-Dara	17½	
40	5	Intervision	5	
22½	15	Iceland Yard	20½	−2
6	4	Ireland Yd Wts	5	−1
		Kunick Leisure	55½	
43½	87	Lending Leisure	36	+1
24	9	Leisure Inv.	24	
305	97½	Memcom	272½	
153	110	Memtek	137	
76	22	Micromite	Suspended	
28½	2	N. Atlantic Air	5	
54	18	NAE	45½	
24	18	Naylor Cars	22½XR	
190	77½	New Dimension	82½	
5½	2	Newgate Trust	2¾	
68	41½	Optrometrics	47½	
39	14	OTC 1	37½	
35	32	Park Hall Leis	34	+1
81	20	Pizzo	22	
22	5½	Publishing Hldgs	22	
52	15	Rigby Elec.	46½	
16	3½	Scoops	3½	
27	12	Special Eyes	15½	
61	23	Stone Medical	45	
50	9½	Taddale Inv.	11½	
235	100	Tadpole Tech.	190	
39	25	THEW	39	
32½	23	Townhill Secs	30½	
40	30	USMX	32½	
75	49	VTC	63mb	
50	35	VTC Defd.	40mb	
32½	25	Waterslides	32½	
20	9	Wellfort Pet.	9	
15	10	Zygal	11½	
		Harvard Warrants for acquisition of:		
42	25½	Bleasdale Opts	35½	
9½	5	Burad Hldgs Opts	9½	
16	13	Corton Bch Opts	13	
15	11	Dolamore Opts	12	
8	8	Godwin Elec. Opt	8	
39	30	Hard Rock Opt	39	+5
17½	4	L. Leisure Opts	15½	+1½
34	27	Rigby Opts	30	
15	13	THEW Opts	14	

USM Shares

Prices for Harvard quoted USM shares are available on 01-928 2237.

SPENCER KING
LATEST B.E.S. ISSUE

For copies of prospectus—Tel. 01-928 2661.

*Common Shares subject to SEC Rule 144.

Market Makers 01-928 2237
Prestel *88122#

GROSS EQUIV. 17·08%
NET INTEREST PAID 11·96%
GUARANTEED & SECURED
30% 5 years' Discount Bonds and other offers available.
BRADFORD INVESTMENTS, D3 (Licensed under Banking Act, 1979), 91 Manningham Lane, Bradford, West Yorkshire, BD1 3BN. Tel. Bradford (0274) 305207 or Ansafone (0274) 737548.

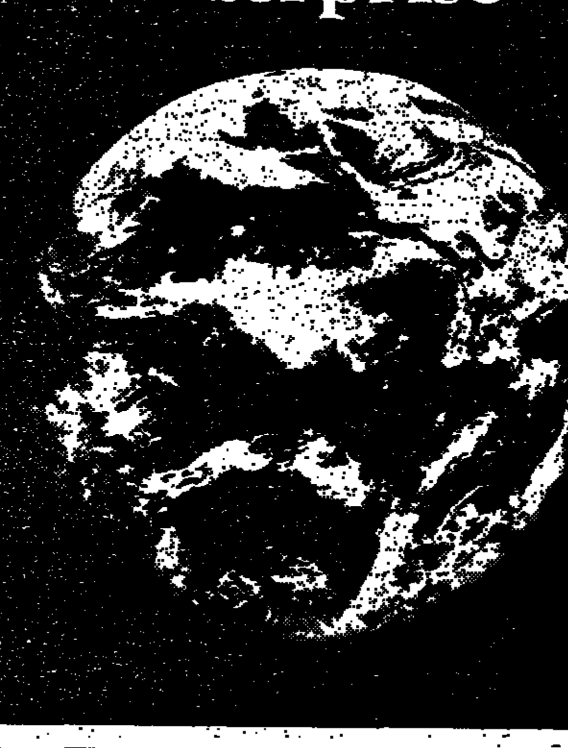
FINANCIAL NOTICES

FIVE ARROWS LIMITED

A DIVIDEND has been DECLARED of 5p per share payable to the holders of Ordinary Shares registered on 15th May 1985 and to holders of Coupon No. 115 attached to Ordinary Share Warrants to Bearer. The dividend will be paid on 16th May, 1985. Coupons must be lodged with Securities Department, Hill Samuel & Co. Limited, 45 Beech Street, London EC2P 2LX, where listing forms can be obtained.

By Order of the Board of Directors
B. D. Mitchell, Secretary.
St Martin's House, 16 St Martins-le-Grand, London, EC1A 4EP.

Marsh & McLennan ~a truly global enterprise



INFORMATION MEETING

An Information Meeting will be held at 3pm on Thursday 30th May, 1985, at The Carpenters Hall, 1 Throgmorton Avenue, London, E.C.2. The Chairman of the Board and other members of management will summarise the proceedings of the annual meeting of stockholders of Marsh & McLennan Companies, Inc., to be held in New York today, 16th May, 1985, and respond to questions. Stockholders and other interested persons are cordially invited to attend.

Marsh & McLennan | Bowring

Copies of Marsh & McLennan Annual Report for 1984 and proxy statement may be obtained on application to The Secretary, C T Bowring & Co. Limited: The Bowring Building, Tower Place, London EC3P 3BE (Tel: 01-283 3100 ext 2011).

Ultramar

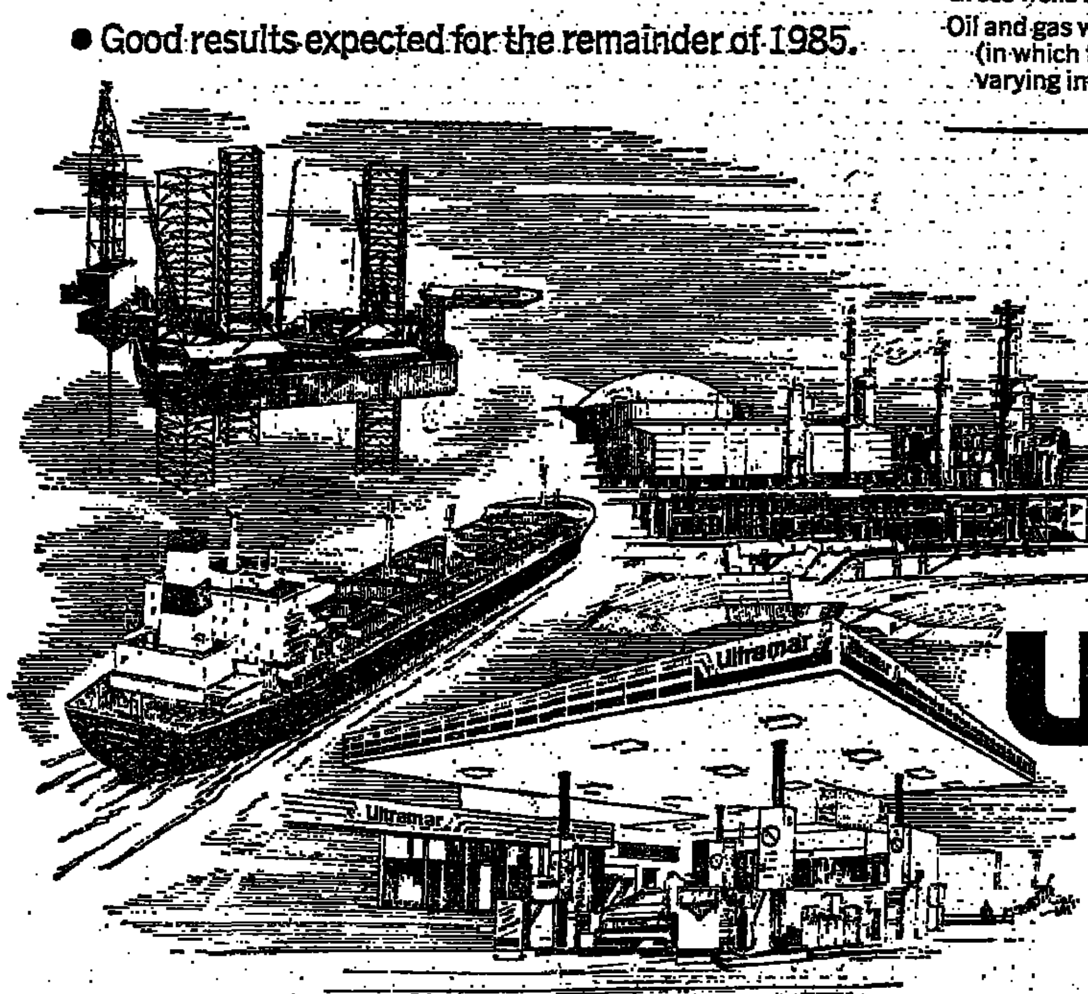
FIRST QUARTER 1985

GOOD START TO 50TH ANNIVERSARY YEAR

- Record first quarter net profit of £46.4 million.
- Cash flow at quarterly all time high of £69.2 million.
- Oil and gas production exceeds 100,000 barrels per day of oil equivalent.
- Improved profitability from downstream operations in Eastern Canada and the UK, and the shipping division.
- Delivery taken of two 76,000 ton oil-bulk-ore carriers.
- Can. $250 million refinancing successfully completed.
- Good results expected for the remainder of 1985.

SUMMARY OF FINANCIAL RESULTS	First Quarter 1985 £ million	First Quarter 1984 £ million	Year 1984 £ million
Turnover (Sales revenue)	820.4	784.3	3,260.4
Profit on ordinary activities before taxation	103.6	59.4	284.9
Profit on ordinary activities after taxation	46.4	32.3	127.6
Cash flow from operations	69.2	54.5	215.4
Capital expenditures	51.3	85.4	287.7

OPERATING RESULTS	First Quarter 1985	First Quarter 1984	Year 1984
Sales of oil (barrels per day)	308,400	352,600	291,200
Oil refined (barrels per day)	75,600	110,300	104,000
Oil produced (barrels per day)	31,400	23,100	26,400
Gas produced (thousands of cubic feet per day)	432,200	259,100	340,000
Gross wells drilled	60	60	315
Oil and gas wells completed (in which the Group has varying interests)	33	46	201



ULTRAMAR FIFTY YEARS

Ultramar

Morgan House, 1 Angel Court
London EC2R 7AU

For a copy of the Report for the First Quarter 1985 please write to the Company Secretary at the above address.

Which Society—?

Amongst the 'Top Twenty' has
* The highest reserve ratio
* The lowest administrative costs
* No branch offices and offers to new and existing investors.

IMMEDIATE ACCESS TO BALANCE OVER £10,000

10·6%=15·14%★

EFFECTIVE RETURN IF HALF-YEARLY INTEREST ADDED 10·88%=15·54%★

★Gross — if you pay tax at 30%

NO interest penalties • Minimum holding £1,000 • Six months notice of withdrawal

Free brochure from

GUARDIAN BUILDING SOCIETY

Dept DT 120 High Holborn, London WC1V 6RH. Tel: 01-242 0811

RATES VARIABLE. TRUSTEE STATUS. MEMBER OF B.S.A. ASSETS OVER £000 MILLION

Another Year of Record Results from Rotaflex

YEAR TO 31 DECEMBER	1984 £000	1983 £000	% Increase
TURNOVER	41,434	30,539	36
PROFIT BEFORE TAX*	2,757	1,361	103
PROFIT ATTRIBUTABLE*	1,853	980	89
EARNINGS PER ORDINARY SHARE*	16.8p	8.4p	100
DIVIDEND PER ORDINARY SHARE	4.5p	3.2p	41

*After prior year adjustment

"We shall continue our efforts to improve profitability and to promote growth by investing in our traditional businesses and in new complementary activities. The year ahead must be viewed with relative caution following the huge growth and profitability we have achieved....but it is true to say that we have never been better placed to face the future".

Michael Frye
Executive Chairman

THE ROTAFLEX BUSINESSES

Copies of the Annual Report and Accounts may be obtained from The Secretary, Rotaflex p.l.c., Concord House, 241 City Road, London EC1V 1JD

UNIT TRUST PRICES

AUTHORISED TRUSTS

ABBEY UNIT TRUST MANAGERS
1-3 St Paul's Churchyard, London EC4
01-236 1833

1985 High	1985 Low	Name	Bid	Offer
139.9	121.2	Amer. Grth	132.8	140.2
54.6	49.5	Asian Pacific	49.4	52.6
114.7	107.1	General	107.2	114.7
73.0	71.8	High Inc. Eq.	73.5	78.0
207.3	165.3	Japan	156.6	168.2
67.2	53.3	U.K. Eqn. Tr.	56.4	59.2
118.6	112.5	Gilt & Fix. Int	110.1	116.5
175.0	123.4	Worldwide Rl.	146.1	155.4

AITKEN HUME FUNDS (MNGMT) LTD.
30 City Road, London EC1Y 2AY
01-628 5626

33.6	30.0	Small Co's Fd	30.4	32.5
152.2	127.3	Pacific Fund	125.0	133.7
501.7	390.5	Exempt Fund	471.7	504.7
186.3	168.6	Special Sits. Fd	171.9	183.9
42.0	37.5	Mayr & Ess. Fd	39.2	42.0
69.6	57.6	Am. Malone Fd	58.3	62.1
55.0	50.0	Intnl. Inc. Fd	50.0	53.5
156.2	143.1	Secure Income Fund	146.0	156.8
69.7	63.4	Japanese Tech Fund	59.4	63.5
173.4	115.6	American Tech Fund	118.6	130.5

ALLIED UNIT TRUSTS LIMITED
Allied Dunbro House, Rayleigh Road, Hutton, Brentwood, Essex
0277 217459 & 229125

179.1	143.0	First Trust	158.7	179.1
113.4	106.1	Growth & Inc'o Tst.	106.5	*113.4
236.7	198.2	Capital Trust	193.2	*205.8
345.6	278.6	Balanced Trust	299.0	318.5
460.4	415.5	Accumulator Tst.	452.3	481.4
34.7	30.0	American Inc. Tst.	32.4	34.4
139.5	130.5	High Income Tst.	137.3	146.3
169.9	97.3	Equity Inco'me Tst.	164.2	159.9
126.5	117.1	High Yield Tst.	116.3	*123.8
79.7	78.3	Governm't Sect. Tst	77.5	*78.9
75.8	64.6	International Tst.	61.8	65.8
77.7	66.1	Japan Tst.	66.4	64.6
141.5	118.3	Pacific Tst.	116.9	124.5
73.9	56.7	Am'n Spec. Sits. Tst	60.2	65.0
218.0	175.5	Sens. of America Tst	178.4	189.5
179.0	158.8	Asset Value Tst.	168.1	179.2
33.2	31.2	Gilt Growth Tst.	31.0	32.9
106.8	95.8	Smaller Co's Tst.	100.3	106.8
138.1	120.3	Sec. Smaller Co's Tst	129.5	137.9
61.9	54.1	Recovery Tst.	58.1	*62.0
109.3	92.8	Metal Mins. & Com. Tst	98.9	*105.0
166.8	151.9	Overseas Earnings T.	154.9	165.0
104.6	94.9	Technology Tst.	99.4	*95.6

ANDERSON UNIT TRUST MANAGERS LTD.

131.8	125.1	Enterprise Unit T	119.9	127.4
39.7	27.3	Anderssonline Unit.	38.7	39.4

ARBUTHNOT SECURITIES LIMITED
131 Finsbury Pavement, London EC2A 1AY. 01-628 8876
Dealing Dept., 01-623 9001/2/3/4

55.5	50.9	Capital Growth	49.7	53.1
95.5	84.0	Commodity	82.0	*87.7
137.9	120.6	Commodity Accum.	128.9	*136.4
52.5	46.3	Com 10% Withdrawal	43.3	*46.4
119.8	97.6	Eastn & Intnational	94.4	100.9
61.5	54.9	Extnde Inc'd Wdrwl	53.2	56.6
51.5	44.4	Finance & Property	44.1	51.5
73.7	61.0	Foreign Grth	59.8	65.6
46.9	43.1	Gilt & Fixed	42.5	*44.7
72.0	66.7	Gilt & Fixed Accum.	66.1	*69.7
61.1	57.1	High Income	57.2	60.1
137.1	124.8	High Income Accum	123.2	*137.1
76.6	72.2	High Inc. 8% Wdrwl.	71.8	*76.9
64.2	49.7	High Yield	60.4	64.1
155.7	146.5	High Yield Accum.	145.6	152.7
93.9	73.5	North American	72.5	77.5
27.4	25.8	Preference	25.7	27.4
80.5	74.6	Preference Accum	75.5	80.5
93.1	86.8	Smaller Companies	103.6	108.5
116.3	93.0	Smaller Co's Accum.	108.3	*115.8
10.2	9.4	World Penny Share.	9.5	9.9

Portfolio Trust

54.7	57.1	U.K.	62.3	64.5
65.2	52.8	Japan	58.4	54.1
80.2	65.7	U.S.	56.7	60.1
60.3	51.8	Europe	57.3	59.3

ARCHWAY UNIT TRUST MNGRS. LTD.

229.8	213.4	Fund	216.0	229.8
35.3	33.6	Growth. Fund	33.7	35.9
56.8	55.2	High Yield Eq. Fd.	55.3	*56.7

ATLANTA UNIT TST. MNGRS. LTD.
46 Moorgate, London EC2R 6EL
01-638 1717

73.0	58.5	Atlanta Am Spec Fd	55.8	59.4
82.2	65.7	Atlanta Canadian Tst	66.4	71.4
57.5	45.5	Atlanta Jap. Far East	42.9	45.6

BAILLIE GIFFORD & CO. LTD.
3 Glenfinlas Street, Edinburgh
031-225 2581

107.0	88.5	Japan	87.1	92.7
148.1	107.1	America	138.3	136.5
225.9	173.8	Technology	173.9	181.4
126.5	125.0	Energy	120.4	128.9
163.9	146.2	Income Grth	154.0	163.8

BARCLAYS UNICORN LIMITED
252 Romford Road, London E7 8JB
01-534 5544

89.7	75.9	Unic Amer	75.4	*80.2
166.1	134.8	Unic. Amer. (Acc)	145.2	154.4
120.8	98.2	Unic Aust (Inc)	105.7	112.4
190.3	167.4	Unic Cap.	167.5	178.2
336.4	329.4	Unic Exempt	329.4	350.4
54.2	51.6	Unic Extra Inc.	54.0	*56.4
199.3	160.3	Unic. Fin.	187.4	199.5
208.6	159.2	Unic. Inc.	198.2	209.6
112.0	102.6	Unic. Gen.	102.5	112.0
81.7	71.4	Unic. Gilt Ex. Tst	71.3	75.8
117.1	99.4	Unic. Grth. Acc. (Acc)	97.7	99.6
116.2	96.6	Unic. Grth. Acc. (Inc)	95.8	98.7
150.5	130.7	Unic. Grth. Acc.	132.4	140.8
257.4	237.1	Unic. Inc.	237.1	252.1
115.7	101.4	Unic. Special Sits.	108.8	115.7
150.4	134.6	Unic. Rec.	141.4	150.4
89.5	82.6	Unic. Trust	84.0	89.5
130.0	110.1	Unic. Worldwide	114.4	130.0
58.1	50.1	Unic. Inv. Fd. (Acc)	50.7	53.9
174.9	152.8	Trust Inv. Fd. (Inc)	154.5	*174.9

BARING FUND MANAGERS LTD
P.O. Box 756, Beckenham, Kent BR3 4XQ
01-658 9002

50.5	50.0	Australia	48.7	49.4
50.5	50.0	Eastern	48.8	50.1
58.7	57.6	Europe	56.2	57.6
512.9	499.7	Growth & Inc Inc	498.3	512.9
737.9	713.7	Growth & Inc Acc	717.8	737.9
51.3	49.8	First Japan	44.9	48.0
50.5	50.0	Japan Special	46.9	50.4
50.5	49.8	Japan Smaller	46.4	48.4

BARRINGTON MGMT. CO., LTD
59 Gresham Street, London EC2P 2DS
01-606 4433

126.5	119.0	Gen Fd Inc	118.0	125.1
167.5	155.9	Gen Fd Acc	156.3	165.7
59.1	54.0	High Yield Fd Inc	54.2	*58.3
127.7	119.1	High Yield Fd Acc	120.0	127.7
107.4	99.8	Smaller Co's Fd Inc	99.8	107.4
354.9	331.5	Smaller Co's Fd Acc	332.1	354.9
108.8	101.4	Pacific Fd Inc	99.9	*94.9
121.7	105.6	Pacific Fd Acc	100.7	106.2
228.6	218.3	Nrth Am Fd Inc	220.2	235.6
305.5	290.1	Nth Am Fd Acc	291.8	312.1
266.6	237.5	European Fd Inc	238.8	255.3
321.4	287.5	European Fd Acc	290.5	309.4
113.1	109.7	Gilt Yield Fd Inc	109.5	111.9
163.8	153.2	Gilt Yield Fd Acc	153.2	163.8
154.5	131.4	Japan Fd Inc	128.9	*136.4
154.5	131.4	Japan Fd Acc	129.4	136.9

BISHOPSGATE PROGRESSIVE MANAGEMENT CO.
65 Holborn Viaduct, London EC1A 2DE
01-248 4080

758.1	623.9	Bishops Proc May 7	711.3	758.1
1039.1	839.8	Acc Units May 7	958.1	1021.1
895.7	772.2	Bishop Int'l May 14	843.4	898.0
1079.4	923.5	Accum May 14	1016.3	1074.8
183.4	175.1	Beckman May 15	172.4	179.7
165.4	83.2	Can & Fr May 9	85.8	102.2
109.1	95.9	Accum May 9	98.4	105.6

BREWIN UNIT TRUST MANAGERS LTD
5 Giltspur Street, London EC1A 9DE
01-248 4400

110.5	97.0	Capital Fd	102.7	107.0
59.8	50.0	Dividend Fd	47.4	59.8
113.4	99.4	Intl Growth & Inc Fd	107.9	112.4

BRIDGE FUND MNGRS. (A) (C)
Regis House, King William St, E.C.4
01-623 4851

86.3	68.8	America Gen. Inc	84.4	76.2
86.6	69.1	America Gen. Acc	84.7	76.5
104.5	107.3	Income Fund	101.1	108.7
126.5	120.2	Capital Inc	120.1	129.0
147.9	133.0	Capital Acc	139.2	149.6
251.0	246.0	Exempt	239.2	41.1
42.2	39.2	Intnl. Recovery Inc	39.2	41.1
56.2	50.1	Intnl. Recovery Acc	50.1	53.9

BRITANNIA GROUP OF UNIT TRUSTS LIMITED
Salisbury House, London Wall, London EC2. 01-588 2777
Dealing 01-638 6478/6479

102.8	94.3	American Growth	92.5	99.0
61.7	55.5	American Income	53.1	56.1
29.1	22.2	American Smllr Cos	23.2	24.3
88.1	75.4	Amer Tech Specialists	68.7	*75.7
68.1	63.8	Australian Growth	62.7	64.1
163.5	149.3	Commodity Shares	144.5	*154.1
10.1	9.7	European Sm. Co's	9.6	*10.0
55.7	55.5	Exempt	55.0	*55.7
63.8	53.6	Exempt Mkt Leaders	58.9	*63.8
55.6	51.0	Extra Income	50.9	54.2
47.3	38.9	Far East	39.8	39.3
39.3	35.1	Financial Securities	35.6	38.9
27.2	25.6	Gilts	24.4	*26.3
59.1	54.4	Growth & General	52.3	55.7
35.1	30.5	Growth Gilt	32.5	35.1
28.7	23.2	Hong Kong Perf	151.0	*154.5
164.3	148.3	Income & Growth	33.0	38.8
32.3	27.7	Intnl. Growth	12.0	12.8
16.1	11.2	Intnl. Leisure Mkt	14.0	15.2
46.2	35.1	Japan Performance	9.3	10.1
13.5	9.9	Japan Smaller Co's	135.2	135.2
157.8	144.5	National High Inc.	145.5	155.8
19.3	17.8	Preference Shares	17.9	17.9
44.2	39.1	Property Shares	41.2	43.9
65.6	76.4	Recovery	115.4	*125.1
123.1	109.2	Smaller Companies	74.6	*79.6
81.8	74.6	Special Mkt. Sits	70.2	*74.5
34.9	31.4	U.K. Growth	65.0	70.4
71.1	51.7	Universal Energy	42.6	45.4
54.6	44.3	World Technology		

BROWN SHIPLEY & CO.
9-17 Fenchurch St, London EC3M 3BQ
01-623 9144

53.0	46.8	Brown Shipley Fund	47.9	51.5
85.8	78.2	Accum	78.0	103.7
102.6	91.5	Financial	95.6	103.5
179.1	167.7	Growth Acc	168.7	*114.6
117.6	109.3	Growth Inc	49.9	53.7
54.1	48.1	High Inc	50.1	*53.3
69.3	51.3	Income Fund	51.8	55.5
62.2	55.7	North American	49.2	49.7
69.9	48.6	Orient Fund	47.7	*50.9
30.2	25.2	Recovery	135.0	*143.1
174.5	141.1	Technology Fund		

BUCKMASTER MANAGEMENT COMPANY LTD.
The Stock Exchange, EC2P 2JT
01-588 2868

130.8	105.8	Buckmaster Intnl Fd	105.7	110.5
89.5	75.5	Buckmaster Inc. Fd.	74.3	78.0
175.4	162.3	Buckmaster Gen. Fd	167.5	178.4
511.0	356.6	Buckmaster Gen. C Fd	354.4	356.8

CS FUND MANAGERS LTD
205, High Holborn, London WC1 6PY
01-242 1145

49.1	45.4	ICS Japan Fd	45.1	48.4

CANADA LIFE

1985 High	1985 Low	Name	Bid	Offer
97.0	89.2	Can. Life Gen. Dist.	89.1	97.0
147.9	134.7	Can. Life Gen. Acc.	140.5	147.9
85.8	69.8	Can. Life Inc. Dist.	69.3	*75.4
126.2	115.3	Can. Life Inc. Acc.	117.8	126.2

CANNON FUND MANAGERS LIMITED
1, Olympic Way, Wembley, Middx.
HA9 0NB. 01-902 8876

280.8	245.4	Income	252.6	269.2
147.6	120.4	Far East	119.7	*125.2
146.3	120.2	North American	116.8	*124.4
241.6	213.7	Growth	225.8	240.4

CENTRAL BOARD OF FINANCE OF THE CHURCH OF ENGLAND
77 London Wall, London EC2N 1DB
01-588 1815

00.6	00.0	Deposit %	—	12.7
332.00	330.25	Investment	—	333.85
131.45	125.70	Fixed Int	—	128.55

CHARITIES OFFICIAL INVESTMENT FUND
77 London Wall, London EC2N 1DB
01-588 1815

00.0	00.0	Deposit %	—	12.5
302.00	295.52	Income	—	296.77
049.33	029.05	Accumulation	—	045.46

CHIEFTAIN TRUST MANAGERS
11 New Street, London EC2M 4TP
01-283 1943

20.0	19.3	Gilt & Fix. In	19.8	20.5
44.4	41.7	High Income	41.4	44.0
43.3	40.0	Inc. & Gth.	40.5	43.3
29.8	23.6	Special	27.3	29.1
69.8	60.0	International	62.1	66.5
32.8	32.5	Global	34.3	36.7
44.0	44.0	American	41.4	44.4
20.9	19.9	Australian	20.9	22.4
59.4	50.6	Japan	53.1	56.5

CLERICAL MEDICAL UNIT TST MANAGERS LTD.
Narrow Plain, Bristol, BS2 0JH
(0272) 277715

51.7	39.3	General Equity	39.7	41.7
42.3	35.1	Equity High Inc	30.5	32.5
34.3	28.1	Gilt & Fixed Int.	28.7	30.5
36.8	26.4	Indexed Seq.	26.7	25.3

CONFEDERATION FUND MNGMT
170.1 (165.2 Growth Fund ..... 169.2 | 178.1

CONTINENTAL LIFE UNIT TRUST MANAGEMENT LTD.
64/70 High Street, Croydon CR0 9XN
01-681 3522 (Admin & dealing)

50.0	50.0	Growth Fd	49.8	50.0

COUNTY BANK UNIT SERVICES LTD

241.4	228.3	Capital Trust	226.3	240.7
52.9	49.3	Energy	48.9	52.0
139.4	130.4	Extra Income	134.5	143.1
107.9	95.9	Financial Trust	101.5	107.9
53.6	51.2	Gilt Strategy	51.6	53.4
237.8	224.2	Growth Invest. Tst.	225.0	239.1
101.6	96.7	Income Trust	101.0	107.4
77.9	72.5	Japanese & Pac. Grth	77.9	82.5
91.4	87.4	North Am. Grth Tst	85.9	*91.5
232.8	149.6	Portfolio Invest. Fd.	169.1	180.2
105.6	95.8	Recovery Trust	98.1	99.6
159.5	141.6	Smaller Companies	150.0	159.5

CROWN UNIT TRUST SERVICES LTD
Crown House, Woking, GU21 1XW
(048652) 24833

188.7	168.6	Crown High Inc. Tst	170.7	182.5
180.7	167.6	Crown Growth Trust	171.2	183.1
127.3	125.7	Crown American Tst.	111.3	119.0

EFM UNIT TRUST MANAGERS LTD.
4 Melville Cres., Edinburgh EH3 7JB
031-225 2422 (Dealers)

83.1	59.9	American Fd	63.4	67.8
71.8	67.1	Capital Fd.	67.2	*71.9
59.1	54.4	Growth & Inc Fd	107.1	114.6
52.3	41.6	High Div. Fd	45.9	51.1
195.6	152.3	Intnl. Fd	156.3	167.2
26.6	25.8	Res Fd	25.3	27.3
32.8	21.6	Smaller Jap. Comps.	21.0	22.5
115.4	100.1	Tokyo Fd	97.1	103.8

EQUITABLE UNITS ADMIN LIMITED.
35 Fountain Street, Manchester M2 2AF
061-236 5685

309.5	288.3	Equitable Pelican	290.8	*309.5
59.5	50.5	Far Eastern	50.1	53.7
51.7	48.5	Gilt Fixed Int	47.9	51.0
59.9	52.3	High Income	55.3	*58.8
65.3	59.7	North American	48.4	51.6
62.5	52.6	Special Sit.	53.7	57.1
56.8	51.6	Trust of Inv Tst	52.5	56.8

EQUITY & LAW UNIT TST MNGRS LTD
Amersham Road, High Wycombe
0494 33377

124.3	114.7	UK Growth Tst. Acc.	116.9	*124.3
111.2	104.3	UK Growth Tst. Inc.	101.5	111.2
188.2	138.2	Higher Inc. Tst. Acc.	171.3	*182.2
169.6	135.7	Higher Inc. Tst. Inc.	143.7	*150.6
69.5	64.1	Gilts Fxd Int Tst Acc.	64.7	69.1
75.9	75.3	Gilts Fxd Int Tst Inc.	72.4	76.3
158.6	134.7	North Am. Tst Acc.	122.7	*130.5
113.4	90.9	Far East Tst Acc.	86.7	*92.7
85.3	84.4	Europe Tst Acc.	84.6	89.6
205.3	186.4	General Tst.	185.5	197.3

FS INVESTMENT MANAGERS LTD.
180, West George St, Glasgow, G2 2PA
041-332 6462

251.7	180.7	Balanced Growth Fd	186.6	*251.7
39.5	25.0	Services Comm. Fd.	34.8	38.5

FIDELITY INTERNATIONAL MANAGEMENT LTD
Oliver Walk, Tunbridge, Kent TN9 1DY
Dealing 0732 362222
Enquiries 0732 361444

106.2	95.6	American Trust	95.6	105.6
116.2	103.2	Pacific Trust	103.2	115.1
178.3	160.0	Equity Units Dist.	159.8	176.5
208.4	203.9	Equity Units Acc.	203.9	225.2
137.4	121.2	Sterling Units Dist.	120.1	137.6
140.8	123.3	Sterling Units Acc.	122.5	140.8

G & A TRUST

95.7	88.1	G & A	91.2	98.7

G.T. UNIT MANAGERS
8th Floor, 5 Devonshire Sq., London EC2M 4YJ
01-283 2575. Dealing: 01-626 3531

157.4	138.1	G.T. European Fund	133.8	143.2
95.7	76.2	G.T. Far East & General	84.4	79.6
59.7	55.3	G.T. Income Fund	54.1	58.8
135.5	125.5	G.T. International Fd.	104.9	112.4
175.3	126.7	G.T. Japan & Gen. Fd	129.8	138.8
108.4	100.3	G.T. Liquid Reserve	102.5	102.5
145.8	133.3	G.T. Pension Exempt	138.0	142.5
75.7	68.9	G.T. Tech & Grth Fd	70.6	75.6
69.2	62.9	G.T. UK Capital Inc.	64.8	69.2
119.9	95.5	G.T. UK Capital Acc.	104.6	111.9
59.7	47.1	G.T. U.S. & Gen. Fd.	46.7	*52.1

GARTMORE FUND MANAGERS
2-4 St Mary Axe, London EC3A 8BP
01-623 1212. Dealings: 01-623 8766

99.7	89.4	American Trust	78.9	84.6
22.4	18.4	Australian Trust	20.0	21.2
48.8	36.8	British Trust (Acc)	45.6	48.6
36.8	31.8	British Trust (Dist)	41.4	44.1
74.2	67.7	Cosmond Share Tst	69.0	73.5
39.9	35.5	European Trust	27.1	29.4
39.9	35.5	Extra Income Trust	37.9	40.4
34.5	28.9	Far Eastern Trust	31.6	33.8
27.5	23.7	Fixed Interest Trust	24.3	25.9
29.7	22.6	Gilt Trust	25.1	26.4
125.3	110.5	Global Fund (Acc)	115.4	122.8
108.4	105.2	Global Fund (Dist)	105.0	111.8
20.4	18.4	Gold Share Trust	18.2	19.4
109.9	90.9	High Income Trust	105.5	110.2
33.4	29.4	Hong Kong Trust	29.3	31.1
57.4	50.4	Income Fund	50.3	53.6
84.8	66.9	Japan Trust	65.3	70.6
40.4	37.8	Oil & Resource Trust	37.5	40.0
54.1	34.6	Special Sits. Trust	49.6	74.1
55.6	52.3	UK Small Co Rec Tst	48.9	52.1

JOHN GOVETT UNIT MANAGEMENT LIMITED
Winchester House, 77 London Wall, London EC2N 1DB. 01-588 3620

72.8	63.6	Intnl Grth Fd	61.3	65.5
70.5	55.4	Amer Grth Fd	55.0	59.6
74.1	69.9	Amer Inc Fd	59.7	62.7
112.6	102.4	Euro Grth Fd	102.0	109.0
53.5	45.1	Gold & Min Fd	48.9	52.2
107.7	87.5	Japan Grth Fd	84.5	89.8
78.5	61.1	Pacific Inc Fd	62.7	66.7
74.5	59.7	U.K. Spc Sits Fd	59.7	74.3

GRANVILLE UNIT TRUST MANAGEMENT LIMITED
5, Lovat Lane, EC3 5DT. 01-621 1212

53.3	50.0	Granville Capital	49.8	52.3

GROFUND MANAGERS LIMITED
Fenners Hall, 5/8 Austin Friars, London EC2N 2AE. 01-588 5317

89.2	79.7	American Tst	68.3	*72.6
74.6	69.0	Equity Tst	70.1	*74.6
62.2	59.2	European Tst	57.6	*59.8
54.6	51.0	Gilt Tst	50.2	*51.8
68.1	67.6	Japan Tst	63.5	*68.1

GUARDIAN ROYAL EXCHANGE UNIT MANAGERS LIMITED
Royal Exchange, London EC3V 3LS
01-638 2020

280.5	235.8	Guardhill Tst	243.6	*252.4
118.8	111.5	Gilts & Fixed Int. Tst	111.9	116.3
193.5	159.4	Growth Equity Tst	161.5	172.3
148.9	119.4	North American Tst	123.4	*132.2
168.2	133.1	Far Est. Tst	135.4	*139.9
179.9	159.3	Smaller Co's Tst	159.1	*179.9
170.2	151.4	Property Share Tst	159.9	170.2
128.6	115.0	European Tst	118.2	125.6

HAMBROS BANK UNIT TRUST MANAGERS LIMITED

1985 High	1985 Low	Name	Bid	Offer
		Prudent. U.T. Admin., 5 Rayleigh Rd, Hutton, Brentwood, Essex 0277 217416		
51.7	44.7	HBL Canadian	46.7	45.4
67.4	56.2	HBL Equity Income	62.4	*67.0
39.8	35.4	HBL European	36.1	38.7
68.1	58.4	HBL Japan & Far E	60.8	*63.2
69.3	57.5	HBL North Amer	57.1	*61.3
67.6	57.1	HBL Scandinavian	55.8	57.2
82.0	70.3	HBL Smaller Co's	80.1	81.9

HENDERSON UNIT TRUST MANAGEMENT LTD
Premier U.T. Admin, 5 Rayleigh Rd., Hutton, Brentwood, Essex. 0277 217238

75.2	65.6	(Australian	68.3	73.7
57.0	46.6	Capital Growth	49.1	52.9
59.5	50.4	Capital Growth (Acc)	55.7	59.9
149.0	126.5	European	129.7	*136.5
100.9	89.9	Japan	79.4	85.0
138.2	124.1	High Income	129.0	*136.1
85.6	76.6	Income & Assets	84.6	88.8
129.2	116.3	International	112.0	*118.1
168.4	142.1	North American	139.4	146.6
133.7	117.5	Extra Income	124.6	132.5
65.9	59.4	American Small Co's	57.5	*60.6
62.0	51.8	Pacific Smaller Co's	53.4	*56.9
115.1	99.7	Income & Growth	108.5	115.1
215.3	185.0	Income & Grth (Acc)	191.1	202.3
109.1	93.5	Special Sits	102.8	108.9
159.9	133.9	Special Sits (Acc)	141.0	159.9
81.5	72.7	Smaller Co's Div'd	76.3	*81.4
55.6	52.3	Fixed Interest	51.6	*54.6
112.1	93.5	Global Tech	92.5	97.7
81.1	69.4	Global Healthcare	74.1	77.9
140.7	114.0	American Recovery	109.9	117.0
108.6	89.1	Japan Special Sits	85.1	89.5
99.9	76.9	Nth American Exmt	75.2	79.2
97.1	85.3	Japan Exempt	81.6	85.5
102.2	94.7	Smaller Co's Exmt	89.4	94.2
109.7	88.6	Financial	94.6	*100.7
87.9	76.3	Oil & Natural Res	79.1	79.2
59.6	46.7	Pref. & Gilt	47.4	50.6
85.9	77.6	Recovery	77.8	82.1
47.4	44.5	Gilt	44.2	46.5
51.2	40.6	Signature & Relay'n	39.3	*42.2
261.2	252.4	Worldwide	256.4	261.2
175.4	151.6	Pacific Exempt	151.6	161.1
81.3	68.4	Global Tech Bond	70.6	75.5
97.8	86.9	High Income Bond	89.5	97.6
278.9	243.0	European Exmt Tst	257.6	*268.3
61.6	49.6	European (British Co's	49.7	51.3

HERITABLE UNIT TRUST MANAGERS LTD.
52, Berkeley Square, London, W1X 6EB
01-493 4521

76.7	70.3	Heritable Growth Fd	71.4	77.2
57.8	55.6	Heritable Income Fd.	55.3	57.6

HESMOSS UNIT TRUST MANAGERS LTD.
30/31 Friar Street, Reading, Berks RG1 1AE. 0734-598511

74.3	59.3	Caversham Fund	69.5	*73.6
60.5	56.5	Caversham Ex in Fd	58.7	62.4

HILL SAMUEL UNIT TST. MNGRS.
45

UNIT TRUST PRICES

Continued from page 25

LONDON LIFE
100 Temple Street, Bristol BS1 6EA. 0272-279173

1985 High	Low	Name	Bid	Offer
Assurance				
332-3	307-5	Equity	—	332-3
184-2	172-9	Fixed Int.	—	181-7
202-8	197-2	Property	—	202-0
155-6	138-6	Deposit	—	155-9
264-0	234-5	Mixed	—	244-0
119-3	112-3	Index Stock	—	115-2
144-0	125-6	International	—	130-5
Pensions				
265-0	241-5	Equity (P)	—	256-0
201-5	188-9	Fixed Int. (P)	—	199-1
147-6	144-8	Property (P)	—	147-6
149-8	136-2	Deposit (P)	—	149-8
193-4	183-3	Mixed (P)	—	190-5
130-0	120-0	Index Stock (P)	—	124-5
129-4	125-8	International (P)	—	129-4

M & G GROUP PLC
Three Quays, Tower Hill, London, EC3R 6BQ. 01-626 4588.

209-3	197-2	American Bond	171-4	180-1
209-7	217-5	American Sec Bonds	218-4	229-4
114-9	91-6	Aurora Sterling Co's Bd	96-5	101-4
126-2	108-1	Australasian Bds	112-2	117-9
155-8	144-4	Commodity Bds	147-6	155-1
106-1	100-0	Deposit Bonds	106-2	106-1
191-9	174-4	Equity Bonds-Bonus	181-5	191-0
429-8	390-2	Equity Bond-Acc	407-5	427-8
229-0	205-2	Extra Yield Bonds	216-8	227-8
146-6	129-8	For Eastern Bonds	130-5	137-2
212-7	171-1	Gilt Bonds	200-8	210-9
106-9	98-8	Gold Bonds	104-0	109-3
178-3	165-4	High Yield Bonds	169-0	177-5
114-4	107-9	Index-Linked Bds	107-8	113-5
303-6	272-8	International Bonds	270-9	284-6
156-4	134-5	Japan Bonds	125-2	131-6
132-1	112-7	Japan Smlr Co's Bds	110-0	115-6
349-8	326-2	Managed Bonds	332-0	349-7
268-3	261-2	Property Bonds	264-6	267-9
204-5	176-6	Recovery Bonds	192-1	201-8
558-7	530-0	Family Bond Acc	—	558-7
Pension Funds				
341-8	315-0	Personal Pen Fd	—	336-6
432-5	332-7	American	345-2	362-6
112-5	106-1	Building Soc	110-8	116-2
107-7	100-8	Deposit	110-7	107-7
344-3	311-9	Equity	327-0	343-4
265-7	244-1	Gilt	249-6	262-2
101-1	95-1	Gold	99-1	104-6
121-4	115-1	Index-Linked Gilt	113-7	119-4
117-9	108-0	International	111-8	117-5
139-5	115-4	Japan	109-9	115-5
296-8	276-6	Managed	280-5	294-7
249-4	225-7	PPP	235-9	247-8
352-9	299-2	Pacific	302-7	317-9
152-3	138-0	Property	154-4	162-3
136-4	114-8	Recovery	128-6	135-5

MGM ASSURANCE
MGM House, Horse Rd, Worthing, 0903-20461

158-9	145-5	U.K. Equity Acc	154-7	162-9
143-4	118-5	Special Sits Acc	133-5	140-6
156-1	130-3	Nth American Acc	141-1	149-3
197-1	169-9	Pacific Basin Acc	188-2	198-2
182-9	163-7	Fixed Int Acc	172-8	181-9
119-9	111-8	Property Acc	115-1	119-1
116-5	107-6	Deposit Acc	110-7	116-5
153-2	138-1	Managed Acc	144-9	152-6

MANUFACTURERS LIFE INSURANCE CO (U.K.)
St George's Way, Stevenage 0438-356101

298-6	287-8	Managed	288-7	297-8
239-5	229-4	Property	227-7	239-7
325-5	301-7	Equity	306-1	322-2
326-6	309-9	Gilt Edged	295-8	302-9
178-8	173-9	Deposit	178-8	178-8
261-4	252-0	International	241-8	254-5
134-1	134-8	Investment	127-7	134-1
Pension Fund Prices				
235-2	197-6	Managed Init	—	235-2
243-0	220-5	Managed Acc	—	232-0
182-3	170-5	Property Init	—	179-1
217-4	198-1	Property Acc	—	217-4
236-0	221-7	Equity Init	—	235-0
268-5	247-1	Equity Acc	—	266-5
188-6	174-1	Gilt Edged Init	—	183-3
212-9	194-8	Gilt Edged Acc	—	209-8
131-8	126-9	Guaranteed Init	—	131-8
149-1	141-6	Guaranteed Acc	—	149-1
135-1	125-8	International Init	—	131-2
175-8	152-0	International Acc	—	171-8
124-1	116-0	Index Link Gilt Init	—	119-5
139-5	129-6	Index Link Gilt Acc	—	135-1

MERCHANT INVESTORS ASS. CO LTD
Leon House, 233 High Street, Croydon CR9 1LF. 01-686 9171

285-1	282-1	Property Life Fund	—	285-1
379-8	373-4	Property Pens	—	379-8
139-5	131-5	U.K. Equity Life	—	138-2
515-8	500-1	Equity Pens Fd	—	534-6
260-6	251-6	U.K. Mony Mkt Life Fd	—	255-1
143-7	141-1	U.K. Money Mkt Pen Fd	—	142-0
323-0	312-5	U.K. Managed Life Fd	—	320-3
353-9	334-4	U.K. Managed Pen Fd	—	352-0
142-3	134-3	N. American Life Fd	—	124-9
159-3	139-2	N. American Pen Fd	—	136-5
164-0	154-7	Far East Life	—	163-0
217-3	177-7	Far East Pen. Fund	—	189-3
232-1	218-0	Intl. Man Life Fund	—	221-3
312-1	276-1	Intl. Man Pens. Fund	—	285-6
262-3	243-0	Intl Equity Life Fund	—	248-7
365-6	317-9	Intl Equity Pen Fund	—	330-5
132-2	120-3	Intl Currency Life Fd	—	131-5
151-4	147-5	Intl. Currency Pen Fd	—	147-5
305-8	291-4	Deposit Life Fund	—	305-9
300-2	289-5	Deposit Pension Fund	—	300-2

MUNICIPAL LIFE ASSURANCE LTD
99/100, Sandling Rd, Maidstone, Kent 0622 679351

131-5	122-5	Acc. Mngd	124-0	131-5
120-1	116-0	Initial Mngd	115-0	119-5
136-0	127-5	Accumu. Equity	128-5	136-0
122-5	117-0	Initial Equity	116-0	122-5
124-5	112-0	Acc. Fixd	112-5	119-0
120-5	111-0	Initial Fixd	106-0	115-0
101-0	99-5	Acc Property	96-0	101-5
103-5	98-5	Initial Property	95-0	101-5
114-0	105-5	Acc Mnd/Fixd	107-0	113-0
112-5	105-0	Initial Mnd/Fixd	105-0	111-0
134-0	125-5	Pens Acc Mngd	126-5	132-5
112-5	106-5	Pens Acc Equity	127-0	134-0
		Pens Acc Mnd/Fixd	106-5	112-5

NEL PENSIONS LTD

253-3	239-5	Nelex Equity Cap	251-7	533-3
395-6	349-2	Nelex Equity Acc	374-5	394-2

NPI PENSIONS MANAGEMENT LTD

599-5	553-8	Managed Fd	577-7	599-5

Prices at May 1. Next dealing day June 5

NATIONAL MUTUAL LIFE
5 New Churchyard, 27 Cheapside, London EC2M 6DH 01-236 7566

141-4	138-3	Managed Fd	134-3	141-4
158-5	147-6	U.K. Equity Fd	150-5	158-5
121-2	110-5	Fixed Interest Fd	113-9	119-9
135-8	127-3	Pacific	129-0	135-3
96-3	85-0	Nort'n America	93-1	98-7
149-3	142-6	Pensions Managed	140-9	148-4
159-4	155-8	Pensions U.K. Equity	161-6	170-4
162-5	156-9	Pens. Overseas Equity	158-5	166-0
119-5	116-9	Pensions Property	115-3	119-5
125-9	117-0	Pens. Fixed Interest	118-1	124-4
105-5	98-2	Pensions Index Link.	97-4	102-6
122-2	116-8	Pensions Deposit	116-0	122-2

NATIONAL PROVIDENT INSTITUTION
48, Gracechurch St, London EC3P 3HR 01-623 4200

218-7	201-1	Managed	207-7	218-7
259-9	236-4	U.K. Equity	246-9	259-9
253-1	230-9	Overseas Equity	237-2	237-2
233-5	213-6	American	199-5	210-1
198-8	187-5	Far East	187-2	176-0
129-9	119-1	Property	114-8	120-9
171-1	154-0	Fixed Int	164-7	173-4
116-1	109-4	Indexed Gilts	107-0	112-7
122-9	119-7	Deposit	116-6	122-9
Pension Fund Prices				
219-4	209-9	Mngd Initial	208-1	219-4
247-5	227-1	Mngd Acc	234-9	247-5
244-5	212-6	U.K. Equity Initial	232-2	244-5
271-4	233-2	U.K. Equity Acc	257-6	271-4
231-9	221-3	Overseas Eq. Initial	219-6	231-2
251-6	231-6	Overseas Eq. Acc	235-3	248-8
207-8	197-4	American Initial	222-2	233-9
241-6	230-8	American Acc	247-8	260-8
250-2	237-4	Far East Initial	206-9	217-8
261-7	231-3	Far East Acc	231-2	243-4
115-3	113-7	Property Initial	110-2	116-1
132-9	125-2	Property Acc	123-9	129-5
147-9	135-7	Fixed Int Initial	137-9	145-7
174-6	163-8	Fixed Int Acc	164-2	172-9
108-0	102-8	Indexed Gilt Initial	99-8	105-1
121-9	115-9	Indexed Gilt Acc	111-2	117-1
115-9	112-1	Deposit Initial	115-9	122
135-6	130-7	Deposit Acc	128-7	135-6

NORWICH UNION INSURANCE GROUP

1985 High	Low	Name	Bid	Offer
565-5	538-7	Managed Fund	537-1	565-5
410-30	391-9	Equity Fund	410-08	416-58
298-3	279-9	Property Fund	287-9	288-3
307-3	292-0	Fixed Interest Fund	297-0	302-0
198-5	183-0	Deposit Fund	179-9	188-5
100-8	98-7	International Fd	94-8	99-7
Pensionvestor				
205-0	192-4	Fixed Interest Fund	191-1	201-1
206-6	254-2	U.K. Equity Share Fd	270-6	281-6
143-0	130-0	Property Fund	135-9	143-0
140-5	136-5	Deposit Fund	135-0	140-5
134-4	126-9	Index-Linked Sec. Fd	126-7	127-0
224-7	217-8	Mixed Fund	213-5	224-7
106-3	90-8	International	89-3	94-0

PHOENIX ASSURANCE GROUP
Phoenix House, Redcliff Hill, Bristol BS1 6SQ 0272 294241

Life Assurance Funds				
303-9	284-5	Wealth Ass	288-6	303-9
Pension Plan Funds				
Phoenix				
110-7	98-9	UK Equity Acc	104-5	110-0
104-0	92-3	International Acc	91-7	96-5
103-0	100-0	Property Acc	97-9	103-0
156-2	96-6	Fixed Interest Acc	99-5	104-7
102-6	100-8	Money Acc	100-8	102-6
103-3	100-0	Mngd Fund Acc	98-2	103-3
105-3	99-4	Special Mngd. Acc	100-0	105-2
Phoenix/Framlington				
106-9	95-1	Intnl. Grth. Acc	92-4	97-2
105-5	95-1	American & Gen Acc	92-0	97-6
113-6	100-0	Capital Tnd. Acc	107-6	113-2
103-4	95-7	Japan & Gen. Acc	100-8	95-7
106-2	93-9	American Trust Acc	91-0	95-7
111-9	100-0	Recovery Tst. Acc	102-6	107-5
106-2	98-9	Special Mngd. Acc	98-3	103-4
Phoenix/GT				
106-5	93-1	International Acc	91-1	95-6
108-5	92-5	U.S & General Acc	94-6	99-5
107-5	98-2	Technol. & Grth. Acc	95-5	97-6
108-2	86-7	Japan & General Acc	85-0	89-4
106-0	95-1	Far East & Gen. Acc	95-4	91-9
111-0	98-5	UK Capital Acc	105-3	110-8
105-3	94-9	European Acc	92-4	97-2
103-3	96-6	Special Mngd. Acc	94-2	99-1

PROPERTY EQUITY AND LIFE ASSURANCE COMPANY LIMITED
Cumberland House, Xavier Avenue, Southend on Sea, SS2 6HQ 0702 333433

369-5	359-0	Flex. Man Bnd Fund	361-1	—
108-3	100-0	Int Man Cur Bnd F	109-1	—
100-4	100-0	Flower Mngd Inv Fd	100-4	—

PROVIDENCE CAPITOL LIFE ASSURANCE COMPANY LIMITED

139-6	130-3	Equity	131-9	139-2
103-8	97-5	Fixed Interest	97-3	102-6
101-8	92-4	International	90-8	95-0
115-1	106-4	Managed	103-0	108-6
145-0	139-1	Property	137-4	145-0
87-8	72-5	Special Market	70-6	74-5

PROVIDENT LIFE ASSOCIATION OF LONDON LTD
266 Bishopsgate, London EC2M 4QP 01-247 3200

135-1	101-0	Unit	100-1	105-8
129-8	122-0	Equity	126-1	132-9
117-2	108-4	Fixed Interest	110-6	116-1
111-7	110-0	Property	105-8	111-1
118-2	111-0	Index-linked	109-4	114-7
118-2	106-0	Deposit	109-0	110-9
130-3	122-0	Managed Mixed Ord	128-1	128-2

For other prices Tel: 01 247 5200

PROVINCIAL LIFE ASSURANCE COMPANY LIMITED
Stramongate, Kendal, Cumbria, LA9 4BE 0539 23415

520-9	344-3	Managed Fund	345-6	364-2
400-1	380-8	Equity Fund	373-0	393-8
234-4	208-4	High Income Fund	222-4	234-4
216-0	191-0	International Fund	198-6	208-2
30-5	26-6	Special Sits Fund	28-6	30-2
35-6	19-4	Fixed Interest Fd	20-0	21-2
267-0	222-8	Capitalise Fund	241-1	252-1
251-8	222-2	Nth American Fund	215-9	229-1
249-3	201-6	Far Eastern Fund	196-1	208-9
130-0	113-1	Extra Income Fd	123-1	129-6
255-3	222-3	Man Pension Acc Fd	235-4	249-9

PROPERTY GROWTH ASSURANCE CO. LTD
Leon House, Croydon, CR9 1LU 01-680 6606

1985 High	Low	Name	Bid	Offer
492-3	481-3	Property Fund	482-5	—
252-7	239-8	Property Fund (A)	238-7	—
1163-0	1141-0	Agricultural Fund	1148-0	—
1189-0	1141-0	Agric. Fund (A)	1010-7	—
242-3	232-7	Abbey Nat. Fund	231-5	—
239-7	230-4	Abbey Nat. Fd. (A)	229-1	—
161-1	150-3	Investment Fund	159-8	—
158-1	151-9	Investment Fd. (A)	156-2	—
566-2	522-0	Equity Fund	555-0	—
555-7	514-0	Equity Fund (A)	552-5	—
403-0	336-4	Money Fund	403-0	—
237-5	224-0	Money Fund (A)	237-5	—
259-5	243-5	Actuarial Fund	259-4	—
206-1	185-7	Gilt-Edged Fund	195-9	—
206-1	195-7	Gilt Edged Fd (A)	203-9	—
397-7	383-7	Retire Annuity	396-8	—
203-0	199-5	Immediate Ann Fd	203-0	—
316-8	280-6	International Fund	285-4	—
316-0	289-6	Intern. Fd (A)	285-4	—
118-9	114-8	Bld Soc Life Fd	118-9	—

Property Growth Pensions & Annuities Ltd.

349-7	306-8	All W'ther Acc Fds	325-4	340-7
257-7	223-5	Int. Fd. Fds	232-2	—
296-1	252-3	Pension Fd. Tst	286-1	—
368-7	341-1	Conv. Pens. Fd	358-7	—
254-8	244-5	Cap. Pens. Cap. Ut	253-5	—
437-9	409-9	Man. Pens. Fd	437-9	—
522-1	485-9	Man. Pens. Cap. Ut	522-1	—
326-0	312-6	Prop. Pens. Fd	326-0	—
244-9	227-3	Prop. Pens. Cap. Ut	243-9	—
306-0	291-3	Hide. Soc. Pens. Fd	306-0	—
235-1	215-4	Hide. Soc. Cap. Ut	235-1	—
192-7	182-2	Equity Pens. Fd	190-0	—
161-1	177-0	Equity Pens. Fd Cap	157-3	—
128-9	121-2	Intl Pens. Fd	126-1	—
125-4	111-8	Intl. Pens. Fd. Cap	119-9	—

PROVIDENT MUTUAL LIFE ASSURANCE ASSOCIATION
William Road, Hitchin, Herts SG4 0LP 0438 730900

173-7	162-7	Managed Grd	162-7	173-1
158-0	151-2	Managed Init	149-1	157-3
206-6	196-4	Equity Grd	204-5	215-5
198-0	191-6	Equity Init	187-8	197-7
112-4	105-7	Index Link Gilt Grd	104-1	109-6
106-5	103-4	Index Link Gilt Init	99-9	105-2
154-2	146-4	Fixed Equity Grd	146-3	154-0
154-2	152-8	Fixed Eq. Init	151-9	159-8
125-5	120-6	Property Grd	117-3	123-5
113-4	112-0	Property Init	107-7	113-4
128-4	121-4	Fixed Int. Grd	120-1	126-5
119-1	111-6	Fixed Interest Init	111-7	117-6
116-7	111-6	Deposit Grd	110-9	116-7
109-2	105-6	Deposit Init	101-9	107-2
156-8	125-6	Pen Managed Grd	125-5	156-0
171-6	163-1	Pen Managed Init	162-5	171-1
240-5	215-5	Pen Equity Grd	228-5	240-5
221-3	209-0	Pen Equity Init	209-9	221-3
115-4	107-4	Pen Fixed Int Grd	106-9	115-4
111-2	101-4	Pen Fixed Int Gilt Init	102-5	107-9
203-6	174-7	Pen Gtnd Eqty Grd	177-2	187-5
188-2	182-1	Pen Gtnd Eqty Init	181-3	191-2
131-3	122-4	Pen Property Grd	124-7	131-3
120-5	114-4	Pen Property Init	114-5	120-5
135-5	128-5	Pen Fixed Int Grd	124-9	131-5
131-1	124-4	Pen Fixed Int Init	124-1	131-1
129-4	123-5	Pen Deposit Grd	122-6	129-1
116-5	112-1	Pen Deposit Init	112-6	116-5

PRUDENTIAL ASSURANCE COMPANY

150-0	142-0	Prufund Man. Fd	145-7	149-7

PRUDENTIAL PENSION LIMITED

196-7	186-1	Prulink Man. Fd	188-6	198-5
137-4	131-1	Prulink Cash Fd	131-9	137-4

REFUGE INVESTMENTS LIMITED

184-2	177-6	Managed Fd	179-9	184-2
100-1	100-0	Man Pen Fd	95-0	100-1
148-5	143-6	Property Fd	141-0	148-5
100-0	100-0	Prop Pen Fd	95-0	100-0

ROYAL INSURANCE LTD
New Hall Place, Liverpool, L69 3HS 051-227 4422

435-7	410-7	Royal Silver Fd	411-8	435-7

ROYAL LIFE (UNIT LINKED ASS.) LTD

173-1	168-1	Managed Fd	168-2	173-1
246-2	237-1	Equity Fd	235-4	246-2
146-8	142-5	Property Fd	143-8	146-8
250-7	224-3	International Fd	219-1	229-6
143-8	135-8	Gilt Fd	136-2	142-3
119-7	116-6	Money Fd	113-8	119-7
127-8	127-6	U.S. Fd	127-3	127-8
139-0	124-6	Pacific Basin Fd	134-0	139-4

ROYAL LIFE (UNIT LKD PEN. FD) LTD

166-8	159-0	Exempt Man. Fd	159-0	166-1
252-7	222-8	Exempt Equity Fd	246-8	252-7
131-6	125-0	Exempt Prop. Fd	124-9	131-4
326-6	324-7	Exempt Intnl. Fd	282-8	297-6
136-2	136-9	Exempt Gilt Fd	130-5	137-3
127-8	122-4	Exempt Money Fd	121-5	127-8

ROYAL LONDON MUTUAL INS. SOC. LTD

316-6	302-6	R. L. Mixed Fd	305-6	316-2
106-2	100-0	R. L. Equity Fund	100-8	106-2

SAVE & PROSPER GROUP

103-2	95-7	Global Equity	97-7	99-2
320-5	324-4	Property Fund	302-6	320-5
134-4	372-9	Balanced Inv	303-4	324-1
254-1	239-8	Gilt	239-2	253-2
80-5	58-8	Property Pension	57-1	80-5
72-2	66-2	Equity Pension	65-4	72-2
65-5	65-0	Managed Pension	62-8	65-2
81-8	74-5	Global Equity Pen	73-6	78-1

SCHRODER LIFE GROUP
Enterprise House, Portsmouth 0705 827733

230-4	170-3	American	157-5	207-8
146-5	108-5	Australian	125-1	131-6
240-9	212-4	U.K. Managed Man (4)	224-6	238-5
198-9	150-7	Property (4)	150-7	159-7
428-3	350-1	Equity (4)	386-6	417-4
206-5	176-1	European (4)	190-3	200-7
256-4	246-0	Fixed Int. (4)	242-5	254-2
219-2	166-9	Income Dist. (4)	208-0	218-9
281-0	209-0	Income Accum. (4)	[illegible]	[illegible]
217-4	168-3	International (4)	184-6	194-3
132-0	123-8	Managed (4)	126-5	126-5
189-9	150-7	Property (4)	167-6	172-1
182-2	153-0	Singapore & Malaya (4)	131-9	138-5
273-4	214-1	Smaller Co's (4)	256-2	269-8
242-0	173-3	Tokyo (4)	225-6	237-5
256-2	192-3	U.K. Equity (4)	243-3	256-2
124-6	108-2	Deposit Pensions (4)	118-2	124-4
352-0	282-2	Equity Pensions (4)	352-2	368-8
230-9	196-7	Fixed Int. Pen. (4)	224-9	236-7
126-6	109-4	Guaranteed Pens. (4)	125-7	126-8
109-6	95-5	Index-Link. Gilt P. (4)	102-5	107-8
126-3	103-0	International Pens. (4)	107-5	113-1
234-0	663-0	Managed Pensions (4)	225-5	237-4
263-2	241-9	Property Pen. (4)	254-8	268-2
285-0	165-7	Spec Ex pt Pen. (4)	262-2	312-8

SCOTTISH AMICABLE LIFE ASS. SOCIETY
150 St Vincent St, Glasgow G2 5NQ 041-248 2323

202-5	198-5	Managed	192-5	202-5
191-7	185-3	Fixed Interest	179-2	175-4
247-6	227-3	Equity	235-2	247-6
230-3	192-3	International	194-5	234-8
128-3	125-3	Property	125-9	127-5
115-9	109-3	Index-Link Gilt Fd	108-4	114-6
115-9	109-3	Exempt Gilt Fd	108-4	114-6
191-4	187-0	Exempt Man. Fd. Acc	187-8	191-4
150-1	142-0	Exempt Fx. In. Fd. Ac	140-8	148-0
162-5	152-0	Exempt Eq. In. Fd. Ac	151-3	160-4
231-6	220-4	Exempt Eq'y Fd Inc	173-1	182-0
222-9	223-2	Exempt Eq'y Fd Acc	211-1	221-9
166-5	143-4	Exempt Intl. Fd. Inc	144-2	152-4
200-5	171-1	Exempt Intl. Fd. Acc	175-4	185-7
97-7	96-8	Exempt Prop. Fd. Inc	96-8	97-7
119-9	112-4	Exempt Prop Fd Acc	106-7	112-4
135-3	127-8	Cash Fund	128-4	135-3
114-2	111-6	Exempt Cash Fund	128-4	114-2

SCOTTISH EQUITABLE LIFE ASSURANCE SOCIETY
31 St Andrew Sq., Edinburgh EH2 2DZ 031-556-9101

225-7	225-1	Mixed	213-5	224-8
224-5	214-7	Equity	241-7	254-5
134-1	125-2	Fixed Int.	125-4	132-0
253-8	225-1	International	222-6	234-4
119-3	1.0	Property	118-1	124-8
125-2	125-2	Index linked	118-1	124-8
125-5	125-2	Cash	119-23	122-51
129-4	126-4	Ellinburgh Inv	112-8	118-8
137-1	91-1	Edinburgh Am	112-3	121-1
152-0	138-0	Baillie Gifford Jap	103-2	107-6

SCOTTISH LIFE INVESTMENTS
19, St Andrew Square, Edinburgh. 031-556 9101

122-5	111-8	Managed	112-1	118-1
110-0	102-1	Property	108-6	110-6
130-6	122-2	U.K. Equity	125-8	132-6
143-8	133-8	Gilt Fd	133-1	140-2
138-5	127-1	Pacific	105-4	111-0
136-4	116-5	European	115-9	126-1
136-7	119-9	International	117-9	124-0
106-7	101-1	Fixed Int.	99-8	105-2
110-2	104-0	Index Linked	101-1	106-5
107-6	104-5	Deposit	104-1	107-6
114-8	111-4	Pens Property	106-0	113-9
140-3	129-0	Pens U.K. Equity	133-2	140-8
174-8	156-0	Pens American	141-2	148-7
136-9	120-5	Pens Pacific	109-0	115-8
139-9	120-2	Pens European	122-8	127-1
147-1	134-7	Pens International	132-5	139-1
106-9	101-7	Pens Fixed Int.	102-4	107-8
112-2	105-9	Pens Index Linked	103-4	109-1
117-8	107-5	Pens Deposit	107-9	112-8
125-1	118-3	Pens Managed	116-7	122-8

SCOTTISH PROVIDENT INSTITUTION
6, St Andrew Square, Edinburgh 031-556 9101

120-0	116-6	Mixed	114-8	120-8
135-9	132-9	Equity	127-1	133-9
147-2	125-6	International	117-9	124-2
116-9	109-2	Property	110-4	116-9
108-4	102-6	Fixed Int.	103-1	107-5
108-6	103-2	Index Linked	98-6	104-9
159-5	106-4	Cash	103-7	109-3
119-3	111-4	Pen Mixed Inv	112-1	118-1
121-4	115-6	Pen Equity Inv	115-9	122-8
154-1	122-4	Pen Equity Initial	127-1	134-1
140-5	126-7	Pen Equity Ord	134-5	140-9
111-7	101-3	Pen Int Initial	115-6	121-8
115-5	107-0	Pen Int Ord	121-5	127-8
109-1	101-7	Pen Fix Int Initial	102-6	107-5
109-8	101-6	Pen Fix Int Ord	109-9	115-6
102-0	99-4	Pen L.L. Init	95-6	101-6
110-1	103-4	Pen L.L. Ord	101-7	107-2
109-0	102-8	Pen Cash Init	101-5	109-0
114-6	109-7	Pen Cash Ord	108-7	114-6

**SCOTTISH WI

HAY-MSL SELECTION & ADVERTISING

HAY-MSL Selection and Advertising Limited · 52 Grosvenor Gardens · London SW1W 0AW · Tel: 01-730 0833
HAY-MSL Selection and Advertising Limited is a member of the HAY-MSL Management Consultants Group.
Offices in Europe, the Americas, Africa, Australasia and Asia Pacific. City: 01-236 5354

Birmingham 021-643 6234 · Bristol 0272-276617 · Edinburgh 031-225 3307 · Glasgow 041-248 7700
Leeds 0532-454757 · Manchester 061-834 2425
All posts are open to men & women.

Regional Sales Manager

SOUTH EAST ENGLAND

The Famous Grouse

MATTHEW GLOAG & SON LTD. form part of the HIGHLAND DISTILLERIES GROUP and are responsible for both providing and marketing "THE FAMOUS GROUSE" Scotch whisky in the UK.

The new Regional Sales Manager will personally negotiate with key accounts, while controlling and motivating the field sales force in the South East, developing new business and contributing to the company's sales and marketing policies overall.

Candidates, preferably graduates aged 30 to 45, must offer at least five years' relevant sales management experience in premium f.m.c.g., ideally in food, drink or tobacco and including sales force control and handling national accounts.

Salary negotiable with car, pension, life assurance, profit sharing share and share option schemes and other attractive benefits.

Please write – in confidence – to W. J. O. Michie quoting ref. D.32757. HAY-MSL Marketing, 14 St. Vincent Place, Glasgow G1 2EU.

Manager – Ship Support Unit

MIDDLESEX: UP TO £18,000

British Maritime Technology

British Maritime Technology Limited is a new company, created on 1st April 1985 by the merger of the British Ship Research Association and NMI Ltd. (formerly the National Maritime Institute).

We currently seek to recruit an innovative and self-motivated manager to head up our Ship Support Unit.

This Unit is a specialist section within the company which currently provides advisory and project management services to the maritime divisions of the Department of Trade and Industry and the Department of Transport; and thus acts as an interface between industry and Government. At present, its main purpose is to initiate, appraise and monitor a portfolio of research and development projects which attract funding under the UK Government and EEC support schemes, although the new manager would be expected to expand the Unit's activities.

Applicants should be qualified to degree level in a relevant field and have previous management experience, including marketing and financial responsibilities. Sea-going experience would also be advantageous. This post will be based in Feltham, Middlesex and will involve travel within the UK and Europe.

The starting salary will be in the range £16 – £18,000; other benefits include a low-cost pension scheme, subsidised staff canteen, free life assurance and permanent health insurance. Relocation assistance will be given, if required.

To apply, please write with full career details to Mrs. Sandra Nicholson, Personnel Manager, British Maritime Technology Limited, Faggs Road, Feltham, Middlesex TW14 0LQ. Tel: 01-890 8989, ext. 436.

Telecommunications Sales Support

State of the art experience, customer contact ... in a growth business

CENTRAL LONDON: £15,000-£17,000

Mercury Communications

Mercury is the alternative national and international carrier operating a new generation telecommunications service.

As a Sales Support Engineer you will work with our Major Account Managers and customers providing the expertise for determining requirements and applications for Mercury services.

We are looking for telecomms professionals with experience and knowledge of private voice and data communications usage and techniques, particularly in the networking environment. This may have been gained with a user, an equipment supplier or another telecomms administration. Probably aged 25 to 40, you should ideally have an engineering background and relevant qualifications. The ability to communicate effectively at all levels with both customers and within Mercury is essential.

Opportunities for career growth in this fast moving organisation are excellent. Assistance with relocation expenses is available where appropriate.

Please write with full details or telephone for an application form to Catherine Miller, Personnel Officer, Mercury Communications Limited, Ninety Long Acre, London, WC2E 9NP. Tel: 01-836 2449.

Group Purchasing Manager

YORKSHIRE BASE: TO £16,000 + CAR

... to join a professional management team

HAY-MSL CONFIDENTIAL ADVERTISING

New product development, investment in plant and equipment, a reputation for quality and a commitment to the pursuit of excellence ... these are the hallmarks of this nationally known market leader engaged in the volume manufacture of consumer durables.

Reporting to the Managing Director, the key task will be to lead and direct a compact and dedicated team in procuring raw material and component supplies at optimum cost consistent with the most exacting quality standards: the annual spend is approximately £12 million. Success – which will reflect clearly in company profitability – will be well rewarded.

Candidates in their late 29's or early 30's will be educated to degree level and/or be in membership of the Institute of Purchasing and Supply. Substantial experience of the procurement function at senior level in a high volume manufacturing environment is essential.

Salary for discussion as indicated; the comprehensive executive benefits package will include generous relocation assistance, where appropriate.

Please write with full details. These will be forwarded direct to our client. List separately any companies to whom your application should not be sent. A. L. Brown ref. D.2012. HAY-MSL Confidential Advertising, Oak House, Park Lane, Leeds LS3 1EL.

Sales Training Manager

NOTTINGHAM BASED: c.£15,500 + CAR

Major national consumer products operation

Crookes Products Limited

Crookes Products Ltd. is a 'blue-chip' consumer products company which has trebled in size over the past three years. We have several brand leaders such as Optrex, Karvol, Femfresh, Sweetex, Strepsils and other major products including E45 cream and the analgesic Nurofen.

In this new position, reporting direct to the General Sales Manager, you will be responsible for personnel at all levels within our sales department, which employs 60 professional staff. This broad-based role will involve analysing training needs and organising programmes for induction, basic skills and development training, using both the internal Crookes Training Centre and external courses.

You must have had at least eight years' sales and marketing experience, ideally including Field Management and Training in a professional sales operation. First-class communications skills and a genuine interest in the training function are essential.

This is an exciting opportunity to play a key role in a successful and expanding operation, which offers excellent career prospects and an attractive benefits package.

Please telephone for an application form to Janet Thompson, Senior Employment Officer, Crookes Products Ltd., Nottingham NG2 3AA. Tel: Nottingham (0602) 592321.

Project Engineer – Process Plant

Growth company

S.E. LONDON: c.£15,000

HAY-MSL CONFIDENTIAL ADVERTISING

Our client is a highly capital intensive company in South East London predominantly manufacturing raw materials for the food industry. It is renewing and expanding its plant capacity substantially.

An experienced Plant Engineer is required to join a small team involved in implementing capital projects from design to commissioning. This involves extensive liaison with management, contract companies, other disciplines and outside suppliers.

You must have a proven track record and should have a degree in chemical or mechanical engineering or equivalent.

Attractive benefits include a non-contributory pension scheme.

Please write with full details. These will be forwarded direct to our client. List separately any companies to whom your application should not be sent. B. G. Woodrow ref. D.2015. HAY-MSL Confidential Advertising, 52 Grosvenor Gardens, London SW1W 0AW.

National Sales Manager

PVC COATED FABRICS: BASED MANCHESTER

Ferguson Shiers Ltd. manufactures PVC and flock coated fabrics for some of the best known names in their principal user markets – the travel goods, footwear, and garment industries. The product range is wide and technically very well supported.

This opportunity to lead the Company's sales function provides the key challenge of developing fresh markets and applications, while maintaining a strong core business. Based at our plant in Failsworth, Manchester, you will report to the M.D., lead a small team and have overall responsibility for more than £4 million in UK sales.

Probably aged 28-48, you should have a proven track record in a senior industrial sales/marketing role plus the ability to develop, test and implement original and successful product development strategies. Specific coated fabrics experience, whilst an advantage, is not essential.

We offer a competitive salary, car, BUPA membership, good pension scheme and relocation assistance, where appropriate.

Please send a full career and salary history in confidence to: L. F. Vevers, Managing Director, Ferguson Shiers Ltd., Phoenix Mills, Failsworth, Manchester M35 9DS.

Head of Electrical Services – U.K. wide role

BASED WORCESTER

Metal Box

Metal Box p.l.c., whose main business is the high-volume production of a wide range of packaging in metals, plastics and paper, has an annual turnover worldwide of £1.26 billion. The Company has an on-going major capital development programme of new construction, extension and modernisation, both in the U.K. and overseas.

This is a senior Group appointment, reporting to the Head of the Company's Buildings and Factory Services Department. Prime responsibility will be for managing, through a team of specialists and external designers/contractors, a comprehensive professional factory and buildings electrical service to more than 40 sites within the U.K. and to designated overseas factories.

Close project management and technical co-ordination with other engineering disciplines is essential, as is collaboration with electrical departments concerned with production machinery. Also of importance is the evaluation and adoption, as appropriate, of the latest equipment and techniques.

Candidates, preferably aged 35-45, should be chartered electrical engineers with at least 5 years' management responsibility for major electrical services projects.

Salary will be commensurate with the seniority of this position and is supported by an excellent benefits package and, where appropriate, relocation assistance.

Please send a detailed C.V., or telephone for an application form, to: Mrs. S. James, Head Office Personnel Manager, Metal Box p.l.c., Queens House, Forbury Road, Reading, Berks. RG1 3JH. Tel: Reading (0734) 561177.

Works Manager – Friction Materials

NIGERIA: EXCELLENT TERMS

T&N

Turner & Newall is now seeking to recruit a Works Manager for its successful Nigerian subsidiary which manufactures and markets disc pads and brake linings at Ibadan, 70 miles north of Lagos.

Reporting to the General Manager, the Works Manager will be responsible for production and engineering with 90 staff and operatives.

As a member of a small senior team he will also be expected to contribute effectively to the general management/commercial activities of the company.

At least five years' production management experience in friction materials is required. Technical and commercial skills must be supported by qualifications at HND level or equivalent.

Excellent career and personal development opportunities are offered, with possible continuity in UK operations. Benefits are attractive and comprehensive and include leave with passages twice a year.

Please send full career details to: M. N. Sargent, Personnel Adviser, Turner & Newall PLC, PO Box 20, Ashburton Road West, Trafford Park, Manchester M17 1RA.

Senior Land Buyers

SOUTH EAST ENGLAND

Exciting career opportunities in a successful, developing business

LAING

Laing Homes, a rapidly expanding and highly successful part of the Laing Group, is at the forefront of the house building industry and has an enviable reputation for quality and reliability. To satisfy our on-going growth and development plans, we now seek additional Senior Land Buyers to operate within a 60 mile radius of London.

Your key role will be to identify, investigate and assess potential land acquisition opportunities as well as ultimately negotiate land purchases. Location within the Area will be flexible to suit your home base.

Proven experience in all aspects of land purchase, a high degree of self-motivation, commercial acumen plus the skills, knowledge and energy to achieve high conversion rates are essential.

These are senior appointments vital to our future success and salaries will be negotiable to reflect your ability and experience. Excellent benefits include car, 25 days' holiday, pension and life assurance scheme.

If you feel you have the ability to advance your career at the same time as advancing our business ... please write – in strictest confidence – with full career details to Martin Ross, Personnel Officer, Laing Homes Limited, 1 Deltic Avenue, Rooksley, Milton Keynes, Bucks. MK13 8LD. Tel: Milton Keynes (0908) 664343.

Marketing, Sales, Mechanical/Electronic Engineering Roles

UK AND OVERSEAS

Top Rewards ... Massive Future Potential ... Exciting New Products

HAY-MSL CONFIDENTIAL ADVERTISING

As a result of recent multi-national investment this acknowledged world leader in the design and manufacture of flowmeters and associated equipment is expanding fast.

With excellent "high tech" R&D, an emphasis on new products and professional, quality solutions, the range of applications is extensive; a key market is the Oil and Gas industry together with considerable potential in other process industries.

To take full advantage of the company's exciting plans for profitable growth and development there are the following opportunities for experienced, technically competent and enthusiastic key personnel:-

Marketing Manager – London

A technical/engineering background is essential and a DMS or equivalent qualification preferred, together with relevant experience to enable you to positively contribute to-

- Existing & New Product Development.
- Market Intelligence/Research.
- Field Sales Liaison.
- Publicity/PR.
- Pricing.
- Distribution.

Sales Engineers – Middle East, Far East, Africa – all London based

- Proven track record in technical selling.
- Overseas experience – prepared to spend 6 months p.a. abroad.
- Experience of flowmeter appliances, downhole instrumentation and well testing in the Oil and Gas industry.
- Thorough electronics knowledge – BSc or equivalent.

Sales Engineers – S.E./E. Midlands, W. Midlands/N.W., Aberdeen

- Proven track record in technical selling.
- Experience of electronics/process control/valves/turbine flowmeters.
- BSc or equivalent technical qualification.
- Familiarity with Oil/Gas industry preferred.

Electronics Engineer – North West

- 3 years' practical experience designing micro processing circuits.
- Competent project design team member.
- BSc Electronics.

Mechanical Engineer – North West

- 5 years' design experience including light engineering/instrumentation.
- Qualified to HNC level or above.

Technical Author – London

- Experience of compiling instruction and maintenance manuals, technical literature and sales presentations.
- Knowledge of both mechanical and electronic terms and implications.
- Qualified to HND/degree level.

For all positions, rewards will be the best in the industry. Salary will not be a limiting factor in attracting top quality candidates to join this progressive company.

Interviews will be arranged locally, commencing in the first week of June.

Interested? Please send a handwritten application together with full personal, career and salary details listing separately any companies to whom your application should not be sent. Sheila Whelan ref. D.2006, HAY-MSL Confidential Advertising, 12-18 Queen Street, Manchester M2 5HS.

European Sales Manager – Inertial Systems

WEST LONDON: £ NEG + CAR

THORN EMI Electronics

Systron Donner, a high technology USA subsidiary of THORN EMI Electronics, seeks a results oriented manager to spearhead sales of precision servo accelerometers and related sensors and sub-systems for aerospace guidance and control applications.

Reporting to the Inertial Division Marketing Manager located at Concord, California, the Sales Manager will be responsible for new business proposals, applications engineering, sales and marketing activities in the UK, Europe and Middle East. Considerable travel will be involved as he or she will service accounts directly and co-ordinate the activity of sales representatives and divisional business development staffs. This is a unique opportunity for a sales professional to identify new product areas and to initiate marketing strategy and planning.

Candidates should be qualified to degree level in Mechanical or Electrical Engineering with some experience in technical sales, backed by 5 years' aerospace work experience, preferably in aircraft/missile flight controls and test instrumentation. Familiarity with leading Aerospace contractors and programs dependent upon precision inertial sensors in these territories would be a distinct advantage.

The Inertial Division offers a challenging work environment and the opportunity for career growth. The Sales Manager will be based at Hayes in the head offices of THORN EMI Electronics.

Commencing salary will attract the right individual and there is an attractive benefits package including generous assistance with relocation if appropriate.

Please write enclosing a full C.V. to: K. E. Goodman, THORN EMI Electronics Ltd., 120 Blyth Road, Hayes, Middlesex.

Supplies Manager

WEST LONDON: c.£17,000

HAY-MSL MANAGEMENT SELECTION

This is an opportunity to contribute your professional production control and purchasing skills to a company that has outgrown its systems and controls, as it has expanded from a small family business to a world leader in some specialised markets.

As a member of the Executive Committee, you will be involved completely in the day-to-day running of the business, as well as being responsible for introducing a pareto analysis to identify high value/high volume stock items, re-order level systems and for developing an existing computerised MRP service.

The company has been established for 15 years and enjoys an enviable reputation in its chosen field, and offers career opportunities to director level.

You will be of graduate level education, aged mid forties, and will have worked in purchasing and production control at a senior level in a major engineering company.

Please write – in confidence – with full details to Michael D. Carr ref. D.16070, HAY-MSL Management Selection, 52 Grosvenor Gardens, London SW1W 0AW.

Clinical Analyser Sales

Your chance to take part in the Du Pont aca success story.

DU PONT

Continuing growth has created an exceptional opportunity for an experienced representative to promote the sales of our automatic clinical analysers to hospitals and medical centres in both the private and public sectors. Working from a home location conveniently sited to cover the whole of the UK, you will have full responsibility for maintaining and developing sales to established and potential customers.

Probably in your mid to late 20's, you must have a good degree, preferably in life sciences, together with at least two years' experience successfully selling medical equipment to hospitals. Alternatively, you could have several years' research experience in a clinical environment and be looking for an opportunity to move into a selling role.

In either case you must be self motivated and have first class communication skills.

Salary and benefits are those you would expect from a major international company and there are genuine opportunities for an international career.

Please write or telephone for an application form to Trevor Coulson, Personnel Adviser, Du Pont (UK) Ltd., Wedgwood Way, Stevenage, Herts SG1 4QN. Tel: Stevenage (0438) 734788.

Warehouse Manager – Designate

New Petrochemical Complex – Saudi Arabia

c.£25,000 TAX FREE

HAY-MSL MIDDLE EAST

مختصون باستقطاب العرب

The Saudi Yanbu Petrochemical Company (YANPET) a joint SABIC/MOBIL venture, has recently commissioned its world scale petrochemical complex on the Red Sea Coast at Yanbu.

This is a challenging opportunity to direct a large modern warehousing operation when the present manager returns to the USA. The warehouse supplies materials and equipment for one of the largest petrochemical plants in the world, producing polyethylenes and ethylene glycols for export.

With an extensive inventory the appointee will initially supervise, the materials warehouse which supports plant operations maintenance, and construction projects. This involves responsibility for controlling the inventory, receipt, storage and dispersal of plant materials and working closely with maintenance and purchasing on reconditioning and salvage.

Applicants must have at least 10 years' experience of warehousing in the petrochemical or petroleum industries with some in a supervisory post. Some knowledge of computerised warehouse systems is required.

This contract is offered initially, on an unaccompanied basis and benefits include free furnished accommodation, utilities, insurances, medical cover, bonus and generous UK leave with paid air fares.

Please write – in confidence – with full personal and career details to M. J. Lebbell ref. D.1183/73. HAY-MSL Middle East, 52 Grosvenor Gardens, London SW1W 0AW.

Colour Chemist – Ink Technology

WEST YORKS: £9500

FIELD PACKAGING

Field Packaging, a leading supplier of printed packaging to major UK consumer goods manufacturers, has a new opportunity at their Bradford factory for a colour chemist to join their technical team.

Major tasks will be the development of applied ink technology for advanced printing systems using accelerated drying and coating techniques utilised in the production of high quality packaging.

Applicants should be graduate chemists with 2-3 years' experience in the printing or ink industries. A knowledge of food packaging requirements would be useful.

The position offers excellent opportunities for career development within a technically orientated company. Benefits include relocation expenses.

Please write with full C.V. to: Alan Coles, Personnel Manager, Field Packaging, Lidget Green, Bradford BD7 2RQ or telephone (0274) 573501.

Area Sales Manager – Private House Building

BASED N.W. LONDON: £ ATTRACTIVE + CAR

LAING

Laing Homes, a rapidly expanding and highly successful part of the Laing Group, is at the forefront of the house building industry and has an enviable reputation for quality and reliability.

We have ambitious plans to increase further our market share and now seek an experienced Sales Manager to develop our business in the London area.

A proven sales track record in the private housing industry, sound commercial ability plus well developed interpersonal skills are essential. The post will involve a high level of personal achievement and will appeal to candidates with the drive and enthusiasm necessary to make real in-roads in a challenging, competitive market.

Salary will be negotiated to reflect ability and experience. Excellent large company benefits include car and 25 days' holiday. Our outstanding growth and success can provide the ideal environment in which to develop your career rapidly.

Please write with a detailed C.V., or telephone for an application form, to Martin Ross, Personnel Officer, Laing Homes Limited, 1 Deltic Avenue, Rooksley, Milton Keynes, Bucks. MK13 8LD. Tel: Milton Keynes (0908) 664343.

Section Head

DARTFORD, KENT: TO £14,000

Personnel Information Systems Development

Wellcome

... to lead a section with responsibilities which include the design, development, production and operation of information processing facilities for the group personnel function. You will also be involved in the development and implementation of office automation technology including electronic text, data base enquiries and integration of micro mainframe communication.

Probably a graduate, you will have 3-4 years' broad technical experience in information technology, preferably gained in a systems design capacity in an IBM environment. Good communications skills are essential and supervisory experience would be an advantage.

The Wellcome Foundation Ltd. is an international group of chemical and pharmaceutical companies with headquarters in the UK and a turnover close to £800m.

We offer an attractive salary, according to qualifications and experience and our excellent benefits package includes five weeks' holiday, pension fund, sick pay scheme, subsidised canteen and assistance with relocation expenses where appropriate.

Please write with full details to: Gordon Crook, Personnel Department, The Wellcome Foundation Ltd., Temple Hill, Dartford, Kent. Tel: Dartford (0322) 23488, ext. 2403.

Plain Paper Copier Sales Professional

Drawing Office

WELLINGBOROUGH BASED

Harper & Tunstall Limited

Harper and Tunstall seeks a top line PPC Sales Professional, of proven ability, to spearhead UK sales of their automatic A0 sized machine.

Working from leads and enquiries, you must have the ability to achieve earnings in excess of £20,000 per annum, by way of basic salary and commission on units placed. In addition, you must: • Have knowledge of the drawing office graphics and/or reprographic market • Preferably already be selling PPCs to Drawing Offices • Be able to negotiate at Chief Draughtsman/Chief Engineer level and above • Be an energetic self-starter and team leader and be about 30 years old • Be able to work on your own initiative and prove your ability to head up PPC Sales in this growth area and satisfy your career aspirations.

The overall package includes company car and a contribution to relocation costs, if necessary.

Please write with full details or telephone for an application form to Mr. R. R. Williams, Personnel Manager, Harper and Tunstall Limited, Denington, Wellingborough, Northants NN8 2QH. Tel: Wellingborough (0933) 71166.

Production Planners and Senior Buyer

c.£12,500

E. ENGLAND

High Technology

HAY-MSL CONFIDENTIAL ADVERTISING

These three posts are with a leading-edge high technology supplier of high value, complex capital equipment to the world's semi-conductor industry. Each offers career growth opportunities in a successful company experiencing rapid growth.

Production and Project Planners

There are two vacancies. The first involves accountability for detailed production planning, using MAAPICS-based software, and including the introduction of new products from concept to implementation. The products combine laser and optical technology with very high mechanical precision. The second post carries responsibility for the critical planning of AMSE-coded pressure vessels used in crystal growth, and will include both in-house and sub-contract planning and administration.

In both cases, candidates must have a relevant degree or equivalent and at least five years' experience in electro-mechanical manufacturing and assembly.

Senior Buyer

To be responsible to the Purchasing Manager for the sourcing, negotiation and ordering of production and other materials. Similar experience, extending over at least five years, in a computerised purchasing environment involving a broad product range and complex supplier base is necessary – as is a relevant business qualification.

Total earnings for these three posts shall be not less than £12,500. The range of company benefits will include relocation help to a very pleasant location.

Please write with full details. These will be forwarded direct to our client. List separately any companies to whom your application should not be forwarded. Ref. D.2014. HAY-MSL Confidential Advertising, 52 Grosvenor Gardens, London SW1W 0AW.

Sales Representatives – D.I.Y. market

● MANCHESTER ● LONDON: c.£10,000 + CAR

WAGNER

Wagner are world leaders in the manufacture and marketing of painting and decorating products for both the professional and D.I.Y. markets. As part of our continuing expansion programme, we now have opportunities for two experienced representatives to sell our products to D.I.Y. retailers in territories based on Manchester/London.

To succeed in these challenging positions you should be aged 25-40, with at least 3 years' successful sales experience. Experience of the painting/decorating market, although desirable, is not essential – more important is a proven sales track record and the ability to motivate retailers.

In return we offer high rewards, a progressive sales career coupled with on-going training, and generous allowances from a company committed to sustained growth and expansion through technical innovation.

If you can meet our high standards, please write with full details to: John Prosser, Marketing Manager, Consumer Division, Wagner Spraytech (UK) Limited, 3 Haslemere Way, Tramway Industrial Estate, Banbury, Oxon OX16 8TY.

Rothmans International is a diversified and successful international group with world-wide sales of around £2,500 million and a strong record of profit growth.

As a result of internal restructuring the following opportunities exist within our audit services team working in a highly professional and commercial environment.

The remuneration package for each position includes a contributory pension scheme, free life assurance, private medical and permanent health insurance and a salary structure which rewards performance. Generous assistance with relocation is available where appropriate.

Please submit a C.V., or write for an application form to Mr. R. C. Macaulay, Personnel Manager, Rothmans International plc, Oxford Road, Aylesbury, Bucks. HP21 8SZ.

Senior Audit Manager

NORTH BUCKS: c.£16,000 + CAR

Rothmans

The successful applicant will be involved with all aspects of auditing and reports to the Head of Audit Services.

The role calls for close liaison with senior management within U.K. subsidiary companies in connection with major reviews of internal control procedures either in operation or under development. This is a senior position in a team and offers a wide range of experience and opportunities for career advancement.

To meet the challenge of this position candidates must be professionally qualified with at least 3 years' post qualification experience, preferably gained either within a management accounting function or with an international accounting firm. A self motivated and creative approach is needed in managing a variety of projects.

There is a requirement to travel to subsidiaries in the U.K. and overseas.

Audit Manager

NORTH BUCKS: c.£14,000

This position provides an opportunity for a recently qualified accountant or a computer systems analyst to join a professional audit services team.

The successful candidate will report to the Head of Audit Services. The job will involve reviewing both computerised and manual procedures used throughout the Company with the requirement to improve internal controls.

The ability to communicate effectively with all levels of management is essential and experience should have been gained either in a commercial organisation or a professional accounting office.

The position offers opportunities for career development both within Audit Services and other departments of the Company.

Travel to subsidiaries in the U.K. and overseas is a requirement.

Hoggett Bowers

Executive Search and Selection Consultants

BIRMINGHAM, CARDIFF, GLASGOW, LEEDS, LONDON, MANCHESTER, NEWCASTLE, SHEFFIELD and WINDSOR

Engineering Management

North West, to £20,000 + car

Our client is a subsidiary of a major international engineering group involved in the manufacture, installation and service of transportation systems. Advances in product desig and organisation have created the need for a manager to lead the technical support to the business in the U.K. Reporting to an executive director, the person appointed will be responsible for managing a team of professional staff who provide advice and liaison on al. technical matters within the company. Some U.K. and overseas travel is involved. Candidates should ideally have a degree in electrical or electronic engineering, and extensive experience in solid state variable speed technology. They will be commercially aware, have personal leadership qualities and be capable of making a positive contribution in an international environment. The excellent benefits package includes incentive bonus, 2 litre car, company pension plan, private health scheme and relocation assistance. Career development prospects are first class.

I.L. Duff, Ref: 18085/DT. 01-734 6852, 6th Floor, Sutherland House, 5/6 Argyll Street, LONDON, W1V 1AD.

Technical Director (Designate)

West Midlands, c. £18,000 + profit share + car

This is a new appointment within a profitable and expanding American owned company manufacturing consumer related electro-mechanical products. A major programme of internal product development has commenced and the successful candidate will be responsible for co-ordinating all the activities necessary in order to bring these and future projects into production. Candidates, must have a proven record of success in product design, development and management gained within a marketing lead manufacturing organisation. Promotion to the Board of Directors is dependent solely on success and the profit related bonus will substantially increase earnings. A relocation package is available where necessary.

R.R. Varley, Ref: 35392/DT. 021-622 2861, Albany House, Hurst Street, BIRMINGHAM, B5 4BD.

Sales Manager

High Quality Sports Cars

North of England, package to £17,000 + car

A fast growing Company, engaged in the supply of elegant prestigious sports cars, now seeks a Sales Manager of real flair to spearhead an important phase in the Company's expansion plans, both in the UK and overseas markets. Aged 30+, you must have the right blend of exceptional selling skills and technical engineering know-how. Ideally a genuine car enthusiast, with a working knowledge of French or German, you will be part of a dynamic management team working in a challenging and exciting environment. Reporting to the Main Board this is a high focus position for a charismatic, field sales oriented person with a real opportunity for career development.

J.A. Thomas, Ref: 14016/DT. 0532 448661, 7 Lisbon Square, LEEDS, LS1 4LZ.

Manufacturing Manager

North East, To £16,000 + Bonus + Car

A qualified engineer with outstanding leadership skills is required by this successful and developing subsidiary of an established engineering group, manufacturing price sensitive lighting equipment components for UK and overseas markets. Responsibility is to the Managing Director for all manufacturing operations including the production control and procurement functions and industrial relations management. There will be extensive production engineering involvement to not only further improve manufacturing efficiencies, but also engineer the volume production of some exciting new products. Candidates aged under 45 and qualified to degree/HND level in mechanical or electrical engineering, must be determined, self-motivated production managers with clearly defined man management and communication skills, gained in the volume production of engineered and assembled products, preceded by success in a production engineering role. Success could lead to a board appointment within two years.

A.D. Kelly, Ref: 44245/DT. 0632 327455, 4 Mosley Street, NEWCASTLE UPON TYNE, NE1 1DE.

Senior Project Engineer

Co Durham, Negotiable to £15,000

This key appointment, within a major business unit of one of the UK's most successful quoted groups, carries responsibility for the control of a capital project. The business manufactures branded consumer products in substantial volumes for international markets and is now looking to further improve product quality and manufacturing efficiency. You will be required to coordinate and manage the design, specification, procurement, installation and commissioning of automated production plant and associated materials handling systems, incorporating robotics and micro processor controls, to achieve predetermined volume output and quality standards. Candidates aged 28 to 40 will be degree/HND qualified mechanical engineers, who can demonstrate broad based project engineering achievement related to high value automated capital plant installations involving plant selection and commercial negotiation. A forceful personality is required who, following the successful completion of this 3 year project, will capitalise upon the promotional opportunities within this fast moving group.

A.D. Kelly, Ref: 44246/DT. 0632 327455, 4 Mosley Street, NEWCASTLE UPON TYNE, NE1 1DE.

Product Design Engineer

Electro Mechanical Devices

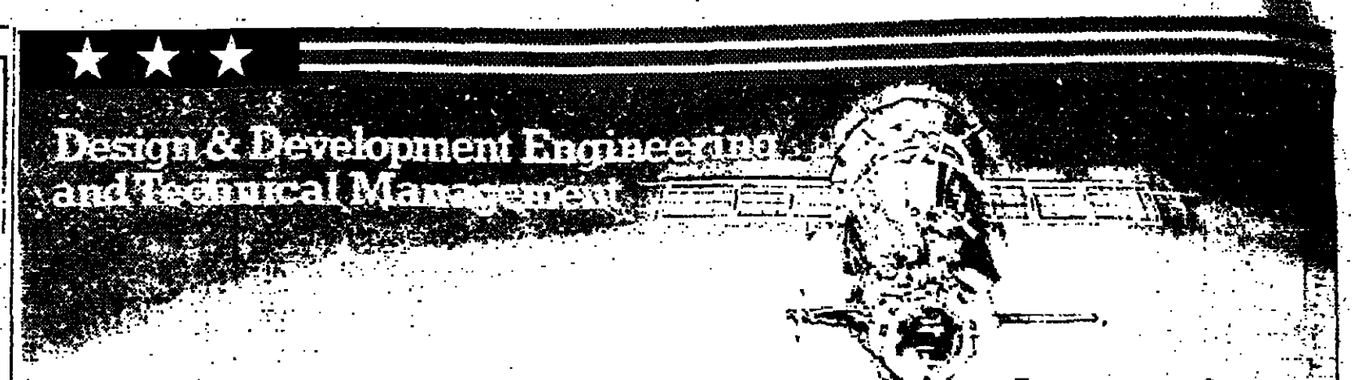
North West (Rural Location), Upto £14,000

The need for a new conceptual approach to the next generation of products has created an opportunity within this autonomous subsidiary of a multi-national company. Situated in a particularly attractive location, the company manufactures small electro mechanical devices. A Product Design Engineer is required for the development of approved product concepts, against outline briefs to agreed time scales. Candidates should be qualified Electrical or Mechanical Engineers with successful design experience of electro mechanical mechanisms produced in volume. Excellent career prospects, together with outstanding benefits and relocation assistance is offered to the right candidate.

S.A. Lievens, Ref: 25433/DT. 061-832 3500, St. John's Court, 78 Gartside Street, MANCHESTER, M3 3EL.

These positions are open to male or female candidates. Please telephone for a Personal History Form to the relevant office, quoting the appropriate reference.

★ ★ ★



Extend your frontiers in America.

Our client has long been one of the most respected names in the design and development of electronic guidance and navigational systems. In recent years, they have led the world in the development of strapdown systems. Most leading aerospace organisations now utilise strapdown technology in a variety of land, air, sea and space applications. This is a creative, challenging environment where new ideas are encourgaged and good ideas are recognised and rewarded.

And in New England, families can enjoy life to the full – culturally, recreationally and educationally. The combination is one where talented professionals can achieve career and personal satisfaction working in exciting areas of high technology in the attractive Boston area.

To maintain their position at the cutting edge of this technology, our client now has key opportunities at both engineering and management grades for degree level professionals with three or more years relevant experience in the above disciplines.

New Horizons New Lifestyle.

Salaries to £60,000 p.a. all in New England where you can feel at home with your future.

Design and Development Engineering

Analogue and Digital Circuits	Ref. 3200/1
Gyroscopes	Ref. 3200/2
ATE	Ref. 3200/3
Navigational and Guidance Systems Design & Analysis	Ref. 3200/4
Microprocessor Applications	Ref. 3200/5
Advanced Automation/Robotics	Ref. 3200/6
Laser Gyros	Ref. 3200/7
RF. Receivers	Ref. 3200/8
Global Positioning Systems (GPS) Integration	Ref. 3200/9

Software Engineering

Real-Time	Ref. 3200/10
ATE	Ref. 3200/11
Inertial Scientific Programming	Ref. 3200/12

Support Engineering

QA, Parts, Logistics, Reliability & Maintainability	Ref. 3200/13

Technical Management

Analogue & Digital Design	Ref. 3200/15
Microprocessor Design	Ref. 3200/16
Inbedded Software Design	Ref. 3200/17
Navigational & Guidance Design & Analysis	Ref. 3200/18
Global Positioning Systems (GPS)	Ref. 3200/19
Programme Management	Ref. 3200/20
Marketing	Ref. 3200/21

Whilst some of these positions obviously require guidance or navigational systems experience, we welcome applications from engineers wishing to break into this field.

Our client requires highly talented individuals to meet their high standards and their salary range fully reflects this. Starting salaries for those technical professionals with management experience could be in the £60K range. Comprehensive medical insurance and generous savings and retirement programmes are provided, and there is an attractive relocation package for you and your family. All necessary visa and travel arrangements will be handled by our very experienced personnel.

So, to find out more about the new lifestyle you and your family could be living in the USA, contact us immediately. Write or telephone for an information pack and an application form to Sally White at Moxon Dolphin & Kerby Ltd., 178-202 Great Portland Street, London W1N 5TB. Tel: (01) 631 4411 and please quote the appropriate reference number.

MOXON DOLPHIN & KERBY LTD

INTERNATIONAL SEARCH & SELECTION

★ ★ ★

Professional and Ambitious

SALES EXECUTIVES

for Key Telephone Systems

High Basic + Commission + Bonus

For over 50 years Wyatts have pioneered developments in telecommunications equipment all over the world. Our reputation for innovation has been built on a long line of 'firsts' in the design and manufacture of advanced telecommunications systems for a wide variety of markets.

Right now, we are seeking to recruit ambitious Sales Executives, ideally with a proven track record in the fiercely competitive telephone systems market. Successful candidates will be part of a highly motivated and highly rewarded team offering our advanced Key System product range to selected clients in the Greater London area. You will be supported by an aggressive lead-generating promotional campaign plus our own telephone sales staff.

To superstar sales closers, preferably with previous experience in the small PABX/Key Systems market, we are offering a high basic salary plus commission and bonus packages giving realistic earnings in excess of £25k.

"If you are pulling the business but not the money from your present company – I want to talk to you. Please call me today on 01-549 5727, or write in strictest confidence with full CV."

PETER SILSON, General Manager, Telephone Products Division,

L.H.W. WYATT BROTHERS LTD, 50 Canbury Park Road, Kingston-upon-Thames, Surrey KT2 6JZ. Tel: 01-549 5727.

WYATTS

Dealer Boards, Telephone Systems....A Reputation for Innovation

digital

OUR SERVICE ALMOST SELLS ITSELF!

At Digital we are proud of our reputation for the excellence of our products and our personnel. We are currently looking for a salesman who is capable of selling the service that our high calibre support teams provide.

Reporting to our Leeds office, you will be working within the field service division, ensuring that maximum service revenue is obtained from all hardware installed in your district.

You are likely to be aged 28-45 with sales experience in a service industry. Whilst knowledge of computing is an advantage, the real qualities we are looking for lie within your character; you should be a self starter with the drive and resourcefulness to manage a business operation, and have sufficient empathy to ensure satisfaction of both colleagues and clients alike.

This position offers an excellent salary package, full relocation assistance and an unrivalled career path with the world's leading mini computer manufacturer. If you think you have the ability to work in a demanding but highly successful organisation and would like to hear more about this opportunity, contact our advising consultants Steve O'Brien or Chris Bond on 01-637 9611 or forward your Curriculum Vitae to them at:

MANAGEMENT

EXECUTIVE

SELECTION

Advance your career in Data Communications Network Engineering

London & South Manchester Salaries up to £13,700 p.a.

(Inclusive of Shift allowance, and London waiting, where applicable)

Shell

Shell U.K. Limited, operates its advanced telecommunications network from centres in South Manchester and London. The network uses analogue and digital circuits to carry computer data, electronic mail, telephone, telex and facsimile traffic both to and from sites throughout the U.K. and Europe.

Included on-site are broadband local area network systems with access to national and international services via PSS/IPSS.

The Company currently has vacancies for experienced Data Communications Engineers to maintain the network and diagnose faults.

Applicants should have a minimum qualification of HNC Electrical/Electronic Engineering or equivalent, together with several years practical experience in data communications.

The ability to work quickly and accurately is essential and considerable interpersonal skills are required.

Attractive salaries are offered dependent upon qualifications and experience, (in Manchester there is an additional allowance for the present 5 day shift system.) There is a first class pension scheme, 5 weeks annual holiday, subsidised lunches and excellent sports and social facilities.

Relocation expenses will be paid where applicable.

Candidates, male or female, with the necessary qualifications and experience should 'phone or write for an application form to:

Shell U.K. Limited, Ref. UKPCD/621, Manchester M22 5SB. Telephone: 061-499 4454.

COLT COMPLETE BUSINESS SYSTEMS

SALES EXECUTIVES

LONDON & BIRMINGHAM

£30,000 OTE + CAR + STANDARD BENEFITS

Selling complete business systems and proven software packages direct to end users. Multi-user experience preferred

Contact: Chris Burbidge (01) 577 2686
Graham Kimberley (021) 350 0951

DEALER ACCOUNT MANAGERS

£30,000 OTE + CAR + STANDARD BENEFITS

BASED LONDON & BIRMINGHAM

Experience of dealer appointment and management preferred.

Contact: Philip Mair (01) 577 2686

COLT

Colt is a substantial and fast growing company offering complete business systems directly to end users via branch offices, and to its dealer network.

Marketing Manager

c. £14,000 + car

The growth in sales and profitability of Fisons over recent years has been one of the success stories of the '80s. That sales and growth has established us as leaders in the consumer and industrial markets we serve. To sustain that growth we need to recruit a marketing professional for our professional Horticulture Department.

Reporting to the Sales and Marketing Manager, the man or woman appointed will be one of a team of four professionals. Key responsibilities will be to contribute to and develop market strategies, bringing forward supporting plans to achieve targets and identifying opportunities for business growth. In addition you will also have responsibility for the training and development of a graduate assistant.

To meet the challenge, you will probably be educated to degree level with a sound track record in marketing, preferably with some experience in an industrial market and aged between 25 and 30. Most important however is the ability to demonstrate success in whatever you have done and you should now be ready to take on a more demanding role.

The attractive salary is complemented by a package including a 1.8 litre Sierra; profit sharing bonus, subsidised PPP membership and relocation expenses where appropriate. Clearly, results will be expected at an early stage, but there will be training tailored to meet your needs and develop your career with the company.

If you match our profile and have the personal qualities to succeed in an achievement orientated company, get in touch now. Roger Down, Fisons plc, Paper Mill Lane, Bramford, Ipswich, Suffolk IP8 4BZ. Tel: Ipswich 830492.

FISONS Horticulture

Senior Product Group Manager

Growth Pharmaceuticals — Thames Valley

Our client, a fast developing international company, seeks an exceptional experienced pharmaceutical marketeer for this senior position based in the Thames Valley.

The suitable candidate will have some field experience as well as a demonstrable record of achievement in product management. Experience of man management would be an asset as would the obvious potential to aspire to further responsibilities within two to three years.

The new incumbent must be able to play a significant part in maintaining the present growth in business as well as providing innovation and leadership for immediate line extension.

A concurrent objective would be to contribute to the more global strategic implications of an enviable portfolio of diverse new products rolling out across the second half of the 1980's.

Salary, benefit package and car would not be a barrier to the right candidate.

Applicants, male or female, please write in the first instance to the company's advisors Mercuri Urval Ltd., Six Acre House, Town Square, Sale, Cheshire, M33 1XZ enclosing a full c.v. and quoting ref 555.

Mercuri Urval

Sales Professionals

Attractive five figure salary + benefits — North Midlands West of London

Corrugated Products

Continued expansion of Corrugated Products Ltd, leading manufacturers of a wide range of packaging and a major supplier of litho laminate cartons, has led to the creation of two exciting opportunities for sales professionals who wish to develop their potential within a fast growing industry.

Probably in your 30's with sound packaging experience and ideally a good knowledge of the Lithographic product, you will have achieved considerable success in a sales role; you will be responsible for the servicing of existing accounts and the generation of new business in your area.

In addition to an attractive salary package, you will receive a company car and the benefits and on-going training and development that are normally associated with a major organisation.

Applicants, male or female, should apply in writing, giving full career details, to Mrs E M Green, Corrugated Products Ltd, Butlers Leap, Clifton Road, Rugby, Warwickshire or telephone 0788-70612 quoting ref 551.

Mercuri Urval

PA Personnel Services
PA Advertising

Hyde Park House, 60a Knightsbridge, London SW1X 7LE Tel: 01-235 6060 Telex: 27874
Offices in Birmingham, Manchester, Glasgow, Edinburgh and Aberdeen
and throughout Europe, Asia, Australasia and N America

All posts are open to men and women unless otherwise indicated

Sales & Marketing Managers

Somerset and Scotland
Explosives Division
c.£18,000

ROYAL ORDNANCE
Defence systems, sub-systems and components

The Explosives Division of the Royal Ordnance Factory manufactures an enormous range of gun and rocket propellants, charges and explosives. These are sold to British and foreign armed forces, and to munitions manufacturers worldwide.
As part of the further commercialisation of this £100m organisation, two Sales & Marketing Managers are sought for the Bridgwater and Bishopton factories which account for over 50% of the Division's turnover.
The brief will be to use your professional skills to increase substantially these factories' business, especially through exports.
To be successful against intense competition from overseas manufacturers, you will need to have a background of export sales ideally gained in a military environment. Aged between 28 and 40, self-reliant and able to undertake periods of extensive overseas travel, you will recognise this as an opportunity to join an organisation with enormous commercial potential and a first-class reputation for the excellence of its products.
To apply, please send cv or telephone or write for an application form, to Amnon Needham,
Ref: SS85/0386/DT, PA Sales Selection, Hyde Park House, 60a Knightsbridge, London SW1X 7LE.
Tel: 01-235 6060 ext 239.

Chemical Sales

London & Manchester-based
attractive salary + 2-litre car + benefits

One of the world's largest chemical manufacturers and a market-leader in the supply of both primary and derivative products is expanding its highly successful UK operations. The UK subsidiaries employ over 600 people and have established themselves as important suppliers to British manufacturers.
The ambitious growth plans require two highly professional salespeople to join the team:

Speciality Chemicals
Manchester-based
This business is targeted to double in size over the next 18 months. The highly competitive products include chemicals for polymer production and intermediates for a variety of industries with the exciting prospect of the range being broadened further.

Thermoplastic Polymers
London-based
A highly commercial individual is sought to sell these speciality and commodity-type products to injection moulders, extruders and film blowers. You will work as part of the head office-based team who have enjoyed substantial success in marketing these materials.
Applications are invited from sales professionals, aged 25-35, who have a proven record of achievement in industrial selling, especially to the chemical industry.
The remuneration and benefits packages are generous and befitting a company of international status.
Relocation expenses will, where appropriate, be paid
To apply, please send cv or telephone or write for an application form, to Amnon Needham,
Ref: SS85/0387/DT, PA Sales Selection, Hyde Park House, 60a Knightsbridge, London SW1X 7LE.

Hospital Sales

UK-wide opportunities

American Hospital Supply (U.K.) Ltd.

American Hospital Supply (UK) Ltd, a subsidiary of the world's largest health-care distribution company, has seven exciting sales career opportunities in teams all over Britain.
To do well, you must have a degree or appropriate professional qualification, with hospital sales experience a distinct advantage.
Sales representatives are needed for the following team positions:
Critical Care — North London, and Scotland + North-East
Cardiac — North-West
Surgical — Yorks + Notts
Hospital Pharmaceutical — Yorks + Lancs
Laboratory — South London, and Yorks + Lancs.
These positions offer competitive salaries plus excellent bonus potential and the usual big-company benefits.
Please send cv or telephone Linda Harrison for an application form, at American Hospital Supply (UK) Ltd, 53 Church Road, Ashford, Middlesex.
Tel: 078 42 47101.

Project Manager with Line Management Potential

Process equipment
c.£14,000 + car

Our client, based in the Midlands, is a £multimillion group of companies specialising in the design, manufacture and installation of process equipment.
An expanding division within the group now requires a sales-orientated Project Manager to conceptualise and sell complete engineering schemes to a wide variety of clients.
Candidates, aged 28-40, with a successful track record in selling process/industrial equipment, must be entrepreneurial types who can see and seize business opportunities. The successful applicant will be highly ambitious, self-motivated, and capable of developing into a more general management role, having initially realised the very real growth opportunities facing the division. Career prospects are excellent for the right person. Total remuneration, including bonus, is as indicated, together with the usual large-company benefits, including relocation expenses where applicable.
Please send full career details, including current salary, or apply for an application form to Tim Harney,
Ref: W97/9320/DT, PA Personnel Services,
73-79 King Street, Manchester M2 2JL.
Tel: 061-236 4531.

Chemical and Plant Engineering – Agrochemicals

Hauxton, Cambridge

FBC is an international company producing agrochemicals and livestock products. We are constantly expanding and upgrading our facilities to meet the dynamic world market for agrochemical products, and are able to offer enthusiastic Chemical and Plant Engineers rewarding careers in specific growth areas of our business.

Chemical Engineer
To be involved at design stage of an additional synthesis plant to be built at Hauxton, where, as part of a flexible project team, you will be involved in the design, construction and commissioning programme within budgetary constraints. Potential for development and improvement of new and existing processes, including the introduction of computerised control procedures, will challenge an experienced engineer who can operate effectively with other departments as well as external contractors.
A chemical engineering degree or equivalent and institute membership are the expected requirements supported by several years' experience preferably in synthesis plant design. A willingness to work at other UK sites is essential.

Plant Engineer — Synthesis Plants
To provide engineering control for the Production Department by co-ordinating maintenance engineering activities within the factory and ensuring safe working conditions. In order to achieve optimum production, you will attempt to improve operating and engineering standards and actively supervise a multi-trade team of up to 40 people.
A degree in mechanical engineering or equivalent is required along with several years' experience preferably gained in the chemical industry.
These positions are open to both men and women.
For both positions we offer competitive salaries backed by a substantial range of benefits including full assistance with relocation.
Please write with full career details to Alan Britton, FBC Limited, Hauxton, Cambridge CB2 5HU.
FBC Limited is a subsidiary of Schering AG, West Germany.

Deputy Works Engineer

to £18,000 + car

A £15 million company which manufactures a wide variety of processed and engineering products requires a Deputy Works Engineer to take charge of a department of 40. With this team, he or she will be responsible for the maintenance of a diversified plant, much of it microprocessor-controlled. He or she will draft and, after approval, implement the relevant revenue budgets. In addition, the Deputy Works Engineer will be responsible for the installation and commissioning of new plant costing some £0.5 million annually. Candidates, probably aged 35-45, should be qualified mechanical or chemical engineers with management experience related to continuous process plant. They must be able to cope with multi-task problems and multi-functional personnel. Salary is negotiable up to £18,000 plus car and private medical plan. Prospects of promotion to Works Engineer within a 12-month span are good. Location on the south side of London.

Please send cv, in confidence, to J J Jennings,
Ref: W34/9188/DT, PA Personnel Services,
Hyde Park House, 60a Knightsbridge, London SW1X 7LE.

Area Sales Manager

N England; Midlands; London/Home Counties
c.£15,000 + car

SIP (Industrial Products) Limited, a rapidly expanding organisation, is the UK leader in its specialised field of fast-moving welding equipment, air compressors and associated products, which are sold principally through a nationwide network of motor factors, agricultural and engineering distributors, mail-order companies and DIY chains.
Due to our continuing development, we wish to appoint sales professionals who can demonstrate five years' experience of selling in a similar environment, are educated to A level/ONC or equivalent, and are aged between 28 and 40.
Candidates should possess the necessary drive and imagination to develop existing business and generate new sales opportunities.
These positions offer attractive benefits including bonus and private-health plans.
Please write or telephone for an application form to the Personnel Manager, SIP (Industrial Products) Limited, Gelders Hall Road, Shepshed, Loughborough, Leicestershire LE12 9NH.
Tel: 0509 503141. Telex: 341877 SIPCO.

Polymer/ Materials Scientists

with management potential
mid-twenties
salary negotiable

If you are a graduate with 3-5 years' experience in the plastics processing industry, and would welcome more 'say' in the management of the business you work for, L & P Plastics have the opportunity.
We are looking for two polymer scientists (or materials scientists with a polymer specialism) to develop their business skills within our company, which supplies custom injection mouldings for industrial and domestic applications. We will groom you as our future generation of management within this successful enterprise, which boasts one of the UK's most modern, automated moulding and finishing complexes capable of processing all the sophisticated high-performance thermoplastics.
You will be assigned a specific area of commercial or technical responsibility, which will give you the freedom and the visibility to prove your potential.
Salaries are genuinely negotiable and an excellent benefits package includes generous assistance with relocation. Our corner of Kent offers superb housing options — from Canterbury to the coast — at prices well below usual South-East levels.
If you are interested in our proposition, which must be one of the most unusual and attractive in the industry, write with full career and personal details to David Travis, Personnel Director,
Reed Building Products Ltd,
204 Great Portland Street, London W1N 6AT.

Sales Management

Engineering and/or service industry experience
Midlands
to £15,000 + 2-litre car

This appointment is with a very successful and expanding company which provides a wide range of commercial vehicles and related services on contract hire to an established and developing customer base throughout the UK.
A Contract Sales Manager is now required for the company's Birmingham-based operation to penetrate further the commercial contract-hire sector in the West Midlands, identifying prospects, preparing proposals, negotiating contracts and maintaining contact with existing customers.
Essentially, candidates must have experience of selling a service to industry at senior level, preferably have knowledge of commercial vehicles, and have a mechanical engineering background. A mature personality allied to a broad business understanding is essential.
Salary will be negotiated to £15,000, a 2-litre company car will be provided, and there are excellent opportunities for career progression in a customer-oriented dynamic environment.
Telephone or write for an application form or send detailed cv to R J Cleland. Ref: SM88/9318/DT,
PA Personnel Services, Fitzpatrick House,
14/18 Cadogan Street, Glasgow G2 6QP.
Telephone: 041-221 3954.

Copywriter

Recruitment advertising

PA
PA Advertising

PA Advertising need another talented writer to create the kind of ads you read on these pages and, more importantly, highly creative solutions to our clients' toughest recruitment problems — from computer sales professionals to silicon chip designers, from retail fashion buyers to petroleum engineers. We expect you to make a full contribution to the creative process within a team of writers and designers.
You must have an excellent command of the English language, a broad knowledge of contemporary jobs and functions in industry and commerce, and absolutely no fear of high-technology 'jargon'!
You will probably be either a graduate with at least 2 years' relevant experience, or a practised commercial writer. We'd also, of course, be pleased to hear from any experienced recruitment writer with a really good portfolio.
Salary will depend on experience and talent and genuinely should present no barrier if you're the person we want.
Start by showing us you can make a better job of any ad on these pages. Send your re-written version, with cv and current salary details, to Pat Smith,
Creative Director, PA Advertising,
Hyde Park House, 60a Knightsbridge,
London SW1X 7LE.

Electronics Engineers

Computer graphics

SIGMEX

In our 11-year history, we have rapidly grown to assume a dominant position in the technically-demanding market of high-performance computer graphic display systems. Our continued growth and full order-book are built upon our acknowledged engineering expertise. We now need additional self-motivated engineers to work in the following areas.

Analogue Product Support
Reporting to the Engineering Manager, the main responsibilities will involve supporting R&D, production engineering and sales on the company's range of high-performance video monitors and hard-copy devices, with specific activities directed towards ensuring the manufacturability of original designs.
A background of at least 3 years' specialising in the design or support of CRT monitors, amplifiers, linear and switched-mode PSUs etc is required, with qualifications to at least ONC level in electronics and a good knowledge of international safety standards.

Electronic Design Engineering
Reporting to the Special Products Group Leader, the main responsibilities will include the design and integration of special system configurations and host interfaces, the production of 'bespoke' firmware, and project management of designated customer development work.
Qualifications to HNC/degree level, followed by at least 3 years' broad-based design experience including hardware and software for complex real-time microprocessor-based systems, are required.
Experience of 8086 and 68000 family processors is preferred; exposure to analogue design, UNIX/C, VMS/FORTRAN will be an advantage.
Highly competitive negotiable salaries, geared to qualifications and experience, are supported by an excellent range of benefits, including relocation assistance, if required, and an employee share-participation scheme.
Please send full cv, including current salary, or contact Mike Short, Personnel Manager for an application form, Sigmex Limited,
Sigma House, North Heath Lane, Horsham,
West Sussex RH12 4UZ. Tel: 0403 50445
or leave a message on our 24-hour answering service on 0403 50294.

PA consulting group: Management Consulting · Technology · Computers and Telecommunications · Personnel Services

More than 21,000 reasons why our Sales Executives are the best!!!

Regularly meeting sales targets is the result of the best Sales Executives marketing an unrivalled product range.

At STC we have both – which is why most of our Sales Team achieve earnings well in excess of £21,000.

Our advanced technology range of PABX, Telex and FAX equipment is expanding rapidly, well in line with the needs of tomorrows customers, and this growth has created the opportunity for Sales Executives to operate in the London, Home Counties, Manchester and Glasgow areas.

Business equipment experience is essential, and if you have some knowledge of voice products, so much the better. You will need the tenacity and initiative to identify and develop new business, with the assurance of a first class technical, administrative and marketing support team behind you.

Together with very realistic £21,000+ earnings potential, an attractive benefits package is offered, including a company car.

If your product range doesn't help your sales target – then ring Phil Knibbs on 01-440 4141 anytime before 9pm today to arrange an early interview. Alternatively, send him your cv at Diversey House, Cockfosters Road, Cockfosters, Herts.

STC

AGRICULTURAL FINANCE REGIONAL MANAGERS

c£17,000

1. Wales/West Midlands
2. East Midlands/East Anglia

Our client, a subsidiary of a major banking group are a market leader in the provision of a wide range of finance facilities to the agricultural sector.

In order to continue their impressive growth in record they now wish to recruit two Regional Managers who are capable of motivating and developing an existing experienced team.

Whilst professional management skills and success within the instalment credit industry are essential, the emphasis will be directed towards those who can demonstrate the ability to obtain new business through negotiation at all levels. Age range 30-50.

Future prospects within this forward looking company are excellent.

Apart from the basic salary indicated, the package also includes an executive car, substantial bonus, subsidised mortgage, B.U.P.A., pension/life assurance schemes and relocation assistance where appropriate.

For further details telephone in strictest confidence
061-928 3664
or, if you prefer, you can phone after office hours up to 9pm 061-980 3563 or 061-486 0058

or write immediately to:
HEWITT MANAGEMENT SELECTION
Stamford House, Stamford New Road, Altrincham, Cheshire, WA14 1BL.

FIRST IN FINANCE RECRUITMENT

ASPECTS OF STRESS

Hunting Engineering Limited are a major force in the design and development of a diverse range of defence projects. Our development centre at Ampthill in Bedfordshire provides project analysis engineers and scientists an opportunity to work in a challenging and satisfying environment:

STRUCTURAL DYNAMICS ANALYST

The ability to solve mathematically structural dynamic problems using Modal response techniques will give you the opportunity to contribute to a most interesting range of research and development projects. These will initially involve: the prediction of structural loads and deformations arising from crash scenarios; the prediction of structural response to severe shock transients; the analysis of structures subjected to random inputs and the development of correlation methods for analytical and experimental data.

ENVIRONMENT ENGINEERING ANALYST

Knowledge of random vibration and transient data analysis techniques combined with an appreciation of structural dynamics analysis will qualify you to join our Structural Dynamics and Environments Group. Important features of the work will include: the assessment of environments with the purpose of deriving design loads and trials specifications; the management of environment engineering activities through effective planning and the compilation of appropriate requirement and specification documents.

Hunting Engineering Limited offers a most competitive negotiable salary, plus the normal range of large company fringe benefits including assistance with relocation to this beautiful semi rural location.
Telephone Geoff Brady, Recruitment Manager on (0525) 403431 or write to him at Hunting Engineering Limited, Reddings Wood, Ampthill, Bedfordshire MK45 2HD.

make a career with
HUNTING ENGINEERING

Building Societies Experience?

Openings in Computer Sales and Support
London based

Centre-file Limited, one of the leading computer services organisations in the U.K. with a turnover of around £35 million, is continuing to expand its range of high technology services, and in particular micro computer products for building societies.
We are seeking people aged 25-35, probably working for a building society, who would like the opportunity to join a go-ahead team in the computer industry.

Sales
Up to £18,000 + car + benefits Ref 553

You are likely to have some proven sales experience in your own industry, and see the chance to develop your skills in computer services as a part of your career plan.
You will need to:
* be a first class communicator
* have an understanding of financial accounting principles
* be a self starter
* be capable of developing business in a fast changing market.

Customer Support
Up to £10,000 + benefits Ref 554

Wishing to develop your career you will:
* have knowledge of accounting procedures in building societies or other financial organisations
* support and advise customers in use of our services
* be able to liaise with people at operations and managerial level.

Both areas provide considerable career opportunities, and in addition to the salary package, we are able to offer a first class range of benefits including preferential mortgage and loan facilities together with a profit sharing scheme.
Applicants, male or female, should apply in writing quoting appropriate ref. to Paul Macklin, Recruitment Officer, Centre-file Limited, 75 Leman Street, London E1 8EX or telephone him on 01-480 3000.

Centre-file Limited
A member of the National Westminster Bank Group

a Weir Group company — WEIR

PUBLIC RELATIONS OFFICER

Glasgow — THE WEIR GROUP PLC
Salary Negotiable

With the retirement of its PRO this engineering, foundries, fabrications, patternmaking, desalination and engineering contracting group — 1984 turnover £131 million, much of it from overseas contracts — needs an experienced replacement who will be responsible to the chief executive for all corporate and product publicity.
The main publicity objective is to help sell the group's products and services in competitive international capital goods markets, using editorial, advertising and other appropriate methods cost-effectively.
The candidate selected will already have a good PR record in a similar or related field and will be offered a salary and benefits to match.

Please apply to the chief executive
THE WEIR GROUP PLC
Cathcart, Glasgow G44 4EX

Area Sales Managers

Southern England / East Midlands

As members of the Racal Health and Care Group of Companies, Racal Safety Ltd and Racal Panorama Ltd are world leaders in the design and manufacture of personal safety equipment. Our respiratory and personal protection products including the 'Airstream' safety helmet are well known and widely used in all major industries ranging through agriculture, general engineering, medical services, public utilities, mining and quarrying.

The demand for our products continues to increase and we are now seeking to augment our already highly successful sales team, by the appointment of Area Sales Managers for the East Midlands and Southern England.

The desire to succeed in this competitive and demanding field coupled with a proven sales record are essential, as is experience of supporting safety equipment wholesale distributors and potential end users.

A Company car will be provided and in addition to excellent salaries the Company offers in excess of five weeks annual holiday, together with a first class contributory superannuation and life assurance scheme plus the added benefits that are associated with a large group.

Please apply giving full career details to:
Mr. S. Knowles, Personnel Officer, Racal Safety Ltd, No. 1 Building, Beresford Avenue, Wembley, Middlesex HA0 1QJ.
Tel: 01-902 8887

Racal's people are Racal's success — RACAL

apollo computer

Working for a large company has its drawbacks — you can become just another number. At Apollo Computer life is certainly different. We're young, friendly, dynamic and really growing. That means we can offer probably the most exciting and challenging positions for sales professionals in the computer industry today with plenty of scope for career advancement. In fact we're looking for people who have the potential to develop with Apollo.

sales

O.T.E. c.£35,000p.a.

Positions are available throughout the country for Territory Sales Executives and Account Managers. You should have well developed negotiating skills, be strongly motivated and possess an outstanding track record of selling technical computer systems, preferably into the CAD/CAE marketplace.

In return Apollo offer a good basic salary with generous guarantees, unlimited earning potential and an excellent benefits package which includes quality car, free family medical insurance and share participation schemes.

So, if you want the challenge of joining a company which is big enough to realise your ambitions yet small enough to recognise individual contribution, telephone Alan Housley on **061 962 0222** during office hours or weekday evenings between 7.00 p.m. and 9.00 p.m. on **0625 520107.**

Alternatively, write to:

Alan Housley,
Apollo Computer (UK) Ltd.,
Dunham House, Cross Street,
Sale, MANCHESTER M33 1HH.
Tel: 061 962 0222

apollo computer apollo computer apollo computer

welcome to our domain

Apollo Computer provides the technical and professional computer user with the ability to greatly improve productivity with a system of dedicated 32-bit computers connected in a high speed local area network sharing peripheral resources and software.

Apollo provides a competitive edge to users in a wide range of areas including science, engineering, research, education, local and national government, commerce and industry.

Since arriving in the U.K. in 1981 Apollo has achieved a record of consistently high growth and an ever increasing customer base.

With a Head Office in Milton Keynes and regional offices in London, Birmingham, Manchester, Berkhamsted and Livingston, Scotland, Apollo is well placed to further expand its markets in the U.K.

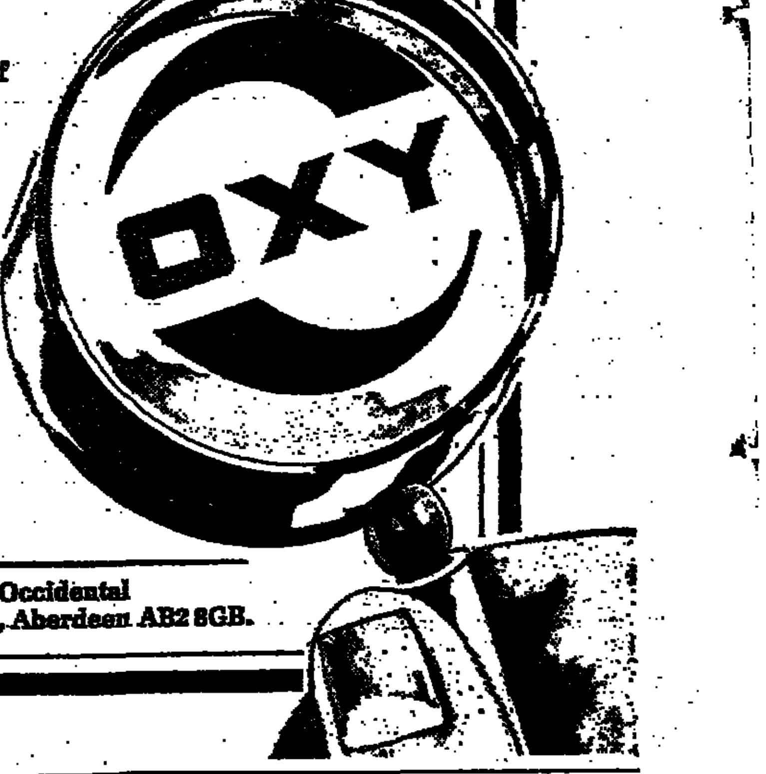
apollo is the company. domain is the product.

DRILLING ENGINEERS

Occidental is entering an exciting phase of exploration and development activities in the North Sea. We are currently appraising several potential subsea developments and require two skilled individuals to help develop existing and future projects.

These positions offer suitably experienced engineers the opportunity to join a large, progressive and resourceful company at a particularly exciting time.

Searching for new fields?



Your main responsibilities would include:—

- —Offshore participation in drilling activities on exploration and development wells, drilled with semi-submersible and platform rigs.
- —Assisting the Senior Drilling Engineer in preparing drilling programmes and 'in-depth' studies for improving operations performance.
- —Researching and evaluating data for the purpose of improving performance and lowering drilling costs.

You should hold a BSc degree in Petroleum or Mechanical Engineering and have 2-4 years' drilling engineering experience.

You should be willing to work offshore for 5 to 10 day periods, as operations require.

Occidental can offer you a comprehensive benefits package, including an excellent salary, company pension scheme, free life assurance and, where appropriate, generous relocation assistance.

So are we...

Start your search now by writing to:

George Fowler, Employee Relations Department, Occidental Petroleum (Caledonia) Limited, 1 Claymore Drive, Aberdeen AB2 8GB.

Petrophysicist

BROADEN YOUR CAREER WITH A SUCCESSFUL BRITISH INDEPENDENT OIL COMPANY

Blackfriars Oil Co. Limited, a wholly owned subsidiary of Associated Newspapers Holdings plc has been successfully involved in North Sea exploration and production since the mid 1960's. As a non-operator its interests include stakes in the Argyll, Duncan and Innes fields, with production from the Esmond gas complex expected to commence on schedule during 1985. The Company is also involved in the exploration and appraisal of a number of licences both offshore and onshore and is seeking to expand its interests by active participation in the UK 9th Round and forthcoming 1st Onshore Licencing Round.

To support these activities the company wishes to recruit a Petrophysicist/Geologist who will be responsible for analysis of exploration, appraisal and development well logs and integration of these results with geological and geophysical data.

To be a candidate you will have a good degree in geology and at least three years' relevant experience as a well log analyst, preferably in the North Sea.

The Company will negotiate a competitive salary and benefits package.

To apply, please write to Summit Management Consultants Ltd., Cavendish Court, 11/15 Wigmore Street, London W1H 9LB or telephone 01-629 3532.

SMCL
OIL & GAS RECRUITMENT
LONDON & HOUSTON

Commercial Contract Management in the Petrochem Industry

The Stone & Webster record of achievement is impressive by any standards. We have, over the years, consistently gained a regular flow of major contracts which has established Stone & Webster as a driving force in the highly competitive market of process plant contracting. Key to our continuing success is the strength of our newly formed, dedicated Proposals Department which comprises both technical and commercial specialists and we now require a Senior Proposals Engineer with good commercial acumen to join the team.

He/she will quickly assume an interesting range of responsibilities which will cover everything from preparing an abstract from an enquiry document through close communication with various in-house departments to customer contact when the final tender is completed.

Ideally you will be qualified to degree level and will have spent at least five years in the contracting business where a knowledge of the legal and commercial aspects of proposals was necessary.

This position is based in our new Milton Keynes premises and offers an extremely attractive salary, occasional travel overseas, plus a wide range of Company benefits including assistance with relocation expenses where appropriate.

To apply ring for more information and an application form, or write with full personal, career and salary details to:

John Hudson, Senior Personnel Officer, Stone & Webster Engineering Limited, Stone & Webster House, 500 Elder Gate, Central Milton Keynes, Bucks, MK9 1BA. Tel: Milton Keynes (0908) 602253.

Stone & Webster
Stone & Webster House · 500 Elder Gate · Central Milton Keynes · MK9 1BA

FINANCE HOUSE OPPORTUNITIES

Our client a National Finance House and a subsidiary of a major banking group specialise in the provision of instalment credit facilities to the industrial motor and consumer markets.

In order to sustain their already impressive growth record, they are now looking to fill the following key positions:

National Industrial Finance Manager —Thames Valley to c£17000 + car

—this is an important Head Office appointment and responsibilities include key account negotiation and developing and instigating manufacturers schemes on a national basis. You will currently be a Branch Manager or equivalent with a major Finance Company and be able to demonstrate a positive sales approach to the industrial sector.

Leasing Administrator— Thames Valley to c£16000

—this post demands applicants with at least 3 years experience of lease evaluation and administration in a Finance House. Responsibilities include evaluating and quotation requirements as well as investigating the profitability of various forms of leasing.

Branch Manager—Kingston to c£15000 + car

—this is an important branch within the company and consequently requires an experienced manager to assume total responsibility for its future development. Strong leadership and sales skills within a Finance House environment are essential.

Representatives/Senior Representatives

—Frustrated by lack of immediate prospects?
—Wishing to join a company with a commitment to future branch development?

If so, then our client can offer you career prospects to match your aspirations. Currently as a result of growth and development, additional vacancies exist in:

North and South London, Norwich, Basingstoke, Southampton, Bristol, Birmingham, Cheltenham, Leicester, Bradford, Manchester, Newcastle-upon-Tyne and Edinburgh.

A first class benefit package, subject to eligibility requirements, includes preferential mortgage and loan facilities, B.U.P.A. and a non contributory pension scheme.

For further details telephone in strictest confidence

061-928 3664

or if you prefer you can phone after office hours up to 9pm 061-980 3563 or 061-486 0058

or write immediately to:

HEWITT MANAGEMENT SELECTION
Stamford House, Stamford New Road, Altrincham, Cheshire. WA14 1BL.

FIRST IN FINANCE RECRUITMENT

SOFTWARE QUALITY ASSURANCE ENGINEERS

Computer technology is fundamental to the design and development of today's aircraft: and our Design Department is developing a wide range of software for both ground-based and airborne applications.

For these critical requirements, stringent quality assurance methods and procedures are employed.

Our Design Quality Group is responsible for advising the software teams on quality matters and ensuring compliance with National and International software quality standards.

We are now expanding this Quality Group and as a consequence have opportunities for Engineers with a degree or HND and at least 3 years experience in Software Quality Assurance.

In particular experience is required in the following -

- writing and updating of software standards manuals.
- preparation of software quality plans and requirements specifications.
- advising software teams on quality matters.
- software design reviews.
- quality audits.

Ideally the above would have been carried out to ensure compliance to DEF STAN 05-21. Alternatively, consideration will be given to engineers with several years QA experience in a related electro-mechanical/electronic high technology environment.

Expect a salary which fully reflects your professional level skills, plus a comprehensive benefits package that includes full relocaton expenses where appropriate.

For further details and an application form, either telephone, or send brief details of your career, to: Caroline Wiseman, Personnel Officer, British Aerospace PLC, Aircraft Group, Weybridge Division, Richmond Road, Kingston-Upon-Thames, Surrey KT2 5QS. Telephone: 01-546 7741.

BRITISH AEROSPACE
AIRCRAFT GROUP

CAMBRIDGESHIRE CAREER OPPORTUNITIES

TECHNICAL SERVICE AND DEVELOPMENT CHEMISTS

WR Grace Limited, a British Subsidiary of a Multinational Chemical Company with Worldwide sales above 6 billion dollars, has its European Technical Centre at St Neots, Cambridgeshire.

There are three career opportunities in the Development and Technical Service Group which are open to Chemists to work on projects designed to expand our Speciality Chemicals business in Europe. The positions involve European travel. Competence in French or German would be a distinct advantage.

Chemist – Technical Service

The successful applicant will carry out technical service work including attending production and customer field trials. Applicants should hold a good degree in a scientific subject and be able to demonstrate successful experience as a practical problem solver in technical support work.

Chemist – Research and Development

We are looking for a young, well qualified Chemist with a creative approach. Applicants should be qualified to degree level or above with a bias towards physical chemistry. One to three years experience in an industrial research laboratory would be an advantage.

Chemist – Drawing Lubricants

The requirement is for a person to provide technical support for our Drawing Lubricant business. Duties include technical service work, the supervision of field trials and the development and evaluation of new formulations to meet market needs. Applicants should have a background of several years experience in the chemical industry.

The Laboratories are situated in the market town of St Neots in the attractive county of Cambridgeshire. With excellent salaries and benefits (including relocation expenses) awaiting the right people, you've everything to gain by contacting: Mike Butcher, Personnel Manager, WR Grace Limited, Cromwell Road, St Neots, Huntingdon, Cambs, PE19 1QN, telephone Huntingdon (0480) 215521.

GRACE

Corporate Planner

Up to £12,500 p.a.

The IWS is a worldwide marketing organisation that works to increase demand for wool through marketing, industry support and promotion programmes. The success of these activities depends heavily upon the identification of marketing trends and opportunities plus the effective and responsible allocation and use of resources.

We now seek a corporate planner to assist senior management in the preparation of strategic/operational plans and allocation of resources. You will join a small, lively team, based in our London HQ, and the results of your work will be incorporated into an integrated set of plans, which you will help to monitor and review.

Aged over 24, you will almost certainly be a graduate in economics, maths or a related numerate discipline and will have 2/3 years' experience in a corporate planning/market analysis function in an international environment.

Ideally, you should have practical experience of resource allocation techniques and computerised information systems. Equally important are a sense of commitment and an analytical yet creative approach to problem-solving.

The starting salary will be up to £12,500 p.a. Future pay will be linked to performance and IWS benefits conform to good modern practice.

Interested? Please write briefly, enclosing a c.v. to: The Personnel Manager, International Wool Secretariat, Wool House, Carlton Gardens, LONDON, SW1Y 5AE.

PURE NEW WOOL

Austin Knight Advertising

London: 01-437 9261, Birmingham 021-454 7351, Bristol 0272 422681, Chelmsford 0245 356250, Egham 33962, Glasgow 041-248 6171, Manchester 061-834 8723, Newcastle 0632 614044, Sheffield 0742 680251, Southampton 0703 38711, Welwyn 7052. North America, S. Africa, Australia. Affiliates throughout Europe.

Container Operations

Senior Adviser

£27,500-£29,000 — ***Middle East***

Due to the expansion of a modern port container complex, our client requires a Senior Adviser to complement the increased capability.

Being responsible to the Terminal Director; key requirements are a wide knowledge of terminal and CFS operations, previous senior port management appointments and a sound operational and planning background.

You will be required to monitor current contractors' operations and provide a consultancy and long-term development service. Membership of a professional institution or a degree (or equivalent) are desirable pre-qualifications.

The post is on bachelor status with regular paid leave. Benefits include usual medical and transport facilities, together with free accommodation and all fares.

Please write, giving a brief but complete precis of your career, with copies of qualifications certificates to: Confidential Reply Service, Ref: SSA 9221, Austin Knight Advertising Limited, London W1A 1DS.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Confidential Reply Supervisor.

Austin Knight Advertising — LONDON

Quantity Surveyors

Middle East

Costain Process Construction Limited is seeking suitably qualified Quantity Surveyors for current and potential engineering construction contracts in the Middle East. Petrochemical or heavy industrial construction experience would be advantageous but is not essential.

Positions will be on a bachelor status with regular home leave and free messing and accommodation.

Suitable applicants should apply in writing together with a detailed cv to: D.A.V. James, Personnel Manager, Costain Process Limited, Costain House, West Street, Woking, Surrey GU21 1EA.

COSTAIN PROCESS

Distribution Manager

To influence the development of a sophisticated function

Southern England

The brief will be to strengthen, in line with planned expansion, the Southern Distribution Centre of a major multinational's UK operation.

The responsibility is broad, spanning the key functions of transport, warehousing and stock control, allowing you ample scope to use your innovative distribution ideas.

You will be a creative and commercially astute manager (male or female), probably a graduate and ideally in your early mid 30s, whose broadranging distribution expertise has been gained with a major, forward thinking company.

In return for your energetic commitment, our client offers an attractive salary, fully expensed car and a progressive range of top company benefits.

Please send your c.v. (indicating present salary) in confidence to: Confidential Reply Service, Ref: AED 9210, Austin Knight Advertising Limited, London W1A 1DS.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Confidential Reply Supervisor.

Austin Knight Advertising — LONDON

Sales Representative

Packaging

Our Company manufactures a wide range of Bag-in-box packaging systems for the dairy, food and chemical industries. An important factor in this success is our highly professional sales/marketing team which operates throughout the UK.

A vacancy has arisen in the Dairy Sector of our business for a Sales Representative (male or female) based in Oxfordshire Berkshire Wiltshire to cover the area from East Sussex to Cornwall and South Wales.

Probably aged between 28 and 40, the successful candidate must have proven selling ability and the initiative and drive to make a real contribution to our sales effort. Knowledge of packaging and/or experience in selling technical products to the food industry is essential.

An attractive salary is offered together with a good bonus scheme and a company car.

Please apply in the first instance to: Joan Elphinstone, Bowater Liquid Packaging Limited, Team Valley Estate, Gateshead, Tyne & Wear NE11 0UT. Telephone: (091) 487 7181.

Training Officer

£9,000 + car

Our client is a well-established distribution company, with over 1700 employees, a nationwide network of branches and a well organised divisional management structure.

Reporting to the Training Manager, you will be expected to devise and implement training programmes, particularly in management and supervisory skills. Whilst based at the company's head office, considerable travel throughout the UK will be involved.

Educated to degree level, with 2-3 years' industrial or commercial experience, you should be a man or woman now seeking a solid No. 2 position in a progressive organisation, where your talents can be displayed.

The company can offer an excellent salary and benefits package, including non-contributory pension scheme. Relocation expenses to the North-West will be provided in appropriate cases.

Please write with full personal and career details to Confidential Reply Service, Ref: APT 625, Austin Knight Advertising UK Limited, 35 Peter Street, Manchester M2 5GD.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Confidential Reply Supervisor.

Austin Knight Advertising — MANCHESTER

International Marketing Managers

Radio Communications

£15K-£20K — ***South Coast***

Our client is seeking to expand his marketing teams by recruiting a number of managers at various levels in his organisation.

The company embraces both the development and manufacture of products and systems in a specialised field of radio communications. Selling both in the UK and in the international markets, our client wishes to strengthen his marketing organisation with personnel who have the experience or ability to sell to large corporate customers. The tasks are not short-term as they will involve the managers in establishing a knowledge of the geographical territories to which they are assigned, seeking and cultivating customers and helping them to specify their needs. Although UK based, frequent travel overseas will be involved.

Suitable candidates must have a background in marketing, preferably in the electronics sector, and a proven ability to sell in the highly competitive capital projects market. Fluency in a major foreign language would be an advantage.

In addition to a competitive salary, an attractive conditions package is offered including, where appropriate, a car, free medical and life insurance and relocation finance.

Interested men and women should write with brief career details to the Confidential Reply Service, Ref: BJI 0710, Austin Knight Advertising UK Limited, New Oxford House, 114-118 Above Bar, Southampton SO1 0DU.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Confidential Reply Supervisor.

Austin Knight Advertising — SOUTHAMPTON

Production Manager

Five figure salary + car

CEGO is an engineering group with a specialist Aluminium Extrusion and finishing plant based in Witham, Essex supplying material to a variety of industrial sectors including home improvements. Our products already enjoy a reputation for quality both at home and abroad and in order to meet additional demands, major investment has taken place indicating the importance of this operation to the CEGO group.

Reporting to CEGO's Production Manager, this is an outstanding opportunity for a young person to join our Extrusion management team and take prime responsibility for the total production function, including the motivation of a 100 strong workforce operating on a 3 shift basis, supported by a small maintenance crew. Qualities sought include determination to achieve demanding throughput targets to high quality standards.

Aged 35 to 40, applicants (male or female) should preferably be educated to degree level and be able to demonstrate success in man management to achieve set objectives. Ideally, an Aluminium Extrusion background is sought but relevant experience in a fast moving engineering process would be very favourably viewed.

Our offer includes a competitive salary, company car, contributory pension plan and, where relevant, generous re-location expenses to an attractive area of Essex.

Please apply in writing or telephone for an application form to Steve Coppock, Personnel Manager, CEGO (Engineering) Ltd., Western Road, Silver End, Witham, Essex CM8 3QB. Telephone: (0376) 83241.

CEGO

Computer Systems Designers

Salary range £10,000-£16,000

YARD Ltd. is one of Europe's leading marine and industrial engineering consultancies. Continued increase in demand for our services from clientele in both the UK and overseas, together with an exciting diversification in design projects, has created new opportunities in our offices in Aberdeen and Glasgow for top-flight Systems Designers (male or female).

Working within a specialist team you will contribute to projects at various stages of development, from feasibility studies to support and maintenance. Strong emphasis is placed on system 'engineering' — solving real problems in a real environment, with applications including distributed plant control and surveillance systems, multi-user development systems, and systems networking. Your responsibilities will vary according to project content and will include pure consultancy and system specification, design and implementation. Maintaining close liaison with other specialist groups you will be required to prepare comprehensive, analytical reports and formal documentation.

Ideally you will be qualified to degree level in a Pure Science, Computer Technology or Electronic Engineering discipline, supplemented by at least 2-3 years' experience in a high technology environment. You must be able to demonstrate a high degree of practical expertise and innovation in the design/implementation of real-time systems, preferably related to hardware/software interface. An appreciation of at least some of the following application areas is essential — computer and micro-processor system architectures, operating systems and executives, hardware/software partitions and inter-computer communications.

We offer an excellent salary and benefits package which fully reflects the importance we place on attracting and keeping top calibre personnel. Assistance with relocation will be provided, where appropriate.

Please write or telephone for an application form to Joan Mather, Personnel Officer, Ref. No. 57, YARD Ltd., Charing Cross Tower, Glasgow G2 4PP. Tel: 041-204 2757.

YARD LTD CONSULTING ENGINEERS

Technical Sales Executive

Speciality Compounds — ***South of England***

Plascoat Systems Limited need a Technical Sales Executive with proven success in selling to industry and a working knowledge of plastic materials.

Backed by the Company's considerable technical resources the successful applicant will be responsible for selling a wide range of speciality compounds in markets with good potential for growth. These include mineral filled, glass reinforced and flame retardant polyolefins and polyamides as well as flexible and rigid PVC.

There are good prospects for progress for a man or woman who can make a positive contribution to the Company's ambitious expansion plans. We offer a progressive salary — company car and good conditions of employment.

Please write in confidence giving full details of career to date to: M.J.S. Fisher, Group Personnel Manager, Plascoat International Ltd., Sheerwater Industrial Estate, Albert Drive, Woking, Surrey GU21 5RX.

Plascoat Systems Limited

Chief Executive

(Up to £34,488* plus Election Fees and lump sum car allowance of £1,350)

Applications are invited for the post of Chief Executive to succeed Mr. R. W. J. Tidgell who will be retiring on 28th February, 1986.

The successful applicant (male or female) will have obvious qualities of leadership and wide management and professional experience at top level, preferably in local government. No particular discipline is specified.

*Salary £31,416 to £34,488 inclusive of £660 London Weighting.

Application forms, returnable by 10th June 1985, and further details from Chief Executive, London Borough of Havering, Mercury House, Romford RM1 3RX. Tel: Romford 66999 ext. 331.

Havering

Estimating and Planning Engineers

At BAe Kingston we design and build advanced military aircraft, and in order to build on the success of the Harrier and Hawk we are undergoing an expansion programme which will keep us at the forefront of aerospace technology.

This expansion means opportunities within our Engineering Management Department's Technical Co-ordination Group which supports both line management and the specialist product design centres by preparing design estimates and project plans.

As an Estimating and Planning Engineer you will be responsible for the preparation of estimates and plans for major design contracts, and the co-ordination of customer 'Proposals' and 'Development and Production Cost Plans'. Where necessary you will be required to assist in contract negotiations.

You will also report on projects in terms of spend against allocated budgets and project milestones, this data, which must be concise and up-to-date, will be presented to senior management for decision making.

These are professional level positions which require men and women with a degree or HNC in an engineering discipline, mathematics or statistics who are also excellent verbal and written communicators. Experience in engineering planning and estimating is essential, and a practical knowledge of PERT or similar techniques would be an advantage.

A competitive salary and a comprehensive benefits package, that includes full relocation where appropriate, will be offered to the successful applicants.

Please send your cv to, or telephone: Caroline Wiseman, Personnel Officer, British Aerospace PLC, Aircraft Group, Weybridge Division, Richmond Road, Kingston-Upon-Thames, Surrey KT2 5QS. Telephone: 01-546 7741.

BRITISH AEROSPACE AIRCRAFT GROUP

Business Development

A key role for a high technology pioneer

£12-£15,000 pa + car + excellent prospects — ***S. Midlands***

There couldn't be a better challenge to the skills of a Technical Sales Professional than to join a new team and exploit the vast potential of new products and new markets.

Our client, part of an international blue chip group, has invested heavily in the most advanced R & D facilities, equipment and professional staff. The result? A range of products and processes with world-beating potential. Your assignment will be to initiate contact with potential customers — principally in electronics, chemical and biochemical industries — introduce the concept and the potential application of new products and processes, and liaise closely with your technical colleagues in order to progress from trial stage to production once contracts have been signed.

It's a superb ground floor opportunity for an experienced technical sales professional (male or female), aged around 28-35, educated at least to BSc level and ideally with a doctorate in one of the physical sciences. Your experience may have been gained with a Pharmaceutical group or similar industry, supplying the biochemical or electronic industries.

A flair for breaking new ground in sales is essential, as are the energy, commitment, enthusiasm and commercial skills necessary to succeed in a competitive environment.

Starting salary will depend on experience and skill, and will be enhanced by a range of benefits including a company car and relocation assistance, if appropriate, to a very attractive part of the South Midlands. Prospects for career development are first class.

Please write with full career history to the Confidential Reply Service, Ref: ABB 887, Austin Knight Advertising UK Limited, Tricorn House, 51-53 Hagley Road, Edgbaston, Birmingham B16 8TP.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Confidential Reply Supervisor.

Austin Knight Advertising — BIRMINGHAM

Polymer Chemist

£12-£15,000 pa — ***S. Midlands***

A key role in a substantial R & D establishment developing and exploiting the potential of new products and new processes for novel applications in fresh markets — that's the excellent opportunity available to an innovative polymer specialist (male or female).

As an important member of a multi-disciplinary team, you will be responsible for generating and developing new processes, techniques and products with practical applications. You'll be carrying out your own bench work to test, modify and perfect the results.

Considerable expertise in practical and theoretical polymer synthesis is essential, together with a sound general background in chemistry. You'll probably have around three years' post-doctoral experience. You must be able not only to conceive new ideas, but also to develop experimental techniques for their practical application and to pursue projects through to completion. You will need to be flexible enough to work on a range of projects over a period of years and be able to communicate with scientists in other areas of expertise in order to function effectively in a multi-disciplinary environment.

Salary will depend on your skills and experience, and will be enhanced by a wide range of large group benefits including relocation assistance, if appropriate, to a most attractive area. Career development prospects are first class.

Please write with full career history to the Confidential Reply Service, Ref: ABP 888, Austin Knight Advertising UK Limited, Tricorn House, 51-53 Hagley Road, Edgbaston, Birmingham B16 8TP.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Confidential Reply Supervisor.

Austin Knight Advertising — BIRMINGHAM

Taking Food Further

This is not just a job selling food ingredients. We develop ideas and concepts for the biggest names in the Meat, Fish, Poultry and Bakery Industries whilst helping small and medium sized Manufacturers to develop into further processing - "Taking Food Further".

This is an exciting environment dealing with traditional ingredients and seasonings to the Meat Trade, advanced New Coatings to the Fish and Poultry Processors, Sauces and Flavours to Frozen Food and Ready Meal Brand Leaders, Ingredients to the new but expanding Processed Vegetable and Health Food Sectors

We are an extremely successful Company within the RHM Group.

Recent Promotions within our Sales Force and current New Product Developments require us to seek people to fill a number of new positions.

Key Account Executives
(aged 25-35)
Scotland, N. E. England, The North West, South West.

Sales Representatives
(aged 22-30)
Scotland, South Yorkshire.

Food Technologist
Leeds Technical Centre

You need to be ambitious, preferably educated to 'A' Level. If you have a Food Technology Qualification or experience, so much the better. However, we have developed a full Sales and Technical Training Programme to enable you to share in our success.

Please write in first instance with CV to:-
Personnel Department, RHM Ingredient Supplies Ltd, Torre Road, Leeds LS9 7RZ

RHM
RHM INGREDIENT SUPPLIES LTD

High volume, high pressure, hi-tech... the challenge for a real professional in

Stock Administration Management

Attractive salary — **Reading**

As the world's second largest computer company, our phenomenal rate of growth has meant rapidly increasing demand, not only for our wide range of computers, but also for the peripherals and supplies provided by Digital. The Peripherals and Supplies Group accounts for more than 20% of our business in the UK, so the Stock Administration Manager we are now seeking will be supervising extremely fast and professional methods of transaction processing.

You'll be an important figure in this busy operation, ensuring that stock levels tally with both outgoing orders and incoming deliveries, and maintaining the highest standards of punctuality and quality. In addition, you will be expected to institute controls to maximise security, database accuracy on sophisticated computerised equipment, and rapid stock analysis.

You will probably have a degree and proven skills in man-management, with at least 5 years' experience of high volume administration or materials management within a similar warehousing environment – such as retailing.

Certainly you will have the ability to adapt to the increased responsibilities of stock management with a leader like Digital.

So if you're a self-starter, good at carrying ideas through and influencing others in the team, we'd like to hear from you now. We'll tell you more about the excellent salary, and all the attractive benefits associated with a large international company, and just how good your prospects of further career development are with us.

Please send a detailed c.v. to:
Steve Forman,
Peripherals and Supplies Group,
Digital Equipment Co. Limited,
G66, PO Box 64, Reading,
Berks RG2 0TL. Ref: 2KC.

digital
Digital Equipment Company (DEC).

MACHINE TOOLS

Since 1981 when we sold our first CNC Machining Centre in the U.K. Yamazaki Machinery has become *Britain's market leader. The range is large,* around 50 different CNC MACHINING CENTRES and LATHES, and some of these are soon to be built at our FMS factory in Worcester. Expansion has created the following vacancies:

SALES ENGINEER

with existing contacts and a track record in Hants, Wilts., Dorset and Berkshire. The successful Sales Engineer can expect to earn at least £15,000 per annum plus company car.

APPLICATION/TOOLING

We need an experienced production engineer with additional skills in CNC programming, tooling specifications and jig and fixture design. The salary is c. £9,000 plus overtime. *Worcester based.*

SERVICE & DEMONSTRATION

An *experienced Field Service Engineer* and an experienced Demonstrator and Customer Training Engineer for work at customer sites, South East England based. Salary c. £9,000 + overtime + car.

For more information contact Stuart James on WORCESTER (0905) 57024 (day) or STOURBRIDGE (0384) 390196 (night), or write to us at:

YAMAZAKI

YAMAZAKI MACHINERY (UK) LTD
Warndon Industrial Estate
Worcester WR4 9NS

UNIVERSITY OF SALFORD

Department of Aeronautical and Mechanical Engineering

CHAIR IN DESIGN ENGINEERING

This newly-established Chair is intended to strengthen further the undergraduate and postgraduate activities in design in the Department. Applicants with design experience in the aerospace industry will be particularly welcomed though the successful candidate may have a distinguished research record in any field of aeronautical, mechanical or materials engineering science.

Design is a core subject in all undergraduate courses in the Department and is also central to a wide range of research projects, e.g. the design of aerodynamically optimal internal flow systems, the design of flexible manufacturing systems and the computer-aided design of multivariable digital control systems. The new Professor will share responsibility for the academic direction of the entire Department of Aeronautical and Mechanical Engineering with the Professor of Engineering Dynamics and Control and the Professor of Manufacturing Systems Engineering, in association with the British Aerospace Professor of Aeronautical Engineering and the Daniel-Sykes Robotics Professor of Advanced Manufacturing Technology.

The University fosters strong links with industry and Professors are encouraged to undertake appropriate consultancy work within the Professorial salary structure. Salaries are within the [illegible] scale and superannuation benefits are those of the USS. Further information may be obtained by telephoning Professor Brian Porter, Chairman of the Department of Aeronautical and Mechanical Engineering (0742-768555, ext. 5951, 24 hour recorded message service 061-236 3843, ext. 5951). Initial applications should be addressed to Professor Porter, Department of Aeronautical and Mechanical Engineering, University of Salford, Salford, M5 4WT, England, from whom further particulars of the post may also be obtained (0742-768555, ext. 5843, ext. 7172). Please quote reference MF 0905/Tg.

MAIL ORDER CATALOGUE MANAGER

c. £11,500 + car

A small and successful specialist Mail Order company seeks a commercially aware 'live wire'.

Flair in compiling mail order catalogues, plus marketing insight and buying experience is essential. A good communicator, around 25 – 35, you must show that you can improve response to an existing catalogue and improve range profitability. A high achieving team member will find this a career opening in an international group. Location North Wales.

Candidates, male and female, should write detailing experience and age under ref. 417/DT.

500 CHESHAM HOUSE, 150 REGENT STREET, LONDON W1R 5FA.

Peter Kendell
MANAGEMENT CONSULTANT

Field Sales Manager

c£15,000 + Quality Car — **SE London**

Our client, market leaders in their field of custom made light engineering products, now requires a Field Sales Manager with engineering and creative design ability.

This is an exciting position for a candidate that can clearly demonstrate the ability and desire to succeed.

Applicants must be capable of selling to end-users and their design teams whilst having sufficient strength of character to take control of the existing sales force and mould them into an even more professional, efficient and above all successful team.

Success in this position will lead to an excellent and rewarding career progression within this growing and profitable company.

Please write with full c.v. quoting reference No. 143/BS to: Stephen Wythe, Jubilee Road, Chelsfield, Orpington, Kent BR6 7QZ. Tel 0959 34482.

GRANGE SELECTION
Executive Search and Selection

A direct line to the executive shortlist.

InterExec is the organisation specialising in the confidential promotion of Senior Executives.

InterExec clients do not need to find vacancies or apply for appointments.

InterExec's qualified specialist staff, and access to over 100 unadvertised vacancies per week, enable new appointments at senior levels to be achieved rapidly, effectively and confidentially.

For a mutually exploratory meeting telephone:

BIRMINGHAM	021-632 6848 The Rotunda, New Street.
MANCHESTER	061-236 8400 Bulkner House, Bulkner Street.
BRISTOL	0272 277315 30 Baldwin Street.
EDINBURGH	031-226 3680 47a George Street.
LEEDS	0532 450243 12 St. Paul's St.

LONDON 01-930 5041/7 InterExec
19 Charing Cross Road, WC2.

The one who stands out.

FURTHER ANNOUNCEMENTS APPEAR TODAY ON PAGES 8, 9, 10, 11, 12, 13 & 14

Sport...ON 3 PAGES

DAMISTER TOO STRONG FOR DANTE RIVALS

By HOTSPUR (Peter Scott)

DAMISTER'S toughness and ability to act on soft ground served him well in yesterday's Mecca-Dante Stakes at York. Advancing his own Derby claims, and heavily diminishing those of his rivals, he won this rich trial by four lengths.

Steve Cauthen, second on Vin de France, lost no time in announcing that Slip Anchor would be his Derby ride on June 5. Vin de France may still run as the Henry Cecil stable's second-string.

Slip Anchor, 10-length winner of last Saturday's Lingfield Derby trial, is now Derby favourite with all leading bookmakers and 9-2 is the best offer.

Damister's Epsom odds were 33-1 before yesterday's win, but 14-1 is now the top price.

Shadeed, who beat Damister by six lengths in last month's Craven Stakes before winning the 2,000 Guineas, has gone out in Derby betting during the last 10 days. Two firms now offer him at 6-1. He will gallop after racing at Newbury tomorrow.

Bairn, the 2,000 Guineas second, is more popular at 5-1 and would seem to be Lester Piggott's likeliest Derby ride.

Pat Eddery was on Damister yesterday but trainer Jeremy Tree will have to engage another jockey for Epsom. Vincent O'Brien is almost certain to require Eddery either for Law Society or Leading Counsel.

Vin de France, having only his third race, led the Mecca-Dante Stakes field for more than a mile with Damister second. Damister was the first of these two under pressure, but he responded really well.

The stewards found that Damister had slightly interfered with Vin de France one and a half furlongs out, but the result was not affected and they let the placings stand.

Reach, a modest third, remains a Derby candidate. His stable reckon that yesterday's soft ground and lack of a race since September both counted against Reach.

Royal Harmony, all at sea on the going, trailed home last. Les Arcs, a disappointing fourth, will miss Epsom and his performance continued the spell which Michael Stoute's stable has been through since Shadeed's 2,000 Guineas triumph.

Damister has now won three of his six races and has been second in the others. "He will be a nice Derby ride for someone," was Eddery's post-race comment.

Eddery can wind up successful at York by winning this afternoon's two feature races on Spicy Story and Grey Desire. Spicy Story, a close and unlucky third to Longboat in Ascot's Sagaro Stakes two weeks ago, is napped to take revenge on 3lb better terms in the Yorkshire Cup.

Old Country would represent an obvious danger to both if he consents to enter the starting stalls. Ilium is inconsistent but the first of his two races this season gives this colt a good chance.

Grey Desire will not mind the soft ground and this much improved sprinter will be very hard to catch in the Duke of York Stakes.

SOUTHWELL OFF

Yesterday's Southwell meeting was abandoned because of waterlogging.

TODAY'S YORK SELECTIONS

HOTSPUR	COURSE CORR.	FORM
2. 0—Evanescente		2. 0—Evanescente
2.35—Marooned	2.35—Meikleour	2.35—Temple Bar
3. 5—SPICY STORY (nap)	3. 5—Spicy Story	3. 5—Spicy Story
3.40—Qualitair Flyer	3.40—BULRUSH (nap)	3.40—Braddells
4.10—Grey Desire		4.10—GREY DESIRE (nap)
4.40—Coincidental	4.40—Brampton Grace	4.40—Coincidental

HOTSPUR'S DOUBLE.—Spicy Story and Grey Desire
NEWMARKET NAP.—Marooned (2.35)
TONY STAFFORD.—Ho Mi Chin (3.40)

No danger to Damister at York.

Course Notes & Hints

BULRUSH IS BEST

By Our Course Correspondent

BULRUSH, who failed by half a length to land a gamble on his reappearance at Newmarket last week, may make swift amends in today's Norwest Holst Trophy Handicap (3.40) at York.

Dick Hern's colt backed from an ante-post price of 9-1 to 5-2 favouritism, was caught close home by Inishpour after taking command two furlongs out.

Spicy Story had a luckless run when finishing fast to be third, two necks behind Longboat, in Ascot's Mono Sagaro Stakes this month. He is fancied to reverse placings on 3lb better terms in the Yorkshire Cup (3.5).

Meikleour can take advantage of a light weight in the Davy McKee Handicap (2.35), and Brampton Grace is selected for the Turn To Yorkshire Handicap (4.40).

From Newmarket

TREBLE CHANCE FOR STOUTE

By Our Resident Correspondent

Michael Stoute's four-year old Marooned continues to impress in his workouts. He may prove too smart for the opposition in the Davy McKee Handicap at York.

Michael Stoute's stable may also produce winning performances from Scottish Reel in York's Norwest Holst Trophy and Diaglyphard in the Blackbird Handicap at Sandown Park tonight.

YORK.—2.0, Home Blade; 2.35, Marooned (nap); 3.5, Millside; 3.40, Scottish Reel; 4.10, Chapel Cottage. SANDOWN.—6.40, Balmacara; 7.10, Vital Boy; 7.40, Puccini; 8.10, Diaglyphard; 8.40, Myna.

SQUIRE'S OVERTIME

Donald Tucker, the Frome owner-trainer, intends to run his novice hurdler Tudor Squire twice today. Claimer Simon Sarle will ride him at Ludlow (3.15) and Taunton (8.0).

York programme

STEWARDS: Lord Westbury, Ruth Countess of Halifax, Lord Scarbrough, Mr. J. Jenyns, Col. R. York, Lord Allendale, Mr. D. Brotherton.

Racecard numbers shown on left. Figures before oblique stroke refer to pre-1984 form and before hyphen to 1984 form. Apprentices' allowance in brackets. C—course winner. D—distance. BF—beaten favourite. BL—blinkered. Draw for places on right.

EFFECT OF DRAW: Low numbers have slight advantage up to 5f, more pronounced on soft going.

Advance Official Going: SOFT.

2.0 (Jackpot Prefix 1): WILKINSON MEMORIAL STAKES 2-Y-O Penalty Value £3,362 7f (11 declared)

1 HOME BLADE (Mahmoud Fustok), O. Douieb, 9-0 ... A. Lequeux 8
2 350 KILIMANJARO BOB (J. Crisp), R. Williams, 9-0 ... T. Ives 5
3 0 PHARAOH'S HAWK (Sheikh Mohammed), H. Cecil, 9-0 ... S. Cauthen 10
4 0 SAN MERCURIALE (G. Strawbridge), I. Balding, 9-0 ... P. Cook 3
5 00 SIYAH KALEM (Dana Stud Ltd), J. Dunlop, 9-0 ... W. Carson 9
8 DECOY BELLE (Mrs M. Macauley), Mrs N. Macauley, 8-11 ... P. Robinson 2
9 EVANESCENTE (Baron Thierry Van Zuylen), J. Tree, 8-11 ... P. Eddery 11
11 INTERCOOLER (Graham (Commercials) Ltd), N. H. Easterby, 8-11 ... M. Birch 4
12 0 MISTA SPOOF (A. Jackson), C. Booth, 8-11 ... R. Hills 1
13 PARISIAN VICTORY (T. Holland-Martin), R. Hoogham, 8-11 ... L. Piggott 7
14 4 SENTIMENTAL ROSES (H.H. Prince Yazid Saud), R. Hills, 8-11 ... B. Thomson 6

S.P. FORECAST: 3 Evanescente, 4 Sentimental Roses, 9-2 Pharaoh's Hawk, 6 Home Blade, 8 Kilimanjaro Bob, 10 San Mercuriale, 14 Siyah Kalem, Parisian Victory, 20 others.

1984: No corresponding race.

FORM GUIDE.—Evanescente was beaten 2l by Musique Classic (level) at Newbury (7f) April 20 with Sentimental Roses (level) 3½l away 4th (good going). Kilimanjaro Bob was beaten more than 12½l when 7th of 8 to Range Rover (level) at Chester (1¼m 85y) May 7 (good) and previously was beaten 4½l when 3rd to Diaglyphard (level) at Newmarket (7f) April 18 with Pharaoh's Hawk (level) just over 3l away 5th of 20 (good). San Mercuriale was out of first 11 to Miller's Mate (level) at Newmarket (1m) April 17, in company with Siyah Kalem (level) (good). Siyah Kalem was beaten more than 3l when 7th of 16 to Lucky Ring (level) at Newmarket (1m) May 3 (good to firm).

EVANESCENTE may confirm April 20 Newbury form with Sentimental Roses.

2.35 (Prefix 2): DAVY McKEE HANDICAP £5,902 1½m (9)

1 10021-0 K-BATTERY (C) (Mrs M. Butler), W. Elsey, 4 9-10 ... J. Lowe 6
2 10-3560 OLD HUBERT (D) (E. Antetts), A. Bailey, 4 9-5 ... Heather Quorn (7) 7
3 221-3 MALDOROR (D) (Wildenstein), H. Cecil, 4 9-3 (7lb ex) ... S. Cauthen 2
4 134-21 MAROONED (D) (J. Greetham), M. Stoute, 4 9-3 ... L. Piggott 8
7 00-3115 TEMPLE BAR (D) (Barclays Hotels Ltd), C. Brittain, 5 8-12 ... W. Carson 4
9 0430-04 FEN TIGER (D) (Mrs J. Begg), R. Hollinshead, 4 8-7 ... S. Perks 5
10 0/1000-0 KEY ROYAL (A. Duffield), G. Calvert, 8 8-7 ... D. Nicholls 1
11 12311-4 MEIKLEOUR (BF) (CD) (Mrs A. Leggatt), J. Fitzgerald, 6 8-3 ... G. Duffield 9
12 033000 GLENHAWK (D) (Express Newspapers (D. Express) Ltd), M. Ryan, 5 8-1 ... P. Robinson 3

S.P. FORECAST: 9-4 Maldoror, 3 Marooned, 11-2 Temple Bar, 6 Meikleour, 8 K-Battery, 12 Old Hubert, 16 Glenhawk, 20 others.

1984: Dodgy Future 4 8-7 M. Wigham 9-2 S. Mellor. 8 ran.

FORM GUIDE.—Maldoror beat Aylesfield (gave 2lb) by sh hd at Newmarket (1¼m) May 4 with Temple Bar (rec 1lb) 1l away 3rd and K-Battery (gave 13lb) a further 5½l away 5th (good to firm). Marooned beat The Clown (rec 24lb) by 5l at Ascot (1½m) May 4 (good). Meikleour was beaten 9¼l when 4th to Percase (gave 3lb) at Doncaster (1¼m) March 21—Temple Bar (rec 1lb) 2nd, beaten 1l (good to soft). Fen Tiger was beaten 6¼l when 4th to Clanrallier (level) at Newmarket (1½m) April 18—Marooned (gave 11lb) 2nd, beaten nk (good). Old Hubert was beaten more than 11½l when last of 7 to Clanrallier (rec 14lb) at Chester (1½m 65y) May 9 (good).

TEMPLE BAR is preferred to Marooned.

TV (CHANNEL-4) 2.35, 3.5 3.40 & 4.10

3.5 (Prefix 3): YORKSHIRE CUP £18,585 1¾m (10)

1 301/112- OLD COUNTRY (Mrs O. Abegg), L. Cumani, 6 9-1 ... R. Guest 1
2 402140- CENTROLINE (CD) (A. J. Bingley Ltd), C. A. Bell, 7 8-10 ... Paul Eddery 10
3 4132-00 HARLY (N. Shua b), J. Dunlop, 5 8-10 ... L. Piggott 3
4 15125-1 LONGBOAT (R. Hollingsworth), W. Hern, 4 8-10 ... W. Carson 9
5 101000- EDOZIEN (Mrs A. Ouinn), P. Felgate, 6 8-7 ... R. Cochrane 3
6 1004-20 ILIUM (Hadi Al-Tajiri), Thomson Jones, 4 8-7 ... R. Hills 6
7 21/1112- MILLSIDE (S. Niarchos), H. Cecil, 4 8-7 ... S. Cauthen 4
8 0300-00 PETRIZZO (C. Elliott), C. Brittain, 4 8-7 ... J. Lowe 7
9 420/000- SHEER HEIGHTS (F. Salman), P. Cole, 4 8-7 ... T. Quinn 5
11 35013-3 SPICY STORY (C) (BF) (P. Mellon), I. Balding, 4 8-7 ... P. Eddery 3

S.P. FORECAST: 2 Spicy Story, 3 Longboat, 6 Old Country, 8 Millside & Harly, 10 Ilium, 14 Petrizzo, 16 others.

1984: Band 4 8-10 W. Carson 3-4F W. Hern. 9 ran.

FORM GUIDE.—Longboat beat Gildoran (gave 5lb) by nk at Ascot (2m) May 1 with Spicy Story (level) ¾l away 3rd, Petrizzo (level) a further 10½l away 6th and Harly (gave 3lb) 9th of 11 (good). Ilium was beaten 19½l when 6th of 7 Anlebehi to Kirmann (level) at Newmarket (1½m) May 3 (good to firm). Millside was beaten hd by Prince Crow (rec 2lb) at Ascot (2m) July 27 (good to firm). Centroline was beaten 18½l when 9th of 11 to Agent Double (rec 6lb) at Longchamp (1m 7½f) Oct. 28—Petrizzo (rec 6lb) 7th, beaten 5¾l (heavy). Sheer Heights was 8th of 10 to Head For Heights (level) at Royal Ascot (1½m) June 21—Petrizzo (level) 5th, beaten 6¼l (firm). Old Country was beaten 4l by Gold And Ivory (rec 3lb) at San Siro (1½m) Oct. 21 (heavy).

SPICY STORY may reverse Ascot placings with Longboat on altered terms.

3.40 (Prefix 4): NORWEST HOLST TROPHY HANDICAP 3-Y-O £12,310 7f (9)

2 1400-00 ANDRIOS (CD) (Mrs H. Cambanis), B. Hobbs, 9-7 ... G. Baxter 9
3 0210-00 GLORY OF HERA (Capt. M. Lemos), C. Brittain, 9-3 ... S. Cauthen 8
4 311100- PENNINE WALK (C) (S. Niarchos), J. Tree, 9-0 ... P. Eddery 1
6 071-12 BRADDELLS (D) (S. Raggasi), J. Hindley, 8-9 ... M. Hills 5
7 304-310 QUALITAIR FLYER (C) (Qualitair Engineering Ltd), R. Stone, 8-7 ... P. Robinson 8
9 ..01-2 BULRUSH (BF) (Mrs Arpad Plesch), W. Hern, 8-5 ... W. Carson 7
11 11 SCOTTISH REEL (Sir G. White), M. Stoute, 8-3 ... Paul Eddery 3
15 21-1 HO MI CHINH (P. Bull), M. H. Easterby, 8-3 (6lb ex) ... M. Birch 6
16 03521-0 THE ANDYSTAN (S. Powell), J. Sutcliffe, 7-12 ... E. Johnson 4

S.P. FORECAST: 3 Bulrush, 4 Braddells, 9-2 Scottish Reel, 5 Ho Mi Chinh, 7 The Andystan, 8 Qualitair Flyer, 12 Glory of Hera, 14 others.

1984: Don Martino 8-2 M. Hills 9-1 J. Hindley. 12 ran.

FORM GUIDE.—Ho Mi Chinh beat Orchid Dancer (rec 12lb) by 1½l at Pontefract (6f) April 25 (good). Scottish Reel beat Kuttum (rec 5lb) by sh hd at Ripon (1m) April 27 (good). Bulrush was beaten nk by Inishpour (rec 10lb) at Newmarket (6f) May 3 with The Andystan (rec 7lb) about 7½l away 13th and Andrios (gave 16lb) out of first 15 of 17 (good to firm). Braddells was beaten 3l by Adjanada (rec 10lb) at Newmarket (7f) May 4 (good to firm). Glory of Hera was beaten 15½l when 12th of 17 to Oh So Shiny (level) at Newmarket (1m) May 2 (good to firm). Qualitair Flyer was beaten 22½l when 9th of 14 to Shadeed (level) at Newmarket (7m) May 4 (good to firm).

BRADDELLS has Bulrush to beat.

4.10 (Prefix 5): DUKE OF YORK STAKES £15,192 6f (10)

1 8200-00 GABITAT (BL) (CD) (BF) (Brian Gubby Ltd), B. Gubby, 7 9-8 ... R. Curant 6
3 411111- CAPRICORN BELLE (C) (D) (Maktoum Al-Maktoum), L. Cumani, 4 9-5 ... L. Piggott 5
4 000-200 VORVADOS (CD) (Miss F. Gallichan), M. Haynes, 8 9-4 ... P. Cook 10
5 00 COWAL SHORE (A. Leggat), J. W. Watts, 4 9-0 ... T. Ives 5
6 0/01121 GREY DESIRE (D) (M. Brittain), M. Brittain, 5 9-0 ... P. Eddery 1
8 01000-0 NOVELLO (D) (R. E. A. Bott (Wigmore St) Ltd), C. Nelson, 4 9-0 ... B. Hamblett 3
9 1155/12 CHAPEL COTTAGE (C) (D) (BF) (T. Ramsden), M. Ryan, 4 8-11 ... P. Robinson 2
11 2090-00 HAPPY HANNAH (W. Gredley), C. Brittain, 3 7-12 ... W. Carson 9
12 01203- POLLY DANIELS (Guiting Stud Ltd), P. Cole, 3 7-12 ... T. Quinn 4
13 310-200 TAJ SINGH (A. Wilkinson), M. Blanshard, 3 7-12 ... N. Adams 7

S.P. FORECAST: 15-8 Grey Desire, 5-2 Chapel Cottage, 9-2 Capricorn Belle, 8 Gabitat, 14 Polly Daniels, Vorvados, 16 Novello, 25 others.

1984: Gabitat 6 9-4 R. Curant 6-1 B. Gubby. 10 ran.

FORM GUIDE.—Grey Desire bt Lobbit (rec 22lb) by 4l at Haydock (7f 40y) May 4 (good). Chapel Cottage was beaten 1½l by Prince Sabo (rec 5lb) at Newmarket (5f) May 4 with Novello (rec 1lb), 9th of 11 (good to firm). Previously, Chapel Cottage bt Grey Desire (gave 17lb) by 3l at Thirsk (6f) April 20 (good). Capricorn Belle bt Rappa Tap Tap (level) by ¾l at Ascot (1m) Oct. 12 (good to soft). Polly Daniels was beaten 4l by Park Appeal (level) at Newmarket (6f) Oct. 3 with Happy Hannah (level), 6¼l away 9th of 13 (good). Vorvados was out of first 9 to Bcig Chop (rec 3lb) at Newmarket (6f) May 2 (good to firm). Gabitat was beaten 4l when 5th to Neezef (rec 9lb) at Leicester (7f) April 27 with Cowal Shore (rec 9lb), more than 4l away 7th of 10 (good to firm).

GREY DESIRE may reverse April 20 Thirsk form with Chapel Cottage on altered terms.

4.40 (Prefix 6): TURN TO YORKSHIRE HANDICAP £3,256 6f (8)

3 11- KENTON'S GIRL (Kenton Utilities & Developments Ltd), J. Fitzgerald, 9-7 ... S. Cauthen 8
5 00-0455 COINCIDENTAL (G. Martoni), M. Lambert, 9-6 ... T. Ives 2
6 4311-10 PECKITTS WELL (C) (D) (BF) (Mrs C. Geraghty), M. W. Easterby, 9-3 ... K. Hodgson 3
8 32105-0 ERNIE BILKO (C) (S. Astaire), C. Tinkler, 9-0 ... R. Lines (5) 6
10 13320-0 BRAMPTON GRACE (W. Wharton), W. Wharton, 8-11 ... R. Fox 5
12 00-2211 ORCHID DANCER (BF) (R. Sangster), S. Norton, 8-6 (7lb ex) ... J. Lowe 4
15 301-023 ROSIE DICKINS (Dickins Ltd), R. Hollinshead, 8-2 ... W. Ryan 1
17 130-041 ILLINEY GIRL (D) (M. B. O'Toole Bldg & Cable Cont. Ltd), M. Lambert, 7-8 ... P. Burke (7) 7

S.P. FORECAST: 11-4 Illiney Girl, 7-2 Peckitts Well, 4 Orchid Dancer, 5 Coincidental, 7 Rosie Dickins, 8 Kenton's Girl, 10 others.

1984: Suke Steel 9-7 B. Thomson 10-1 J. Hindley. 7 ran.

FORM GUIDE.—Coincidental was beaten nk & hd when 3rd to Inishpour (rec 5lb) at Newmarket (6f) May 3 (good to firm). Earlier, Coincidental was beaten ¾l when 4th to Kiveriski (gave 8lb) at Newmarket (5f) April 18 with Peckitts Well (rec 1lb), last of 11 (good). Kenton's Girl bt Diamant Blanche (level) by 3l at Beverley (5f) July 4 (firm). Illiney Girl bt Hi-Hunsley (gave 9lb) by 1½l at Beverley (5f) April 15 (heavy). Rosie Dickins was beaten 4½l when 3rd to Duck Flight (gave 5lb) at Chester (5f) May 7 (good). Brampton Grace was 11th of 16 to Ho Mi Chinh (level) at Pontefract (6f) April 25 (good). Orchid Dancer bt Foolish Touch (level) by 1½l at Thirsk (7f) May 11 (firm).

COINCIDENTAL is preferred to Rosie Dickins.

Nomination form confirmed

By MARLBOROUGH (John Oaksey)

THE season's first six-furlong two-year-old race, at York yesterday, may have produced the best juvenile form so far, with Nomination getting the better of Mazaad by half a length in the "See It Live" In Yorkshire Stakes.

They finished 10 lengths clear of their nearest opponent, the Sandown Park winner Teetoy.

The value of the form was underlined half an hour later when Forceful Wave, fourth on his debut behind Teetoy at Sandown, proved much too good for Easter Chief, whom he beat by two lengths in the Tattersalls Yorkshire Stakes.

Nomination was always going just too strongly for Mazaad and it was not until the last 50 yards that Richard Quinn felt compelled to pick up his whip on Nomination.

Sadly, the Doncaster winner Running Edge refused to enter the stalls and was withdrawn, but Teetoy was soon struggling and despite ground softened by 1½in of rain in less than 24 hours, the time of 1min 13.81sec was respectable.

Despite Teetoy's defeat Forceful Wave was favourite to beat Easter Chief and even when he started slower than his rival, Steve Cauthen was in no hurry. Sure enough, Brent Thomson was first to go for his whip on Easter Chief and without needing much encouragement, Forceful Wave cruised by to win with plenty in hand.

According to trainer Clive Brittain, Forceful Wave got rather strung up and excited after his first race but a course of swimming helped to calm him down.

Brittain hopes to run him once more before Royal Ascot but he may yet have to face further repercussions from yesterday's race. The course vet told the York stewards that Forceful Wave may have been suffering from ringworm, and if the results of subsequent tests prove positive, Brittain faces a fine.

Brittain said the colt had been passed safe by his own vet, but added that he would not be too unhappy with a fine. "If he is still sick, it would mean he's got some improvement in him," he said.

LUDLOW RUNNERS AND RIDERS

HOTSPUR	FORM
2.15—Gilded Crescent	2.15—Broken Flight
2.45—Cornish Granite	2.45—Peter Anthony
3.15—Irish Harvest	3.15—Irish Harvest
3.45—Peace Clash	3.45—Peace Clash
4.15—Belle Bavard	4.15—Celtic Bell
4.45—Hadajar	4.45—Famous Footsteps

Advance official going: GOOD

2.15: CAYNHAM SELLING HURDLE Penalty Value £920 2m (29)

1 833 Broken Flight (BL) (D), 8 12-0 ... A. Jones (4)
2 /101- Duke Of York (D), 14 12-0 ... A. Griffiths
4 .002 Morice (D), 7 12-0 ... P. Leach
7 005 Park Jet, 9 11-11 ... Miss L. Wallace (7)
8 P00 Snowy Scandiair, 6 11-11 ... H. Davies
10 120 Samson Boy (D), 5 11-7 ... Mr E. McMahon (7)
16 PP0 Hill Green, 9 11-4 ... C. Cowley (7)
17 300 My Snip, 11 11-4 ... S. Earle (4)
19 000- Whitley Fiesta, 10 11-4 ... A. Walton (7)
23 P0 Diamond Dancer, 9 10-13 ... P. Tuck
26 0P Frodord, 9 10-13 ... P. Warner
27 0-03 Gilded Crescent, 7 10-13 ... J. Lower (7)
28 000 Little Khan, 5 10-13 ... Mr M. Price (7)
29 0007 Such Jinks, 6 10-13 ... Mr P. MacEwan (7)
30 000 Sparkler Superb, 8 10-13 ... C. Mann
31 000 Villacana (BL), 6 10-13 ... J. Nolan
32 003 Vulgan's Honor, 7 10-13 ... A. Webb
34 Phantomfelmarch (BL), 5 10-9 ... A. O'Hagan
37 PP Minnie Fuller, 4 10-4 ... F. Barton
38 P November Evening, 4 10-4 ... S. Moorhead

S.P. FORECAST: 7-2 Broken Flight, 9-2 Gilded Crescent, 11-2 Vulgan's Honor, 6 Morice, 8 Samson Boy, My Snip, 10 Park Jet, 12 Duke of York, 14 others.

2.45: BUTTERCROSS NOVICES' CHASE £1,065 2m (8)

1 01F Fare Love, 6 11-9 ... P. Warner
2 041 Peter Anthony, 7 11-9 ... J. Bryan
3 4F3 Abalight, 7 11-2 ... C. Mann
4 0P0 Alangrove Sound, 7 11-2 ... Mr N. Brookes
5 54P Border Artist, 7 11-2 ... M. Bowlby (7)
6 U22 Cornish Granite (BF), 7 11-2 ... P. Leach
9 005 An-Go-Look, 6 10-11 ... P. Scudamore
10 0F0 Estralita, 7 10-11 ... S. Earle (4)

S.P. FORECAST: 13-8 Peter Anthony, 11-4 Cornish Granite, 9-2 Fare Love, 8 Abalight, An-Go-Look, 12 Estralita, 16 others.

3.15: ASTON MUNSLOW NOVICES' HURDLE (Div. I) £548 2m (9)

1 311 Irish Harvest (CD), 4 12-3 ... F. Flinch (7)
6 444 Another Special, 7 11-5 ... C. Cowley (7)
7 000 Derryrecha Lass, 6 11-3 ... J. Suthern
10 000 Job Shop, 6 11-1 ... F. Barton
12 0B0 Majorian, 7 11-1 ... J. A. Harris
14 000 Tudor Squire, 8 11-1 ... S. Earle (4)
16 PP Shrastone Rose, 6 10-10 ... Mr D. Plummer (7)
17 Evening Cove, 7 10-10 ... Mr R. Mann (4)
18 00 Lady Doune, 5 10-10 ... P. Scudamore

S.P. FORECAST: 4-9 Irish Harvest, 11-3 Another Special, 8 Majorian, 10 Lady Doune, 14 Job Shop, 20 others.

3.45: LUDLOW GOLD CHALLENGE CUP (Hunters' Chase, Amateur Riders) £970 3m (20)

3 P10 Arreoms, 10 12-3 ... Mrs C. Yellwright (7)
4 314 Peace Clash (D), 8 12-3 ... J. Greenall (7)
Ballerg, 9 12-0 ... T. Holland-Martin (7)
6 0-04 Baffy Tack, 9 12-0 ... Miss E. Llewellyn
9 Kalashay Lane, 7 12-0 ... F. Edwards (7)
10 F0R Elved Price, 11 12-0 ... J. Llewellyn (7)
11 2-43 Forbidden Fruit, 15 12-0 ... G. Scully (4)
12 30P Good Action, 10 12-0 ... J. Wrathall (7)
13 215 Hillingdon Boy, 11 12-0 ... M. Arthurs (7)
14 0PB Jaspin, 7 12-0 ... S. Wanless (5)
15 233 Kilreelig, 10 12-0 ... W. Barlow (7)
17 10-P Lightning Brigade (D), 12 12-0 ... S. Johnson (7)
18 004 Lonesome Park (BL), 9 12-0 ... Miss L. Wallace (7)
19 F1-F Lucherillo (D), 9 12-0 ... N. Jones (7)
21 2/2 Paper Rich, 12 12-0 ... S. Andrews (4)
22 F35 Pastry Brush, 11 12-0 ... Miss S. Kimmell (7)
23 0F1 Pencoin, 11 12-0 ... Miss S. Lawrence (7)
25 /P5 The Wrestler (D), 15 12-0 ... G. Stalght (7)
28 0/0 Cesim, 10 11-9 ... Miss J. Oliver (7)
29 31-P Hi Darlin, 8 11-9 ... S. South (5)

Pencoin non-runner, states trainer

S.P. FORECAST: 3 Peace Clash, 7-2 Kilreelig, 9-2 Hillingdon Boy, 6 Arreoms, Good Action, 8 Forbidden Fruit, 12 others.

4.15: ASTON MUNSLOW NOVICES' HURDLE (Div. II) £548 2m (12)

3 P1 Belle Bavard (D), 5 11-8 ... A. Gorman
4 401 Celtic Bell (CD), 7 11-5 ... M. Williams
5 103 Sweetheart (CD) (BF), 5 11-5 ... G. Jones
6 00-F Last Trail, 6 11-1 ...
7 00-0 Proud Anthony, 6 11-1 ... Mr N. Brookes
8 0 Saxcomb, 6 11-1 ... F. Barton
9 PF Spring Tov, 6 11-1 ... C. Smith
10 2-20 Tagio (BF), 5 11-1 ... G. Evans (7)
13 U8P Aveatina, 6 10-10 ... G. Williams (4)
14 002 Brundean Breeze, 4 10-10 ... P. Carvill
16 000 La Verlle, 5 10-10 ...
19 00 Kesteha Dance, 4 10-5 ... A. Chamberlain

S.P. FORECAST: 7-4 Belle Bavard, 11-4 Sweetheart, 7-2 Celtic Bell, 6 Tagio, 8 Brundean Breeze, 14 others.

4.45: WHITCLIFFE HANDICAP CHASE £1,529 2½m (7)

1 0F4 Kumbi (C), 16 12-7 ... K. Doolan (4)
2 100 Scottish Sound (D), 9 11-3 ... R. Linley
5 0U4 Famous Footsteps, 10 10-8 ... J. Duggan
7 530 Hadajar (D), 10 10-0 ... P. Scudamore
9 F24 Netherbridge (D), 7 10-0 ... P. Barton
10 35P Spartan Major (BL) (D), 11 10-0 ... S. Moorhead
13 FP0 Asiramby, 10 10-0 ... J. Bryan

S.P. FORECAST: 9-4 Famous Footsteps, 7-2 Kumbi, 4 Netherbridge, 5 Hadajar, 7 Scottish Sound, 8 Spartan Major, 20 Asiramby.

Tonight's Sandown Park card

HOTSPUR	FORM
6.10—Bakharoff	
6.40—Fast Service	6.40—Balmacara
7.10—Troyenne	7.10—Vital Boy
7.40—Perfect Timing	7.40—Puccini
8.10—Diaglyphard	8.10—Diaglyphard
8.40—False Front	8.40—Oeuf Ivoire

EFFECT OF DRAW: No advantage except high numbers over 5f especially in big fields.

Advance official going: GOOD.

6.10: MAY STAKES 2-Y-O Penalty Value £2,928 5f (7 declared)

1 0 Bakharoff, G. Harwood, 9-0 ... G. Starkey 4
3 0 Golfines, P. Mitchell, 9-0 ... J. Matthias 6
6 Hills Bid, B. Hills, 9-0 ... B. Thomson 1
7 Meet The Greek, D. Laing, 9-0 ... J. Reid 2
9 North King, G. Lewis, 9-0 ... J. Mercer 7
13 The Sportsman, J. Fitch-Heyes, 9-0 ... B. Rouse 5
14 Walk On Ice, J. Sutcliffe, 9-0 ... M. L. Thomas 3

S.P. FORECAST: 2 Bakharoff, 11-4 Hills Bid, 9-2 Walk On Ice, 6 North King, 7 Meet The Greek, 12 The Sportsman, 14 Golfines.

6.40: BRIDGE APPRENTICE HANDICAP £2,306 1m (15)

1 1013-00 Flyhome (BF), P. Cundell, 4 9-10 ... C. Carter (7) 13
3 2020-00 Double Quick Time (D), R. Smyth, 4 9-3 ... R. Banks (7) 15
5 24/000- Count Bertrand, W. Holden, 4 9-3 ... R. Morse (7) 3
6 35-0010 Princess Possum (D), P. Mitchell, 4 9-2 (5lb ex) ... P. Simms (7) 7
8 2322-00 Baby Boy, D. Elsworth, 4 8-11 ... Janice Coyle (7) 2
11 2100-05 Fast Service (D), C. Horgan, 6 8-8 ... T. Godden (7) 14
13 040-U23 Hawaiian Love (BF), J. Ciechanowski, 4 8-7 ... R. Boucher (7) 11
14 340211- Queen's Royale (D), J. Fitch-Heyes, 10 8-5 ... P. Mose 15
15 0000-00 Prompula Bride (D), D. Dale, 4 8-4 ... — 4
16 2140-02 Balmacara (BF), P. Felden, 4 8-3 ... A. Roper 5
17 0000/0-0 Laughing Lad (BL), G. Wragg, 5 8-3 ... S. Bridle (7) 8
18 004000- Derby Day, D. Wilson, 4 8-2 ... G. Landau 9
19 004000- Enbyar Dan, D. Jermy, 5 7-10 ... J. Kennedy (3) 6
20 2010 Tournament Leader, D. Marks, 5 7-10 ... K. Radcliffe (3) 1
21 000000- Monticelli, C. Brittain, 5 7-9 ... S. Carroll (7) 10

S.P. FORECAST: 7-2 Fast Service, 4 Balmacara, 5 Hawaiian Love, 13-2 Flyhome, 7 Princess Possum, 8 Baby Boy, 10 Laughing Lad, 12 Queen's Royale, 14 others.

7.10: MILLER INSURANCE GROUP HANDICAP £3,272 1¾m (17)

3 21D0-22 Vital Boy (CD), J. Winter, 4 9-10 ... L. Piggott 9
4 00530-0 Macmillion, Mrs B. Waring, 6 9-8 ... — 3
5 01-1204 Ridgefield, D. Thom, 7 9-7 ... G. Starkey 1
6 0251-01 In The Shade, D. Elsworth, 4 9-6 (5lb ex) ... P. Eddery 7
7 4041-0 Troyenne (D) (BF), G. Wragg, 4 8-5 ... S. Cauthen 13
8 0000/0-0 Castelnau, J. Sutcliffe, 7 9-4 ... J. Mercer 11
9 004-540 Socks Up, R. Houghton, 8 9-0 ... D. Price (3) 16
10 5500-24 Bocoda Lad, C. Benstead, 4 9-0 ... B. Rouse 2
11 020-111 Southern Dynasty, P. Mitchell, 4 9-0 (5lb ex) ... R. McGhin 8
12 40450-0 Whiskey Eyes, S. Mellor, 4 8-12 ... M. Wigham 13
13 030131/ Noster Puer (C), D. Elsworth, 5 8-10 ... D. Brown (7) 14
14 0-03000 Widd, D. Mills, 8 8-8 ... B. Crossley 17
15 00000-0 Malek, Mrs B. Waring, 5 8-3 ... J. Williams 10
17 0000-23 Forewarn, R. Akehurst, 4 8-1 ... C. Rutter (5) 6
18 0035-00 Love Walked In, W. Holden, 4 8-0 ... R. Morse (7) 4
20 3000/00 Rig Steel, P. Cundell, 5 7-11 ... A. McGlone 5
21 003300- Water Dragon, D. Mills, 5 7-7 ... R. Still 15

S.P. FORECAST: 7-2 Southern Dynasty, 4 Vital Boy, 5 Troyenne, Forewarn, 6 In The Shade, 8 Bocoda Lad, 10 Ridgefield, 12 Socks Up, 14 Whiskey Eyes, 16 others.

7.40: BERRYLANDS HANDICAP £2,929 5f (10)

4 13000-0 Lily Of France (BL) (D), D. Laing, 9-7 ... P. Eddery 3
5 100- La Tuerta (D), P. Walwyn, 9-5 ... J. Mercer 6
6 8-12241 Duck Flight (D), J. Douglas-Home, 9-4 (7lb ex) ... S. Cauthen 4
7 1243-31 Tyrollie (D), N. Vigors, 9-3 ... S. Dawson (3) 1
8 50-120 Paddystown, P. Cundell, 9-2 ... L. Piggott 9
10 7-00 Green Spirit (D), M. Jarvis, 9-0 ... — 7
11 00-0321 Puccini, R. Armstrong, 8-12 (7lb ex) ... W. Carson 10
12 -01-03 Perfect Timing (D), D. Elsworth, 8-11 ... B. Rouse 5
14 420-004 Susangus (D), W. O'Gorman, 8-6 ... M. L. Thomas 2
16 00-4005 Hokusan, K. Ivory, 7-10 ... R. Street 8

Green Spirit non-runner, states trainer

S.P. FORECAST: 3 Puccini, 7-2 Susangus, 9-2 Perfect Timing, 5 Duck Flight, 11-2 Tyrollie, 13-2 Hokusan, 12 Paddystown, 16 others.

8.10: BLACKBIRD STAKES 3-Y-O £3,411 1m (11)

1 1 Diaglyphard, M. Stoute, 9-4 ... L. Piggott 8
4 000-411 Habs Lad, D. Laing, 9-2 ... P. Eddery 6
6 200-1 Soon To Be, Peter Taylor, 8-13 ... D. McKay 10
8 Alamdar, M. Stoute, 8-11 ... K. Bradshaw (5) 1
10 4- Brushwood, B. Hills, 8-11 ... B. Thomson 7
11 Colonel Potsid, G. Wragg, 8-11 ... B. Crossley 9
13 0-04 Fusilier, C. Brittain, 8-11 ... E. Robinson 4
14 0 Grand Casino, G. Wragg, 8-11 ... J. Reid 11
15 0 Grand Pavois (BF), H. Cecil, 8-11 ... S. Cauthen 5
19 032- Patriarch, J. Dunlop, 8-11 ... W. Carson 2
23 0 Vigorous, J. Winter, 8-11 ... A. Mackay 3

S.P. FORECAST: 13-8 Diaglyphard, 7-4 Grand Pavois, 8 Fusilier, 12 Habs Lad, 16 Brushwood, Patriarch, 20 Soon To Be, 25 others.

8.40: GOLF CLUB MAIDEN FILLIES' STAKES 3-Y-O £1,370 1¼m (21)

1 0- Atsiba, C. Benstead, 8-11 ... B. Rouse 13
2 00-0 Attavante, D. Arbuthnot, 8-11 ... J. Reid 7
3 0- Bird Brain (BL), R. Hobbs, 8-11 ... A. Barclay 12
4 03 Buy G's, J. Winter, 8-11 ... A. Mackay 8
5 0 Creta, N. Vigors, 8-11 ... S. Dawson (3) 6
6 00- Crinoline, W. Hern, 8-11 ... W. Carson 10
7 200- Edeleon, D. Laing, 8-11 ... M. Malham 17
8 3- False Front, J. Tree, 8-11 ... P. Eddery 21
11 0- Gem Mart, B. Hills, 8-11 ... B. Thomson 11
13 0- Height Of Passion, M. Jarvis, 8-11 ... B. Raymond 16
15 Kettisha, G. Huffer, 8-11 ... M. Rimmer 2
16 3-0 Kristana, G. Huffer, 8-11 ... M. Miller 3
18 0 Lismore, J. Dunlop, 8-11 ... L. Piggott 14
19 0- Lyra, M. Smyly, 8-11 ... J. Matthias 20
20 Ming Delight, B. Hanbury, 8-11 ... P. Hamblett 15
23 Myna, G. Wragg, 8-11 ... P. Robinson 4
25 Narnala, M. Stoute, 8-11 ... K. Bradshaw (5) 1
24 4-3 Oeuf Ivoire, H. Cecil, 8-11 ... S. Cauthen 18
25 0 Revisit, J. Winter, 8-11 ... R. Cochrane 8
26 020- Ricura, F. Durr, 8-11 ... G. Starkey 19
27 0 Romlaca, P. Walwyn, 8-11 ... J. Mercer 5

S.P. FORECAST: 9-4 Oeuf Ivoire, 3 Kristana, 6 False Front, 8 Lismore, 12 Crinoline, Narnala, 16 Attavante, Ricura, 20 others.

Taunton racecard and jockeys

HOTSPUR	FORM
6.0—Hay Fever	6.0—Conor's Rock
6.30—Dance Master	6.30—Lucky George
7.0—Allied Newcastle	7.0—Flesh Fred
7.30—Cardinal Mazarin	7.30—Cardinal Mazarin
8.0—Ribobelle	8.0—Ribobelle
8.30—Allgate	8.30—Mafoo's Token

Advance official going: HARD

6.0: BATHPOOL SELLING HURDLE Penalty Value £426 2m 1f (10 declared)

1 030 Capa, 5 11-10 ... M. Caswell
2 P43 Conor's Rock, 5 11-5 ... George Knight
3 00 Godrevy Sunset, 5 11-5 ... B. Wright
5 F03 Warwick Blue (BL), 5 11-5 ... B. Powell
6 30-P Wool Island (BL), 5 11-5 ... Mr F. Robinson
8 5P0 Classic Owen, 4 11-0 ... R. Atkins
11 PGF Roman A Clef (BL), 5 11-0 ... C. Gray
12 0CF Bright Cecilia, 4 10-9 ... R. Rowell
14 030 Hay Fever (BL), 4 10-9 ... J. H. Davies
16 00 Thieves Hollow, 4 10-9 ... J. Nolan

S.P. FORECAST: 9-4 Capa, 7-2 Hay Fever, 4 Conor's Rock, 6 Godrevy Sunset, 7 Warwick Blue, 10 Classic Owen, 16 others.

6.30: SHELDON HANDICAP CHASE £1,551 2m 3f (12)

5 P03 Water Rock (CD), 10 11-7 ... S. Dever
6 041 Lucky George (CD), 7 11-5 (7lb ex) ... J. Suthern
7 044 Grannie's Pet, 10 11-1 ... G. McCourt
10 000 Dundrum Bay, 10 10-10 ... R. Rowe
11 0PB Cobley Express, 9 10-8 ... R. Millman
13 PP0 Sobrave (CD), 9 10-5 ... A. Sharpe
15 U22 Spanish God, 10 10-1 ... B. Powell
17 021 Dance Master, 8 10-0 ... A. Webb
19 T24 Bold Deception, 9 10-0 ... G. Charles-Jones (4)
20 5P0 Farranstig, 12 10-0 ... C. Cox (7)
22 P Linmer, 14 10-0 ... Mrs C. Elliott (7)
23 0P4 Bargello Son, 8 10-0 ... George Knight

S.P. FORECAST: 2 Lucky George, 3 Spanish God, 4 Dance Master, 5 Grannie's Pet, 7 Water Rock, 10 Dundrum Bay, 14 others.

7.0: SOMERSET HANDICAP HURDLE £1,199 2m 3f (10)

3 002 Flesh Fred, 8 11-7 ... E. Murphy (7)
4 000 Senor Romana, 6 11-7 ... A. Webb
7 000 Celiet Blackfoot, 6 10-13 ...
13 030 Oui Monsieur, 11 10-7 ... A. Sharpe
14 032 Allied Newcastle (CD) (BF), 5 10-7 ... C. Brown
17 0FF Celtic Way, 9 10-4 ... C. Gwilliam
18 044 Upper Note, 7 10-3 ... M. Harrington
19 U13 Gamer (CD), 7 10-3 (7lb ex) ... L. Bloomfield (4)

7.30: HEMYOCK NOVICES' HANDICAP CHASE £1,305 3m 1f (10)

3 1PF Fort Courage (D), 10 11-7 ... R. Bright
5 423 Cardinal Mazarin, 11 11-7 ... Peter Hobbs
9 014 Just A Ghost, 9 10-6 (7lb ex) ... Miss S. French (7)
10 4P0 Go Pensa, 7 10-0 ... M. Ayliffe
14 F31 Valmai, 6 10-0 ... Mr P. MacEwan (7)
17 P3P Son Of Culver, 9 10-0 ... Miss T. Tarner (7)
18 F0P Vaster Boy, 7 10-0 ... F. Dever
19 00-F Cream Rhapsody, 8 10-0 ... R. Millman
20 P-PP Dirnder Rousell (BL), 10 10-0 ... R. Goldstein
21 000 Sumalite, 7 10-0 ... B. Powell

S.P. FORECAST: 11-10 Cardinal Mazarin, 3 Valmai, 4 Just A Ghost, 5 Fort Courage, 12 Go Pensa, 14 others.

8.0: WIDCOMBE NOVICES' HURDLE (Div. I) £514 2m 1f (13)

1 221 Ribobelle (D), 4 12-1 ... P. Leach
2 P7 Devastation, 11 11-5 ... H. Yeoman (7)
6 P4 Water Harvey, 5 11-5 ... M. Furlong
8 000 The Bandit'er, 5 11-5 ... Peter Hobbs
9 000 Tudor Squire, 8 11-5 ... S. Earle (4)
10 003 Western Counties, 6 11-5 ...
12 80/P Chilly Wind, 8 11-0 ... M. Ayliffe
13 0PP Flair Wen, 6 11-0 ... C. Warren (5)
15 030 Il Sarapo, 6 11-0 ... M. Caswell (4)
16 0P0 Penny's Colours, 5 11-0 ... H. Davies
18 043 Ram River, 5 11-0 ... Y. Nicholls
21 0F0 Shirley Crestella, 5 11-0 ... R. Goldstein
22 P00 Thetagee, 4 11-0 ... George Knight

S.P. FORECAST: 1-2 Ribobelle, 5 Ram River, 7 Mister Hammy, 8 Penny's Colours, 10 Tudor Squire, 16 others.

8.30: WIDCOMBE NOVICES' HURDLE (Div. II) £494 2m 1f (9)

1 021 Mafoo's Token, 5 12-1 ... F. Richards
3 401 Allgate (BL), 4 11-5 ... P. Leach
4 0-PP Boy Piper, 6 11-5 ... B. Powell
5 4P1 Irish Pageant (BL), 11 11-5 ... R. Goldstein
8 100 Irish Williams, 5 11-5 ... B. Wright
9 0P0 Prince Barlow, 10 11-5 ... T. Dever
11 08/0 Winds Range (BL), 6 11-5 ... J. Wathen (7)
14 Novarcobe, 6 11-0 ... L. Webb
17 00P Silver Empress, 4 10-9 ...

Silver Empress non-runner, states trainer

S.P. FORECAST: 7-4 Allgate, 9-4 Mafoo's Token, 7-2 Irish Pageant, 7 Irish Williams, 12 Winds Range, 16 others.

Uttoxeter fields and betting guide

HOTSPUR	FORM
6.15—Footwork	6.15—Downtown Hustler
6.45—Blue Tarquin	6.45—Shiny Son
7.15—Slieve Bracken	7.15—Kamir
7.45—Jimmy Mill	7.45—Blue Speckle
8.15—Staffordshire Knot	8.15—Grundy Glow
8.45—Jinja Thyme	8.45—It's For Gala

Advance official going: GOOD TO FIRM

6.15: BLITHBURY NOVICES' HURDLE (Div. I) Penalty Value £571 2m (16 declared)

3 400 Footwork, 5 11-5 ... Dai Williams
4 Get Going Free, 6 11-3 ... T. Williams (7)
6 0 Katoperses, 7 11-3 ... M. Brennan
8 F04 Ruby And Sapphire, 6 11-3 ... Mr J. Cambidge (4)
10 Sir Derek, 5 11-3 ... S. J. O'Neill
11 F-P Willmore Bee, 8 11-3 ...
12 03U Balmali, 4 10-12 ... S. Smith Eccles
14 244 Downtown Hustler, 4 10-12 ... S. Shilston
15 FP0 Duncliffe Dancer, 4 10-12 ... Mr J. Mitchell
16 400 Gifted Gift (BL), 4 10-12 ... S. Johnson
18 Red Barchetta, 5 10-12 ... R. Hatfield (7)
19 P00 Sammerina Sal, 6 10-12 ... T. Wall
21 000 James's Delight, 4 10-7 ... R. Crank
23 P0 Mel's Petal, 4 10-7 ... Mrs G. Rees
25 P North Grange, 4 10-7 ... M. Williams
27 00P0 Russola, 4 10-7 ... G. Charles-Jones (4)

S.P. FORECAST: 5-2 Downtown Hustler, 3 Footwork, 4 Russola, 13-2 Gifted Gift, 8 Balmali, 12 Ruby And Sapphire, 14 others.

6.45: TOWN MEADOWS NOVICES' HANDICAP CHASE £1,604 2½m (14)

1 102 Fen Arctic (BF), 6 12-7 ... Philip Hobbs
3 011 Shiney Son, 7 10-12 ... K. Jones
7 011 Blue Tarquin (BL) (D), 6 10-8 (8lb ex) ... M. Dwyer
8 234 Primrose Wood, 7 10-7 ... P. Tuck
9 F30 Melador, 12 10-3 ... P. Scudamore
11 0-0F Allegro Star, 10 10-0 ... S. Wall
12 430 Tektos, 9 10-0 ... J. O'Neill
13 203 Postdyne, 10 10-0 ... P. Carvill
14 133 Jost (CD), 9 10-0 ... R. Crank
16 04F Cyprus Sky, 8 10-0 ... S. J. O'Neill
17 000 Black Earl, 8 10-0 ...
19 P00 Town Special, 8 10-0 ... A. Carroll
21 030 Leatherstocking, 9 10-0 ... M. Brennan
24 P0P Swift Encounter, 6 10-0 ... Mr J. Mitchell

S.P. FORECAST: 11-4 Shiney Son, 100-30 Blue Tarquin, 9-2 Primrose Wood, 13-2 Fen Arctic, 8 Jost, 12 Melador, Postdyne, 16 others.

7.15: R. LILLY & SONS HANDICAP CHASE £1,715 2m (9)

1 F11 North Yard (D), 9 12-2 (10lb ex) ... Philip Hobbs
4 40-0 Corby Glen (D), 13 11-7 ... S. Morshead
5 001 Slowell Grove (D), 8 11-4 (7lb ex) ... P. Scudamore
8 232 Slieve Bracken (BL) (D), 8 10-10 ... J. J. O'Neill
9 111 Kamir (D), 5 10-10 ... T. Jarvis (4)
10 4FP Intoxicator (BL) (D), 11 10-7 ... M. Brennan
13 03F Lloyd Ardua (C), 12 10-0 ... C. Mann
15 040 Hilly Way (D), 13 10-0 ... J. Davies (7)
16 F04 Ridgeway, 12 10-0 ... D. Fisher (4)

S.P. FORECAST: 11-8 Kamir, 3 North Yard, 9-2 Slieve Bracken, 6 Slowell Grove, 12 Lloyd Ardua, 14 others.

7.45: FREDDY DIXON MEMORIAL CUP HANDICAP CHASE £1,800 3¼m (13)

1 1P0 Fetford Friend, 10 12-7 ... P. Barton
4 4P1 Escry Bill, 10 10-13 (6lb ex) ... P. Croucher
5 340 College Rhythm (C), 9 10-13 ... J. D. Doyle (4)
7 003 Holborn Head (D), 9 10-6 ... K. Jones
8 042 Jimmy Mill (CD), 13 10-5 ... S. J. O'Neill
9 300 Ballytree, 10 10-5 ... J. O'Neill
10 0-C0 Vend-ver (D), 10 10-3 ... P. A. Farrell (7)
14 P22 Native Break (C), 8 10-0 ... S. Morshead
15 213 Personality Plus (BL) (D), 9 10-0 (6lb ex) ... R. Crank
16 E11 Blue Speckle (CD), 9 10-0 ... W. Morris
17 F40 Gold Crite (CD), 8 10-0 ... S. Johnson
18 00F Royal Norman (BL), 9 10-0 ... M. Brisbourne
21 008 Sabi, 11 10-0 ... D. Morris (7)

S.P. FORECAST: 2 Blue Speckle, 11-4 Jimmy Mill, 6 Personality Plus, 7 Native Break, 8 Ebony Bill, 12 College Rhythm, 16 others.

8.15: RADFORD BAVARIAN HANDICAP HURDLE £1,892 3m (12)

2 300 Grundy Glow, 5 11-8 ... M. Pitman (4)
3 033 Coxmoore Knitwear (D), 9 11-8 ... K. Burke (7)
7 00F Crowecopper, 6 10-12 ... R. Strange
8 014 Lone Raider, 8 10-4 ... J. A. Harris
9 000 Concasaan, 8 10-2 ... P. A. Farrell (7)
10 000 Strathwood (CD), 9 10-1 ... W. Morris
14 02/2 Staffordshire Knot (D), 10 10-0 ... R. Dunwoody
15 400 Imjaline, 5 10-0 ... R. Hatfield (7)
19 4-P0 Twidalie, 12 10-0 ... Mrs G. Rees
20 5PF Jamling (CD), 7 10-0 ... C. Warren (5)
21 000 Fair City (BL), 8 10-0 ... J. O'Neill
23 FF0 Cool Trickster, 9 10-0 ... J. Brough (7)

S.P. FORECAST: 11-4 Staffordshire Knot, 7-2 Grundy Glow, 9-2 Coxmoore Knitwear, 6 Jamling, 8 Lone Raider, 10 Crowecopper, 14 Concasaan, 16 others.

8.45: BLITHBURY NOVICES' HURDLE (Div. II) £569 2m (18)

5 034 Jinja Thyme, 8 11-5 ... S. Shilston
10 000 Paddy Silveen (BL), 5 11-5 ... Dale McKeown (7)
11 000 Prince Sweet, 5 11-5 ... P. Tuck
12 03 Secret Arrow, 5 11-5 ... M. Brennan
13 00 Walkers Lodge, 5 11-5 ... Mr A. Orkney (7)
15 00 Albens Lass, 7 10-12 ... P. Croucher
16 00 Cool Willow, 4 10-12 ... Mr J. Cambidge (4)
18 232 It's For Gala, 4 10-12 ... M. Dwyer
20 000 Mist (BL), 4 10-12 ... S. J. O'Neill
21 P04 Mister Kilbo, 4 10-12 ... Miss D. Jones
22 00P New Morning, 6 10-12 ... M. Williams
25 FP0 Scalteen, 7 10-12 ... A. Carroll
27 P04 The Readmitter, 4 10-12 ... R. Dunwoody
29 P00 Will Be Wanton, 5 10-12 ... T. Wall
32 0 Zatutime, 7 10-12 ... J. Burke
33 200 Cherry Girl, 4 10-7 ... G. Charles-Jones (4)
34 Davey's Girl, 4 10-7 ... G. Williams (4)
35 0F Rhymaround, 4 10-7 ... S. Smith Eccles

S.P. FORECAST: 15-8 It's For Gala, 100-30 Cherry Girl, 5 Jinja Thyme, 8 Prince Sweet, The Readmitter, 12 Albens Lass, 14 others.

YESTERDAY'S RACING RESULTS AND STARTING PRICES

YORK

Going: SOFT

2.0: "SEE IT LIVE" IN YORKSHIRE STKS 2-Y-O Penalty value £5,592 6f

NOMINATION, b c Dominion—Rivers Maid (F. Salman) 9-5 T. Quinn ... 9-4 1

MAZAAD, b c Auction Ring—Sweet Relations (Sheikh Mohammed) 9-5 S. Cauthen ... 85-40F 2

TEETOY, b c Blade—Good Tee Shot (Tio Tek Tam) 9-5 B. Raymond ... 5-1 3

Also: 20 Old Brownie (6th), 20 Restless Rhapsody (5th), 33 Taida Tahmod, Try Harder (4th). 7 ran. ½l, 10l, ¾l, 3l, 1m 13.81s. (P. Cole, Lambourn). Tote: Win, £2.60; places, £1.60, £1.40; Dual F'cast: £3.80. SPSF: £5.25.

Running Edge (11-2) withdrawn not under orders. Rule 4 applies; deduct 15p in £.

2.35: TATTERSALLS' YORKSHIRE STKS 2-Y-O £3,362 5f

FORCEFUL WAVE, b c Bold Lad—Gold Rupee (Capt M. Lemos) 9-0 S. Cauthen ... Evens F 1

EASTERN CHIEF, br c Chieftain—Going East (Sheikh Mohammed) 9-0 B. Thomson ... 5-4 2

SUPREME KINGDOM, b c Take A Reef — Spring Kingdom (Mrs J. Brobbshaw) 8-11 D. Ryan ... 22-1 3

Also: 33 Flaming Wind, 50 Our Mumsie (4th), 5 ran. 2l, 5l. 30l. 1m 08.7s. (C. Brittain, Newmarket). Tote: Win, £2.20; places, £1.10, £1.10; Dual F'cast: £1.60. SPSF: £2.25.

3.10: MECCA-DANTE STKS 3-Y-O £54,917 1m 2½f

DAMISTER, b c Mr Prospector—Batucada (K. Abdulla) 9-0 P. Eddery ... 5-1 1

VIN DE FRANCE, ch c Foolish Pleasure—Viruna (D. Wildenstein) 9-0 S. Cauthen ... 7-2 2

REACH, b c Kris—Gift Wrapped (F. Salman) 9-0 T. Quinn ... 3-1 3

Also: 11-4F Les Arcs (4th), 11 Royal Harmony, 5 ran. 4l, 4l, 1½l, 25l. 2m 17.23s. (J. Tree, Marlborough). Tote: Win, £5.60; places, £2.00, £1.70; Dual F'cast: £9.30. SPSF: £19.34.

3.40: HAMBLETON LIMITED H'CAP £9,349 1m

PORTLAW, b c Mr Prospector—Wee Bit Of Irish (S. Niarchos) 4 9-5 P. Eddery ... 5-1 1

PERSIS, ch h Persian Bold—Carol Day (Sir K. Butt) 4 9-0 T. Ives ... 11-1 2

TREMBLANT, b c Double Form—Baltica (K. Abdulla) 4 9-1 G. Whitworth ... 6-1 3

Also: 9-2F Romin Beach (4th), 7 Try-To Stop Me (6th), 8 Bank Parade, Lucky North, 10 Tug Top, 11 Macarthurs Head, 12 Hoorcs Metal (5th), 25 Mel's Choice. 11 ran. 4l, 2l, nk, 3l. 1m 41.51s. (J. Tree, Marlborough). Tote: Win, £5.10; places, £1.80, £4.90, £2.30; Dual F'cast £49.00. SPSF: £54.02. Tricast £510.04. NR: Fandango Beat.

4.10: MAIL ON SUNDAY SERIES H'CAP 3-Y-O Fillies £5,934 1m

CHAPEL LIGHT, gr f Gladiing Groom—Lovelight (R. Sangster) 9-2 B. Thomson ... 7-1 1

PRINCESS CARIOLE, b f Jaazeiro—Cariole (A. Alrihai) 9-6 P. Eddery ... 7-1 2

GUNDREDA, ch f Gunner B—Only For Fun (Miss M. Carrington-Smith) 8-13 S. Cauthen ... 11-4F 3

Also: 4 Miranda (5th), 11-2 Miss Agaro, Thorns Rose (6th), 14 Balqula, 16 Russell Creek (4th), 20 Qualitair Lady, 33 Kaunaresa. 10 ran. ½l, 6l, 3l, 5l. 1m 45.45s. (B. Hills, Lambourn). Tote: Win, 27.60; places, £2.00, £2.90, £1.30. Dual F'cast: £22.90. SPSF £32.61. Tricast £154.57. NR: Northern Love.

Princess Cariole finished 1st but after objection by 2nd placings were reversed.

Hereford 1-2-3—P.33

4.40: GLASGOW STKS 3-Y-O £4,214 1m 2½f

LINE OF FIRE, ch c Kris—Siege (J. Hambro) 8-10 G. Baxter ... 6-1 1

LIFE PEER, br c Lord Gaylord — Youth For Life (E. Braini) 9-0 S. Cauthen ... 5-2F 2

FORMAZ, b c Forli—Miss Mazepah (K. Abdulla) 9-3 P. Eddery ... 4-1 3

Also: 3 Flying Sauce, 6 Edwardar (4th), 12 Inni Dancer (5th), 25 El Rannas (6th). 7 ran. 2l, 1l, hd, nk. 2m 19.72s. (B. Hobbs, Newmarket). Tote: Win, £8.20; places, £2.30, £1.30. Dual F'cast: £12.30. SPSF: £20.20.

TOTE JACKPOT: Not won. Pool £5,870.50 carried forward to York today. PLACEPOT: £17.85.

SOUTHWELL — abandoned, waterlogging.

BRIGHTON

Going: GOOD

2.15 (6f h'cap): MAJOR'S REVIEW (R. Wernham, 9-11) 1; Party Game (P. Cook, 2-1F) 2; Tricosco (N. Adams, 20-1) 3. Viceroy Boy (A. McGlone, 10-1) 4. Also: 100-30 Royasa, 10 Delaware River, 12 Darling Daughter (5th), Impsome Lady, 14 Lean Streak (6th), 20 Creetown Lad, Polly's Tea-house, 25 Tarrakan, 33 Distant Dream, My Demerarra, Shargo Lee, Sailia Palme. 16 ran. 1½l, ¾l, 3l, hd. (M. McCourt, Wantage). Tote: Win, £8.90; places, £2.40, £1.40, £2.90, £1.20; Dual F'cast, £13.50. SPSF, £28.11; Tricast, £344.76.

2.45 (1¼m h'cap): ABERFIELD (Gay Kelleway, 9-2) 1; Folly Hill (P. Cook, 11-4F) 2; Clearly Bust (W. Woods, 4-1) 3. Also 100-30 Get the Message, 11-2 Sugar Palm (6th), 33 Front Warrant (4th), 50 Mr Gaucmont (6th). 7 ran. 1½l, hd, 4l, 2l, nk. (P. Kelleway, Newmarket). Tote: Win, £4.70; places, £3.50, £1.30. Dual F'cast: £4.50. SPSF: £15.46.

3.15 (1½m): Croissant de Lune (R. Hills, 16-1) 1; Rest (A. Barclay 12-1) 2; Romiadal (P. Predvell, 7-2) 3. Also: 5-2F Share, 5 Captain Flashmutt (4th), 8 Just Candid, 11 Grand Ocean, 14 Sapherin Storm (5th), Tap Lightly, 16 Northern Hope, Gar-hart (6th), 20 Rock On Dee. 12 ran. 3l, ½l, hd, 3l, 2l. (H. Thomson Jones, Newmarket). Tote: Win, £15.30; places, £5.70, £1.80. Dual F'cast, £110.10. SPSF, £183.94.

3.45 (1m): Great Banker (P. Waldron, 16-1) 1; Dallas Smith (G. Duffield, 8-1) 2; Chance Are (M. Miller, 9-4F) 3. Also: 7-2 Jude's Boy (6th), 4 Niranie, 8 Fair Eleanor (5th), 10 Solstice Bell (4th), 20 Shiny Chador, Chieftains Lady. Sall. 10 ran. ½l, 2l, 2l, ¾l, 4l. (J. Holt, Basingstoke). Tote: Win, £6.22; places, £1.60, £2.71, £1.60; Dual F'cast £25.40. SPSF £24.23.

4.15 (7f h'cap): Fan Club (J. Reid, 5-1) 1; Running Bull (S. Dawson, 100-30) 2; Tim-o 6 BW4 C.RA6 ... Also 3 Tamertown Lad (6th), 5 Al Trui (4th), 8 Mango Man (5th), 10 Greed, 12 Free Range, 20 Fair Charter. 9 ran. ½l, hd, 1½l, 3l, 3l (C. Nelson, Upper Lambourn). Tote: Win, £8.80; places, £1.90, £1.60, £2.30. Dual F'cast: £30.50. SPSF £31.49.

4.45 (1m): Spalmatori (R. Guest, 5-2F) 1; Jane's Brave Boy (J. Matthias, 5-2F) 2; Broche (G. Sexton, 16-1) 3. Also: 100-30 Whistledownwind (4th), 7 What A Princess, 8 Orange Nest, 16 Just Bold (6th), Judon Ect, 25 Shumin's Pride (5th), 9 ran. 5l, 1½l, 5l, nk. (M. Madgwick, Denmead). Tote: Win, £4.00; places, £1.00, £1.40, £3.90; Dual F'cast: £4.30. SPSF: £9.65. NR: Rasoti.

5.15 (5f): Josh (G. Duffield, 3-1) 1; Chalfont Mo (Gay Kelleway, 11-8F) 2; Arc Lark (M. Fozzard, 7-4) 3. Also: 14 Bold Days, 4 ran. Sh hd, 3½l, 7l. (P. Durr, Newmarket). Tote: Win, £3.80. Dual F'cast: £4.00. SPSF £7.25.

Arc Lark finished 2nd, but after objection by 3rd to 1st and 2nd, Arc Lark was placed 3rd.

PLACEPOT: £56.60.

HOTSPUR'S "TWELVE"

None of the horses listed in Hotspur's Twelve to Follow (Flat and N.H.) is engaged today.

COURSE SPECIALISTS

YORK

Course winners.—2.35 (1¼m): 3.5 (1¾m): Centroline (2nd), Spicy Story (2nd), 3.40 (7f): Andrios (1st), Pennine Walk (6f), Qualitair Flyer (6f), 4.10 (6f): Gabitat (6f), Capricorn Belle (7f), Vorvados (6f), Chapel Cottage (6f), 4.40 (6f): Peckitts Well (5f), Ernie Bilko (7f).

Trainers.—Hern 32, Cecil 27, Stoute 23, Hills 22, Dunlop 21, Hobbs 16, Tree 15, M. H. Easterby 14, I. Balding 12, Armstrong 11, Hanbury 10, Brittain 10, J. W. Watts 9.

BLINKERED RUNNERS

Laughing Lad 16.40 Sandown Park is the only horse wearing blinkers for the first time engaged today.

STATE OF GOING

Advance official going for tomorrow's meetings:—Newbury, Stratford-on-Avon, "good"; Beverley, Newcastle, "good to soft."

NORTHERN CORRESPONDENT

YORK.—2.0, Pharaoh's Hawk; 2.35, Maldoror; 3.5, Millside (nap); 3.40, Bulrush; 4.10, Chapel Cottage; 4.40, Orchid Dancer.

WHISTLER'S NAP

Marooned (2.35 York) is today's advised nap by Whistler of the SUNDAY TELEGRAPH.

OFFICIAL SCRATCHINGS

All engagements (dead): Miss Bounty, Fallow Tune, Lucky Martin.

هكذا من الكهل

Cricket

Row over seats at Lord's finals

By D. J. RUTNAGUR

COUNTY clubs, with Middlesex in the vanguard, are unhappy about MCC's revised seating plans for this season's Benson and Hedges Cup and NatWest Trophy finals at Lord's.

They feel that under the new arrangements their membership will be deprived of privileges enjoyed in the past.

Previously, a member of a club contesting the final could, on payment of ground admission and production of his county club membership card, occupy a seat in any part of the ground, except the Pavilion.

Lord's being their home ground, Middlesex members had this facility whether or not the county was involved in the finals. Now their rights, too, have been withdrawn. Instead, Middlesex have been allotted a block of 200 seats in the lower tier of the Nursery stand.

As for members of clubs competing in the finals, they will no longer have automatic access, as before, to the Warner and Q-stands and the covered section of the Grandstand, the favourite haunts of MCC members and their friends.

No redress

However, numbered and reserved seats will be provided for them in the Mound stand and the G and H blocks in the Nursery stand. This re-arrangement could also mean that fewer tickets will be left for sale to the general public.

Lt Col Leslie James, assistant secretary of the MCC, says the measure had to taken to counteract "increasing over-crowding, following stricter control in the grass and Tavern areas."

Peter Lush of the TCCB commented: "MCC took this decision without consulting us, which is sad. We will be discussing the issue with the MCC but the situation cannot be remedied as far as this season is concerned."

The TCCB itself has been slow to respond; although proposed changes were decided on by the MCC as far back as last autumn, most county secretaries were unaware of them until their reactions were sought by THE DAILY TELEGRAPH.

Mike Turner, secretary of Leicestershire, who have figured in four Cup finals in the past, said: "I find it difficult to believe that MCC would alter previously accepted arrangements without ensuring that they suited the TCCB who, after all, organise these games."

Secretary of Surrey, Ian Scott-Browne, has already registered his protest in a letter to MCC, expressing "displeasure and disappointment."

Tim Lamb, secretary of Middlesex, said: "We appreciate MCC's problems. But in view of our special relationship with Lord's we would have expected a better deal and the preservation of long-standing privileges for our members.

"We have been bombarded with irate correspondence and there was also some angry speaking from the floor at our annual general meeting."

CURRAN ON THE MARK

By ALEX PETERS at Bristol

Victory over Scotland, achieved jerkily and without any great conviction, may not in itself provide grounds for celebration, yet there was much in Gloustershire's 53-run win at Bristol yesterday to instill confidence.

Kevin Curran, the Zimbabwean who escapes import duty through his Irish parents deservedly won the Gold Award after following up his sensible half century with two crucial wickets in an unbroken spell of lively swing bowling.

This solidly built all-rounder made a good impression in the 1983 Prudential World Cup and is plainly a useful acquisition by

Glos v Scotland

Gloucester who, with the full-time availability of the gangling West Indian, Walsh, now look to have a competitive attack.

Walsh was not used until the last rites yesterday. He was not needed, because Curran and Shepherd had so successfully tied down the Scots in still helpful conditions that the game never developed into the tight contest which once seemed likely.

Only when Bruce Russell was batting in his uncomplicated way did Scotland look like making a fight for their target of 185 but after striking five boundaries off the wayward Bainbridge he contrived to run himself out.

Captain Graveney, a far happier figure than in the county's troubles of last autumn, came on to help finish the job before lunch and, Gloucester, who then began extra practice, look well equipped to progress further in this competition.

GLOUCESTERSHIRE.— 184-8 (55 overs) (P. Bainbridge 55, K. M. Curran 53 not).

SCOTLAND
W. A. Donald, c Russell, b Lawrence 7
D. J. Simpson, run out 2
*R. J. Swan, c Russell, b Curran 14
O. Henry, c Athey, b Walsh 1
†A. Brown, c Stovold, b Curran 12
A. B. Russell, run out 39
T. M. Black, c Bainbridge, b Graveney 23
P. G. Duthie, c Russell, b Shepherd 0
J. E. Ker, c Stovold b Graveney 16
D. Neef c Athey, b Walsh 4
W. A. McPate, not out
Extras (lb 6, w 6, nb 10) 22
53.3 overs. Total 131
Fall of wickets: 1-18, 2-23, 3-31, 4-46, 5-65, 6-89, 7-91, 8-122, 9-126.
Bowling: Lawrence 6-0-13-1, Walsh 10.3-3-19-2, Shepherd 11-5-15-1, Curran 11-1-26-2, Bainbridge 8-0-33-0, Graveney 7-1-19-2.
Umpires: A. G. Whitehead & P. B. Wight.

TODAY'S CRICKET

Start 11 a.m. unless stated.

TOUR MATCH
The Oval: Surrey v Australians.

BENSON & HEDGES CUP
Southampton: Hants v Somerset.
Canterbury: Kent v Minor Counties.
Lords: Middlesex v Essex.
Northampton: Northants v Scotland.
Trent Bridge: Notts v Derbys.
Worcester: Worcs v Lancs.
Headingley: Yorks v Warwicks.
Oxford: Combined Univs v Sussex.

2ND XI COMPETITION.—Teddington: Middlesex v Kent. Knowle & Dorridge: Warwicks v Lancs. Dudley: Worcs v Derbys. Hull: Yorks v Glamorgan. Nottingham: Notts v Leics.

FOSTER (5-32) AND GOOCH CRUSH SURREY

By MICHAEL MELFORD at the Oval

ESSEX bowled with an accuracy and batted with an ease which Surrey could not approach yesterday, winning the held-over Benson and Hedges Cup match by nine wickets with 20 overs to spare.

Neil Foster took five for 32 with two fine pieces of bowling early and late in the Surrey innings which won him the gold award—the decision of the umpires.

When Essex went in, needing only 140, Gooch made 81 out of 126 in 29 overs, mercilessly penalising errors in length.

Almost the only blot on Essex's day was the ball from Thomas which came back sharply and lifted to break

Surrey v Essex

Prichard's finger when the opening stand was worth 28. Hardie replaced him and made a fluent partner for Gooch while 98 runs were added in 21 overs.

Surrey no doubt had the worst of the conditions yesterday morning. The pitch had been under covers while more than an inch of rain fell on an outfield which the ground staff worked wonders to produce a prompt start.

But the ball still moved about when Essex batted and, even allowing for Gooch's dominance, it was soon uncomfortably clear that Surrey could not make the same use of the pitch as had Foster, Turner, Gooch, Pringle and Lever.

Only Jesty had withstood them, batting for the last 41 overs of the innings. Inevitably he needed some luck early on but he kept off the back foot unless the ball was really short and played some perfectly-timed strokes to all parts.

Foster's removal of Clinton and Butcher when Surrey resumed an innings two overs old yesterday morning brought a promising stand by Stewart and Jesty. Stewart, fast improving by the look of him, was unlucky to meet an unkind ball from Turner which stood up to have him caught at slip.

Thereafter none of Jesty's partners could make much of the unrelenting fast-medium which gave them few chances. Turner bustled up for 11 successive overs and yielded only 23 runs while disposing of Stewart and Lynch.

Jesty survived one chance when Gooch could not hang on to a well-middled return catch. But batting for Surrey was always a struggle and Foster, with his high arm achieving a lot of movement off the pitch and occasionally extra bounce, was far too good for the later batsmen after lunch.

From then on it looked an entirely different game as Gooch found frequent opportunities to hook, cut and drive and did it all with only one error that sticks in the mind, a hook which almost reached long leg.

The scoreboard

SURREY
A. R. Butcher, c East, b Foster 13
G. S. Clinton, lbw, b Foster 4
A. J. Stewart, c Gooch, b Turner 16
T. E. Jesty, not out 68
M. A. Lynch, c Gooch, b Turner 7
D. B. Pauline, c Prichard, b Gooch 8
C. J. Richards, c East, b Pringle 3
D. J. Thomas, lbw, b Foster 4
G. Monkhouse, c McEwan, b Foster 5
P. I. Pocock, c East, b Foster 0
N. S. Taylor, b Lever 0
Extras (lb 4, w 6) 10
46.5 overs. Total 139
Fall of wickets: 1-7, 2-19, 3-35, 4-75, 5-116, 6-124, 7-128, 8-138, 9-138.
Bowling: Lever 7.5-1-29-1, Foster 8-0-32-5, Pringle 9-2-18-1, Turner 11-2-23-2, Gooch 11-1-35-1.

ESSEX
G. A. Gooch, lbw, b Pocock 81
P. J. Prichard, Retired hurt 4
B. R. Hardie, not out 43
K. S. McEwan, not out 7
Extras (lb 1, w 3, nb 1) 5
34.4 overs. Total (1 wkt) 140
Did not bat: D. R. Pringle, *K. W. R. Fletcher, A. W. Lilley, S. Turner, †D. E. East, N. A. Foster, J. K. Lever.
Fall of wicket: 1-126.
Bowling: Thomas 11-3-28-0; Taylor 5.4-0-38-0; Pauline 6-0-40-0; Monkhouse 4-0-19-0; Pocock 6-1-12-1; Butcher 2-1-2-0.
Umpires: A. A. Jones & R. Julian.
* Captain. † Wicketkeeper.

Close of play

GLOS (2 pts) bt Scotland by 53 runs.
HANTS (2) bt Glam by 116 runs.
ESSEX (2) bt Surrey by 9 Wkts.
MIDDX (2) bt Sussex by 31 runs.
LEICS (2) bt Worcs by 17 runs.
LANCS (2) bt Yorks by 2 runs.
DERBY (1) v Northants (1) Abandoned.

Glamorgan collapse to buoyant Hampshire

By MICHAEL AUSTIN at Southampton

JAVED MIANDAD'S bold attempt to upstage Gordon Greenidge, the Gold Award winner, failed more honourably than the rest of Glamorgan's batting in the 116-run defeat by Hampshire at Southampton yesterday.

Miandad's innings of 57 off 54 balls was pursuing a parallel course to Greenidge's 99 off 97 balls the previous day until his out-of-context shuffle brought Parks a smart stumping off Cowley's first ball.

Glamorgan, bowled out for 178, had required a rigorous 165 off the final 20 overs but lost their

Hants v Glamorgan

last six wickets for 38 runs with Tremlett profiting most from the batsmen's mixture of desperation and bravado.

Several strokes resembled miscued tee shots, but apart from a third wicket partnership of 54 in 10 overs between Miandad and Holmes, poor Ontong, Glamorgan's captain, will probably remember the match only because of his eye-watering blow below the waistline from Marshall.

Miandad's urgency cost Tremlett 24 runs off his first two overs but he responded with four for 10 in 20 balls, returning four for 54 and sparing the tail the trying task of facing the rhythmical Marshall.

Younis' folly

Younis had proved the folly of attempting to hook Marshall when top-edging a gentle return catch, but most batsmen perished in the deep, Smith, Connor and Turner holding laudable catches to confirm Hampshire's buoyancy.

After looking down upon Glamorgan from the heights of 294 for nine, Hampshire now scan the horizon for challengers to their hopes of winning a maximum four games and becoming the last of the 17 counties to contest a Lord's final. They play Somerset at Southampton today.

HAMPSHIRE.— 294-9 (55 overs) (C. G. Greenidge 99, M. C. J. Nicholas 74; Thomas 4-53).

GLAMORGAN
J. A. Hopkins, lbw, b Connor 5
G. C. Holmes, c Turner, b Marshall 36
S. P. Henderson, c Nicholas, b James 16
Javed Miandad, st Parks, b Cowley 57
Younis Ahmed, c & b Marshall 1
*R. C. Ontong, c Parks, b Tremlett 12
J. G. Thomas, c Connor, b Tremlett 9
J. Derrick, c R. A. Smith, b Cowley 6
J. Steele, c Parks, b Tremlett 8
†T. Davies, not out 6
S. R. Barwick, c & b Tremlett 3
Extras (b 1, lb 4, w 3, nb 4) 12
45.1 overs Total 178
Fall of wickets: 1-19, 2-52, 3-106, 4-112, 5-140, 6-147, 7-154, 8-168, 9-174.
Bowling: Marshall 8-2-18-2, James 11-0-41-1, Connor 9-0-34-1, Cowley 9-1-26-2, Tremlett 9.1-0-54-4.
Umpires: J. H. Harris & M. J. Kitchen.

HOW THEY STAND

BENSON & HEDGES CUP

	P	W	L	Pts
Group A				
Glos	3	2	1	4
Derbys	2	1	0	3
Northants	2	1	0	3
Notts	2	1	1	2
Scotland	3	0	3	0
Group B				
Leics	3	2	1	4
Yorks	2	1	1	2
Warwick	2	1	1	2
Lancs	3	1	2	2
Group C				
Essex	2	2	0	4
Middx	2	2	0	4
Surrey	3	1	2	2
Sussex	3	1	2	2
Comb. Univ.	2	0	2	0
Group D				
Hants	2	2	0	4
Kent	3	2	1	4
Somerset	2	1	1	2
Glamorgan	3	1	2	2
Minor Counties	2	0	2	0

Schools Cricket

SHEPPARD 134 FOR FOREST

By JOHN FOGG

Forest, despite a superb 134 not out by Sheppard, their captain, which allowed a declaration at 201 for one, had to be content with the better of a drawn match against City of London at Snaresbrook yesterday.

At the close, the visitors were 145 for five, a fourth-wicket stand of 129 between Stone and Kutner retrieving a poor start to the innings.

Sheppard and Hussain shared an opening Forest partnership of 136 before Hussain mistimed a hook. Sheppard's 100 in just under two hours included 12 fours and a huge six.

City began their reply with 135 minutes available, but quickly lost three wickets. From 12 for three, the stubborn Stone and attacking Kutner, helped by fielding lapses, proceeded to set matters to rights.

Excellently paced

In the late stages, both were scoring freely, until in the penultimate over Stone was caught off a full toss for 46. Kapur was leg before off the last ball of the match, while Kutner's unbeaten 80 was an excellently paced innings.

FOREST
N. Hussain, c Moffat, b Kapur 56
*M. Sheppard, not out 134
†A. Hamlin, not out 6
Extras (b 2, lb 3) 5
Total (1 wkt dec) 201
Did not bat: D. Richards, R. Butler, F. Cooke, A. Sharma, N. Salter, O. Hassard, P. Clark, R. Davis.
Fall of wicket: 1-136.
Bowling: Moffat 7-2-30-0, Kapur 11-0-52-1, Millett 5-0-19-0; Solomon 2-0-12-0, Kutner 5-0-28-0, Sherrill 4-0-28-0, Gibbs 4-0-26-0.

CITY OF LONDON
D. Stone, c Hussain, b Sharma 46
†W. Saunders, lbw, b Sharma 6
O. Gibbs, c & b Davis 1
W. Solomon, lbw, b Davis 0
D. Kutner, not out 80
N. Kapur, lbw, b Hussain 0
Extras (b 7, lb 4, nb 1) 12
Total (5 wkts) 145
Fall of wickets: 1-9, 2-10, 3-12, 4-141, 5-145.
Did not bat: H. Moffatt, *A. Bhasin, J. Irvin, R. Millett, S. Sherrill.
Bowling: Davis 7-3-9-2, Sharma 17-2-44-2, Hussain 19-2-54-1, Clark 4-0-16-0, Richards 4-0-10-0.
Umpires: R. A. Pardey & R. D. Woodberry.

TAVERNERS' £600,000

The Lord's Taverners raised a record £600,000 last year for the development of youth cricket, mini-buses for the mentally handicapped and "adventure" playgrounds, Tony Swainson, their director, announced yesterday.

2nd XI COMPETITION

Teddington.—Midds 186-4 (A. R. Harwood 85 not) v Kent.
Knowle & Dorridge: Lancs 77-0 (M. R. Chadwick 48 not) v Warwick.
Dudley: Worcs v Derbys—rain no play.
Hull: Yorks v Glam—rain no play.

ICE HOCKEY

NAT. LGE. — Semi-final play-offs: Philadelphia 3, Quebec 0 (Series 3-2)—Edmonton 10, Chicago 5 (Series 3-2).

HOCKEY

INT'L (Dublin). — Ireland 0, West Germany 1.

Graham Gooch, of Essex, hits four off David Thomas, of Surrey, at the Oval yesterday.

Leicestershire on the right track

By DOUG IBBOTSON at Leicester

LEICESTERSHIRE restored their hopes of a place in the Benson and Hedges quarter-finals when they beat Worcestershire more easily than once seemed likely by 17 runs, at Grace Road yesterday.

Gold Award winner Chris Balderstone (77) put the home side on a steady path towards 212 for seven off the restricted 37 overs.

Worcestershire, too, made a sound start but faltered in mid-innings. With 10 overs remaining, they required 95 and, despite an unbeaten 45 by Phil Neale.

A patient 77 by Balderstone was central to the Leicestershire innings yet he was twice dropped

Leicester v Worcs

— a hot return catch to Kapil Dev when he was four and an easier chance at fine leg when, on 55, he top-edged Patel to Radford.

Balderstone, fifth out at 199, shared half century partnerships with fellow-opener Butcher in 11 overs and with Gower, whose dashing 37 spurred them to a 50 stand in seven overs.

On Gower's departure, though, at 126 for two the scoring rate began to decline and after Willey and Whitaker had fallen for 15 each Balderstone, the non-striker, was a yard short in responding to Parsons' call for a second run to Kapil Dev at long-on.

Radford handy

Briers too was run out while somewhat painfully hobbling towards the ball that struck him in the groin and trickled towards the bowler Radford who was following through.

At 82 for one in the 19th over, Worcestershire seemed comfortably placed for a vigorous acceleration, but within two overs had slumped to 94 for four.

First, Weston, having driven Parsons for a straight six, was taken behind next ball, and Kapil Dev gently lobbed his first delivery to mid-on.

Patel was run out from point by Balderstone, and the coincidental first appearance of Ferris, bowling at fiery pace, placed Worcestershire under a decisive constraint.

The scoreboard

Worcester won toss.

LEICESTERSHIRE
I. P. Butcher, c Kapil Dev, b Weston 25
J. C. Balderstone, run out 77
*D. I. Gower, c Radford, b Patel 37
P. Willey, c Smith, b Kapil Dev 15
J. J. Whitaker, c & b Inchmore 15
G. J. Parsons, not out 16
N. E. Briers, run out 5
P. B. Clift, b Illingworth 4
†M. A. Garnham, not out 0
Extras (b 2, lb 9, w 7) 18
37 overs. Total (7 wkts) 212
Did not bat: J. P. Agnew, G. J. F. Ferris.
Fall of wicket: 1-52, 2-126, 3-148, 4-170, 5-199, 6-205, 7-212.
Bowling: Kapil Dev 6-1-25-1, Radford 7-0-36-0, Inchmore 6-0-39-1, Weston 5-0-22-1, Patel 8-0-34-1, Illingworth 7-0-45-1.

WORCESTERSHIRE
M. J. Weston, c Garnham, b Parsons 46
T. S. Curtis, b Willey 31
D. M. Smith, lbw, b Ferris 24
Kapil Dev, c Briers, b Parsons 0
D. N. Patel, run out 3
*P. A. Neale, not out 45
D. B. D'Oliveira, c Briers, b Clift 18
J. D. Inchmore, b Clift 1
†S. J. Rhodes not out 37
Extras (b 4, lb 11, w 2) 17
37 overs.
Total (7 wkts) 195
Did not bat: N. V. Radford, R. K. Illingworth.
Fall of wkts: 1-48, 2-88, 3-88, 4-94, 5-101, 6-150, 7-151.
Bowling: Agnew 7-0-27-0, Clift 8-0-39-2, Parsons 7-1-55-2, Willey 8-0-20-1, Ferris 7-0-41-1.
Umpires: R. Palmer and J. H. Hampshire.

GATTING HAS SUSSEX IN TANGLE

By REX ALSTON at Hove

MIKE GATTING, with an undefeated 143, led Middlesex to a 31-run victory over Sussex at Hove yesterday and earned him the Gold Award.

Not that Sussex gave in easily. After a poor start a partnership of 76 between Parker and Alan Wells put them up with the clock, but Edmonds held

Sussex v Middlesex

one back to have Parker caught at short-leg and next ball from the other end Fraser bowled Wells.

This was the turning point and Sussex never recovered despite fine hitting by Greig, Le Roux and Colin Wells, and an entertaining match ended in bright sunshine soon after tea.

Daniel took four wickets but the real architects of Sussex's downfall were the spinners, Edmonds and Emburey.

Gatting controlled the morning's play and when Middlesex were all out before lunch he had batted for three hours 10 minutes and had hit a six and 13 fours.

MIDDLESEX
G. D. Barlow, lbw, b Greig 19
W. N. Slack, lbw, b Le Roux 1
*M. W. Gatting, not out 143
R. O. Butcher, c Parker, b Le Roux 29
C. T. Radley, c Imran, b C. M. Wells 40
†P. R. Downton, run out 1
J. E. Emburey, not out 18
Extras (lb 20, w 4, nb 5) 29
55 overs. Total (5 wkts) 280
Did not bat: P. H. Edmonds, N. F. Williams, A. R. C. Fraser, W. W. Daniel.
Fall of wickets: 1-8, 2-46, 3-108, 4-216, 5-219.
Bowling: Le Roux 11-1-49-2, Reeve 11-0-56-0, Greig 11-0-58-1, Imran 11-3-48-0, C. M. Wells 11-0-49-1.

SUSSEX
G. D. Mendis, b Emburey 15
A. M. Green, b Daniel 9
P. W. G. Parker, c Radley, b Edmonds 48
A. P. Wells, b Fraser 38
Imran Khan, c Slack, b Edmonds 10
C. M. Wells, c Fraser, b Daniel 55
I. A. Greig, c Radley, b Daniel 31
G. S. le Roux, run out 21
†I. J. Gould, not out 3
*J. R. T. Barclay, b Williams 0
D. A. Reeve, b Daniel 3
Extras (b 2, lb 6, w 1, nb 7) 16
53.4 overs. Total 249
Fall of wickets: 1-13, 2-45, 3-119, 4-119, 5-155, 6-204, 7-237, 8-243, 9-244.
Bowling: Daniel 10.4-1-58-4, Williams 11-0-47-1, Fraser 11-1-48-1, Emburey 10-3-40-1, Edmonds 11-0-48-2.
Umpires: K. H. Lyons & K. E. Palmer.

MUDASSAR FACES KENT

Pakistan's Test player Mudassar Nazar and former England batsman Graham Roope have been called up by the Minor Counties to play Kent in the Benson and Hedges Cup at Canterbury today.

Mudassar, who plays for Cheshire, and Roope, the former Surrey player who now turns out for Berkshire, are drafted in to bolster the batting.

Minor Counties were dismissed for less than 100 in both their opening games against Somerset and Glamorgan.

Kent hope to have England all-rounder Richard Ellison fit. He missed the match with Somerset at Taunton on Tuesday because of ankle and shoulder injuries.

Lancashire home in last-over thriller

By DEREK HODGSON at Old Trafford

LANCASHIRE earned a thrilling last ball victory, by two runs, over Yorkshire that gives the Benson and Hedges Cup holders a hope of reaching the quarter finals.

Yorkshire, who won two matches in the last week in the last over, this time needed 12 runs off the last six deliveries of their 32 overs, with their ninth wicket pair at the crease, after having bowled Lancashire out for 146.

Carrick and Jarvis worked five runs off the first three balls

Lancs v Yorkshire

from Allott, Jarvis could not score from the fourth and with six runs needed Jarvis hoisted Allott to long off where Varey made a competent catch.

Carrick was then left to hit six off the last ball. He swung Allott over square leg, turned away with bat raised in triumph only to see umpire Leadbeater signalling four, the ball dropping just short of the rope.

Paid penalty

Yorkshire thus paid the penalty for their own fumblings in the field, having put down four catches, giving the Gold Award winer O'Shaughnessy three lives.

Yorkshire won toss.

LANCASHIRE
G. Fowler, st Bairstow, b Carrick 29
D. W. Varey, c Bairstow, b Sidebottom 5
S. O'Shaughnessy, c Bairstow, b Fletcher 48
C. H. Lloyd, c Moxon, b Stevenson 8
N. H. Fairbrother, b Stevenson 16
*J. Abrahams, c Bairstow, b Jarvis 18
M. Watkinson, b Stevenson 0
†C. Maynard, c Fletcher, b Jarvis 1
J. Simmons, not out 5
P. J. W. Allott, c Moxon, b Stevenson 4
D. J. Makinson, b Jarvis 3
Extras (lb 7, w 2) 9
31.5 overs, Total 146
Fall of wickets: 1-15, 2-52, 3-84, 4-101, 5-125, 6-131, 7-135, 8-135, 9-138.
Bowling: Sidebottom 7-0-21-1; Jarvis 6.5-0-34-3; Carrick 6-0-35-1; Fletcher 6-0-25-1; Stevenson 6-0-26-4.

YORKSHIRE
D. Byas, lbw, b Mak'nson 2
M. D. Moxon, c Maynard, b O'Shaughnessy 84
K. Sharp, run out 45
G. B. Stevenson, b O'Shaughnessy 3
J. D. Love, b O'Shaughnessy 12
P. E. Rob'nson, run out 13
*†D. L. Bairstow, c Fairbrother, b Watkinson 10
A. S'debottom, b Watkinson 7
P. Carrick, not out 16
P. W. Jarvis, c Varey, b Allott 3
S. D. Fletcher, not out 0
Extras (lb 7, nb 2) 9
32 overs. Total (9 wkts) 144
Fall of wickets: 1-7, 2-48, 3-56, 4-78, 5-106, 6-109, 7-120, 8-132, 9-140.
Bowling: Makinson 6-0-23-1, Allott 7-0-23-1, O'Shaughnessy 7-0-20-3, Simmons 6-0-27-0, Watkinson 6-0-4-2.
Umpires: B. Leadbetter & D. Osleer.

DERBYSHIRE GLOOM

By MICHAEL CAREY at Derby

The weather had the first, last and most of the other words at Derby yesterday when Derbyshire's Benson and Hedges Cup game against Northamptonshire, already reduced to a 25-over affair, was abandoned in late afternoon.

At that point, Northamptonshire, after being put in, had made 88 for six from 22 overs

Derby v Northants

on a pitch which required some care after the overnight downpour had got under the covers.

The ball would lift for those bowlers who banged it in, notably Mortensen, Warner and Holding and this, plus the slowness of an outfield which had been under water earlier, severely curtailed the day's entertainment.

The fast bowlers' efforts were punctuated by an accurate spell from Miller, who deceived Larkins early on, and with Lamb beaten by Finney's late inswing, Northamptonshire's hopes of improvisation were thus limited.

Bailey managed to time some firm blows off the front foot before meeting a good ball from Mortensen and Williams' workmanlike little effort ended when he played firmly on to Warner.

Derbyshire won toss.

NORTHAMPTONSHIRE
W. Larkins, b Miller 10
R. T. Bailey, c Maher, b Mortensen 25
A. J. Lamb, lbw, b Finney 2
R. G. Williams, b Warner 24
D. J. Capel, c Barnett, b Miller 7
*G. Cook, lbw, b Holding 5
D. J. Wild, not out 2
†G. Sharp, not out 1
Extras (b 2, lb 9, nb 1) 12
22 overs. Total (6 wkts) 88
Did not bat: R. Joseph, N. A. Mallender, A. Walker.
Fall of wickets: 1-31, 2-57, 3-60, 4-67, 5-78, 6-86.
Bowling: Mortensen 5-0-19-1, Finney 5-0-25-1, Miller 5-1-16-2, Warner 4-0-9-1, Holding 3-0-8-1.
DERBYSHIRE.—*K. J. Barnett, A. Hill, J. E. Morris, B. Roberts, W. P. Fowler, G. Miller, R. J. Finney, †B. J. M. Maher, A. E. Warner, M. A. Holding, O. H. Mortensen.
Umpires: J. W. Holder & N. T. Plews.
Rain—Match abandoned

HUGHES TO LEAD 'REBELS'

By ALAN SHIELL in Adelaide

KIM HUGHES, the former Australian Test captain, will lead the "rebel" Australian cricket team on their 11-week tour of South Africa at the end of this year.

Hughes' appointment as captain was confirmed in Johannesburg yesterday by the managing director of the South African Cricket Union, Dr Ali Bacher.

Hughes and his wife, Jenny, arrived in Johannesburg from Perth, Western Australia, via Singapore, last Sunday, and will return home tomorrow.

More credibility

Hughes could not be contacted yesterday. He and his wife, who checked into their hotel under the names of Mr and Mrs Scott, spent the day at Sun City, a holiday resort near Johannesburg, accompanied by former Australian Test opener Bruce Francis and his girl-friend.

Mr Francis is the Sydney-based organiser and manager of the unofficial Australian team for South Africa, which now assumes more credibility with Hughes at the helm.

Hughes is expected to be paid more than the reported fee of £58,000 a season offered to the Australians to play in South Africa for the next two seasons.

Hughes' decision to accept the position will surprise many of his Australian admirers, because he always has been regarded as an "establishment" man, for he was one of only four players in Australia's 17-man touring team in England in 1977 who had not been signed by Kerry Packer's World Series Cricket organisation.

Missed selection

But most of Hughes' supporters will sympathise with him because he was not selected for the team to tour England, after having led the 1981 touring side.

Hughes, 31, resigned from the Australian captaincy after the Second Test against the West Indies in Brisbane last November.

Hughes' agreeing to play in South Africa will almost certainly spell the end of his career with the Australian Cricket Board. The Australians for South Africa thus far are: Hughes, Yallop, Dyson, Smith, Hogg, Alderman, Rackemann, Maguire, McCurdy, Hogan, Hohns and Rixon.

Bowls

BRYANT HOLDS OFF HEDGES

By Our Bowls Correspondent

David Bryant survived a strong challenge before beating Roy Hedges 21-19 in the second round of the English Bowling Association national championships county stage at Clevedon.

A much-capped indoor international, Hedges has played in so many teams along with Bryant that he is less prone than most to fear him. As a successful England lead he was inevitably equipped to produce problems.

Eight hours of coaching earlier in the day gnawed at Bryant's stamina and a heavy, wet green did not help.

But, Bryant's wider range of shots were undoubtedly a plus under the conditions, and they earned him a win that had always looked in danger, even before they started.

Rugby Union

England get down to hard training

By JOHN MASON in Whangarei

LIFE was back to normal for England's rugby players yesterday after the unnerving perils of bomb scares and the doubtful pleasures of 30-hour journeys from London to the other side of the world. Instead, there was training—and more training.

It has been said of England that it is the only country in the world where the four seasons can be incorporated in the same day. Whangeri, I suggest, at this time of year has strong qualifications, too.

On the wide open spaces of Kensington Park, a municipal stadium in the outer districts of the town, England's players were drenched by rain, shivered in an icy wind—and dried off in bright sunshine streaming from blue skies.

Mike Harrison, the wing from Wakefield, was the day's only casualty of note. He slipped on the wet, greasy turf while on defensive duties, straining a groin muscle sufficiently to abandon a long split session. He would have probably missed the opening match anyway.

Mild dissention

The tour selection committee of Derek Morgan, manager, Martin Green, senior coach, and Paul Dodge, captain, have been a fraction coy about the team for the opening match against North Auckland on Saturday.

No announcement will be made until after today's training which will be some 30 or 50 miles up the road, moving north towards the Bay of Islands which is where the Lions relax on their mid-tour break—a prime holiday area for New Zealanders.

The delay in team selection is not in present circumstances greatly justified and, I believe, is probably the subject of mild dissension within the camp. Most players would prefer to know who is involved, probably the two coaches, too.

When backs and forwards did link yesterday, by which time the rain was beating down in earnest, the initial formation indicated the likely line-up for the opening match. On ensuing Saturdays, New Zealand (twice) and Auckland have to be tackled. North Auckland, the first opponents, present less of a challenge.

That first formation read: Martin; Smith, Dodge, Salmon, Goodwin; Barnes, Melville; Huntsman, Brain, Pearce, Orwin, Dooley, Hall, Cooke, Hesford. There were changes later, but this combination stayed the course longest.

Simpson, the casualty from day one when he cut his head clambering back onto the bomb-scare aircraft, trained fully. Fear enabled me and the only other journalist aboard to be supremely athletic while our blissfully unaware colleagues were travelling on another flight.

SCOTS BACK ON SONG

By A Special Correspondent in Seattle

Pacific Coast Grizzlies...6pts
Scotland...32

The tourists eventually recovered yesterday from Saturday's defeat against British Columbia, running in four tries to defeat their opponents from the west coast United States at Seattle.

But it was well into the second-half before the Scots' game pulled together sufficiently to produce a respectable score, after a bad start that saw them 6-0 down in the opening 15 minutes.

The visitors' full-back, Gavin Hastings, scored half their points. Iwan Tukalo, Alister Campbell, Kenneth Milne and Alan Tomes went over for Scotland.

Pacific Coast Grizzlies.—M. Innes; K. Higgins, D. Shanagher, T. Sammet, B. Williams; B. Mowersiesle, J. Nibel; D. Ochs (R. Malinowski, 44), J. Everett, J. Jellico; A. Ward; E. Burlingham (capt.); P. Deddeh; B. Vizzard; W. Zimmerman.

Scotland.—A. G. Hastings; P. D. Steven, K. Murray, D. Wyllie, I. Tukalo; A. Ker, D. Bryson; A. Brewster, K. S. Milne, I. G. Milne; T. Smith, A. J. Tomes, D. J. Turnbull, J. Jeffrey (A. Campbell, 59); D. G. Leslie (capt.).

Referee: I. Nixon (Texas).

Show Jumping

Whitaker fall fails to halt British triumph

By MARY FRANCIS

MICHAEL WHITAKER had to see a doctor and physiotherapist in Madrid yesterday after hurting his back in a fall on Tuesday night during the Spanish Nations Cup, which Britain's show jumpers won from eight other countries.

Whitaker's fall happened in the second round when he and Overton Amanda reached the combination of two oxers followed by a vertical fence two strides away.

Overton Amanda, who had won Sunday's Madrid Grand Prix, put in a huge jump over the second oxer which left her too close to the vertical. As she stopped and reared, Whitaker was sent crashing to the ground on his back.

Badly winded, shaken and bruised, Whitaker remounted to complete the course with hefty time penalties and a total of 51 faults.

With the best three scores counting in each round, Britain were able to discard Amanda's total and took West Germany to a jump-off. Both countries finished the two rounds on a zero score, with France assured of third place on four faults.

To his credit, Whitaker came back for the jump-off and rode Amanda to a brave clear round.

Helena Dickinson, 21, became the British star by jumping her third clear round of the contest on Just Malone.

Shropshire Show

SKELTON FOILED BY RICHARDSON

By HENRY BIRTHWISTLE

Peter Richardson and Foxwood yesterday completed a creditable victory at the Shropshire and West Midland Show, Shrewsbury, when pipping Nick Skelton and Everest Apollo in the Everest Double Glazing Stakes.

Skelton has few equals against the clock and in a five-horse jump-off set a fast time, but Richardson clipped a fifth of a second from it.

EVEREST DOUBLE GLAZING STAKES (Shropshire AIT).—T. Stockall's Foxwood (P. Richardson) 1; Mrs I. Jones' Everest Apollo (N. Skelton) 2; J. Greenwood & A. Fenton's Skvlie (Miss G. Greenwood), 3.

RIDDEN HUNTERS (lightweight) — Mr & Mrs J. Croft's Perisian 1 & ch. middleweight Mr & Mrs J. Rose's Fireworks Night 1 & res. heavyweight Mrs J. Dewar's Seabrook 1, 4-y- M. Dawes's Aasgart Dream 1, small Mrs I. Groves's Sandon 1, working M. Chambers' Mallstrom.

IN-HAND HUNTERS. — Mrs H. Hindle and Miss A. Riddiough's Brinke and Fair ch, Newark Steel's Stockholder res.

HACKS.—Mrs A. Nash Dring's Tomadacht ch, Mrs L. Halliwell's Redwood Royal Mint res.

ARABS.—Mrs J. De Mulder's Damino Joel ch. Mrs N. Howard Price's Crystal Crusaders res.

Ocean Racing

Poole spotlight may fall on Indulgence

By TONY FAIRCHILD

THERE could be a full turnout of the 21 British Admiral's Cup trialists for the Royal Ocean Racing Club's Poole race this weekend, and it is expected that most will have correct rating.

With this confident prediction of the RORC yesterday, the 118-mile contest could be the first to give a true selection pointer for the international series, starting on July 31.

True, several yachts and crews are likely to make their competitive debuts in th erac starting tomorrow. But good performances are crucial now with the start of the selection trials for the British team a fortnight away.

So far, Itsanother Purla, Marionette, Citraline 3, Jade and Yeoman XXV have been among those to excel most in early training events. Though, with so many ratings having been provisional, some "evidence" might have been misleading.

Sir Owen Aisher's Yeoman XXVI, Peter Whipp's Panda and Graham Walker's Indulgence could be newcomers to cause alarm in the Poole event, starting in the Solent and following a course to Weymouth Bay before the finish off the Poole Fairway buoy.

Brazil return

West Germany, the holders, and to other overseas countries have challenged for the Champagne Mumm Admiral's Cup. Among those making an especially welcome return after an absence of several years will be Brazil.

Meanwhile, the Royal Thames announce an entray of 14 tive debuts in the race starting Graham Walker's Indulgence and 16 other overseas countries announce an entry of 14 countries for the Jaguar-sponsored One Ton Cup, to be run from Poole between July 15-22. Entries have been received from 41 yachts and terhe more are possible.

LAST NIGHT'S RACING

HEREFORD

6.15 (3m hdle): Northward (G. Jones, 15-8) 1; Noble Blade (4-1) 2; Gastronomic (20-1) 3. 10 ran. Celtic Princess 5-4F. 12l, 6l. (A. James). Tote: Win, £3·40; places, £1·50, £1·90, £8·00; Dual F'cast: £6·30. CSF: £9·80. NR: Mafoo's Tokens.

6.45 (2½m h'cap hdle): Seasha's Delight (N. Coleman, 11-2) 1; Kaysea (6-1) 2; Village Drawer (9-1) 3. 10 ran. Cawarra Lad 5F (fell). 15l, 8l. (R. Holder). Tote: Win, £8·40; places, £2·10, £1·90, £3·00; Dual F'cast: £12·70. CSF: £53·56. Tricast: £27201. NR: Princess Isla.

7.15 (3m 1f 'ch): Light Sentence (C. Mann, 7-2) 1; Day After (7-4JF) 2; Morgans Gold (33-1) 3. 7 ran. Gain the Day 7-4JF (p.u.). 20l, 6l. Tote: Win, £4·90; places, £3·40, £1·50; Dual F'cast: £5·20. CSF: £9·57.

7.45 (2½m h'cap 'ch): Sutton Prince (R. Linley, 11-4) 1; Celtic Brew (5-2F) 2; Ballycarn (12-1) 3. 11 ran. 5l, 2½l. (F. Winter). Tote: Win, £3·40; places, £2·20, £2·10, £4·90; Dual F'cast: £3·80. CSF: £10·30. Tricast: £67·75. NR: Admiral Grenville.

8.15 (3m 1f 'ch): Lady Shot (R. Dunwoody, 4-7F) 1; Winning Clover (6-1) 2; Dunlion (14-1) 3. 5 ran. 30l, dist. (M. Oliver). Tote: Win, £1·60; places, £1·10, £2·40; Dual F'cast: £3·60. CSF: £4·30.

COURSE SPECIALISTS

TAUNTON

COURSE WINNERS.—6.30 2m 3f 'ch: Water Rock (2m 'ch twice), Lucky George (2m 3f hdle twice, 2m 3f 'ch), Bobtree (2m 3f 'ch), Standish Gold (2m 3f hdle twice), Formosan (2m 3f 'ch). 7.0 (2m 3f hdle): Allied Newcastle (2m 3f hdle), Grymer (2m 3f hdle), Sandy Looks (2m 1f hdle twice).

MAGNIFICENT EVERTON EYE TREBLE GLORY

By DENIS LOWE in Rotterdam.

Everton 3, Rapid Vienna 1

MAGNIFICENT Everton continued their quest for a remarkable treble in Rotterdam last night when they became the seventh British club to win the Cup Winners' Cup—the first European trophy for the Goodison Park team.

After a good-sized crowd in the Feyenoord Stadium had observed a minute's silence for the victims of the Bradford City fire tragedy, Everton's vast and highly vocal travelling army, estimated at around 20,000, got behind their team in strong and persistent pressure.

Konsel, often worried by the aerial challenges of Gray and Sharpe, was stretched by Sheedy in the 13th minute when the Irish midfieldman linked cleverly with Gray and Vienna's goalkeeper did well to turn aside a close - range shot.

Awkward crosses by Stevens and Steven kept Konsel busy as Everton, in the first of two Cup finals within four days, continued to pen the Austrians in their own half, Gray and Mountfield going close with headers.

Shrewd wor kin midfield by Reid and Bracewell maintained the Everton tempo but Stevens shot disappointingly wide and Howard Kendall's men, despite having so much possession, needed to make better use of their final ball into the box.

Rapid, beaten by Celtic earlier in the competition and then reprieved by UEFA in controversial circumstances, conceded a series of corners midway through the half and rarely managed a sight of Southall's goal.

Rapid Ratcliffe

Panenka, the Czechoslovakian international, was left on the substitutes' bench because of a niggling injury and, when Pacult and Kranjcar ventured the occasional break, Ratcliffe and Van den Hauwe were quick to intervene.

Bracewell was off-target when reasonably placed when Everton again surged forward and Krankl, Vienna's experienced striker, headed wide in 51 minutes from Hrstic's cross — the Austrians' first attempt at goal.

Paolo Casarin, the Italian referee, who kept a tight hold on a competitive match, produced the yellow card twice in quick succession before the interval. Weber, the Rapid sweeper, was cautioned for a body check on Gray, and Stevens was next to be booked after a foul on Brauneder.

Gray put the ball into the net after an Everton free kick but Mountfield, who had supplied the pass, had been flagged offside by the linesman.

Rapid almost surprised the English champions in the 47th minute. Kranjcar's angled cross was deflected by Van den Hauwe against the woodwork before resulting in the first Austrian corner. But it soon became the old familiar story of Everton pressure.

A goal for Everton looked certain when Mountfield, again up with his attack, squared Sheedy's free kick across the face of goal before a desperateclearance, but Everton were excellent value for the lead they took after 58 minutes through the splendid work of their two Scottish strikers, Sharp and Gray.

Sharp, out on the left wing, was quicker to react than Konsel when Lainer attempted a backpass to his goalkeeper and Sharp won control with Konsel stranded on the ground.

Gray met Sharp's well-placed centre to hit a left-foot volley into the empty net—his fifth European goal of the season.

Vibrant atmosphere

Everton's supporters cheered their team on in a now vibrant atmosphere and Sharp, who was close after a run through the middle, and Gray, with another dangerous header, kept Rapid at full stretch. Konsel produced a notable save when tipping over a powerful drive by Steven in the 65th minute.

Everton's second and thoroughly deserved goal arrived in the 73rd minute. Sheedy's corner from the right caused all kinds of confusion in the Vienna defence and Steven, the England midfielder, appeared at the far post to hook a firm right-foot shot past Konsel.

Krankl pulled a goal back for Rapid in the 84th minute but Sheedy put Everton 3-1 ahead a minute later.

Everton. — Southall; Stevens, Van den Hauwe, Ratcliffe, Mountfield, Reid, Steven, Sharp, Gray, Bracewell, Sheedy.

Rapid Vienna. — Konsel; Lainer, Garger, Brauneder, Weber, Kienast, Kranjcar, Hrstic, Krankl, Weinhofer, Pacult.

Referee.—P. Casarin (Italy).

Steven (left) is under pressure from Weber, of Rapid Vienna, in Rotterdam last night but later scored Everton's second goal

WEBB WILL NOT RUSH TO VILLA

By ROGER MALONE

NEIL WEBB, Portsmouth's outstanding young midfield player, left Villa Park last night without making a decision about joining Aston Villa. He asked for more time to consider his next move towards his ambition of playing in the First Division next season.

Webb, 22, who becomes a free agent when his contract ends on June 30, has made it clear for several months that, if the South coast club missed promotion, he would not stay. Goal-difference has denied Portsmouth, and now it is simply a case of where Webb moves to, not if.

Portsmouth are understood to want £350,000 for this skilful, well-built youngster who has alternated between midfield and striker, and scored 18 goals this season.

Transfer clause

Portsmouth will not want to drop their asking price because Reading, who parted with Webb three years ago after a tribunal priced him at £87,500, could invoke a clause bringing them one-third of any profit made from his subsequent transfer.

Graham Turner, Villa's manager, envisages that Webb, who was capped by England Under-21 as an over-age player this season, as an important part of his re-building. Villa finished in mid-table at the end of his first season in charge.

Earlier this season, Portsmouth accepted £250,000 bids from Queens Park Rangers and Sunderland, but Webb decided to stay at Fratton Park in the hope that the club would be promited.

Whether he joins Villa will depend not only on the terms, but on Mr Turner's persuasive powers. There is also the question of whether any other First Division club wants to sign him.

Tottenham will not be bidding, though, and last night Peter Shreeves, their manager, who had hoped to choose between two experienced foreign internationals to stiffen his defence, met with disappointment.

For Maxime Bossis has decided to remain in French football and leave Nantes for Racing Club of Paris, and Morten Olsen, Anderlecht's Danish World Cup captain, is holding out for better terms than Spurs have offered.

SOCCER RESULTS

European Cup-Winners Cup

Everton (0) 3 Rapid Vienna (0) 1
Gray Krankl
Steven
Sheedy —50,000
(in Rotterdam)

FRIENDLY INT'NAL. — Argentina 2, Chile 0 (Buenos Aires).
FOOTBALL COMB.—Luton 1, Swansea 0—Portsmouth 1, Charlton 0—Swindon 4, Tottenham 1.
NAAFI Jubilee Cup: 1st Bn Kings Regt 3, RAF Abingdon 1. Commando Trng Ctre, R. Marines win Cup.
CENTRAL LGE.—Div. 1: Sheffield Wed. 3, Stoke 0. Postponed: Derby v Liverpool (playing tonight, 6.30). Div. II: Doncaster 2, Bolton 0.
HELLENIC LGE.—Prem. Div: Fairford 2, Almondsbury 1—Sharpness 0, Moreton 3—Shortwood 3, Bicester 0—Wantage 0, Supermarine 4.
MORRITT HOMES CAPITAL LGE. — Barnet 2, Brentford 5.
SCHOOLS.— ESFA PHS Trophy, Regional Final: Durham 3, Gtr Manchester 5.

TODAY'S FOOTBALL

Kick-off 7.30 unless stated

CENTRAL LGE (7). — Div I: Coventry v Blackburn, Derby v Liverpool (6.30).
FOOTBALL COMB. — Reading v Ipswich, Swindon v Millwall (2.30).
LONDON SPARTAN LGE (7).— BROS Barnet v Beckton U, Brimsdown v Edgware.
UNITED COUNTIES LGE.—Arlesey v Eynesbury, Rothwell v Holbeach, S & L Corby v Ampthill.
E. COUNTIES LGE. — Sohtm v Braintree.
FRIENDLY.—British Police v Fulham XI (Imber Court).
SCHOOLS.—Victory Shield (Under-15): Wales v England (Vetch Field, Swansea, 2.15).

CROQUET

BUDLEIGH SALTERTON T'MENT.—H'cap Singles: Leaders: Block A: Mrs W. R. D. Wiggins (0), Dr W. R. D. Wiggins (1½) 3 wins; Block B: F. A. Rowlands (3) 3; Block C: F. T. Moores (7) 3; Block D: J. C. Hatherley (8), 3; Block E: E. G. Kirchener (11), J. McBurney Wood (11), A. W. Harding (12), 2; Block F: Miss M. Hardman (12), 3.

PEEL MEMORIAL T'MENT (Cheltenham). — Handicap Doubles, 2nd Rd: R. Burnell & Lady Bazley bt J. Sturdy & Mrs G. D. Harris (+10); G. L. P. & Mrs G. D. Harris (+10); G. L. P. Jackson & Mrs ... Tims bt Mr & Mrs L. V. T. Latham (+14); J. McLaren & Miss J. Wraith bt Mr & Mrs D. H. Moorcraft (+10); R. S. Ryan & Mrs E. Neal bt S. Hoole & Mrs M. Langley (+7).

BOWLS

COUNTY (Plymstock).—Devon 122, Cornwall 120. OTHER MATCHES.— Berkshire 103, Home Counties BA 105 —Plymouth Sir Francis Drake BC 125, Essex 100.

OTHER SPORT TODAY

ATHLETICS. — Surrey Ch'ships (Motspur Park).
BOWLS.—County matches (2.30): Dorset v Essex (Lyme Regis), Herefords v Monmouth (Ledbury), Norfolk v Cambs (Newmarket Avenue), Worcs v Somerset (Bredon BC).
CROQUET. — Budleigh Salterton T'ment, Peel Memorial (Cheltenham).
GOLF.—Welsh Women's Closed Ch'ship (Prestatyn GC).
LAWN TENNIS.—Men's Satellite T'ment (Lee-on-Solent Tennis & Squash Club, Hants); Telford T'ment.
RACE WALKING. — Sarnia 7-mile Ch'ships (Guernsey).
SNOOKER.—Pontins Spring Festival (Prestatyn).
SPEEDWAY (7.30):—National Lge: Arena Essex v Exeter; Middlesbrough v Long Eaton. League Cup: Ipswich v Coventry, followed by BJLC; Sheffield v Wolverhampton, followed by BJLC.

PPA CERTIFIED DIVIDENDS
All dividends subject to rescrutiny. MATCHES PLAYED 11th MAY.

LITTLEWOODS POOLS LIVERPOOL
THIS WEEK A RECORD SHARE-OUT £2,356,806
14 TOP WINNERS INCLUDING WHO EACH RECEIVE £115,771
TREBLE CHANCE
ONLY 3 SCORE AND 8 NO-SCORE DRAWS ON LIST

19 PTS (Max)	£115,771·15	4 DRAWS	£88·90
18½ PTS	£501·63	10 HOMES	£15·20
18 PTS	£38·28	4 AWAYS	£0·50
17½ PTS	£5·82		
17 PTS	£1·44		

5 Dividends only—See Rule 9(f)
Treble Chance dividends to units of ⅓p.
Above dividends to units of 10p
Expenses and Commission 27th April 1985—29·5%
GET YOUR COUPON IN EVERY WEEK

VERNONS POOLS LIVERPOOL
THIS WEEK'S TOP WINNERS INCLUDE

ENFIELD LADY £27,697	WICKHAM CLIENT £27,862	MANCHESTER MAN £26,488	MIDLANDS MAN £27,027
WOKING CLIENT £26,561	OXFORD MAN £27,626	CHORLEY CLIENT £27,027	LONDON CLIENT £28,383
SUSSEX CLIENT £27,626	LIVERPOOL MAN £27,027	BLACKPOOL MAN £28,467	PERTH MAN £26,884
STAFFS MAN £26,488	SHREWSBURY LADY £26,359	NEWARK CLIENT £27,141	OVERSEAS CLIENT £28,299

FOR ONLY 19 POINTS

FIVE GOES A PENNY TREBLE CHANCE 4 DIVIDENDS ONLY (See Rule 9)

19 pts	£26,357·95	9 HOMES (Nothing Barred)	£5·60
18½ pts	£110·30	5 AWAYS (Nothing Barred)	£0·90
18 pts	£8·70	PIC 6	£7·05
17½ pts	£1·35		

Treble Chance Dividends to Units of 1.5p.
Above Dividends to Units of 10p.
Expenses and Commission for 27th April 1985—31·4%.
For coupons Phone 01-200 0200 (24 hr Service)

ZETTERS POOLS LONDON EC1.
TOP TOPS TOPS include £42362 15 a 1p
TREBLE CHANCE POOL

19 Pts	£6,940.25	4 DRAWS	£82.50
18½ Pts	£21.00	4 AWAYS	POOL VOID
18 Pts	£1.80	4 SUPER HOMES	£201.50
17½ Pts	£0.30		

FOR ONLY 1/15p
(See Rule 10(b)) Stakes can be used in full or in part of client's next entries.
Above dividends to 10p units
Expenses & Commission for 27.4.85 — 35.9%
£100,000 For 11.5.85. If you have crossed out all Eight Numbers
LUCKY NUMBERS 1 7 12 17 20 28 29 33
TELEMESSAGE NOW! - ZETTAPOOL LONDON EC1P 1ZS
PHONE 01-253 5376 FOR YOUR BEST BET COUPONS

PPA
P.P.A. MEMBERS' POOLS RULE AMENDMENTS
WITH EFFECT FROM COMPETITION 42 (MATCHES PLAYED 18th MAY 1985) UNTIL COMPETITION 2 (MATCHES PLAYED 10th AUGUST 1985) INCLUSIVE, MEMBERS' RULES ARE AMENDED AS FOLLOWS:
IN EACH MEMBER'S RULE NO. 4: FOR '5p.m.' SUBSTITUTE '7a.m.'
TO LITTLEWOODS POOLS RULE 10 ADD (f). TO VERNONS POOLS RULE 10 ADD (f). TO ZETTERS POOLS RULE 11 ADD (d). IN EACH CASE TO READ "THE CHECKING OF ALL FOOTBALL POOLS AND THE PAYMENT OF WINNINGS WILL BE IN ACCORDANCE WITH THE RESULTS REPORTED AND CONFIRMED BY REUTERS BEFORE 0900 B.S.T. ON THE WEDNESDAY FOLLOWING THE SATURDAY'S MATCHES".

Golf

Russell poised to move up rankings

By RICHARD JAMES at Le Touquet

DAVID JOHN RUSSELL, winner of the Car Care Plan International on Sunday, can jump to within a £1.000 of Europe's leading prize money-earner, Manuel Pinero, of Spain, by winning again in the £75,000 GSI Open at Le Torquet this weekend.

Russell, 31, from Derbyshire, produced a 75-foot chip-in birdie at the 70th hole at Moortown to win by one stroke collected £18,330, and so moved into second place in the order of merit.

Another victory of this classic English Channel links where Severiano allesteros, no less, was the last major winner in the 1977 French Open would earn him around £12,500 and lift him within a £1,000 of Pinero's £34,746 total.

Top players missing

Russell, who lost a play-off in the 1983 French Open, must fancy his chances of completing a Cross-Channel double, for Pinero, Sam Torrance, who set the course record of 64 at Le Touquet in 1976, Josemaria Canizares, Sandy Lyle, Paul Way, Jose Rivero and Des Smyth from the current top 12 all miss this event.

Russell's declared ambition is to win a Ryder Cup debut against the Americans in September and he now has the confidence, the technique and the power to fulfil that aim.

Top players missing the event can hardly claim the local tax of 30 per cent has dissuaded them, because they can claim that back. Indeed, players who are on such low incomes that they do not have to pay British tax, are the ones with good reason to stay away.

More to the point is the need for star players such as Pinero and Torrance to take a breather before the rush of big money British tournaments.

But Russell's challengers in France include Ryder Cup internationals Howard Clark, Ian Woosnam and Gordon Brand Snr. They also include some inform overseas players: Vincente Fernandez, Wayne Riley and John Bland.

French officials though disappointed at the poor British entry, are happy still to be in business, because the original sponsor, Timex, withdrew, leaving them only 15 days to find a replacement before the French computer firm Generale Service Informatique stepped into the breach.

Women's Golf

Surrey on way to retaining title

By ELIZABETH PRICE

SURREY, who have played two matches and Kent, three, are now the only unbeaten counties in the South Eastern Sub-division Two County Match week, at West Sussex.

Surrey, the champions, had a resounding 8½-½ victory over Middlesex, winning all three foursomes—one of them by 9 7—and then played well in the singles for their second outright win.

It was their second victory, whereas Kent have two wins and a half—against Essex yesterday.

Champions' battle

Surrey's halved match against Middlesex came in the battle of the champions, where birdies were the order of the day.

Jill Nicolson, for Surrey, began with two birdies, and Christine Nelson replied with one on the third. After another birdie at the seventh, Miss Nelson was two-up and hitting the ball truly.

The ninth, 10th and 13th went to Surrey, the first two in birdies, and Miss Nelson could not get that vital hole back until the 18th.

There she reached the front edge of the green in two, and got down in two more to prevent a whitewash. "I was particularly pleased with the way I hung on and with my long game for the English is coming up next week," she said. Miss Nelso reached the final of the English in 1982.

Linda Bayman, playing top for Kent, was unbeatable. Out in 34, two-under-par, she started back 4, 4, 3, against a par of 5, 5, 3, and Sally Barber, who has been struggling a little this week and thought she had found the answer, but was not allowed to prove the point.

Resumed match

In the resumed match between Essex and Sussex, which had been postponed from Tuesday evening, Mrs Barber won three of the last four holes to beat Mary Gallaher of Sussex on the last green.

Out of the three last matches in this encounter, Sussex could do no better than two halved matches, and Essex were victorious by 5½ to 3½. Today, Sussex play Surrey, Essex play Middlesex, while Kent have a rest day.

SUSSEX v ESSEX (third over). — Singles (Sussex first): M. Gallaher lost to S. Barber 1 up; K. Mitchell lost to S. Moorcraft 3 & 4; K. Harridge bt G. Gunby 6 & 4; A. Secrett halved with M. King; S. Cousins bt T. McDonald 1 hole; W. Hood halved with T. Wilson. Match: Sussex 3½, Essex 5½.

ESSEX v KENT.—Foursomes (Essex first): S. Barber & S. Moorcraft bt L. Bayman & S. McAlister 5 & 3; E. Boutman & G. Gunby lost to C. Caldwell & H. Bristow 4 & 3; P. Jackson and F. Macdonald lost to L. Lansdale & Miss S. Hallet 2 holes. Singles (Essex first): Barber lost to Bayman, 7 & 6; Moorcroft lost to Caldwell, two up; Jackson bt S. Kitchin, 2 & 1; Boutman halved with Bristow; M. King bt Lansdale, 4 & 2; Gunby bt Hallet, 2 & 1. Match: Essex 4½, Kent 4½.

MIDDLESEX v SURREY.—Foursomes (Middlesex first): C. Nelson & E. Jones lost to J. Nicolson & J. Thornhill 2 & 1; A. Gems & J. Dannhauser lost to R. Prosser & W. Wooldridge 3 & 2; N. Gill and L. Griffiths lost to S. Cohen & C. Bailey 3 & 1.

Singles: Nelson halved with Nicolson; Gems lost to Thornhill, 3 & 2; Gill lost to Prosser, 7 & 5; H. Banbury lost to Wooldridge, 7 & 5; Jones lost to Cohen, 6 & 4; Griffiths lost to Bailey, 2 & 1. Match: Middlesex ½, Surrey 8½.

WELSH WOMEN'S TEAM CH'SHIP (Prestatyn). — Semi-finals: Holyhead bt St Pierre 5-2; Llandudno (Maesdu) bt Wrexham 5-2. Final: Llandudno bt Holyhead 5-2 (Llandudno first): S. Roberts bt C. Thomas 3-2; E. Brown lost to A.-M. Evans 3-2; P. Roberts conceded to R. Garnell; G. James bt E. Cooke 7-6; P. Rowlands bt J. E. Jones 6-4.

Athletics

LEWIS VISIT TO BRITAIN

CARL LEWIS, the winner of four gold medals at the Los Angeles Olympics, is to concentrate most of his short European tour in Britain this summer, writes Ken Mays.

Lewis, 23, who hopes to break Jesse Owens' world long jump record at a meeting in the United States this weekend, will compete in the Kodak AAA Championships at Crystal Palace on July 13-14.

Then the champion of the 100 and 200 metres and long jump, and anchorman of the victorious United States 4 x 100 metres relay team in the Olympics, will go to Nice for a grand prix meeting on July 16.

He returns to Crystal Palace three days later to run in the Peugeot Talbot Games, and will finish his European tour at Meadowbank on July 25.

Coe and Ovett date

Said Aquita, the Olympic 5,000-metre champion, is to meet Joaquim Cruz, the 800-metre title-holder for the "Golden Mile" at the Bislett Games in Oslo on July 27.

Steve Scott, of the United States, and the New Zealander, John Walker, have also entered. But Sebastian Coe and Steve Ovett are likely to run at the Norwegian track on June 27 instead.

Cycling

FIGNON RULED OUT

Laurent Fignon, twice winner of the Tour de France will not defend the title for a third time this year because he is undergoing surgery for a tendon injury tomorrow.

BOWLS

E.B.A. NATWEST NATIONAL TWO FOURS.—Popesmead B 55, Lindfield 54; Wolvey 55, British Rail (Rugby) 45—Alderbury 51, Yeovil Vale 27 — Swindon 50, British Rail Swindon 41 —Wimsley B 30, Chippenham Park B 26—Chippenham Park C 39, Isell 40 —Aylesbury Town B 36, Princes Risborough 44—Denham B 31, Iver Heath B 29—High Wycombe 28, Slough 53 —Iver Heath 44, High Wycombe B 30 —Henlow Park 25, Bedford Borough 43 —Bedford Borough B 37, Queens Works 42—Flitwick 42, Bedford Borough C 44—Bedford Jubilee 40, Sandy Cons. 34 —Beech Hill 31, Langford 40—Stotfold 29, Beech Hill B 39.
COUNTY. — Dorset 129, City & County of Bristol 107.

BASEBALL

AMERICAN LGE.—Kansas 5, Baltimore 3—Detroit 4, Texas 1—Toronto 6, California 3—New York 10, Minnesota 7—Seattle 5, Boston 0—Oakland 6, Milwaukee 3—Chicago 2, Cleveland 1.

NAT. LGE. — Philadelphia 7, Cincinnati 1—S. Francisco 3, Pittsburgh 1 —New York 3, Atlanta 1—Houston 10, Montreal 0—San Diego 6, St Louis 2 —Chicago 8, Los Angeles 3.

LAWN TENNIS

MADRID GRAND PRIX.—1st rd: M. Hocevar (Brazil) bt M. Jaite (Argentina) 7-6, 6-4; M. Tideman (Sweden) bt Taroczy (Hungary) 6-2, 6-3. 2nd rd: L. Duncan (US) bt A. Tous (Spain) 6-1, 7-6. R. Agenor (Haiti) bt J. Nystrom (Sweden) 7-6, 3-6, 6-2.

Lawn Tennis

Lloyd goes quietly on day of action

By JOHN PARSONS in Rome

THE Foro Italico was the scene of much noisy action and incident yesterday, with two more major upsets and several other near-misses, but Britain's John Lloyd never quite became part of the heady excitement.

Bravely though he fought to repair the damage he suffered from demoralising starts to both sets, the British number one was still comprehensively beaten 6-3, 6-2 by Juan Aguilera, the 15th seed, in 67 minutes.

It was disappointing, principally because Lloyd had played so magnificently in the first round. Seen in context, however, it was predictable, for although there is much improvement in Lloyd's tennis this year, Aguilera, on clay, is in a different class.

Telling qualities

Lloyd, who was always struggling after conceding 15 of the first 16 points in the match and 11 of the first 12 at the start of the second set, said: "I don't think I played that badly, but he really was a bit awesome."

Despite the score, that was by no means an unrealistic summary. The Spaniard, striking the ball crisply and often deceptively, is showing renewed signs of the delightful style and skills which made him the clay-court discovery of last year.

Twice Lloyd almost launched a genuine recovery, first when he took Aguilera to deuce as he was serving for the first set, and again, when he broke back to 2-4 in the second.

On both occasions, however, Aguilera, 23, responded with top-spin lobs which, together with his wonderfully smooth backhand passes, were the most telling qualities in his game.

Lloyd was never able to impose himself on the immaculate Aguilera in the way his constant aggression had upset Pablo Arraya on Monday. "I simply couldn't pick when he was planing to pass or lob me. I didn't really know how to play him," said Lloyd.

He was not alone in that feeling yesterday. Libor Pimek, from Czechoslovakia, ranked 24 in the world, was driven to near frenzy by the fierce, relentless top-spin of Kent Carlsson, 17, the latest Swedish prodigy, ranked 159, who beat him 6-3, 6-2.

It was Carlsson's finest win and a great boost for him after the knee surgery he needed last winter, but it was agonising to watch—endless rallies in which the ball regularly passed 12 feet over the net. Not surprisingly, Carlsson does not think his game is yet ready for Wimbledon this year.

Pimek was totally confused. He had beaten the youngster in Geneva last year, but here the shots were bouncing high up round his head, and when he did venture forward, he either fluffed his volleys or was passed by a gleeful opponent.

There were times when Carlsson played from such deep positions that he was almost trimming the hedges behind him, and linesmen had to duck for cover.

He now meets 16th-ranked Miloslav Mecir, whom he beat last year and who again lost his way, badly for a time, when he started worrying about the absence of a net court judge when leading by a set and 5-3. His irritation meant he needed a third set to beat the American Blaine Willenborg.

Rampant Swedes

Five Swedish players have reached the last 16. Their only loss was Stefan Simonsson, and he went out to fellow countryman Henrik Sundstrom after again taking the first set from him, as he did in Hamburg.

A great Swedish day could also have been one of sustained joy for the Italians. Massimo Cierro took a set from Guillermo Vilas and held three points for 3-0 in the third.

Claudio Panatta led 4-1 in the final set against Jose-Luis Clerc in one of those typically raucous Roman matches, in which most spectators also become unofficial linesmen.

1st rd: H. Sundstrom (Sweden) bt C. Pistolesi (Italy) 7-6, 6-1.

2nd rd: M. Wilander (Sweden) bt P. Slozil (Czechoslovakia) 4-1, ret; E. Sanchez (Spain) bt M. Westphal (W. Germany) 6-4, 6-0; A. Jarryd (Sweden) bt M. Leach (US) 6-3, 1-6, 6-1; J. Gunnarsson (Sweden) bt A. Ganzabal (Argentina) 6-4, 7-5; G. Vilas (Argentina) bt M. Cierro (Italy) 6-0, 3-6, 6-3; J. Arias (US) bt S. Zivojinovic (Yugoslavia) 6-4, 6-3; K. Carlsson (Sweden) bt L. Pimek (Czechoslovakia) 6-3, 6-2; C. Mezzadri (Italy) bt P. McNamee (Australia) 6-4, 1-6, 7-6; M. Mecir (Czechoslovakia) bt B. Willenborg (US) 6-3, 6-7, 6-7.

Sundstrom bt S. Simonsson (Sweden) 2-6, 6-3, 6-3; J.-L. Clerc (Argentina) bt C. Panatta (Italy) 6-4, 1-6, 7-6; Y. Noah (France) bt R. Osterthun (W. Germany) 6-4, 7-5; J. Aguilera (Spain) bt J. Lloyd (GB) 6-3, 6-2; T. Smid (Czechoslovakia) bt J. Brown (US) 6-3, 2-6, 6-4; B. Becker (W. Germany) bt T. Tulasne (France) 6-3, 6-1.

German Open

DURIE BOWS OUT TO GRAF

By A Special Correspondent in West Berlin

Britain's Jo Durie, showing flashes of the form that carried her into the world's top 10 18 months ago, bowed out of the Fila German Open at the second round stage in West Berlin yesterday.

Let down by her forehand, Miss Durie was edged out by Steffi Graf, the No. 4 seed, of West Germany, 3-6, 6-2, 6-3.

The British No. 1 went into the match with three victories from three previous encounters with Miss Graf and for the first 15 minutes Miss Durie looked set to make it four. She won the first five games and conceded only six points.

Broke serve

But then Miss Graf began to find her length. She broke serve on two occasions in the games that followed when Miss Durie was serving for the set—at 0-5 and 2-5—before succumbing on her own delivery in the ninth game.

Miss Graf, inspired by a 3,500 home crowd, quickly grew in stature and although Miss Durie fought bravely in the second and third sets she lacked the confidence to earn a victory.

1ST RD.—E. Minter (Australia) bt R. Tomanova (Cz) 0-6, 6-4, 6-4; E. Inoue (Japan) bt J. Golder (US) 6-3, 6-7, 6-4.

2ND RD.—Mrs C. Lloyd (US) bt R. Kelesi (Canada) 6-1, 6-2; R. Rinaldi (US) bt T. Scheuer-Larsen (Denmark) 6-1, 6-0; C. Kohde-Kilsch w.o. Petra Keppeler scr; S. Graf bt J. Durie (GB) 3-6, 6-2, 6-3; A. Kanellopoulou (Greece) bt V. Nelson (US) 6-2, 5-7, 6-1.

L. Bender (US) bt M.-C. Calleja (France) 6-1, 6-2; C. Tanvier (France) bt C. Suire (France) 6-4, 6-1; K. Horvath (US) bt A. Minter (Australia) 6-1, 6-4; C. Karlsson (Sweden) bt S. Mascarin (US) 3-6, 7-5, 7-5; P. Paradis (France) bt G. Kim (US) 6-1, 4-6, 6-2; T. Phelps (US) bt E. Minter 6-3, 6-3; C. Lindqvist (Sweden) bt N. Herreman (France) 2-6, 6-3, 6-4; I. Budarova (Cz) bt A. Villagran (Argentina) 6-0, 6-7, 6-2; B. Bunge bt A. Holton (US) 6-2, 7-6; M. Dias (Brazil) bt G. Purdy (US) 6-2, 6-0.

LTA Spring Circuit

GRACIE STOPS KARLSSON

By BILL EDWARDS

Lorrayne Gracie, the daughter of an international who is a partner at the Matchpoint Indoor Centre at Bramhill, has always lived in a lawn tennis atmosphere and has had ambitions for herown career in the game since childhood.

Yesterday, she enjoyed perhaps her finest hour to date in beating Karolina Karlsson, the Swedish second seed, in the LTA circuit at Lee-on-Solent.

Playing with great determination and shrugging off the loss of a second-set match point, she won 7-6, 6-7, 6-1 in just over two hours.

Good groundstrokes

Good groundstrokes, plus an aggressive approach, helped her quell the Swedish girl but there were some nasty problems when losing that second set. She led 5-3, then saw the set slip away following a disastrous 7-1 tie break.

Undeterred by this reverse, Miss Gracie came straight back to win the first three games of the deciding set and get right on top.

1st Rnd: M. Christensen (Denmark) bt D. Fairbank (Essex) 2-6, 6-4, 7-5; P. Lundgren (Sweden) bt D. Stone (US) 6-1, 6-1. 2nd Rnd: C. Allgardh (Sweden) bt P. Johnston (Australia) 6-2, 4-6, 6-1; S. Youl (Australia) bt M. Kratzmann (Australia) 7-6, 6-3.

WOMEN.—1st Rnd: M. Reinach (South Africa) bt D. Parnell (Cheshire) 6-1, 6-0; H. Olsson (Sweden) bt C. Wood (Sussex) 6-0, 6-3; S. Sullivan (Essex) bt T. M. Mendez (Argentina) 6-4, 6-2; D. van Rensburg (South Africa) bt T. H. Loidl (West Germany) 6-0, 6-2; A. Karlsson (Sweden) bt A. K. Olsson (Sweden) 6-4, 6-3; N. Zhong (China) bt J. Tacon (Norfolk) 7-5, 6-2; X. Li (China) bt H. Magnet (US) 6-2, 6-2. 2nd Rnd: Reinach bt I. Vandborn (Denmark) 6-0, 6-0; S. Reeves (Kent) bt J. Wood (Middlesex) 5-7, 7-5, 6-3; D. Muller (Rumania) bt S. Myer (Switzerland) 6-2, 6-3; H. Olsson bt Sullivan 6-1, 7-5; van Rensburg bt S. Almgren (Sweden) 6-4, 6-7; L. Gracie (Lancs) bt K. Karlsson (Sweden) 7-6, 6-7, 6-1.

Boxing

PEARCE TO CHALLENGE LIFE BAN BY BOARD

By KEN MAYS

THE British Board of Control finally made up their mind to ban David Pearce from boxing when they withdrew his licence yesterday on medical grounds.

But the British heavyweight champion is determined to challenge the decision.

Pearce, who has waited 14 months for the outcome was in tears when Jack Peterson, a former British heavyweight champion and a board steward, anonced the verdict. Pearce said he would appeal and go to law if necessary.

The decision was made on the recent result of a brain scan following the points defeat of Pearce by Lucien Rodrigues for the European title in March last year, and taken because of "medical fears" for the safety of the boxer.

Drew dole

Pearce, who had yet to defend th eBritish title he won by stopping Neville Meade in nine rounds in September, 1983, had spent over £5,000 in challenging the board and has had to draw the dole.

A 21-strong committee of the BBB of C arrived at their verdict despite the evidence of a Harley Street neuro surgeon that Pearce was fit to box. Pearce said: "I'm sad but I am not giving in."

Meanwhile at the Digbeth Town Hall tonight, Tony Williams and Ian McLeod, both beaten in their last outings, have the chance to become champion when they contest the vacant British lightweight title.

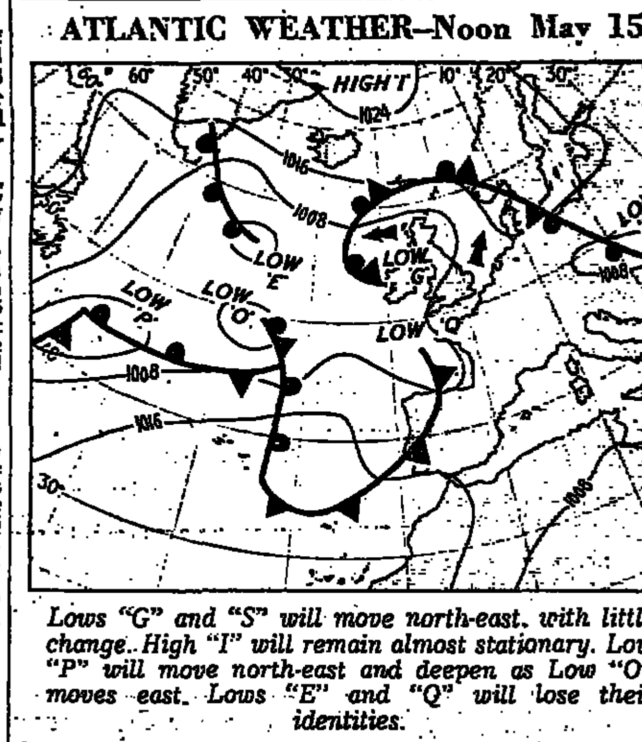
Willis, from Liverpool but now based in Birmingham, will be making his second attempt at winning the title, for his first opportunity 18 months ago ended in disaster when he was knocked out in one round by George Feeney.

When Feeney was forced to relinquish the title because of eye damage, Willis was matched with Paul Chance in a final eliminator but when Chance surprisingly lost to Ken Foreman recently, promoters Dave Roden and Paddy Lynch moved smartly to make this match.

Willis has not been as consistent since the Feeney defeat but previously he had won a bronze medal at the Moscow Olympics and put together a string of fine professional wins.

On form Willis appears to be the classier of the two but the big doubt is whether he can withstand some of the hard punches that the Edinburgh man will throw at him.

ATLANTIC WEATHER—Noon May 15



Lows "G" and "S" will move north-east, with little change. High "I" will remain almost stationary. Low "P" will move north-east and deepen as Low "O" moves east. Lows "E" and "Q" will lose their identities.

HOME AND ABROAD

Ajaccio	f	64	18	Locarno	s	70	21
Akrotiri	s	75	23	London	f	57	14
Alxandria	s	77	25	*L Angles	s	64	18
Amstrdm	c	61	16	Luxmbrg	f	61	16
Ascension	s	84	29	Luxor	s	91	33
Athens	s	77	25	Madrid	f	59	15
Bahrain	s	95	35	Majorca	f	68	20
*Barbados	r	84	29	Malaga	f	72	22
Barcelona	s	63	17	Malta	s	72	22
Belfast	r	50	10	Mnchstr	r	55	13
Belgrade	s	84	29	Melbrne	c	57	14
Berlin	c	63	17	*Mexico C	s	77	25
*Bermuda	f	77	25	Miami	s	88	31
Biarritz	f	66	19	Milan	s	70	21
Brmghm	c	55	13	Montreal	c	64	18
Blackpool	r	52	11	Moscow	s	63	17
Bordeaux	c	61	16	Munich	f	59	15
*Boston	c	48	9	Nairobi	f	75	24
Boulogne	c	55	13	Naples	s	68	20
Bristol	c	57	14	Newcastle	c	54	12
Brussels	f	59	15	N. Delhi	s	99	37
Bddapest	th	81	27	New Yrk	s	64	18
*B Aires	r	63	17	Nice	s	63	17
Cairo	s	82	28	Oporto	c	57	14
Cpe Twn	s	82	28	Paris	f	59	15
Cardiff	c	57	14	Oslo	s	61	16
Casablnca	f	66	19	Pekng	c	79	26
Cologne	f	68	20	Perth	s	68	20
Copnhgn	f	55	13	P. Stnley	r	41	5
*Chicago	c	84	29	Prague	f	63	17
Corfu	s	72	22	Reykjavik	s	50	10
*Dallas	s	73	23	Rhodes	s	79	26
*Denver	s	59	15	*R de Jn	s	77	25
Dublin	r	52	11	Riyadh	f	99	37
Dubrovnk	s	75	24	Rome	s	68	20
Ednburgh	c	55	13	Salzburg	f	64	18
Faro	f	64	18	*S Fran	s	66	19
Florence	f	66	19	*Santiago	s	72	22
Frankfurt	f	66	19	*S Paulo	c	73	23
Funchal	f	68	20	Seoul	s	81	27
Geneva	s	63	17	Singpore	f	84	29
Gibraltar	f	66	19	Strasburg	c	61	16
Glasgow	c	54	12	Stockhlm	s	59	15
Guernsey	f	54	12	Sydney	s	68	20
Helsinki	s	57	14	Tangier	f	66	19
Hongkng	f	88	31	Tel Aviv	c	72	22
Innsbruck	s	70	21	Toronto	r	59	15
Inverness	c	52	11	Tokyo	c	79	26
I.o.M	r	40	9	Tunis	s	68	20
Istanbul	s	70	21	Valencia	s	68	20
Jeddah	s	93	34	*Vncuver	f	52	11
Jersey	c	59	15	Venice	s	70	21
Karachi	s	93	35	Vienna	s	77	25
Larnaca	th	72	22	Warsaw	th	77	25
L. Palmas	c	68	20	*Washntn	f	82	28
*Lima	c	68	20	Wellingtn	r	45	7
Lisbon	r	55	13	Zurich	c	59	15

Key: c—cloudy, f—fair, r—rain, s—sunny, th—thunder.

Temps: (F&C lunchtime generally). Astrisk indicates previous days readings.

LONDON READINGS

Max. temp. (6 a.m. to 6 p.m.) 61F (16C). Min. temp. (6 p.m. to 6 a.m.) 48F (9C). Rainfall: 0·65 inch. Sunshine: 2·8 hours.

In Britain yesterday (daytime): Warmest, Jersey 64F (18C). Coldest, Mull of Galloway 48F (9C). Wettest, Colwyn Bay 1·08 inches. Sunniest, Stornoway 11·5 hours.

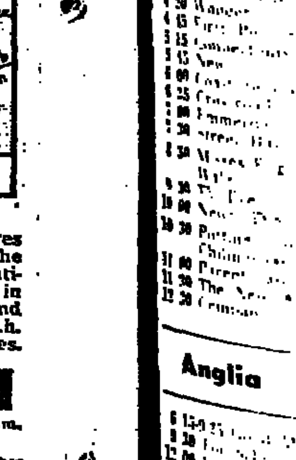
Lighting-up time 9.17 p.m. to 4.36 a.m. Sun rises 5.8 a.m. Sets 8.47 p.m. Moon rises 4.9 a.m. Sets 5.12 p.m.

High water at: London Bridge 12.22 a.m. (20ft); 12.38 p.m. (21.8ft). Dover 10.10 a.m. (18.8ft); 10.17 p.m. (19.8ft).

SPEEDWAY

WORLD CUP.—1st British Semi-final (Cradley Heath) postponed (waterlogged track). Re-scheduled May 22 (7.45 p.m.).

BRITISH ISLES



Issued at 6.30 p.m.

Black circles show temperatures expected in Fahrenheit. The equivalent temperature in Centigrade is given alongside in brackets. Arrows indicate wind direction and speed in m.p.h. Pressures in millibars and inches.

BRITISH RESORTS

Reports for the 24 hours to 6 p.m. yesterday:

	Sun hrs.	Rain ins.	Max. Temps. F	C	Weather (day)
East					
Tynem'th	1.2	0.30	59	15	Brgt pm
Scarboro'	1.8	0.10	61	16	Brgt pm
Bridlington	1.4	0.19	55	13	Brgt pm
Skegness	3.9	0.41	61	16	Sun pm
Lowestoft	7.2	0.11	55	13	Sunny
Clacton	1.4	0.11	54	12	Cloudy
Margate	—	0.23	61	16	Dull
South					
Folkestone	6.7	0.26	59	15	Bright
Hastings	1.9	0.48	57	14	Bright
E'bourne	3.9	0.64	55	13	Sun pm
Brighton	3.7	0.35	54	12	Brgt pm
Worthing	4.0	0.42	54	12	Cloudy
Little'ptn	3.3	0.31	57	14	Bright
Bognor	4.1	0.33	55	13	Bright
Hayling I.	3.1	0.31	55	13	Dull am
Southsea	2.6	0.31	57	14	Cloudy
Ryde	3.0	0.33	63	17	[illegible]
Shanklin	3.5	0.31	57	14	Bright
Ventnor	1.9	0.33	57	14	Bright
B'mouth	3.3	0.08	55	13	Brgt pm
Poole	2.9	0.03	57	14	Cloudy
Swanage	4.1	0.01	57	14	Cldy am
Weymouth	2.4	—	57	14	Cloudy
Exmouth	4.2	—	57	14	Brgt pm
Teignm'th	4.3	—	55	13	Sun pm
Torquay	4.9	—	59	15	Bright
Falmouth	7.7	—	59	15	Sunny
Penzance	6.6	—	59	15	Sunny
Scilly I.	5.1	0.01	59	15	Showers
Jersey	6.3	—	64	18	Bright
West					
Newquay	4.2	—	59	15	Cloudy
Ilfrac'be	1.2	—	61	16	Cloudy
Southport	0.3	0.78	59	15	Rain pm
Morec'be	2.2	0.78	61	16	Cloudy
Douglas	—	0.80	50	10	Cldy pm
Wales					
Colwyn B.	0.8	1.08	57	14	Brgt pm
Tenby	3.0	—	59	15	Cloudy
Scotland					
Eskdalem'r	—	0.78	50	10	Rain
Prestwick	—	0.71	52	11	Rain
Glasgow	—	0.33	54	12	Drizzle
Tiree	3.0	[illegible]	55	13	Rain pm
Stornoway	11.3	0.02	57	14	Sunny
Lerwick	0.5	0.01	50	10	Rain
Wick	—	0.09	48	9	[illegible]
Kinloss	0.4	0.13	52	11	Drlz pm
[illegible]	0.1	0.55	50	10	Drlz am
St Andr's	0.1	0.17	55	13	Brgt pm
Edinburgh	0.1	0.35	55	13	Drlz am
N'thn Ireland					
Belfast	—	0.77	52	11	Rain
Lake Dist.					
Ambl'side	0.3	1.18	54	12	Rain
Kendal	1.1	0.82	55	13	Rain

TELE
BBC-1
BBC-2
ITV
Channel
ITV
TVS
Anglia
WORLD

TELEVISION

THURSDAY GUIDE BY RONALD HASTINGS

BBC-1

50 a.m.-9.20 BREAKFAST TIME, with Frank Bough and Sue Cook. 10.30-10.50 Play School rpt.

55 CRICKET — Benson and Hedges Cup. One of today's matches in the one-day, 55 over competition.

20 NEWS, WEATHER. 1.27 Regional News. (London and South East: Financial Report and News). 1.40 Camberwick Green, rpt.

55 CRICKET — Continued. 3.53 (not London) Regional News. 3.55 Mop and Smiff. 4.10 Ivor the Engine; The Outing, rpt.

15 JIGSAW — Repeat. 4.30 Bananaman; Fog of Fear, rpt. 4.35 Dogtanian and the Three Muskehounds. 4.55 John Craven's Newsround.

05 BLUE PETER—Beamish Magic! A 1920s time capsule at the Open Air Museum, Gateshead. (Ceefax). 5.35 Dr Kildare, rpt. (Wales: Wales Today.)

00 NEWS, WEATHER.

35 REGIONAL MAGAZINES. (Wales: Dr Kildare).†

7 00 EASTENDERS—Lou is obviously getting worse, others have neighbours to dinner or receive novel advice on marriage. (Ceefax).

7 30 TOMORROW'S WORLD—The latest ideas in science and technology.

7 55 TOP OF THE POPS—Introduced by Peter Powell and Gary Davies.

8 30 THE LENNY HENRY SHOW—Comedy series repeat, with Rik Mayall and UB 40. (Wales: Week In Week Out.)

9 00 NEWS, WEATHER.

9 25 MATT HOUSTON—Marilyn. One of his top employees is brutally killed and Matt (Lee Horsley) hears his dying warning about danger to "Marilyn". She seems familiar, but who is she?

10 15 QUESTION TIME—Donald MacCormick in the chair, with Edward Du Cann, Sir Peter Parker and Baroness Seear.

11 15 THE LEARNING MACHINE—Which Way to a Job? Is the new technical education in schools the best preparation for the changing job market? Tim O'Shea investigates. 11.40 Weather.

BBC-2

30 a.m.-7.20 OPEN UNIVERSITY. 9.38-2.35 Daytime on Two, a sequence of seven short educational programmes.

50 CRICKET—The Benson and Hedges match continued from BBC1. Can't complain about the amount of cricket today, unless they pick the wrong game! A whole day's play, plus highlights, nearly nine hours in all.

25 NEWS, WEATHER.

30 THE MAGIC PAINTBRUSH—Puppet animation from China. Repeat.

50 ★GLOBAL REPORT—Nada. The start of a new, five-part series in which people re-live their own dramatic stories and narrate what happened. This one is set around Bogota, capital of Colombia, South America, and the title meaning Nothing, is the sadly appropriate name of the central character, a woman, who searches the shanty towns for her two children, driven away by her second husband, who has also now left her, penniless. Very slow moving, with too much dwelling on mainly sleeping faces, but strangely convincing amid all the terrible poverty, though a little too long.

9 00 LEAVING—Episode three in the Carla Lane serial. (Ceefax).

9 30 ★★ALEC CLIFTON-TAYLOR'S ENGLISH TOWNS—Chichester. Repeating all 18 programmes in his three excellent series on architecture, this one from seven years ago, as a tribute following his recent death. (Ceefax).

10 00 CRICKET—Highlights of today's televised Benson and Hedges Cup match.

10 50 NEWSNIGHT—At 11.35 Weather. 11.40 Weekend Outlook, Open University preview.

11 45-12.40 OPEN UNIVERSITY.

ITV Thames

15 a.m. GOOD MORNING BRITAIN. 9.25 Thames News Headlines. 9.30 For Schools. 11.55 Rub a Dub Dub.

00 FOXTALES. 12.10 Mooncat and Co, repeat. 12.30 The Sullivans. 1 News. 1.20 Thames News.

30 FALCON CREST — Suitable for Framing. 2.25 Home Cookery Club: Cod 'n' Cider Bake. 2.30 Play It Again: Derek Griffiths. 3 Take the High Road. 3.25 Thames News Headlines.

30 SONS AND DAUGHTERS. 4 Foxtales, repeat. 4.15 Crystal Tipps and Alistair. 4.20 Wonders in Letterland. 4.45 First Post Special, awards presentation. 5.15 Thames Sport, with Steve Rider.

45 NEWS.

00 THAMES NEWS — With Andrew Gardner and Tina Jenkins.

25 HELP!—Invalid Care Allowance.

35 CROSSROADS.

7 00 EMMERDALE FARM—Seth Armstrong opens the NY Estates Social Club, where Alan Turner isn't welcome.

7 30 KNIGHT RIDER—Knight in Retreat.

8 30 MISS ENGLAND, MISS SCOTLAND, MISS WALES—Three national beauty contests from The Royalty Theatre, London. Six girls compete from each country. Plus Wall Street Crash.

9 30 TV EYE. — Paid to Kill the Pope? A reconstruction of the cross-examination of terrorist Mehmet Ali Agca.

10 00 NEWS AT TEN; followed by Thames News Headlines.

10 30 SHELLEY—Tubes Help You Breed Less Easily. He is stuck in a crowded Tube train. Repeat.

11 00 PARENTS AND TEENAGERS—Give and Take. Another blend of real life examples and dramatised versions portraying conflicts.

11 30 "FACE OF A STRANGER" (1963, b/w)—The Edgar Wallace Presents series continues with Jeremy Kemp in prison and, doing his cell-mate a favour by calling on his wife. But she is blind and takes him for her husband who is also due out but has lost his remission. With Bernard Archard and Rosemary Leach.

12 35 NIGHT THOUGHTS—With Mathoor Krishnamurti.

Channel 4

15 p.m. THEIR LORDSHIPS' HOUSE—Repeat from last night. 2.30 Racing from York for the 2.35, 3.5, 3.40 and 4.10 races. 4.30 Isaura the Slave Girl, followed by Fantastico.

30 ★ "LANCER SPY" (1937, b/w)—Useful WW1 spy thriller, with George Sanders, discovered to be the double of a captured German spy and sent back in his place to Berlin. Suspicion is aroused and the Germans put agent Dolores Del Rio on to him, but love intervenes! This was Sanders's first big chance and he scored heavily, well supported by Peter Lorre and Joseph Schildkraut.

00 CHANNEL FOUR NEWS—At 7.50 Comment and Weather.

00 MIRROR IMAGE—Barclay James Harvest: Victims of Circumstance. They've been together now for 20 years. Filmed at Wembley and interviewed.

00 THE BRIGHT SIDE—Never Look a Gift Horse in the Eye. Episode two of the new comedy series about a young wife with her husband in prison. He remembers their wedding anniversary and gives her a surprising present.

9 30 "SACRED HEARTS" (1984)—TV film and the first of feature length from the all-women Reality Productions. Set in a convent just after the outbreak of WW2, with evacuees arriving in East Anglia, not all of them in sympathy with the Catholic rules. With Anna Massey as the Sister in charge, plus Katrin Cartlidge and Oona Kirsch.

11 10 THE UNREPEATABLE "WHO DARES WINS"—Repeated highlights from this channel's anarchic comedy series shown last year. First of six programmes.

11 40 ARE YOU TAKING THE TABLETS?—Honour Thy Father and Mother. Discussed by three panellists and a group of 20 young people.

12 05-12.20 THEIR LORDSHIPS' HOUSE—The House of Lords discussion and revision of the Bill to abolish the GLC.

★★ Outstanding. ★ Recommended.

ITV REGIONS

TVS

.5 Good Morning. .5 TVS Outlook. .0 For Schools. .5 Cartoon. .0 Foxtales. 0 Mooncat & Co. .0 The Sullivans. 0 News; TVS News. 0 Home Cookery Club. 5 Falcon Crest. 0 Play It Again. 0 Take the High Road. 7 TVS News. 0 The Parlour Game. 0 Foxtales. 5 Crystal Tipps. 0 Wonders in Letterland. 5 First Post Special. 5 Connections. 5 News. 0 Coast to Coast. 5 Crossroads. 0 Emmerdale Farm. 0 Street Hawks. 0 Misses England, Scotland & Wales. 0 TV Eye. 0 News; TVS News. 0 Putting on the South: Chilingirian Quartet. 0 Parents and Teenagers. 0 The New Avengers. 0 Company.

Anglia

-9.25 Good Morning. For Schools. Foxtales. Mooncat & Co. The Sullivans. News; Anglia News. Falcon Crest. Play It Again. Take the High Road. Anglia News. Sons and Daughters. Foxtales. Crystal Tipps. Wonders in Letterland. First Post Special. Connections. About Anglia. Crossroads. Anything Goes. Knight Rider. Misses England, Scotland & Wales. TV Eye. News: Anglia News. A Country Living: Basket Cases, rpt. Parents and Teenagers. The Yellow Rose. Thursday Topic.

Central

6 15-9.25 Good Morning. 9 30 For Schools. 12 00 Foxtales. 12 10 Mooncat & Co. 12 25 European Folk Tales. 12 40 Contact. 1 00 News; Central News. 1 30 The Irish RM. 2 30 Play It Again. 3 00 Take the High Road. 3 25 News. 3 30 Sons and Daughters. 4 00 Foxtales. 4 15 Crystal Tipps. 4 20 Wonders in Letterland. 4 45 First Post Special. 5 15 Connections. 5 45 News. 6 00 Crossroads. 6 25 Central News. 7 00 Emmerdale Farm. 7 30 Street Hawk. 8 30 Misses England, Scotland & Wales. 9 30 TV Eye. 10 00 News; Central News. 10 30 Central Lobby. 11 00 Parents and Teenagers. 11 30-12.30 Fight Night: The British Lightweight Championship, from Birmingham: Tony Willis v Ian McLeod.

Yorkshire

6 15 Good Morning. 9 25 Weather. 9 30 For Schools. 12 00 Foxtales. 12 10 Mooncat & Co. 12 30 Calendar Lunchtime Live. News; Calendar News. 1 30 The Love Boat. 2 30 Play It Again. 3 00 Take the High Road. 3 25 News. 3 30 Sons and Daughters. 4 00 Foxtales. 4 15 Crystal Tipps. 4 20 Wonders in Letterland. 4 45 First Post. 5 15 Connections. 5 45 News. 6 00 Calendar. 6 35 Crossroads. 7 00 Emmerdale Farm. 7 30 Street Hawk. 8 30 Misses England, Scotland & Wales. 9 30 TV Eye. 10 00 News; Calendar News. 10 30 Shelley, rpt. 11 00 Parents and Teenagers. 11 30-12.30 Fight Night — The British Lightweight Championship from Birmingham: Tony Willis v Ian McLeod.

HTV

6 15-9.25 Good Morning. 9 30 For Schools. 12 00 Foxtales. 12 10 Mooncat & Co. 12 30 The Sullivans. 1 00 News: HTV News. 1 30 A Country Practice. 2 25 Home Cookery Club. 2 30 Play It Again. 3 00 Take the High Road. HTV News. 3 30 Sons and Daughters. 4 00 Foxtales. 4 15 Crystal Tipps. 4 20 Wonders in Letterland. 4 45 First Post Special. 5 15 Connections. 5 45 News. 6 00 HTV News/Wales at 6. 6 35 Crossroads. 7 00 Emmerdale Farm. 7 30 Street Hawk. 8 30 Misses England, Scotland & Wales. 9 30 TV Eye. 10 00 News: HTV News. 10 30 Weekend Outlook. 10 35 You're the Boss. 11 05 Parents and Teenagers. 11 30 The New Avengers. 12 30 Weather. HTV Wales: 10.30 p.m.-11.05 Wales This Week.

S4C

1 00 Isaura; Fantastico. 2 00 Ffalabalam. 2 15 Their Lordships' House. 2 30-4.30 Racing from York, for the 2.35, 3.5, 3.40 & 4.10 races. 4 30 Ffalabalam. 5 05 Scwbi-dw. 5 30 Cartoon Carnival. 6 00 Brookside. 6 30 Wheeltracks. 7 00 Newyddion Saith. 7 30 Am Y Corau. 8 10 Coleg. 8 40 Awyr Iach; Penawdau Newyddion. 9 10 Llygad y Geiniog. 9 40 End of Empire: Malaya.

Scottish

10 40 Terror (1) Terrorists — told by insiders. 11 40-12.15 Scotland Yard — drama.

TSW

6 15-9.25 Good Morning. 9 30 For Schools. 12 00 Foxtales. 12 10 Mooncat & Co. 12 30 The Sullivans. 1 00 News; Local News. 1 30 Hotel. 2 30 Play It Again. 3 00 Take the High Road. 3 30 Sons and Daughters. 4 00 Foxtales. 4 15 Crystal Tipps. 4 20 Wonders in Letterland. 4 45 First Post Special. 5 15 Gus Honeybun. 5 45 News. 6 00 Today South West. 6 30 Gardens for All. 7 00 Emmerdale Farm. 7 30 Street Hawk. 8 30 Misses England, Scotland & Wales. 9 30 TV Eye. 10 00 News; Local News. 10 34 Shelley, rpt. 11 00 Parents and Teenagers. 11 30 The Yellow Rose. 12 25 Postscript. 12 30 Weather; Shipping.

Channel

9 30 For Schools. 12 00-5.15 As TSW. 5 15 The Beverly Hillbillies. 5 45 News. 6 00 Channel Report. 6 30 Crossroads. 6 55 Jan & Steve. 7 00-12.25 As TSW. 12 25 Actualites et Previsions Meteorologiques; Weather.

Open University

BBC 2 TV: 6.30 a.m. M101. 6.55-7.20 S101. 11.40 p.m. Weekend Outlook. 11.45 T252. 12.10 a.m.-12.40 S256.

Radio 4 VHF: 11.30 p.m. A205. 11.50-12 Music interlude.

WORLD SERVICE RADIO

a.m. GMT Newsdesk. 6.30 ...e Notebook. 6.40 The Farming World. 7 World News. 7.9 ...-four Hours. 7.30 Kings of ... 7.45 Network UK. 8 World ... 8.9 Reflections. 8.15 International Soccer Special. 8.30 John ... 9 World News. 9.9 British ... Review. 9.15 The World ... 9.30 Financial News. 9.40 Ahead. 9.45 Monitor. 10 ... 10.1 British String Quartets. ...orld News. 11.9 News About Britain. 11.15 New Ideas. 11.25 A Letter from England. 11.30 Assignment.

12 noon Radio Newsreel. 12.15 Top Twenty. 12.45 Sports Roundup. 1 World News. 1.9 Twenty-four Hours. 1.30 Network UK. 1.45 It's All Been Done Before. 2 Outlook. 2.45 Land of a Thousand Dances. 3 Radio Newsreel. 3.15 The Pleasure's Yours. 4 World News. 4.9 Commentary. 4.15 Assignment.

7.45 p.m. Report on Religion. 8 World News. 8.9 Twenty-four Hours. 8.30 Business Matters. 9 News. 9.1 Book Choice. 9.5 In the Meantime. 9.15 Jolly Good Show. 10 World News. 10.9 The World Today. 10.25 Letter from England. 10.30 Financial News. 10.40 Reflections. 10.45 Sports Roundup. 11 World News. 11.9 Commentary. 11.15 Merchant Navy. 11.30 Meridian.

12 midnight World News. 12.9 News About Britain. 12.15 Radio Newsreel. 12.30 Ralph McTell and Friends. 1 News. 1.1 Outlook. 1.30 The Poem Itself. 1.45 Book Choice. 1.50 In the Meantime. 2 World News. 2.9 British Press Review. 2.15 Jewels for a Princess: Scarlatti Sonatas. 2.30 Bach: the 48. 3 World News. 3.15 The World Today. 4.45 Financial News. 4.55 Reflections. 5 World News. 5.9 Twenty-four Hours. 5.45 The World Today.

RADIO

FOUR

5 55 on l/w Shipping. 6 00 News Briefing. 6 10 Farming Today. 6 25 Prayer for the Day. 6 30 Today. 9 00 News. 9 05 Checkpoint. 9 30 The Living World. 10 00 Medicine Now. 10 30 Morning Story. 10 45 Act of Worship. 11 00 Analysis: The Unpromised Land—the Israeli-occupied West Bank, rpt. 11 48 One Man and his Dog. 12 00 You and Yours. 12 27 After Henry. 12 55 Weather. 1 00 World at One. 1 40 The Archers. 1 55 on l/w Shipping. 2 00 Woman's Hour. 3 00 "Watching Waiters"—play by Rona Munro, with Gerda Stevenson as a young woman coming to terms with her life and friends. 4 00 Holy Communion on Ascension Day, from All Souls Church, Langham Place, London. 4 40 Story Time: "The Past Is Myself" (9). 5 00 PM (5.50 on l/w Shipping). 5 55 Weather. 6 00 News, Financial news. 6 30 Brain of Britain. 7 00 News. 7 05 The Archers. 7 20 Any Answers? 7 40 The Message in the Bottle: the costly consequences of our excessive drinking, and ways of tackling alcohol abuse. 9 00 Does He Take Sugar? 9 30 Ian Skidmore in the Sound Archives. 9 45 Kaleidoscope. 10 15 Book at Bedtime: "My Uncle Silas" (2). 10 30 The World Tonight. 11 15 Financial World Tonight. 11 30 Today in Parliament. 12 00-12.15 News, Weather. 12 33 Shipping.

VHF: 9.5 a.m.-10.45 and 11-12 For Schools. 1.55 Listening Corner. 2-3 For Schools. 11 p.m. Study on 4: Groundswell. 11.30-12 Open University. 12.30-1.10 Night-time Schools.

THREE

6 55 Weather. 7 00 News. 7 05 Morning Concert (8 News). 9 00 News. 9 05 This Week's Composer: Duke Ellington. 10 00 Tchaikovsky's "Little Russian" Symphony. 10 35 Prokofiev and Scriabin: Pietro Rigacci (piano). 11 00 BBC Welsh SO: Daniel Jones' Symphony No 8; Saint-Saens' Piano Concerto No 2 (soloist Cécile Ousset); Mendelssohn's Symphony No 3 (11.55-12.15 Six Continents, rpt). 1 00 News. 1 05 Bristol Concert: recital by Ko Iwasaki (cello) and Shuku Iwasaki (piano), Stravinsky, Brahms, Falla. 2 00 The Rake's Progress: Stravinsky's opera on records (2.45-2.50 and 3.30-3.35 Readings). 4 40 Chopin Mazurkas. 4 55 News. 5 00 Mainly for Pleasure. 6 30 Bandstand. 7 00 Danish Music of the 70s: Per Norgaard, Vagn Holmboe. 7 40 Beethoven's Missa Solemnis, conducted by Carlo Maria Giulini at the Royal Festival Hall. The soloists are Elaine Woods, Anne Gjevang, Siegfried Jerusalem and Robert Lloyd, with the Philharmonia Chorus and Orchestra. 9 15 A Man without Illusions: Richard Cork on the paintings of Francis Bacon. 10 00 Music in Our Time. 11 15 Bax's Sonata No 4. 11 35 Bach Cantatas, 1724. 11 57 News.

TWO

4 00 Colin Berry. 6 00 Ray Moore. 8 05 Ken Bruce. 10 30 Angela Rippon. 1 05 David Jacobs. 2 05 Gloria Hunniford. 3 30 Music All the Way. 4 05 David Hamilton. 6 05 John Dunn. 8 00 Wally Whyton. 9 55 Sports Desk. 10 00 News Huddlines. 10 30 Star Sound Extra. 11 00 Brian Matthew. 1 00 Charles Nove. 3 00 Male Voice Choir of the Year. 3 45-4 William Davis.

VHF: 10 a.m.-12 As Radio 1.

ONE

6 00 Adrian John. 7 00 Mike Read. 9 00 Simon Bates. 12 00 Gary Davies. 2 30 Steve Wright. 5 00 Bruno Brookes. 7 30 Janice Long. 10 00-12 Into the Music.

WAVELENGTHS

Radio 1: 1089 kHz, 275 m. 1053, 285. Radio 2: 909, 330. 693, 433. (Radio 1/2 VHF: 88-90-2 MHz).

Radio 3: 1215, 247. (90·3-92·5).

Radio 4: 200, 1500. Greater London 720, 417. (92-94·5, 97·1).

World Service: 648, 463.

Radio London: 1458, 206. (94·9).

LBC: 1152, 261. (97·3).

THEATRES AND CINEMAS

Use prefix 01 only when telephoning from OUTSIDE LONDON

OPERA & BALLET

* MATINEE TODAY

COLISEUM S 836 3161 CC 240 5258 ENGLISH NATIONAL OPERA Ton't, Wed 7.00 THE MARRIAGE OF FIGARO. Tomor. 7.30 MADAM BUTTERFLY. Sat. 7.00 THE MIDSUMMER MARRIAGE. Also booking: Aron. Akhnaten. CC Ticketmaster 01-379 6212.

ROYAL OPERA HOUSE, COVENT GARDEN. Res.: 01-240 1066 1911. Access, Visa, Diners Club. S. Standby info 01-836 6903. 10 a.m. to 8 p.m. (Mon.-Sat.). 65 amphi seats avail. from 10 a.m. on the day.

SADLER'S WELLS ROYAL BALLET Ton't, Sat., 7.30 Swan Lake Ballet. Casting info 01-240 9815.

THE ROYAL OPERA Tomor. Wed., 7.30 Samson et Dalila. Mon. 7.30, Lucia di Lammermoor.

RECITAL Tue. 8.00 Hermann Prey.

SADLER'S WELLS. 278 8916. Until May 25. Eves. 7.30. MERCE CUNNINGHAM DANCE COMPANY 4 Progs. Seats still available for some performances. 278 0855 for Theatrebus & future prog. Grp Sales 930 6123.

CONCERTS

BARBICAN HALL, Barbican Centre, EC2 01-638 8891/628 8795. Ton't 7.45 London Symphony Orchestra Myung Whun Chung cond. Boris Belkin violin. BEETHOVEN: "Coriolan" Overture. SIBELIUS: Violin Concerto PROKOFIEV: Symphony No. 6.

QUEEN ELIZABETH HALL (01-928 3191) CC 928 8800 Tonight 7.45 pm. HANOVER BAND. Monica Huggett, Peter Davies, Frances Kelly. Beethoven, Mozart & Haydn.

ROYAL FESTIVAL HALL (01-928 3191) CC 928 8800 Tonight 7.30 pm. PHILHARMONIA ORCHESTRA & CHORUS. Carlo Maria Giulini. Elaine Woods, Anne Gjevang, Siegfried Jerusalem, Robert Lloyd. Beethoven: Missa Solemnis.

WIGMORE HALL. Box Office/CC 935 2141 Tonight 7.30 pm. PARIKIAN-MILNE-FLEMING TRIO. Mozart, Wood, Dvorak.

THEATRES

ADELPHI. 836 7611 or 240 7913/4. C.C. 741 9999/836 7358. Group sales 930 6123. "HAPPIEST SHOW IN TOWN." S. Ex. THE LAMBETH WALK MUSICAL ME AND MY GIRL ROBERT LINDSAY "An Absolutely Inspired Performance." F. Times. FRANK THORNTON EMMA THOMPSON DIRECTED BY MIKE OCKRENT Nightly at 7.30; mats Wed: 2.30 and Sat. 4.45 and 8.15. SOME RETURNS USUALLY AVAILABLE FROM MID-AFTERNOON

ALBERY. 836 3878. CC 379 6565. 379 6433. Group sales 930 6123. 836 3962. Eves 8.0. Thurs. Mat. 3.0. Sat. 5.0 & 8.15. THE SEVEN YEAR ITCH by GEORGE AXELROD "SPARKLING COMEDY." D. Tel. starring PATRICK MOWER ADRIENNE POSTA "Dashing Rakish." Guardian "Impish vivacity." D. Tel. ROYCE MILLS ISABELLE AMYES "Brilliant." D. Telegraph. "Subtle sex appeal." D. Mail Directed by JAMES ROOSE-EVANS "SPRIGHTLY PRODUCTIONS." Std.

ALDWYCH THEATRE. 01-836 6404/0641. C.C. 379 6233. Eves 7.30, mat. Wed. 2.30, Sat. 4.0 and 8.0. PAUL EDDINGTON & FELICITY KENDAL SIMON CADELL in TOM STOPPARD'S JUMPERS with ANDREW SACHS Directed by PETER WOOD

AMBASSADORS. 836 6111. CC 379 6433. Eves 8. Mats Tue. & Sat. 5.0 FIGARO "MOZART'S MUSICAL COMEDY THE NEW STAGE VERSION" "IT'S MOZART BUT IS IT OPERA" Prev. from 6 June. Opens 12 June.

APOLLO THEATRE Shaftesbury Ave. W.1. CC 01-437 2663. 01-434 3598. JACK GILFORD "Perfect." Observer in LOOK TO THE RAINBOW THE NEW HIT MUSICAL "FASCINATING." The Times. "OUTSTANDING." Fin. Times. "A JOYOUS NIGHT OUT." City Limits. "AN OVER THE MOON OCCASION." Gdn. The musical history of Yip Harburg. Evngs Mon.-Fri. 8.0, mat. Wed. 3.0. Sat. 5.0 & 8.15. Grp sales 930 6123.

APOLLO VICTORIA. 828 8665. C.C. 630 6262. Group sales 930 6123. STARLIGHT EXPRESS Music by ANDREW LLOYD WEBBER Lyrics by RICHARD STILGOE Directed by TREVOR NUNN "A MUSICAL THAT SURPASSES ANYTHING AROUND IN EVERY DIMENSION." D. Exp. Eves 7.45, ... Box office open 10 a.m.-8 p.m. A limited number of seats available for Tues. mat., limited to 2 per person. Some £2 standing room tickets are available 1hr. before every performance for the unwaged and students. NEW BOOKING PERIOD NOW OPEN TO MARCH '86.

BARBICAN. 01-628 8795/638 8891 cc (Mon-Sun 10 am-8 pm). For inc hotel package 01-330 7111. ROYAL SHAKESPEARE COMPANY BARBICAN THEATRE HENRY V ton't 7.00 (runs 3 hrs 10, tkts avail 3, 6 June) Day seats from 10 am. HAMLET tkts avail June. THE PIT TODAY by Robert Holman ton't 7.30 (runs 3 hrs, tkts avail 23 May 2 pm) THE WAR PLAYS by Edward Bond Pts 1 & II from 29 May. RSC also at Mermaid.

CHICHESTER FESTIVAL THEATRE 0243 781312 Coward's CAVALCADE alternating with ANTONY & CLEOPATRA Eves at 7.30. Mats. Thu & Sat 2.30.

COMEDY 930 2578. C.C. 839 1438. Eves 8.0. Fri. & Sat. 6.0 & 8.45. MONSTER MUSICAL HIT LITTLE SHOP OF HORRORS 2nd MOUTH-WATERING YEAR "I LOVED IT. HOPE IT RUNS FOR 1,000 YEARS." Time Out SEATS AT SOME PERFS FROM £4.50 Group sales Box Office 930 6123.

CRITERION S. 930 3216. C.C. 379 6565/379 6433/741 9999. Groups 836 3962. Eves 8.0, mats Thurs. 2.30. Sat. 5.30 and 8.30. BRITISH FARCE AT ITS BEST The Theatre of Comedy Company ROBIN ASKWITH GEOFFREY HUGHES BILL PERTWEE TESSA WYATT ANITA GRAHAM with GARETH HUNT and BARRY HOWARD RUN FOR YOUR WIFE Written and directed by RAY COONEY 800 side-splitting performances. "SHOULD RUN FOR LIFE." S. Exp. Seats £4.50 to £9.50. Special Theatre/Dinner/Criterion/Brasserie/Stalls or Circle ticket £14.60.

DONMAR WAREHOUSE Earlham St., Cov Gdn. 836 3028 CC 379 6565/6433. Prevs frm May 24. Opens May 30. Mon.-Th 7.30. Fri & Sat. 6.0 & 8.30. Jules Feiffer's New Revue FEIFFER'S AMERICA From Eisenhower to Reagan Prev tk. offer: 2 for price of 1

DONMAR WAREHOUSE. 836 3028. CC 379 6565/6433. 741 9999 Grp Sales 930 6123. Late night and Sundays this Summer SHOW PEOPLE 28 May-16 June Elaine Delmar, David Kernan, Liz Robertson, Elisabeth Welch hail JEROME KERN

DRURY LANE THEATRE ROYAL. 01-836 8108. 01-240 9066. 01-240 9067 DAVID MERRICK'S 42ND STREET "The show has now swept up all the top prizes for musicals." D. Exp. BEST MUSICAL Standard Drama Award "Exhilarating." D. Tel. BEST MUSICAL Laurence Olivier Award "Dazzling." D. Mail BEST MUSICAL Plays and Players. London Theatre Critics' Award "You won't find a show in London with more razzle-dazzle." D. Exp. Evgs 8.0. mats Wed. 3.0. Sat. 5.0 and 8.30. Group sales (01-930 6123). BOX OFFICE OPEN Mon.-Sat. 10 a.m.-8 p.m.

DUCHESS THEATRE. 836 8243. 240 9648. "Superbly played by ..." Mail on Sunday. COLIN BLAKELY DOROTHY TUTIN OTHER PLACES by HAROLD PINTER "The acting by Colin Blakely, Dorothy Tutin and Susan Engel has no equal in London." S. Times. "A KIND OF ALASKA AND ONE FOR THE ROAD are indisputable masterpieces. As rewarding an evening of theatre as is to be found anywhere now in London." S. Tel. "Spellbinding." Times. Eves Mon.-Thurs. 7.30. Fri., Sat. 6.0 and 8.30.

DUKE OF YORK. 836 5122/9837 Evgs 8. Thurs. Mat. 3. Sat. 5 & 8.30 "TRIUMPH ON TAP." Evg Std. STEPPING OUT A new comedy by RICHARD HARRIS. THIS YEAR'S COMEDY OF THE YR. Standard Drama Award 1984. "HAD THE FIRST NIGHT AUDIENCE YELLING FOR MORE." D. Mail "MUST SURELY TAKE THE TOWN." Daily Telegraph.

FORTUNE. S. 836 2238 C.C. Evgs 8.0 Fri. and Sat. 6.0 and 8.30. UP 'N' UNDER

GARRICK. S. C.C. 01-836 4601. Evgs 8.0. Wed. mat. 3. Sat. 5.0 and 8.0. 14th HYSTERICAL YEAR—LONGEST RUNNING COMEDY IN THE WORLD. NO SEX, PLEASE— WE'RE BRITISH 2 HOURS OF NON-STOP LAUGHTER Directed by Allan Davies. C.C. 379 6433, Grp sales 930 6123. OVER 5,555 FANTASTIC PERFS!

GLOBE. C.C. 437 1592. Andrew Lloyd Webber presents the COMEDY OF THE YEAR Soc. of West End Theatre Awards '83. DAISY PULLS IT OFF By Denise Deegan. Directed by David Gilmore. "ABSOLUTELY SPIFFING." D. Tel. "FULL MARKS FOR DAISY." Std. "A gold star to Daisy for a delightful show." D. Mail. Evgs 8.00. Mats Wed. 3.0, Sat. 4.0. Group Sales ... "THIS IS AN ABSOLUTE HOOT AND ..." THIRD GREAT YEAR.

GREENWICH THEATRE. 01-858 7755 Previews ... Opens May 20 at 7.0. Sub. evgs. 7.45. Mats. Sat. 2.30. TENNESSEE WILLIAMS'S THE GLASS MENAGERIE.

HAYMARKET THEATRE ROYAL 930 9832. Group sales 930 6123. LIV ULLMAN MICHAEL GAMBON NICOLA PAGET in OLD TIMES by Harold Pinter Directed by David Jones. "It is thrilling to see work of such quality in the West End." S. Times. "Immaculate teaming ... Unequivocally sexual ... A gilt-edged all-star first-rate revival." Gdn. Evgs 7.30. Mats Wed. 3.0, Sat. 4.30.

HER MAJESTY'S. 01-930 6606. C.C. 01-930 4025. Group sales 930 6123. WEST SIDE STORY "FINGER CLICKING GOOD." Std. "THE BEST MUSICAL EVER WRITTEN." City Limits. Mon.-Fri. eves. 7.30. Sat. 4.45, 8.0. Mat. Wed 2.30 ALL SEAT PRICES ON SALE THROUGH SUMMER.

KING'S HEAD. 226 1916. Dnr 7, show 8. JOHN SESSIONS.

LONDON PALLADIUM. 01-437 7373. Evenings 7.30. Mats. Wed. & Sat. 2.45 THE STAR-STUDDED SPECTACULAR MUSICAL TOMMY STEELE in SINGIN' IN THE RAIN with ROY CASTLE NEW BOOKING PERIOD TO SEPT. 28. OPEN NOW. Credit cards 01-437 2055/734 8961. Night/Sunday Ansafone 01-437 6892.

LYCEUM THEATRE re-open (Strand WC2 7DN. Box Office & CC Bkgs 379 3055 'S'). Book now for limited season. National Theatre's THE MYSTERIES "Mighty Achievement" (Levin, Times). "The best show in Britain" (Obs). DOOMSDAY (½ price Preview Ton't 8 p.m.) Then every Wed., Fri. & Sat. all at 8 p.m.) THE NATIVITY (½ price Preview Tomor 8 p.m.) Then every Tue. 8 p.m. Thur. 5 p.m. and Sat 11 a.m.) THE PASSION (Every Wed. 3 p.m., Thur. 8.30 p.m. and Sat. 3.30 p.m.). Prices from £7.50. Book all 3 before Sat. for £6 off per person.

LYRIC HAMMERSMITH. S. C.C. 741 2311. Eves. 7.45. Mats. Wed. 2.30, Sat. 4.0. THE SEAGULL Directed by Charles Sturridge. "Actually funny ... finely balanced." D. Mail. "Performances are spot on ... the best thing I have seen JOHN HURT do." Gdn. "Marvellously lively, robustly idiomatic." F.T.

LYRIC STUDIO: Until Sat. Evgs. 8.0 SHIFT WORK presents WAKING HOURS. Prevs May 21, 22 at 8 p.m. Opens May 23 at 7 p.m. Sub. Evgs. 8 p.m. IN THE BELLY OF THE BEAST. Presented by The Wisdom Bridge Theatre of Chicago.

LYRIC THEATRE. Shaftesbury Ave. 437 3686/7. C.C. 435 1050. 434 1550. Previews May 22, 23 (mat. and evg) opens May 24 JUDI DENCH DANIEL MASSEY in The Royal Shakespeare Company production of WASTE by Harley Granville Barker. directed by John Barton Mon.-Fri. 7.30. Thurs. mat. 3.0. Saturdays 5.0 and 8.15. STRICTLY LIMITED SEASON MUST CLOSE JULY 27

LYTTELTON 928 2252 C.C. 928 5933 'S' (National Theatre's proscenium stage). Today 2.30 (low price mat) & 7.45, Tomor 7.45, then May 18 to 22 & June 3 & 4 the multi award-winning play WILD HONEY by Chekhov, version by Michael Frayn.

MAYFAIR. S. C.C. 629 3036. Mon.-Thurs. 8.0. Fri./Sat. 5.40 and 8.10. RICHARD TODD in THE BUSINESS OF MURDER.

MERMAID THEATRE 01-236 5568 CC 741 9999 Grp Sales 930 6123 Low price prevs from ton't Eves. 7.30. Mats. Thur. & Sat. 3.00. Opening May 28. ROYAL SHAKESPEARE COMPANY ALAN HOWARD GEMMA JONES JENNY AGUTTER BREAKING THE SILENCE by Stephen Poliakoff. Dir Ron Daniels. "SPELLBINDING" S. Times. RSC also at the Barbican.

NATIONAL THEATRE. South Bank. NATIONAL THEATRE COMPANY. SEE SEPARATE ENTRIES UNDER OLIVIER / LYTTELTON. Excellent cheap seats on day of perf. Both theatres from 10 a.m. RESTAURANT 928 2033 CHEAP EASY CAR PARK.

NEW LONDON. Drury Lane, W.C.2. 01-405 0072. C.C. 01-404 4079. Eves. 7.45. Tues & Sat. 3.0 & 7.45. THE ANDREW LLOYD WEBBER T. S. ELIOT INTERNATIONAL AWARD-WINNING MUSICAL CATS Group bookings 01-405 1567 or 01-930 6123. (Apply daily to Box Office for returns.) LATECOMERS NOT ADMITTED WHILE AUDITORIUM IS IN MOTION. PLEASE BE PROMPT. Bars open at 6.45 p.m. Alternative CC bookings 379 6161. Now booking from Sept. 2 to Feb. 1, '86. THE LONGER YOU WAIT THE LONGER YOU'LL WAIT.

OLD VIC. 928 7616. C.C. 261 1821. From May 21 DEBORAH KERR in THE CORN IS GREEN by Emlyn Williams. From July 3. THE BLOCKBUSTER MGM MUSICAL NOW ON STAGE! SEVEN BRIDES FOR SEVEN BROTHERS Now booking! No ticket agents! So simple ... so easy to book, ring 01-261 1821 and charge it to your credit card.

OLIVIER 928 2252 C.C. 928 5933 'S' (National Theatre's open stage). Ton't 7.15, then May 24 to 28 PRAVDA—A Fleet Street Comedy by Howard Brenton and David Hare. Tomor 7.15, then May 18 to 23 & May 29 & 30 THE GOVERNMENT INSPECTOR.

OPEN AIR, REGENT'S PARK. S. 486 2431. C.C. 379 6433. C.C. Hotline 486 1933. TWELFTH NIGHT, previews May 30. A MIDSUMMER NIGHT'S DREAM joins repertory June 17. RING ROUND THE MOON joins July 29. BOOK NOW.

PALACE THEATRE. 437 6834. C.C. 437 8327/379 6433. Grp sales 930 6123 Evgs. 7.45 mat. Thurs. Sat. 2.30. Pre-theatre buffet from 6.45. "THE MUSICAL THAT MAKES YOU FALL IN LOVE WITH SHOW BUSINESS." Mail on Sunday. RODGERS & HART'S ON YOUR TOES "An explosion of pure joy." Gdn. "Deliriously Jolly." Times. "RUN TO SEE THIS SHOW." D. Ml.

PALACE THEATRE BAR. Cambridge Circus 437 6834. LUNCHTIME FOOD, MUSIC, WINE AND ART ENTERTAINMENT DAILY AT 1 P.M. Admission Free. Fully Licensed 11-3. Pub prices.

PHOENIX THEATRE. 240 9661. C.C. 836 2294. Group sales 930 6123. STRIPPERS A New Comedy by PETER TERSON Prev. from May 17, opens May 29 at 7.00, subs evgs Mon.-Sat. 7.45. (£1 off all prev. perfs. and first night) Mats. Thurs. 3.0. Sat. 4.30.

PICCADILLY 240 7990 C.C. 379 6565 C.C. 741 9999. Group Sales 930 6123/836 3962/434 3698. Tickets available from all branches of Keith Prowse. Eves 8.0. Fri. & Sat. 6.0 & 8.45. Joe Brown Lynsey de Paul Jeremy Clyde Peter Duncan Clodagh Rodgers Chad Stuart. THE ACCLAIMED FUN MUSICAL PUMP BOYS AND DINETTES "OUTSTANDING." Obs. "Non-stop action. It's just one heck of a lot of fun." The Mirror. FROM JUNE 18 at ALBERY THEATRE 01-836 3878. NOW BOOKING!

PICCADILLY 437 4506 C.C. 379 6565 C.C. 741 9999. Group Sales 930 6123/836 3962. Tickets available from all branches of Keith Prowse. FROM JULY 1. DAVID ESSEX & FRANK FINLAY star in MUTINY! THE MAJOR NEW BRITISH MUSICAL NOW BOOKING.

PRINCE EDWARD. 01-437 6877. S. Tim Rice and Andrew Lloyd Webber's EVITA THE GIANT OF MUSICALS Dir. by Hal Prince. Evgs 8.0. Mats Thurs. and Sat. at 3.0. CC Hotlines 439 8499, 379 6433, 741 9999. Group sales 01-930 6123.

PRINCE OF WALES THEATRE. 01-930 8681/2. CC Hotline 01-930 0844/5/6. Group sales 01-930 6123. RUSS ABBOT SHEILA WHITE LITTLE ME "AMONG THE GREAT BLOCK BUSTING MUSICALS OF OUR TIME." D. Mail. "POSITIVELY SPARKLES." S. Exp. "THE FUNNIEST MUSICAL NEW YORK HAS EVER SENT US." D. Tel. Evgs 7.30. Mats Thurs. & Sat. 3.0. Special rate for OAPs/students/children (at certain performances). Reduced price Thurs. mats. LAST TWO WEEKS

PRINCE OF WALES. 01-930 8681/2. CC HOTLINE 01-930 0844/5/6. Group sales 01-930 6123. Prestel 01-741 9999. THE NATIONAL THEATRE'S AWARD-WINNING MUSICAL GUYS AND DOLLS Opens June 19. Bkgs through Jan. 86.

QUEEN'S THEATRE. 734 1166. 734 1167. 734 0261. 734 0120. 439 3849 439 4031. Group sales 930 6123. CHARLTON HESTON and BEN CROSS in HERMAN WOUK'S THE CAINE MUTINY COURT MARTIAL "Charlton Heston ... a towering central performance of immense heroic stature." D. Exp. "Powerfully entertaining and thought provoking." S. Mirror. Evgs Mon.-Fri. 7.30. Sat. 8.15. Mats. Wed. 3.0. Sats. 5.0.

ROYAL COURT. S. C.C. 730 1745. TOM AND VIV By Michael Hastings. "Must not be missed." D. Tel. Eves. 8 p.m. Sat. mats. 4 p.m. Must end May 25.

SAVOY. Box Office 01-836 8888. C.C. 01-379 6219. 01-836 0479. Eves 7.45 Wed. 3.0. Sat. 5.0 and 8.30. 4th YEAR OF THE AWARD WINNING COMEDY HIT MICHAEL MEDWIN JOSEPHINE TEWSON HUGH PADDICK ROLAND CURRAM DILYS WATLING PHILIP BIRD NOISES OFF "MICHAEL FRAYN'S COMEDY IS THE FUNNIEST PLAY I HAVE EVER SEEN IN THE WEST END." Times. Directed by MICHAEL BLAKEMORE.

SHAFTESBURY. 379 5399. C.C. 741 9999. Grp sales 930 6123. Evgs 8.0. Sat. 5.30 & 8.30. Mat. today 3.00. THEATRE OF COMEDY COMPANY Anton Rodgers Michael Williams Moray Watson Wanda Ventham and Kathy Staff TWO INTO ONE Written & Directed by Ray Cooney "HILARIOUS PRODUCTION." F. Tms "Comic acting at its finest." S. Tel. OVER 200 PERFORMANCES

ST. MARTIN'S. 836 1443. Special C.C. No. 01-379 6433. Evgs. 8.0. Tues. 2.45. Sat. 5.0 and 8.0. AGATHA CHRISTIE'S THE MOUSETRAP 33rd year SORRY, no reduced prices from any sources, but seats bookable from £3.50.

STRAND. W.C.2. 01-836 2660/4143/5190. Monday-Friday. Evgs. 8.00. Mats Weds 2.30. Saturdays 5.30 & 8.30. "RICHARD BRIERS MANAGES TO BREAK US APART WITH LAUGHTER." Daily Mail DIANE FLETCHER POLLY HEMMINGWAY WHY ME? The New Comedy by Stanley Price with LIZ SMITH Directed by Robert Chetwyn "AN IMPORTANT EVENT IN BRITISH THEATRE. A NEW GENRE ... IT HAS ITS OWN KIND OF BELLY LAUGH." S. Times

STRATFORD-UPON-AVON. Royal Shakespeare Theatre (0789) 295623. ROYAL SHAKESPEARE COMPANY in MERRY WIVES OF WINDSOR. Tonight, Tomor 7.30. "... A great night out ..." Times. AS YOU LIKE IT Sat. 1.30, 7.30 Mon Tue Wed 7.30. "... A magical production ..." S. Tel. For special meal/theatre deals and hotel stopover ring 0789 67262.

THE RIVERSIDE Hammersmith 748 3354. Red. price prev. Thurs. 23 May. Opens Thurs. May 30 at 7.0 ALAN BATES, FRANCES DE LA TOUR, MICHAEL BYRNE in DANCE OF DEATH.

VAUDEVILLE. 01-836 9987/836 5645. Eves 7.45. Wed. 2.30. Sat. 5.0. 8.30. WINNER OF ALL 3 MAJOR AWARDS BEST PLAY OF THE YEAR Standard Drama Award Laurence Olivier Award Plays and Players London Critics' Award POLLY ADAMS CLIVE FRANCIS JAN WATERS GLYN GRAIN MICHAEL FRAYN'S NEW PLAY BENEFACTORS Directed by MICHAEL BLAKEMORE

VICTORIA PALACE. 01-834 1317. Eves. 7.30. Mats. Wed. & Sat. 2.45 MICHAEL CRAWFORD in BARNUM SEASON EXTENDED NOW BOOKING TO NOV. 9 HOTLINE FOR CREDIT CARD BOOKINGS RING 01-828 4735 BOX OFFICE OPEN MON-SAT 9 A.M.-9 P.M. AND ON SUNDAY FOR TEL. CC BOOKINGS ONLY 11 A.M.-7 P.M.

WESTMINSTER TH. 01-834 0283/4 CC 834 0048. Eves. 7.45. Wed 3 Sat. Mats. 2.30. IAN CULLEN in World premiere of play about St Paul MAN OF TWO WORLDS by Daniel Pearce Directed by Bernard Hopkins

WINDSOR THEATRE ROYAL. 95 53888. TODAY at 2.30 & 8.00 p.m. Hot from The Old Testament The New Musical for all the Family SWAN ESTHER AND THE KING An exciting show full of radiant music Running twice daily until May 18.

WYNDHAM'S. 836 3028. C.C. 379 6565/379 6433. 741 9999. Groups 930 6123/836 3962. Evgs. 8.0. Wed. mat. 3.0 Sat. 5.30 and 8.15. "A VERY FUNNY SHOW." Obs. SUE TOWNSEND'S THE SECRET DIARY OF ADRIAN MOLE Aged 13¾. Music and lyrics by KEN HOWARD ALAN BLAIKLEY "LIVELY, SPARKLISH HUMOUR." Guardian. "CUTE AND FUNNY." Standard.

YOUNG VIC 928 6363 Eves. 7.30. Wed. & Fri. Mats. 2.0 Shakespeare's MEASURE FOR MEASURE

YOUNG VIC STUDIO. 928 6363 Till June 8 Paul Alexander in GOSPEL ACCORDING TO ST JOHN.

CINEMAS

ACADEMY 1. 437 2981. Losey's film of Mozart's DON GIOVANNI (PG), at 1.15 (not Sun.), 4.20, 7.35.

ACADEMY 2. 437 5129. Olivier's RICHARD III (U). Film at 2.0 (not Sun.). 5.0, 8.0. Ends 22 May.

ACADEMY 3. 437 8819. Marcel Carne's LES ENFANTS DU PARADIS (PG). Film at 4.10 and 7.30. ENDS MAY 16.

CHELSEA CINEMA. 351 3742. Kings Road (Nearest Tube Sloane Sq.). Andrzej Wajda's A LOVE IN GERMANY (15), starring Hanna Schygulla. "Wajda in top form." Films and Filming. Film at 1.55, 4.10, 6.25, 8.45. Advance Booking last perf. only.

CURZON MAYFAIR Curzon Street W1. ... in THE SHOOTING PARTY (15). ... Film at 3.60, ... 4.10, 6.20 & 8.40. NOW IN IT'S FOURTH MONTH.

CURZON WEST END. Shaftesbury Avenue, W.1. 01-439 4805. Vanessa Redgrave. "A superb performance." ... David Hare's WETHERBY (15). "A ..." S. Exp. Film at 2.00 (not Sun.), 4.10, 6.20, 8.40. LAST WEEKS.

LEICESTER SQUARE THEATRE. 930 5252. (ENQ)/839 1759. (24 Hour Access / Visa Bookings.) STARMAN (PG) in 70mm. Sep. progs 2.0, 5.30, 8.30. All seats bookable in advance.

LUMIERE CINEMA. 379 3014. 836 0691. St Martin's Lane, W.C.2. (nearest Tube Leicester Sq.). Julia Migenes-Johnson and Placido Domingo in Rosi's film of Bizet's CARMEN at 1.25, 4.30 & 7.45. Seats bookable for 4.30 & 7.45 perf.

ODEON HAYMARKET (930 2738). JOHN SCHLESINGER'S THE FALCON AND THE SNOWMAN (15). Sep. progs 1.40, 4.45, 8.00. All seats bookable in advance. Access and Visa telephone bookings welcome.

ODEON LEICESTER SQUARE (930 6111). Info. 930 4250/4259. Richard Gere in Francis Coppola's THE COTTON CLUB (15). Sep. progs. Doors open 1.00, 4.15, 7.45. Advance booking for 4.15, 7.45 progs. Access and Visa phone bookings welcome. Credit Hot Line 839 1929. 24 hours service. £2·00 seats Monday all perfs.

ODEON MARBLE ARCH (723 2011). EDUCATING RITA (15). Cont. progs. Daily 4.45, 8.55 plus TOOTSIE (PG). Cont progs 2.30, 6.40. Reduced prices for under 16s.

EXHIBITIONS

THE 21st BUXTON ANTIQUES FAIR, Pavilion Gardens, Buxton, Derbyshire. Open until 18th May, 12 noon-9 p.m. daily (last day 12 noon-6 p.m.).

WHITFORD & HUGHES, 6 Duke St, St James's, S.W.1. Tel. 930 9332. Anna Exhib. "Moments of Folies de la Femme Fatale" 2 May-June 1. Mon.-Fri. 10 a.m.-6 p.m. Sat. 10 a.m.-1 p.m. Fully illus. colour cat. £7·50 p.p.

Design and Construct
Norwest Holst

BIRTHS, MARRIAGES, DEATHS IN MEMORIAM AND ACKNOWLEDGMENTS ..... £4·50 a line (minimum 2 lines)

Announcements authenticated by the name and permanent address of the sender may be sent to THE DAILY TELEGRAPH, 135 Fleet Street, London E.C.4, or telephoned (by telephone subscribers only) to:

01-353 2060 or 01-583 3939

Announcements can be received by telephone between 9.00 a.m. and 6.45 p.m. Monday to Friday, on Saturday between 9 a.m. and 12 noon.

FORTHCOMING MARRIAGES, WEDDINGS, etc., on Court Page £8 a line. All Advertisements are subject to V.A.T.

Court Page announcements cannot be accepted by telephone.

BIRTHS

BRASSEY.—On May 14, 1985, at Princess Margaret, Swindon, to ALINOR (née Crankshaw) and Rick, a daughter (Charlotte Mary).

CHARMAN.—On May 14, at St Luke's, Guildford, to Chris (née Miller) and Mike, a daughter (Melody Clare). First grandchild for Neil Miller.

ENDACOTT.—On May 15, at Queen Charlotte's, London, to BRIDGET (née Lock) and DAVID, a son (Maximilian David), a brother for Charlotte and Victoria.

FUNNELL.—On May 15, to GAYNOR (née Benson) and Jack, the gift of a daughter (Georgina Mary).

HAMILTON-MARTIN.—On May 13, at St Peter Hospital, to Sonia (née Tarrant) and John, a son (James Andrew).

KING.—On May 6, to GEORGINA (née Garnett) and EDWARD, a daughter (Natalie Emmeline).

LAZARUS.—On May 13, to JANE (née Kindersley) and BILL, a son (Benjamin James), a brother for Nicholas.

MACASKILL.—On May 9, at the Royal Maternity Hospital, Cardiff, to GWEN and John, a son (Alexander Keith), a brother for James and Robert.

McGRATH.—On May 11, at East Barnet D.G.H., to LYNN (née Allen) and TERRY, a daughter (Tamzin Aisslie). Thanks to all concerned.

MAYNARD.—On April 25, at St Thomas', Hrosnul, to BAYONY (née Lasley) and PETER, a daughter (Edwina Constance).

MERRAN.—On May 14, at Mount Alvernia, to SUSAN (née Aldridge) and Anthony, a son.

NEWTON-SPITALNY.—On May 14, 1985, in San Francisco, to JUDITH (née Newton) and MARK SPITALNY, a daughter (Anna).

ONSLEY.—On May 12, 1985, to TESSA (née Robson) and RICHARD, a daughter (Victoria Claire) sister to Tania.

PATTERSON.—On May 12, to LEZETT (née Rhodes) and JOCELYN, a daughter (Sarah Elizabeth), a sister for Felicity.

PRETSELL.—On May 10, at Oakrock Hospital, Salisbury, to VANETTE (née Hyland) and JACK, a son (Edward Mark James).

ROTHSCHILD.—On May 14, to ANITA (née Guinness) and ANSCHEL, a son.

SHIPTON.—On May 14, in Fairoubridge, Australia, to AMANDA (née Bleyson) and PAUL, a son (Laurence).

STEALEY.—On May 13, at Bedford, to SUE (née Gibson) and DAVID, a son (Stuart David), a brother for Rebecca.

SUMMERSCALE.—On Sunday, May 12, 1985, at the Princess Alexandra Hospital, Harlow, to PAULINE and DAVID, a son (Tristan), brother to Emily.

MARRIAGES

CARROLL—FARR.—On May 14, in Wynberg, Capetown, NEIL CARROLL of Dundee, to PAULINE LINDA FARR, of Pelican Park.

HARD—HAYDEN.—On May 11, at Beacon-field, quietly, ARNOLD ALLEN to SHIRLEY EMILY GRACE.

PALMER—NEWTON.—On May 11, at Tewin Church, Herts, ANDREW, son of Dr and Mrs B. PALMER, of Newport, Gwent, to LYNN, daughter of Mr and Mrs A. NEWTON, of Welwyn Garden City, Herts.

RUBY WEDDING

CHAPMAN—COWGILL.—On May 16, 1945, at the Parish Church, Whitton, Twickenham, LEONARD RICHARD CHAPMAN to MARGARET COWGILL. Now at 2, The Orchard, Rington St Michael, Chippenham, Wilts.

GOLDEN WEDDINGS

HEMBURY—CUTHBERTSON. — On May 16, 1935, at St Lawrence Church, Upminster, BORIS to JEAN MONEY. Now at Canterbury.

OSBORNE—BUNTON.—On May 16, 1935, at Chipping Barnet Church, Herts, WILLIAM ROBERT (Bill) to GERTRUDE ELIZABETH (Trudie). Now at 21, Bluesfield, Potters Bar, Herts.

DIAMOND WEDDING

HORE—CHASTER.—On May 16, 1925, at St Mary's, Balham, STANLEY to HELEN (Peggy). Now at Bodleigh Salterton, Devon.

IN MEMORIAM

'THEIR NAME LIVETH FOR EVERMORE'

617 SQUADRON (Dam Busters). R.A.F. — Remembering with affection and pride the 53 aircrew who so gallantly gave their lives attacking the Ruhr Dams, May 16/17, 1943. Also all those comrades who have joined them since. "It is graven, not on stone or brass, but on the living heart of humanity."

DEATHS

ADAMS.—On May 14, peacefully, CHARLOTTE WINIFRED, aged 91, widow of Major C. B. (Bill) Adams, M.C., mother of Diana and Jill. Funeral private.

ALEXANDER.—On May 13, suddenly but peacefully, JOHN RUSSELL WILLIS ALEXANDER, C.B.E., beloved husband of Una and dear father of John, Alan, Clive and Madeleine. Inquiries to Seaford Funeral Service, tel. (0323) 893889.

ANDERSON.—On May 13, 1985, at his home in Hordle, Hants, ERIC BRUCE ANDERSON, L.D.S., aged 83 years, husband of Norah and father of Dawn and Fay.

BARBER.—On May 14, 1985, JOHN, very much loved by Daisy Isabel, Wendy and Neil, and all their children. Flowers or donations to British Heart Foundation. Inquiries to B. Tace, Bewdley 403105.

BOWEN.—On May 13, suddenly at the Lister Hosp.Ltd, ELINA AMELIA BOWEN, of Letchworth, Herts, beloved wife of Mary. Funeral service at Luton Crematorium on Tuesday, May 21, at 11.30 a.m. All inquiries to W. Austin & Son. (0438) 316625.

BOWMAN.—On May 13, at her home, Stone Hut, Kings Hill, Beech, Alton, Hants, GLADYS ADA BOWMAN, aged 79 years. Funeral at St Lawrence Church, Alton, on Tuesday, May 21, at 11.30 a.m., followed by interment.

CHAPMAN.—On Monday, May 13, 1985, suddenly at home, EVELYN CLARE. Funeral service at St Mary's Church, Higham, on Wednesday, May 22, at 2.30 p.m., followed by interment at Higham Cemetery. Inquiries to Thomas Rich, 46, South Road, Halfleet 34045.

CHESTER.—On May 14, peacefully in hospital after a long illness bravely borne, FREDERICK WILLIAM, of Woodford Bridge, Essex, in his 85th year, dearly loved father of Shirley and Tony and grandfather to Nicola and Neil. Service at Holy Trinity, Barkingside, on Wednesday, May 22, at 12 noon, followed by cremation at the City of London Crematorium.

CHIODETTI.—On May 14, 1985, peacefully at home, MARY CHIODETTI, loving mother of Mary (Chico) and grandmother of Alexander and Benedict. Funeral service at Crondall Parish Church, Tuesday, May 21, at 14.15 a.m., followed by private cremation. No flowers by her request, please but donations if desired may be sent to Phyllis Tuckwell Hospice, Farnham, Surrey, or Cancer Research Campaign.

CLARK.—On May 14, 1985, peacefully at home IDA. There will be a service of thanksgiving at St Andrew's Church, Frimley Green, on Monday, May 20, at 1.45 p.m., followed by cremation. No formal floral tributes, please, but reggie were flowers from our gardens. Donations if desired to the Folking Newspaper and Breadcrumb Hearing Trust.

COLE.—On May 16, in hospital, in Henley, ELIZABETH MARY, widow of Major HENRY ALICE COLE and much loved eldest sister of Beryl Lesmonde. Funeral on Friday, May 17, at 11 a.m. at the Sacred Heart Church, Vicarage Road, Henley-on-Thames. R.I.P.

COYNE.—On Friday, May 10, 1985, peacefully at home, DONALD GILES (Jock Dart) (Joe), aged 74 years, loving husband of Joan. Cremation at Putney Vale Crematorium on Monday, May 20, at 11 a.m. No flowers. Inquiries W. H. Wisley & Sons, 01-223 1736.

CROOK.—On May 14, 1985, suddenly [illegible] T.D., F.C.A., late of Kenya, aged 82 years, the dear husband of Sybil and father of Wendy. Funeral service at the Downs Crematorium, Bear Road, Brighton, on Tuesday, May 21, at 12.30 p.m. Family flowers only. Inquiries to F. Skinner & Sons, 145, Lewes Road, Brighton, tel. (0273) 607446.

DAVEY.—On May 14, 1985, peacefully at a nursing home, ALFRED WILLIAM (Laffy) DAVEY, A.I.A.S., F.I.M.M.R.H., aged 82, dear father of Brian and now re-united with his devoted wife Cicely. Funeral service, Tuesday, May 21, 2.30 p.m., at Bournemouth Crematorium. Family flowers only, please, but donations for the Macmillan Cancer Trust will be gratefully received c/o Doric-Scott Portman Lodge Funeral Home, Bournemouth.

DORMAN. — On May 14, 1985, ARTHUR, 2nd Royal Lancers (Retd.), of Flat 5, Ashford Chase, Step, Petersfield, Hants, husband of Jean for 40 happy years, passed into the presence of his Lord and Saviour. Family funeral. Donations, if desired, to the Memorial Service, K.E.VII Hospital, Midhurst, Sussex, for the wonderful care in his last days.

DUBERY.—On May 7, suddenly in hospital, JEAN, aged 61 years, of Thrashfield, near Skipton, N. Yorkshire, late of Walton-on-Thames, Surrey, wife of Victor and loving mother of Jonathan. Service and cremation held at Skipton, Monday, May 13.

EVANS.—On May 14, 1985, peacefully in hospital, SARAH ELIZABETH, of Rustington, Sussex, dearly loved wife of John, and a much loved aunt. Cut flowers and all inquiries please to F. A. Holland & Son, Terminus Road, Littlehampton, Sussex, tel. Littlehampton 713959.

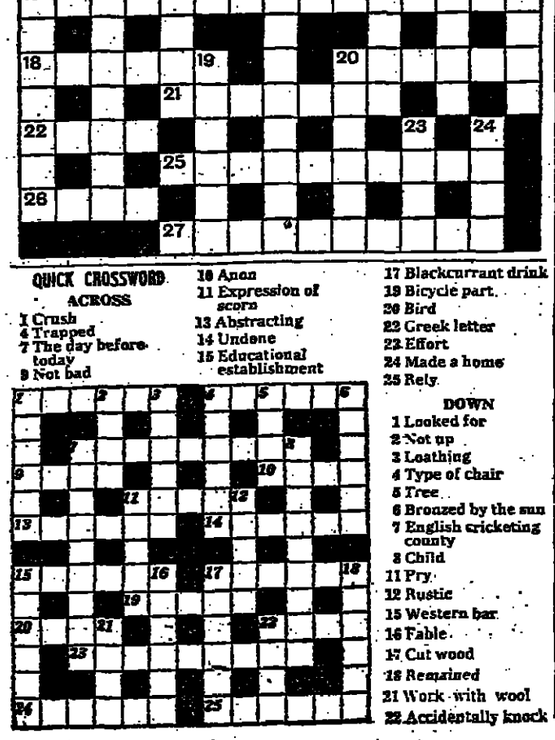
(Continued on Column Six)

No. 18,452 ACROSS

1 Do harpists arrange Liszt, for example? (10)
6 Timely old Jewish name for a clean front (4)
9 The morbid craving that gets the spirits down (10)
10 A string of smooth notes that stains the character (4)
13 You'd be surprised to get knocked down by such a bit of a bird (7)
15 The sort of comic to shock (6)
16 Nell detailed to make haste ahead of the little brook (6)
17 Stage decor at 1 down? (8,7)
18 Flying Unionists choose it, vocally (6)
20 Three miles at sea and joined some clubs (6)
21 Demoralise with threats (7)
22 An outside number that has no name (4)
25 I'd return to disreputable inn with stableman to find a place to eat (6-4)
26 Beech, oak and lime hold reflective sound (4)
27 Continuously and fully extended (2, 1, 7)

DOWN

1 Play school! (4)
2 A parliamentarian's measures of power (4)
3 Somewhat wet demonstrator (6)
4 Sketch household furnishing and reveal 17? (4, 3, 8)
5 We hear how peeping Tom saw Arachne (6)
7 Nobs niggle about my things (10)
8 Ban the Spanish urged on those nude walkers (4-6)
11 Doubtful dive the browned-off holidaymakers eschewed? (5, 5)
12 Fine material for the wide shouldered (10)
13 Goes grub-hunting over a long period (7)
14 Little was heard of his cattle-stealing (7)
19 Growth of seaside economy (6)
20 The shelver may have his account booked here (6)
23 Night flyer's traffic warning (4)
24 A hock upset the native nurse (4)



QUICK CROSSWORD

ACROSS

1 Crush
4 Trapped
7 The day before today
9 Not bad
10 Anon
11 Expression of scorn
13 Abstracting
14 Undone
15 Educational establishment
17 Blackcurrant drink
19 Bicycle part
20 Bird
22 Greek letter
23 Effort
24 Made a home
25 Rely

DOWN

1 Looked for
2 Not up
3 Loathing
4 Type of chair
5 Tree
6 Bronzed by the sun
7 English cricketing county
8 Child
11 Pry
12 Rustic
15 Western bar
16 Fable
17 Cut wood
18 Remained
21 Work with wool
22 Accidentally knock

NACODS ACTION 'WILL HALT PIT REVIEW TALKS'

By JOHN RICHARDS Industrial Correspondent

THE Coal Board said yesterday that talks on a revised pit review procedure would be halted if the 16,000-strong deputies' union, Nacods, stages a national overtime ban against closures.

Mr Michael Eaton, Coal Board director of personnel, said: "As far as Nacods are concerned, if they move into a dispute it will be self-defeating. We cannot proceed with the discussions to establish a revised procedure."

His remarks were described as "foolish" by Mr Peter McNestry, Nacods general secretary.

The union is expected to announce today that a majority have voted in a ballot for an overtime ban which will be *imposed immediately* and, according to Mr McNestry, continue until pits currently under threat are put into the review process.

Nacods is also demanding that a Coal Board letter of March 27, which said pits damaged beyond repair by the 12-month NUM strike would not re-open, is withdrawn.

Meeting due

The two sides are due to meet again in Eastwood, Notts, tomorrow. It is possible that the talks *could* be cancelled if the ballot is in favour of disruption.

At least 13 pits are now facing closure, subject to local discussion, or due to be considered under the review mechanism.

They include Bedwas, South Wales, and Ackton Hall, Yorks, where closure has been agreed locally, according to the Board, Pokemmet, Scotland, and Markham, South Wales, where local discussions are taking place.

Those due to go through review *include the five pits named* by the NUM during the strike —Snowdown, Kent; Cortiswood and Bulcliffe Wood, Yorkshire; Herrington, Durham; and Polmaise, Scotland, and four which were said to have suffered extreme strike damage.

These are Horden, Durham; Bates, Northumberland; Francis Seafield, Scotland; and St John's, South Wales.

The Board also believes it has already received sufficient applications for voluntary redundancy to meet its pre-strike target of reducing the labour force by 20,000 and capacity by 4 million tonnes.

Mr Eaton was unable to give firm figures on how many severances had been agreed, but said it was not yet 20,000.

During April, 2,047 men had *left the industry, including* 1,375 on voluntary redundancy. This took the total who have taken a pay-off since March 1984, when the NUM strike began, to 8,000.

The unions now fear that there will be no attempt by the Coal Board to stem the flood of men wanting to leave the industry so that by the time *any new pit review procedure*, involving an independent final appeal stage, is scheduled to come into operation, perhaps by July 1, pits threatened with closure will already be denuded *of their workforce.*

Meanwhile, it was announced last night that Nottinghamshire miners have voted by 15,157 to 5,631 to support their area executive in opposing national rule changes proposed by the NUM "even if it means being expelled from the NUM or leaving the NUM."

Mr *David Prendergast*, area agent, said: "This is a clear vote for the stand we have taken and we are highly delighted. Our members have demonstrated their solidarity with their executive and given support to their local leadership."

Mr Prandergast received a reprimand from the NUM national executive and Mr Roy Lynn faces dismissal from his job—subject to endorsement of an executive recommendation at the NUM conference in July—for various alleged breaches of their employment contract during the strike when they led the working Notts miners.

The ballot vote means that the area delegation can now have a mandate to oppose the rule changes at the conference and was being taken as "a vote of confidence" by the two leaders.

National Bus make £46m profit

By JOHN PETTY
Transport Correspondent

NATIONAL Bus yesterday reported a working profit of £46 million and asked its 50,000 staff and 16,000 pensioners to write to their MPs to plead for a change in the Bill under which it is to be denationalised.

Mr Robert Brook, chairman, said the aims of the Bill were not opposed, even though National Bus doubted the wisdom of parts of it.

But there was extreme concern over the future of the pension scheme when National Bus was split up into small parts and sold in separate lots.

Mr Ridley, Transport Secretary, was refusing to put a pensions guarantee into the Bill. Without it, pensions might be cut by a third. "It worries me stiff," said Mr Brook. "The board is extremely concerned."

National Bus was sponsoring an amendment to the Bill which *it hoped would be taken up by* a politician. "We are lobbying hard," he said.

The £46 million was before tax and interest charges, being close to last year's results. "The profit after all charges was £22 million," he said.

It was equal to a 17 per cent. return on shareholders' funds and the group made payments of £25 million to the Treasury during the year.

National Bus controls 60 companies, most of them better known to the public than the parent company. Northern General was its top profit-maker last year at £2,574,000.

City Comment—P21

MOCK ATTACKS TO TEST U.S. EMBASSIES

By Our Washington Staff

The United States is conducting mock terrorist attacks on its own embassies, including simulated hijackings, bombings and assaults, to test its anti-terrorism defences.

Mr Robert Oakley, director of *the Office for Counter-Terrorism*, testifying at congressional hearings on international terrorism, said the programme "will test the capabilities of about two dozen of our embassies in high threat areas during 1985."

Mr Oakley said the administration "will make no concessions" in future terrorist incidents. "We pay no ransoms, nor permit releases of prisoners, nor agree to other acts which might encourage additional terrorism. We make no changes in United States policy because of terrorist threats or acts."

MPs LEAKS 'HALF BAKED' SAYS FOWLER

By Our Political Staff

The Government was considerably "relaxed" yesterday about alleged leaks from Mr Gordon Brown, Labour MP for Dunfermline East, on the content of the forthcoming social security review.

There was no indication that a leaks inquiry was under way, nor any suggestion that Mr *Brown's claims were accurate.* Mr Fowler, Social Services Seretary, denounced the reports from Mr Brown as "half-baked smear stories."

Mr Brown has asserted that he has been given authoritative information which showed that a young unemployed person and a young unemployed couple with their own house would *stand to lose £5 to £15 a week.*

WOMAN TO DIE

A Nigerian woman convicted of possessing cocaine is to be shot by firing squad, in Lagos. Gladys Caroline Iyamabob, 30, will be the first woman to be executed for a drug offence in Nigeria.—Reuter.

Continued from Page 1 By JAMES WIGHTMAN

MP quits Pym group

Tory ranks yesterday after the group's launch with a claimed membership of 32 MPs.

Some ministers and Right-wing MPs claimed, with some glee, that the Centre Forward group had made an unimpressive start and one unlikely to attract much more open support.

Some Right-wing MPs were talking of having a confrontation with Mr Pym and his allies at the weekly business meeting of the 1922 Committee tonight.

The Prime Minister was said *to have bee nas unmoved* by Mr Pym's speech as she was by others of similar tone he made before and after she dismissed him from the cabinet two years ago.

She was not frightened by his warning that the Conservatives could face defeat at the next general election unless the Government eased its "*deflationary policies in a* move to reduce unemployment.

But, without naming them, Mr Lamont, Minister of State for Industry, criticised Mr Pym *and the group in a speech to* the German Chamber of Commerce in London.

He declared: "What on earth do critics of the Government's economic policies really want or expect? Are their criticisms in any way realistic or reasonable? Everyone is entitled to their view—but criticism, especially from friends, should be based upon alternatives."

Many members of the group have refused to be identified. Othrs sympathetic to Mr Pym's views have declined to join.

Mr Heath, the former Prime Minister has not joined but he is known to share the group's aims. He is planning to make another speech soon on what he regards as the Government's failure to take adequate action against unmployment.

The Cabinet minister most in tune with Mr Pym's views is Mr Walker, Energy Secretary, the last surviving "wet".

Some group members claimed last night that there were about 100 Tory MPs who sympathised with their cause but who did not want to join for various reasons, including a wish to avoid being criticised as disloyal to Mrs Thatcher.

The most prominent members besides Mr Pym are Sir Ian Gilmour, MP for Chesham and Amersham and another Cabinet casualty under Mrs Thatcher, and Mr Geoffrey Rippon, MP for Hexham, who was a minister under Mr Heath.

BEIRUT GUNMEN KIDNAP IRISHMAN

By Our Beirut Correspondent

Eight Lebanese gunmen wearing camouflage and armed with Russian weapons yesterday kidnapped Mr Aidan Walsh, 38, from Cork, the second United Nations official working with Palestinian refugees to be abducted in Moslem West Beirut this year.

Mr Walsh's driver said two vehicles had chased and intercepted the UN-marked white Chevolet and forced Mr Walsh into th eback seat of one of the cars. By early evening no one had claimed responsibility.

SOLUTION No. 18,451

Yesterday's Quick Solution

ACROSS: 5 Inner, 8 Quandary, 9 Frill, 10 Andirons, 11 Tempt, 14 Sky, 16 Cinema, 17 Eraser, 18 Den, 20 Idler, 24 Apostate, 25 Cabin, 26 Gradient, 27 Fleet. DOWN: 1 Squat, 2 Handy, 3 Adore, 4 Branch, 5 Norseman, 7 Eclipsed, 12 Windfall, 13 Benefice, 14 Sad, 15 Yen, 19 Expert, 21 Aside, 22 Saved, 23 Testy.

For a change on Sunday try your skill with THE SUNDAY TELEGRAPH *prize crossword.*

The luxury of mohair now only £37.99

This is a coat you'll cherish. You'll love the rich feel of mohair, keeping you warm and looking good. You'll love the styling: deep pockets, a generous cut, full lining and a high collar.

And you'll love the price: now only £37.99. How can you resist this luxury coat?

Style MH2: full-length, tie-belted coat in 70% mohair, in Blue, heather or mole brown, sizes 12-20: length 46".

Send your order, adding £1.95 postage and packing, to Murray Brothers now (address below), or buy with your credit card and our 24-hour ordering service. Just ring 0450 73420, giving us the shade, department code, your size and your card number.

Please allow 28 days for delivery. If, for any reason, you wish to return the coat, do so within 14 days, and we will refund the purchase price immediately.

Please send for the 1985 catalogue.
Murray Brothers,
Dept. DT5 Freepost,
Scottish Woollen Mills,
Tower Mill, Hawick,
Scotland.

Murray Brothers
This garment available by mail order only

Commons Sketch

BENN SEES CHANGE AND DECAY

By EDWARD PEARCE

THE Department of Trade and Liverpool are melancholy subjects for some of us.

But when Mr Wedgwood Benn, sounding increasingly like a solitary placard-bearer, alleging conspiracy between the Pope, the Chief Rabbi, and the Association of Chief Constables, while discussing the first describes the second as Beirut, we are all of us on familiar ground.

I think that I now have Mr Benn's standard speech almost by heart, which must be the case for Labour members whose almost comprehensive absence would have graced a sala showing of holiday slides.

The main exception, Mr John Smith, trapped on the Front Bench, *sat head on chest*, eyes directed purposefully at the floor as if confined in a railway carriage with a harmless but manic traveller discoursing on the fulfilment of the Book of Revelations.

The "brutality of the Government to the miner", the possibility of Mrs Thatcher nationalising the banks and financial institutions like Mussolini, the "destruction of the working people, their trade unions and their ballot boxes," all these combined to show that the Tories had "catapulted decline into acute decay."

Mr Benn believes any decline which has taken place has been deliberately engineered to bring the workers to their knees and to obtain free labour for employers through the training schemes.

Still one should be grateful for the introduction of a metaphor-mixing evangelist into a gravel-souled day given over to the rigging (both ways) of trade statistics.

Thumping each other

It was like Marcel Marceau turning up at a plenary session of the Milk Marketing Board.

John Smith and the Minister of State, Geoffrey Pattie, rank among this column's approved, fully certificated Good Things.

But if they added to the sum of human gaiety as they proved in sequence, the irreversible decline of trade and its extraordinary renaissance, thumping each other as they went with lead-weighted statistics, that addition will depend upon which baseline they used for their extrapolation!

The saving grace of an afternoon otherwise seasonally adjusted to accommodate the dataflow, was Jim Prior.

Urban Jim, declaring his interest, was not half bad, not least because he could be understood. Something not true of the learned buzz of Messrs. Smith and Pattie or the quiet gibber of Mr Benn, whom he followed.

"I'm glad he made that speech," said Mr Prior. "It made me feel happier on these benches."

It is not often that Mr Tebbit is bidden to bully someone, a process rather like asking John Curry to take up skating.

But Jim Prior, furious with the Treasury for "crawling over the figures" on an export guarantee while some sharp South Korean jumped in with a government guaranteed bid, asked for just that.

Mr Tebbit protested unbuttoningly that outflow on export guarantees last year had been *£400 million which sounds like* the rough cost of putting down a snack bar at Port Stanley airport.

Various acronyms like EGGD and ATP were thrown about, but proper preoccupation is with the EES—the Export Lubrication scheme.

Parliament—P8

DEATHS (Continued)

FARROW.—On May 14, 1985, peacefully at Dorset County Hospital, Dorchester, OLIVE MERCHANT (née Hudson), aged 96 years, of Corfe Abbas, Dorchester, wife of Andrew and mother of Angela, Anne and Elizabeth. Funeral service on Monday, May 20, at Corfe Abbas Parish Church at 11.30 a.m., followed by interment. Family flowers only, please, but donations in lieu may be made for the Dorset Hospice Charitable Trust, c/o Crossby Funeral Service, 18, Friars Street, Dorchester, Dorset. tel. Dorchester 62539.

FERGUSON.—On Wednesday, May 15, at home, peacefully in her sleep, KATHLEEN, much loved mother of Janet, Sheila and Andrew and dear granny to her 12 grandchildren. Funeral service shortly at St John's Church, Reigate, Surrey. Family flowers only. Donations [illegible] Council, 41, Essex Street, London WC2R 3AB.

[illegible]—On May 14, 1985, peacefully at home after short illness, Walter James, loving husband of Tot, much loved father of Brenda and Hugo and dear grandfather of Ian and Jenny. Cremation New Southgate Crematorium, Friday, May 17, at 2.30 p.m. Family flowers only, please. Donations if desired to Save the Children Fund.

GREEN.—On May 12, 1985, WILLIAM (Bill) of the Sudan Political Service, 1946-1951, peacefully, at home, Petts Wood, beloved husband of Laurie. Quiet burial service 3 p.m., on Tuesday, May 21, at St Peter and St Paul Church, Cobham. Family flowers only. Donations appreciated to Marie Curie Memorial Foundation, 28, Belgrave Mews South, London SW1X 8EW.

GROVE. — On May 13, 1985 peacefully at Pendean Nursing Home, Wokingham, Berks, Ernest May, aged 90, widow of Arthur Grove, formerly electrical retailer of High Street, Guildford. Funeral service at Stoke Cemetery, Guildford, 2.30 p.m. on Thursday, May 23. Flowers to L. F. Larter & Son, North Street, Midhurst, tel. Midhurst 2364.

GUGGEN.—On May 13, 1985, peacefully at Eastbourne, Sussex, DONALD JOHN LL CONY, R.N. (Retd), loving husband of the late Brenda and loved father of John, Peter, Stephen and Christopher and much loved grandfather. No flowers, please, but if desired donations to King George's Fund for Sailors, c/o 1, Chelsham Street, London SW4.

HARDING-FINLAYSON.—On May 14, suddenly, ELLSON, aged 26, of 5, Grove Road, Tiverton, beloved husband of Carol, Reunion Mass at 11 a.m. on Monday, May 20, at St Philip's Church, Tiverton. Inquiries to Fuller & Son, Tiverton 2561.

HARRISON. — On May 13, Janet C.V. (V. Brooke, Retd), 1922-1985, of The Bradda, Halsford, Surrey, beloved wife of the late Frederick, loving father of Robin and Josephine. Funeral Farnworth Church, Wednesday, May 22, at 11 a.m. Family flowers only. Donations, if desired, for B U B A (Cheques to be made payable, please, to G. R. Woodford Fcc. B.U.B.A. Appeal), may be sent c/o F. A. Cowan & Son, funeral director, Cranes End, Cobham. A memorial service will be held in June. Details to be announced later.

HARROD. — On May 13, 1985, suddenly but peacefully at 10 Kelvner Terrace, Brora, Sutherland, Lt.-Col. Robert Sutherland and dear father of Jain and much loved grandfather to Emma Katherine. Funeral service on Friday, May 17, at 12.45 p.m. at Clyne Church of Scotland, Brora. Interment thereafter at Clyne Cemetery, Brora. All friends respectfully invited.

HAYTON.—On May 14, suddenly in hospital, BARNES, VIN-BELLAMY (Tony), late Fleet Air Arm observer, loving husband of Doris, much-loved father of Terry and Mary, many friends. No flowers by request but donations if desired for Royal Marsden Hospital Cancer Fund. Cremation at New Southgate Crematorium, Brunswick Park Road, New Southgate, N.11, at 3.45 p.m. Monday, May 20.

HENDERLY.—On May 12, 1985, suddenly at home, HOSALE, Hulme Instant formerly of Joyce, latterly of Elstree, father of Hilda and Clive. Cremation at Randalls Park, Leatherhead, at 3 p.m. Monday, May 20. No flowers. Any donations to Redhill Methodist Church.

HEMMING.—On May 13, 1985, KELLY CHARAN (Pam) (née Bennett), widow of Lt-Col WILLIAM WYCLIFFE HEMMING, of Hayling Island, much loved mother of Heather, Frank and Pamela, grandmother of Rhiannon and David Hemming and Lucy and Rupert Morton. Funeral service Tuesday, May 21, 11.30 a.m., at St Mary's Church, Hayling Island. No flowers. Donations if wished to Cancer Relief or the Ryder-Brown Fund, c/o Mr A. Langley, Fareham.

HENSON.—On May 14, peacefully, HENRY MERRITT, aged 81, wife of the late Brig. ROBERT HENSON, M.C., formerly of East Maine, Dorset. Funeral service at Eastbourne Park Crematorium on Tuesday, May 21, at 2.30 p.m.

HILL.—On May 12, died peacefully after a short illness, RONALD GEORGE, aged 85 years, retired Member Lloyds Lastbury.

HOPE.—On May 12, 1985, after a long illness bravely borne, LILIAN MAY, aged 81 years. Much loved and sadly missed by her family and friends.

INGREY.—On May 13, 1985, peacefully in his 90th year, MANOEL FRANK INGREY F.C.A., of Worthing. Beloved husband of Winifred, loving father of Ruth, Julia, Richard, Mary and Martin, and a much loved grandfather. Former Mayor of Tottenham. F.A.G.S.C. Richmond Masonic Lodge and Founder of Richmond Hill Lodge. Freemen of the City of London and East Rotcodan. Funeral service at the Worthing Crematorium on Monday, May 20, at 3 p.m. Family flowers only. But if desired donations for Guide Dogs for the Blind may be sent to Jordan & Cook, Funeral Service, 50, High Street, Worthing, Tel. (0903) 32702.

LYNE.—On May 13, DOM BERNI Monk of Downside, aged 78. Funeral Downside Abbey, Saturday, May 18, at 2.30 p.m. R.I.P.

JERQUESE.—On May 12, in hospital, Long Ashton, Bristol, ALFRED, Colonel Tinker, of 18, Talbot Road, Leeds 8, and her family. Service and cremation at Lawnswood on Tuesday, May 21, at 2.30 p.m. Family flowers only, please, but if desired, donations may be sent to Mount St Joseph, Shire Oak Road, Leeds 6.

JONES.—On May 11, suddenly and unexpectedly, REBECCA SALLY, aged 13 years, dearly loved daughter of Anne and Michael and beloved sister of Sarah, Clare and Peter. Deeply missed by all her family. God bless Little Angel.

KERRANDER. — On May 14, peacefully at her home, Bonnie Wood, LYONELL, aged 95 years, of the Old Rectory, Abbotsham, North Devon, widow of Skidmore Ashby and Oliver Kerrander, much loved mother of Sylvia and Steve and dearly loved by all who knew her. Private funeral takes place at Abbotsham Church, on Friday. No flowers. No mourners.

KING.—On May 12, 1985, peacefully, after a long illness bravely borne, VIOLET ROBERTA, of Fairfax, Virginia, U.S.A., last surviving child of Bennett and Ada Dunn, formerly widow of Major Trevelyn Adams, Queen's Royal Regiment, beloved wife of Colonel Peter King, late Royal Signals, adored mother of David and Sally, loving grandmother of Sarah, Richard and Jonathan. Service at St Brendan's, Alexandder, May 16. Memorial service in Wellington to be announced. Family flowers only. Donations to charity of your choice. Funeral Venture.

LANGLEY.—On May 14, 1985, at his residence, Pond Road, Upton, Wirral, after a long illness, Dr Peter Wood Langley, husband of Ruth and dear father of Jane and the late Christopher. Service in St Mary's Church, Upton, on Monday, May 20, at 1.30 p.m., followed by interment at Frankby Cemetery. Family flowers only. If desired, donations may be sent for the R.N.L.I., c/o Alex Tod, Upton Funeral Home, Greenbank, Upton.

LAWS.—On May 12, 1985, peacefully, in Worthing Hospital, MARGUERITE ALICE. Any inquiries to Dallimore, Worthing 200835.

LEBREYON.—On May 13, 1985, peacefully, at Whittington Hospital, Highgate, Eve, dearly loved mother of Gemma and John and grandmother of Nicholas, Francesca and Sarah. Funeral service St Michael's Church, Highgate Village, on Friday, May 17, at 2 p.m.

LEESON.—On May 13, 1985, peacefully in the William Harvey Hospital, after a short illness, HUGH TOME LEESON, aged 72 years, of Folkestone, R.N. (Retired), beloved husband of Winifred, loving father and gentle husband, father and grandfather, who will be sadly missed by his family and friends. Funeral service at Folkestone Parish Church, on Wednesday, May 22, at 2 p.m., followed by private cremation. Family flowers only, but donations if desired to the Hospice Appeal, c/o Mr A. Cavell, 25, Bear Bay Crescent, Folkestone, will be acknowledged.

LUGG.—On May 14, 1985, peacefully at her home in Tonbridge, HENRETTA (Reta), loving and loved wife of William, dear mother of Colin, Peter, Susan, Gillian and Grahame and a devoted grandmother. Funeral service Friday, May 17, 9.45 a.m., at the Osborne Memorial Hall, Tonbridge Salvation Army. Family flowers only, please, but donations for the Mount Pleasant Leukaemia Fund will be gratefully received by Doric-Scott Portman Lodge Funeral Home, Bournemouth.

LLEWELLYN JONES.—On May 13, peacefully, THOMAS LLEWELLYN JONES, Penrhos Park, Bryngarw Road, Swansea, dearly loved husband of Mary, devoted father of Sara and adored grandfather of Emily and Polly. Funeral tomorrow, Friday, May 17, arriving at Mayhew Crematorium, 4.20 p.m. Monday. May 20. No flowers, please, but donations to the R.A.O.C. Benevolent Fund.

PEDDER.—On May 6, the Grace much loved Sir Dirk, two girls, husbands and 20 family. Thanks for Mother to everyone and to Doctor.

PERRY.—On May 12, 1985, peacefully, HELEN ALICE LAURA, of 11, Hampton Road, Oswestry, much loved widow of Roland, mother and grandmother. Funeral at Oswestry Parish Church, on Tuesday, May 21, at 2.30 p.m. No flowers. Donations to British Heart Foundation.

PETERS.—On May 13, 1985, in Vancouver, peacefully after a long illness, DAVE, much-loved and sadly missed by Sally, Kaye, Penny and Philip. Funeral service in Dorset. Donations, if desired, to a cancer charity.

PETROCORIO.—On May 13, peacefully in Tiley Garth, Paul, aged 75, beloved husband of Madeline Spelford. Funeral (Reigate) Parish Church, 2 p.m. Tuesday, May 21.

POTTER.—On May 14, 1985, suddenly, Arthur John, formerly aged 58 years, of 56 Abbey Stilborne, near Grantham, Sewell, husband of Joan, dearly loved father of Elizabeth, Bruce and Elizabeth Claire and Alison. Funeral at St Wulfram's Church, Grantham, on May 20, at 2.15 p.m., followed by cremation. Family flowers only, please. Donations are being received by David Ballard & Son, Meadon Road, Grantham, for Mental Health Foundation.

PRICHARD.—On May 13, 1985, peacefully, at home, Mulbrook Close, Parkgate, Wirral, NORMAN BURGESS PRICHARD. Will be sadly missed by his many friends in Spain and Gibraltar. Cremation, near Birkenhead, Wednesday, May 22, at 11 a.m. No flowers. Donations for Cancer Research would be appreciated.

QUINEY.—On May 14, in Farnborough Hospital, Kent, after long illness, Cecil, Grenadier, late of Combe Martin, aged 85 years, devoted mother of Enid.

RAVEN.—On May 12, following a road accident, Stanton, aged 18 years, beloved son of John and Esther and much loved brother of Jonathan and Louise. Funeral private graveside. Family flowers only, but donations if desired to Stevenage Borough Football Club, Timperley Close, made payable to Seddons Donation Account, 55, Selbie Street, Stevenage. A memorial service will be held in the Shrewsbury School Chapel, Shrewsbury, on Tuesday, May 28, at 2.30 p.m. All the family friends are invited. Inquiries tel. Southport 26583.

COMMEMORATE HAPPY MEMORIES

and help desperately lonely old people by inscribing the name of someone very dear for you on the Dedication Plaque of another Day Centre where old folk find friendly help. Cost £750. Or provide a personal hospital bed in Africa or Asia. Cost £100.

Please send your donations to: The Hon. Treasurer, The Rt. Hon. Lord Maybray-King, Help the Aged, Project 50127C, FREEPOST, London EC3B 1BD. (no stamp needed).

Help the Aged

RICHARDSON.—On May 12, peacefully in hospital